

**2010**

**Missouri**

# **Life, Accident and Health Supplement Report**

**Statistics Section  
May 2011**



**DIFP**

**Jeremiah W. (Jay) Nixon**  
Governor

Department of Insurance,  
Financial Institutions &  
Professional Registration

**John M. Huff**  
Director



**MISSOURI  
LIFE  
ACCIDENT & HEALTH  
SUPPLEMENT REPORT  
2010**

**Department of Insurance, Financial Institutions & Professional Registration  
Statistics Section  
May 2011**



## PREFACE

The **Missouri Life, Accident & Health Supplement Report 2010** presents data collected by the Department of Insurance, Financial Institutions & Professional Registration from companies that file annual statement supplements for Missouri for 2010. This form is used to collect data in greater detail than reported in the 2010 Annual Statements. All life, health service corporations and fraternal companies are required to complete this form per 20 CSR 200-1.037, §374.040 RSMo., and §374.045 RSMo. Beginning in 1995, property and casualty companies were also required to complete the accident and health portion of the annual statement supplement for Missouri as an addendum to the supplement to page 19 of the annual statement.

The enclosed documentation, by company, provides information for each line of business specified in the annual statement supplement, with company profiles listed in alphabetical order. Charts have also been included in this publication, for each line of business, only if the line of business has five years of data to report. The first chart shows the total market share of the top 5 and top 10 companies, for the last five years. The second chart shows a total loss ratio, by line of business, for the last five years.

This publication also includes, Historical Trends, By Line of Business. This section provides historical data, by line of business, for the last ten years. Data collection for most of these lines of business started in 1993.

While every effort has been made to assure that all significant errors and omissions in the annual statement supplement data have been identified and resolved, the accuracy of the report depends on the accuracy of the information filed by each company.

The **Missouri Life, Accident & Health Supplement Report 2010** is published by the Statistics Section, Division of Market Regulation, Department of Insurance, Financial Institutions & Professional Registration. Additional copies can be received by sending a written request, along with payment of \$35.00 per copy, to the Department of Insurance, Financial Institutions & Professional Registration, P.O. Box 690, Jefferson City, MO 65102-0690. The Department of Insurance, Financial Institutions & Professional Registration also has a web site located at [www.difp.mo.gov](http://www.difp.mo.gov).



# Other Publications

## Available from the Missouri Department of Insurance, Financial Institutions & Professional Registration

The Department of Insurance, Financial Institutions & Professional Registration publishes the following reports. These reports are available by sending a written request along with \$35 to:

**Department of Insurance, Financial Institutions & Professional Registration**  
**P.O. Box 690**  
**Jefferson City, MO 65102-0690**

1. ***Missouri Complaint Index Report***  
summary information: <http://www.insurance.mo.gov/reports/complaint/index.htm>
2. ***Missouri Department of Insurance Annual Report***  
summary information: [http://www.insurance.mo.gov/aboutMDI/annual\\_report.htm](http://www.insurance.mo.gov/aboutMDI/annual_report.htm)
3. ***Missouri Legal Malpractice (Closed Claim) Report***  
summary information: <http://www.insurance.mo.gov/reports/legmal/index.htm>
4. ***Missouri Property & Casualty Supplement Data Report***  
summary information: <http://www.insurance.mo.gov/reports/suppdata.htm>
5. ***Missouri Market Share Report***  
summary information: <http://www.insurance.mo.gov/reports/mktshr.htm>
6. ***Missouri Medical Malpractice (Closed Claim) Report***  
summary information: <http://www.insurance.mo.gov/reports/medmal/index.htm>
7. ***Missouri Product Liability (Closed Claim) Report***  
summary information: <http://www.insurance.mo.gov/reports/prodliab/index.htm>
8. ***Missouri Real Estate Malpractice (Closed Claim) Report***  
summary information: <http://www.insurance.mo.gov/reports/remal/index.htm>
9. ***Mortgage Guaranty Report***  
summary information: <http://www.insurance.mo.gov/reports/mortguar/index.htm>
10. ***Private Passenger Automobile Report***  
summary information: <http://www.insurance.mo.gov/reports/ppauto.pdf>
11. ***Missouri Health Maintenance Organization Report***  
summary information: <http://www.insurance.mo.gov/reports/hmo/index.htm>

**Databases:** For more information: <http://www.insurance.mo.gov/reports/index.htm#aggdata>

1. Medicare Supplement Experience Data
2. Commercial Liability Experience Data
3. Missouri **Zip Code Insurance Data** for:
  - Homeowners/Dwelling Fire,
  - Farmowners (dwelling only),
  - Mobile Home,
  - Earthquake, and
  - Private Passenger Automobile

Some data is available to the public for a fee by special request only. For additional information, contact the **Statistics Section at (573) 751-4126**.





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**SAMPLE COPY  
OF  
ANNUAL STATEMENT  
SUPPLEMENT FOR MISSOURI  
FOR YEAR ENDING  
DECEMBER 31, 2010**





MISSOURI DEPARTMENT OF INSURANCE,  
FINANCIAL INSTITUTIONS AND PROFESSIONAL REGISTRATION  
ANNUAL STATEMENT SUPPLEMENT FOR MISSOURI

FOR YEAR ENDING **2010**

DUE DATE MARCH 1		SEE INSTRUCTIONS ON REVERSE SIDE				
NAIC GROUP NUMBER	NAIC COMPANY NUMBER	COMPANY	PERSON COMPLETING FORM	TELEPHONE NUMBER		
<b>LIFE INSURANCE</b>						
		I	II	III	IV	V
<b>INDIVIDUAL BUSINESS</b>		NUMBER OF INSURED	DIRECT PREMIUM & ANNUITY CONSIDERATIONS	DIRECT DIVIDENDS TO POLICYHOLDER	DIRECT CLAIM, BENEFITS & SURRENDER VALUES PAID	LIFE INSURANCE IN FORCE (000) DECEMBER 31
1.1) Whole		0	0	0	0	0
1.2) Term		0	0	0	0	0
1.3) Universal		0	0	0	0	0
1.4) Graded Death Benefits		0	0	0	0	0
1.5) Credit		0	0	0	0	0
1.6) Variable Life		0	0	0	0	0
1.7) Annuities (with life contingencies)		0	0	0	0	0
a) Ordinary		0	0	0	0	0
b) Variable		0	0	0	0	0
c) Modified Guaranteed		0	0	0	0	0
d) Equity Indexed		0	0	0	0	0
1.8) Deposit-Type Contract Funds (including variable contracts without life contingencies)		0	0	0	0	0
1.9) Other Considerations		0	0	0	0	0
1.10) TOTAL INDIVIDUAL		0	0	0	0	0
<b>GROUP BUSINESS</b>						
2.1) Whole		0	0	0	0	0
2.2) Term		0	0	0	0	0
2.3) Universal		0	0	0	0	0
2.4) Graded Death Benefits		0	0	0	0	0
2.5) Credit		0	0	0	0	0
2.6) Variable Life		0	0	0	0	0
2.7) Annuities (with life contingencies)		0	0	0	0	0
a) Ordinary		0	0	0	0	0
b) Variable		0	0	0	0	0
c) Modified Guaranteed		0	0	0	0	0
d) Equity Indexed		0	0	0	0	0
2.8) Deposit-Type Contract Funds (including variable contracts without life contingencies)		0	0	0	0	0
2.9) Other Considerations		0	0	0	0	0
2.10) TOTAL GROUP		0	0	0	0	0
3) TOTAL LIFE		0	0	0	0	0
<b>ACCIDENT &amp; HEALTH INSURANCE</b>						
		I	II	III	IV	V
<b>INDIVIDUAL BUSINESS</b>		NUMBER OF INSURED	DIRECT PREMIUMS WRITTEN	DIRECT PREMIUMS EARNED	DIVIDENDS PAID OR CREDITED ON DIRECT BUSINESS	DIRECT LOSSES PAID
4.1) Comprehensive Medical Expense (see definition on reverse side)		0	0	0	0	0
4.2) Medicare Supplement		0	0	0	0	0
4.3) Long Term Care		0	0	0	0	0
4.4) Specified Disease		0	0	0	0	0
4.5) Accident Only		0	0	0	0	0
4.6) Disability Income		0	0	0	0	0
4.7) Dental		0	0	0	0	0
4.8) Limited Benefit		0	0	0	0	0
4.9) Short Term Credit Disability (less than 10 years)		0	0	0	0	0
4.10) Long Term Credit Disability (Mortgage)		0	0	0	0	0
4.11) Credit Unemployment		0	0	0	0	0
4.12) Stop Loss		0	0	0	0	0
4.13) Medicare Part D		0	0	0	0	0
4.14) Medicare Advantage/Medicare PPO Product		0	0	0	0	0
4.15) TOTAL INDIVIDUAL		0	0	0	0	0
<b>GROUP BUSINESS</b>						
5.1) Comprehensive Medical Expense		0	0	0	0	0
a) Small employer (2-50 employees)		0	0	0	0	0
b) Large employer/union (over 50 employees)		0	0	0	0	0
c) Association		0	0	0	0	0
d) Discretionary		0	0	0	0	0
e) Federal Employees (line 24.1)		0	0	0	0	0
5.2) Medicare Supplement		0	0	0	0	0
5.3) Long Term Care		0	0	0	0	0
5.4) Specified Disease		0	0	0	0	0
5.5) Accident Only		0	0	0	0	0
5.6) Disability Income		0	0	0	0	0
5.7) Dental		0	0	0	0	0
5.8) Limited Benefit		0	0	0	0	0
5.9) Short Term Credit Disability (less than 10 years)		0	0	0	0	0
5.10) Long Term Credit Disability (Mortgage)		0	0	0	0	0
5.11) Credit Unemployment		0	0	0	0	0
5.12) Stop Loss		0	0	0	0	0
5.13) Medicare Part D		0	0	0	0	0
5.14) Medicare Advantage/Medicare PPO Product		0	0	0	0	0
5.15) TOTAL GROUP		0	0	0	0	0
6) TOTAL ACCIDENT & HEALTH		0	0	0	0	0

SEE REVERSE SIDE FOR ADDITIONAL INFORMATION NEEDED FOR SMALL EMPLOYERS AND ASSOCIATIONS

**ADDITIONAL SMALL EMPLOYER COMPREHENSIVE MEDICAL EXPENSE INFORMATION**

	NUMBER OF INSURED	DIRECT PREMIUMS WRITTEN	DIRECT PREMIUMS EARNED	DIVIDENDS PAID OR CREDITED ON DIRECT BUSINESS	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED
7.1) Small employer (3-25 employees)	0	0	0	0	0	0

7.2) Number of insured employers reported on Line 5.1a: 0

7.3) Number of insured employers reported on Line 7.1: 0

**ADDITIONAL ASSOCIATION INFORMATION**

	NUMBER OF INSURED	DIRECT PREMIUMS WRITTEN	DIRECT PREMIUMS EARNED	DIVIDENDS PAID OR CREDITED ON DIRECT BUSINESS	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED
8.1) Small employers (3-25 employees) in associations with rate differentials exceeding 20 percent.	0	0	0	0	0	0
8.2) Small employers (3-25 employees) in associations with rate differentials NOT exceeding 20 percent.	0	0	0	0	0	0
8.3) Large employers in association plans with rate differentials exceeding 20 percent.	0	0	0	0	0	0
8.4) Large employers in association plans with rate differentials NOT exceeding 20 percent.	0	0	0	0	0	0

8.1a) Number of insured employers reported on Line 8.1: 0

8.2a) Number of insured employers reported on Line 8.2: 0

8.3a) Number of insured employers reported on Line 8.3: 0

8.4a) Number of insured employers reported on Line 8.4: 0

**DEFINITIONS FOR SPECIFIC LINES OF BUSINESS****NUMBER OF INSURED AS OF DECEMBER 31 OF REPORT YEAR:**

For individual policies, the number of insureds must include dependents. For group policies, the number of insureds must equal the number of certificate holders, plus all dependents.

**COMPREHENSIVE MEDICAL EXPENSE:**

This category includes major medical, comprehensive medical and other hospital-surgical-medical benefit plans designed to be the insured person's primary health benefit coverage. Do not include plans covering less than 50% of incurred expenses.

**LIMITED BENEFIT:**

Includes vision, nursing care (other than long-term care), hospital indemnity and any other single service plan or program, not otherwise reported herein.

**SMALL EMPLOYER:**

(2-50 employees) (Line 5.1a): This term means major medical or comprehensive group medical expense insurance coverage that is subject to the group market provisions of the Federal Health Insurance Portability and Accountability Act (HIPAA).

**ASSOCIATION:**

(Line 5.1c): This term means major medical or comprehensive group medical expense insurance coverage sold to members of associations THAT IS NOT subject to the group market provisions of the Federal Health Insurance Portability and Accountability Act (HIPAA).

**SMALL EMPLOYER:**

(3-25 employees) (Line 7.1): This term means major medical or comprehensive group medical expense coverage that is subject to The Missouri Small Employer Health Insurance Availability Act.

**STOP LOSS:**

Include any premium for employer self-funded group health plan excess loss coverage, including any such coverage issued or provided through minimum premium plans or other self funded health benefit plans.

**MEDICARE PART D:**

Pursuant to the Medicare Modernization Act, companies writing prescription drug coverage, through Medicare Part D, must report their data on line numbers 4.13 and/or 5.13.

**MEDICARE ADVANTAGE:**

A plan of coverage for health benefits under Medicare Part C as defined in Section 1859 found in Title IV, Subtitle A, Chapter 1 of P.L. 105-33.

**ADDITIONAL ASSOCIATION INFORMATION (LINES 8.1 THROUGH 8.4):**

Report only business that offers coverage to associations that include both small (3-25 employees) and large employers. **Please refer to the instructions that were included in your packet for additional information.**

If additional definitions are needed for detail lines of business, please send a self-addressed stamped envelope to this office (no phone calls please).

**EXPLANATION IF PREMIUMS ARE REPORTED, BUT NO INSURED:**

\_\_\_\_\_

\_\_\_\_\_



# DEFINITION OF TERMS

## Life Insurance

**Number Of Insureds:** For individual policies, the number of insureds must include dependents. For group policies, the number of insureds must equal the number of certificate holders plus all dependents.

**Market Share:** The dollar amount of direct premium or annuity considerations by company divided by the total amount of direct premium and annuity considerations industry-wide for the particular line of business being analyzed, expressed as a percentage.

**Rank by Market Share:** The relative position a company attained in the data year compared to all companies reporting premiums (or annuity considerations) for each line of business. Rankings are based on a descending order of market share, i.e., the company with the largest market share is given the ranking of **1 (one)**.

**Direct Premiums:** The dollar amount charged when a policyholder contracts for life insurance coverage before reinsurance has been ceded and/or assumed. Rules of life insurance accounting require reporting premiums actually collected.

**Annuity Considerations:** Single payment or periodic payments that are made to purchase an annuity. "Consideration" is a term from contract law for payment given by one party to obligate the other to performance specified by contract.

**Dividends Paid:** The dollar amount paid to policyholders under participating agreements. These dividends are paid to policyholders after coverage has expired for which they have paid premium. Dividends paid to company stockholders are not included.

**Direct Claims and Benefits Paid:** The dollar amount paid in performance of obligations imposed by life or annuity contracts including death benefits, matured endowments, annuity benefits, surrender values and other claims. Includes amounts paid during the current year for obligations incurred in prior years but not obligations to be paid in future years. This is a cash flow item only and not a measure of the profitability or the cost of current coverages.

**Life Insurance in Force:** The value of life insurance in force at year end, which is equal to the amount of insurance in force the previous year plus new contracts issued less contracts ceased during the year.

**Benefits Ratio:** The dollar amount of direct claims and benefits paid plus the dollar amount of direct dividends paid divided by the dollar amount of direct premium and/or annuity considerations for the particular line of business being analyzed, expressed as a percentage. This is an accounting representation of the portion of each premium dollar which is needed to honor a company's promise to pay claims, benefits, and/or dividends.

**Cash Flow Loss Ratio:** The dollar amount of direct claims and benefits paid divided by the dollar amount of direct premium and/or annuity considerations written for a particular line of business being analyzed, expressed as a percentage.

**Whole Life:** A life insurance contract arrangement by which the insured person, upon payment of premium, is guaranteed that upon death, a named beneficiary will receive a stated amount. Though

legally whole life contracts are nondivisible entities, they continue to be explained as a combination of "term insurance protection" and "savings". A policyholder may borrow from the insurer an amount up to the cash value, at a contractual rate of interest, using the cash value as collateral. Premiums for a whole life policy may be paid over the life of the insured or for a limited period during which the higher premium charged pays up the policy.

**Term Life:** Life insurance which stays in effect for only a specified, limited period. If an insured dies within that period, the beneficiary receives the death payments. If the insured survives, the policy ends and the beneficiary receives nothing.

**Universal Life:** A life insurance policy under which (1) premiums are flexible, not fixed; (2) protection is adjustable, not fixed; and (3) insurance company expenses and other charges are specifically disclosed to a purchaser.

**Graded Death Benefit:** A death payment that increases with the age of an insured. Graded benefits may increase gradually and then level off, or may increase sharply before becoming level.

**Credit Life:** Insurance issued to a creditor to cover the life of a debtor for an outstanding loan. If the debtor dies prior to repayment of the debt, the policy will pay off the balance of the amount outstanding.

**Variable Life:** Any individual policy which provides for life insurance the amount or duration of which varies according to the investment experience of any separate account(s) established and maintained by the insurer as to the policy pursuant to section 376.309, RSMo of the insurance laws of the state of domicile of a foreign or alien insurer.

**Annuities:** Contract sold by insurance companies that pays a periodic income benefit for the life of the person (the annuitant) purchasing the contract, or for a specified length of time.

**Ordinary:** An agreement by an insurer guaranteeing that a specific sum of money will be paid in the future, usually as monthly income, to the annuitant.

**Variable:** An annuity in which premium payments are used to purchase accumulation units, their number depending on the value of each unit. The value of a unit is determined by the value of the portfolio of stocks in which the insurance company invests the premiums.

**Modified Guaranteed:** Deferred annuity contract, the underlying assets of which are held in a separate account and the values of which are guaranteed if held for specified periods. It contains nonforfeiture values that are based upon a market-value adjustment formula if held for shorter periods. This formula may or may not reflect the value of assets held in the separate account. The assets underlying the contract must be in a separate account during the period when the contract holder can surrender the contract.

**Equity Indexed:** Deferred annuity contract whose values are based in any way on the developing value of a financial index, such as the S&P 500, but which has minimum values determined by the nonforfeiture law for deferred annuities issued in this state.

**Deposit-Type Funds:** Premiums, annuity considerations, deposits, and other annuity income not reported on previous lines as direct premiums or annuity considerations, for which individual annuitants can be identified as Missouri residents. This applies to contracts issued on an individual or group basis.

**Other Considerations:** Unallocated annuity considerations and other unallocated deposits which incorporate mortality or morbidity risk.

# DEFINITION OF TERMS

## Accident & Health

**Number Of Insureds:** For individual policies, the number of insured must include dependents. For group policies, the number of insureds must equal the number of certificate holders plus all dependents.

**Market Share:** The dollar amount of direct premiums written by company divided by the total amount of direct premiums written industry-wide for the particular line of business being analyzed, expressed as a percentage.

**Rank by Market Share:** The relative position a company attained in the data year to all companies reporting premiums for each line of business. Rankings are based on a descending order of market share, i.e., the company with the largest market share is given the ranking of 1.

**Direct Premiums Written:** Amount charged when a policyholder contracts for insurance coverage before reinsurance has been ceded and/or assumed.

**Direct Premiums Earned:** The part of premium attributable to the coverage already provided in a given period before reinsurance has been ceded and/or assumed.

**Dividends Paid:** The dollar amount paid to policyholders under participating agreements. These dividends are paid to policyholders after coverage has expired for which they have paid premium. Dividends paid to company stockholders are not included.

**Direct Losses Paid:** The sum of all payments made during the year for the benefit of insurance claimants, before reinsurance has been ceded and/or assumed. These payments include amounts paid in the current year for claims arising from coverage in prior years and exclude amounts which will be paid in future years for claims arising from the current year. Hence, this item is not a measure of the actual cost of current coverages, but only of current cash flows.

**Direct Losses Incurred:** The sum of direct losses paid plus an estimate at the close of the year of the amounts to be paid in the future for all claims arising from the current and all prior years, minus the corresponding estimate made at the close of business for the preceding year. Incurred losses reported include estimated amounts unpaid for incurred-but-not-reported (IBNR) claims.

**Loss Ratio:** The dollar amount of direct losses incurred divided by the dollar amount of premiums earned for the particular line of business being analyzed, expressed as a percentage. This is an accounting representation of the portion of each premium dollar which is needed to honor a company's promise to pay claims.

**Cash Flow Loss Ratio:** The dollar amount of direct losses paid divided by the dollar amount of direct premiums written for a particular line of business being analyzed, expressed as a percentage.

**Medical Expense:** A form of health insurance that provides benefits for medical, surgical, and hospital expenses.

**Small Employer (2 – 50 employees) or (3 – 25 employees):** Major medical or comprehensive group medical expense insurance coverage that is subject to the group market provisions of the Federal Health Insurance Portability and Accountability Act (HIPAA).

**Small Employer (3 – 25 employees):** Major medical or comprehensive group medical expense coverage that is subject to The Missouri Small Employer Health Insurance Availability Act.

**Medicare Supplement:** A group or individual policy of accident and sickness insurance or a subscriber contract of hospital and medical service associations or health maintenance organizations, other than a policy issued pursuant to a contract under Section 1876 or Section 1833 of the federal Social Security Act, which is advertised, marketed or designed primarily as a supplement to reimbursements under Medicare for the hospital, medical or surgical expenses of persons eligible for Medicare.

**Long Term Care:** Any policy, contract, certificate, evidence of coverage or rider advertised, marketed, offered or designed to provide coverage for not less than 12 consecutive months for each covered person on an expense incurred, indemnity, prepaid or other basis; for one or more necessary or medically necessary diagnostic, preventive, therapeutic, rehabilitative, maintenance of personal care services, provided in a setting other than an acute care unit of a hospital. Such term includes group and individual annuities and life insurance policies or riders which provide directly or which supplement long-term care insurance. Such term also includes a policy or rider which provides for payment of benefits based upon cognitive impairment or the loss of functional capacity.

**Specified Disease:** A policy for certain specified diseases only, such as cancer, heart attacks, scarlet fever, smallpox, polio, tetanus, etc.

**Accident Only:** A form of health insurance against loss by bodily injury.

**Disability Income:** A form of health insurance that provides periodic payments to replace income, actually or presumptively lost, when the insured is unable to work as a result of sickness or injury.

**Limited Benefit:** Policies that are not otherwise described herein and which pay benefits only for specified perils, in contrast to those paying for all accident and sickness perils.

**Short Term Credit Disability:** Insurance on a debtor to provide indemnity payments becoming due on a specific loan or other credit transaction while the debtor is disabled for durations of less than 10 years.

**Long Term Credit Disability (Mortgage):** Insurance on a debtor to provide indemnity payments becoming due on a specific loan or other credit transaction while the debtor is disabled for durations of 10 years or more.

**Credit Unemployment:** Insurance on a debtor to provide indemnity payments becoming due on a specific loan or other transaction on credit when the debtor is involuntarily unemployed.

**Stop Loss:** A policy, certificate, contract endorsement, attachments, amendments or other modifications to that contract, which protects an employer, trustee, or association against an aggregate amount of claims over a period, by insuring against losses of an employer's self-funded health plan or losses in excess of a specified amount or percentage of the earned premium income.

**Medicare Part D:** Optional prescription drug benefits provided through Medicare.

**Medicare Advantage/Medicare PPO Product:** A plan of coverage for health benefits under Medicare Part C as defined in Section 1859 found in Title IV, Subtitle A, Chapter 1 of P.L. 105-33.



**HISTORICAL TRENDS  
BY  
LINE OF BUSINESS  
  
2001- 2010**





# HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2001 - 2010

## INDIVIDUAL WHOLE LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$752,703,695	\$737,354,868	\$310,524,941	97.96%	139.22%	-4.34%
2002	\$784,548,602	\$834,005,699	\$316,967,016	106.30%	146.71%	4.23%
2003	\$719,119,352	\$797,276,767	\$323,220,961	110.87%	155.82%	-8.34%
2004	\$760,946,118	\$860,216,353	\$311,864,185	113.05%	154.03%	5.82%
2005	\$701,647,462	\$1,237,629,495	\$308,194,063	176.39%	220.31%	-7.79%
2006	\$725,236,838	\$788,864,126	\$310,866,850	108.77%	151.64%	3.36%
2007	\$694,747,666	\$790,985,364	\$319,678,240	113.85%	159.87%	-4.20%
2008	\$748,437,727	\$736,438,264	\$338,046,133	98.40%	143.56%	7.73%
2009	\$799,312,076	\$774,801,316	\$307,533,931	96.93%	135.41%	6.80%
2010	\$758,779,078	\$816,381,087	\$303,342,750	107.59%	147.57%	-5.07%

## INDIVIDUAL TERM LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$232,002,403	\$125,602,619	\$13,119,985	54.14%	59.79%	8.44%
2002	\$264,255,937	\$191,261,162	\$15,404,195	72.38%	78.21%	13.90%
2003	\$311,467,903	\$184,996,306	\$10,173,738	59.39%	62.66%	17.87%
2004	\$347,382,114	\$212,249,288	\$9,263,420	61.10%	63.77%	11.53%
2005	\$346,852,356	\$259,159,296	\$8,750,340	74.72%	77.24%	-0.15%
2006	\$324,914,256	\$205,976,421	\$9,376,107	63.39%	66.28%	-6.32%
2007	\$425,122,250	\$261,285,814	\$9,199,275	61.46%	63.63%	30.84%
2008	\$395,958,904	\$290,161,126	\$8,651,368	73.28%	75.47%	-6.86%
2009	\$423,071,586	\$304,322,036	\$8,376,438	71.93%	73.91%	6.85%
2010	\$439,557,425	\$297,048,781	\$9,068,723	67.58%	69.64%	3.90%

## INDIVIDUAL UNIVERSAL LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$414,523,544	\$444,132,853	\$6,122,175	107.14%	108.62%	12.37%
2002	\$464,925,509	\$359,544,541	\$5,035,888	77.33%	78.42%	12.16%
2003	\$491,131,691	\$331,504,239	\$6,524,954	67.50%	68.83%	5.64%
2004	\$552,152,498	\$479,281,007	\$4,442,311	86.80%	87.61%	12.42%
2005	\$504,117,494	\$348,497,145	\$5,165,009	69.13%	70.15%	-8.70%
2006	\$507,239,598	\$394,254,964	\$4,264,290	77.73%	78.57%	0.62%
2007	\$515,700,108	\$341,779,305	\$4,735,773	66.27%	67.19%	1.67%
2008	\$506,318,432	\$538,538,821	\$4,688,405	106.36%	107.29%	-1.82%
2009	\$536,202,703	\$501,958,628	\$4,796,339	93.61%	94.51%	5.90%
2010	\$565,873,745	\$539,744,964	\$4,768,418	95.38%	96.23%	5.53%

# HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2001 - 2010

## INDIVIDUAL GRADED DEATH BENEFITS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$10,878,673	\$8,150,202	\$52,431	74.92%	75.40%	11.25%
2002	\$10,412,824	\$7,480,188	\$201,132	71.84%	73.77%	-4.28%
2003	\$10,595,166	\$7,331,969	\$194,172	69.20%	71.03%	1.75%
2004	\$10,223,158	\$7,853,757	\$190,529	76.82%	78.69%	-3.51%
2005	\$9,615,705	\$8,308,272	\$179,856	86.40%	88.27%	-5.94%
2006	\$8,937,343	\$8,483,380	\$162,029	94.92%	96.73%	-7.05%
2007	\$23,472,241	\$9,939,838	\$34,632	42.35%	42.49%	162.63%
2008	\$8,864,756	\$7,687,584	\$29,669	86.72%	87.06%	-62.23%
2009	\$8,757,712	\$6,806,522	\$43,061	77.72%	78.21%	-1.21%
2010	\$9,644,719	\$8,060,521	\$40,640	83.57%	84.00%	10.13%

## INDIVIDUAL CREDIT LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$7,444,004	\$2,816,772	\$2,734	37.84%	37.88%	16.06%
2002	\$8,279,028	\$3,618,201	\$6,441	43.70%	43.78%	11.22%
2003	\$3,536,919	\$2,241,861	\$0	63.38%	63.38%	-57.28%
2004	\$3,297,476	\$2,866,583	\$0	86.93%	86.93%	-6.77%
2005	\$4,054,966	\$2,669,454	\$0	65.83%	65.83%	22.97%
2006	\$4,866,381	\$1,681,669	\$0	34.56%	34.56%	20.01%
2007	\$1,789,474	\$1,088,251	\$0	60.81%	60.81%	-63.23%
2008	\$1,547,031	\$1,128,422	\$0	72.94%	72.94%	-13.55%
2009	\$1,261,983	\$924,148	\$0	73.23%	73.23%	-18.43%
2010	\$1,354,198	\$898,378	\$0	66.34%	66.34%	7.31%

## INDIVIDUAL VARIABLE LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$312,984,706	\$146,437,278	\$10,028,648	46.79%	49.99%	17.11%
2002	\$263,942,909	\$153,198,805	\$9,623,305	58.04%	61.69%	-15.67%
2003	\$281,526,177	\$171,943,996	\$2,295,915	61.08%	61.89%	6.66%
2004	\$266,155,970	\$298,729,942	\$3,393,872	112.24%	113.51%	-5.46%
2005	\$264,276,576	\$353,997,068	\$3,668,394	133.95%	135.34%	-0.71%
2006	\$268,013,253	\$204,479,712	\$3,054,607	76.29%	77.43%	1.41%
2007	\$247,583,451	\$187,770,718	\$3,803,419	75.84%	77.38%	-7.62%
2008	\$277,320,633	\$206,589,636	\$6,038,403	74.49%	76.67%	12.01%
2009	\$240,292,022	\$179,561,163	\$6,092,383	74.73%	77.26%	-13.35%
2010	\$177,275,171	\$171,285,619	\$3,860,704	96.62%	98.80%	-26.23%

# HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2001 - 2010

## INDIVIDUAL ORDINARY ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$1,305,828,841	\$1,007,825,710	\$2,541,149	77.18%	77.37%	249.90%
2002	\$1,554,696,964	\$872,194,110	\$1,965,701	56.10%	56.23%	19.06%
2003	\$1,266,302,842	\$823,503,089	\$1,915,121	65.03%	65.18%	-18.55%
2004	\$1,208,751,601	\$1,005,859,160	\$1,418,229	83.21%	83.33%	-4.54%
2005	\$1,212,579,611	\$1,133,952,482	\$849,961	93.52%	93.59%	0.32%
2006	\$1,089,198,163	\$1,374,264,980	\$852,692	126.17%	126.25%	-10.18%
2007	\$1,079,427,402	\$1,560,890,843	\$53,486,559	144.60%	149.56%	-0.90%
2008	\$1,631,861,118	\$1,466,679,173	\$51,748,396	89.88%	93.05%	51.18%
2009	\$1,881,745,967	\$1,193,717,953	\$26,323,356	63.44%	64.84%	15.31%
2010	\$1,309,778,605	\$1,144,776,801	\$31,444,836	87.40%	89.80%	-30.40%

## INDIVIDUAL VARIABLE ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$416,637,139	\$237,931,299	\$491,892	57.11%	57.23%	76.89%
2002	\$892,245,719	\$460,158,691	\$64,575,284	51.57%	58.81%	114.15%
2003	\$1,104,621,663	\$565,750,142	\$59,360,346	51.22%	56.59%	23.80%
2004	\$1,114,587,077	\$702,024,508	\$52,713,101	62.99%	67.71%	0.90%
2005	\$1,048,332,179	\$827,719,273	\$47,621,403	78.96%	83.50%	-5.94%
2006	\$1,088,966,954	\$1,009,354,714	\$45,876,413	92.69%	96.90%	3.88%
2007	\$1,522,786,782	\$1,225,527,244	\$641,646	80.48%	80.52%	39.84%
2008	\$1,543,627,079	\$1,082,655,878	\$710,225	70.14%	70.18%	1.37%
2009	\$1,582,794,395	\$889,922,798	\$656,824	56.22%	56.27%	2.54%
2010	\$2,487,777,384	\$1,237,313,379	\$415,628	49.74%	49.75%	57.18%

## INDIVIDUAL MODIFIED GUARANTEED ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$53,670,936	\$8,640,161	\$0	16.10%	16.10%	586.71%
2002	\$89,880,827	\$12,790,919	\$0	14.23%	14.23%	67.47%
2003	\$11,725,883	\$4,516,103	\$0	38.51%	38.51%	-86.95%
2004	\$27,098,172	\$2,257,259	\$0	8.33%	8.33%	131.10%
2005	\$19,308,562	\$18,457,937	\$0	95.59%	95.59%	-28.75%
2006	\$31,764,685	\$25,070,263	\$0	78.92%	78.92%	64.51%
2007	\$48,616,121	\$43,945,474	\$0	90.39%	90.39%	53.05%
2008	\$39,764,892	\$13,353,309	\$0	33.58%	33.58%	-18.21%
2009	\$40,813,426	\$26,731,280	\$0	65.50%	65.50%	2.64%
2010	\$12,197,132	\$15,685,937	\$0	128.60%	128.60%	-70.11%

# HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2001 - 2010

## INDIVIDUAL EQUITY INDEXED ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$74,018,507	\$21,347,556	\$0	28.84%	28.84%	28.17%
2002	\$112,708,695	\$35,525,743	\$0	31.52%	31.52%	52.27%
2003	\$147,198,494	\$42,698,243	\$0	29.01%	29.01%	30.60%
2004	\$267,201,368	\$43,888,877	\$0	16.43%	16.43%	81.52%
2005	\$321,080,132	\$69,014,616	\$0	21.49%	21.49%	20.16%
2006	\$446,186,722	\$134,225,653	\$0	30.08%	30.08%	38.96%
2007	\$428,750,802	\$154,362,112	\$0	36.00%	36.00%	-3.91%
2008	\$435,444,489	\$211,062,150	\$0	48.47%	48.47%	1.56%
2009	\$560,333,304	\$299,230,120	\$0	53.40%	53.40%	28.68%
2010	\$566,551,393	\$321,163,131	\$0	56.69%	56.69%	1.11%

## INDIVIDUAL DEPOSIT-TYPE FUNDS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$686,818,234	\$401,133,945	\$593,974	58.40%	58.49%	-59.20%
2002	\$88,565,544	\$52,125,293	\$561,135	58.86%	59.49%	-87.10%
2003	\$102,610,655	\$39,995,760	\$498,456	38.98%	39.46%	15.86%
2004	\$96,881,454	\$48,101,602	\$277,219	49.65%	49.94%	-5.58%
2005	\$100,971,117	\$66,680,404	\$101,959	66.04%	66.14%	4.22%
2006	\$91,593,260	\$71,457,947	\$42,509	78.02%	78.06%	-9.29%
2007	\$96,311,198	\$52,897,047	\$84,040	54.92%	55.01%	5.15%
2008	\$82,238,597	\$48,286,363	\$114,856	58.71%	58.85%	-14.61%
2009	\$91,432,950	\$34,187,288	\$97,555	37.39%	37.50%	11.18%
2010	\$102,674,813	\$36,662,224	\$74,101	35.71%	35.78%	12.30%

## INDIVIDUAL OTHER CONSIDERATIONS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	N/A	N/A	N/A	N/A	N/A	N/A
2002	\$399,119,934	\$352,898,306	\$0	88.42%	88.42%	N/A
2003	\$480,669,951	\$377,279,394	\$102	78.49%	78.49%	20.43%
2004	\$496,081,628	\$459,729,681	\$0	92.67%	92.67%	3.21%
2005	\$448,897,065	\$529,386,474	\$177	117.93%	117.93%	-9.51%
2006	\$519,929,434	\$547,251,323	\$85	105.25%	105.25%	15.82%
2007	\$523,533,060	\$469,141,807	\$127	89.61%	89.61%	0.69%
2008	\$421,007,575	\$376,030,181	\$133	89.32%	89.32%	-19.58%
2009	\$172,110,079	\$283,964,187	\$139	164.99%	164.99%	-59.12%
2010	\$123,482,526	\$309,688,784	\$146	250.80%	250.80%	-28.25%

# HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2001 - 2010

## GROUP WHOLE LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$58,751,294	\$70,812,812	\$38,386	120.53%	120.60%	29.61%
2002	\$72,219,558	\$101,223,887	\$78,323	140.16%	140.27%	22.92%
2003	\$58,182,769	\$199,755,503	\$58,983	343.32%	343.43%	-19.44%
2004	\$47,766,867	\$159,350,495	\$72,074	333.60%	333.75%	-17.90%
2005	\$48,687,415	\$79,016,263	\$75,575	162.29%	162.45%	1.93%
2006	\$33,344,915	\$195,331,633	\$64,850	585.79%	585.99%	-31.51%
2007	\$31,286,221	\$238,746,197	\$75,377	763.10%	763.34%	-6.17%
2008	\$34,361,533	\$143,596,796	\$269,837	417.90%	418.69%	9.83%
2009	\$33,265,813	\$256,477,980	\$20,515	771.00%	771.06%	-3.19%
2010	\$73,423,631	\$214,052,894	\$827,390	291.53%	292.66%	120.72%

## GROUP TERM LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$340,012,832	\$440,792,052	\$3,499,348	129.64%	130.67%	14.05%
2002	\$320,918,890	\$367,675,046	\$4,138,916	114.57%	115.86%	-5.62%
2003	\$346,465,528	\$348,268,875	\$3,769,039	100.52%	101.61%	7.96%
2004	\$340,509,430	\$375,549,371	\$2,662,813	110.29%	111.07%	-1.72%
2005	\$376,714,634	\$397,857,704	\$1,296,566	105.61%	105.96%	10.63%
2006	\$429,762,613	\$358,404,593	\$1,551,526	83.40%	83.76%	14.08%
2007	\$431,403,454	\$359,258,987	\$1,514,546	83.28%	83.63%	0.38%
2008	\$441,547,932	\$389,417,306	\$1,921,557	88.19%	88.63%	2.35%
2009	\$455,540,029	\$489,986,143	\$1,468,996	107.56%	107.88%	3.17%
2010	\$385,905,526	\$439,920,936	\$1,057,661	114.00%	114.27%	-15.29%

## GROUP UNIVERSAL LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$28,147,577	\$42,363,105	\$232,777	150.50%	151.33%	-41.99%
2002	\$38,246,367	\$58,441,328	\$62,270	152.80%	152.97%	35.88%
2003	\$84,220,414	\$22,705,391	\$114,261	26.96%	27.10%	120.21%
2004	\$35,587,319	\$25,201,675	\$233,826	70.82%	71.47%	-57.75%
2005	\$31,283,999	\$30,446,603	\$25,564	97.32%	97.40%	-12.09%
2006	\$29,301,961	\$36,623,309	\$69,924	124.99%	125.22%	-6.34%
2007	\$29,674,076	\$29,573,775	\$54,621	99.66%	99.85%	1.27%
2008	\$27,685,127	\$43,898,383	\$59,145	158.56%	158.78%	-6.70%
2009	\$27,944,222	\$81,431,567	\$57,450	291.41%	291.61%	0.94%
2010	\$22,774,494	\$43,994,485	\$0	193.17%	193.17%	-18.50%

# HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2001 - 2010

## GROUP GRADED DEATH BENEFITS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$7,243,641	\$3,893,630	\$0	53.75%	53.75%	-10.69%
2002	\$6,794,329	\$4,078,730	\$0	60.03%	60.03%	-6.20%
2003	\$5,670,626	\$3,778,556	\$0	66.63%	66.63%	-16.54%
2004	\$7,165,366	\$4,885,565	\$0	68.18%	68.18%	26.36%
2005	\$5,742,761	\$5,271,944	\$0	91.80%	91.80%	-19.85%
2006	\$6,078,944	\$5,664,078	\$0	93.18%	93.18%	5.85%
2007	\$6,804,008	\$4,996,951	\$0	73.44%	73.44%	11.93%
2008	\$6,688,145	\$4,542,822	\$0	67.92%	67.92%	-1.70%
2009	\$6,536,371	\$5,226,765	\$0	79.96%	79.96%	-2.27%
2010	\$6,442,118	\$5,515,759	\$0	85.62%	85.62%	-1.44%

## GROUP CREDIT LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$52,362,733	\$23,437,134	\$55,813	44.76%	44.87%	-7.85%
2002	\$32,514,714	\$23,174,177	\$31,793	71.27%	71.37%	-37.90%
2003	\$31,327,282	\$22,656,984	\$11,355	72.32%	72.36%	-3.65%
2004	\$33,920,188	\$18,191,182	\$33,742	53.63%	53.73%	8.28%
2005	\$34,553,971	\$15,962,140	\$43,284	46.19%	46.32%	1.87%
2006	\$31,965,380	\$16,229,948	\$28,318	50.77%	50.86%	-7.49%
2007	\$34,865,411	\$16,000,567	\$14,676	45.89%	45.93%	9.07%
2008	\$28,058,128	\$16,504,778	\$29,790	58.82%	58.93%	-19.52%
2009	\$20,030,083	\$13,839,317	\$0	69.09%	69.09%	-28.61%
2010	\$18,951,964	\$14,064,472	\$20,835	74.21%	74.32%	-5.38%

## GROUP VARIABLE LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$69,002,443	\$14,036,900	\$3,569	20.34%	20.35%	169.51%
2002	\$38,795,524	\$14,271,192	\$1,359	36.79%	36.79%	-43.78%
2003	\$26,933,545	\$11,105,514	\$11,660	41.23%	41.28%	-30.58%
2004	\$39,853,535	\$15,457,657	\$5,399	38.79%	38.80%	47.97%
2005	\$20,486,416	\$20,592,546	\$3,748	100.52%	100.54%	-48.60%
2006	\$22,475,590	\$19,826,088	\$2,623	88.21%	88.22%	9.71%
2007	\$140,088,224	\$20,329,605	\$7,434	14.51%	14.52%	523.29%
2008	\$20,806,062	\$68,233,492	\$6,875	327.95%	327.98%	-85.15%
2009	\$18,108,043	\$60,643,235	\$11,903	334.90%	334.96%	-12.97%
2010	\$13,744,813	\$23,437,707	\$15,512	170.52%	170.63%	-24.10%

# HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2001 - 2010

## GROUP ORDINARY ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$873,006,299	\$822,323,683	\$1,530,329	94.19%	94.37%	379.72%
2002	\$608,524,892	\$737,808,792	\$2,324,553	121.25%	121.63%	-30.30%
2003	\$560,615,173	\$731,466,554	\$706,082	130.48%	130.60%	-7.87%
2004	\$799,869,908	\$597,706,268	\$558,916	74.73%	74.80%	42.68%
2005	\$589,733,120	\$1,383,275,797	\$554,174	234.56%	234.65%	-26.27%
2006	\$497,524,140	\$765,071,081	\$469,820	153.78%	153.87%	-15.64%
2007	\$520,287,792	\$519,994,112	\$6,621,363	99.94%	101.22%	4.58%
2008	\$784,092,407	\$690,989,009	\$8,208,130	88.13%	89.17%	50.70%
2009	\$526,376,668	\$523,939,409	\$1,467,933	99.54%	99.82%	-32.87%
2010	\$377,742,889	\$354,147,826	\$3,527,400	93.75%	94.69%	-28.24%

## GROUP VARIABLE ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$384,017,504	\$232,481,281	-\$59,345	60.54%	60.52%	173.90%
2002	\$327,358,573	\$268,234,268	\$4,857,544	81.94%	83.42%	-14.75%
2003	\$510,198,110	\$312,627,270	\$4,824,799	61.28%	62.22%	55.85%
2004	\$545,078,706	\$383,649,710	\$4,492,924	70.38%	71.21%	6.84%
2005	\$551,621,191	\$489,854,581	\$4,359,578	88.80%	89.59%	1.20%
2006	\$767,946,981	\$563,959,933	\$4,995,914	73.44%	74.09%	39.22%
2007	\$882,713,398	\$718,594,840	\$37,202	81.41%	81.41%	14.94%
2008	\$897,918,963	\$747,341,043	\$0	83.23%	83.23%	1.72%
2009	\$547,337,447	\$511,661,999	\$1,946	93.48%	93.48%	-39.04%
2010	\$461,435,583	\$634,639,714	\$0	137.54%	137.54%	-15.69%

## GROUP MODIFIED GUARANTEED ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$101,924,483	\$5,793,455	\$0	5.68%	5.68%	15213.89%
2002	\$165,241,304	\$9,376,879	\$0	5.67%	5.67%	62.12%
2003	\$31,411,424	\$8,025,290	\$0	25.55%	25.55%	-80.99%
2004	\$71,622,384	\$12,195,641	\$0	17.03%	17.03%	128.01%
2005	\$31,835,305	\$31,978,752	\$0	100.45%	100.45%	-55.55%
2006	\$35,880,969	\$40,451,597	\$0	112.74%	112.74%	12.71%
2007	\$145,866,166	\$139,370,859	\$0	95.55%	95.55%	306.53%
2008	\$236,852,631	\$6,487,727	\$0	2.74%	2.74%	62.38%
2009	\$76,788,865	\$28,793,626	\$0	37.50%	37.50%	-67.58%
2010	\$17,091,150	\$115,767,079	\$0	677.35%	677.35%	-77.74%

# HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2001 - 2010

## GROUP EQUITY INDEXED ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$18,586,973	\$3,821	\$0	0.02%	0.02%	1075.53%
2002	\$35,169,851	\$1,936,319	\$0	5.51%	5.51%	89.22%
2003	\$30,014,836	\$21,280,695	\$0	70.90%	70.90%	-14.66%
2004	\$35,382,506	\$3,993,697	\$0	11.29%	11.29%	17.88%
2005	\$96,677,488	\$14,885,329	\$0	15.40%	15.40%	173.24%
2006	\$16,182,035	\$12,902,183	\$0	79.73%	79.73%	-83.26%
2007	\$18,796,075	\$21,419,128	\$0	113.96%	113.96%	16.15%
2008	\$14,724,952	\$41,748,247	\$0	283.52%	283.52%	-21.66%
2009	\$20,181,148	\$23,140,567	\$0	114.66%	114.66%	37.05%
2010	\$5,545,801	\$27,415,516	\$0	494.35%	494.35%	-72.52%

## GROUP DEPOSIT-TYPE FUNDS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$1,416,297,222	\$498,711,783	\$28,787	35.21%	35.21%	-34.70%
2002	\$852,055,259	\$400,275,113	\$0	46.98%	46.98%	-39.84%
2003	\$912,652,486	\$238,901,277	\$0	26.18%	26.18%	7.11%
2004	\$779,182,519	\$259,816,261	\$0	33.34%	33.34%	-14.62%
2005	\$758,951,112	\$215,137,062	\$0	28.35%	28.35%	-2.60%
2006	\$803,890,545	\$424,445,420	\$0	52.80%	52.80%	5.92%
2007	\$632,677,212	\$236,549,654	\$0	37.39%	37.39%	-21.30%
2008	\$638,626,738	\$176,877,540	\$0	27.70%	27.70%	0.94%
2009	\$438,035,129	\$223,147,429	\$0	50.94%	50.94%	-31.41%
2010	\$366,117,028	\$47,704,800	\$0	13.03%	13.03%	-16.42%

## GROUP OTHER CONSIDERATIONS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	N/A	N/A	N/A	N/A	N/A	N/A
2002	\$479,500,359	\$231,258,254	\$25,191	48.23%	48.23%	N/A
2003	\$613,288,549	\$231,100,282	\$16,401	37.68%	37.68%	27.90%
2004	\$678,698,288	\$524,139,878	\$5,471	77.23%	77.23%	10.67%
2005	\$829,544,819	\$486,823,694	\$1,718	58.69%	58.69%	22.23%
2006	\$1,295,029,723	\$1,620,116,075	\$6,042	125.10%	125.10%	56.11%
2007	\$752,113,800	\$523,935,827	\$433,229	69.66%	69.72%	-41.92%
2008	\$704,136,082	\$547,999,977	\$361,938	77.83%	77.88%	-6.38%
2009	\$897,667,166	\$400,903,559	\$289,300	44.66%	44.69%	27.48%
2010	\$912,689,265	\$983,015,495	\$167,935	107.71%	107.72%	1.67%



# HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2001 - 2010

## INDIVIDUAL COMPREHENSIVE MEDICAL EXPENSE

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$249,345,170	\$167,818,703	67.30%	\$239,532,168	\$155,530,987	64.93%	0.86%
2002	\$274,523,129	\$153,511,303	55.92%	\$251,790,790	\$150,274,960	59.68%	10.10%
2003	\$283,208,114	\$188,257,721	66.47%	\$283,113,051	\$183,924,523	64.97%	3.16%
2004	\$303,237,042	\$206,151,024	67.98%	\$296,093,330	\$205,452,502	69.39%	7.07%
2005	\$322,885,920	\$223,475,978	69.21%	\$319,913,653	\$215,428,857	67.34%	6.48%
2006	\$328,970,770	\$232,737,475	70.75%	\$336,358,147	\$232,951,409	69.26%	1.88%
2007	\$355,794,204	\$252,338,433	70.92%	\$347,742,236	\$255,724,919	73.54%	8.15%
2008	\$370,646,228	\$269,723,548	72.77%	\$370,337,030	\$264,857,277	71.52%	4.17%
2009	\$383,717,305	\$277,701,460	72.37%	\$379,320,792	\$268,794,687	70.86%	3.53%
2010	\$405,813,995	\$279,395,622	68.85%	\$406,056,136	\$278,167,125	68.50%	5.76%

## INDIVIDUAL MEDICARE SUPPLEMENT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$330,704,751	\$241,400,468	73.00%	\$324,511,768	\$239,482,551	73.80%	37.43%
2002	\$345,606,684	\$231,877,466	67.09%	\$330,545,314	\$231,864,683	70.15%	4.51%
2003	\$341,322,625	\$231,360,020	67.78%	\$341,769,460	\$229,580,797	67.17%	-1.24%
2004	\$323,256,706	\$241,760,172	74.79%	\$336,472,253	\$240,258,015	71.41%	-5.29%
2005	\$324,502,871	\$238,360,551	73.45%	\$326,964,026	\$240,450,847	73.54%	0.39%
2006	\$310,399,602	\$236,360,609	76.15%	\$315,122,856	\$238,049,670	75.54%	-4.35%
2007	\$324,879,304	\$243,883,414	75.07%	\$321,465,021	\$260,428,319	81.01%	4.66%
2008	\$332,402,036	\$251,031,533	75.52%	\$336,104,792	\$246,271,450	73.27%	2.32%
2009	\$344,897,933	\$264,372,317	76.65%	\$342,799,172	\$267,428,929	78.01%	3.76%
2010	\$353,578,876	\$261,302,860	73.90%	\$347,696,074	\$256,199,799	73.68%	2.52%

## INDIVIDUAL LONG TERM CARE

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$128,200,397	\$45,559,028	35.54%	\$118,420,910	\$60,952,678	51.47%	10.33%
2002	\$146,612,156	\$53,077,958	36.20%	\$136,163,460	\$76,391,765	56.10%	14.36%
2003	\$160,677,734	\$60,749,850	37.81%	\$152,231,374	\$85,685,868	56.29%	9.59%
2004	\$165,476,602	\$67,127,857	40.57%	\$158,127,812	\$90,850,534	57.45%	2.99%
2005	\$174,773,182	\$76,403,147	43.72%	\$158,458,592	\$88,928,188	56.12%	5.62%
2006	\$185,431,140	\$86,279,415	46.53%	\$170,254,845	\$112,634,563	66.16%	6.10%
2007	\$193,810,804	\$92,957,108	47.96%	\$181,939,093	\$105,722,750	58.11%	4.52%
2008	\$201,668,862	\$99,526,786	49.35%	\$188,620,115	\$127,448,974	67.57%	4.05%
2009	\$206,264,542	\$107,862,055	52.29%	\$196,427,601	\$134,783,035	68.62%	2.28%
2010	\$204,002,042	\$118,750,667	58.21%	\$194,597,847	\$159,793,788	82.11%	-1.10%

# HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2001 - 2010

## INDIVIDUAL SPECIFIED DISEASE

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$34,395,473	\$16,748,750	48.69%	\$34,656,393	\$17,637,392	50.89%	9.44%
2002	\$40,683,172	\$19,847,306	48.79%	\$40,117,806	\$20,449,849	50.97%	18.28%
2003	\$44,329,413	\$21,077,976	47.55%	\$45,000,689	\$23,153,492	51.45%	8.96%
2004	\$49,088,053	\$23,964,793	48.82%	\$48,694,411	\$25,558,105	52.49%	10.73%
2005	\$51,162,276	\$25,486,371	49.81%	\$52,122,674	\$27,790,296	53.32%	4.23%
2006	\$53,675,196	\$24,403,828	45.47%	\$53,568,411	\$25,131,162	46.91%	4.91%
2007	\$58,375,685	\$27,492,436	47.10%	\$58,639,713	\$31,366,646	53.49%	8.76%
2008	\$61,270,452	\$29,411,244	48.00%	\$61,653,241	\$31,827,291	51.62%	4.96%
2009	\$65,348,248	\$29,873,193	45.71%	\$65,173,053	\$32,790,176	50.31%	6.66%
2010	\$67,234,847	\$29,771,505	44.28%	\$67,528,994	\$33,107,946	49.03%	2.89%

## INDIVIDUAL ACCIDENT ONLY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$32,207,268	\$13,444,108	41.74%	\$30,700,050	\$20,054,937	65.33%	12.37%
2002	\$36,941,318	\$16,209,065	43.88%	\$37,593,334	\$13,838,188	36.81%	14.70%
2003	\$36,397,695	\$16,185,204	44.47%	\$36,884,388	\$18,620,803	50.48%	-1.47%
2004	\$40,880,088	\$18,717,124	45.79%	\$40,573,682	\$19,492,689	48.04%	12.32%
2005	\$43,749,097	\$18,631,600	42.59%	\$43,869,645	\$20,020,395	45.64%	7.02%
2006	\$47,939,093	\$20,627,176	43.03%	\$47,857,335	\$20,900,265	43.67%	9.58%
2007	\$52,708,199	\$23,629,140	44.83%	\$53,124,343	\$25,479,816	47.96%	9.95%
2008	\$55,364,139	\$25,146,994	45.42%	\$56,011,512	\$24,885,905	44.43%	5.04%
2009	\$56,765,950	\$25,067,281	44.16%	\$56,974,426	\$23,358,519	41.00%	2.53%
2010	\$57,040,268	\$25,743,539	45.13%	\$57,342,016	\$26,501,210	46.22%	0.48%

## INDIVIDUAL DISABILITY INCOME

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$70,982,921	\$42,743,391	60.22%	\$71,622,440	\$67,075,314	93.65%	1.95%
2002	\$73,743,463	\$40,622,002	55.09%	\$74,347,831	\$46,478,692	62.52%	3.89%
2003	\$75,424,426	\$44,821,395	59.43%	\$76,643,511	\$54,384,423	70.96%	2.28%
2004	\$82,139,891	\$46,835,397	57.02%	\$82,487,795	\$53,586,832	64.96%	8.90%
2005	\$85,801,427	\$51,589,954	60.13%	\$87,912,057	\$61,528,374	69.99%	4.46%
2006	\$93,012,778	\$50,660,961	54.47%	\$95,149,424	\$56,931,860	59.83%	8.40%
2007	\$93,938,858	\$51,194,651	54.50%	\$94,168,754	\$67,333,637	71.50%	1.00%
2008	\$98,855,646	\$54,171,917	54.80%	\$99,404,881	\$62,204,792	62.58%	5.23%
2009	\$100,114,890	\$58,330,893	58.26%	\$100,166,356	\$68,256,699	68.14%	1.27%
2010	\$101,661,837	\$59,575,581	58.60%	\$101,823,091	\$67,168,757	65.97%	1.55%

# HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2001 - 2010

## INDIVIDUAL DENTAL

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$2,506,633	\$1,337,287	53.35%	\$2,665,734	\$1,466,018	54.99%	100.69%
2002	\$4,206,325	\$1,829,429	43.49%	\$4,116,915	\$2,115,047	51.37%	67.81%
2003	\$4,880,663	\$2,286,521	46.85%	\$4,889,976	\$2,694,350	55.10%	16.03%
2004	\$7,968,150	\$3,230,658	40.54%	\$7,990,035	\$3,674,059	45.98%	63.26%
2005	\$9,514,876	\$4,879,366	51.28%	\$9,581,677	\$5,324,028	55.56%	19.41%
2006	\$11,369,837	\$6,092,444	53.58%	\$11,350,265	\$5,992,842	52.80%	19.50%
2007	\$13,166,610	\$6,814,223	51.75%	\$13,197,137	\$6,245,948	47.33%	15.80%
2008	\$14,700,416	\$7,394,294	50.30%	\$14,706,583	\$7,197,429	48.94%	11.65%
2009	\$15,932,970	\$9,245,567	58.03%	\$15,953,279	\$9,198,512	57.66%	8.38%
2010	\$16,385,716	\$10,212,618	62.33%	\$16,248,416	\$10,244,914	63.05%	2.84%

## INDIVIDUAL LIMITED BENEFIT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$23,129,118	\$11,864,313	51.30%	\$23,505,924	\$10,386,351	44.19%	5.81%
2002	\$21,926,715	\$11,423,188	52.10%	\$22,230,269	\$10,992,215	49.45%	-5.20%
2003	\$23,832,756	\$11,594,074	48.65%	\$23,694,730	\$12,130,196	51.19%	8.69%
2004	\$28,173,993	\$13,925,642	49.43%	\$27,922,148	\$14,162,998	50.72%	18.22%
2005	\$30,162,088	\$14,329,780	47.51%	\$30,152,895	\$14,855,245	49.27%	7.06%
2006	\$32,183,626	\$15,128,450	47.01%	\$32,426,875	\$13,588,842	41.91%	6.70%
2007	\$36,585,400	\$19,096,230	52.20%	\$36,696,997	\$22,746,280	61.98%	13.68%
2008	\$35,223,506	\$17,334,385	49.21%	\$36,046,099	\$16,536,022	45.87%	-3.72%
2009	\$33,851,985	\$16,090,223	47.53%	\$33,990,072	\$15,289,477	44.98%	-3.89%
2010	\$32,607,359	\$14,486,339	44.43%	\$32,557,670	\$15,171,764	46.60%	-3.68%

## INDIVIDUAL SHORT TERM CREDIT DISABILITY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$5,269,324	\$2,137,321	40.56%	\$5,016,620	\$1,852,461	36.93%	-33.21%
2002	\$7,658,075	\$2,767,692	36.14%	\$7,038,315	\$2,311,143	32.84%	45.33%
2003	\$3,637,584	\$1,481,337	40.72%	\$4,579,964	\$1,548,296	33.81%	-52.50%
2004	\$2,768,712	\$1,562,445	56.43%	\$3,707,915	\$1,451,410	39.14%	-23.89%
2005	\$2,814,702	\$1,098,982	39.04%	\$2,649,362	\$818,046	30.88%	1.66%
2006	\$1,381,915	\$1,241,348	89.83%	\$2,070,383	\$1,388,078	67.04%	-50.90%
2007	\$1,917,224	\$915,888	47.77%	\$2,355,926	\$571,587	24.26%	38.74%
2008	\$1,064,566	\$630,085	59.19%	\$688,431	-\$162,685	-23.63%	-44.47%
2009	\$1,192,049	\$731,047	61.33%	\$1,857,447	\$656,310	35.33%	11.98%
2010	\$1,290,386	\$466,115	36.12%	\$1,193,036	\$462,122	38.73%	8.25%

# HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2001 - 2010

## INDIVIDUAL LONG TERM CREDIT DISABILITY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$29,199	\$20,427	69.96%	\$95,265	\$83,712	87.87%	11.37%
2002	\$221	\$4	1.81%	\$48,105	-\$6,645	-13.81%	-99.24%
2003	\$4,451	\$502	11.28%	\$4,447	\$969	21.79%	1914.03%
2004	\$7,456	\$0	0.00%	\$7,427	\$235	3.16%	67.51%
2005	\$71,925	\$0	0.00%	\$71,927	-\$227	-0.32%	864.66%
2006	\$15	\$0	0.00%	\$15	\$60	400.00%	-99.98%
2007	\$481	\$0	0.00%	\$477	-\$507	-106.29%	3106.67%
2008	\$3,525	\$0	0.00%	\$3,585	\$2,758	76.93%	632.85%
2009	\$2,969	\$100	3.37%	\$2,953	-\$1,634	-55.33%	-15.77%
2010	\$1,621	\$2,408	148.55%	\$13,052	\$132	1.01%	-45.40%

## INDIVIDUAL CREDIT UNEMPLOYMENT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$4	\$2,088	52200.00%	\$4	\$4,418	110450.00%	N/A
2002	\$0	\$0	N/A	\$0	\$0	N/A	-100.00%
2003	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2004	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2005	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2006	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2007	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2008	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2009	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2010	\$0	\$0	N/A	\$0	\$0	N/A	N/A

## INDIVIDUAL STOP LOSS

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$1,324,659	\$370,577	27.98%	\$1,324,640	\$1,912,430	144.37%	175.98%
2002	\$320,642	\$10,130	3.16%	\$320,642	-\$1,240,043	-386.74%	-75.79%
2003	\$591,153	\$140,570	23.78%	\$591,153	\$140,570	23.78%	84.37%
2004	\$0	\$2,359	N/A	\$0	\$2,359	N/A	-100.00%
2005	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2006	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2007	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2008	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2009	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2010	\$66,402	\$0	0.00%	\$66,402	\$29,936	45.08%	N/A

# HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2001 - 2010

## INDIVIDUAL MEDICARE PART D

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2002	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2003	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2004	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2005	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2006	\$326,720,230	\$233,559,225	71.49%	\$317,373,556	\$263,955,295	83.17%	N/A
2007	\$270,385,684	\$251,574,056	93.04%	\$284,114,632	\$248,105,730	87.33%	-17.24%
2008	\$302,911,489	\$286,325,553	94.52%	\$302,647,817	\$288,004,862	95.16%	12.03%
2009	\$382,523,063	\$309,741,115	80.97%	\$373,640,633	\$305,628,013	81.80%	26.28%
2010	\$381,465,425	\$271,361,702	71.14%	\$382,498,158	\$271,606,450	71.01%	-0.28%

## INDIVIDUAL MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2002	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2003	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2004	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2005	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2006	\$128,954,432	\$95,594,103	74.13%	\$126,659,916	\$109,997,112	86.84%	N/A
2007	\$285,599,274	\$216,845,340	75.93%	\$286,228,563	\$230,982,475	80.70%	121.47%
2008	\$517,594,148	\$426,220,010	82.35%	\$518,891,924	\$428,841,919	82.65%	81.23%
2009	\$651,009,521	\$546,396,572	83.93%	\$646,971,608	\$545,709,429	84.35%	25.78%
2010	\$687,726,290	\$584,882,519	85.05%	\$688,549,873	\$569,541,064	82.72%	5.64%

## GROUP COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (2 - 50 EMPLOYEES)

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$424,044,499	\$344,581,656	81.26%	\$423,345,981	\$347,909,286	82.18%	12.42%
2002	\$543,297,602	\$440,040,512	80.99%	\$552,357,340	\$442,331,862	80.08%	28.12%
2003	\$711,249,400	\$530,984,633	74.66%	\$706,408,289	\$536,413,416	75.94%	30.91%
2004	\$804,495,751	\$617,065,254	76.70%	\$806,421,137	\$620,790,892	76.98%	13.11%
2005	\$883,819,871	\$694,601,339	78.59%	\$884,893,731	\$703,298,943	79.48%	9.86%
2006	\$886,637,972	\$700,662,436	79.02%	\$900,721,252	\$712,898,312	79.15%	0.32%
2007	\$967,933,529	\$734,944,627	75.93%	\$967,269,138	\$744,232,104	76.94%	9.17%
2008	\$1,062,144,740	\$795,089,132	74.86%	\$1,061,986,721	\$808,384,127	76.12%	9.73%
2009	\$1,041,682,994	\$812,992,214	78.05%	\$1,042,234,055	\$818,223,529	78.51%	-1.93%
2010	\$1,171,940,434	\$857,116,137	73.14%	\$1,171,071,030	\$864,024,730	73.78%	12.50%

# HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2001 - 2010

## GROUP COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3 - 25 EMPLOYEES)

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$338,306,189	\$270,779,553	80.04%	\$341,504,668	\$272,915,557	79.92%	14.12%
2002	\$401,020,415	\$313,515,349	78.18%	\$408,320,797	\$315,870,006	77.36%	18.54%
2003	\$497,780,161	\$373,129,785	74.96%	\$493,920,881	\$375,057,217	75.93%	24.13%
2004	\$631,836,129	\$480,186,802	76.00%	\$636,752,843	\$486,110,382	76.34%	26.93%
2005	\$660,017,877	\$508,221,736	77.00%	\$660,737,396	\$513,746,992	77.75%	4.46%
2006	\$604,736,347	\$466,551,021	77.15%	\$612,872,819	\$497,896,848	81.24%	-8.38%
2007	\$617,700,807	\$451,517,775	73.10%	\$623,326,131	\$485,994,031	77.97%	2.14%
2008	\$504,871,060	\$354,742,562	70.26%	\$506,495,717	\$384,152,443	75.85%	-18.27%
2009	\$678,297,673	\$417,470,311	61.55%	\$679,111,300	\$514,290,874	75.73%	34.35%
2010	\$734,466,521	\$525,253,930	71.52%	\$735,546,237	\$512,454,791	69.67%	8.28%

## GROUP COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$696,797,384	\$588,972,656	84.53%	\$695,889,267	\$595,145,046	85.52%	1.62%
2002	\$741,460,138	\$666,406,437	89.88%	\$751,469,005	\$684,576,990	91.10%	6.41%
2003	\$901,961,338	\$761,010,294	84.37%	\$887,285,267	\$770,559,414	86.84%	21.65%
2004	\$990,361,626	\$858,201,657	86.66%	\$991,633,986	\$874,822,148	88.22%	9.80%
2005	\$1,336,336,044	\$1,108,766,762	82.97%	\$1,340,023,596	\$1,140,808,007	85.13%	34.93%
2006	\$1,580,839,426	\$1,371,899,838	86.78%	\$1,606,315,955	\$1,296,313,480	80.70%	18.30%
2007	\$1,734,986,043	\$1,460,725,710	84.19%	\$1,732,987,386	\$1,475,263,750	85.13%	9.75%
2008	\$1,957,296,360	\$1,613,528,243	82.44%	\$1,969,128,831	\$1,603,626,587	81.44%	12.81%
2009	\$2,055,332,127	\$1,775,423,333	86.38%	\$2,050,451,124	\$1,775,691,917	86.60%	5.01%
2010	\$2,000,874,799	\$1,647,796,187	82.35%	\$2,000,977,178	\$1,634,326,972	81.68%	-2.65%

## GROUP COMPREHENSIVE MEDICAL EXPENSE - ASSOCIATION

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$78,993,104	\$52,015,985	65.85%	\$77,963,811	\$52,835,382	67.77%	-7.66%
2002	\$85,579,770	\$51,186,679	59.81%	\$84,644,366	\$50,980,674	60.23%	8.34%
2003	\$104,258,757	\$59,230,012	56.81%	\$104,968,781	\$62,078,754	59.14%	21.83%
2004	\$114,366,125	\$70,155,731	61.34%	\$113,733,916	\$70,614,791	62.09%	9.69%
2005	\$122,623,109	\$79,036,245	64.45%	\$120,656,816	\$78,461,180	65.03%	7.22%
2006	\$128,982,788	\$83,277,556	64.56%	\$129,705,060	\$83,056,149	64.03%	5.19%
2007	\$135,911,686	\$85,819,359	63.14%	\$138,782,958	\$84,663,539	61.00%	5.37%
2008	\$144,915,810	\$94,952,549	65.52%	\$144,550,844	\$93,731,192	64.84%	6.62%
2009	\$154,919,191	\$94,458,209	60.97%	\$156,553,148	\$94,571,806	60.41%	6.90%
2010	\$176,302,725	\$111,571,200	63.28%	\$175,576,748	\$113,379,188	64.58%	13.80%

# HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2001 - 2010

## GROUP COMPREHENSIVE MEDICAL EXPENSE - DISCRETIONARY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$24,580,584	\$20,826,407	84.73%	\$25,683,821	\$20,660,307	80.44%	164.28%
2002	\$10,222,551	\$11,018,251	107.78%	\$10,360,147	\$9,124,739	88.08%	-58.41%
2003	\$7,833,450	\$5,291,819	67.55%	\$7,857,326	\$4,436,361	56.46%	-23.37%
2004	\$7,870,834	\$4,776,538	60.69%	\$7,784,700	\$4,418,494	56.76%	0.48%
2005	\$7,269,130	\$3,953,654	54.39%	\$7,288,973	\$3,795,367	52.07%	-7.64%
2006	\$6,885,212	\$3,499,606	50.83%	\$6,967,687	\$3,090,662	44.36%	-5.28%
2007	\$32,203,112	\$23,679,525	73.53%	\$32,174,354	\$23,347,963	72.57%	367.71%
2008	\$36,690,261	\$26,512,256	72.26%	\$36,569,867	\$27,028,469	73.91%	13.93%
2009	\$36,154,162	\$26,048,412	72.05%	\$36,023,915	\$27,070,754	75.15%	-1.46%
2010	\$3,995,007	\$2,283,103	57.15%	\$4,041,322	\$2,060,647	50.99%	-88.95%

## GROUP COMPREHENSIVE MEDICAL EXPENSE - FEDERAL EMPLOYEES

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$267,162,191	\$231,784,038	86.76%	\$267,028,411	\$234,627,005	87.87%	51.75%
2002	\$256,341,654	\$230,754,439	90.02%	\$255,462,453	\$223,561,793	87.51%	-4.05%
2003	\$260,393,514	\$214,268,430	82.29%	\$250,981,820	\$217,289,598	86.58%	1.58%
2004	\$282,297,910	\$249,091,181	88.24%	\$282,585,106	\$255,551,524	90.43%	8.41%
2005	\$338,861,168	\$270,517,607	79.83%	\$338,572,239	\$274,072,826	80.95%	20.04%
2006	\$363,206,650	\$358,919,483	98.82%	\$364,709,162	\$356,212,467	97.67%	7.18%
2007	\$420,193,581	\$395,799,056	94.19%	\$417,299,279	\$396,430,854	95.00%	15.69%
2008	\$413,511,396	\$416,503,751	100.72%	\$412,717,467	\$428,679,354	103.87%	-1.59%
2009	\$455,718,504	\$418,791,009	91.90%	\$455,216,088	\$414,443,173	91.04%	10.21%
2010	\$487,828,913	\$458,395,289	93.97%	\$487,707,744	\$460,239,924	94.37%	7.05%

## GROUP MEDICARE SUPPLEMENT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$105,214,564	\$81,837,391	77.78%	\$108,748,155	\$85,666,413	78.78%	-4.13%
2002	\$113,705,041	\$91,451,077	80.43%	\$112,808,723	\$93,632,116	83.00%	8.07%
2003	\$129,108,423	\$100,541,376	77.87%	\$126,847,899	\$103,551,157	81.63%	13.55%
2004	\$153,031,398	\$122,604,054	80.12%	\$151,573,487	\$131,392,182	86.69%	18.53%
2005	\$187,377,965	\$150,829,407	80.49%	\$187,114,339	\$152,474,384	81.49%	22.44%
2006	\$200,256,992	\$159,444,458	79.62%	\$198,891,302	\$201,655,337	101.39%	6.87%
2007	\$222,976,189	\$169,513,720	76.02%	\$221,626,847	\$172,179,604	77.69%	11.35%
2008	\$226,491,723	\$174,595,822	77.09%	\$225,782,304	\$175,866,146	77.89%	1.58%
2009	\$231,754,359	\$165,614,590	71.46%	\$230,416,669	\$165,066,720	71.64%	2.32%
2010	\$226,340,264	\$163,212,241	72.11%	\$225,282,067	\$162,819,461	72.27%	-2.34%

# HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2001 - 2010

## GROUP LONG TERM CARE

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$17,145,379	\$6,805,900	39.70%	\$13,862,322	\$8,062,393	58.16%	47.17%
2002	\$19,065,041	\$7,134,273	37.42%	\$16,481,744	\$8,129,698	49.33%	11.20%
2003	\$21,299,034	\$7,096,998	33.32%	\$17,682,518	\$8,552,962	48.37%	11.72%
2004	\$24,089,299	\$7,009,857	29.10%	\$23,102,739	\$9,670,595	41.86%	13.10%
2005	\$22,294,017	\$6,742,530	30.24%	\$29,871,692	\$8,050,871	26.95%	-7.45%
2006	\$19,624,171	\$7,667,690	39.07%	\$15,663,704	\$8,848,037	56.49%	-11.98%
2007	\$29,910,251	\$7,668,348	25.64%	\$21,765,974	\$12,803,049	58.82%	52.42%
2008	\$28,712,579	\$14,732,268	51.31%	\$27,633,698	\$12,960,978	46.90%	-4.00%
2009	\$30,511,696	\$11,247,802	36.86%	\$30,496,420	\$12,342,998	40.47%	6.27%
2010	\$32,298,781	\$11,895,294	36.83%	\$30,255,587	\$13,591,952	44.92%	5.86%

## GROUP SPECIFIED DISEASE

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$5,295,978	\$1,434,710	27.09%	\$5,230,532	\$1,491,696	28.52%	10.08%
2002	\$4,788,104	\$3,153,374	65.86%	\$4,810,263	\$3,034,283	63.08%	-9.59%
2003	\$4,672,472	\$2,405,986	51.49%	\$4,658,934	\$2,605,717	55.93%	-2.41%
2004	\$7,920,812	\$2,669,080	33.70%	\$7,937,783	\$2,485,075	31.31%	69.52%
2005	\$8,464,678	\$3,566,439	42.13%	\$8,420,389	\$5,007,284	59.47%	6.87%
2006	\$10,554,160	\$3,432,381	32.52%	\$10,421,575	\$4,060,827	38.97%	24.68%
2007	\$6,000,269	\$2,679,796	44.66%	\$6,046,886	\$2,528,155	41.81%	-43.15%
2008	\$9,211,447	\$4,482,990	48.67%	\$9,155,550	\$4,904,814	53.57%	53.52%
2009	\$17,354,144	\$14,916,077	85.95%	\$17,478,106	\$10,612,735	60.72%	88.40%
2010	\$21,585,485	\$8,919,286	41.32%	\$21,516,226	\$9,472,882	44.03%	24.38%

## GROUP ACCIDENT ONLY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$87,918,966	\$34,651,876	39.41%	\$87,535,591	\$37,745,931	43.12%	7.41%
2002	\$91,771,927	\$39,383,932	42.92%	\$89,672,796	\$40,287,027	44.93%	4.38%
2003	\$87,537,941	\$42,280,493	48.30%	\$88,045,683	\$43,315,043	49.20%	-4.61%
2004	\$96,313,011	\$49,204,603	51.09%	\$96,004,545	\$51,379,533	53.52%	10.02%
2005	\$101,315,087	\$51,619,501	50.95%	\$102,239,760	\$61,942,309	60.59%	5.19%
2006	\$105,142,951	\$47,992,224	45.64%	\$105,661,993	\$49,741,908	47.08%	3.78%
2007	\$95,433,474	\$45,701,126	47.89%	\$94,870,744	\$52,482,231	55.32%	-9.23%
2008	\$87,160,796	\$51,632,494	59.24%	\$87,586,505	\$56,380,230	64.37%	-8.67%
2009	\$85,322,660	\$45,564,463	53.40%	\$83,068,482	\$36,881,093	44.40%	-2.11%
2010	\$96,106,857	\$45,609,772	47.46%	\$90,078,603	\$44,700,512	49.62%	12.64%



# HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2001 - 2010

## GROUP DISABILITY INCOME

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$175,547,865	\$124,446,429	70.89%	\$176,774,386	\$151,673,545	85.80%	14.94%
2002	\$192,153,221	\$128,429,494	66.84%	\$191,368,220	\$149,185,996	77.96%	9.46%
2003	\$207,926,823	\$139,285,242	66.99%	\$208,768,671	\$148,519,747	71.14%	8.21%
2004	\$216,398,030	\$147,429,402	68.13%	\$216,750,400	\$174,125,247	80.33%	4.07%
2005	\$228,531,900	\$151,603,491	66.34%	\$227,368,945	\$309,579,612	136.16%	5.61%
2006	\$243,294,314	\$161,498,969	66.38%	\$241,790,431	\$188,529,874	77.97%	6.46%
2007	\$258,280,702	\$182,501,605	70.66%	\$254,581,547	\$193,562,759	76.03%	6.16%
2008	\$255,564,883	\$184,783,260	72.30%	\$254,915,092	\$196,034,771	76.90%	-1.05%
2009	\$258,760,883	\$176,556,410	68.23%	\$256,420,533	\$189,010,903	73.71%	1.25%
2010	\$254,728,387	\$190,611,485	74.83%	\$256,219,166	\$208,123,252	81.23%	-1.56%

## GROUP DENTAL

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$133,651,982	\$100,056,116	74.86%	\$130,851,467	\$95,666,628	73.11%	7.71%
2002	\$145,632,548	\$99,898,942	68.60%	\$144,155,774	\$98,112,452	68.06%	8.96%
2003	\$140,739,643	\$97,860,234	69.53%	\$139,581,389	\$98,308,288	70.43%	-3.36%
2004	\$141,386,608	\$101,787,485	71.99%	\$134,078,757	\$102,738,450	76.63%	0.46%
2005	\$155,697,937	\$107,243,260	68.88%	\$153,560,512	\$109,868,015	71.55%	10.12%
2006	\$170,101,342	\$118,680,807	69.77%	\$167,187,309	\$122,583,830	73.32%	9.25%
2007	\$179,952,585	\$125,274,508	69.62%	\$177,933,575	\$125,921,554	70.77%	5.79%
2008	\$191,105,734	\$134,629,290	70.45%	\$189,372,101	\$134,927,961	71.25%	6.20%
2009	\$192,108,990	\$135,631,538	70.60%	\$189,886,540	\$141,080,718	74.30%	0.52%
2010	\$199,565,441	\$145,810,996	73.06%	\$199,495,724	\$146,369,623	73.37%	3.88%

## GROUP LIMITED BENEFIT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$150,816,872	\$31,873,603	21.13%	\$150,787,786	\$30,893,293	20.49%	4.68%
2002	\$135,963,695	\$34,596,673	25.45%	\$135,998,052	\$34,114,750	25.08%	-9.85%
2003	\$149,430,834	\$36,410,456	24.37%	\$149,659,814	\$40,099,664	26.79%	9.90%
2004	\$189,400,158	\$46,587,157	24.60%	\$189,152,886	\$50,775,087	26.84%	26.75%
2005	\$150,748,936	\$62,675,376	41.58%	\$150,704,720	\$61,233,285	40.63%	-20.41%
2006	\$171,032,545	\$78,730,474	46.03%	\$170,947,087	\$83,312,347	48.74%	13.46%
2007	\$190,462,502	\$83,562,105	43.87%	\$190,165,792	\$88,246,389	46.40%	11.36%
2008	\$189,102,059	\$89,172,031	47.16%	\$189,147,382	\$87,528,860	46.28%	-0.71%
2009	\$155,451,272	\$95,511,750	61.44%	\$154,976,542	\$90,523,451	58.41%	-17.80%
2010	\$121,571,940	\$90,947,812	74.81%	\$121,543,614	\$85,136,915	70.05%	-21.79%

## HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2001 - 2010

### GROUP SHORT TERM CREDIT DISABILITY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$44,857,620	\$18,675,784	41.63%	\$44,098,538	\$20,646,550	46.82%	-6.83%
2002	\$34,498,114	\$18,162,858	52.65%	\$39,702,980	\$17,319,562	43.62%	-23.09%
2003	\$29,986,007	\$16,617,563	55.42%	\$35,416,213	\$14,050,157	39.67%	-13.08%
2004	\$29,558,218	\$14,588,023	49.35%	\$31,473,169	\$13,987,422	44.44%	-1.43%
2005	\$26,834,784	\$12,930,771	48.19%	\$29,838,665	\$11,626,995	38.97%	-9.21%
2006	\$27,568,788	\$11,379,212	41.28%	\$29,733,121	\$9,551,393	32.12%	2.74%
2007	\$26,096,861	\$9,907,171	37.96%	\$27,714,654	\$8,112,531	29.27%	-5.34%
2008	\$22,594,850	\$9,111,668	40.33%	\$25,065,395	\$7,503,831	29.94%	-13.42%
2009	\$15,692,268	\$8,600,798	54.81%	\$20,885,202	\$7,332,032	35.11%	-30.55%
2010	\$13,897,403	\$7,464,066	53.71%	\$17,198,226	\$5,725,319	33.29%	-11.44%

### GROUP LONG TERM CREDIT DISABILITY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$873,886	\$211,294	24.18%	\$881,116	\$288,035	32.69%	342.07%
2002	\$138,854	\$54,677	39.38%	\$145,653	\$30,722	21.09%	-84.11%
2003	\$973,610	\$1,124,120	115.46%	\$3,459,215	\$1,041,984	30.12%	601.18%
2004	\$2,727,556	\$1,169,441	42.88%	\$2,883,447	\$1,099,531	38.13%	180.15%
2005	\$2,938,265	\$1,156,046	39.34%	\$2,731,977	\$1,414,443	51.77%	7.73%
2006	\$942,124	\$419,947	44.57%	\$942,478	\$364,028	38.62%	-67.94%
2007	\$1,252,527	\$554,680	44.28%	\$1,270,826	\$657,514	51.74%	32.95%
2008	\$1,181,121	\$618,971	52.41%	\$1,185,633	\$468,092	39.48%	-5.70%
2009	\$864,271	\$589,887	68.25%	\$831,283	\$699,139	84.10%	-26.83%
2010	\$811,029	\$550,504	67.88%	\$750,498	\$391,397	52.15%	-6.16%

### GROUP CREDIT UNEMPLOYMENT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2002	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2003	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2004	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2005	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2006	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2007	\$0	\$0	N/A	\$317	-\$77	-24.29%	N/A
2008	\$0	\$0	N/A	\$103	\$0	0.00%	N/A
2009	-\$518	\$513	-99.03%	\$17,795	-\$979	-5.50%	N/A
2010	\$0	\$0	N/A	\$0	\$0	N/A	-100.00%

# HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2001 - 2010

## GROUP STOP LOSS

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	\$120,388,858	\$90,549,995	75.21%	\$158,905,375	\$98,213,306	61.81%	32.45%
2002	\$110,671,927	\$68,039,680	61.48%	\$108,898,969	\$72,206,007	66.31%	-8.07%
2003	\$121,222,794	\$71,856,629	59.28%	\$119,312,628	\$68,055,783	57.04%	9.53%
2004	\$232,404,579	\$86,691,187	37.30%	\$232,951,401	\$189,878,256	81.51%	91.72%
2005	\$122,060,010	\$85,468,808	70.02%	\$121,995,529	\$89,851,650	73.65%	-47.48%
2006	\$117,584,904	\$90,581,960	77.04%	\$117,788,867	\$98,006,992	83.21%	-3.67%
2007	\$121,404,526	\$102,608,262	84.52%	\$123,205,114	\$107,131,127	86.95%	3.25%
2008	\$138,403,489	\$101,010,079	72.98%	\$138,339,711	\$105,913,017	76.56%	14.00%
2009	\$147,543,722	\$110,561,963	74.94%	\$146,705,478	\$115,245,737	78.56%	6.60%
2010	\$148,663,632	\$108,076,042	72.70%	\$147,405,469	\$117,972,833	80.03%	0.76%

## GROUP MEDICARE PART D

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2002	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2003	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2004	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2005	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2006	\$91,730,819	\$70,114,475	76.44%	\$93,648,540	\$111,374,464	118.93%	N/A
2007	\$139,911,598	\$117,890,777	84.26%	\$140,300,448	\$117,219,561	83.55%	52.52%
2008	\$90,010,069	\$77,003,177	85.55%	\$89,370,677	\$77,264,926	86.45%	-35.67%
2009	\$106,989,293	\$80,532,247	75.27%	\$106,160,884	\$81,323,055	76.60%	18.86%
2010	\$136,607,610	\$101,688,678	74.44%	\$137,271,715	\$102,380,472	74.58%	27.68%

## GROUP MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2001	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2002	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2003	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2004	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2005	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2006	\$38,826,278	\$32,191,185	82.91%	\$38,625,605	\$38,230,142	98.98%	N/A
2007	\$71,591,896	\$51,002,021	71.24%	\$72,803,620	\$55,027,288	75.58%	84.39%
2008	\$76,214,475	\$57,629,971	75.62%	\$76,067,986	\$59,240,391	77.88%	6.46%
2009	\$135,213,007	\$100,572,989	74.38%	\$134,278,810	\$107,800,294	80.28%	77.41%
2010	\$184,278,471	\$151,514,936	82.22%	\$185,318,381	\$153,113,939	82.62%	36.29%



**TOTAL  
LIFE INSURANCE  
BY  
LINE OF BUSINESS**



**MISSOURI DEPARTMENT OF INSURANCE  
2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS**

LINE NUMBER OF BUSINESS	LINE DESCRIPTION	TOTAL NUMBER OF INSURED	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIVIDENDS TO POLICYHOLDERS	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
<b><u>INDIVIDUAL</u></b>							
1. 1	WHOLE LIFE	1,846,992	\$758,779,078	\$303,342,750	\$816,381,087	\$61,997,306	147.57%
1. 2	TERM LIFE	763,466	\$439,557,425	\$9,068,723	\$297,048,781	\$165,483,150	69.64%
1. 3	UNIVERSAL LIFE	413,325	\$565,873,745	\$4,768,418	\$539,744,964	\$52,701,531	96.23%
1. 4	GRADED DEATH BENEFITS	61,178	\$9,644,719	\$40,640	\$8,060,521	\$535,018	84.00%
1. 5	CREDIT LIFE	20,403	\$1,354,198	\$0	\$898,378	\$110,076	66.34%
1. 6	VARIABLE LIFE	105,385	\$177,275,171	\$3,860,704	\$171,285,619	\$23,278,750	98.80%
1. 7A	ORDINARY ANNUITIES	269,495	\$1,309,778,605	\$31,444,836	\$1,144,776,801	\$0	89.80%
1. 7B	VARIABLE ANNUITIES	200,929	\$2,487,777,384	\$415,628	\$1,237,313,379	\$0	49.75%
1. 7C	MODIFIED GUARANTEED ANNUITIES	2,752	\$12,197,132	\$0	\$15,685,937	\$0	128.60%
1. 7D	EQUITY INDEXED ANNUITIES	57,637	\$566,551,393	\$0	\$321,163,131	\$0	56.69%
1. 8	DEPOSIT-TYPE FUNDS	45,716	\$102,674,813	\$74,101	\$36,662,224	\$0	35.78%
1. 9	OTHER CONSIDERATIONS	41,642	\$123,482,526	\$146	\$309,688,784	\$0	250.80%
1.10	TOTAL INDIVIDUAL	3,828,920	\$6,554,946,189	\$353,015,945	\$4,898,709,608	\$304,105,828	80.12%
<b><u>GROUP</u></b>							
2. 1	WHOLE LIFE	362,949	\$73,423,631	\$827,390	\$214,052,894	\$23,102,892	292.66%
2. 2	TERM LIFE	2,424,579	\$385,905,526	\$1,057,661	\$439,920,936	\$158,090,482	114.27%
2. 3	UNIVERSAL LIFE	46,031	\$22,774,494	\$0	\$43,994,485	\$5,949,445	193.17%
2. 4	GRADED DEATH BENEFITS	25,917	\$6,442,118	\$0	\$5,515,759	\$117,550	85.62%
2. 5	CREDIT LIFE	282,944	\$18,951,964	\$20,835	\$14,064,472	\$1,701,239	74.32%
2. 6	VARIABLE LIFE	17,636	\$13,744,813	\$15,512	\$23,437,707	\$11,117,618	170.63%
2. 7A	ORDINARY ANNUITIES	303,214	\$377,742,889	\$3,527,400	\$354,147,826	\$0	94.69%
2. 7B	VARIABLE ANNUITIES	89,322	\$461,435,583	\$0	\$634,639,714	\$0	137.54%
2. 7C	MODIFIED GUARANTEED ANNUITIES	4,090	\$17,091,150	\$0	\$115,767,079	\$0	677.35%
2. 7D	EQUITY INDEXED ANNUITIES	6,173	\$5,545,801	\$0	\$27,415,516	\$0	494.35%
2. 8	DEPOSIT-TYPE FUNDS	105,216	\$366,117,028	\$0	\$47,704,800	\$0	13.03%
2. 9	OTHER CONSIDERATIONS	420,886	\$912,689,265	\$167,935	\$983,015,495	\$0	107.72%
2.10	TOTAL GROUP	4,088,957	\$2,661,864,262	\$5,616,733	\$2,903,676,684	\$200,079,227	109.30%
<b><u>TOTAL INDIVIDUAL AND GROUP BUSINESS</u></b>							
3	TOTAL LIFE	7,917,877	\$9,216,810,451	\$358,632,678	\$7,802,386,291	\$504,185,057	88.54%





**INDIVIDUAL  
LIFE INSURANCE  
BY LINE OF BUSINESS  
BY COMPANY**



**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.00%	287	1	\$5,013	\$0	\$0	\$50	0.00%
2	5 STAR LIFE INSURANCE COMPANY	0.02%	164	310	\$142,823	\$0	\$15,272	\$3,213	10.69%
3	AAA LIFE INSURANCE COMPANY	0.01%	214	90	\$38,979	\$0	\$0	\$1,598	0.00%
4	ABILITY INSURANCE COMPANY	0.00%	248	46	\$18,084	\$2,141	\$41,540	\$261	241.55%
5	ACACIA LIFE INSURANCE CO	0.01%	182	705	\$77,309	\$61,529	\$375,197	\$6,469	564.91%
6	AETNA LIFE INSURANCE COMPANY	0.06%	95	2,176	\$476,569	\$526,972	\$1,047,512	\$21,758	330.38%
7	ALFA LIFE INSURANCE CORPORATION	0.00%	344	1	\$0	\$0	\$0	\$10	N/A
8	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERIC	0.00%	344	465	\$0	\$0	\$0	\$35,422	N/A
9	ALLSTATE LIFE INSURANCE COMPANY	0.05%	111	2,191	\$375,261	\$0	\$632,564	\$22,961	168.57%
10	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	312	11	\$1,722	\$0	\$15	\$172	0.87%
11	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF TI	0.03%	131	504	\$238,213	\$336	\$123,191	\$4,864	51.86%
12	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	223	34	\$30,392	\$0	\$232,049	\$3,004	763.52%
13	AMERICAN CAPITOL INSURANCE COMPANY	0.01%	212	2,373	\$42,249	\$7	\$139,661	\$3,376	330.58%
14	AMERICAN EQUITY INVESTMENT LIFE INSURANCE COMF	0.01%	186	137	\$73,138	\$0	\$0	\$2,244	0.00%
15	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF COL	0.05%	110	2,452	\$391,257	\$0	\$241,654	\$35,764	61.76%
16	AMERICAN FAMILY LIFE INSURANCE COMPANY	2.47%	11	47,755	\$18,775,527	\$5,971,628	\$14,821,554	\$4,413,245	110.75%
17	AMERICAN FIDELITY ASSURANCE COMPANY	0.04%	120	2,450	\$284,192	\$636	\$133,500	\$23,313	47.20%
18	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.04%	122	1,776	\$278,907	\$1,282	\$53,527	\$21,652	19.65%
19	AMERICAN GENERAL ASSURANCE COMPANY	0.01%	215	1	\$38,776	\$0	\$72,607	\$28	187.25%
20	AMERICAN GENERAL LIFE AND ACCIDENT INSURANCE C	0.38%	43	69,543	\$2,906,006	\$26,675	\$4,756,974	\$181,325	164.61%
21	AMERICAN GENERAL LIFE INSURANCE CO	0.66%	27	21,536	\$5,016,476	\$1,455,080	\$7,369,106	\$1,297,726	175.90%
22	AMERICAN GENERAL LIFE INSURANCE COMPANY OF DE	0.00%	222	18	\$32,189	\$0	\$46,059	\$2,315	143.09%
23	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.01%	196	3,100	\$55,541	\$4,186	\$240,130	\$6,338	439.88%
24	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.00%	316	12	\$1,288	\$0	\$3,054	\$139	237.11%
25	AMERICAN HOME LIFE INSURANCE COMPANY	0.13%	69	3,420	\$986,329	\$38,101	\$698,796	\$120,113	74.71%
26	AMERICAN INCOME LIFE INSURANCE CO	1.24%	18	27,063	\$9,392,334	\$334	\$3,361,652	\$468,754	35.80%
27	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.03%	137	3,207	\$219,809	\$19,618	\$641,113	\$15,004	300.59%
28	AMERICAN NATIONAL INSURANCE COMPANY	0.44%	40	41,269	\$3,334,779	\$67,437	\$3,454,251	\$252,849	105.60%
29	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF TE	0.00%	304	45	\$2,617	\$0	\$9,445	\$115	360.91%
30	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.02%	154	597	\$169,647	\$0	\$420,461	\$4,569	247.84%
31	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURANC	0.00%	309	5	\$2,007	\$0	\$3,237	\$99	161.29%
32	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	250	50	\$17,060	\$0	\$0	\$1,923	0.00%
33	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	232	1,360	\$23,778	\$13,601	\$33,286	\$4,898	197.19%
34	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	0.00%	344	1	\$0	\$0	\$0	\$2	N/A
35	AMERICAN UNDERWRITERS LIFE INSURANCE COMPANY	0.00%	344	5	\$0	\$0	\$0	\$319	N/A
36	AMERICAN UNITED LIFE INSURANCE CO	0.25%	54	1,834	\$1,861,011	\$328,443	\$1,045,189	\$89,776	73.81%
37	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE CO	0.03%	132	1,922	\$232,007	\$6,279	\$531,580	\$16,336	231.83%
38	AMERITAS LIFE INSURANCE CORP	0.02%	156	884	\$162,716	\$170,829	\$261,985	\$11,434	265.99%
39	AMICA LIFE INSURANCE COMPANY	0.00%	241	24	\$20,074	\$0	\$848	\$1,248	4.22%
40	ANTHEM LIFE INSURANCE COMPANY	0.00%	268	44	\$9,159	\$0	\$100,928	\$677	1101.95%
41	ASSURED LIFE ASSOCIATION	0.00%	244	132	\$18,992	\$429	\$9,405	\$755	51.78%
42	ASSURITY LIFE INSURANCE COMPANY	0.32%	46	5,293	\$2,420,923	\$841,874	\$848,972	\$141,104	69.84%
43	ATLANTA LIFE INSURANCE COMPANY	0.01%	190	5,584	\$69,515	\$0	\$247,757	\$8,250	364.41%
44	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.06%	103	275	\$442,844	\$0	\$2,164,182	\$33,845	488.70%
45	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	281	10	\$6,212	\$0	\$5,660	\$291	91.11%
46	AUTO OWNERS LIFE INSURANCE COMPANY	0.03%	140	724	\$214,950	\$0	\$73,066	\$18,211	33.99%
47	AVIVA LIFE AND ANNUITY COMPANY	0.30%	47	4,108	\$2,250,951	\$168,335	\$748,023	\$131,650	40.71%
48	AXA EQUITABLE LIFE INSURANCE COMPANY	0.45%	39	12,182	\$3,430,801	\$5,539,353	\$8,242,507	\$237,192	401.71%
49	BALBOA LIFE INSURANCE COMPANY	0.00%	303	8	\$2,664	\$0	\$0	\$862	0.00%
50	BALTIMORE LIFE INSURANCE COMPANY THE	0.03%	143	477	\$208,038	\$33,959	\$150,855	\$4,481	88.84%
51	BANKERS FIDELITY LIFE INSURANCE CO	0.01%	213	252	\$41,290	\$0	\$54,710	\$1,217	132.50%
52	BANKERS LIFE AND CASUALTY COMPANY	0.75%	24	14,310	\$5,720,144	\$39,810	\$3,467,977	\$135,677	61.32%
53	BANKERS LIFE INSURANCE COMPANY	0.00%	240	3	\$20,228	\$0	\$5,000	\$28	24.72%
54	BANNER LIFE INSURANCE COMPANY	0.21%	59	2,055	\$1,598,784	\$64,059	\$3,513,897	\$326,725	223.79%
55	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	237	87	\$22,225	\$6,920	\$34,629	\$1,150	186.95%
56	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	239	59	\$20,586	\$0	\$16,677	\$612	81.01%
57	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.65%	29	24,737	\$4,944,142	\$1,895	\$1,370,200	\$404,597	27.75%
58	BROKERS NATIONAL LIFE ASSURANCE COMPANY	0.00%	272	27	\$7,693	\$0	\$0	\$988	0.00%
59	CANADA LIFE ASSURANCE COMPANY	0.12%	71	302	\$915,769	\$565,460	\$3,659,302	\$93,537	461.33%
60	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.05%	108	5,959	\$407,206	\$0	\$492,732	\$18,665	121.00%
61	CATHOLIC FINANCIAL LIFE	0.02%	169	1,665	\$122,615	\$31,070	\$446,905	\$12,630	389.82%
62	CATHOLIC HOLY FAMILY SOCIETY	0.24%	55	1,517	\$1,851,125	\$0	\$43,278	\$8,791	2.34%
63	CATHOLIC ORDER OF FORESTERS	0.01%	191	1,082	\$67,192	\$19,673	\$82,239	\$18,570	151.67%
64	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.01%	209	73	\$43,815	\$0	\$15,916	\$492	36.33%
65	CENTRAL SECURITY LIFE INSURANCE CO	0.03%	136	6,283	\$219,992	\$3,899	\$336,000	\$11,223	154.51%
66	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	235	234	\$22,664	\$9,211	\$0	\$1,606	40.64%
67	CENTRAL UNITED LIFE INSURANCE COMPANY	0.01%	189	313	\$69,588	\$1,218	\$92,933	\$6,980	135.30%
68	CENTURY LIFE ASSURANCE COMPANY	0.00%	340	1	\$144	\$0	\$0	\$4	0.00%
69	CHARTER NATIONAL LIFE INSURANCE CO	0.00%	344	6	\$0	\$0	\$0	\$71	N/A

**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.08%	86	1,171	\$587,771	\$65	\$267,571	\$7,996	45.53%
71	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.06%	99	743	\$466,478	\$0	\$270,900	\$7,482	58.07%
72	CHURCH LIFE INSURANCE CORPORATION	0.00%	275	18	\$7,315	\$0	\$0	\$235	0.00%
73	CICA LIFE INSURANCE COMPANY OF AMERICA	0.12%	72	1,574	\$899,393	\$1,252	\$548,359	\$40,311	61.11%
74	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	319	4	\$1,002	\$0	\$1,000	\$15	99.80%
75	CINCINNATI LIFE INSURANCE COMPANY THE	0.15%	65	1,137	\$1,173,349	\$0	\$230,443	\$52,020	19.64%
76	CITIZENS SECURITY LIFE INS CO	0.02%	150	693	\$179,647	\$112	\$62,604	\$4,243	34.91%
77	COLONIAL LIFE & ACCIDENT INS CO	0.01%	177	902	\$94,155	\$0	\$28,508	\$122	30.28%
78	COLONIAL PENN LIFE INSURANCE COMPANY	0.01%	203	250	\$48,607	\$0	\$57,672	\$929	118.65%
79	COLORADO BANKERS LIFE INS CO	0.07%	93	715	\$507,589	\$0	\$23,657	\$19,751	4.66%
80	COLUMBIAN LIFE INSURANCE COMPANY	0.28%	51	4,560	\$2,100,790	\$620	\$734,390	\$60,624	34.99%
81	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.01%	176	223	\$95,120	\$9,253	\$129,622	\$5,068	146.00%
82	COLUMBUS LIFE INSURANCE COMPANY	0.01%	207	180	\$45,139	\$47,228	\$39,052	\$3,692	191.14%
83	COMBINED INSURANCE CO OF AMERICA	0.22%	58	11,048	\$1,651,701	\$0	\$1,517,085	\$79,911	91.85%
84	COMPANION LIFE INSURANCE COMPANY	0.00%	306	13	\$2,209	\$0	\$836	\$243	37.85%
85	COMPBENEFITS INSURANCE COMPANY	0.00%	296	32	\$3,562	\$0	\$0	\$271	0.00%
86	CONNECTICUT GENERAL LIFE INS CO	0.28%	50	952	\$2,109,060	\$450,855	\$5,901,843	\$144,001	301.21%
87	CONSECO LIFE INSURANCE CO	0.05%	112	2,318	\$375,213	\$30,150	\$595,895	\$19,408	166.85%
88	CONSTITUTION LIFE INSURANCE COMPANY	0.02%	155	628	\$162,808	\$0	\$176,175	\$3,046	108.21%
89	CONTINENTAL ASSURANCE COMPANY	0.02%	167	961	\$131,856	\$134,746	\$736,293	\$7	660.60%
90	CONTINENTAL GENERAL INSURANCE COMPANY	0.03%	145	365	\$190,113	\$54	\$101,300	\$3,329	53.31%
91	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.07%	89	1,558	\$542,325	\$0	\$260,431	\$14,421	48.02%
92	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	335	3	\$355	\$0	\$0	\$30	0.00%
93	COUNTRY LIFE INSURANCE COMPANY	0.58%	32	9,106	\$4,420,467	\$1,239,550	\$2,667,930	\$335,540	88.40%
94	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	251	479	\$16,702	\$3,016	\$38,762	\$4,696	250.14%
95	CROWN LIFE INSURANCE COMPANY	0.05%	113	546	\$351,645	\$307,600	\$3,472,773	\$35,068	1075.05%
96	CSA FRATERNAL LIFE	0.00%	233	522	\$23,299	\$0	\$19,435	\$2,601	83.42%
97	CSI LIFE INSURANCE COMPANY	0.00%	288	12	\$4,969	\$0	\$0	\$100	0.00%
98	CUNA MUTUAL INSURANCE SOCIETY	0.11%	76	2,426	\$842,027	\$288,738	\$497,793	\$22,590	93.41%
99	DEGREE OF HONOR PROTECTIVE ASSOC	0.02%	168	597	\$126,553	\$0	\$33,976	\$3,293	26.85%
100	EMC NATIONAL LIFE COMPANY	0.03%	130	1,330	\$239,112	\$51,589	\$214,079	\$17,832	111.11%
101	EMPLOYEES LIFE COMPANY (MUTUAL)	-0.02%	344	121	-\$131,852	\$262	\$4,500	\$367	-3.61%
102	EPIC LIFE INSURANCE COMPANY THE	0.00%	333	1	\$372	\$0	\$0	\$5	0.00%
103	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.10%	79	2,183	\$778,358	\$0	\$465,257	\$13,994	59.77%
104	EQUITABLE RESERVE ASSOCIATION	0.00%	283	231	\$5,882	\$1,420	\$81,117	\$1,373	1403.21%
105	EQUITRUST LIFE INSURANCE COMPANY	0.00%	342	3	\$36	\$0	\$0	\$78	0.00%
106	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.07%	87	1,860	\$556,309	\$142,225	\$488,238	\$36,238	113.33%
107	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AMER	0.00%	299	14	\$3,047	\$0	\$0	\$825	0.00%
108	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	343	357	\$31	\$0	\$104,363	\$1,739	336654.84%
109	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOURI	2.81%	7	39,890	\$21,320,785	\$2,644,543	\$11,242,145	\$1,479,384	65.13%
110	FARMERS NEW WORLD LIFE INSURANCE CO	0.17%	62	9,099	\$1,263,101	\$48	\$2,230,342	\$447,858	176.58%
111	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.01%	195	198	\$57,874	\$4,984	\$36,023	\$2,982	70.86%
112	FEDERATED LIFE INSURANCE COMPANY	0.00%	255	157	\$16,094	\$0	\$21,287	\$1,355	132.27%
113	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIFE INS	0.00%	230	296	\$24,375	\$23,941	\$46,510	\$1,775	289.03%
114	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.14%	67	2,229	\$1,052,217	\$0	\$162,460	\$20,448	15.44%
115	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMPAN	0.02%	151	695	\$179,318	\$150,113	\$802,271	\$14,459	531.11%
116	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF THE	0.02%	166	33	\$134,372	\$5	\$0	\$1,112	0.00%
117	FIRST CATHOLIC SLOVAK UNION OF THE UNITED STATE	0.00%	332	40	\$414	\$199	\$15,239	\$84	3728.99%
118	FIRST GUARANTY INSURANCE COMPANY	0.00%	301	2	\$2,914	\$0	\$1,000	\$35	34.32%
119	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	282	4,461	\$5,990	\$0	\$36,182	\$2,009	604.04%
120	FIRST INVESTORS LIFE INSURANCE COMPANY	0.01%	198	80	\$52,038	\$1,344	\$3,643	\$2,942	9.58%
121	FORETHOUGHT LIFE INSURANCE COMPANY	0.00%	242	705	\$19,836	\$0	\$560,652	\$4,245	2826.44%
122	FORT DEARBORN LIFE INSURANCE COMPANY	0.01%	180	437	\$77,982	\$0	\$158,640	\$2,326	203.43%
123	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.01%	192	174	\$66,319	\$0	\$0	\$3,739	0.00%
124	FUNERAL DIRECTORS LIFE INSURANCE CO	0.21%	60	1,149	\$1,581,120	\$660	\$160,893	\$5,898	10.22%
125	GARDEN STATE LIFE INSURANCE COMPANY	0.01%	178	167	\$89,229	\$0	\$25,093	\$2,340	28.12%
126	GENERAL AMERICAN LIFE INSURANCE COMPANY	2.57%	10	17,188	\$19,483,400	\$18,653,990	\$22,859,808	\$1,383,137	213.07%
127	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.02%	158	433	\$155,872	\$0	\$138,141	\$45,191	88.62%
128	GENWORTH LIFE INSURANCE COMPANY	0.00%	324	0	\$670	\$0	\$0	\$0	0.00%
129	GERBER LIFE INSURANCE COMPANY	0.64%	30	68,575	\$4,824,435	\$0	\$1,125,964	\$727,061	23.34%
130	GLENER LIFE INSURANCE SOCIETY	0.00%	289	62	\$4,900	\$370	\$343	\$655	14.55%
131	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.47%	37	52,652	\$3,560,050	\$270	\$1,098,003	\$462,163	30.85%
132	GOLDEN RULE INSURANCE COMPANY	0.01%	201	323	\$49,901	\$3,655	\$342,342	\$3,366	693.37%
133	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE C	0.02%	162	502	\$144,847	\$82,489	\$190,757	\$7,667	188.64%
134	GRANGE LIFE INSURANCE COMPANY	0.00%	276	17	\$7,209	\$0	\$0	\$503	0.00%
135	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	279	20	\$6,471	\$0	\$0	\$101	0.00%
136	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	260	236	\$13,258	\$142	\$35,818	\$1,299	271.23%
137	GREAT WESTERN INSURANCE COMPANY	0.00%	344	0	-\$44	\$0	\$0	\$0	0.00%

**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
138	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	2.38%	12	5,916	\$18,037,777	\$381,625	\$3,043,094	\$345,313	18.99%
139	GREATER BENEFICIAL UNION OF PITTSBURGH	0.00%	262	342	\$11,201	\$6,575	\$13,860	\$1,316	182.44%
140	GUARANTEE TRUST LIFE INSURANCE CO	0.07%	92	5,513	\$509,343	\$0	\$264,705	\$37,120	51.97%
141	GUARANTY INCOME LIFE INSURANCE COMPANY	0.01%	199	35	\$52,000	\$3,813	\$44,897	\$2,176	93.67%
142	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	2.21%	14	4,686	\$16,801,693	\$4,011,781	\$8,948,118	\$828,550	77.13%
143	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	0.01%	210	36	\$42,799	\$0	\$0	\$6,455	0.00%
144	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	0.00%	337	76	\$208	\$0	\$0	\$10,145	0.00%
145	HARTFORD LIFE INSURANCE COMPANY	0.03%	126	88	\$253,118	\$0	\$0	\$20,396	0.00%
146	HCC LIFE INSURANCE COMPANY	0.00%	277	12	\$6,995	\$0	\$623	\$643	8.91%
147	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	315	8	\$1,396	\$203	\$7,400	\$61	544.63%
148	HOMESTEADERS LIFE COMPANY	0.01%	202	3,235	\$49,310	\$0	\$297,676	\$4,096	603.68%
149	HORACE MANN LIFE INSURANCE COMPANY	0.05%	109	1,175	\$399,579	\$0	\$444,779	\$35,749	111.31%
150	HUMANADENTAL INSURANCE COMPANY	0.00%	269	71	\$8,537	\$1,707	\$86,293	\$672	1030.81%
151	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	253	181	\$16,287	\$421	\$32,246	\$503	200.57%
152	IDEALIFE INSURANCE COMPANY	0.00%	226	223	\$29,574	\$0	\$78,279	\$1,106	264.69%
153	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.06%	96	753	\$475,803	\$30,230	\$522,244	\$12,435	116.11%
154	INDEPENDENT ORDER OF FORESTERS THE	0.06%	100	2,590	\$444,649	\$246,277	\$322,887	\$36,164	128.00%
155	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & ACC	0.00%	291	566	\$4,822	\$0	\$221,837	\$2,501	4600.52%
156	ING LIFE INSURANCE AND ANNUITY COMPANY	0.10%	80	740	\$769,518	\$0	\$626,023	\$24,940	81.35%
157	ING USA ANNUITY AND LIFE INSURANCE COMPANY	0.02%	147	1,162	\$183,564	\$189,914	\$479,047	\$9,871	364.43%
158	INTRAMERICA LIFE INSURANCE COMPANY	0.00%	330	9	\$464	\$0	\$707	\$11	152.37%
159	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	234	174	\$23,123	\$3,181	\$23,796	\$625	116.67%
160	INVESTORS INSURANCE CORPORATION	0.00%	344	3	\$0	\$140	\$0	\$8	N/A
161	INVESTORS LIFE INSURANCE COMPANY OF NORTH AME	0.01%	185	377	\$75,657	\$518	\$127,986	\$3,764	169.85%
162	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.40%	42	5,971	\$3,044,376	\$724	\$11,668,165	\$423,373	383.29%
163	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.02%	146	512	\$185,038	\$55,368	\$1,738,100	\$3,548	969.24%
164	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPANY	0.00%	228	76	\$26,421	\$0	\$116,802	\$15,942	442.08%
165	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	8.00%	2	36,044	\$60,667,260	\$9,464,702	\$93,742,162	\$7,594,647	170.12%
166	KANAWHA INSURANCE COMPANY	0.01%	172	1,524	\$109,571	\$0	\$312	\$15,885	0.28%
167	KANSAS CITY LIFE INSURANCE COMPANY	0.08%	84	194	\$602,105	\$396,227	\$2,179,450	\$52,046	427.78%
168	KEMPER INVESTORS LIFE INS CO	0.00%	334	0	\$363	\$0	\$0	\$0	0.00%
169	KNIGHTS OF COLUMBUS	2.84%	6	53,803	\$21,566,591	\$9,680,467	\$11,120,612	\$1,475,995	96.45%
170	LAFAYETTE LIFE INSURANCE COMPANY THE	1.02%	21	1,785	\$7,721,370	\$592,597	\$1,241,019	\$173,830	23.75%
171	LEWER LIFE INSURANCE COMPANY	0.00%	314	8	\$1,494	\$0	\$0	\$282	0.00%
172	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.16%	63	2,351	\$1,227,024	\$196,158	\$670,668	\$67,870	70.64%
173	LIBERTY LIFE INSURANCE COMPANY	0.03%	138	3,098	\$217,679	\$15,484	\$638,082	\$39,703	300.24%
174	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.28%	49	4,563	\$2,130,173	\$70	\$625,001	\$210,983	29.34%
175	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	295	55	\$3,590	\$0	\$15,803	\$605	440.19%
176	LIFESECURE INSURANCE COMPANY	0.01%	197	966	\$54,410	\$0	\$138,174	\$3,539	253.95%
177	LINCOLN BENEFIT LIFE COMPANY	0.00%	219	331	\$34,569	\$4,641	\$111,737	\$1,631	336.65%
178	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.60%	31	10,346	\$4,517,512	\$23,199	\$2,336,746	\$70,720	52.24%
179	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	344	0	\$0	\$0	\$18,239	\$0	N/A
180	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.06%	101	112	\$443,128	\$226,766	\$479,306	\$37,919	159.34%
181	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.01%	171	1,073	\$109,584	\$2,176	\$1,206,421	\$11,748	1102.90%
182	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	321	26	\$892	\$0	\$1,087	\$300	121.86%
183	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.02%	157	820	\$160,891	\$3,012	\$206,325	\$10,221	130.11%
184	MANHATTAN LIFE INSURANCE COMPANY	0.01%	181	354	\$77,373	\$6,297	\$246,793	\$10,550	327.10%
185	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.00%	218	178	\$35,070	\$39	\$49,280	\$1,508	140.63%
186	MARQUETTE NATIONAL LIFE INSURANCE COMPANY	0.00%	246	25	\$18,429	\$0	\$301	\$254	1.63%
187	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	3.60%	5	19,702	\$27,322,788	\$19,441,058	\$10,930,077	\$1,877,763	111.16%
188	MEDICO INSURANCE COMPANY	0.00%	236	128	\$22,473	\$940	\$15,607	\$855	73.63%
189	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.02%	152	605	\$172,787	\$3,496	\$82,610	\$14,951	49.83%
190	MEMBERS LIFE INSURANCE COMPANY	0.00%	305	7	\$2,588	\$0	\$2,027	\$84	78.32%
191	MERIT LIFE INSURANCE CO	0.00%	252	110	\$16,558	\$0	\$43,052	\$877	260.01%
192	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.12%	73	2,550	\$892,215	\$0	\$2,167,142	\$25,726	242.89%
193	METLIFE INVESTORS INSURANCE COMPANY	0.00%	344	38	\$0	\$0	\$0	\$4,450	N/A
194	METROPOLITAN LIFE INSURANCE COMPANY	2.75%	8	150,149	\$20,833,856	\$24,412,429	\$59,261,586	\$2,680,855	401.63%
195	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.00%	307	4	\$2,195	\$0	\$2,095	\$143	95.44%
196	MIDLAND NATIONAL LIFE INSURANCE COMPANY	1.44%	17	9,152	\$10,931,533	\$23,499	\$3,634,952	\$1,311,541	33.47%
197	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TEN	0.00%	254	85	\$16,161	\$127	\$98,182	\$2,559	608.31%
198	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	264	98	\$10,252	\$3,493	\$2,331	\$787	56.81%
199	MINNESOTA LIFE INSURANCE COMPANY	0.27%	52	1,714	\$2,040,116	\$910,894	\$2,088,254	\$114,851	147.01%
200	MISSOURI VALLEY LIFE AND HEALTH INSURANCE COMP	0.00%	328	1	\$507	\$0	\$0	\$10	0.00%
201	MODERN WOODMEN OF AMERICA	0.29%	48	13,249	\$2,173,534	\$851,462	\$4,664,545	\$202,152	253.78%
202	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	294	44	\$3,882	\$213	\$13,363	\$459	349.72%
203	MONUMENTAL LIFE INSURANCE COMPANY	0.56%	33	25,595	\$4,258,268	\$4,625	\$2,608,763	\$248,023	61.37%
204	MONY LIFE INSURANCE COMPANY	0.35%	45	5,589	\$2,666,012	\$1,665,094	\$7,852,814	\$181,048	357.01%
205	MTL INSURANCE COMPANY	0.50%	36	850	\$3,819,423	\$230,187	\$2,518,490	\$130,763	71.97%

**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
206	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.00%	216	103	\$37,755	\$2,156	\$326,705	\$2,603	871.04%
207	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.04%	115	1,466	\$320,336	\$0	\$42,635	\$27,081	13.31%
208	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	286	83	\$5,042	\$1,221	\$2,808	\$544	79.91%
209	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.01%	205	145	\$46,816	\$979	\$282,529	\$2,192	605.58%
210	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	327	33	\$614	\$0	\$5,000	\$98	814.33%
211	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.04%	119	5,752	\$291,051	\$24,093	\$219,108	\$41,442	83.56%
212	NATIONAL LIFE INSURANCE COMPANY	0.70%	25	1,813	\$5,295,987	\$4,289,660	\$2,355,362	\$319,087	125.47%
213	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE CC	0.00%	247	104	\$18,346	\$0	\$946	\$1,451	5.16%
214	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.02%	148	1,784	\$181,700	\$0	\$327,417	\$8,267	180.20%
215	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY	0.00%	220	246	\$33,639	\$1,211	\$1,032,059	\$3,383	3071.64%
216	NATIONWIDE LIFE INSURANCE COMPANY	0.06%	94	2,088	\$485,676	\$457,725	\$653,657	\$81,478	228.83%
217	NEW ENGLAND LIFE INSURANCE COMPANY	0.05%	107	369	\$409,258	\$2,718	\$93,824	\$31,500	23.59%
218	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWEST	0.00%	344	56	\$0	\$0	\$16,014	\$241	N/A
219	NEW YORK LIFE INSURANCE COMPANY	4.73%	3	52,869	\$35,893,331	\$16,639,971	\$49,627,711	\$2,698,868	184.62%
220	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH INS	0.03%	139	188	\$214,982	\$0	\$136,522	\$55,571	63.50%
221	NORTH AMERICAN INSURANCE COMPANY	0.00%	323	2	\$746	\$0	\$0	\$8	0.00%
222	NORTH CAROLINA MUTUAL LIFE INSURANCE COMPANY	0.00%	329	3,688	\$482	\$0	\$217	\$1,925	45.02%
223	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	23.10%	1	87,094	\$175,253,722	\$85,400,873	\$94,531,901	\$11,335,265	102.67%
224	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CA	0.02%	159	424	\$154,647	\$2,982	\$96,938	\$2,953	64.61%
225	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.36%	44	2,765	\$2,764,517	\$731,602	\$747,492	\$139,889	53.50%
226	OHIO STATE LIFE INSURANCE COMPANY THE	0.00%	308	129	\$2,184	\$1,896	\$57,015	\$619	2697.39%
227	OLD AMERICAN INSURANCE COMPANY	0.66%	28	17,042	\$4,977,936	\$0	\$3,772,045	\$77,827	75.78%
228	OLD RELIANCE INSURANCE COMPANY	0.03%	123	961	\$263,796	\$0	\$74,614	\$6,279	28.28%
229	OLD SURETY LIFE INSURANCE COMPANY	0.00%	320	4	\$950	\$0	\$0	\$20	0.00%
230	OLD UNITED LIFE INSURANCE COMPANY	0.00%	302	24	\$2,749	\$0	\$12,640	\$240	459.80%
231	OM FINANCIAL LIFE INSURANCE COMPANY	0.01%	187	374	\$71,520	\$4,387	\$88,704	\$3,404	130.16%
232	ONENATION INSURANCE COMPANY	0.00%	344	2	\$0	\$0	\$0	\$30,000	N/A
233	OXFORD LIFE INSURANCE COMPANY	0.11%	78	1,005	\$834,858	\$0	\$462,796	\$10,956	55.43%
234	OZARK NATIONAL LIFE INSURANCE COMPANY	2.24%	13	44,741	\$17,000,500	\$72,062	\$9,075,372	\$1,305,088	53.81%
235	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	292	0	\$4,693	\$153	\$0	\$0	3.26%
236	PACIFIC LIFE INSURANCE COMPANY	0.01%	200	220	\$50,144	\$67,510	\$93,481	\$1,341	321.06%
237	PAN AMERICAN ASSURANCE COMPANY	0.04%	121	527	\$280,961	\$0	\$1,144,448	\$33,606	407.33%
238	PAN-AMERICAN LIFE INSURANCE COMPANY	0.01%	182	359	\$77,309	\$23,893	\$468,474	\$11,206	636.88%
239	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	336	6	\$343	\$0	\$4,999	\$54	1457.43%
240	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	227	443	\$26,451	\$0	\$85,704	\$2,161	324.01%
241	PAUL REVERE VARIABLE ANNUITY INSURANCE COMPAN	0.00%	243	56	\$19,003	\$0	\$57,283	\$2,495	301.44%
242	PEKIN LIFE INSURANCE COMPANY	0.01%	208	64	\$44,245	\$248	\$1,718	\$769	4.44%
243	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.07%	88	2,749	\$555,368	\$337,781	\$1,246,205	\$48,988	285.21%
244	PENNSYLVANIA LIFE INSURANCE COMPANY	0.03%	142	970	\$210,830	\$0	\$553,716	\$7,218	262.64%
245	PHARMACISTS LIFE INSURANCE COMPANY, THE	0.02%	160	112	\$152,765	\$41	\$20,751	\$8,696	13.61%
246	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	0.00%	271	85	\$8,348	\$0	\$19,053	\$1,865	228.23%
247	PHOENIX LIFE INSURANCE COMPANY	1.46%	16	7,139	\$11,046,596	\$7,476,590	\$26,608,836	\$820,850	308.56%
248	PHYSICIANS LIFE INSURANCE COMPANY	0.06%	102	1,701	\$442,880	\$0	\$635,843	\$15,750	143.57%
249	PIONEER AMERICAN INSURANCE COMPANY	0.01%	184	362	\$76,198	\$0	\$140,456	\$2,670	184.33%
250	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.00%	298	46	\$3,385	\$3,153	\$37,607	\$197	1204.14%
251	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	259	26	\$14,136	\$0	\$8,414	\$219	59.52%
252	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	217	1,108	\$36,064	\$10,843	\$57,382	\$4,754	189.18%
253	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.00%	310	633	\$1,905	\$277	\$35,190	\$1,886	1861.78%
254	PRESIDENTIAL LIFE INSURANCE COMPANY	0.03%	134	317	\$231,104	\$0	\$169,774	\$2,572	73.46%
255	PRINCIPAL LIFE INSURANCE COMPANY	0.47%	38	6,463	\$3,540,676	\$3,186,128	\$9,185,872	\$384,240	349.42%
256	PROFESSIONAL INSURANCE COMPANY	0.00%	313	12	\$1,605	\$0	\$0	\$74	0.00%
257	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	0.00%	267	74	\$9,272	\$1,666	\$22,809	\$16	263.97%
258	PROTECTIVE LIFE INSURANCE COMPANY	1.06%	20	9,251	\$8,030,672	\$25,425	\$39,890,783	\$2,626,253	497.05%
259	PROVIDENT AMERICAN LIFE AND HEALTH INSURANCE C	0.00%	257	21	\$15,159	\$0	\$214	\$178	1.41%
260	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.97%	22	10,241	\$7,360,186	\$0	\$1,243,358	\$636,388	16.89%
261	PROVIDENT LIFE AND CASUALTY INSURANCE COMPANY	0.00%	317	1	\$1,125	\$0	\$30,000	\$20	2666.67%
262	PRUCO LIFE INSURANCE COMPANY	0.00%	344	0	\$0	\$0	\$170,469	\$0	N/A
263	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	2.61%	9	154,595	\$19,836,466	\$36,975,171	\$73,462,484	\$1,775,944	556.74%
264	PYRAMID LIFE INSURANCE COMPANY	0.03%	144	1,001	\$206,221	\$0	\$462,220	\$18,253	224.14%
265	REASSURE AMERICA LIFE INSURANCE COMPANY	0.52%	35	18,351	\$3,961,393	\$491,338	\$7,798,433	\$1,003,079	209.26%
266	RELIABLE LIFE INSURANCE COMPANY	1.20%	19	141,315	\$9,103,708	\$71	\$8,017,637	\$570,864	88.07%
267	RELiance STANDARD LIFE INSURANCE COMPANY	0.00%	261	182	\$12,126	\$0	\$0	\$1,133	0.00%
268	RELIASTAR LIFE INSURANCE COMPANY	0.11%	75	2,704	\$842,248	\$239,797	\$1,297,466	\$90,989	182.52%
269	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	339	2	\$159	\$188	\$0	\$9	118.24%
270	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY O	0.00%	221	1,021	\$32,618	\$288	\$128,477	\$4,150	394.77%
271	RESERVE NATIONAL INSURANCE COMPANY	0.01%	204	320	\$48,129	\$0	\$81,527	\$1,371	169.39%
272	RG A REINSURANCE COMPANY	0.16%	64	204	\$1,202,992	\$1,075,476	\$546,951	\$74,023	134.87%
273	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	258	716	\$14,331	\$0	\$2,509	\$6,773	17.51%

**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
274	ROYAL ARCANUM SUPREME COUNCIL OF	0.00%	318	170	\$1,043	\$798	\$35,001	\$735	3432.31%
275	ROYAL NEIGHBORS OF AMERICA	0.06%	104	5,889	\$431,950	\$69,074	\$747,647	\$25,075	189.08%
276	S USA LIFE INSURANCE COMPANY INC	0.00%	280	10	\$6,227	\$0	\$0	\$950	0.00%
277	SAGICOR LIFE INSURANCE COMPANY	0.04%	116	403	\$319,645	\$1,711	\$8,565	\$2,908	3.21%
278	SAVINGS BANK LIFE INSURANCE COMPANY OF MASSAC	0.00%	328	218	\$22,081	\$9,964	\$29,085	\$2,459	176.84%
279	SECURIAN LIFE INSURANCE COMPANY	0.00%	235	1	\$655	\$270	\$9,254	\$20	1454.05%
280	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.08%	85	3,303	\$601,012	\$82,656	\$332,287	\$30,605	69.04%
281	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.01%	193	344	\$63,660	\$0	\$87,825	\$2,003	137.96%
282	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.26%	53	382	\$1,956,887	\$45,971	\$7,624,916	\$9,548	391.99%
283	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEW	0.06%	105	2,370	\$428,254	\$67,276	\$52,720	\$61,112	28.02%
284	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.03%	141	686	\$214,334	\$0	\$49,922	\$3,674	23.29%
285	SENIOR LIFE INSURANCE COMPANY	0.09%	82	1,518	\$710,540	\$0	\$143,526	\$10,625	20.20%
286	SENTINEL AMERICAN LIFE INSURANCE CO	0.00%	338	27	\$162	\$0	\$1,228	\$32	758.02%
287	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.03%	128	1,009	\$245,609	\$3,540	\$200,198	\$25,812	82.95%
288	SETTLERS LIFE INSURANCE COMPANY	0.00%	270	54	\$8,352	\$1,948	\$3	\$519	23.36%
289	SHELTER LIFE INSURANCE COMPANY	0.42%	41	13,378	\$3,178,147	\$1,518,404	\$2,766,992	\$253,671	134.84%
290	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	300	342	\$3,025	\$1,094	\$57,770	\$992	1945.92%
291	STANDARD INSURANCE COMPANY	0.01%	194	110	\$63,226	\$25,496	\$88,690	\$3,280	180.60%
292	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.04%	117	2,231	\$303,072	\$25,918	\$325,133	\$12,658	115.83%
293	STATE FARM LIFE INSURANCE COMPANY	4.22%	4	105,233	\$32,035,155	\$19,061,672	\$27,709,620	\$2,333,312	146.00%
294	STATE LIFE INSURANCE COMPANY	0.83%	23	190	\$6,327,535	\$37,287	\$1,779,863	\$41,880	28.72%
295	STATE MUTUAL INSURANCE COMPANY	0.03%	129	552	\$241,311	\$43,740	\$295,824	\$5,962	140.72%
296	STERLING INVESTORS LIFE INSURANCE COMPANY	0.01%	188	106	\$70,411	\$13	\$21,014	\$930	29.86%
297	STERLING LIFE INSURANCE COMPANY	0.00%	224	99	\$29,982	\$0	\$0	\$1,054	0.00%
298	STONEBRIDGE LIFE INSURANCE COMPANY	0.14%	68	4,445	\$1,047,709	\$0	\$1,111,805	\$30,705	106.12%
299	SUN LIFE ASSURANCE COMPANY OF CANADA	0.52%	34	1,045	\$3,971,822	\$1,599,795	\$2,543,904	\$345,962	104.33%
300	SUN LIFE ASSURANCE OF CANADA (US)	0.00%	249	97	\$17,609	\$0	\$20,873,557	\$15,904	118539.14%
301	SUNAMERICA LIFE INSURANCE COMPANY	0.00%	274	66	\$7,420	\$952	\$142,532	\$2,729	1933.75%
302	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.00%	297	37	\$3,498	\$291	\$5,617	\$268	168.90%
303	SURETY LIFE INSURANCE COMPANY	0.00%	344	43	\$0	\$48	\$0	\$208	N/A
304	SYMETRA LIFE INSURANCE COMPANY	0.02%	149	1,271	\$181,640	\$172	\$395,586	\$10,401	217.88%
305	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	290	68	\$4,854	\$0	\$2,633	\$752	54.24%
306	TEXAS LIFE INSURANCE COMPANY	0.04%	114	554	\$339,195	\$113,363	\$151,377	\$30,428	78.05%
307	THRIVENT FINANCIAL FOR LUTHERANS	1.74%	15	21,195	\$13,207,057	\$6,564,084	\$11,687,959	\$502,146	138.20%
308	TIME INSURANCE COMPANY	0.00%	331	2	\$417	\$0	\$0	\$10	0.00%
309	TRANS WORLD ASSURANCE COMPANY	0.02%	165	527	\$141,535	\$0	\$11,392	\$15,507	8.05%
310	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.00%	229	63	\$26,349	\$0	\$35,529	\$1,430	134.84%
311	TRANSAMERICA LIFE INSURANCE COMPANY	0.07%	90	13,843	\$538,209	\$194,453	\$583,331	\$183,581	144.51%
312	TRUSTMARK INSURANCE COMPANY	0.02%	163	822	\$143,158	\$38,279	\$391,465	\$10,675	300.19%
313	U S FINANCIAL LIFE INSURANCE COMPANY	0.00%	265	26	\$9,906	\$0	\$1,817	\$290	18.34%
314	ULLICO LIFE INSURANCE COMPANY	0.00%	311	4	\$1,803	\$0	\$0	\$35	0.00%
315	UNIFIED LIFE INSURANCE COMPANY	0.02%	161	1,165	\$144,885	\$8,761	\$163,489	\$14,905	118.89%
316	UNION BANKERS INSURANCE COMPANY	0.06%	97	1,077	\$474,348	\$0	\$758,967	\$5,582	160.00%
317	UNION CENTRAL LIFE INSURANCE COMPANY	0.06%	98	763	\$472,461	\$176,160	\$1,067,413	\$23,232	263.21%
318	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	173	521	\$107,276	\$0	\$162,516	\$3,046	151.49%
319	UNION LABOR LIFE INSURANCE COMPANY	0.00%	278	33	\$6,842	\$984	\$1,000	\$175	29.00%
320	UNION SECURITY INSURANCE COMPANY	0.04%	118	5,824	\$291,374	\$2,777	\$1,103,968	\$18,171	379.84%
321	UNITED AMERICAN INSURANCE COMPANY	0.07%	91	2,420	\$520,955	\$0	\$580,907	\$18,961	111.51%
322	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	225	118	\$29,722	\$0	\$72,637	\$921	244.39%
323	UNITED FIDELITY LIFE INSURANCE COMPANY	0.03%	124	4,225	\$259,436	\$28,711	\$805,087	\$19,253	321.39%
324	UNITED HERITAGE LIFE INSURANCE COMPANY	0.24%	57	3,952	\$1,805,982	\$18,439	\$802,028	\$28,860	45.43%
325	UNITED HOME LIFE INSURANCE COMPANY	0.05%	106	877	\$413,401	\$120	\$390,240	\$30,638	94.43%
326	UNITED INSURANCE COMPANY OF AMERICA	0.02%	153	6,980	\$171,164	\$0	\$338,759	\$18,418	197.91%
327	UNITED INVESTORS LIFE INSURANCE COMPANY	0.03%	127	502	\$250,842	\$0	\$226,801	\$11,627	90.42%
328	UNITED LIFE INSURANCE COMPANY	0.11%	77	456	\$837,891	\$0	\$102,329	\$12,026	12.21%
329	UNITED NATIONAL LIFE INSURANCE COMPANY OF AME	0.01%	175	319	\$97,360	\$0	\$78,879	\$2,101	81.02%
330	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.10%	81	18,718	\$738,483	\$306	\$2,484,403	\$230,228	336.46%
331	UNITED SECURITY ASSURANCE COMPANY OF PENNSYL	0.00%	322	2	\$800	\$0	\$0	\$35	0.00%
332	UNITED SECURITY LIFE AND HEALTH INSURANCE COMP	0.00%	263	15	\$11,189	\$0	\$0	\$244	0.00%
333	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.01%	174	130	\$100,471	\$7,019	\$173,766	\$3,575	179.94%
334	UNITED TEACHER ASSOCIATES INSURANCE CO	0.01%	179	143	\$83,186	\$0	\$20,281	\$1,267	24.38%
335	UNITED WORLD LIFE INSURANCE COMPANY	0.00%	326	1,220	\$621	\$0	\$0	\$3,516	0.00%
336	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.17%	61	2,718	\$1,279,734	\$0	\$588,298	\$21,112	45.97%
337	UNITY MUTUAL LIFE INSURANCE COMPANY	0.00%	285	47	\$5,104	\$114	\$48,805	\$145	958.44%
338	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.03%	135	1,794	\$223,399	\$12,349	\$471,723	\$31,432	216.68%
339	UNIVERSAL UNDERWRITERS LIFE INSURANCE COMPAN	0.01%	211	65	\$42,474	\$0	\$77,764	\$2,007	183.09%
340	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.03%	125	199	\$253,159	\$241,483	\$937,123	\$5,999	465.56%
341	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	273	171	\$7,568	\$0	\$27,576	\$329	364.38%

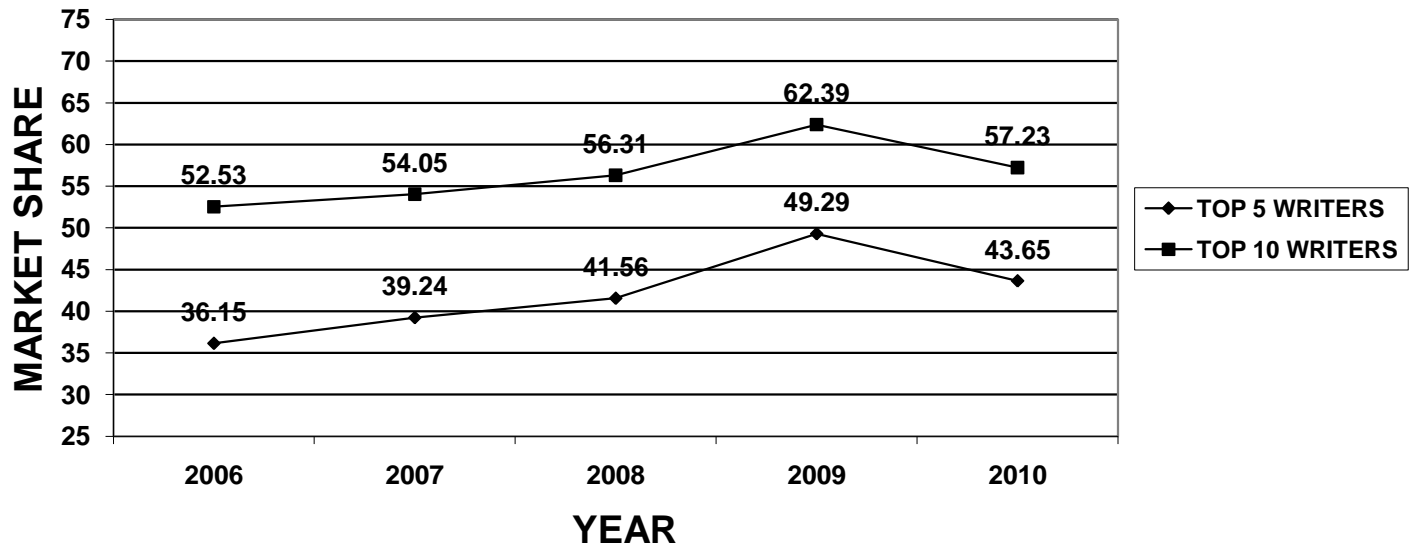
**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
342	USAA LIFE INSURANCE COMPANY	0.12%	74	1,394	\$888,122	\$416,445	\$634,110	\$68,270	118.29%
343	VANTIS LIFE INSURANCE COMPANY	0.00%	266	31	\$9,622	\$1,235	\$8,875	\$416	105.07%
344	WASHINGTON NATIONAL INSURANCE CO	0.15%	66	5,533	\$1,140,983	\$58,599	\$6,733,525	\$28,539	595.29%
345	WATKINS LIFE & BENEFIT ASSOCIATION	0.01%	206	2,376	\$45,147	\$0	\$61,900	\$3,269	137.11%
346	WEST COAST LIFE INSURANCE COMPANY	0.12%	70	399	\$935,396	\$107,380	\$4,763	\$3,344	11.99%
347	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	0.69%	26	42,126	\$5,269,382	\$1,689,496	\$5,717,766	\$267,175	140.57%
348	WESTERN CATHOLIC UNION	0.24%	56	7,478	\$1,818,372	\$73,245	\$1,823,535	\$72,962	104.31%
349	WESTERN NATIONAL LIFE INSURANCE COMPANY	0.00%	256	89	\$15,613	\$0	\$0	\$775	0.00%
350	WESTERN RESERVE LIFE ASSURANCE CO OF OHIO	0.00%	231	409	\$23,942	\$144	\$7,308	\$2,076	31.13%
351	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.08%	83	36	\$614,252	\$0	\$2,003,483	\$171	326.17%
352	WILLIAM PENN ASSOCIATION	0.00%	293	100	\$3,999	\$684	\$17,200	\$1,049	447.21%
353	WILTON REASSURANCE LIFE COMPANY OF NEW YORK	0.02%	170	253	\$119,336	\$0	\$1,327,019	\$25,708	1112.00%
354	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	284	601	\$5,336	\$3,468	\$12,382	\$883	297.04%
355	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.03%	133	1,320	\$231,838	\$40,812	\$165,454	\$14,178	88.97%
356	WORLD INSURANCE COMPANY	0.00%	245	219	\$18,837	\$6,581	\$81,701	\$1,646	468.66%
357	XL RE LIFE AMERICA INC	0.00%	344	1	\$0	\$0	\$0	\$42	N/A
358	ZALE LIFE INSURANCE COMPANY	0.00%	341	2	\$95	\$0	\$0	\$7	0.00%
TOTAL		100.00%		1,846,992	\$758,779,078	\$303,342,750	\$816,381,087	\$61,997,306	147.57%

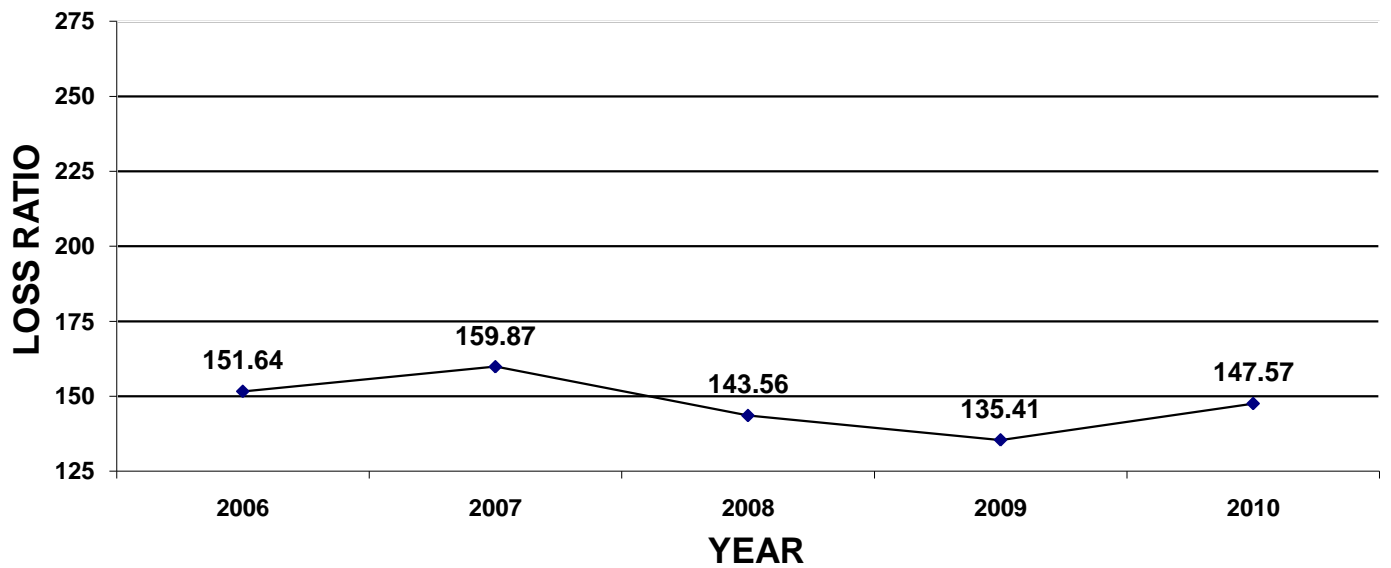


## MISSOURI INDIVIDUAL WHOLE LIFE INSURANCE

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO



**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.02%	157	269	\$104,857	\$0	\$0	\$28,640	0.00%
2	AAA LIFE INSURANCE COMPANY	0.19%	65	1,412	\$850,387	\$0	\$100,000	\$388,693	11.76%
3	ACACIA LIFE INSURANCE CO	0.00%	213	24	\$17,708	\$0	\$0	\$5,572	0.00%
4	AETNA LIFE INSURANCE COMPANY	0.01%	175	197	\$53,100	\$0	\$59,594	\$19,027	112.23%
5	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERIC	0.09%	95	2,045	\$404,602	\$0	\$0	\$155,779	0.00%
6	ALLSTATE LIFE INSURANCE COMPANY	0.35%	51	4,802	\$1,527,763	\$0	\$698,923	\$582,322	45.75%
7	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	212	25	\$18,783	\$0	\$0	\$9,752	0.00%
8	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF TE	0.08%	102	1,053	\$365,081	\$0	\$257,381	\$46,123	70.50%
9	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	260	4	\$3,222	\$0	\$24,602	\$319	763.56%
10	AMERICAN CAPITOL INSURANCE COMPANY	0.00%	233	486	\$8,654	\$0	\$28,605	\$691	330.54%
11	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF COLI	0.60%	40	11,777	\$2,619,561	\$0	\$521,716	\$475,556	19.92%
12	AMERICAN FAMILY LIFE INSURANCE COMPANY	4.34%	5	48,382	\$19,081,040	\$27,960	\$6,837,730	\$4,471,100	35.98%
13	AMERICAN FIDELITY ASSURANCE COMPANY	0.61%	38	5,003	\$2,691,022	\$6,025	\$1,390,149	\$453,728	51.88%
14	AMERICAN FINANCIAL SECURITY LIFE INSURANCE COMF	0.00%	225	6	\$11,318	\$0	\$0	\$125	0.00%
15	AMERICAN GENERAL LIFE AND ACCIDENT INSURANCE C	0.16%	78	12,975	\$705,630	\$0	\$100,229	\$224,209	14.20%
16	AMERICAN GENERAL LIFE INSURANCE CO	4.05%	6	25,146	\$17,788,986	\$42,082	\$4,909,978	\$8,749,676	27.84%
17	AMERICAN GENERAL LIFE INSURANCE COMPANY OF DEI	0.02%	161	277	\$96,368	\$0	\$2,640	\$36,263	2.74%
18	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	273	124	\$2,226	\$0	\$9,625	\$254	432.39%
19	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.15%	80	2,054	\$643,988	\$0	\$177,000	\$405,346	27.48%
20	AMERICAN HOME LIFE INSURANCE COMPANY	0.12%	86	1,213	\$535,550	\$0	\$645,657	\$36,856	120.56%
21	AMERICAN INCOME LIFE INSURANCE CO	0.06%	115	887	\$278,192	\$0	\$26,432	\$115,553	9.50%
22	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.00%	251	43	\$5,262	\$0	\$0	\$578	0.00%
23	AMERICAN NATIONAL INSURANCE COMPANY	0.27%	58	2,579	\$1,205,424	\$0	\$475,435	\$454,788	39.44%
24	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF TE	0.00%	245	1	\$6,657	\$0	\$0	\$500	0.00%
25	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.00%	283	3	\$1,079	\$0	\$0	\$125	0.00%
26	AMERICAN REPUBLIC INSURANCE COMPANY	0.17%	72	902	\$738,972	\$184	\$645,418	\$134,715	87.36%
27	AMERICAN UNDERWRITERS LIFE INSURANCE COMPANY	0.00%	266	18	\$2,724	\$0	\$0	\$374	0.00%
28	AMERICAN UNITED LIFE INSURANCE CO	0.17%	71	976	\$763,024	\$0	\$650,000	\$380,670	85.19%
29	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE COI	0.53%	43	2,681	\$2,340,049	\$0	\$564,901	\$255,210	24.14%
30	AMERITAS LIFE INSURANCE CORP	0.04%	129	327	\$184,906	\$0	\$302,888	\$63,369	163.81%
31	AMICA LIFE INSURANCE COMPANY	0.03%	135	204	\$151,983	\$0	\$0	\$69,978	0.00%
32	ANTHEM LIFE INSURANCE COMPANY	0.05%	125	1,922	\$208,236	\$0	\$100,000	\$57,415	48.02%
33	ASSURED LIFE ASSOCIATION	0.00%	294	7	\$579	\$0	\$8,335	\$70	1439.55%
34	ASSURITY LIFE INSURANCE COMPANY	0.18%	67	920	\$789,932	\$0	\$825,910	\$85,667	104.55%
35	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.03%	143	1	\$131,841	\$0	\$0	\$1,000	0.00%
36	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	278	54	\$1,644	\$0	\$0	\$1,811	0.00%
37	AUTO OWNERS LIFE INSURANCE COMPANY	0.32%	53	3,367	\$1,401,192	\$0	\$1,005,875	\$545,753	71.79%
38	AVIVA LIFE AND ANNUITY COMPANY	0.21%	62	1,398	\$943,968	\$70,594	\$313,694	\$442,039	40.71%
39	AXA EQUITABLE LIFE AND ANNUITY COMPANY	0.09%	100	267	\$376,443	\$0	\$0	\$70,013	0.00%
40	AXA EQUITABLE LIFE INSURANCE COMPANY	1.05%	26	3,504	\$4,631,660	\$0	\$760,206	\$2,233,167	16.41%
41	BALBOA LIFE INSURANCE COMPANY	0.01%	172	167	\$58,955	\$0	\$25,555	\$13,508	43.35%
42	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	237	9	\$7,507	\$0	\$1,498	\$1,286	19.95%
43	BANKERS LIFE AND CASUALTY COMPANY	0.10%	92	1,011	\$444,804	\$0	\$57,555	\$67,424	12.94%
44	BANKERS LIFE INSURANCE COMPANY	0.00%	282	0	\$1,232	\$0	\$0	\$0	0.00%
45	BANNER LIFE INSURANCE COMPANY	1.24%	21	7,020	\$5,463,929	\$0	\$4,065,291	\$5,556,046	74.40%
46	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	229	39	\$9,963	\$0	\$3,440	\$13,400	34.53%
47	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	286	2	\$900	\$0	\$0	\$40	0.00%
48	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	0.01%	194	29	\$33,932	\$0	\$0	\$31,024	0.00%
49	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.00%	262	44	\$3,064	\$0	\$0	\$1,738	0.00%
50	C M LIFE INSURANCE COMPANY	0.02%	164	44	\$80,830	\$0	\$0	\$11,547	0.00%
51	CANADA LIFE ASSURANCE COMPANY	0.07%	110	111	\$311,509	\$0	\$1,244,753	\$38,295	399.59%
52	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.01%	173	558	\$58,502	\$0	\$70,789	\$2,682	121.00%
53	CAPITOL LIFE INSURANCE COMPANY	0.00%	218	116	\$13,738	\$0	\$0	\$1,476	0.00%
54	CATHOLIC FINANCIAL LIFE	0.01%	168	457	\$65,502	\$0	\$144,000	\$11,704	219.84%
55	CATHOLIC HOLY FAMILY SOCIETY	0.00%	280	7	\$1,488	\$0	\$0	\$425	0.00%
56	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	223	27	\$12,012	\$0	\$0	\$1,558	0.00%
57	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	241	943	\$6,804	\$0	\$36,223	\$1,684	532.38%
58	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.03%	147	36	\$124,007	\$0	\$173,749	\$1,945	140.11%
59	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	226	42	\$11,315	\$198	\$15,045	\$1,135	134.71%
60	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.07%	111	475	\$303,477	\$0	\$300,000	\$46,102	98.85%
61	CHURCH LIFE INSURANCE CORPORATION	0.00%	293	1	\$596	\$0	\$0	\$7	0.00%
62	CICA LIFE INSURANCE COMPANY OF AMERICA	0.00%	231	3	\$9,221	\$0	\$0	\$3,775	0.00%
63	CINCINNATI LIFE INSURANCE COMPANY THE	0.97%	29	7,233	\$4,273,597	\$0	\$2,651,850	\$2,436,608	62.05%
64	CITIZENS SECURITY LIFE INS CO	0.00%	291	7	\$605	\$0	\$0	\$95	0.00%
65	COLONIAL LIFE & ACCIDENT INS CO	0.34%	52	3,694	\$1,516,103	\$0	\$434,644	\$279,883	28.67%
66	COLONIAL PENN LIFE INSURANCE COMPANY	0.01%	187	266	\$36,766	\$0	\$45,317	\$1,967	123.26%
67	COLORADO BANKERS LIFE INS CO	0.09%	101	978	\$376,178	\$0	\$150,910	\$30,474	40.12%
68	COLUMBUS LIFE INSURANCE COMPANY	0.03%	149	152	\$119,327	\$0	\$0	\$60,995	0.00%
69	COMBINED INSURANCE CO OF AMERICA	0.04%	131	1,598	\$180,934	\$0	\$53,703	\$26,062	29.68%

**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	COMMONWEALTH ANNUITY AND LIFE INSURANCE COMP	0.03%	136	326	\$151,678	\$0	\$259,799	\$10,522	171.28%
71	CONNECTICUT GENERAL LIFE INS CO	0.01%	174	23	\$53,838	\$0	\$150,078	\$13,607	278.76%
72	CONSECO LIFE INSURANCE CO	0.01%	183	242	\$41,531	\$0	\$65,957	\$35,091	158.81%
73	CONSTITUTION LIFE INSURANCE COMPANY	0.00%	234	4	\$7,962	\$0	\$0	\$350	0.00%
74	CONTINENTAL ASSURANCE COMPANY	0.07%	113	313	\$296,342	\$0	\$239,813	\$37	80.92%
75	CONTINENTAL GENERAL INSURANCE COMPANY	0.01%	193	96	\$34,514	\$0	\$19,289	\$6,967	55.89%
76	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.00%	220	26	\$12,638	\$0	\$0	\$2,254	0.00%
77	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	270	3	\$2,440	\$0	\$0	\$250	0.00%
78	COUNTRY LIFE INSURANCE COMPANY	0.45%	46	3,917	\$1,965,716	\$439	\$1,370,000	\$914,542	69.72%
79	CROWN LIFE INSURANCE COMPANY	0.00%	240	11	\$7,132	\$0	\$70,431	\$943	987.54%
80	CSA FRATERNAL LIFE	0.00%	253	21	\$4,324	\$0	\$3,606	\$483	83.40%
81	CUNA MUTUAL INSURANCE SOCIETY	0.07%	107	710	\$317,957	\$1,159	\$2,764	\$96,598	1.23%
82	DIRECT GENERAL LIFE INSURANCE COMPANY	0.09%	98	2,509	\$382,888	\$0	\$80,000	\$25,330	20.89%
83	EMC NATIONAL LIFE COMPANY	0.17%	73	1,364	\$738,467	\$4,796	\$499,116	\$189,245	68.24%
84	EMPLOYEES LIFE COMPANY (MUTUAL)	0.00%	230	10	\$9,468	\$0	\$0	\$725	0.00%
85	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.00%	302	2	\$112	\$0	\$0	\$50	0.00%
86	EQUITRUST LIFE INSURANCE COMPANY	0.00%	307	12	\$0	\$0	\$0	\$46	N/A
87	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.05%	127	509	\$199,253	\$0	\$125,000	\$48,548	62.73%
88	FAMILY LIFE INSURANCE COMPANY	0.02%	162	239	\$95,913	\$0	\$28,045	\$11,690	29.24%
89	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	306	10	\$1	\$0	\$1,952	\$32	195200.00%
90	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOUR	1.75%	15	24,295	\$7,687,086	\$0	\$4,286,270	\$3,035,197	55.76%
91	FARMERS NEW WORLD LIFE INSURANCE CO	2.14%	13	22,330	\$9,417,288	\$0	\$3,959,067	\$3,339,089	42.04%
92	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.01%	201	96	\$28,060	\$0	\$17,466	\$11,070	62.25%
93	FEDERATED LIFE INSURANCE COMPANY	0.30%	56	1,159	\$1,325,095	\$0	\$106,355	\$496,701	8.03%
94	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.04%	132	186	\$173,031	\$0	\$0	\$77,400	0.00%
95	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIFE INS	0.23%	60	1,577	\$996,049	\$16,258	\$150,000	\$348,982	16.69%
96	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.05%	128	10	\$198,681	\$0	\$410	\$98	0.21%
97	FIRST CATHOLIC SLOVAK UNION OF THE UNITED STATE	0.00%	305	2	\$36	\$0	\$0	\$26	0.00%
98	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	275	2	\$2,033	\$0	\$0	\$357	0.00%
99	FIRST INVESTORS LIFE INSURANCE COMPANY	0.01%	192	83	\$35,057	\$0	\$5,000	\$19,761	14.26%
100	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.65%	35	5,599	\$2,855,089	\$0	\$0	\$0	0.00%
101	FORT DEARBORN LIFE INSURANCE COMPANY	0.00%	307	18	\$0	\$0	\$0	\$452	N/A
102	GARDEN STATE LIFE INSURANCE COMPANY	0.11%	91	817	\$470,322	\$0	\$375,000	\$69,536	79.73%
103	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.02%	160	2,390	\$97,036	\$0	\$1,095,998	\$956,973	1129.48%
104	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	4.35%	4	29,510	\$19,128,503	\$0	\$20,297,069	\$9,287,758	106.11%
105	GENWORTH LIFE INSURANCE COMPANY	0.65%	36	4,188	\$2,838,144	\$0	\$500,312	\$1,446,928	17.63%
106	GERBER LIFE INSURANCE COMPANY	0.07%	112	1,928	\$299,819	\$0	\$139,164	\$89,861	46.42%
107	GLENER LIFE INSURANCE SOCIETY	0.00%	217	78	\$14,295	\$0	\$0	\$2,365	0.00%
108	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.31%	54	27,162	\$1,342,796	\$0	\$1,185,284	\$160,932	88.27%
109	GOLDEN RULE INSURANCE COMPANY	0.10%	94	811	\$433,058	\$0	\$389,312	\$156,593	89.90%
110	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE CO	0.00%	207	34	\$21,941	\$0	\$20,769	\$4,792	94.66%
111	GRANGE LIFE INSURANCE COMPANY	0.01%	181	57	\$43,352	\$0	\$225,120	\$16,250	519.28%
112	GREAT AMERICAN LIFE INSURANCE COMPANY	0.16%	77	972	\$705,969	\$0	\$996,915	\$209,168	141.21%
113	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.04%	134	177	\$159,117	\$0	\$250,744	\$26,984	157.58%
114	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.22%	61	354	\$949,357	\$0	\$182,585	\$20,718	19.23%
115	GREATER BENEFICIAL UNION OF PITTSBURGH	0.00%	258	12	\$3,441	\$0	\$0	\$1,080	0.00%
116	GUARANTEE TRUST LIFE INSURANCE CO	0.07%	104	674	\$326,676	\$0	\$236,578	\$21,975	72.42%
117	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.21%	63	722	\$908,878	\$0	\$0	\$404,983	0.00%
118	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	0.01%	195	55	\$33,911	\$86	\$65,248	\$2,298	192.66%
119	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	0.65%	34	3,848	\$2,867,625	\$0	\$2,732,341	\$1,672,242	95.28%
120	HARTFORD LIFE INSURANCE COMPANY	0.01%	177	415	\$51,483	\$15,225	\$73,800	\$3,565	172.92%
121	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	267	3	\$2,689	\$0	\$0	\$427	0.00%
122	HERITAGE LIFE INSURANCE COMPANY	0.00%	307	2	\$0	\$0	\$0	\$30	N/A
123	HERITAGE UNION LIFE INSURANCE COMPANY	0.00%	227	7	\$10,673	\$0	\$0	\$2,197	0.00%
124	HORACE MANN LIFE INSURANCE COMPANY	0.07%	106	516	\$319,090	\$0	\$251,898	\$84,936	78.94%
125	HOUSEHOLD LIFE INSURANCE COMPANY	0.14%	81	973	\$636,318	\$0	\$25,017	\$149,570	3.93%
126	HUMANA INSURANCE COMPANY	0.01%	171	210	\$60,628	\$0	\$0	\$20,690	0.00%
127	HUMANADENTAL INSURANCE COMPANY	0.00%	271	15	\$2,381	\$0	\$17,854	\$139	749.85%
128	IDEALIFE INSURANCE COMPANY	0.00%	244	51	\$6,721	\$0	\$19,791	\$664	294.47%
129	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.16%	75	1,531	\$715,029	\$0	\$0	\$182,760	0.00%
130	INDEPENDENT ORDER OF FORESTERS THE	0.35%	50	2,279	\$1,539,078	\$0	\$748,679	\$215,376	48.64%
131	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & ACCI	0.05%	123	613	\$217,698	\$0	\$40,341	\$39,969	18.53%
132	INDUSTRIAL ALLIANCE PACIFIC INSURANCE AND FINAN	0.00%	290	1	\$610	\$0	\$0	\$150	0.00%
133	ING LIFE INSURANCE AND ANNUITY COMPANY	0.03%	150	110	\$118,858	\$0	\$104,427	\$3,118	87.86%
134	ING USA ANNUITY AND LIFE INSURANCE COMPANY	0.01%	203	57	\$25,803	\$0	\$1,675	\$4,486	6.49%
135	INTEGRITY LIFE INSURANCE COMPANY	0.00%	307	18	\$0	\$0	\$0	\$141	N/A
136	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	300	8	\$168	\$0	\$0	\$67	0.00%
137	INVESTORS LIFE INSURANCE COMPANY OF NORTH AMEI	0.02%	165	262	\$71,826	\$0	\$1,209	\$26,917	1.68%

**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
138	JACKSON NATIONAL LIFE INSURANCE COMPANY	1.65%	17	8,261	\$7,236,496	\$60	\$5,131,672	\$1,744,970	70.91%
139	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.01%	191	190	\$35,175	\$20,547	\$644,998	\$19,128	1892.10%
140	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	257	48	\$3,547	\$0	\$2,000	\$1,172	56.39%
141	KANAWHA INSURANCE COMPANY	0.02%	159	547	\$99,294	\$0	\$0	\$11,176	0.00%
142	KANSAS CITY LIFE INSURANCE COMPANY	0.52%	44	9,345	\$2,306,729	\$0	\$919,444	\$1,055,163	39.86%
143	KEMPER INVESTORS LIFE INS CO	0.00%	268	3	\$2,556	\$0	\$0	\$455	0.00%
144	KNIGHTS OF COLUMBUS	0.61%	37	5,441	\$2,700,539	\$648,436	\$1,197,742	\$1,444,120	68.36%
145	LAFAYETTE LIFE INSURANCE COMPANY THE	0.06%	117	261	\$261,024	\$1,062	\$0	\$76,954	0.41%
146	LEADERS LIFE INSURANCE COMPANY	0.00%	279	30	\$1,589	\$0	\$0	\$2	0.00%
147	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.17%	70	1,309	\$764,521	\$0	\$100,000	\$296,667	13.08%
148	LIBERTY LIFE INSURANCE COMPANY	0.45%	45	2,076	\$1,993,558	\$0	\$1,367,133	\$386,570	68.58%
149	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.09%	96	1,001	\$396,198	\$0	\$62,837	\$87,423	15.86%
150	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.01%	204	168	\$23,917	\$0	\$149,376	\$1,685	624.56%
151	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.03%	145	177	\$127,740	\$0	\$674,608	\$19,639	528.11%
152	LIFESECURE INSURANCE COMPANY	0.00%	256	43	\$3,937	\$0	\$0	\$1,007	0.00%
153	LINCOLN BENEFIT LIFE COMPANY	0.99%	28	5,479	\$4,340,173	\$0	\$1,053,150	\$2,437,841	24.27%
154	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	208	83	\$21,709	\$4	\$2,233	\$2,233	0.02%
155	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	248	32	\$5,584	\$1,956	\$14,546	\$4,104	295.52%
156	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1.22%	22	1,353	\$5,345,073	\$169,964	\$3,179,727	\$457,387	62.67%
157	LONGEVITY INSURANCE COMPANY	0.00%	243	51	\$6,783	\$0	\$41,453	\$987	611.13%
158	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	235	17	\$7,745	\$0	\$1,041	\$2,196	13.44%
159	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	264	29	\$2,895	\$0	\$2,495	\$313	86.18%
160	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	214	106	\$17,503	\$0	\$10,716	\$3,699	61.22%
161	MAGNA INSURANCE COMPANY	0.00%	265	13	\$2,779	\$0	\$15,000	\$175	539.76%
162	MANHATTAN LIFE INSURANCE COMPANY	0.00%	210	83	\$20,108	\$0	\$61,336	\$2,474	305.03%
163	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.14%	82	822	\$631,085	\$0	\$435,000	\$116,347	68.93%
164	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	0.86%	31	3,900	\$3,790,752	\$54,895	\$2,960,800	\$1,696,585	79.55%
165	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.03%	151	148	\$117,514	\$0	\$20,000	\$18,343	17.02%
166	MEMBERS LIFE INSURANCE COMPANY	0.00%	297	12	\$319	\$0	\$0	\$112	0.00%
167	MERIT LIFE INSURANCE CO	0.05%	126	3,937	\$200,903	\$0	\$125,150	\$32,070	62.29%
168	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.11%	90	594	\$488,827	\$0	\$1,039,191	\$233,829	212.59%
169	METLIFE INVESTORS INSURANCE COMPANY	0.01%	179	105	\$45,160	\$0	\$0	\$26,316	0.00%
170	METLIFE INVESTORS USA INSURANCE COMPANY	1.35%	20	5,247	\$5,938,410	\$0	\$3,406,866	\$3,126,485	57.37%
171	METROPOLITAN LIFE INSURANCE COMPANY	1.64%	18	6,985	\$7,208,797	\$485,955	\$14,787,754	\$1,259,490	211.88%
172	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TEN	0.00%	209	23	\$21,114	\$0	\$8,328	\$2,630	39.44%
173	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	276	3	\$2,020	\$0	\$0	\$60	0.00%
174	MINNESOTA LIFE INSURANCE COMPANY	0.66%	33	3,591	\$2,887,019	\$2,554	\$100,164	\$2,261,134	3.56%
175	MODERN WOODMEN OF AMERICA	0.28%	57	3,339	\$1,215,827	\$2,926	\$132,049	\$402,740	11.10%
176	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	285	8	\$998	\$0	\$3,436	\$118	344.29%
177	MONUMENTAL LIFE INSURANCE COMPANY	0.16%	76	4,067	\$712,477	\$428	\$938,735	\$180,022	131.82%
178	MONY LIFE INSURANCE COMPANY	0.01%	170	556	\$62,262	\$0	\$30,769	\$60,220	49.42%
179	MONY LIFE INSURANCE COMPANY OF AMERICA	0.17%	74	645	\$731,364	\$0	\$100,855	\$318,385	13.79%
180	MOUNTAIN LIFE INSURANCE COMPANY	0.03%	152	222	\$109,924	\$0	\$906	\$8,671	0.82%
181	MTL INSURANCE COMPANY	0.05%	124	260	\$216,332	\$0	\$0	\$104,042	0.00%
182	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.06%	116	3,420	\$271,703	\$0	\$88,314	\$63,188	32.50%
183	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	261	7	\$3,075	\$0	\$0	\$541	0.00%
184	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	219	32	\$12,728	\$0	\$0	\$816	0.00%
185	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	281	3	\$1,434	\$0	\$0	\$185	0.00%
186	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.02%	167	140	\$67,194	\$0	\$85,155	\$25,520	126.73%
187	NATIONAL LIFE INSURANCE COMPANY	0.07%	114	264	\$291,893	\$10,576	\$100,146	\$143,224	37.93%
188	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE CO	0.02%	154	402	\$107,943	\$0	\$0	\$32,005	0.00%
189	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.01%	184	177	\$41,091	\$0	\$20,000	\$4,309	48.67%
190	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY	0.12%	89	729	\$520,026	\$0	\$0	\$265,279	0.00%
191	NATIONWIDE LIFE INSURANCE COMPANY	0.03%	148	386	\$121,231	\$0	\$0	\$56,103	0.00%
192	NEW ENGLAND LIFE INSURANCE COMPANY	0.12%	88	550	\$520,872	\$0	\$140	\$297,918	0.03%
193	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATIC	0.00%	307	0	\$0	\$0	\$0	\$60,783	N/A
194	NEW YORK LIFE INSURANCE COMPANY	1.17%	24	10,498	\$5,151,550	\$14,161	\$2,198,711	\$3,121,287	42.96%
195	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH INS	1.21%	23	4,636	\$5,301,372	\$0	\$3,366,579	\$1,370,347	63.50%
196	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	5.78%	3	36,889	\$25,392,423	\$1,780,356	\$4,156,013	\$16,199,424	23.38%
197	NYLIFE INSURANCE COMPANY OF ARIZONA	0.30%	55	1,540	\$1,338,697	\$0	\$16,746	\$588,233	1.25%
198	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CAI	0.01%	178	80	\$49,903	\$0	\$18,290	\$6,416	36.65%
199	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.57%	41	3,025	\$2,511,159	\$0	\$786,649	\$1,350,000	31.33%
200	OHIO STATE LIFE INSURANCE COMPANY THE	0.02%	158	189	\$104,394	\$0	\$166,030	\$47,231	159.04%
201	OLD AMERICAN INSURANCE COMPANY	0.00%	216	877	\$15,951	\$0	\$138,228	\$2,662	866.58%
202	OLD REPUBLIC LIFE INSURANCE COMPANY	0.09%	99	1,671	\$380,697	\$0	\$155,733	\$135,181	40.91%
203	OM FINANCIAL LIFE INSURANCE COMPANY	1.03%	27	5,592	\$4,508,701	\$0	\$1,721,075	\$793,969	38.17%
204	OZARK NATIONAL LIFE INSURANCE COMPANY	0.44%	47	4,288	\$1,929,247	\$0	\$591,859	\$370,521	30.68%
205	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	301	0	\$162	\$0	\$0	\$0	0.00%

**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

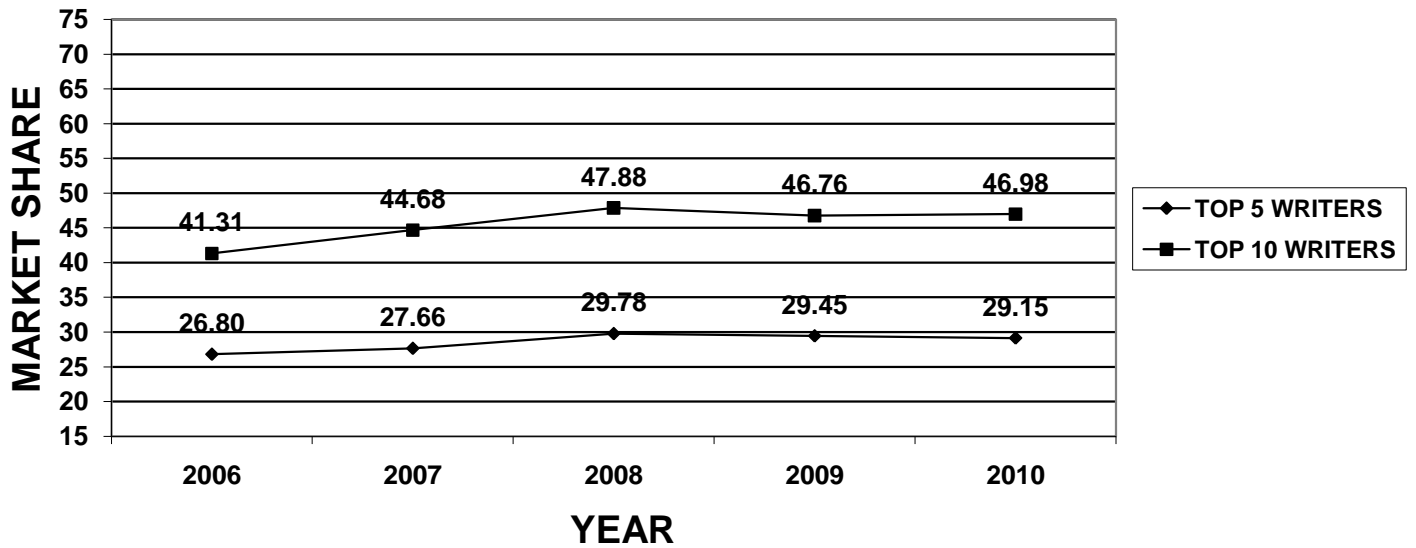
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
206	PACIFIC LIFE INSURANCE COMPANY	0.12%	87	264	\$534,195	\$0	\$0	\$241,820	0.00%
207	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	304	1	\$109	\$0	\$0	\$50	0.00%
208	PEKIN LIFE INSURANCE COMPANY	0.04%	130	267	\$184,586	\$0	\$0	\$51,900	0.00%
209	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.05%	122	233	\$219,945	\$6,427	\$0	\$150,145	2.92%
210	PENNSYLVANIA LIFE INSURANCE COMPANY	0.01%	197	86	\$33,166	\$0	\$0	\$6,949	0.00%
211	PHARMACISTS LIFE INSURANCE COMPANY, THE	0.03%	142	398	\$133,948	\$0	\$0	\$51,424	0.00%
212	PHILADELPHIA FINANCIAL LIFE ASSURANCE COMPANY	0.00%	211	14	\$19,718	\$0	\$0	\$2,414	0.00%
213	PHL VARIABLE INSURANCE COMPANY	0.61%	39	1,625	\$2,680,841	\$0	\$0	\$1,517,410	0.00%
214	PHOENIX LIFE AND ANNUITY COMPANY	0.12%	85	487	\$544,457	\$0	\$1,000,000	\$394,801	183.67%
215	PHOENIX LIFE INSURANCE COMPANY	0.06%	118	271	\$249,530	\$231,235	\$888,525	\$33,289	448.75%
216	PHYSICIANS LIFE INSURANCE COMPANY	0.03%	137	3,111	\$151,394	\$0	\$83,000	\$49,911	54.82%
217	PIONEER AMERICAN INSURANCE COMPANY	0.01%	185	121	\$39,513	\$0	\$46,948	\$6,340	118.82%
218	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.01%	199	25	\$31,609	\$0	\$115	\$8,050	0.36%
219	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	242	28	\$6,796	\$0	\$9,062	\$1,241	133.34%
220	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	307	37	\$0	\$0	\$0	\$219	N/A
221	PRESIDENTIAL LIFE INSURANCE COMPANY	0.00%	272	3	\$2,333	\$0	\$0	\$317	0.00%
222	PRIMERICA LIFE INSURANCE COMPANY	6.98%	2	36,041	\$30,667,208	\$0	\$15,223,844	\$9,227,883	49.64%
223	PRINCIPAL LIFE INSURANCE COMPANY	0.27%	59	1,053	\$1,188,069	\$0	\$12,405	\$576,711	1.04%
224	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	0.07%	105	214	\$325,447	\$0	\$0	\$191,775	0.00%
225	PROFESSIONAL INSURANCE COMPANY	0.01%	200	71	\$28,141	\$0	\$0	\$2,919	0.00%
226	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	0.00%	247	153	\$5,972	\$0	\$254,490	\$2,862	4261.39%
227	PROTECTIVE LIFE INSURANCE COMPANY	3.28%	10	16,452	\$14,411,421	\$0	\$66,327,737	\$4,712,934	460.24%
228	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.01%	169	112	\$63,137	\$0	\$51,856	\$5,106	82.13%
229	PRUCO LIFE INSURANCE COMPANY	3.33%	9	11,521	\$14,618,319	\$0	\$10,113,948	\$6,004,414	69.19%
230	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.13%	83	16,191	\$583,160	\$0	\$121,403	\$460,694	20.82%
231	PYRAMID LIFE INSURANCE COMPANY	0.03%	141	1,309	\$142,650	\$0	\$0	\$3,646	0.00%
232	REASSURE AMERICA LIFE INSURANCE COMPANY	1.69%	16	11,968	\$7,433,271	\$0	\$10,014,765	\$1,790,879	134.73%
233	RELIABLE LIFE INSURANCE COMPANY	0.21%	64	3,966	\$905,131	\$0	\$280,324	\$166,545	30.97%
234	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.01%	205	347	\$23,119	\$270	\$75,131	\$1,091	326.14%
235	RELIASTAR LIFE INSURANCE COMPANY	2.11%	14	11,757	\$9,260,312	\$0	\$2,022,200	\$5,899,490	21.84%
236	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.01%	180	160	\$44,675	\$914	\$57,603	\$11,795	130.98%
237	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY OF	0.00%	249	51	\$5,444	\$0	\$21,443	\$693	393.88%
238	RESERVE NATIONAL INSURANCE COMPANY	0.01%	190	28	\$35,321	\$0	\$0	\$1,332	0.00%
239	RIVERSOURCE LIFE INSURANCE COMPANY	0.43%	48	2,670	\$1,887,430	\$0	\$330,379	\$892,018	17.50%
240	ROYAL NEIGHBORS OF AMERICA	0.01%	202	1,061	\$26,319	\$0	\$0	\$13,090	0.00%
241	SAGICOR LIFE INSURANCE COMPANY	0.00%	222	12	\$12,104	\$0	\$0	\$1,330	0.00%
242	SAVINGS BANK LIFE INSURANCE COMPANY OF MASSACHUSETTS	0.15%	79	940	\$651,666	\$27,290	\$25,112	\$436,042	8.04%
243	SEARS LIFE INSURANCE COMPANY	0.00%	296	1	\$469	\$0	\$0	\$0	0.00%
244	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.00%	239	58	\$7,155	\$1,455	\$3,956	\$2,959	75.63%
245	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.00%	292	5	\$600	\$0	\$0	\$75	0.00%
246	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.01%	188	63	\$36,428	\$0	\$21,000	\$12,090	57.65%
247	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEW YORK	0.01%	182	55	\$42,651	\$0	\$0	\$14,972	0.00%
248	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.02%	155	39	\$106,729	\$0	\$11,767	\$866	11.03%
249	SENTINEL AMERICAN LIFE INSURANCE CO	0.00%	307	0	\$0	\$0	\$281	\$0	N/A
250	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.10%	93	798	\$435,099	\$0	\$153,522	\$153,329	35.28%
251	SETTLERS LIFE INSURANCE COMPANY	0.00%	263	4	\$2,913	\$0	\$0	\$283	0.00%
252	SHELTER LIFE INSURANCE COMPANY	2.49%	12	30,727	\$10,960,183	\$0	\$5,625,718	\$3,407,738	51.33%
253	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	269	3	\$2,524	\$0	\$0	\$610	0.00%
254	STANDARD INSURANCE COMPANY	0.00%	274	5	\$2,044	\$1,497	\$4,175	\$578	277.50%
255	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	221	17	\$12,343	\$0	\$5,000	\$1,078	40.51%
256	STANDARD SECURITY LIFE INSURANCE COMPANY OF NEW YORK	0.00%	259	39	\$3,336	\$241	\$6,855	\$398	212.71%
257	STARMOUNT LIFE INSURANCE COMPANY	0.09%	97	855	\$389,909	\$0	\$123,592	\$25,599	31.70%
258	STATE FARM LIFE INSURANCE COMPANY	7.70%	1	69,092	\$33,840,197	\$1,917,729	\$10,095,712	\$12,332,507	35.50%
259	STATE LIFE INSURANCE COMPANY	0.03%	138	163	\$143,325	\$0	\$100,000	\$34,896	69.77%
260	STATE MUTUAL INSURANCE COMPANY	0.01%	198	64	\$32,906	\$0	\$1,000	\$1,353	3.04%
261	STERLING INVESTORS LIFE INSURANCE COMPANY	0.00%	284	4	\$1,005	\$0	\$0	\$115	0.00%
262	STONEBRIDGE LIFE INSURANCE COMPANY	0.05%	120	655	\$231,304	\$0	\$31,054	\$33,550	13.43%
263	SUN LIFE ASSURANCE COMPANY OF CANADA	0.05%	121	181	\$223,655	\$0	\$0	\$112,796	0.00%
264	SUNAMERICA ANNUITY AND LIFE ASSURANCE COMPANY	0.00%	236	34	\$7,635	\$0	\$26,815	\$1,298	351.21%
265	SUNAMERICA LIFE INSURANCE COMPANY	0.00%	289	1	\$623	\$80	\$11,960	\$229	1932.58%
266	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.00%	246	31	\$6,424	\$0	\$1	\$4,338	0.02%
267	SURETY LIFE INSURANCE COMPANY	0.00%	224	31	\$11,579	\$0	\$14,526	\$1,409	125.45%
268	SYMETRA LIFE INSURANCE COMPANY	0.55%	42	4,839	\$2,406,707	\$0	\$2,599,698	\$921,985	108.02%
269	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	238	41	\$7,193	\$0	\$1,096	\$827	15.24%
270	TEACHERS INSURANCE AND ANNUITY ASSOCIATION OF AMERICA	1.13%	25	1,805	\$4,947,774	\$3,220,958	\$1,607,035	\$363,704	97.60%
271	TEXAS LIFE INSURANCE COMPANY	0.02%	163	104	\$91,866	\$17,427	\$115,342	\$12,786	144.52%
272	THRIVENT FINANCIAL FOR LUTHERANS	0.73%	32	7,148	\$3,220,689	\$22,425	\$938,479	\$1,468,400	29.84%
273	TIAA-CREF LIFE INSURANCE COMPANY	0.13%	84	723	\$569,994	\$0	\$600,000	\$317,274	105.26%

**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

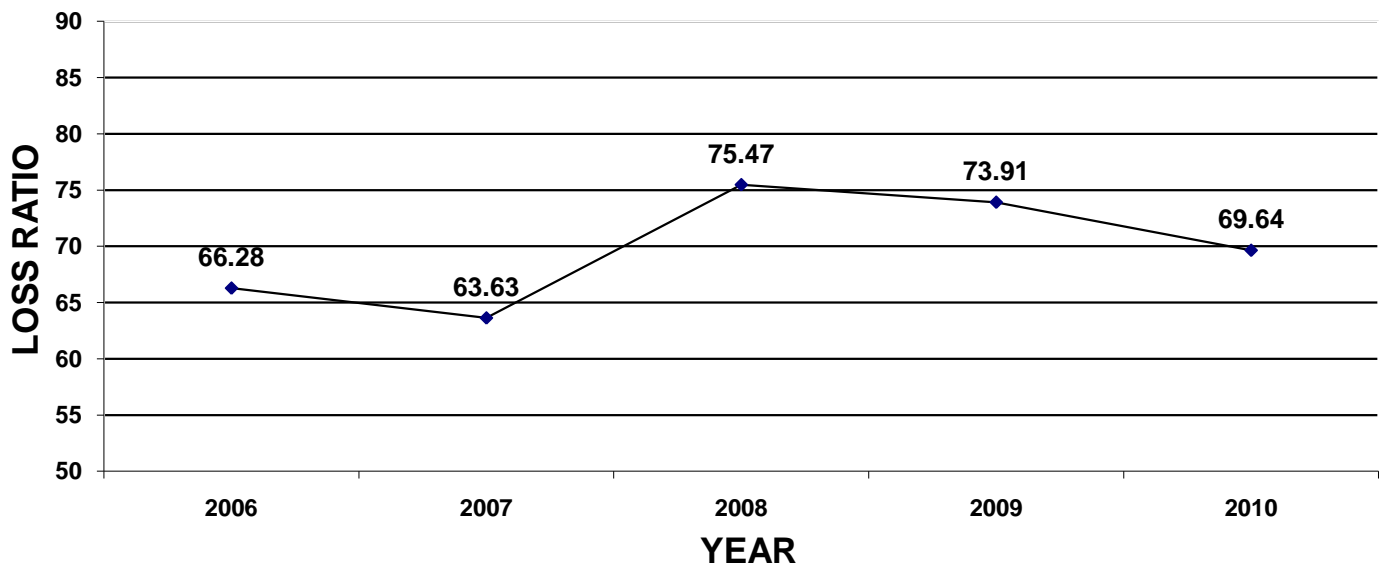
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
274	TIME INSURANCE COMPANY	0.03%	140	525	\$142,855	\$0	\$56,902	\$18,464	39.83%
275	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.00%	250	4	\$5,299	\$0	\$0	\$1,132	0.00%
276	TRANSAMERICA LIFE INSURANCE COMPANY	3.57%	8	15,205	\$15,678,615	\$76,595	\$11,819,897	\$5,199,885	75.88%
277	TRUSTMARK INSURANCE COMPANY	0.01%	189	78	\$36,011	\$0	\$75,000	\$8,973	208.27%
278	U S FINANCIAL LIFE INSURANCE COMPANY	0.90%	30	2,943	\$3,949,796	\$0	\$2,356,955	\$1,000,518	59.67%
279	ULLICO LIFE INSURANCE COMPANY	0.00%	254	1	\$4,297	\$0	\$0	\$100	0.00%
280	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	299	2	\$203	\$0	\$0	\$30	0.00%
281	UNIFIED LIFE INSURANCE COMPANY	0.05%	119	740	\$231,539	\$0	\$76,000	\$42,273	32.82%
282	UNION BANKERS INSURANCE COMPANY	0.02%	153	240	\$109,707	\$0	\$0	\$3,248	0.00%
283	UNION CENTRAL LIFE INSURANCE COMPANY	0.18%	68	912	\$782,620	\$0	\$0	\$406,218	0.00%
284	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	215	101	\$17,346	\$0	\$102,282	\$1,179	589.66%
285	UNION LABOR LIFE INSURANCE COMPANY	0.00%	287	4	\$828	\$0	\$0	\$275	0.00%
286	UNION SECURITY INSURANCE COMPANY	0.03%	146	240	\$126,927	\$6,103	\$318,079	\$5,669	255.41%
287	UNITED AMERICAN INSURANCE COMPANY	0.08%	103	1,121	\$352,129	\$0	\$209,697	\$9,802	59.55%
288	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	288	5	\$687	\$0	\$0	\$305	0.00%
289	UNITED FIDELITY LIFE INSURANCE COMPANY	0.01%	176	227	\$52,250	\$0	\$0	\$5,700	0.00%
290	UNITED HERITAGE LIFE INSURANCE COMPANY	0.01%	196	87	\$33,452	\$0	\$10,833	\$9,348	32.38%
291	UNITED HOME LIFE INSURANCE COMPANY	0.03%	144	267	\$129,717	\$0	\$60,000	\$14,323	46.25%
292	UNITED INSURANCE COMPANY OF AMERICA	0.00%	255	67	\$4,180	\$0	\$0	\$405	0.00%
293	UNITED INVESTORS LIFE INSURANCE COMPANY	0.38%	49	2,385	\$1,691,240	\$0	\$1,939,800	\$248,650	114.70%
294	UNITED LIFE INSURANCE COMPANY	0.07%	108	516	\$315,274	\$0	\$351,122	\$59,274	111.37%
295	UNITED NATIONAL LIFE INSURANCE COMPANY OF AMER	0.00%	228	22	\$10,364	\$0	\$0	\$1,856	0.00%
296	UNITED OF OMAHA LIFE INSURANCE COMPANY	3.62%	7	4,408	\$15,890,152	\$0	\$10,650,371	\$1,123,824	67.02%
297	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.02%	166	63	\$68,112	\$274	\$791	\$18,826	1.56%
298	UNITED WORLD LIFE INSURANCE COMPANY	0.01%	186	528	\$38,017	\$0	\$39,740	\$1,573	104.53%
299	UNIVERSAL UNDERWRITERS LIFE INSURANCE COMPANY	0.04%	133	137	\$160,803	\$0	\$0	\$58,231	0.00%
300	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	307	820	\$0	\$0	\$0	\$5,542	N/A
301	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	303	1	\$110	\$0	\$0	\$50	0.00%
302	USAA DIRECT LIFE INSURANCE COMPANY	0.00%	298	5	\$240	\$0	\$0	\$500	0.00%
303	USAA LIFE INSURANCE COMPANY	1.39%	19	13,906	\$6,105,532	\$111,202	\$7,105,560	\$3,013,058	118.20%
304	USABLE LIFE	0.01%	206	160	\$23,055	\$0	\$15,957	\$8,200	69.21%
305	VANTIS LIFE INSURANCE COMPANY	0.00%	232	36	\$8,948	\$0	\$0	\$4,620	0.00%
306	WASHINGTON NATIONAL INSURANCE CO	0.00%	307	262	\$0	\$0	\$0	\$11,852	N/A
307	WEST COAST LIFE INSURANCE COMPANY	2.52%	11	10,332	\$11,088,579	\$0	\$6,706,552	\$4,709,015	60.48%
308	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	0.07%	109	7,609	\$311,872	\$47,715	\$1,239,504	\$120,489	412.74%
309	WESTERN CATHOLIC UNION	0.02%	156	821	\$105,753	\$0	\$0	\$39,103	0.00%
310	WESTERN NATIONAL LIFE INSURANCE COMPANY	0.00%	252	26	\$4,461	\$0	\$0	\$1,186	0.00%
311	WESTERN RESERVE LIFE ASSURANCE CO OF OHIO	0.19%	66	989	\$834,549	\$0	\$2,248	\$390,942	0.27%
312	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.17%	69	1,584	\$765,348	\$0	\$0	\$281,124	0.00%
313	WINDSOR LIFE INSURANCE COMPANY	0.00%	295	1	\$508	\$0	\$0	\$34	0.00%
314	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.03%	139	476	\$143,297	\$0	\$188,079	\$50,360	131.25%
315	WORLD INSURANCE COMPANY	0.00%	277	4	\$1,934	\$0	\$0	\$350	0.00%
TOTAL		100.00%		763,466	\$439,557,425	\$9,068,723	\$297,048,781	\$165,483,150	69.64%

## MISSOURI INDIVIDUAL TERM LIFE INSURANCE

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO



**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.00%	218	7	\$1,854	\$0	\$0	\$350	0.00%
2	AAA LIFE INSURANCE COMPANY	0.02%	143	117	\$98,523	\$0	\$11,115	\$9,610	11.28%
3	ACACIA LIFE INSURANCE CO	0.06%	95	126	\$337,621	\$0	\$280,878	\$21,328	83.19%
4	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	0.48%	43	1,920	\$2,727,645	\$0	\$592,578	\$146,257	21.72%
5	ALLSTATE LIFE INSURANCE COMPANY	0.57%	39	5,442	\$3,253,421	\$0	\$4,394,749	\$505,523	135.08%
6	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	179	27	\$22,080	\$0	\$26,673	\$3,441	120.80%
7	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF T	0.01%	150	165	\$81,712	\$0	\$40,330	\$9,585	49.36%
8	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.01%	152	83	\$73,437	\$0	\$560,708	\$7,259	763.52%
9	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.88%	28	7,170	\$5,006,459	\$0	\$4,814,019	\$607,105	96.16%
10	AMERICAN FIDELITY ASSURANCE COMPANY	0.01%	163	121	\$51,832	\$0	\$18,328	\$7,425	35.36%
11	AMERICAN GENERAL LIFE AND ACCIDENT INSURANCE	0.81%	32	8,638	\$4,598,493	\$0	\$4,003,573	\$390,752	87.06%
12	AMERICAN GENERAL LIFE INSURANCE CO	1.63%	16	6,157	\$9,251,965	\$0	\$14,193,894	\$1,321,629	153.41%
13	AMERICAN GENERAL LIFE INSURANCE COMPANY OF D	0.02%	133	1,111	\$129,573	\$0	\$290,662	\$205,921	224.32%
14	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.86%	29	11,789	\$4,869,154	\$0	\$1,101,122	\$205,943	22.61%
15	AMERICAN INCOME LIFE INSURANCE CO	0.00%	199	16	\$6,987	\$0	\$0	\$578	0.00%
16	AMERICAN NATIONAL INSURANCE COMPANY	0.45%	46	3,268	\$2,555,173	\$0	\$1,143,125	\$262,723	44.74%
17	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF T	0.03%	126	178	\$146,286	\$0	\$48,054	\$28,126	32.85%
18	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.03%	121	32	\$165,297	\$0	\$0	\$1,510	0.00%
19	AMERICAN REPUBLIC INSURANCE COMPANY	0.07%	88	1,267	\$385,720	\$0	\$302,380	\$44,120	78.39%
20	AMERICAN UNDERWRITERS LIFE INSURANCE COMPAN	0.01%	149	177	\$82,005	\$0	\$125,792	\$9,279	153.40%
21	AMERICAN UNITED LIFE INSURANCE CO	0.02%	134	246	\$128,953	\$0	\$111,476	\$19,868	86.45%
22	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE C	0.08%	83	522	\$471,222	\$0	\$286,212	\$28,306	60.74%
23	AMERITAS LIFE INSURANCE CORP	0.21%	66	1,248	\$1,203,998	\$0	\$2,063,368	\$186,199	171.38%
24	AMICA LIFE INSURANCE COMPANY	0.00%	205	8	\$5,101	\$0	\$0	\$609	0.00%
25	ASSURED LIFE ASSOCIATION	0.00%	210	6	\$3,120	\$0	\$0	\$309	0.00%
26	ASSURITY LIFE INSURANCE COMPANY	0.05%	101	270	\$277,026	\$0	\$230,964	\$7,778	83.37%
27	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	197	15	\$7,240	\$0	\$0	\$1,208	0.00%
28	AUTO OWNERS LIFE INSURANCE COMPANY	0.05%	99	996	\$281,606	\$0	\$167,823	\$56,661	59.59%
29	AVIVA LIFE AND ANNUITY COMPANY	2.13%	12	4,673	\$12,053,375	\$901,398	\$4,005,506	\$750,344	40.71%
30	AXA EQUITABLE LIFE AND ANNUITY COMPANY	0.02%	136	50	\$110,680	\$0	\$87,401	\$20,585	78.97%
31	AXA EQUITABLE LIFE INSURANCE COMPANY	1.61%	17	3,543	\$9,105,373	\$0	\$3,564,917	\$814,172	39.15%
32	BALTIMORE LIFE INSURANCE COMPANY THE	0.01%	165	109	\$46,941	\$0	\$189,826	\$5,335	404.33%
33	BANKERS LIFE AND CASUALTY COMPANY	0.30%	59	2,826	\$1,676,835	\$0	\$1,666,232	\$164,894	99.37%
34	BANNER LIFE INSURANCE COMPANY	0.58%	37	4,217	\$3,281,193	\$0	\$3,584,918	\$212,640	109.26%
35	BENEFICIAL LIFE INSURANCE COMPANY	0.01%	169	153	\$39,085	\$0	\$315,262	\$12,080	806.61%
36	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	232	2	\$651	\$0	\$0	\$73	0.00%
37	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.05%	103	2,315	\$256,772	\$0	\$205,686	\$56,801	80.10%
38	C M LIFE INSURANCE COMPANY	0.51%	42	2,015	\$2,911,023	\$0	\$3,097,126	\$541,324	106.39%
39	CANADA LIFE ASSURANCE COMPANY	0.03%	127	75	\$141,994	\$0	\$567,389	\$18,957	399.59%
40	CATHOLIC FINANCIAL LIFE	0.00%	183	39	\$18,243	\$0	\$0	\$1,658	0.00%
41	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	231	11	\$720	\$0	\$0	\$370	0.00%
42	CENTRAL SECURITY LIFE INSURANCE CO	0.04%	108	628	\$226,203	\$0	\$217,900	\$20,267	96.33%
43	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.01%	166	451	\$43,236	\$0	\$94,280	\$7,612	218.06%
44	CENTRAL UNITED LIFE INSURANCE COMPANY	0.01%	161	218	\$53,207	\$936	\$70,746	\$5,368	134.72%
45	CHARTER NATIONAL LIFE INSURANCE CO	0.00%	239	3	\$0	\$0	\$0	\$602	N/A
46	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.04%	109	414	\$216,676	\$0	\$145,679	\$27,186	67.23%
47	CINCINNATI LIFE INSURANCE COMPANY THE	0.19%	69	2,390	\$1,099,801	\$0	\$852,429	\$138,714	77.51%
48	CITIZENS SECURITY LIFE INS CO	0.00%	208	2	\$3,408	\$0	\$0	\$125	0.00%
49	COLONIAL LIFE & ACCIDENT INS CO	0.19%	70	4,326	\$1,058,273	\$0	\$450,057	\$127,367	42.53%
50	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	211	3	\$2,775	\$0	\$21,797	\$436	785.48%
51	COLUMBUS LIFE INSURANCE COMPANY	0.16%	71	393	\$912,653	\$0	\$322,051	\$53,207	35.29%
52	COMBINED INSURANCE CO OF AMERICA	0.01%	159	33	\$55,571	\$0	\$0	\$6,038	0.00%
53	COMMONWEALTH ANNUITY AND LIFE INSURANCE COM	0.06%	98	348	\$321,154	\$0	\$1,399,438	\$32,238	435.75%
54	CONNECTICUT GENERAL LIFE INS CO	0.16%	72	1,085	\$904,449	\$228,368	\$2,991,487	\$379,271	356.00%
55	CONSECO LIFE INSURANCE CO	0.41%	49	3,660	\$2,342,951	\$0	\$6,797,295	\$352,268	290.12%
56	CONSTITUTION LIFE INSURANCE COMPANY	0.00%	187	41	\$15,626	\$0	\$50,000	\$2,681	319.98%
57	CONTINENTAL ASSURANCE COMPANY	0.00%	214	5	\$2,542	\$0	\$3,831	\$1	150.71%
58	CONTINENTAL GENERAL INSURANCE COMPANY	0.03%	117	1,119	\$180,013	\$0	\$334,013	\$44,995	185.55%
59	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.03%	122	365	\$164,858	\$0	\$840,768	\$38,057	510.00%
60	COUNTRY LIFE INSURANCE COMPANY	0.00%	204	20	\$5,167	\$0	\$12,870	\$864	249.08%
61	CROWN LIFE INSURANCE COMPANY	0.03%	115	295	\$189,811	\$0	\$1,874,538	\$36,310	987.58%
62	CUNA MUTUAL INSURANCE SOCIETY	0.03%	114	613	\$190,196	\$0	\$482,092	\$31,332	253.47%
63	DEGREE OF HONOR PROTECTIVE ASSOC	0.00%	185	79	\$17,257	\$0	\$298	\$2,483	1.73%
64	EMC NATIONAL LIFE COMPANY	0.20%	68	2,561	\$1,154,566	\$0	\$1,136,792	\$133,682	98.46%
65	EMPLOYEES LIFE COMPANY (MUTUAL)	0.00%	239	7	\$0	\$0	\$0	\$267	N/A
66	EQUITRUST LIFE INSURANCE COMPANY	0.01%	153	44	\$72,154	\$0	\$16,499	\$5,974	22.87%
67	FAMILY LIFE INSURANCE COMPANY	0.01%	156	158	\$63,369	\$0	\$38,395	\$7,723	60.59%
68	FARMERS NEW WORLD LIFE INSURANCE CO	1.55%	20	20,163	\$8,757,763	\$0	\$5,988,075	\$1,390,327	68.37%
69	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	174	92	\$26,891	\$0	\$16,738	\$6,568	62.24%



**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	FEDERATED LIFE INSURANCE COMPANY	0.65%	35	1,566	\$3,678,232	\$0	\$1,613,755	\$384,753	43.87%
71	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.00%	239	7	\$0	\$0	\$0	\$4,358	N/A
72	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	191	25	\$10,387	\$0	\$6,550	\$537	63.06%
73	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	225	3	\$1,111	\$0	\$122,517	\$202	11027.63%
74	FIRST INVESTORS LIFE INSURANCE COMPANY	0.00%	230	3	\$727	\$0	\$0	\$200	0.00%
75	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.07%	91	745	\$380,013	\$0	\$3,023,430	\$1,595,309	795.61%
76	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.64%	36	4,917	\$3,629,131	\$3,025,752	\$23,736,134	\$864,612	737.42%
77	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	2.01%	13	8,471	\$11,354,158	\$0	\$7,272,149	\$1,428,876	64.05%
78	GENWORTH LIFE INSURANCE COMPANY	0.47%	44	1,599	\$2,682,192	\$0	\$105,805	\$403,332	3.94%
79	GLENER LIFE INSURANCE SOCIETY	0.00%	193	39	\$8,178	\$0	\$11,854	\$1,393	144.95%
80	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.12%	77	8,138	\$700,344	\$0	\$722,726	\$47,981	103.20%
81	GOLDEN RULE INSURANCE COMPANY	0.29%	60	1,037	\$1,658,208	\$0	\$5,420,235	\$88,651	326.87%
82	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE	0.02%	131	110	\$132,276	\$0	\$51,205	\$10,502	38.71%
83	GRANGE LIFE INSURANCE COMPANY	0.00%	190	18	\$13,470	\$0	\$48,550	\$1,518	360.43%
84	GREAT AMERICAN LIFE INSURANCE COMPANY	0.03%	124	134	\$153,136	\$0	\$117,645	\$15,371	76.82%
85	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.08%	85	1,123	\$460,278	\$0	\$856,419	\$63,558	186.07%
86	GREAT WEST LIFE ASSURANCE COMPANY	0.07%	87	966	\$398,324	\$7,635	\$421,473	\$50,168	107.73%
87	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	3.02%	8	5,561	\$17,110,623	\$0	\$2,860,508	\$324,594	16.72%
88	GREATER BENEFICIAL UNION OF PITTSBURGH	0.00%	236	9	\$278	\$0	\$0	\$272	0.00%
89	GUARANTY INCOME LIFE INSURANCE COMPANY	0.01%	171	136	\$36,136	\$0	\$60,240	\$2,653	166.70%
90	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.00%	239	5	\$0	\$0	\$0	\$12,222	N/A
91	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	239	10	\$0	\$0	\$0	\$14,705	N/A
92	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	0.03%	120	159	\$172,871	\$0	\$74,024	\$24,961	42.82%
93	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	4.48%	5	3,043	\$25,378,661	\$0	\$6,600,198	\$752,626	26.01%
94	HARTFORD LIFE INSURANCE COMPANY	0.06%	96	348	\$329,835	\$18,568	\$1,847,311	\$97,158	565.70%
95	HCC LIFE INSURANCE COMPANY	0.00%	215	5	\$2,331	\$0	\$208	\$215	8.92%
96	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	176	127	\$26,408	\$0	\$23,352	\$969	88.43%
97	HERITAGE UNION LIFE INSURANCE COMPANY	0.02%	141	141	\$106,490	\$0	\$94,724	\$6,060	88.95%
98	HUMANADENTAL INSURANCE COMPANY	0.00%	188	21	\$15,161	\$0	\$25,789	\$1,413	170.10%
99	IDEALIFE INSURANCE COMPANY	0.00%	192	63	\$8,514	\$0	\$20,535	\$2,368	241.19%
100	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.09%	81	1,066	\$521,861	\$0	\$156,620	\$71,507	30.01%
101	INDEPENDENT ORDER OF FORESTERS THE	0.09%	80	943	\$523,479	\$0	\$725,536	\$64,124	138.60%
102	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.00%	219	6	\$1,847	\$0	\$0	\$364	0.00%
103	INDUSTRIAL ALLIANCE PACIFIC INSURANCE AND FINAN	0.01%	167	52	\$41,995	\$0	\$50,000	\$4,087	119.06%
104	ING LIFE INSURANCE AND ANNUITY COMPANY	0.32%	57	1,650	\$1,782,863	\$0	\$1,417,934	\$321,678	79.53%
105	ING USA ANNUITY AND LIFE INSURANCE COMPANY	0.03%	116	464	\$184,732	\$0	\$901,530	\$51,625	488.02%
106	INTEGRITY LIFE INSURANCE COMPANY	0.00%	239	40	\$0	\$0	\$232,396	\$7,363	N/A
107	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	224	4	\$1,273	\$0	\$0	\$78	0.00%
108	INVESTORS INSURANCE CORPORATION	0.00%	226	2	\$1,000	\$0	\$0	\$111	0.00%
109	INVESTORS LIFE INSURANCE COMPANY OF NORTH AM	0.06%	92	648	\$353,718	\$0	\$515,564	\$42,934	145.76%
110	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.41%	50	1,134	\$2,306,788	\$0	\$1,498,715	\$159,279	64.97%
111	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.04%	111	304	\$214,478	\$0	\$1,031,997	\$16,832	481.17%
112	JOHN ALDEN LIFE INSURANCE COMPANY	0.04%	112	208	\$200,477	\$0	\$730,000	\$28,550	364.13%
113	KANSAS CITY LIFE INSURANCE COMPANY	0.92%	27	7,064	\$5,211,773	\$0	\$5,663,674	\$351,001	108.67%
114	KEMPER INVESTORS LIFE INS CO	0.00%	184	217	\$17,895	\$0	\$2,439,790	\$19,255	13633.92%
115	LAFAYETTE LIFE INSURANCE COMPANY THE	0.02%	128	257	\$141,459	\$0	\$126,303	\$14,688	89.29%
116	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.02%	142	207	\$105,932	\$0	\$0	\$15,416	0.00%
117	LIBERTY LIFE INSURANCE COMPANY	0.24%	64	2,553	\$1,334,611	\$0	\$2,939,261	\$187,297	220.23%
118	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.27%	62	1,162	\$1,538,335	\$0	\$3,023,636	\$115,373	196.55%
119	LIFESecure INSURANCE COMPANY	0.00%	181	51	\$19,269	\$0	\$113,049	\$3,373	586.69%
120	LINCOLN BENEFIT LIFE COMPANY	2.50%	11	3,930	\$14,163,325	\$0	\$4,802,458	\$864,532	33.91%
121	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	201	37	\$6,014	\$276	\$0	\$4,601	4.59%
122	LINCOLN NATIONAL LIFE INSURANCE COMPANY	10.65%	1	15,252	\$60,240,067	\$0	\$57,542,769	\$5,154,849	95.52%
123	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.01%	158	95	\$60,695	\$0	\$92,257	\$1,911	152.00%
124	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	209	30	\$3,246	\$0	\$2,893	\$296	89.13%
125	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	175	343	\$26,585	\$0	\$258,590	\$11,189	972.69%
126	MANHATTAN LIFE INSURANCE COMPANY	0.00%	196	34	\$7,431	\$1,637	\$25,125	\$1,013	360.14%
127	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.04%	110	320	\$215,299	\$0	\$190,741	\$24,131	88.59%
128	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	1.03%	24	543	\$5,848,274	\$0	\$325,629	\$221,646	5.57%
129	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.02%	144	204	\$94,968	\$0	\$298,206	\$13,361	314.01%
130	MEMBERS LIFE INSURANCE COMPANY	0.00%	235	1	\$313	\$0	\$0	\$100	0.00%
131	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.67%	33	1,640	\$3,806,295	\$0	\$5,681,220	\$588,491	149.26%
132	METLIFE INVESTORS USA INSURANCE COMPANY	2.83%	10	2,552	\$15,985,964	\$0	\$0	\$864,251	0.00%
133	METROPOLITAN LIFE INSURANCE COMPANY	0.52%	41	1,787	\$2,921,481	\$0	\$1,501,596	\$148,752	51.40%
134	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.41%	51	5,151	\$2,298,869	\$0	\$5,134,940	\$351,829	223.37%
135	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TE	0.00%	178	30	\$22,151	\$0	\$0	\$1,502	0.00%
136	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	180	38	\$19,585	\$0	\$182,293	\$3,188	930.78%
137	MINNESOTA LIFE INSURANCE COMPANY	0.15%	75	224	\$854,822	\$0	\$6,999	\$104,535	0.82%

**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

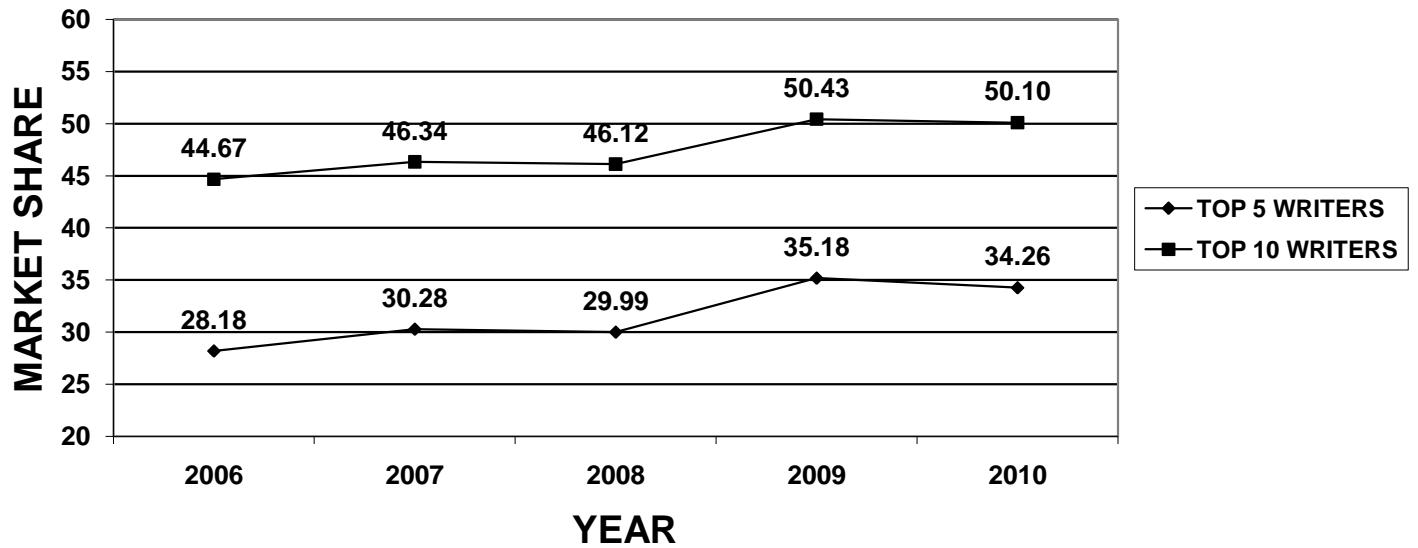
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
138	MODERN WOODMEN OF AMERICA	0.31%	58	4,240	\$1,758,431	\$0	\$2,600,300	\$220,280	147.88%
139	MOLINA HEALTHCARE INSURANCE COMPANY	0.00%	221	4	\$1,650	\$0	\$2,644	\$225	160.24%
140	MONUMENTAL LIFE INSURANCE COMPANY	0.15%	74	1,700	\$858,114	\$0	\$828,080	\$76,396	96.50%
141	MONY LIFE INSURANCE COMPANY OF AMERICA	0.06%	97	179	\$322,394	\$0	\$287,379	\$23,899	89.14%
142	MTL INSURANCE COMPANY	0.02%	139	191	\$108,090	\$0	\$246,539	\$19,786	228.09%
143	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	200	20	\$6,242	\$0	\$0	\$1,014	0.00%
144	NATIONAL FARMERS UNION LIFE INSURANCE COMPAN	0.02%	146	252	\$88,831	\$0	\$82,578	\$11,250	92.96%
145	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.02%	129	393	\$140,242	\$0	\$224,045	\$22,828	159.76%
146	NATIONAL LIFE INSURANCE COMPANY	0.08%	84	474	\$461,251	\$0	\$934,995	\$58,423	202.71%
147	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.05%	100	856	\$278,914	\$5,790	\$524,566	\$46,233	190.15%
148	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPAN	0.34%	55	177	\$1,940,773	\$0	\$981,836	\$123,659	50.59%
149	NATIONWIDE LIFE INSURANCE COMPANY	0.04%	107	152	\$228,343	\$0	\$147,296	\$16,766	64.51%
150	NEW ENGLAND LIFE INSURANCE COMPANY	0.00%	239	6	-\$4,090	\$0	\$3,950	\$1,134	-96.58%
151	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWES	0.00%	239	3	\$0	\$0	\$0	\$53	N/A
152	NEW YORK LIFE INSURANCE AND ANNUITY CORPORAT	8.23%	2	8,154	\$46,553,732	\$0	\$16,084,837	\$2,398,397	34.55%
153	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH IN	0.44%	47	2,168	\$2,479,158	\$0	\$1,574,363	\$415,891	63.50%
154	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	2.83%	9	345	\$16,018,317	\$0	\$509,062	\$386,553	3.18%
155	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH C.	0.01%	148	165	\$84,179	\$0	\$37,723	\$9,567	44.81%
156	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.57%	40	1,068	\$3,247,179	\$0	\$1,996,031	\$309,330	61.47%
157	OHIO STATE LIFE INSURANCE COMPANY THE	0.15%	76	1,605	\$851,259	\$0	\$987,251	\$94,068	115.98%
158	OM FINANCIAL LIFE INSURANCE COMPANY	0.38%	53	1,652	\$2,163,666	\$0	\$1,594,156	\$212,743	73.68%
159	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	195	0	\$7,512	\$0	\$0	\$0	0.00%
160	PACIFIC LIFE INSURANCE COMPANY	3.84%	6	2,909	\$21,717,742	\$99,561	\$6,658,290	\$3,292,731	31.12%
161	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	212	3	\$2,626	\$0	\$4,003	\$150	152.44%
162	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	182	1	\$19,164	\$0	\$7,207	\$1,000	37.61%
163	PAUL REVERE VARIABLE ANNUITY INSURANCE COMPA	0.02%	138	166	\$109,171	\$0	\$215,392	\$9,787	197.30%
164	PEKIN LIFE INSURANCE COMPANY	0.04%	113	251	\$198,511	\$0	\$129,442	\$17,803	65.21%
165	PENN INSURANCE AND ANNUITY COMPAY THE	0.84%	30	292	\$4,725,661	\$0	\$195,216	\$117,734	4.13%
166	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.66%	34	418	\$3,731,004	\$0	\$929,380	\$213,335	24.91%
167	PENNSYLVANIA LIFE INSURANCE COMPANY	0.06%	94	286	\$341,583	\$0	\$109,377	\$13,400	32.02%
168	PHILADELPHIA FINANCIAL LIFE ASSURANCE COMPANY	0.00%	216	3	\$2,083	\$0	\$0	\$185	0.00%
169	PHL VARIABLE INSURANCE COMPANY	1.17%	23	624	\$6,612,799	\$0	\$71,152,644	\$634,402	1075.98%
170	PHOENIX LIFE AND ANNUITY COMPANY	0.01%	164	14	\$48,782	\$0	\$0	\$25,450	0.00%
171	PHOENIX LIFE INSURANCE COMPANY	0.03%	118	180	\$177,470	\$0	\$1,036,612	\$26,716	584.11%
172	PIONEER AMERICAN INSURANCE COMPANY	0.00%	206	9	\$4,894	\$0	\$3,492	\$605	71.35%
173	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.12%	78	489	\$698,269	\$0	\$332,961	\$63,766	47.68%
174	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	213	8	\$2,562	\$0	\$2,589	\$496	101.05%
175	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	220	81	\$1,812	\$0	\$11,677	\$1,812	644.43%
176	PRESIDENTIAL LIFE INSURANCE COMPANY	0.00%	239	28	\$0	\$0	\$0	\$3,677	N/A
177	PRINCIPAL LIFE INSURANCE COMPANY	1.51%	21	2,431	\$8,571,134	\$0	\$2,007,113	\$733,639	23.42%
178	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	0.83%	31	129	\$4,691,643	\$0	\$150,000	\$64,282	3.20%
179	PROFESSIONAL INSURANCE COMPANY	0.00%	228	2	\$920	\$0	\$0	\$20	0.00%
180	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPAN	0.00%	222	13	\$1,483	\$0	\$7,091	\$80	478.15%
181	PROTECTIVE LIFE INSURANCE COMPANY	1.90%	14	6,476	\$10,770,432	\$0	\$5,578,962	\$935,977	51.80%
182	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPAN	0.16%	73	8,460	\$902,670	\$0	\$618,950	\$201,743	68.57%
183	PROVIDENT LIFE AND CASUALTY INSURANCE COMPAN	0.00%	227	0	\$952	\$0	\$0	\$0	0.00%
184	PRUCO LIFE INSURANCE COMPANY	1.57%	18	2,307	\$8,883,050	\$0	\$1,776,077	\$566,134	19.99%
185	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.04%	104	392	\$248,548	\$30,466	\$454,733	\$24,487	195.21%
186	PYRAMID LIFE INSURANCE COMPANY	0.01%	170	91	\$37,968	\$0	\$30,000	\$2,443	79.01%
187	REASSURE AMERICA LIFE INSURANCE COMPANY	0.98%	25	7,369	\$5,532,922	\$0	\$13,740,694	\$1,206,056	248.34%
188	RELIABLE LIFE INSURANCE COMPANY	0.01%	168	0	\$40,588	\$0	\$2,428,124	\$0	5982.37%
189	RELIAANCE STANDARD LIFE INSURANCE COMPANY	0.00%	223	22	\$1,466	\$0	\$0	\$1,197	0.00%
190	RELIASTAR LIFE INSURANCE COMPANY	0.28%	61	3,179	\$1,586,242	\$0	\$8,205,400	\$473,606	517.29%
191	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.10%	79	2,661	\$565,550	\$0	\$816,216	\$71,054	144.32%
192	RIVERSOURCE LIFE INSURANCE COMPANY	0.58%	38	1,720	\$3,264,003	\$0	\$2,494,436	\$214,173	76.42%
193	ROYAL NEIGHBORS OF AMERICA	0.02%	130	453	\$139,166	\$0	\$61,426	\$18,074	44.14%
194	SAGICOR LIFE INSURANCE COMPANY	0.00%	177	10	\$23,602	\$0	\$0	\$73	0.00%
195	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.02%	140	579	\$107,324	\$0	\$59,337	\$42,198	55.29%
196	SECURITY LIFE OF DENVER INSURANCE COMPANY	1.65%	15	2,007	\$9,352,097	\$0	\$16,044,164	\$917,265	171.56%
197	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEI	0.00%	173	27	\$27,075	\$0	\$0	\$3,048	0.00%
198	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.02%	145	46	\$90,404	\$0	\$50,771	\$3,735	56.16%
199	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.04%	105	397	\$239,151	\$0	\$687,010	\$32,818	287.27%
200	SETTLERS LIFE INSURANCE COMPANY	0.00%	203	10	\$5,701	\$0	\$4	\$432	0.07%
201	SHELTER LIFE INSURANCE COMPANY	1.35%	22	15,074	\$7,657,079	\$0	\$6,740,324	\$1,032,003	88.03%
202	STANDARD INSURANCE COMPANY	0.01%	157	89	\$61,610	\$12,266	\$34,209	\$4,736	75.43%
203	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	239	6	\$0	\$0	\$0	\$290	N/A
204	STATE FARM LIFE INSURANCE COMPANY	5.97%	3	48,640	\$33,769,143	\$0	\$21,088,070	\$4,492,459	62.45%
205	STATE LIFE INSURANCE COMPANY	0.05%	102	393	\$264,909	\$0	\$126,277	\$9,577	47.67%

**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

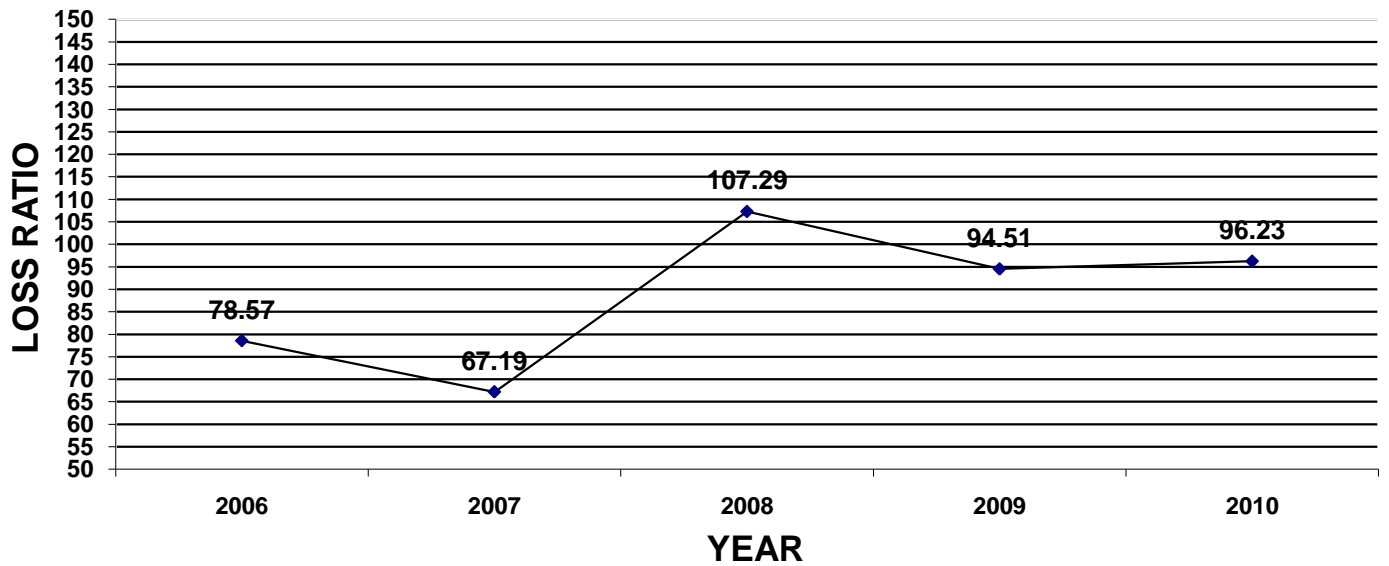
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
206	STATE MUTUAL INSURANCE COMPANY	0.00%	198	6	\$7,129	\$0	\$0	\$158	0.00%
207	STONEBRIDGE LIFE INSURANCE COMPANY	0.01%	155	71	\$65,596	\$0	\$0	\$3,912	0.00%
208	SUN LIFE ASSURANCE COMPANY OF CANADA	1.57%	19	763	\$8,874,897	\$0	\$2,851,240	\$558,533	32.13%
209	SUN LIFE ASSURANCE OF CANADA (US)	0.02%	137	25	\$110,056	\$0	\$17,039	\$2,309	15.48%
210	SUNAMERICA ANNUITY AND LIFE ASSURANCE COMPAN	0.07%	90	1,929	\$380,602	\$0	\$1,336,764	\$64,706	351.22%
211	SUNAMERICA LIFE INSURANCE COMPANY	0.00%	217	11	\$1,898	\$244	\$36,456	\$698	1933.61%
212	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.01%	154	92	\$70,913	\$0	\$28,107	\$8,594	39.64%
213	SURETY LIFE INSURANCE COMPANY	0.07%	89	733	\$384,536	\$0	\$379,154	\$54,177	98.60%
214	SYMETRA LIFE INSURANCE COMPANY	0.39%	52	3,959	\$2,218,459	\$0	\$2,458,143	\$283,614	110.80%
215	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	186	76	\$16,289	\$0	\$17,228	\$1,690	105.76%
216	TEXAS LIFE INSURANCE COMPANY	0.32%	56	6,334	\$1,795,284	\$0	\$739,890	\$234,621	41.21%
217	THRIVENT FINANCIAL FOR LUTHERANS	3.32%	7	36,528	\$18,800,734	\$0	\$21,589,279	\$2,515,553	114.83%
218	TIAA-CREF LIFE INSURANCE COMPANY	0.06%	93	45	\$341,658	\$0	\$262	\$39,672	0.08%
219	TIME INSURANCE COMPANY	0.08%	86	840	\$444,665	\$0	\$529,896	\$52,505	119.17%
220	TRANSAMERICA ADVISORS LIFE INSURANCE COMPAN	0.00%	239	62	\$0	\$0	\$208,502	\$9,700	N/A
221	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPAN	0.00%	239	1	\$0	\$0	\$0	\$500	N/A
222	TRANSAMERICA LIFE INSURANCE COMPANY	4.93%	4	8,176	\$27,907,220	\$0	\$67,976,661	\$1,465,336	243.58%
223	TRUSTMARK INSURANCE COMPANY	0.03%	125	182	\$147,984	\$0	\$384,264	\$9,714	259.67%
224	U S FINANCIAL LIFE INSURANCE COMPANY	0.20%	67	632	\$1,157,665	\$0	\$1,383,711	\$73,124	119.53%
225	ULLICO LIFE INSURANCE COMPANY	0.01%	172	45	\$28,538	\$0	\$69,741	\$2,617	244.38%
226	UNIFIED LIFE INSURANCE COMPANY	0.00%	202	23	\$5,794	\$0	\$0	\$1,378	0.00%
227	UNION BANKERS INSURANCE COMPANY	0.00%	229	2	\$828	\$0	\$0	\$110	0.00%
228	UNION CENTRAL LIFE INSURANCE COMPANY	0.36%	54	2,366	\$2,029,113	\$0	\$1,633,414	\$253,664	80.50%
229	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	194	63	\$8,022	\$0	\$5,378	\$884	67.04%
230	UNION LABOR LIFE INSURANCE COMPANY	0.00%	207	3	\$3,792	\$0	\$0	\$70	0.00%
231	UNION SECURITY INSURANCE COMPANY	0.01%	160	126	\$53,779	\$0	\$5,641	\$4,400	10.49%
232	UNITED AMERICAN INSURANCE COMPANY	0.00%	234	10	\$590	\$0	\$0	\$199	0.00%
233	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	237	1	\$236	\$0	\$0	\$25	0.00%
234	UNITED FIDELITY LIFE INSURANCE COMPANY	0.01%	162	180	\$52,694	\$0	\$271,391	\$5,879	515.03%
235	UNITED HERITAGE LIFE INSURANCE COMPANY	0.03%	119	270	\$175,655	\$0	\$86,903	\$12,000	49.47%
236	UNITED INSURANCE COMPANY OF AMERICA	0.00%	189	41	\$13,684	\$0	\$0	\$524	0.00%
237	UNITED LIFE INSURANCE COMPANY	0.09%	82	718	\$486,864	\$0	\$382,564	\$64,616	78.58%
238	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.96%	26	4,676	\$5,440,801	\$0	\$5,001,962	\$499,412	91.93%
239	UNITED STATES LIFE INSURANCE COMPANY NEW YOR	0.02%	135	45	\$127,373	\$0	\$30,053	\$19,172	23.59%
240	UNITY MUTUAL LIFE INSURANCE COMPANY	0.00%	233	2	\$600	\$0	\$0	\$125	0.00%
241	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.02%	132	1,053	\$131,203	\$0	\$277,043	\$18,460	211.16%
242	UNIVERSAL UNDERWRITERS LIFE INSURANCE COMPAN	0.02%	147	31	\$85,706	\$0	\$133,261	\$5,180	155.49%
243	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.03%	123	32	\$161,572	\$0	\$730,895	\$4,254	452.36%
244	USAA LIFE INSURANCE COMPANY	0.26%	63	1,429	\$1,474,680	\$0	\$565,532	\$163,596	38.35%
245	WASHINGTON NATIONAL INSURANCE CO	0.00%	239	785	\$0	\$0	\$0	\$41,938	N/A
246	WEST COAST LIFE INSURANCE COMPANY	0.22%	65	967	\$1,225,580	\$0	\$3,128,583	\$273,651	255.27%
247	WESTERN NATIONAL LIFE INSURANCE COMPANY	0.00%	238	1	\$203	\$0	\$0	\$25	0.00%
248	WESTERN RESERVE LIFE ASSURANCE CO OF OHIO	0.04%	106	263	\$233,782	\$0	\$58,704	\$35,375	25.11%
249	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.45%	45	5,945	\$2,558,823	\$0	\$3,476,494	\$327,542	135.86%
250	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.44%	48	1,663	\$2,474,035	\$435,521	\$1,314,571	\$78,405	70.74%
251	WORLD INSURANCE COMPANY	0.01%	151	133	\$75,461	\$0	\$1,726	\$8,524	2.29%
TOTAL		100.00%		413,325	\$565,873,745	\$4,768,418	\$539,744,964	\$52,701,531	96.23%

## MISSOURI INDIVIDUAL UNIVERSAL LIFE INSURANCE

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO

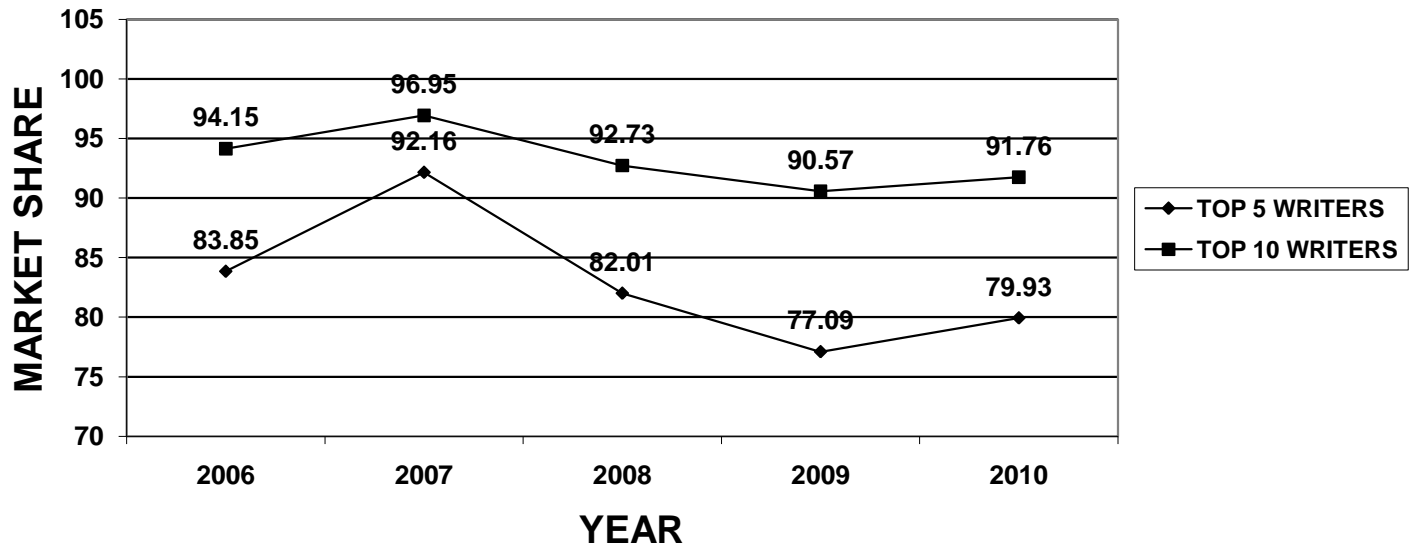


**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL GRADED DEATH BENEFITS**

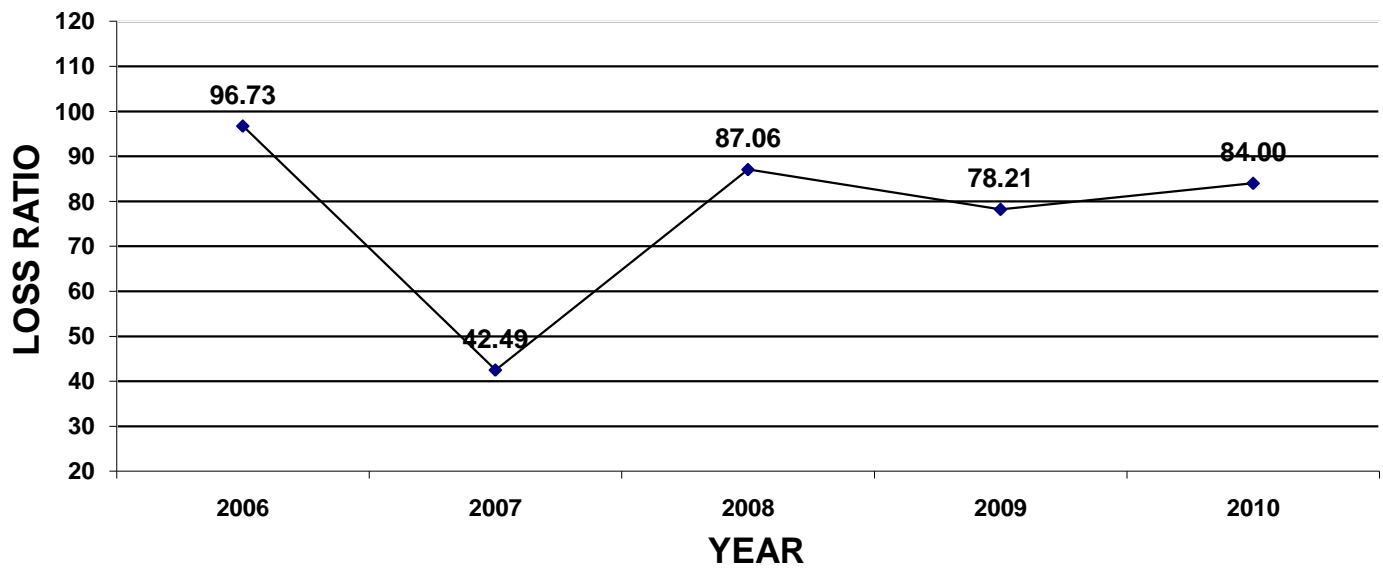
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AAA LIFE INSURANCE COMPANY	6.28%	4	1,565	\$605,380	\$0	\$430,545	\$13,533	71.12%
2	ABILITY INSURANCE COMPANY	0.00%	51	34	\$0	\$0	\$0	\$36	N/A
3	AMERICAN GENERAL LIFE AND ACCIDENT INSURANCE C	2.63%	7	2,502	\$254,039	\$0	\$297,814	\$3,917	117.23%
4	AMERICAN INCOME LIFE INSURANCE CO	1.03%	15	218	\$99,087	\$0	\$13,116	\$757	13.24%
5	AMERICAN NATIONAL INSURANCE COMPANY	1.19%	14	953	\$115,222	\$0	\$126,477	\$1,115	109.77%
6	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE CO	0.02%	37	8	\$1,720	\$0	\$0	\$153	0.00%
7	ASSURITY LIFE INSURANCE COMPANY	0.14%	18	12	\$13,376	\$0	\$0	\$983	0.00%
8	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	51	30	\$0	\$0	\$0	\$202	N/A
9	BANKERS LIFE INSURANCE COMPANY	0.02%	33	1	\$2,407	\$0	\$10,132	\$10	420.94%
10	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.01%	42	3	\$1,120	\$0	\$0	\$51	0.00%
11	CATHOLIC FINANCIAL LIFE	0.02%	38	9	\$1,692	\$0	\$0	\$34	0.00%
12	CINCINNATI LIFE INSURANCE COMPANY THE	0.00%	51	5	\$0	\$0	\$0	\$13	N/A
13	COLONIAL PENN LIFE INSURANCE COMPANY	2.56%	8	3,059	\$246,487	\$0	\$368,796	\$2,095	149.62%
14	COMBINED INSURANCE CO OF AMERICA	0.01%	43	10	\$600	\$0	\$0	\$23	0.00%
15	CONTINENTAL GENERAL INSURANCE COMPANY	0.26%	17	38	\$24,853	\$0	\$50,650	\$266	203.80%
16	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.00%	45	2	\$317	\$0	\$0	\$50	0.00%
17	CSA FRATERNAL LIFE	0.03%	32	30	\$2,836	\$0	\$2,366	\$316	83.43%
18	CUNA MUTUAL INSURANCE SOCIETY	0.06%	26	17	\$6,036	\$0	\$0	\$105	0.00%
19	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	1.28%	13	411	\$123,915	\$0	\$127,861	\$3,012	103.18%
20	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	50	101	\$7	\$0	\$25,857	\$431	369385.71%
21	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.14%	19	45	\$13,153	\$0	\$8,187	\$2,681	62.24%
22	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIFE INS	1.69%	10	119	\$162,966	\$0	\$27,517	\$1,711	16.89%
23	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.08%	22	165	\$8,169	\$0	\$33,292	\$220	407.54%
24	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.00%	51	0	\$0	\$0	\$1,018,423	\$212,336	N/A
25	GLENER LIFE INSURANCE SOCIETY	0.01%	41	1	\$1,318	\$0	\$0	\$1	0.00%
26	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE C	0.06%	28	20	\$5,621	\$0	\$0	\$113	0.00%
27	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	49	1	\$41	\$0	\$0	\$7	0.00%
28	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.30%	16	47	\$28,627	\$0	\$0	\$296	0.00%
29	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.07%	25	27	\$6,419	\$0	\$12,538	\$172	195.33%
30	INVESTORS LIFE INSURANCE COMPANY OF NORTH AME	0.02%	39	15	\$1,522	\$0	\$0	\$353	0.00%
31	LAFAYETTE LIFE INSURANCE COMPANY THE	0.02%	40	2	\$1,491	\$0	\$0	\$25	0.00%
32	LINCOLN HERITAGE LIFE INSURANCE COMPANY	7.19%	3	1,235	\$693,127	\$0	\$369,854	\$3,452	53.36%
33	MEDICO INSURANCE COMPANY	0.00%	48	20	\$245	\$0	\$900	\$57	367.35%
34	MONUMENTAL LIFE INSURANCE COMPANY	2.64%	6	788	\$255,034	\$0	\$107,089	\$3,135	41.99%
35	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	46	1	\$310	\$0	\$0	\$23	0.00%
36	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.05%	29	46	\$4,593	\$0	\$1,164	\$349	25.34%
37	OHIO STATE LIFE INSURANCE COMPANY THE	0.00%	47	2	\$278	\$0	\$0	\$94	0.00%
38	OM FINANCIAL LIFE INSURANCE COMPANY	0.00%	51	5	\$0	\$0	\$0	\$115	N/A
39	PHYSICIANS LIFE INSURANCE COMPANY	34.14%	1	8,224	\$3,292,781	\$0	\$3,082,220	\$39,580	93.61%
40	PROVIDENT AMERICAN LIFE AND HEALTH INSURANCE C	0.00%	44	1	\$325	\$0	\$0	\$3	0.00%
41	REASSURE AMERICA LIFE INSURANCE COMPANY	0.00%	51	719	\$0	\$0	\$0	\$12,772	N/A
42	RELIABLE LIFE INSURANCE COMPANY	28.22%	2	14,003	\$2,721,557	\$0	\$1,332,171	\$23,615	48.95%
43	RESERVE NATIONAL INSURANCE COMPANY	0.11%	20	34	\$10,334	\$0	\$15,201	\$91	147.10%
44	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.05%	30	49	\$4,471	\$0	\$37,967	\$109	849.18%
45	STONEBRIDGE LIFE INSURANCE COMPANY	1.46%	11	479	\$140,532	\$0	\$116,693	\$1,250	83.04%
46	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.02%	36	10	\$1,725	\$0	\$4,815	\$27	279.13%
47	TRUSTMARK INSURANCE COMPANY	0.07%	24	18	\$7,079	\$0	\$4,586	\$131	64.78%
48	UNION FIDELITY LIFE INSURANCE COMPANY	0.08%	23	60	\$7,772	\$0	\$16,500	\$142	212.30%
49	UNITED AMERICAN INSURANCE COMPANY	0.02%	35	6	\$2,357	\$0	\$0	\$61	0.00%
50	UNITED FIDELITY LIFE INSURANCE COMPANY	0.09%	21	158	\$8,612	\$0	\$0	\$944	0.00%
51	UNITED HERITAGE LIFE INSURANCE COMPANY	4.11%	5	843	\$396,341	\$0	\$161,693	\$3,221	40.80%
52	UNITED HOME LIFE INSURANCE COMPANY	2.30%	9	253	\$221,867	\$0	\$0	\$2,923	0.00%
53	UNITED INSURANCE COMPANY OF AMERICA	0.06%	27	20	\$5,697	\$0	\$9,797	\$62	171.97%
54	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.04%	31	23,895	\$4,146	\$0	\$0	\$189,210	0.00%
55	UNITED SECURITY ASSURANCE COMPANY OF PENNSYL	0.02%	34	3	\$2,397	\$0	\$110	\$14	4.59%
56	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	51	2	\$0	\$0	\$0	\$4	N/A
57	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	1.40%	12	854	\$134,718	\$40,640	\$246,190	\$8,617	212.91%
TOTAL		100.00%		61,178	\$9,644,719	\$40,640	\$8,060,521	\$535,018	84.00%

## MISSOURI INDIVIDUAL GRADED DEATH BENEFITS INSURANCE

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO

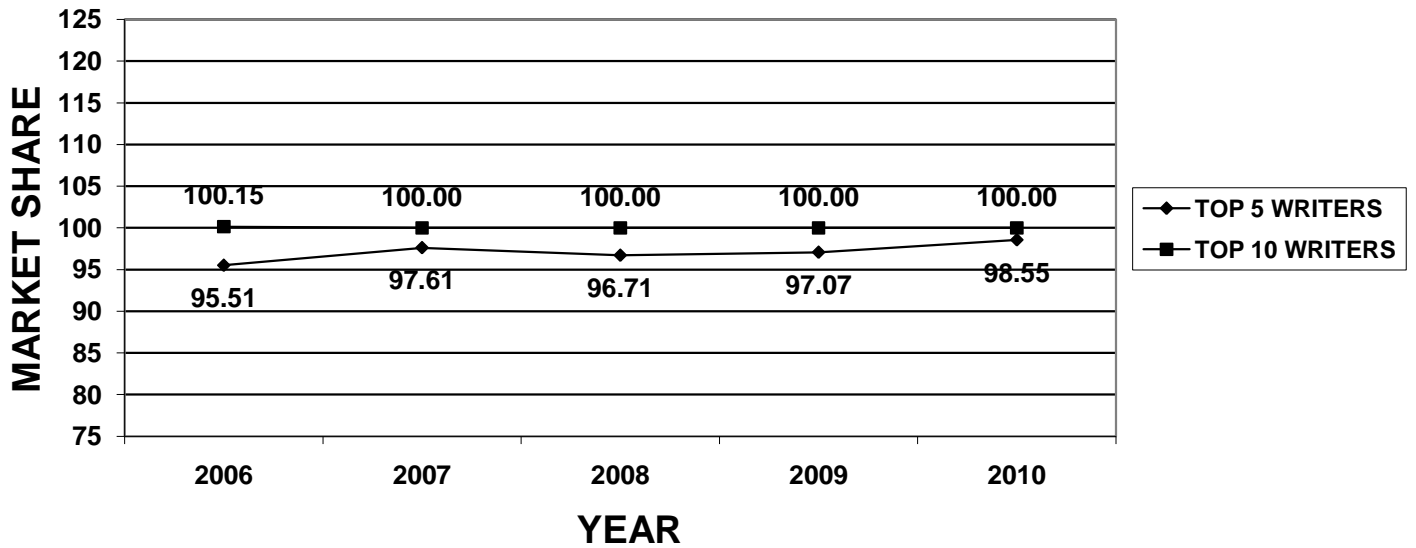


**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL CREDIT LIFE**

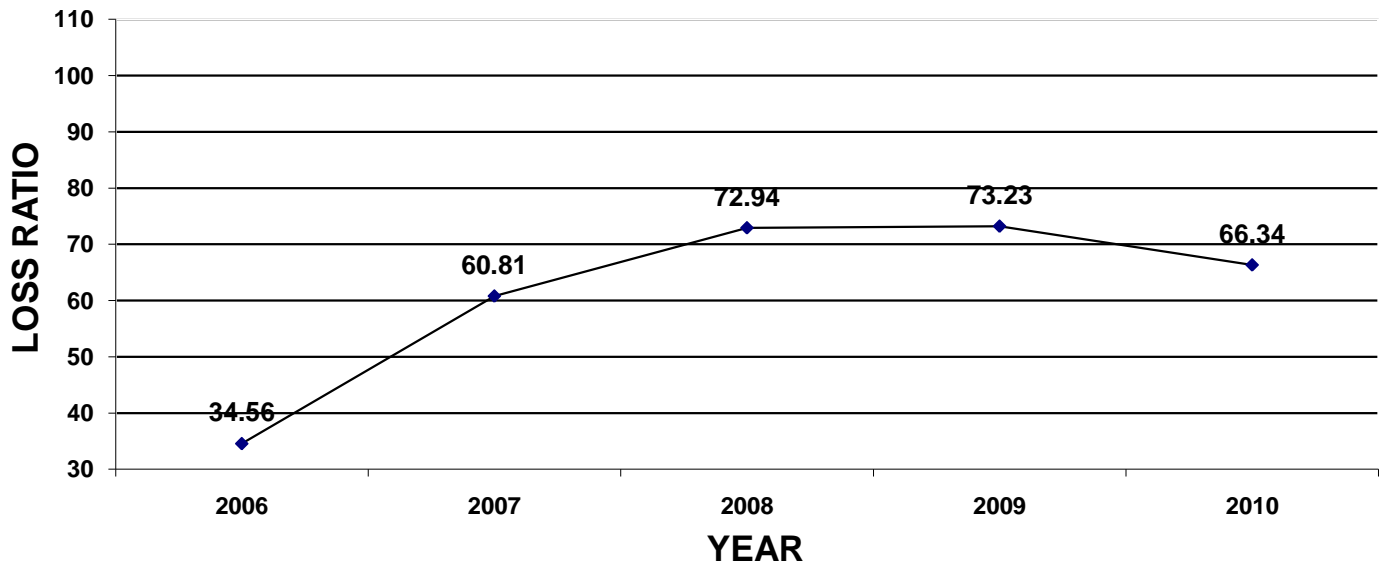
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AMERICAN FEDERATED LIFE INSURANCE COMPAN	21.79%	2	8,327	\$295,104	\$0	\$187,732	\$23,106	63.62%
2	AMERICAN NATIONAL INSURANCE COMPANY	47.51%	1	7,870	\$643,402	\$0	\$347,167	\$53,308	53.96%
3	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	7.46%	5	53	\$101,072	\$0	\$68,033	\$297	67.31%
4	CHEROKEE NATIONAL LIFE INSURANCE COMPAN	10.14%	4	2,137	\$137,364	\$0	\$151,089	\$11,496	109.99%
5	MIDWEST NATIONAL LIFE INSURANCE COMPANY C	-0.26%	7	253	-\$3,484	\$0	\$16,482	\$1,878	-473.08%
6	OLD REPUBLIC LIFE INSURANCE COMPANY	-0.01%	7	29	-\$83	\$0	\$0	\$149	0.00%
7	PROTECTIVE LIFE INSURANCE COMPANY	11.64%	3	1,426	\$157,597	\$0	\$115,846	\$16,857	73.51%
8	SHELTER LIFE INSURANCE COMPANY	1.72%	6	308	\$23,226	\$0	\$12,029	\$2,985	51.79%
TOTAL		100.00%		20,403	\$1,354,198	\$0	\$898,378	\$110,076	66.34%

## MISSOURI INDIVIDUAL CREDIT LIFE INSURANCE

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO





**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE LIFE**

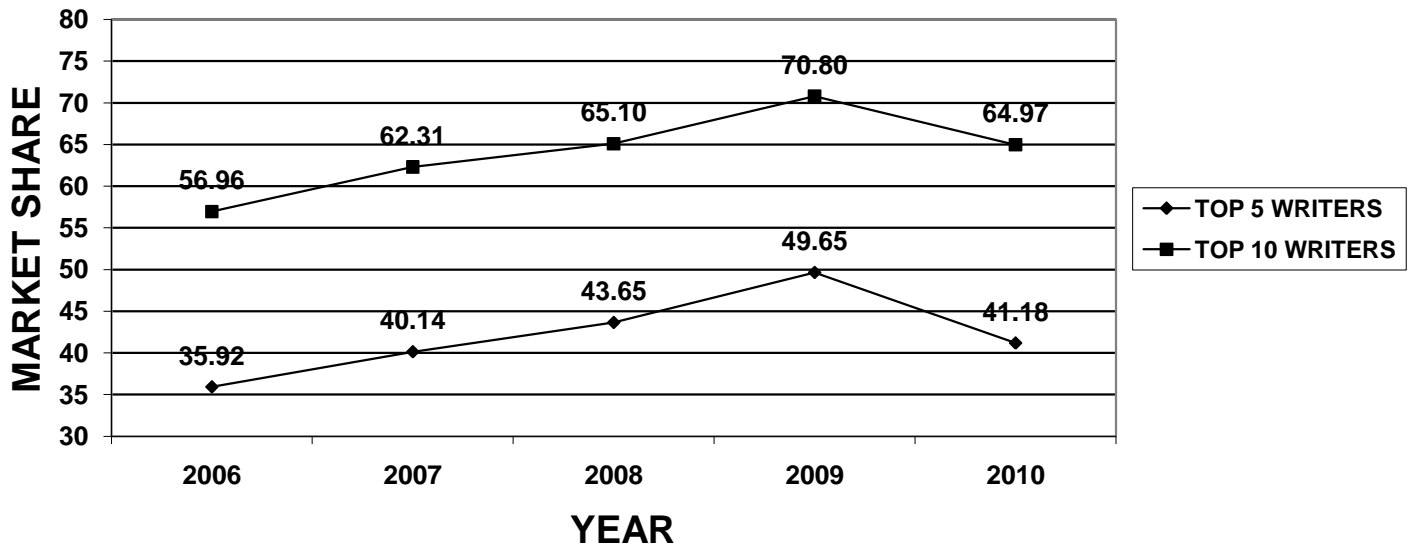
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.02%	59	16	\$30,835	\$0	\$59,324	\$3,409	192.39%
2	AMERICAN FAMILY LIFE INSURANCE COMPANY	1.39%	17	2,622	\$2,459,174	\$0	\$1,429,052	\$364,519	58.11%
3	AMERICAN GENERAL LIFE INSURANCE CO	2.22%	14	728	\$3,932,259	\$0	\$8,481,149	\$4,811	215.68%
4	AMERICAN GENERAL LIFE INSURANCE COMPANY OF	0.01%	62	336	\$26,113	\$0	\$20,221	\$107,843	77.44%
5	AMERICAN NATIONAL INSURANCE COMPANY	0.18%	41	401	\$320,656	\$0	\$117,907	\$109,403	36.77%
6	AMERICAN UNITED LIFE INSURANCE CO	0.51%	31	265	\$896,197	\$0	\$450,844	\$97,220	50.31%
7	AXA EQUITABLE LIFE INSURANCE COMPANY	9.66%	2	8,894	\$17,120,400	\$0	\$16,433,457	\$3,370,693	95.99%
8	BANNER LIFE INSURANCE COMPANY	0.18%	43	404	\$314,653	\$0	\$353,677	\$4,592	112.40%
9	C M LIFE INSURANCE COMPANY	0.42%	33	449	\$749,698	\$0	\$506,296	\$131,695	67.53%
10	CHARTER NATIONAL LIFE INSURANCE CO	0.00%	73	9	\$0	\$0	\$0	\$1,495	N/A
11	COLUMBUS LIFE INSURANCE COMPANY	0.02%	60	8	\$29,072	\$0	\$0	\$3,629	0.00%
12	COMMONWEALTH ANNUITY AND LIFE INSURANCE C	0.37%	34	939	\$655,523	\$0	\$1,652,183	\$196,978	252.04%
13	CONNECTICUT GENERAL LIFE INS CO	0.02%	58	14	\$32,771	\$0	\$91,352	\$4,603	278.76%
14	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.02%	55	42	\$41,806	\$0	\$0	\$5,011	0.00%
15	CUNA MUTUAL INSURANCE SOCIETY	0.32%	36	718	\$573,543	\$61,713	\$765,673	\$95,605	144.26%
16	FARMERS NEW WORLD LIFE INSURANCE CO	0.96%	23	2,666	\$1,708,543	\$0	\$360,878	\$273,997	21.12%
17	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.00%	73	1	\$0	\$0	\$0	\$41	N/A
18	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COM	0.00%	72	1	\$190	\$0	\$23,783	\$72	12517.37%
19	FIRST INVESTORS LIFE INSURANCE COMPANY	0.06%	50	237	\$111,613	\$0	\$186,901	\$12,133	167.45%
20	GENERAL AMERICAN LIFE INSURANCE COMPANY	2.94%	13	3,858	\$5,209,684	\$1,519,231	\$4,728,259	\$654,127	119.92%
21	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.18%	42	267	\$319,791	\$0	\$146,166	\$53,492	45.71%
22	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	0.02%	56	11	\$35,252	\$0	\$0	\$2,855	0.00%
23	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.10%	46	154	\$179,849	\$0	\$0	\$30,349	0.00%
24	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	10.40%	1	4,208	\$18,436,414	\$0	\$11,997,185	\$1,477,909	65.07%
25	HARTFORD LIFE INSURANCE COMPANY	0.30%	38	11,795	\$536,573	\$0	\$2,312,050	\$1,207,821	430.89%
26	INDEPENDENCE LIFE AND ANNUITY COMPANY	0.00%	73	6	\$0	\$0	\$0	\$428	N/A
27	INTEGRITY LIFE INSURANCE COMPANY	0.01%	63	31	\$22,719	\$0	\$0	\$3,536	0.00%
28	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.09%	48	31	\$151,582	\$0	\$45,561	\$14,755	30.06%
29	KANSAS CITY LIFE INSURANCE COMPANY	0.35%	35	332	\$627,816	\$0	\$1,185,016	\$87,271	188.75%
30	KEMPER INVESTORS LIFE INS CO	0.06%	51	71	\$108,586	\$0	\$255,781	\$34,210	235.56%
31	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.01%	66	18	\$13,073	\$0	\$0	\$1,608	0.00%
32	LIBERTY LIFE INSURANCE COMPANY	0.01%	65	16	\$15,848	\$0	\$11,144	\$2,857	70.32%
33	LINCOLN BENEFIT LIFE COMPANY	0.81%	27	899	\$1,442,710	\$0	\$2,095,870	\$256,734	145.27%
34	LINCOLN NATIONAL LIFE INSURANCE COMPANY	5.23%	6	2,346	\$9,267,828	\$0	\$8,239,129	\$793,064	88.90%
35	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	0.53%	30	600	\$947,214	\$0	\$713,167	\$187,322	75.29%
36	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.03%	54	392	\$60,226	\$0	\$1,763,677	\$135,165	2928.43%
37	METLIFE INVESTORS INSURANCE COMPANY	0.00%	68	21	\$6,788	\$0	\$0	\$14,243	0.00%
38	METROPOLITAN LIFE INSURANCE COMPANY	3.22%	12	5,682	\$5,712,203	\$0	\$826,071	\$792,037	14.46%
39	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.14%	45	504	\$247,857	\$0	\$672,141	\$45,905	271.18%
40	MINNESOTA LIFE INSURANCE COMPANY	6.60%	4	3,074	\$11,694,175	\$0	\$6,624,822	\$1,095,048	56.65%
41	MML BAY STATE LIFE INSURANCE COMPANY	0.56%	29	917	\$987,698	\$0	\$1,967,999	\$157,290	199.25%
42	MONUMENTAL LIFE INSURANCE COMPANY	0.00%	73	10	\$0	\$0	\$0	\$1,257	N/A
43	MONY LIFE INSURANCE COMPANY OF AMERICA	0.92%	25	539	\$1,633,666	\$0	\$588,155	\$168,887	36.00%
44	NATIONAL LIFE INSURANCE COMPANY	0.04%	53	70	\$62,702	\$0	\$67,042	\$22,721	106.92%
45	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPA	1.10%	22	248	\$1,945,446	\$0	\$2,138,534	\$138,673	109.93%
46	NATIONWIDE LIFE INSURANCE COMPANY	4.32%	10	1,573	\$7,660,176	\$0	\$7,858,033	\$624,492	102.58%
47	NEW ENGLAND LIFE INSURANCE COMPANY	3.80%	11	2,169	\$6,735,572	\$43,712	\$6,059,860	\$574,776	90.62%
48	NEW YORK LIFE INSURANCE AND ANNUITY CORPOR	0.01%	64	96	\$22,210	\$0	\$737,737	\$3,458	3321.64%
49	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAN	8.43%	3	4,561	\$14,947,229	\$1,777,065	\$11,756,422	\$1,097,650	90.54%
50	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.82%	26	667	\$1,456,266	\$0	\$1,548,046	\$176,092	106.30%
51	PACIFIC LIFE INSURANCE COMPANY	5.19%	7	1,472	\$9,203,765	\$0	\$4,512,084	\$1,079,161	49.02%
52	PHILADELPHIA FINANCIAL LIFE ASSURANCE COMPAN	0.00%	73	4	\$0	\$0	\$0	\$22,500	N/A
53	PHL VARIABLE INSURANCE COMPANY	0.61%	28	373	\$1,079,135	\$0	\$238,232	\$166,871	22.08%
54	PHOENIX LIFE AND ANNUITY COMPANY	0.00%	70	9	\$4,927	\$0	\$530,232	\$10,067	10761.76%
55	PHOENIX LIFE INSURANCE COMPANY	1.29%	19	1,648	\$2,286,968	\$0	\$8,218,916	\$732,179	359.38%
56	PROTECTIVE LIFE INSURANCE COMPANY	0.94%	24	726	\$1,673,607	\$0	\$4,669,890	\$188,051	279.03%
57	PRUCO LIFE INSURANCE COMPANY	4.55%	8	9,226	\$8,072,258	\$0	\$10,001,882	\$934,203	123.90%
58	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPOR	0.02%	57	36	\$33,991	\$0	\$30,473	\$8,036	89.65%
59	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	6.10%	5	13,559	\$10,811,792	\$458,983	\$14,117,095	\$1,661,881	134.82%
60	RELIASTAR LIFE INSURANCE COMPANY	2.08%	15	1,232	\$3,694,637	\$0	\$4,314,476	\$362,453	116.78%
61	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOR	0.00%	71	4	\$3,508	\$0	\$0	\$150	0.00%
62	RIVERSOURCE LIFE INSURANCE COMPANY	4.49%	9	3,417	\$7,963,361	\$0	\$1,823,287	\$982,814	22.90%
63	SECURITY LIFE OF DENVER INSURANCE COMPANY	1.18%	21	399	\$2,087,718	\$0	\$2,088,105	\$421,940	100.02%
64	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	69	10	\$5,258	\$0	\$0	\$1,850	0.00%
65	STATE FARM LIFE INSURANCE COMPANY	1.33%	18	2,653	\$2,364,347	\$0	\$1,120,145	\$353,604	47.38%
66	SUN LIFE ASSURANCE OF CANADA (US)	0.24%	40	306	\$422,610	\$0	\$1,005,070	\$300,038	237.82%
67	SYMETRA LIFE INSURANCE COMPANY	0.05%	52	79	\$94,889	\$0	\$98,491	\$12,569	103.80%
68	THRIVENT FINANCIAL FOR LUTHERANS	1.20%	20	1,627	\$2,123,910	\$0	\$886,002	\$259,351	41.72%
69	THRIVENT LIFE INSURANCE COMPANY	0.06%	49	129	\$112,083	\$0	\$175,006	\$15,629	156.14%
70	TRANSAMERICA ADVISORS LIFE INSURANCE COMPA	0.02%	61	263	\$27,076	\$0	\$3,050,566	\$63,376	11266.68%

**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE LIFE**

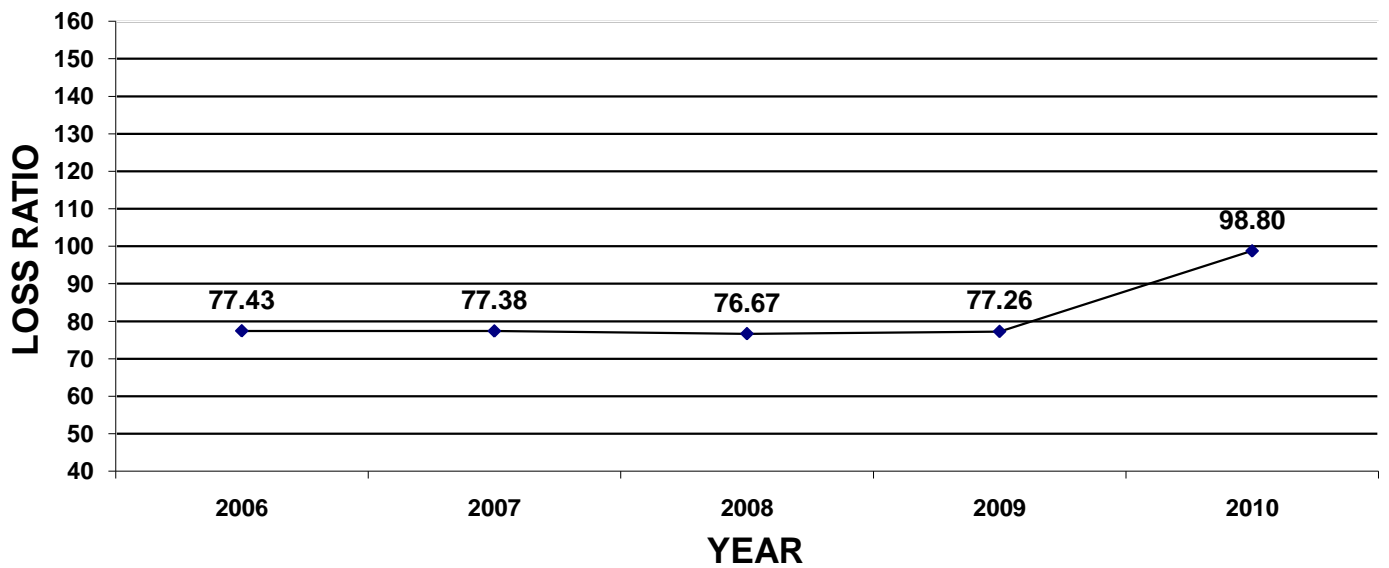
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
71	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP/	0.00%	67	8	\$7,300	\$0	\$0	\$2,069	0.00%
72	TRANSAMERICA LIFE INSURANCE COMPANY	0.32%	37	562	\$571,146	\$0	\$186,688	\$233,021	32.69%
73	UNION CENTRAL LIFE INSURANCE COMPANY	0.15%	44	161	\$272,275	\$0	\$197,608	\$33,343	72.58%
74	UNION SECURITY INSURANCE COMPANY	0.47%	32	944	\$833,152	\$0	\$4,212,450	\$140,540	505.60%
75	UNITED INVESTORS LIFE INSURANCE COMPANY	0.27%	39	345	\$473,174	\$0	\$346,369	\$52,561	73.20%
76	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.10%	47	73	\$169,493	\$0	\$285,404	\$22,776	168.39%
77	WESTERN RESERVE LIFE ASSURANCE CO OF OHIO	1.91%	16	2,204	\$3,392,592	\$0	\$3,906,584	\$573,936	115.15%
TOTAL		100.00%		105,385	\$177,275,171	\$3,860,704	\$171,285,619	\$23,278,750	98.80%

## MISSOURI INDIVIDUAL VARIABLE LIFE INSURANCE

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO



**2010 LIFE INSURANCE**  
**TOTALS BY LINE OF BUSINESS - INDIVIDUAL ORDINARY ANNUITIES (with life contingencies)**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AAA LIFE INSURANCE COMPANY	0.01%	126	39	\$137,417	\$0	\$0	N/A	0.00%
2	ACACIA LIFE INSURANCE CO	0.00%	236	68	\$0	\$0	\$115,120	N/A	N/A
3	AETNA LIFE INSURANCE COMPANY	0.00%	236	0	\$0	\$0	\$50,144	N/A	N/A
4	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AM	0.18%	62	4,648	\$2,300,825	\$0	\$2,338,360	N/A	101.63%
5	ALLSTATE ASSURANCE COMPANY	0.00%	236	1	\$0	\$0	\$0	N/A	N/A
6	ALLSTATE LIFE INSURANCE COMPANY	0.08%	80	2,972	\$1,064,790	\$0	\$15,971,810	N/A	1500.00%
7	ALLSTATE LIFE INSURANCE COMPANY OF NEW YO	0.00%	236	0	\$0	\$0	\$141,788	N/A	N/A
8	AMERICAN AMICABLE LIFE INSURANCE COMPANY (	0.00%	147	95	\$33,720	\$0	\$0	N/A	0.00%
9	AMERICAN BANKERS LIFE ASSURANCE OF FLORID	0.00%	205	181	\$901	\$0	\$0	N/A	0.00%
10	AMERICAN EQUITY INVESTMENT LIFE INSURANCE (	0.32%	46	1,119	\$4,215,759	\$0	\$8,012,757	N/A	190.07%
11	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.14%	68	1,819	\$1,865,755	\$0	\$2,473,972	N/A	132.60%
12	AMERICAN FIDELITY ASSURANCE COMPANY	0.11%	73	2,082	\$1,430,890	\$0	\$1,990,173	N/A	139.09%
13	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	148	18	\$33,563	\$0	\$52,629	N/A	156.81%
14	AMERICAN GENERAL LIFE AND ACCIDENT INSURAN	0.04%	97	8,392	\$479,909	\$29	\$1,172,395	N/A	244.30%
15	AMERICAN GENERAL LIFE INSURANCE CO	0.81%	30	2,926	\$10,550,389	\$21,355	\$14,331,996	N/A	136.05%
16	AMERICAN GENERAL LIFE INSURANCE COMPANY C	0.00%	236	55	\$0	\$0	\$522,911	N/A	N/A
17	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.00%	218	31	\$390	\$0	\$21,725	N/A	5570.51%
18	AMERICAN HOME LIFE INSURANCE COMPANY	0.01%	138	84	\$71,316	\$0	\$15,497	N/A	21.73%
19	AMERICAN INCOME LIFE INSURANCE CO	0.00%	215	20	\$453	\$0	\$0	N/A	0.00%
20	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	236	1	\$0	\$0	\$1,346	N/A	N/A
21	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.00%	158	385	\$22,392	\$0	\$100,046	N/A	446.79%
22	AMERICAN NATIONAL INSURANCE COMPANY	2.17%	13	3,007	\$28,376,257	\$0	\$14,184,109	N/A	49.99%
23	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.00%	189	14	\$3,800	\$0	\$13,292	N/A	349.79%
24	AMERICAN RETIREMENT LIFE INSURANCE COMPAN	0.00%	236	187	\$0	\$0	\$138,339	N/A	N/A
25	AMERICAN UNDERWRITERS LIFE INSURANCE COM	0.01%	133	15	\$105,100	\$0	\$103,000	N/A	98.00%
26	AMERICAN UNITED LIFE INSURANCE CO	0.05%	91	440	\$699,248	\$84	\$586,909	N/A	83.95%
27	AMERICO FINANCIAL LIFE AND ANNUITY INSURAN	0.01%	139	131	\$68,712	\$0	\$224,347	N/A	326.50%
28	AMERITAS LIFE INSURANCE CORP	0.00%	162	75	\$17,128	\$368	\$383,360	N/A	2240.35%
29	AMICA LIFE INSURANCE COMPANY	0.00%	180	10	\$6,000	\$0	\$15,068	N/A	251.13%
30	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.02%	112	158	\$229,415	\$0	\$297,753	N/A	129.79%
31	ASSURED LIFE ASSOCIATION	0.00%	210	9	\$638	\$0	\$41,500	N/A	6504.70%
32	ASSURITY LIFE INSURANCE COMPANY	0.01%	140	223	\$67,055	\$0	\$409,031	N/A	609.99%
33	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	236	99	\$0	\$0	\$723,104	N/A	N/A
34	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	145	23	\$40,000	\$0	\$0	N/A	0.00%
35	AUTO OWNERS LIFE INSURANCE COMPANY	0.34%	44	1,076	\$4,494,526	\$0	\$1,017,773	N/A	22.64%
36	AVIVA LIFE AND ANNUITY COMPANY	1.28%	19	2,681	\$16,830,070	\$0	\$10,903,645	N/A	64.79%
37	AXA EQUITABLE LIFE INSURANCE COMPANY	0.02%	116	776	\$199,165	\$569	\$1,170,870	N/A	588.18%
38	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	203	5	\$1,059	\$0	\$3,423	N/A	323.23%
39	BANKERS FIDELITY LIFE INSURANCE CO	0.00%	178	0	\$6,780	\$0	\$0	N/A	0.00%
40	BANKERS LIFE AND CASUALTY COMPANY	0.48%	38	4,508	\$6,234,051	\$0	\$16,216,571	N/A	260.13%
41	BANKERS LIFE INSURANCE COMPANY	0.02%	105	2	\$314,938	\$0	\$0	N/A	0.00%
42	BANNER LIFE INSURANCE COMPANY	0.00%	234	1	\$58	\$0	\$583,275	N/A	1005646.55%
43	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	192	36	\$3,000	\$0	\$451,192	N/A	15039.73%
44	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	199	33	\$1,575	\$0	\$5,552	N/A	352.51%
45	BERKSHIRE HATHAWAY LIFE INSURANCE COMPAN	0.23%	55	1	\$2,976,000	\$0	\$156,109	N/A	5.25%
46	C M LIFE INSURANCE COMPANY	0.68%	34	3,229	\$8,933,325	\$0	\$13,974,899	N/A	156.44%
47	CANADA LIFE ASSURANCE COMPANY	0.00%	236	99	\$0	\$0	\$1,035,104	N/A	N/A
48	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.01%	130	2,254	\$119,702	\$0	\$1,052,884	N/A	879.59%
49	CAPITOL LIFE INSURANCE COMPANY	0.01%	135	42	\$90,000	\$0	\$42,504	N/A	47.23%
50	CATHOLIC FINANCIAL LIFE	0.03%	100	515	\$393,902	\$0	\$800,148	N/A	203.13%
51	CATHOLIC HOLY FAMILY SOCIETY	0.01%	124	145	\$154,388	\$0	\$167,756	N/A	108.66%
52	CATHOLIC ORDER OF FORESTERS	0.02%	111	63	\$245,553	\$57,020	\$138,715	N/A	79.71%
53	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	225	15	\$200	\$0	\$0	N/A	0.00%
54	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	175	143	\$9,938	\$0	\$13,088	N/A	131.70%
55	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	220	13	\$307	\$0	\$0	N/A	0.00%
56	CENTURION LIFE INSURANCE COMPANY	0.00%	223	933	\$251	\$0	\$3,458,965	N/A	1378073.71%
57	CHARTER NATIONAL LIFE INSURANCE CO	0.00%	236	0	\$0	\$0	\$17,653	N/A	N/A
58	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.00%	217	6	\$441	\$0	\$17	N/A	3.85%
59	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.00%	167	1	\$12,500	\$0	\$0	N/A	0.00%
60	CHURCH LIFE INSURANCE CORPORATION	0.01%	127	29	\$129,431	\$0	\$44,785	N/A	34.60%
61	CICA LIFE INSURANCE COMPANY OF AMERICA	0.06%	86	171	\$816,074	\$0	\$10,250	N/A	1.26%
62	CINCINNATI LIFE INSURANCE COMPANY THE	0.27%	50	308	\$3,518,115	\$0	\$820,346	N/A	23.32%
63	COLONIAL LIFE & ACCIDENT INS CO	0.00%	236	2	\$0	\$0	\$0	N/A	N/A
64	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	236	1	\$0	\$0	\$169,610	N/A	N/A
65	COLORADO BANKERS LIFE INS CO	0.04%	98	725	\$476,144	\$0	\$201,717	N/A	42.36%
66	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	186	1	\$4,188	\$0	\$0	N/A	0.00%
67	COLUMBUS LIFE INSURANCE COMPANY	1.26%	20	700	\$16,446,438	\$0	\$659,093	N/A	4.01%
68	COMBINED INSURANCE CO OF AMERICA	0.00%	236	6	\$0	\$0	\$0	N/A	N/A
69	COMMONWEALTH ANNUITY AND LIFE INSURANCE (	0.00%	152	45	\$29,437	\$0	\$88,214	N/A	299.67%

**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ORDINARY ANNUITIES (with life contingencies)**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	CONNECTICUT GENERAL LIFE INS CO	0.00%	236	247	\$0	\$0	\$2,129,025	N/A	N/A
71	CONSECO LIFE INSURANCE CO	0.00%	195	131	\$2,532	\$0	\$64,027	N/A	2528.71%
72	CONTINENTAL ASSURANCE COMPANY	0.00%	194	97	\$2,800	\$0	\$553,196	N/A	19757.00%
73	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	180	128	\$6,000	\$0	\$340,184	N/A	5669.73%
74	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.03%	101	533	\$380,108	\$0	\$1,043,266	N/A	274.47%
75	COUNTRY LIFE INSURANCE COMPANY	0.00%	231	6	\$105	\$232	\$0	N/A	220.95%
76	CROATIAN FRATERNAL UNION OF AMERICA	0.01%	134	29	\$96,000	\$0	\$348	N/A	0.36%
77	CROWN LIFE INSURANCE COMPANY	0.00%	236	2	\$0	\$0	\$19,472	N/A	N/A
78	CSA FRATERNAL LIFE	0.01%	118	12	\$187,188	\$0	\$8,190	N/A	4.38%
79	CUNA MUTUAL INSURANCE SOCIETY	0.11%	74	437	\$1,409,016	\$0	\$1,346,367	N/A	95.55%
80	DEGREE OF HONOR PROTECTIVE ASSOC	0.00%	149	47	\$31,070	\$0	\$48,189	N/A	155.10%
81	EMC NATIONAL LIFE COMPANY	0.11%	72	445	\$1,479,832	\$0	\$0	N/A	0.00%
82	EMPLOYEES LIFE COMPANY (MUTUAL)	0.02%	107	15	\$291,501	\$0	\$113,657	N/A	38.99%
83	EQUITABLE RESERVE ASSOCIATION	0.00%	230	2	\$150	\$0	\$4,080	N/A	2720.00%
84	EQUITRUST LIFE INSURANCE COMPANY	0.00%	236	11	\$0	\$0	\$62,401	N/A	N/A
85	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.05%	90	2,748	\$700,520	\$0	\$985,362	N/A	140.66%
86	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	236	715	\$0	\$0	\$319,106	N/A	N/A
87	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOURI	1.02%	25	3,869	\$13,361,522	\$0	\$3,763,588	N/A	28.17%
88	FARMERS NEW WORLD LIFE INSURANCE CO	0.47%	39	2,693	\$6,099,274	\$0	\$8,153,916	N/A	133.69%
89	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	236	14	\$0	\$0	\$0	N/A	N/A
90	FEDERATED LIFE INSURANCE COMPANY	0.06%	89	269	\$742,623	\$0	\$221,462	N/A	29.82%
91	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIFE	0.00%	236	1	\$0	\$0	\$3,000	N/A	N/A
92	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.34%	45	4,012	\$4,403,157	\$0	\$1,626,075	N/A	36.93%
93	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF AMERICA	0.00%	157	12	\$24,199	\$0	\$0	N/A	0.00%
94	FIRST INVESTORS LIFE INSURANCE COMPANY	0.02%	110	9	\$270,380	\$0	\$9,605	N/A	3.55%
95	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.01%	129	167	\$119,729	\$0	\$1,273,734	N/A	1063.85%
96	FORT DEARBORN LIFE INSURANCE COMPANY	0.03%	103	150	\$346,004	\$0	\$1,521,287	N/A	439.67%
97	FUNERAL DIRECTORS LIFE INSURANCE CO	0.07%	82	568	\$938,262	\$0	\$450,136	N/A	47.98%
98	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.00%	160	575	\$20,834	\$101	\$210,740	N/A	1012.00%
99	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.14%	69	802	\$1,824,569	\$0	\$12,552,812	N/A	687.99%
100	GENWORTH LIFE INSURANCE COMPANY	1.45%	16	1,212	\$18,941,495	\$0	\$14,333,208	N/A	75.67%
101	GLENER LIFE INSURANCE SOCIETY	0.41%	40	194	\$5,328,737	\$0	\$239,831	N/A	4.50%
102	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	236	0	\$0	\$0	\$2,095	N/A	N/A
103	GOLDEN RULE INSURANCE COMPANY	0.01%	141	732	\$65,950	\$0	\$366,470	N/A	555.68%
104	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE COMPANY	0.00%	172	1	\$11,150	\$0	\$6,921	N/A	62.07%
105	GREAT AMERICAN LIFE INSURANCE COMPANY	1.66%	15	1,624	\$21,750,951	\$0	\$3,455,984	N/A	15.89%
106	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	166	42	\$12,516	\$0	\$80,167	N/A	640.52%
107	GREAT WESTERN INSURANCE COMPANY	0.00%	190	0	\$3,068	\$0	\$0	N/A	0.00%
108	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.10%	75	45	\$1,356,200	\$0	\$142,801	N/A	10.53%
109	GREATER BENEFICIAL UNION OF PITTSBURGH	0.05%	93	51	\$646,879	\$0	\$463,277	N/A	71.62%
110	GUARANTEE TRUST LIFE INSURANCE CO	0.00%	197	21	\$2,025	\$0	\$9,198	N/A	454.22%
111	GUARANTY INCOME LIFE INSURANCE COMPANY	0.07%	83	144	\$930,701	\$0	\$1,206,056	N/A	129.59%
112	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.06%	88	58	\$750,153	\$0	\$0	N/A	0.00%
113	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.01%	120	13	\$180,801	\$31,764	\$0	N/A	17.57%
114	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	0.17%	63	149	\$2,278,893	\$0	\$1,879,565	N/A	82.48%
115	HARTFORD LIFE INSURANCE COMPANY	0.25%	53	119	\$3,214,090	\$0	\$3,828,351	N/A	119.11%
116	HERITAGE UNION LIFE INSURANCE COMPANY	0.00%	221	1	\$300	\$0	\$545	N/A	181.67%
117	HOMESTEADERS LIFE COMPANY	0.00%	164	241	\$13,378	\$0	\$54,792	N/A	409.57%
118	HORACE MANN LIFE INSURANCE COMPANY	0.24%	54	2,029	\$3,095,156	\$0	\$2,319,212	N/A	74.93%
119	HUMANADENTAL INSURANCE COMPANY	0.00%	173	22	\$11,023	\$0	\$0	N/A	0.00%
120	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	206	1	\$868	\$0	\$0	N/A	0.00%
121	IDEALIFE INSURANCE COMPANY	0.00%	214	9	\$463	\$0	\$0	N/A	0.00%
122	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.00%	154	314	\$27,710	\$0	\$190,305	N/A	686.77%
123	INDEPENDENT ORDER OF FORESTERS THE	0.00%	163	166	\$14,700	\$0	\$158,064	N/A	1075.27%
124	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & ACCIDENT	0.00%	236	514	\$0	\$0	\$119,116	N/A	N/A
125	INDUSTRIAL ALLIANCE PACIFIC INSURANCE AND FINANCIAL	0.04%	96	26	\$532,714	\$0	\$0	N/A	0.00%
126	ING LIFE INSURANCE AND ANNUITY COMPANY	0.09%	77	1,334	\$1,220,292	\$0	\$1,505,308	N/A	123.36%
127	ING USA ANNUITY AND LIFE INSURANCE COMPANY	0.20%	56	2,100	\$2,608,964	\$0	\$10,948,959	N/A	419.67%
128	INTEGRITY LIFE INSURANCE COMPANY	0.31%	47	421	\$4,019,168	\$0	\$3,004,360	N/A	74.75%
129	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	183	14	\$5,768	\$0	\$4,380	N/A	75.94%
130	INVESTORS INSURANCE CORPORATION	0.00%	188	92	\$4,000	\$0	\$338,231	N/A	8455.78%
131	INVESTORS LIFE INSURANCE COMPANY OF NORTH CAROLINA	0.00%	222	86	\$260	\$0	\$196,118	N/A	75430.00%
132	JACKSON NATIONAL LIFE INSURANCE COMPANY	1.13%	23	9,063	\$14,803,022	\$0	\$36,783,597	N/A	248.49%
133	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.06%	87	72	\$770,666	\$0	\$61,402	N/A	7.97%
134	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	4.72%	6	3,130	\$61,796,378	\$0	\$15,819,401	N/A	25.60%
135	KANSAS CITY LIFE INSURANCE COMPANY	0.87%	28	571	\$11,384,480	\$3,730	\$1,879,864	N/A	16.55%
136	KEMPER INVESTORS LIFE INS CO	0.00%	236	222	\$0	\$0	\$6,066,538	N/A	N/A
137	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	227	20	\$180	\$106	\$27,810	N/A	15508.89%

**2010 LIFE INSURANCE**  
**TOTALS BY LINE OF BUSINESS - INDIVIDUAL ORDINARY ANNUITIES (with life contingencies)**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
138	LEWEE LIFE INSURANCE COMPANY	0.00%	200	8	\$1,500	\$0	\$0	N/A	0.00%
139	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.08%	81	164	\$1,018,556	\$0	\$2,679,781	N/A	263.10%
140	LIBERTY LIFE INSURANCE COMPANY	0.97%	26	1,086	\$12,677,167	\$0	\$8,240,520	N/A	65.00%
141	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.29%	48	171	\$3,817,869	\$0	\$13,271	N/A	0.35%
142	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	236	50	\$0	\$0	\$2,100,207	N/A	N/A
143	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.07%	85	189	\$869,319	\$0	\$199,541	N/A	22.95%
144	LIFESecure INSURANCE COMPANY	0.00%	204	78	\$955	\$0	\$165,000	N/A	17277.49%
145	LINCOLN BENEFIT LIFE COMPANY	0.36%	43	1,730	\$4,663,361	\$0	\$15,008,109	N/A	321.83%
146	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	142	418	\$64,044	\$0	\$123,726	N/A	193.19%
147	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.02%	109	66	\$271,849	\$0	\$737,293	N/A	271.21%
148	LINCOLN NATIONAL LIFE INSURANCE COMPANY	4.74%	5	6,419	\$62,084,711	\$0	\$31,281,432	N/A	50.39%
149	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	236	67	\$0	\$0	\$787,421	N/A	N/A
150	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	191	11	\$3,030	\$0	\$3,030	N/A	100.00%
151	MADISON NATIONAL LIFE INSURANCE COMPANY IN	0.01%	121	784	\$178,134	\$0	\$243,639	N/A	136.77%
152	MANHATTAN LIFE INSURANCE COMPANY	0.00%	236	3	\$0	\$0	\$17,025	N/A	N/A
153	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.00%	184	80	\$4,473	\$0	\$29,310	N/A	655.26%
154	MASSACHUSETTS MUTUAL LIFE INSURANCE COMP	1.32%	18	2,273	\$17,275,395	\$55,010	\$26,108,325	N/A	151.45%
155	MEGA LIFE AND HEALTH INSURANCE COMPANY TH	0.00%	196	62	\$2,396	\$0	\$0	N/A	0.00%
156	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.19%	59	2,952	\$2,451,236	\$0	\$67,233,360	N/A	2742.84%
157	METLIFE INVESTORS INSURANCE COMPANY	0.01%	136	2,317	\$83,065	\$0	\$11,948,517	N/A	14384.54%
158	METLIFE INVESTORS USA INSURANCE COMPANY	2.09%	14	3,262	\$27,368,618	\$0	\$16,148,555	N/A	59.00%
159	METROPOLITAN LIFE INSURANCE COMPANY	0.80%	31	12,325	\$10,439,931	\$819	\$6,980,748	N/A	66.87%
160	METROPOLITAN TOWER LIFE INSURANCE COMPAN	0.00%	212	74	\$577	\$0	\$286,839	N/A	49712.13%
161	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.51%	37	839	\$6,718,399	\$58	\$4,702,166	N/A	69.99%
162	MIDWEST NATIONAL LIFE INSURANCE COMPANY OI	0.00%	179	37	\$6,564	\$0	\$30,984	N/A	472.03%
163	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	233	27	\$86	\$0	\$12,792	N/A	14874.42%
164	MINNESOTA LIFE INSURANCE COMPANY	0.19%	58	512	\$2,538,149	\$0	\$1,770,745	N/A	69.77%
165	MML BAY STATE LIFE INSURANCE COMPANY	0.00%	236	52	\$0	\$0	\$152,015	N/A	N/A
166	MODERN WOODMEN OF AMERICA	2.30%	11	6,237	\$30,151,445	\$78,771	\$13,499,382	N/A	45.03%
167	MONUMENTAL LIFE INSURANCE COMPANY	0.03%	102	1,627	\$346,015	\$0	\$4,166,842	N/A	1204.24%
168	MONY LIFE INSURANCE COMPANY	0.00%	202	22	\$1,217	\$1,973	\$38,927	N/A	3360.72%
169	MONY LIFE INSURANCE COMPANY OF AMERICA	0.00%	168	53	\$12,445	\$0	\$907,156	N/A	7289.32%
170	MTL INSURANCE COMPANY	0.01%	122	103	\$173,834	\$0	\$210,736	N/A	121.23%
171	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	177	11	\$7,000	\$0	\$0	N/A	0.00%
172	NATIONAL FARMERS UNION LIFE INSURANCE COMF	0.00%	236	9	\$0	\$0	\$98	N/A	N/A
173	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.00%	143	149	\$50,302	\$0	\$78,718	N/A	156.49%
174	NATIONAL LIFE INSURANCE COMPANY	0.00%	146	146	\$34,200	\$27,674	\$554,696	N/A	1702.84%
175	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.02%	106	371	\$305,296	\$0	\$3,429,949	N/A	1123.48%
176	NATIONWIDE LIFE INSURANCE COMPANY	0.16%	65	375	\$2,109,308	\$0	\$3,135,106	N/A	148.63%
177	NEW ERA LIFE INSURANCE COMPANY OF THE MIDW	0.00%	236	0	\$0	\$0	\$19,596	N/A	N/A
178	NEW YORK LIFE INSURANCE AND ANNUITY CORPOI	5.86%	4	9,138	\$76,747,690	\$0	\$79,757,637	N/A	103.92%
179	NEW YORK LIFE INSURANCE COMPANY	0.00%	144	760	\$40,110	\$1,187	\$3,800,755	N/A	9478.79%
180	NORTH AMERICAN COMPANY FOR LIFE AND HEALT	0.17%	64	165	\$2,248,515	\$0	\$1,028,122	N/A	45.72%
181	NORTHWESTERN MUTUAL LIFE INSURANCE COMP/	0.28%	49	635	\$3,643,937	\$60,028	\$2,696,247	N/A	75.64%
182	OCCIDENTAL LIFE INSURANCE COMPANY OF NORT	0.00%	201	4	\$1,267	\$0	\$0	N/A	0.00%
183	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.00%	219	24	\$340	\$0	\$84,774	N/A	24933.53%
184	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.62%	35	4,309	\$8,060,821	\$87	\$23,912,947	N/A	296.66%
185	OHIO STATE LIFE INSURANCE COMPANY THE	0.00%	209	16	\$675	\$0	\$39,728	N/A	5885.63%
186	OLD RELIANCE INSURANCE COMPANY	0.00%	236	7	\$0	\$0	\$12,430	N/A	N/A
187	OLD UNITED LIFE INSURANCE COMPANY	0.00%	236	0	\$0	\$0	\$8,532	N/A	N/A
188	OM FINANCIAL LIFE INSURANCE COMPANY	0.85%	29	1,588	\$11,121,896	\$0	\$9,070,803	N/A	81.56%
189	OXFORD LIFE INSURANCE COMPANY	0.00%	236	14	-\$5,000	\$0	\$0	N/A	0.00%
190	OZARK NATIONAL LIFE INSURANCE COMPANY	0.00%	236	76	\$0	\$0	\$12,847	N/A	N/A
191	PACIFIC LIFE & ANNUITY COMPANY	0.02%	117	57	\$198,953	\$0	\$961,446	N/A	483.25%
192	PACIFIC LIFE INSURANCE COMPANY	0.05%	95	145	\$599,922	\$17	\$3,491,900	N/A	582.06%
193	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	174	4	\$10,365	\$0	\$4,713	N/A	45.47%
194	PEKIN LIFE INSURANCE COMPANY	0.01%	119	45	\$181,827	\$0	\$118,501	N/A	65.17%
195	PENN INSURANCE AND ANNUITY COMPAY THE	0.00%	236	23	\$0	\$0	\$115,779	N/A	N/A
196	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.03%	99	613	\$436,468	\$7,555	\$1,601,638	N/A	368.69%
197	PENNSYLVANIA LIFE INSURANCE COMPANY	0.00%	187	92	\$4,050	\$0	\$1,870	N/A	46.17%
198	PHARMACISTS LIFE INSURANCE COMPANY, THE	0.01%	137	30	\$77,761	\$0	\$21,875	N/A	28.13%
199	PHILADELPHIA AMERICAN LIFE INSURANCE COMPA	0.00%	236	9	\$0	\$0	\$0	N/A	N/A
200	PHILADELPHIA FINANCIAL LIFE ASSURANCE COMP	0.00%	236	0	\$0	\$0	\$350,508	N/A	N/A
201	PHL VARIABLE INSURANCE COMPANY	0.00%	236	5	\$0	\$0	\$79,432	N/A	N/A
202	PHOENIX LIFE INSURANCE COMPANY	0.00%	236	20	\$0	\$422	\$458,044	N/A	N/A
203	PHYSICIANS LIFE INSURANCE COMPANY	0.09%	79	126	\$1,159,907	\$0	\$683,457	N/A	58.92%
204	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.00%	193	46	\$2,887	\$0	\$226,572	N/A	7848.01%
205	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	236	62	\$0	\$0	\$0	N/A	N/A

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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
206	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	171	37	\$11,305	\$0	\$11,803	N/A	104.41%
207	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.00%	151	14	\$29,498	\$0	\$4,858	N/A	16.47%
208	PRESIDENTIAL LIFE INSURANCE COMPANY	0.01%	125	324	\$147,992	\$0	\$2,294,003	N/A	1550.09%
209	PRIMERICA LIFE INSURANCE COMPANY	0.00%	155	240	\$26,132	\$0	\$0	N/A	0.00%
210	PRINCIPAL LIFE INSURANCE COMPANY	1.15%	21	2,236	\$15,002,756	\$0	\$7,631,773	N/A	50.87%
211	PROTECTIVE LIFE INSURANCE COMPANY	9.91%	2	1,049	\$129,849,653	\$0	\$3,062,377	N/A	2.36%
212	PROVIDENT LIFE AND ACCIDENT INSURANCE COMF	0.00%	236	1	\$0	\$0	\$1,031	N/A	N/A
213	PRUCO LIFE INSURANCE COMPANY	0.03%	104	1,533	\$333,310	\$0	\$728,153	N/A	218.46%
214	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPOF	0.05%	94	48	\$600,418	\$0	\$458,645	N/A	76.39%
215	PRUDENTIAL INSURANCE COMPANY OF AMERICA T	0.09%	78	2,789	\$1,200,618	\$4,996	\$9,156,938	N/A	763.10%
216	REASSURE AMERICA LIFE INSURANCE COMPANY	0.02%	108	2,914	\$282,710	\$0	\$2,955,433	N/A	1045.39%
217	RELIABLE LIFE INSURANCE COMPANY	0.00%	236	5	\$0	\$0	\$0	N/A	N/A
218	RELIAANCE STANDARD LIFE INSURANCE COMPANY	0.26%	52	213	\$3,438,897	\$0	\$1,054,896	N/A	30.68%
219	RELIASTAR LIFE INSURANCE COMPANY	0.14%	67	1,780	\$1,868,735	\$0	\$2,548,668	N/A	136.38%
220	RELIASTAR LIFE INSURANCE COMPANY OF NEW YC	0.00%	169	4	\$12,234	\$0	\$0	N/A	0.00%
221	RESERVE NATIONAL INSURANCE COMPANY	0.00%	232	1	\$88	\$0	\$0	N/A	0.00%
222	RIVERSOURCE LIFE INSURANCE COMPANY	13.97%	1	12,732	\$182,923,885	\$0	\$121,584,916	N/A	66.47%
223	ROYAL NEIGHBORS OF AMERICA	0.10%	76	248	\$1,269,075	\$0	\$445,850	N/A	35.13%
224	SAGICOR LIFE INSURANCE COMPANY	0.36%	42	236	\$4,766,304	\$0	\$174,411	N/A	3.66%
225	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.18%	61	852	\$2,344,567	\$0	\$5,988,987	N/A	255.44%
226	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.00%	185	45	\$4,285	\$0	\$75,840	N/A	1769.89%
227	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	235	1	\$2	\$0	\$0	N/A	0.00%
228	SECURITY MUTUAL LIFE INSURANCE COMPANY OF	0.00%	236	13	\$0	\$0	\$10,975	N/A	N/A
229	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.02%	114	248	\$205,706	\$0	\$82,003	N/A	39.86%
230	SENTINEL AMERICAN LIFE INSURANCE CO	0.00%	236	3	\$0	\$0	\$274	N/A	N/A
231	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	156	60	\$24,222	\$0	\$19,474	N/A	80.40%
232	SHELTER LIFE INSURANCE COMPANY	0.78%	33	1,936	\$10,224,972	\$0	\$6,585,482	N/A	64.41%
233	SLOVENE NATIONAL BENEFIT SOCIETY	0.01%	128	18	\$125,341	\$0	\$21,738	N/A	17.34%
234	STANDARD INSURANCE COMPANY	0.58%	36	354	\$7,575,750	\$0	\$1,187,707	N/A	15.68%
235	STANDARD LIFE AND ACCIDENT INSURANCE COMP	0.00%	176	52	\$9,086	\$0	\$50,442	N/A	555.16%
236	STATE FARM LIFE INSURANCE COMPANY	1.37%	17	7,723	\$17,982,769	\$60,143	\$17,743,323	N/A	99.00%
237	STATE LIFE INSURANCE COMPANY	1.14%	22	620	\$14,946,627	\$0	\$773,091	N/A	5.17%
238	STATE MUTUAL INSURANCE COMPANY	0.00%	211	14	\$608	\$0	\$26,052	N/A	4284.87%
239	SUN LIFE ASSURANCE OF CANADA (US)	-0.03%	236	662	-\$423,673	\$0	\$179,732	N/A	-42.42%
240	SUNAMERICA ANNUITY AND LIFE ASSURANCE COM	0.12%	71	246	\$1,588,720	\$0	\$1,074,933	N/A	67.66%
241	SUNAMERICA LIFE INSURANCE COMPANY	0.02%	115	1,998	\$202,875	\$0	\$6,518,661	N/A	3213.14%
242	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.01%	123	1	\$165,408	\$0	\$0	N/A	0.00%
243	SURETY LIFE INSURANCE COMPANY	0.00%	236	4	\$0	\$0	\$7,690	N/A	N/A
244	SWISS RE LIFE & HEALTH AMERICA INC	0.00%	236	7	\$0	\$0	\$199,598	N/A	N/A
245	SYMETRA LIFE INSURANCE COMPANY	2.90%	8	3,540	\$37,983,624	\$0	\$9,471,366	N/A	24.94%
246	TEACHERS INSURANCE AND ANNUITY ASSOCIATIO	6.56%	3	21,433	\$85,896,690	\$30,828,256	\$119,139,163	N/A	174.59%
247	TEXAS LIFE INSURANCE COMPANY	0.00%	236	0	\$0	\$0	\$568	N/A	N/A
248	THRIVENT FINANCIAL FOR LUTHERANS	2.41%	10	8,930	\$31,509,633	\$193,710	\$42,321,158	N/A	134.93%
249	TIAA-CREF LIFE INSURANCE COMPANY	0.07%	84	169	\$891,851	\$0	\$1,181,343	N/A	132.46%
250	TIME INSURANCE COMPANY	0.00%	198	6	\$1,920	\$0	\$2,601	N/A	135.47%
251	TRANS WORLD ASSURANCE COMPANY	0.00%	170	13	\$12,095	\$0	\$0	N/A	0.00%
252	TRANSAMERICA ADVISORS LIFE INSURANCE COMP	0.00%	236	42	\$0	\$0	\$627,894	N/A	N/A
253	TRANSAMERICA FINANCIAL LIFE INSURANCE COMF	0.01%	132	102	\$108,846	\$0	\$535,819	N/A	492.27%
254	TRANSAMERICA LIFE INSURANCE COMPANY	0.88%	27	6,709	\$11,513,331	\$0	\$23,633,287	N/A	205.27%
255	TRUSTMARK INSURANCE COMPANY	0.00%	153	352	\$28,814	\$0	\$536,897	N/A	1863.32%
256	U S FINANCIAL LIFE INSURANCE COMPANY	0.00%	180	9	\$6,000	\$0	\$125,268	N/A	2087.80%
257	UNIFIED LIFE INSURANCE COMPANY	0.00%	165	99	\$12,732	\$88	\$39,241	N/A	308.90%
258	UNION BANKERS INSURANCE COMPANY	0.00%	216	1	\$450	\$0	\$5,729	N/A	1273.11%
259	UNION CENTRAL LIFE INSURANCE COMPANY	0.13%	70	286	\$1,703,173	\$281	\$2,467,658	N/A	144.90%
260	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	236	4	\$0	\$0	\$71,763	N/A	N/A
261	UNION LABOR LIFE INSURANCE COMPANY	0.00%	236	4	\$0	\$0	\$7,000	N/A	N/A
262	UNION SECURITY INSURANCE COMPANY	0.01%	131	623	\$114,507	\$0	\$74,567	N/A	65.12%
263	UNITED AMERICAN INSURANCE COMPANY	0.15%	66	1,253	\$1,912,153	\$0	\$3,432,814	N/A	179.53%
264	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	236	2	\$0	\$0	\$0	N/A	N/A
265	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	150	283	\$30,058	\$0	\$100,397	N/A	334.01%
266	UNITED HERITAGE LIFE INSURANCE COMPANY	0.18%	60	220	\$2,374,037	\$0	\$945,666	N/A	39.83%
267	UNITED HOME LIFE INSURANCE COMPANY	0.00%	229	3	\$165	\$0	\$837	N/A	507.27%
268	UNITED INVESTORS LIFE INSURANCE COMPANY	0.00%	228	189	\$166	\$0	\$1,416,417	N/A	853263.25%
269	UNITED LIFE INSURANCE COMPANY	0.36%	41	544	\$4,768,025	\$0	\$1,518,334	N/A	31.84%
270	UNITED NATIONAL LIFE INSURANCE COMPANY OF I	0.00%	208	28	\$723	\$0	\$0	N/A	0.00%
271	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.78%	32	3,201	\$10,232,141	\$0	\$12,001,189	N/A	117.29%
272	UNITED STATES LIFE INSURANCE COMPANY NEW Y	0.00%	236	18	\$0	\$0	\$814,563	N/A	N/A
273	UNITED TEACHER ASSOCIATES INSURANCE CO	0.00%	236	59	-\$3,050	\$0	\$0	N/A	0.00%

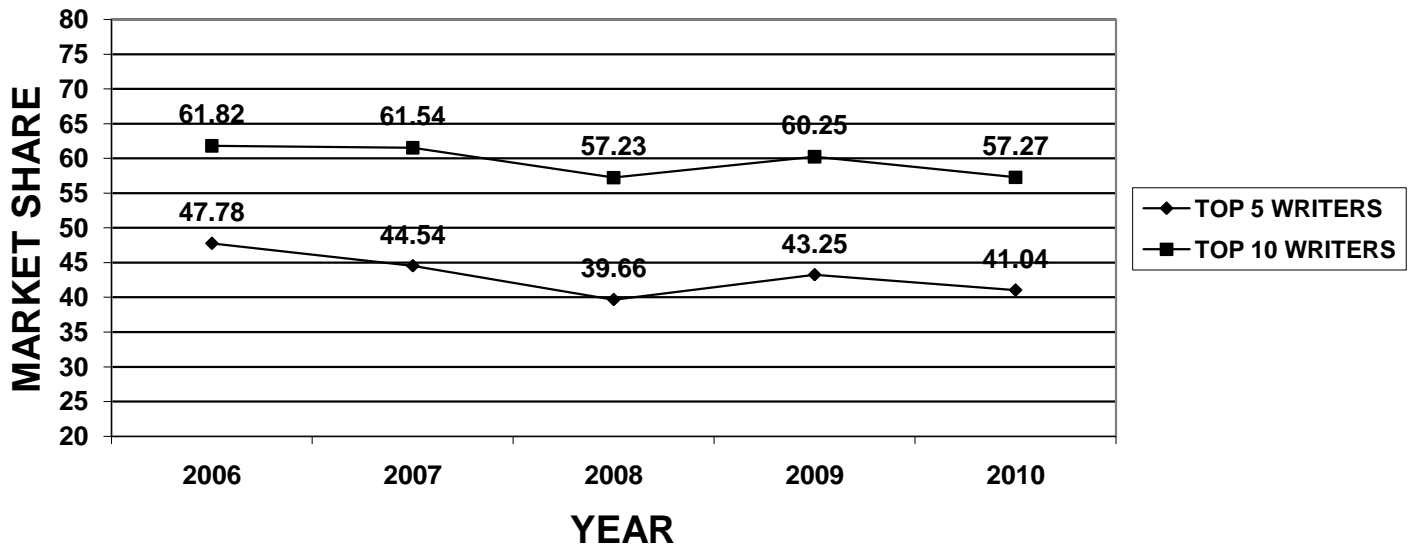
**2010 LIFE INSURANCE**  
**TOTALS BY LINE OF BUSINESS - INDIVIDUAL ORDINARY ANNUITIES (with life contingencies)**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
274	UNITY MUTUAL LIFE INSURANCE COMPANY	0.00%	225	4	\$200	\$0	\$0	N/A	0.00%
275	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	161	48	\$20,313	\$0	\$16,032	N/A	78.92%
276	UNIVERSAL UNDERWRITERS LIFE INSURANCE COMPANY	0.00%	236	2	\$0	\$0	\$10,704	N/A	N/A
277	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	159	13	\$22,328	\$0	\$105,003	N/A	470.27%
278	USAA LIFE INSURANCE COMPANY	1.05%	24	1,380	\$13,720,656	\$0	\$5,323,934	N/A	38.80%
279	VARIABLE ANNUITY LIFE INSURANCE COMPANY	2.73%	9	31	\$35,693,495	\$0	\$20,446,091	N/A	57.28%
280	WASHINGTON NATIONAL INSURANCE CO	0.05%	92	1,844	\$650,983	\$0	\$1,672,594	N/A	256.93%
281	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	0.00%	224	31	\$240	\$282	\$19,173	N/A	8106.25%
282	WESTERN CATHOLIC UNION	0.26%	51	2,283	\$3,451,945	\$0	\$2,450,251	N/A	70.98%
283	WESTERN NATIONAL LIFE INSURANCE COMPANY	2.20%	12	8,426	\$28,823,543	\$0	\$53,506,444	N/A	185.63%
284	WESTERN RESERVE LIFE ASSURANCE CO OF OHIO	0.00%	207	702	\$816	\$0	\$55,097	N/A	6752.08%
285	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	3.49%	7	10,231	\$45,687,634	\$0	\$35,261,848	N/A	77.18%
286	WILLIAM PENN ASSOCIATION	0.02%	113	18	\$216,598	\$0	\$141,016	N/A	65.10%
287	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	213	4	\$500	\$0	\$77,236	N/A	15447.20%
288	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.20%	57	423	\$2,603,706	\$8,121	\$925,801	N/A	35.87%
289	WORLD CORP INSURANCE COMPANY	0.00%	236	0	\$0	\$0	\$2,580	N/A	N/A
290	WORLD INSURANCE COMPANY	0.00%	236	9	\$0	\$0	\$93,797	N/A	N/A
TOTAL		100.00%		269,495	\$1,309,778,605	\$31,444,836	\$1,144,776,801	N/A	89.80%

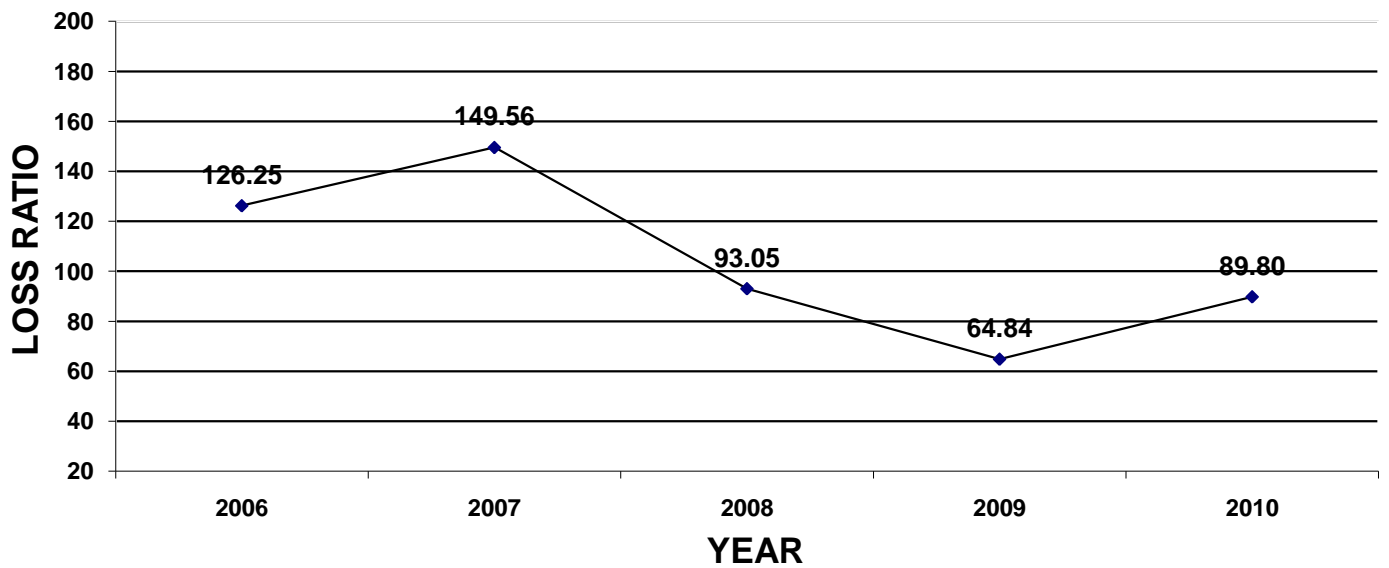


# MISSOURI INDIVIDUAL ORDINARY ANNUITIES INSURANCE (with life contingencies)

## MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



## 5 YEAR LOSS RATIO



**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE ANNUITIES**

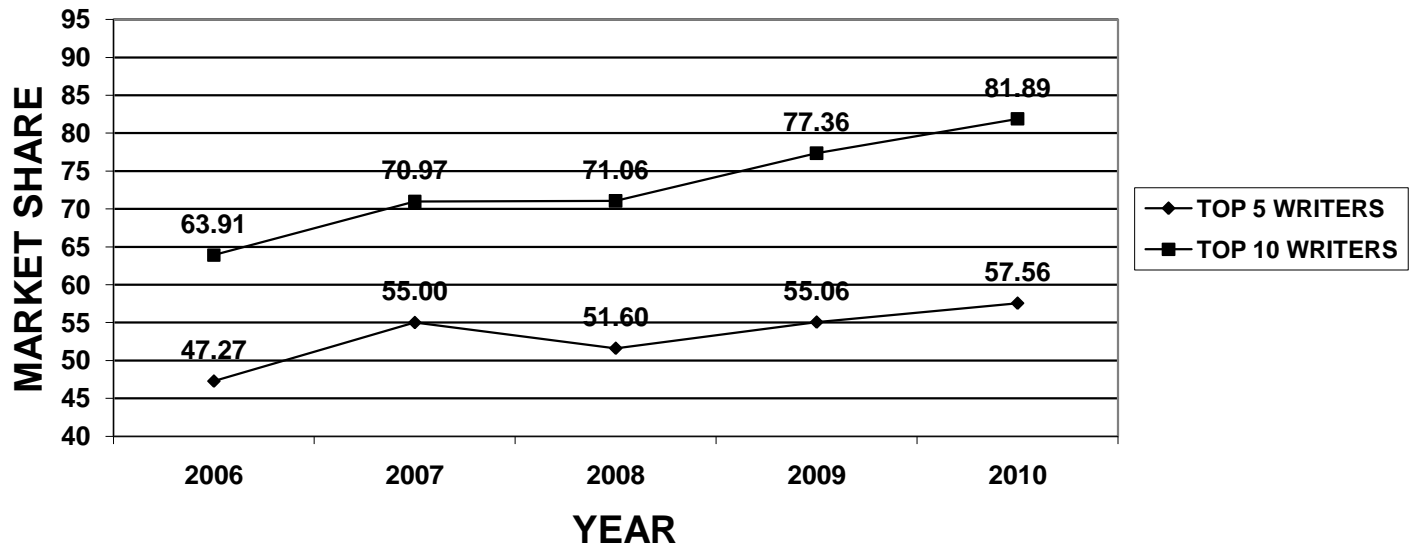
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLIANZ LIFE AND ANNUITY COMPANY	0.00%	75	1	\$0	\$0	\$2,015	N/A	N/A
2	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.41%	23	110	\$10,233,371	\$0	\$552,194	N/A	5.40%
3	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERIC	7.88%	5	2,311	\$196,130,848	\$0	\$40,003,276	N/A	20.40%
4	ALLSTATE LIFE INSURANCE COMPANY	0.00%	61	52	\$60,278	\$0	\$7,018,935	N/A	11644.27%
5	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	75	2	\$0	\$0	\$278,786	N/A	N/A
6	AMERICAN CAPITOL INSURANCE COMPANY	0.00%	75	3	\$0	\$0	\$0	N/A	N/A
7	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.03%	44	887	\$722,043	\$0	\$1,209,439	N/A	167.50%
8	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	71	99	\$2,600	\$0	\$571,495	N/A	21980.58%
9	AMERICAN GENERAL LIFE INSURANCE COMPANY OF DE	0.00%	75	166	\$0	\$0	\$0	N/A	N/A
10	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	75	9	\$0	\$0	\$53,167	N/A	N/A
11	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	75	2	\$0	\$0	\$0	N/A	N/A
12	AMERICAN UNITED LIFE INSURANCE CO	0.39%	24	661	\$9,720,606	\$0	\$9,309,602	N/A	95.77%
13	AMERITAS LIFE INSURANCE CORP	0.08%	35	384	\$2,099,433	\$0	\$2,474,853	N/A	117.88%
14	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.01%	57	187	\$132,863	\$0	\$694,316	N/A	522.58%
15	AXA EQUITABLE LIFE INSURANCE COMPANY	2.01%	12	10,074	\$49,966,027	\$0	\$28,350,730	N/A	56.74%
16	BANNER LIFE INSURANCE COMPANY	0.00%	74	2	\$542	\$0	\$89,417	N/A	16497.60%
17	C M LIFE INSURANCE COMPANY	0.04%	40	1,010	\$963,845	\$0	\$4,969,780	N/A	515.62%
18	CHARTER NATIONAL LIFE INSURANCE CO	0.00%	72	0	\$2,400	\$0	\$1,106,769	N/A	46115.38%
19	COLUMBUS LIFE INSURANCE COMPANY	0.00%	75	0	\$0	\$0	\$7,744	N/A	N/A
20	COMMONWEALTH ANNUITY AND LIFE INSURANCE COMP	0.01%	53	1,920	\$224,537	\$0	\$14,557,755	N/A	6483.45%
21	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.03%	42	46	\$845,205	\$0	\$125,842	N/A	14.89%
22	CUNA MUTUAL INSURANCE SOCIETY	0.12%	31	629	\$3,062,898	\$0	\$8,333,744	N/A	272.09%
23	EQUITRUST LIFE INSURANCE COMPANY	0.00%	58	325	\$100,569	\$0	\$1,174,692	N/A	1168.05%
24	FARMERS NEW WORLD LIFE INSURANCE CO	0.00%	62	241	\$58,353	\$0	\$869,918	N/A	1490.79%
25	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.58%	21	1,901	\$14,466,546	\$0	\$15,067,434	N/A	104.15%
26	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.01%	56	341	\$142,424	\$0	\$563,651	N/A	395.76%
27	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMPAN	0.00%	75	7	-\$14,318	\$0	\$31,566	N/A	-220.46%
28	FIRST INVESTORS LIFE INSURANCE COMPANY	0.00%	75	89	\$0	\$0	\$185,867	N/A	N/A
29	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.06%	37	1,634	\$1,599,908	\$0	\$940,855	N/A	58.81%
30	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.64%	20	2,721	\$15,989,498	\$0	\$45,950,193	N/A	287.38%
31	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.17%	28	592	\$4,235,623	\$0	\$3,983,639	N/A	94.05%
32	ING LIFE INSURANCE AND ANNUITY COMPANY	0.03%	43	464	\$779,498	\$0	\$4,677,994	N/A	600.13%
33	ING USA ANNUITY AND LIFE INSURANCE COMPANY	0.01%	50	213	\$336,274	\$0	\$8,720,914	N/A	2593.40%
34	INTEGRITY LIFE INSURANCE COMPANY	0.01%	55	362	\$166,180	\$0	\$3,121,467	N/A	1878.37%
35	JACKSON NATIONAL LIFE INSURANCE COMPANY	9.73%	3	13,752	\$242,138,510	\$0	\$84,740,338	N/A	35.00%
36	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.13%	30	309	\$3,307,441	\$0	\$263,519	N/A	7.97%
37	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	67	9	\$9,718	\$0	\$543,283	N/A	5590.48%
38	KEMPER INVESTORS LIFE INS CO	0.05%	39	1,094	\$1,312,401	\$0	\$6,041,149	N/A	460.31%
39	LIBERTY LIFE INSURANCE COMPANY	0.00%	75	6	\$0	\$0	\$23,112	N/A	N/A
40	LINCOLN BENEFIT LIFE COMPANY	0.00%	59	496	\$97,446	\$0	\$4,114,780	N/A	4222.63%
41	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	75	12	\$0	\$0	\$397,103	N/A	N/A
42	LINCOLN NATIONAL LIFE INSURANCE COMPANY	7.00%	6	18,324	\$174,135,735	\$0	\$147,628,545	N/A	84.78%
43	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	0.53%	22	3,403	\$13,203,741	\$0	\$11,119,802	N/A	84.22%
44	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.34%	25	10,860	\$8,393,176	\$0	\$0	N/A	0.00%
45	METLIFE INVESTORS INSURANCE COMPANY	2.90%	10	7,365	\$72,021,437	\$0	\$51,254,363	N/A	71.17%
46	METLIFE INVESTORS USA INSURANCE COMPANY	8.05%	4	7,498	\$200,298,705	\$0	\$34,356,757	N/A	17.15%
47	METROPOLITAN LIFE INSURANCE COMPANY	3.21%	9	12,088	\$79,950,141	\$0	\$53,477,762	N/A	66.89%
48	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.01%	51	37	\$296,282	\$0	\$207,366	N/A	69.99%
49	MINNESOTA LIFE INSURANCE COMPANY	0.77%	18	1,525	\$19,196,243	\$0	\$11,422,130	N/A	59.50%
50	MODERN WOODMEN OF AMERICA	0.01%	54	151	\$217,497	\$0	\$300,200	N/A	138.02%
51	MONUMENTAL LIFE INSURANCE COMPANY	0.26%	26	1,706	\$6,510,615	\$0	\$9,598,769	N/A	147.43%
52	MONY LIFE INSURANCE COMPANY OF AMERICA	0.00%	63	246	\$57,751	\$0	\$1,293,539	N/A	2239.86%
53	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.00%	75	880	\$0	\$0	\$1,989,245	N/A	N/A
54	NATIONAL LIFE INSURANCE COMPANY	0.00%	66	12	\$17,000	\$0	\$69,619	N/A	409.52%
55	NEW ENGLAND LIFE INSURANCE COMPANY	0.03%	47	1,137	\$625,855	\$0	\$6,898,398	N/A	1102.24%
56	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATI	1.51%	15	6,705	\$37,674,473	\$0	\$36,095,670	N/A	95.81%
57	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	1.81%	14	7,570	\$45,052,848	\$415,628	\$24,967,561	N/A	56.34%
58	OHIO NATIONAL LIFE INSURANCE COMPANY THE	1.34%	16	2,972	\$33,332,032	\$0	\$16,493,218	N/A	49.48%
59	PACIFIC LIFE & ANNUITY COMPANY	0.12%	32	152	\$3,010,023	\$0	\$961,550	N/A	31.94%
60	PACIFIC LIFE INSURANCE COMPANY	4.40%	8	13,549	\$109,469,508	\$0	\$116,187,802	N/A	106.14%
61	PHL VARIABLE INSURANCE COMPANY	0.17%	29	1,647	\$4,140,207	\$0	\$18,938,849	N/A	457.44%
62	PHOENIX LIFE INSURANCE COMPANY	0.01%	52	669	\$268,318	\$0	\$2,624,597	N/A	978.17%
63	PRINCIPAL LIFE INSURANCE COMPANY	0.97%	17	1,769	\$24,105,943	\$0	\$5,069,573	N/A	21.03%
64	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	0.02%	49	5	\$468,706	\$0	\$0	N/A	0.00%
65	PROTECTIVE LIFE INSURANCE COMPANY	21.85%	1	18,760	\$543,599,280	\$0	\$128,466	N/A	0.02%
66	PRUCO LIFE INSURANCE COMPANY	10.04%	2	2,066	\$249,729,887	\$0	\$52,531,244	N/A	21.04%
67	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORATIC	0.06%	38	253	\$1,544,628	\$0	\$15,099,091	N/A	977.52%
68	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.00%	75	0	\$0	\$0	\$11,899,039	N/A	N/A
69	RELIASTAR LIFE INSURANCE COMPANY	0.02%	48	532	\$555,378	\$0	\$1,243,263	N/A	223.86%

**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE ANNUITIES**

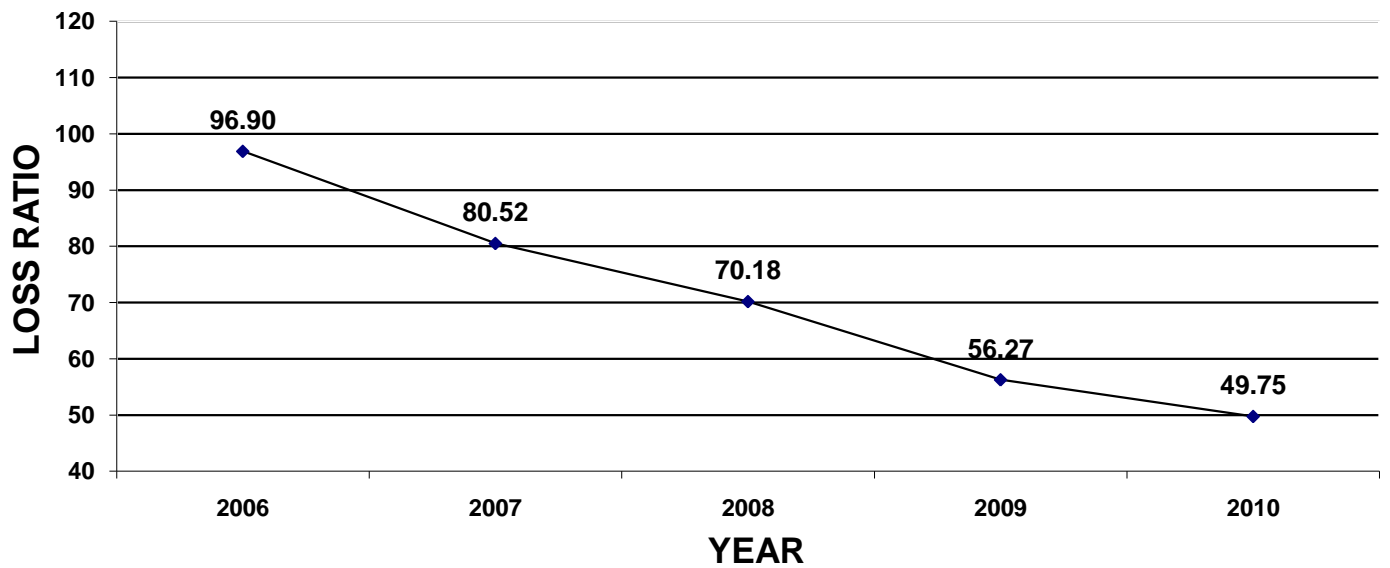
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	64	29	\$56,396	\$0	\$0	N/A	0.00%
71	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.18%	27	1,937	\$4,416,701	\$0	\$11,282,070	N/A	255.44%
72	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	75	7	\$0	\$0	\$0	N/A	N/A
73	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	68	36	\$9,577	\$0	\$0	N/A	0.00%
74	STATE FARM LIFE INSURANCE COMPANY	0.03%	46	2,138	\$663,097	\$0	\$2,310,723	N/A	348.47%
75	SUN LIFE ASSURANCE OF CANADA (US)	-0.06%	75	652	-\$1,510,041	\$0	\$3,730,351	N/A	-247.04%
76	SUNAMERICA ANNUITY AND LIFE ASSURANCE COMPANY	2.16%	11	8,330	\$53,796,897	\$0	\$165,851,206	N/A	308.29%
77	SYMETRA LIFE INSURANCE COMPANY	0.00%	60	2,595	\$95,292	\$0	\$277,470	N/A	291.18%
78	TEACHERS INSURANCE AND ANNUITY ASSOCIATION OF	0.76%	19	2,854	\$18,920,875	\$0	\$11,074,137	N/A	58.53%
79	THRIVENT FINANCIAL FOR LUTHERANS	1.85%	13	6,856	\$45,902,265	\$0	\$23,830,195	N/A	51.92%
80	THRIVENT LIFE INSURANCE COMPANY	0.09%	34	371	\$2,320,707	\$0	\$1,737,935	N/A	74.89%
81	TIAA-CREF LIFE INSURANCE COMPANY	0.08%	36	196	\$2,069,430	\$0	\$1,451,722	N/A	70.15%
82	TRANSAMERICA ADVISORS LIFE INSURANCE COMPANY	0.00%	73	512	\$1,200	\$0	\$9,175,405	N/A	764617.08%
83	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.12%	33	64	\$2,908,801	\$0	\$147,892	N/A	5.08%
84	TRANSAMERICA LIFE INSURANCE COMPANY	6.82%	7	8,040	\$169,716,140	\$0	\$59,833,401	N/A	35.25%
85	UNION CENTRAL LIFE INSURANCE COMPANY	0.04%	41	598	\$907,463	\$0	\$3,722,678	N/A	410.23%
86	USAA LIFE INSURANCE COMPANY	0.00%	75	2	\$0	\$0	\$12	N/A	N/A
87	WEST COAST LIFE INSURANCE COMPANY	0.00%	65	102	\$45,582	\$0	\$21,150	N/A	46.40%
88	WESTERN RESERVE LIFE ASSURANCE CO OF OHIO	0.03%	45	571	\$676,776	\$0	\$9,564,590	N/A	1413.26%
89	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.00%	69	18	\$7,250	\$0	\$324,691	N/A	4478.50%
90	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.00%	70	17	\$4,000	\$0	\$0	N/A	0.00%
TOTAL		100.00%		200,929	\$2,487,777,384	\$415,628	\$1,237,313,379	N/A	49.75%

## MISSOURI INDIVIDUAL VARIABLE ANNUITIES INSURANCE

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO

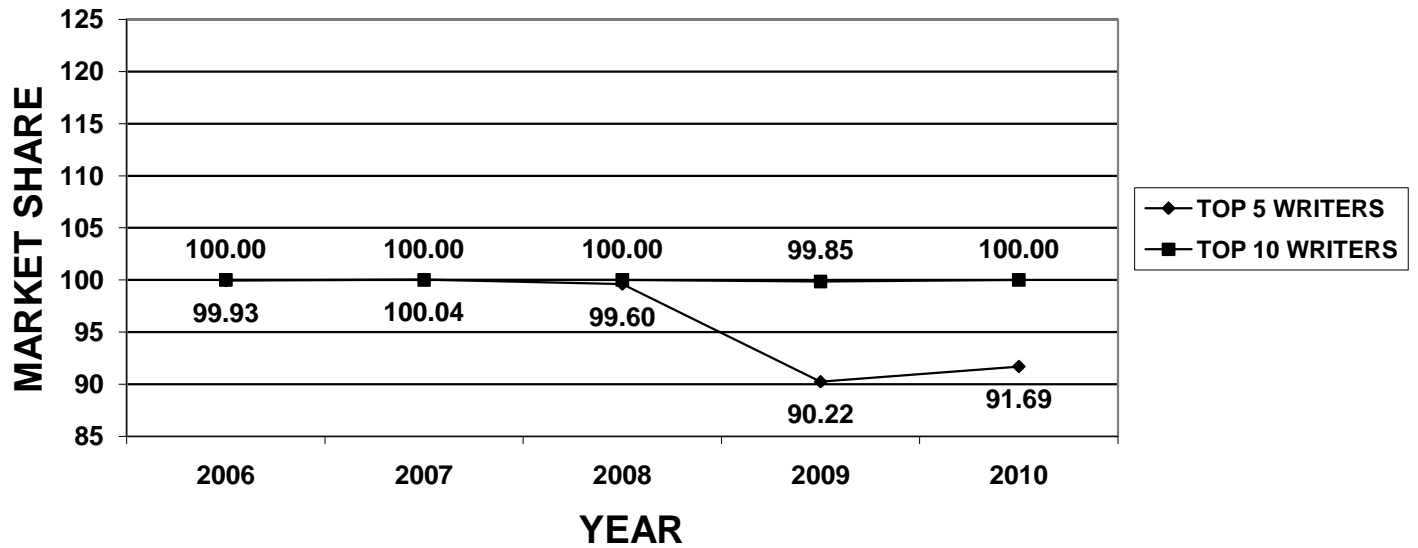


**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MODIFIED GUARANTEED ANNUITIES**

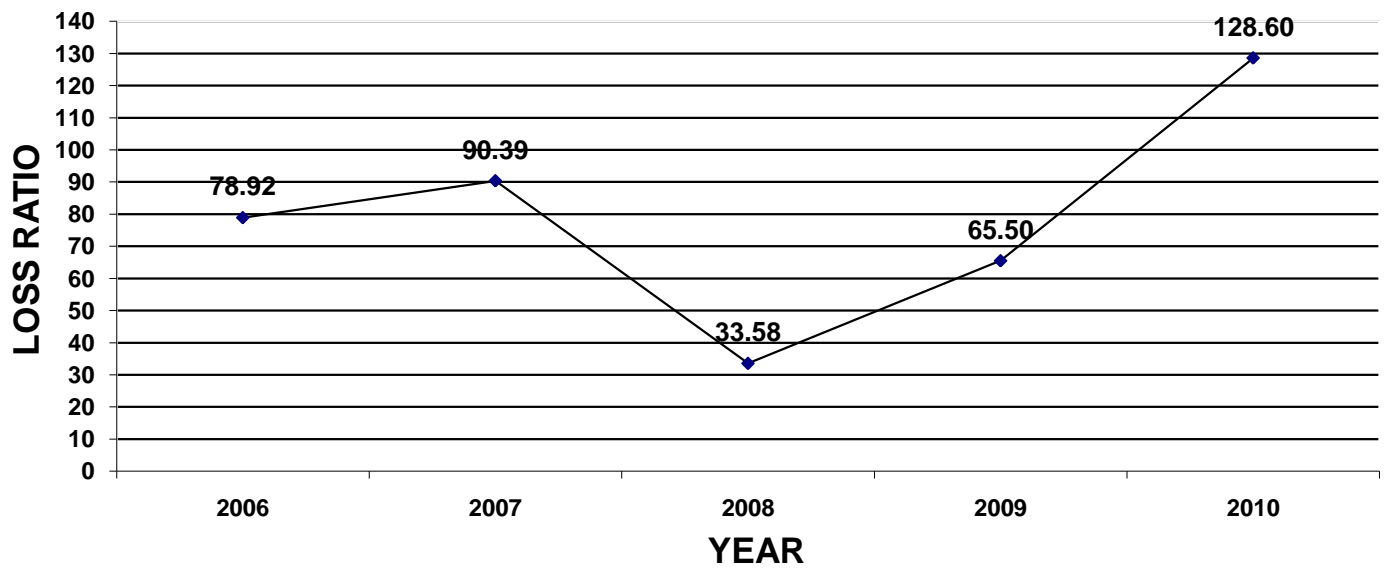
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.20%	7	537	\$24,281	\$0	\$1,478,573	N/A	6089.42%
2	ALLSTATE LIFE INSURANCE COMPANY OF NE	0.00%	9	0	\$0	\$0	\$613,620	N/A	N/A
3	EQUITRUST LIFE INSURANCE COMPANY	15.46%	3	809	\$1,885,122	\$0	\$3,983,843	N/A	211.33%
4	FORT DEARBORN LIFE INSURANCE COMPANY	0.00%	9	84	\$0	\$0	\$247,796	N/A	N/A
5	GENWORTH LIFE AND ANNUITY INSURANCE C	19.54%	2	19	\$2,383,921	\$0	\$121,763	N/A	5.11%
6	ING USA ANNUITY AND LIFE INSURANCE COM	8.08%	6	576	\$986,065	\$0	\$4,139,854	N/A	419.84%
7	INTEGRITY LIFE INSURANCE COMPANY	11.59%	4	482	\$1,413,165	\$0	\$3,340,989	N/A	236.42%
8	LINCOLN BENEFIT LIFE COMPANY	0.00%	9	0	\$0	\$0	\$896,976	N/A	N/A
9	MINNESOTA LIFE INSURANCE COMPANY	8.57%	5	126	\$1,045,046	\$0	\$166,949	N/A	15.98%
10	PHL VARIABLE INSURANCE COMPANY	0.00%	9	43	\$0	\$0	\$493,394	N/A	N/A
11	PROTECTIVE LIFE AND ANNUITY INSURANCE	0.00%	9	1	\$0	\$0	\$0	N/A	N/A
12	PROTECTIVE LIFE INSURANCE COMPANY	36.54%	1	36	\$4,456,232	\$0	\$105,096	N/A	2.36%
13	RELIASTAR LIFE INSURANCE COMPANY	0.00%	9	28	\$0	\$0	\$0	N/A	N/A
14	RIVERSOURCE LIFE INSURANCE COMPANY	0.03%	8	11	\$3,300	\$0	\$97,084	N/A	2941.94%
TOTAL		100.00%		2,752	\$12,197,132	\$0	\$15,685,937	N/A	128.60%

## MISSOURI INDIVIDUAL MODIFIED GUARANTEED ANNUITIES INSURANCE

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO

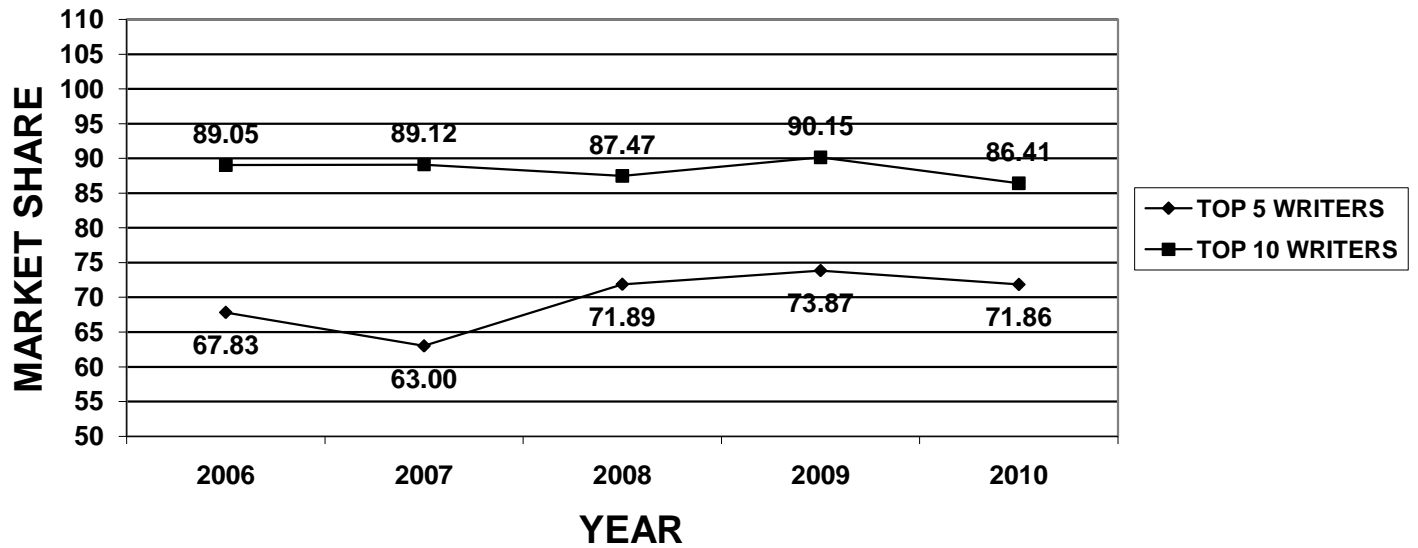


**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL EQUITY INDEXED ANNUITIES**

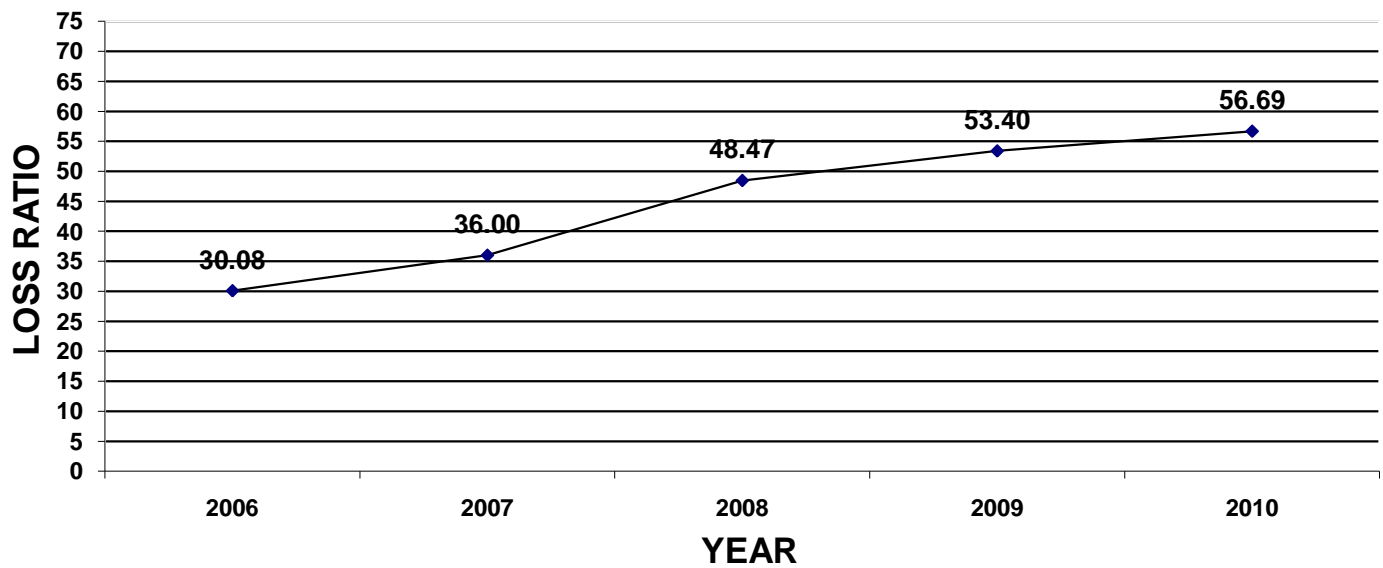
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLIANZ LIFE INSURANCE COMPANY OF NORTH A	19.42%	2	15,419	\$110,021,766	\$0	\$79,209,483	N/A	71.99%
2	ALLSTATE LIFE INSURANCE COMPANY	0.03%	30	56	\$196,510	\$0	\$70,117	N/A	35.68%
3	AMERICAN EQUITY INVESTMENT LIFE INSURANCE	16.92%	3	7,950	\$95,872,308	\$0	\$34,315,118	N/A	35.79%
4	AMERICAN GENERAL LIFE INSURANCE CO	0.41%	20	268	\$2,315,408	\$0	\$1,668,805	N/A	72.07%
5	AMERICAN NATIONAL INSURANCE COMPANY	0.08%	26	9	\$446,469	\$0	\$289,151	N/A	64.76%
6	AMERICO FINANCIAL LIFE AND ANNUITY INSURAN	0.31%	21	230	\$1,775,823	\$0	\$2,755,164	N/A	155.15%
7	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.01%	32	62	\$76,680	\$0	\$9,168	N/A	11.96%
8	AVIVA LIFE AND ANNUITY COMPANY	22.71%	1	9,947	\$128,641,828	\$0	\$83,342,783	N/A	64.79%
9	BANKERS LIFE AND CASUALTY COMPANY	1.61%	13	1,103	\$9,136,951	\$0	\$3,699,046	N/A	40.48%
10	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	33	7	\$0	\$0	\$26,768	N/A	N/A
11	COUNTRY INVESTORS LIFE ASSURANCE COMPAN	0.00%	33	5	\$0	\$0	\$0	N/A	N/A
12	CUNA MUTUAL INSURANCE SOCIETY	0.44%	19	119	\$2,518,135	\$0	\$142,009	N/A	5.64%
13	EQUITRUST LIFE INSURANCE COMPANY	2.29%	8	1,663	\$12,996,249	\$0	\$6,905,430	N/A	53.13%
14	FARMERS NEW WORLD LIFE INSURANCE CO	0.00%	33	236	\$0	\$0	\$0	N/A	N/A
15	FORETHOUGHT LIFE INSURANCE COMPANY	1.20%	16	101	\$6,808,809	\$0	\$0	N/A	0.00%
16	FORT DEARBORN LIFE INSURANCE COMPANY	0.25%	23	61	\$1,428,868	\$0	\$330,655	N/A	23.14%
17	GENWORTH LIFE INSURANCE COMPANY	0.00%	33	6	\$0	\$0	\$0	N/A	N/A
18	GREAT AMERICAN LIFE INSURANCE COMPANY	1.59%	14	694	\$8,982,260	\$0	\$5,638,379	N/A	62.77%
19	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	33	0	\$0	\$0	\$6,716	N/A	N/A
20	ING LIFE INSURANCE AND ANNUITY COMPANY	1.91%	11	6	\$10,817,183	\$0	\$0	N/A	0.00%
21	ING USA ANNUITY AND LIFE INSURANCE COMPAN	6.24%	5	2,368	\$35,373,658	\$0	\$18,593,608	N/A	52.56%
22	INTEGRITY LIFE INSURANCE COMPANY	0.00%	33	2	\$0	\$0	\$0	N/A	N/A
23	INVESTORS INSURANCE CORPORATION	0.06%	27	349	\$354,480	\$0	\$4,966,526	N/A	1401.07%
24	JACKSON NATIONAL LIFE INSURANCE COMPANY	3.63%	7	2,646	\$20,558,817	\$0	\$9,020,301	N/A	43.88%
25	LAFAYETTE LIFE INSURANCE COMPANY THE	0.78%	18	239	\$4,406,412	\$0	\$0	N/A	0.00%
26	LIBERTY LIFE INSURANCE COMPANY	1.98%	10	773	\$11,201,423	\$0	\$3,977,340	N/A	35.51%
27	LIFE INSURANCE COMPANY OF THE SOUTHWEST	1.32%	15	1,082	\$7,474,521	\$0	\$1,303,842	N/A	17.44%
28	LINCOLN BENEFIT LIFE COMPANY	1.15%	17	1,140	\$6,489,615	\$0	\$3,751,459	N/A	57.81%
29	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.00%	33	2,002	\$0	\$0	\$761,614	N/A	N/A
30	MIDLAND NATIONAL LIFE INSURANCE COMPANY	2.22%	9	1,568	\$12,555,959	\$0	\$8,787,838	N/A	69.99%
31	MINNESOTA LIFE INSURANCE COMPANY	0.00%	33	2	\$0	\$0	\$35,002	N/A	N/A
32	NATIONAL WESTERN LIFE INSURANCE COMPANY	4.44%	6	727	\$25,148,089	\$0	\$0	N/A	0.00%
33	NATIONWIDE LIFE INSURANCE COMPANY	0.10%	24	26	\$551,882	\$0	\$86,043	N/A	15.59%
34	NORTH AMERICAN COMPANY FOR LIFE AND HEAL	6.57%	4	2,776	\$37,199,116	\$0	\$17,009,111	N/A	45.72%
35	OM FINANCIAL LIFE INSURANCE COMPANY	1.83%	12	3,308	\$10,352,936	\$0	\$31,479,287	N/A	304.06%
36	PHL VARIABLE INSURANCE COMPANY	0.00%	33	24	\$0	\$0	\$0	N/A	N/A
37	PHYSICIANS LIFE INSURANCE COMPANY	0.05%	28	74	\$266,345	\$0	\$214,192	N/A	80.42%
38	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	33	77	\$0	\$0	\$110,792	N/A	N/A
39	PROTECTIVE LIFE INSURANCE COMPANY	0.03%	31	46	\$187,975	\$0	\$0	N/A	0.00%
40	RELIASTAR LIFE INSURANCE COMPANY	0.00%	33	2	\$0	\$0	\$0	N/A	N/A
41	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	33	80	\$0	\$0	\$785,972	N/A	N/A
42	STANDARD INSURANCE COMPANY	0.09%	25	44	\$500,897	\$0	\$97,747	N/A	19.51%
43	STANDARD LIFE AND ACCIDENT INSURANCE CON	0.00%	33	17	\$0	\$0	\$154,392	N/A	N/A
44	SUN LIFE ASSURANCE OF CANADA (US)	0.04%	29	131	\$219,049	\$0	\$499,249	N/A	227.92%
45	SYMETRA LIFE INSURANCE COMPANY	0.00%	33	6	\$0	\$0	\$207,696	N/A	N/A
46	UNION CENTRAL LIFE INSURANCE COMPANY	0.30%	22	173	\$1,674,972	\$0	\$912,328	N/A	54.47%
47	WASHINGTON NATIONAL INSURANCE CO	0.00%	33	9	\$0	\$0	\$0	N/A	N/A
48	WOODMEN OF THE WORLD LIFE INSURANCE SOC	0.00%	33	4	\$0	\$0	\$0	N/A	N/A
TOTAL		100.00%		57,637	\$566,551,393	\$0	\$321,163,131	N/A	56.69%

## MISSOURI INDIVIDUAL EQUITY INDEXED ANNUITIES INSURANCE

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO





**2010 LIFE INSURANCE**  
**TOTALS BY LINE OF BUSINESS - INDIVIDUAL DEPOSIT-TYPE FUNDS**  
(including variable contracts without life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ACACIA LIFE INSURANCE CO	0.45%	34	13	\$458,689	\$0	\$0	N/A	0.00%
2	ALLSTATE LIFE INSURANCE COMPANY	0.04%	65	41	\$40,541	\$0	-\$507,777	N/A	-1252.50%
3	AMERICAN GENERAL LIFE INSURANCE CO	0.85%	22	161	\$869,585	\$0	\$0	N/A	0.00%
4	AMERICAN GENERAL LIFE INSURANCE COMPANY OF DE	0.00%	101	11	\$0	\$0	\$0	N/A	N/A
5	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	86	83	\$1,846	\$0	\$0	N/A	0.00%
6	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	101	34	\$0	\$0	\$755,305	N/A	N/A
7	AMERICAN UNITED LIFE INSURANCE CO	0.10%	59	30	\$99,596	\$0	\$0	N/A	0.00%
8	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE CO	0.00%	81	369	\$2,883	\$0	\$0	N/A	0.00%
9	AMERITAS LIFE INSURANCE CORP	1.45%	13	20	\$1,491,921	\$0	\$0	N/A	0.00%
10	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	101	5	\$0	\$0	\$58,035	N/A	N/A
11	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	101	7	\$0	\$0	\$0	N/A	N/A
12	AVIVA LIFE AND ANNUITY COMPANY	8.35%	4	461	\$8,576,404	\$0	\$0	N/A	0.00%
13	BANKERS LIFE AND CASUALTY COMPANY	0.10%	58	63	\$101,165	\$0	\$0	N/A	0.00%
14	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	87	22	\$1,554	\$0	\$0	N/A	0.00%
15	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY OF	0.11%	56	2	\$114,063	\$0	\$0	N/A	0.00%
16	CAPITOL LIFE INSURANCE COMPANY	0.00%	101	6	\$0	\$0	\$0	N/A	N/A
17	CATHOLIC FINANCIAL LIFE	0.01%	74	59	\$6,736	\$0	\$0	N/A	0.00%
18	CATHOLIC ORDER OF FORESTERS	0.01%	75	3	\$5,764	\$0	\$0	N/A	0.00%
19	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	88	0	\$887	\$0	\$0	N/A	0.00%
20	CHARTER NATIONAL LIFE INSURANCE CO	0.00%	101	0	\$0	\$0	\$30,524	N/A	N/A
21	CINCINNATI LIFE INSURANCE COMPANY THE	0.69%	28	17	\$703,367	\$0	\$0	N/A	0.00%
22	COLORADO BANKERS LIFE INS CO	0.00%	80	0	\$2,915	\$0	\$0	N/A	0.00%
23	COMMONWEALTH ANNUITY AND LIFE INSURANCE COMF	0.78%	24	89	\$803,157	\$0	\$0	N/A	0.00%
24	CONSECO LIFE INSURANCE CO	0.00%	101	65	\$0	\$0	\$0	N/A	N/A
25	CONTINENTAL ASSURANCE COMPANY	0.00%	101	9	\$0	\$0	\$0	N/A	N/A
26	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	101	14	\$0	\$0	\$0	N/A	N/A
27	COUNTRY LIFE INSURANCE COMPANY	0.00%	101	53	\$0	\$0	\$0	N/A	N/A
28	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	96	15	\$123	\$0	\$0	N/A	0.00%
29	CUNA MUTUAL INSURANCE SOCIETY	0.38%	41	4	\$393,050	\$0	\$0	N/A	0.00%
30	EMC NATIONAL LIFE COMPANY	0.05%	63	12	\$49,542	\$0	\$1,222,897	N/A	2468.40%
31	EMPLOYEES LIFE COMPANY (MUTUAL)	3.63%	7	78	\$3,726,061	\$0	\$2,244,283	N/A	60.23%
32	EQUITRUST LIFE INSURANCE COMPANY	0.69%	27	49	\$706,144	\$0	\$513,955	N/A	72.78%
33	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	101	16	\$0	\$0	\$53,357	N/A	N/A
34	FARMERS NEW WORLD LIFE INSURANCE CO	1.36%	14	15	\$1,401,142	\$0	\$0	N/A	0.00%
35	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	77	6	\$4,664	\$0	\$0	N/A	0.00%
36	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.00%	101	101	\$0	\$0	\$0	N/A	N/A
37	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	101	89	\$0	\$0	\$0	N/A	N/A
38	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMPAN	0.03%	67	3	\$28,212	\$0	\$0	N/A	0.00%
39	FORT DEARBORN LIFE INSURANCE COMPANY	0.02%	69	1	\$23,363	\$0	\$0	N/A	0.00%
40	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.96%	19	145	\$983,681	\$0	\$0	N/A	0.00%
41	GENWORTH LIFE INSURANCE COMPANY	14.91%	1	531	\$15,305,053	\$0	\$0	N/A	0.00%
42	GLENER LIFE INSURANCE SOCIETY	0.00%	99	3	\$43	\$0	\$0	N/A	0.00%
43	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	101	157	\$0	\$0	\$1,982,034	N/A	N/A
44	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	95	32	\$182	\$0	\$0	N/A	0.00%
45	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.04%	66	1	\$36,236	\$0	\$0	N/A	0.00%
46	GREATER BENEFICIAL UNION OF PITTSBURGH	0.05%	62	2	\$54,497	\$0	\$0	N/A	0.00%
47	GUARANTEE TRUST LIFE INSURANCE CO	0.00%	100	0	\$14	\$0	\$0	N/A	0.00%
48	GUARANTY INCOME LIFE INSURANCE COMPANY	0.18%	50	23	\$187,590	\$0	\$0	N/A	0.00%
49	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	82	11	\$2,322	\$0	\$0	N/A	0.00%
50	HARTFORD LIFE INSURANCE COMPANY	0.17%	51	185	\$173,971	\$0	\$1,091,158	N/A	627.21%
51	HORACE MANN LIFE INSURANCE COMPANY	0.00%	101	30	\$0	\$0	\$0	N/A	N/A
52	IDEALIFE INSURANCE COMPANY	0.00%	93	3	\$296	\$0	\$0	N/A	0.00%
53	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.00%	101	101	\$0	\$0	\$0	N/A	N/A
54	INDEPENDENT ORDER OF FORESTERS THE	0.39%	39	18	\$403,374	\$0	\$0	N/A	0.00%
55	ING LIFE INSURANCE AND ANNUITY COMPANY	0.71%	25	136	\$733,504	\$0	\$0	N/A	0.00%
56	ING USA ANNUITY AND LIFE INSURANCE COMPANY	0.00%	101	378	\$0	\$0	\$0	N/A	N/A
57	INTEGRITY LIFE INSURANCE COMPANY	0.98%	18	55	\$1,002,044	\$0	\$194,889	N/A	19.45%
58	INVESTORS LIFE INSURANCE COMPANY OF NORTH AME	0.00%	101	4	\$0	\$0	\$0	N/A	N/A
59	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.99%	17	241	\$1,021,577	\$0	\$0	N/A	0.00%
60	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	101	2	\$0	\$0	\$0	N/A	N/A
61	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	101	3,225	\$0	\$0	\$11,521,006	N/A	N/A
62	KNIGHTS OF COLUMBUS	14.16%	2	5,283	\$14,534,696	\$74,101	\$6,085,313	N/A	42.38%
63	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	101	6	\$0	\$0	\$0	N/A	N/A
64	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.00%	101	280	\$0	\$0	\$0	N/A	N/A
65	LIBERTY LIFE INSURANCE COMPANY	0.02%	68	43	\$23,505	\$0	\$0	N/A	0.00%
66	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.13%	54	15	\$136,954	\$0	\$0	N/A	0.00%
67	LIFESECURE INSURANCE COMPANY	0.00%	101	1	\$0	\$0	\$7,129	N/A	N/A
68	LINCOLN BENEFIT LIFE COMPANY	0.22%	47	119	\$225,635	\$0	\$455,149	N/A	201.72%
69	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	85	0	\$1,963	\$0	\$0	N/A	0.00%

**2010 LIFE INSURANCE**  
**TOTALS BY LINE OF BUSINESS - INDIVIDUAL DEPOSIT-TYPE FUNDS**  
(including variable contracts without life contingencies)

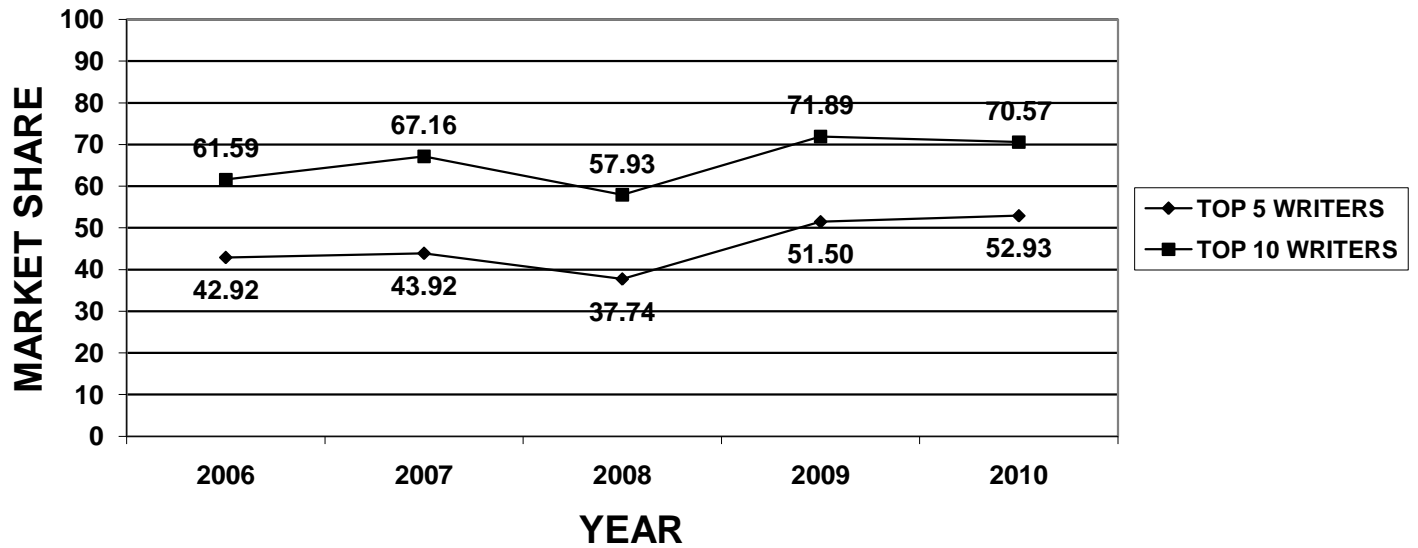
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	0.01%	73	2,149	\$10,693	\$0	\$0	N/A	0.00%
71	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.00%	91	37	\$484	\$0	\$0	N/A	0.00%
72	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.00%	101	31	\$0	\$0	\$0	N/A	N/A
73	METLIFE INVESTORS USA INSURANCE COMPANY	0.42%	37	9	\$428,027	\$0	\$0	N/A	0.00%
74	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.00%	101	179	\$0	\$0	\$0	N/A	N/A
75	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.05%	64	1	\$48,200	\$0	\$0	N/A	0.00%
76	MINNESOTA LIFE INSURANCE COMPANY	0.06%	61	302	\$57,624	\$0	\$0	N/A	0.00%
77	MODERN WOODMEN OF AMERICA	0.13%	53	39	\$137,725	\$0	\$0	N/A	0.00%
78	MONUMENTAL LIFE INSURANCE COMPANY	0.00%	83	38	\$2,078	\$0	\$0	N/A	0.00%
79	MTL INSURANCE COMPANY	0.00%	101	86	\$0	\$0	\$0	N/A	N/A
80	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	101	13	\$0	\$0	\$0	N/A	N/A
81	NEW ENGLAND LIFE INSURANCE COMPANY	0.00%	101	11	\$0	\$0	\$0	N/A	N/A
82	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATI	2.59%	9	130	\$2,662,740	\$0	\$0	N/A	0.00%
83	NEW YORK LIFE INSURANCE COMPANY	0.00%	101	81	\$0	\$0	\$0	N/A	N/A
84	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH INS	0.70%	26	9	\$720,255	\$0	\$0	N/A	0.00%
85	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	0.84%	23	52	\$858,503	\$0	\$0	N/A	0.00%
86	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.44%	35	70	\$455,204	\$0	\$337,804	N/A	74.21%
87	OHIO STATE LIFE INSURANCE COMPANY THE	0.00%	78	98	\$4,292	\$0	\$0	N/A	0.00%
88	OM FINANCIAL LIFE INSURANCE COMPANY	6.01%	5	388	\$6,170,608	\$0	\$0	N/A	0.00%
89	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	94	0	\$244	\$0	\$0	N/A	0.00%
90	PACIFIC LIFE & ANNUITY COMPANY	0.19%	48	68	\$193,768	\$0	\$1,360,938	N/A	702.35%
91	PACIFIC LIFE INSURANCE COMPANY	0.00%	101	22	\$0	\$0	\$325,252	N/A	N/A
92	PAUL REVERE LIFE INSURANCE COMPANY	0.11%	57	315	\$112,171	\$0	\$0	N/A	0.00%
93	PAUL REVERE VARIABLE ANNUITY INSURANCE COMPAN	0.00%	101	88	\$0	\$0	\$0	N/A	N/A
94	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.39%	40	10	\$396,264	\$0	\$0	N/A	0.00%
95	PHARMACISTS LIFE INSURANCE COMPANY, THE	0.00%	98	6	\$100	\$0	\$0	N/A	0.00%
96	PHOENIX LIFE INSURANCE COMPANY	9.50%	3	5,021	\$9,754,787	\$0	\$0	N/A	0.00%
97	PHYSICIANS LIFE INSURANCE COMPANY	0.02%	70	14	\$17,382	\$0	\$0	N/A	0.00%
98	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.00%	101	2	\$0	\$0	\$0	N/A	N/A
99	POLISH NATNL ALLIANCE OF THE US OF N. A	0.01%	72	32	\$11,088	\$0	\$0	N/A	0.00%
100	PRESIDENTIAL LIFE INSURANCE COMPANY	0.17%	52	27	\$173,009	\$0	\$29,672	N/A	17.15%
101	PRINCIPAL LIFE INSURANCE COMPANY	0.43%	36	146	\$440,186	\$0	\$860,037	N/A	195.38%
102	PROTECTIVE LIFE INSURANCE COMPANY	2.08%	11	237	\$2,137,276	\$0	\$0	N/A	0.00%
103	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	101	3	\$0	\$0	\$0	N/A	N/A
104	PRUCO LIFE INSURANCE COMPANY	0.64%	29	80	\$661,481	\$0	\$428,423	N/A	64.77%
105	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORATIK	1.02%	16	19	\$1,047,337	\$0	\$520,713	N/A	49.72%
106	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.36%	43	92	\$373,574	\$0	\$534,149	N/A	142.98%
107	PRUDENTIAL RETIREMENT INSURANCE AND ANNUITY C	0.00%	101	0	\$0	\$0	\$202	N/A	N/A
108	RELIASTAR LIFE INSURANCE COMPANY	0.00%	101	293	\$0	\$0	\$60,450	N/A	N/A
109	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	101	27	\$0	\$0	\$0	N/A	N/A
110	RIVERSOURCE LIFE INSURANCE COMPANY	0.56%	31	3	\$571,739	\$0	\$4,762,373	N/A	832.96%
111	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	101	18	\$0	\$0	\$608	N/A	N/A
112	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.01%	71	1	\$15,396	\$0	\$403	N/A	2.62%
113	SETTLERS LIFE INSURANCE COMPANY	0.00%	101	0	-\$4	\$0	\$0	N/A	0.00%
114	SHELTER LIFE INSURANCE COMPANY	1.95%	12	14,860	\$2,004,742	\$0	\$0	N/A	0.00%
115	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	92	4	\$299	\$0	\$0	N/A	0.00%
116	STANDARD INSURANCE COMPANY	0.30%	45	71	\$310,362	\$0	\$75,865	N/A	24.44%
117	STATE FARM LIFE INSURANCE COMPANY	0.92%	20	9	\$939,793	\$0	\$0	N/A	0.00%
118	STATE LIFE INSURANCE COMPANY	0.27%	46	2	\$276,187	\$0	\$0	N/A	0.00%
119	STONEBRIDGE LIFE INSURANCE COMPANY	0.00%	89	1	\$784	\$0	\$0	N/A	0.00%
120	SUN LIFE ASSURANCE COMPANY OF CANADA	2.32%	10	0	\$2,379,000	\$0	\$0	N/A	0.00%
121	SUNAMERICA ANNUITY AND LIFE ASSURANCE COMPAN	0.00%	101	63	\$0	\$0	\$303,336	N/A	N/A
122	SUNAMERICA LIFE INSURANCE COMPANY	0.00%	101	46	\$0	\$0	\$0	N/A	N/A
123	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.00%	101	36	\$0	\$0	\$21,036	N/A	N/A
124	SYMETRA LIFE INSURANCE COMPANY	0.64%	30	58	\$655,437	\$0	\$0	N/A	0.00%
125	TEACHERS INSURANCE AND ANNUITY ASSOCIATION OF	3.48%	8	404	\$3,568,517	\$0	\$0	N/A	0.00%
126	THRIVENT FINANCIAL FOR LUTHERANS	0.87%	21	1,928	\$893,666	\$0	\$0	N/A	0.00%
127	TIAA-CREF LIFE INSURANCE COMPANY	0.18%	49	1	\$188,215	\$0	\$0	N/A	0.00%
128	TIME INSURANCE COMPANY	0.53%	33	119	\$541,178	\$0	\$0	N/A	0.00%
129	TRANSAMERICA LIFE INSURANCE COMPANY	0.37%	42	102	\$380,961	\$0	\$0	N/A	0.00%
130	UNION CENTRAL LIFE INSURANCE COMPANY	1.25%	15	12	\$1,286,920	\$0	\$10,970	N/A	0.85%
131	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	79	2,506	\$3,958	\$0	\$0	N/A	0.00%
132	UNITED HERITAGE LIFE INSURANCE COMPANY	0.01%	76	7	\$5,249	\$0	\$0	N/A	0.00%
133	UNITED INVESTORS LIFE INSURANCE COMPANY	0.56%	32	625	\$570,247	\$0	\$593,402	N/A	104.06%
134	UNITED LIFE INSURANCE COMPANY	0.36%	44	37	\$373,090	\$0	\$0	N/A	0.00%
135	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.00%	101	1	\$0	\$0	\$0	N/A	N/A
136	USAA LIFE INSURANCE COMPANY	0.41%	38	46	\$416,432	\$0	\$292,878	N/A	70.33%
137	WASHINGTON NATIONAL INSURANCE CO	0.00%	101	601	\$0	\$0	\$0	N/A	N/A

**2010 LIFE INSURANCE**  
**TOTALS BY LINE OF BUSINESS - INDIVIDUAL DEPOSIT-TYPE FUNDS**  
(including variable contracts without life contingencies)

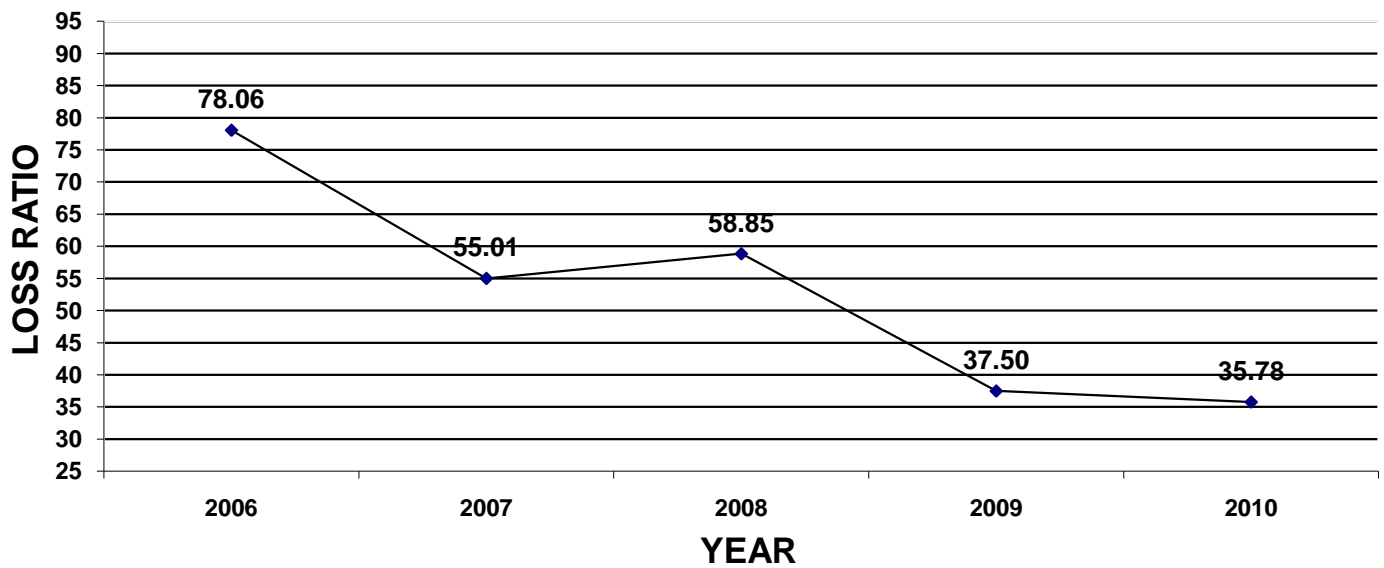
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
138	WEST COAST LIFE INSURANCE COMPANY	0.12%	55	5	\$120,000	\$0	\$0	N/A	0.00%
139	WESTERN CATHOLIC UNION	5.63%	6	230	\$5,780,791	\$0	\$436,456	N/A	7.55%
140	WESTERN RESERVE LIFE ASSURANCE CO OF OHIO	0.00%	84	3	\$2,003	\$0	\$0	N/A	0.00%
141	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.00%	101	3	\$0	\$0	\$0	N/A	N/A
142	WILLIAM PENN ASSOCIATION	0.00%	90	0	\$485	\$0	\$0	N/A	0.00%
143	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	97	11	\$102	\$0	\$0	N/A	0.00%
144	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.07%	60	622	\$73,653	\$0	\$0	N/A	0.00%
TOTAL		100.00%		45,716	\$102,674,813	\$74,101	\$36,662,224	N/A	35.78%

**MISSOURI INDIVIDUAL DEPOSIT-TYPE FUNDS INSURANCE**  
(Including variable contracts without life contingencies)

**MARKET SHARE OF TOP 5 AND TOP 10 WRITERS**



**5 YEAR LOSS RATIO**

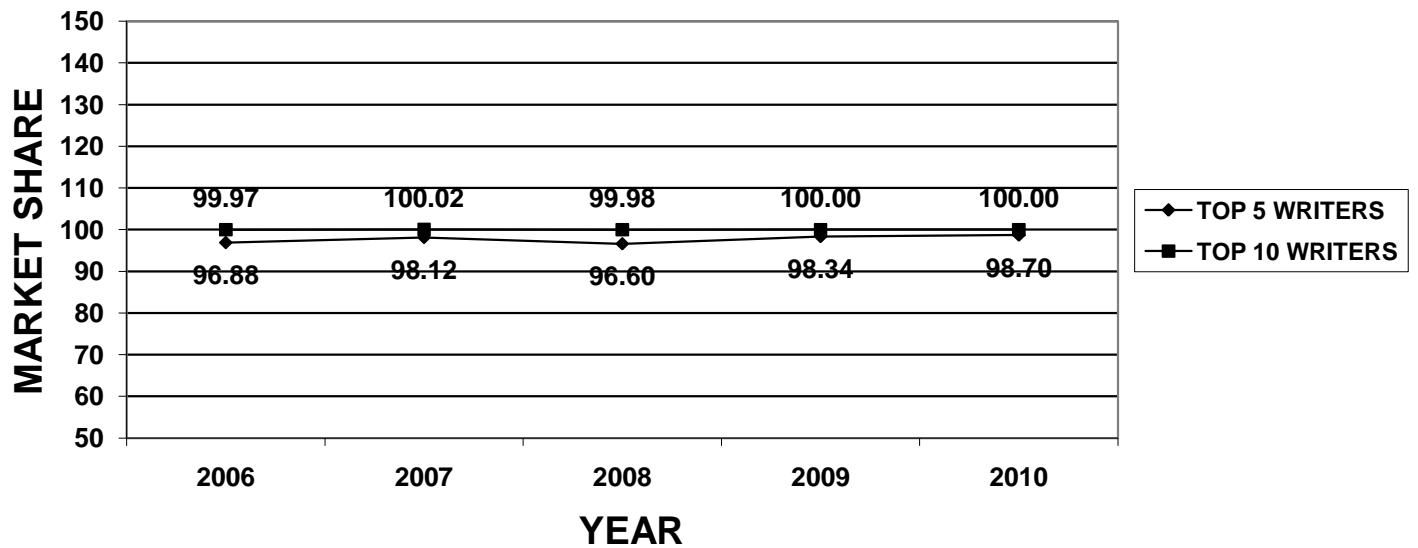


**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL OTHER CONSIDERATIONS**

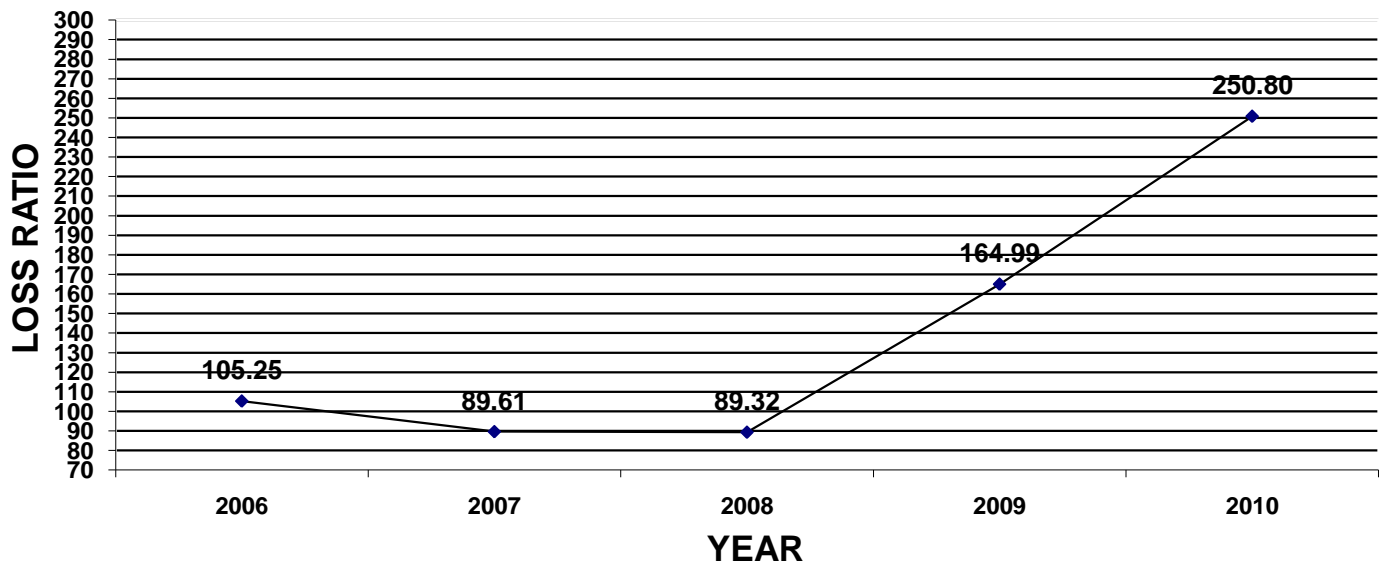
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AXA EQUITABLE LIFE INSURANCE COMPANY	0.00%	9	9	\$0	\$0	\$102,571	N/A	N/A
2	BANKERS FIDELITY LIFE INSURANCE CO	0.00%	9	0	\$0	\$0	\$12,778	N/A	N/A
3	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY	0.00%	9	0	\$0	\$0	\$24,012	N/A	N/A
4	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	9	22	\$0	\$0	\$53,924	N/A	N/A
5	COUNTRY LIFE INSURANCE COMPANY	0.00%	9	17	\$0	\$0	\$24,784	N/A	N/A
6	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	9	211	\$0	\$0	\$0	N/A	N/A
7	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	9	0	\$0	\$0	\$116,845	N/A	N/A
8	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	9	0	\$0	\$0	\$2,883	N/A	N/A
9	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	19.59%	2	22,006	\$24,196,283	\$146	\$177,871,906	N/A	735.12%
10	HARTFORD LIFE INSURANCE COMPANY	4.24%	5	10,681	\$5,231,498	\$0	\$79,576,395	N/A	1521.10%
11	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	9	0	\$0	\$0	\$49,176	N/A	N/A
12	KANSAS CITY LIFE INSURANCE COMPANY	0.23%	7	192	\$289,625	\$0	\$387,855	N/A	133.92%
13	MONUMENTAL LIFE INSURANCE COMPANY	0.00%	9	14	\$0	\$0	\$97,367	N/A	N/A
14	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	7.51%	4	296	\$9,275,488	\$0	\$0	N/A	0.00%
15	NATIONWIDE LIFE AND ANNUITY INSURANCE COMP#	0.97%	6	711	\$1,202,398	\$0	\$2,917,073	N/A	242.60%
16	NATIONWIDE LIFE INSURANCE COMPANY	59.25%	1	7,356	\$73,168,724	\$0	\$47,238,031	N/A	64.56%
17	PENN INSURANCE AND ANNUITY COMPANY THE	0.00%	9	1	\$0	\$0	\$0	N/A	N/A
18	PENN MUTUAL LIFE INSURANCE COMPANY THE	8.10%	3	26	\$10,001,331	\$0	\$19,862	N/A	0.20%
19	TEXAS LIFE INSURANCE COMPANY	0.00%	9	0	\$0	\$0	\$2,169	N/A	N/A
20	TIME INSURANCE COMPANY	0.00%	9	23	\$0	\$0	\$298,107	N/A	N/A
21	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.09%	8	77	\$117,179	\$0	\$893,046	N/A	762.12%
TOTAL		100.00%		41,642	\$123,482,526	\$146	\$309,688,784	N/A	250.80%

## MISSOURI INDIVIDUAL OTHER CONSIDERATIONS

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO



**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.00%	371	1	\$5,013	\$0	\$0	\$50	0.00%
2	5 STAR LIFE INSURANCE COMPANY	0.00%	258	586	\$249,534	\$0	\$15,272	\$32,203	6.12%
3	AAA LIFE INSURANCE COMPANY	0.03%	163	3,223	\$1,730,686	\$0	\$541,660	\$413,434	31.30%
4	ABILITY INSURANCE COMPANY	0.00%	351	80	\$18,084	\$2,141	\$41,540	\$297	241.55%
5	ACACIA LIFE INSURANCE CO	0.01%	185	936	\$891,327	\$61,529	\$771,195	\$33,369	93.43%
6	AETNA LIFE INSURANCE COMPANY	0.01%	213	2,373	\$529,669	\$526,972	\$1,157,250	\$40,785	317.98%
7	ALFA LIFE INSURANCE CORPORATION	0.00%	411	1	\$0	\$0	\$0	\$10	N/A
8	ALLIANZ LIFE AND ANNUITY COMPANY	0.00%	411	1	\$0	\$0	\$2,015	\$0	N/A
9	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.16%	83	110	\$10,233,371	\$0	\$552,194	\$0	5.40%
10	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	4.75%	2	26,824	\$311,616,521	\$0	\$122,203,021	\$340,866	39.22%
11	ALLSTATE ASSURANCE COMPANY	0.00%	411	1	\$0	\$0	\$0	\$0	N/A
12	ALLSTATE LIFE INSURANCE COMPANY	0.10%	99	16,093	\$6,542,845	\$0	\$29,757,894	\$1,110,806	454.82%
13	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	324	65	\$42,585	\$0	\$1,060,882	\$13,365	2491.21%
14	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF	0.01%	191	1,817	\$718,726	\$336	\$420,902	\$60,572	58.61%
15	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	297	302	\$107,952	\$0	\$817,359	\$10,582	757.15%
16	AMERICAN CAPITOL INSURANCE COMPANY	0.00%	320	2,862	\$50,903	\$7	\$168,266	\$4,067	330.58%
17	AMERICAN EQUITY INVESTMENT LIFE INSURANCE CO	1.53%	18	9,206	\$100,161,205	\$0	\$42,327,875	\$2,244	42.26%
18	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF CI	0.05%	142	14,229	\$3,010,818	\$0	\$763,370	\$511,320	25.35%
19	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.73%	30	108,635	\$47,909,998	\$5,999,588	\$31,585,766	\$9,855,969	78.45%
20	AMERICAN FEDERATED LIFE INSURANCE COMPANY	0.00%	247	8,327	\$295,104	\$0	\$187,732	\$23,106	63.62%
21	AMERICAN FIDELITY ASSURANCE COMPANY	0.07%	127	9,656	\$4,457,936	\$6,661	\$3,532,150	\$484,466	79.38%
22	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	245	1,794	\$312,470	\$1,282	\$106,156	\$21,652	34.38%
23	AMERICAN FINANCIAL SECURITY LIFE INSURANCE CO	0.00%	358	6	\$11,318	\$0	\$0	\$125	0.00%
24	AMERICAN GENERAL ASSURANCE COMPANY	0.00%	325	1	\$38,776	\$0	\$72,607	\$28	187.25%
25	AMERICAN GENERAL LIFE AND ACCIDENT INSURANCE	0.14%	90	102,050	\$8,944,077	\$26,704	\$10,330,985	\$800,203	115.81%
26	AMERICAN GENERAL LIFE INSURANCE CO	0.76%	27	57,021	\$49,727,668	\$1,518,517	\$51,526,423	\$11,373,842	106.67%
27	AMERICAN GENERAL LIFE INSURANCE COMPANY OF I	0.00%	251	1,974	\$284,243	\$0	\$882,493	\$352,342	310.47%
28	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	317	3,307	\$59,613	\$4,186	\$249,755	\$6,592	425.98%
29	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.08%	110	13,886	\$5,514,820	\$0	\$1,302,901	\$611,428	23.63%
30	AMERICAN HOME LIFE INSURANCE COMPANY	0.02%	165	4,717	\$1,593,195	\$38,101	\$1,359,950	\$156,969	87.75%
31	AMERICAN INCOME LIFE INSURANCE CO	0.15%	86	28,204	\$9,777,053	\$334	\$3,401,200	\$585,642	34.79%
32	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	411	1	\$0	\$0	\$1,346	\$0	N/A
33	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.00%	259	3,635	\$247,463	\$19,618	\$741,159	\$15,582	307.43%
34	AMERICAN NATIONAL INSURANCE COMPANY	0.56%	40	59,399	\$36,997,382	\$67,437	\$20,946,094	\$1,134,186	56.80%
35	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.00%	280	224	\$155,560	\$0	\$57,499	\$28,741	36.96%
36	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.01%	239	646	\$339,823	\$0	\$433,753	\$6,204	127.64%
37	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURAN	0.00%	389	5	\$2,007	\$0	\$3,237	\$99	161.29%
38	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	353	50	\$17,060	\$0	\$0	\$1,923	0.00%
39	AMERICAN REPUBLIC INSURANCE COMPANY	0.02%	178	3,531	\$1,148,470	\$13,785	\$981,084	\$183,733	86.63%
40	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	0.00%	411	188	\$0	\$0	\$138,339	\$2	N/A
41	AMERICAN UNDERWRITERS LIFE INSURANCE COMPAN	0.00%	271	215	\$189,829	\$0	\$228,792	\$9,972	120.53%
42	AMERICAN UNITED LIFE INSURANCE CO	0.22%	73	4,452	\$14,168,635	\$328,527	\$12,154,020	\$587,534	88.10%
43	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE (	0.07%	123	5,863	\$4,892,416	\$6,279	\$4,362,204	\$300,005	89.29%
44	AMERITAS LIFE INSURANCE CORP	0.08%	117	2,938	\$5,160,102	\$171,197	\$5,486,454	\$261,002	109.64%
45	AMICA LIFE INSURANCE COMPANY	0.00%	274	246	\$183,158	\$0	\$15,916	\$71,835	8.69%
46	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.01%	221	412	\$438,958	\$0	\$1,059,272	\$0	241.32%
47	ANTHEM LIFE INSURANCE COMPANY	0.00%	265	1,966	\$217,395	\$0	\$200,928	\$58,092	92.43%
48	ASSURED LIFE ASSOCIATION	0.00%	344	154	\$23,329	\$429	\$59,240	\$1,134	255.77%
49	ASSURITY LIFE INSURANCE COMPANY	0.05%	133	6,718	\$3,568,312	\$841,874	\$2,314,877	\$235,532	88.47%
50	ATLANTA LIFE INSURANCE COMPANY	0.00%	308	5,584	\$69,515	\$0	\$247,757	\$8,250	356.41%
51	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.01%	207	382	\$574,685	\$0	\$2,887,286	\$34,845	502.41%
52	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	319	132	\$55,096	\$0	\$5,660	\$3,512	10.27%
53	AUTO OWNERS LIFE INSURANCE COMPANY	0.10%	100	6,163	\$6,392,274	\$0	\$2,264,537	\$620,625	35.43%
54	AVIVA LIFE AND ANNUITY COMPANY	2.58%	10	23,268	\$169,296,596	\$1,140,327	\$99,313,651	\$1,324,033	59.34%
55	AXA EQUITABLE LIFE AND ANNUITY COMPANY	0.01%	216	317	\$487,123	\$0	\$87,401	\$90,598	17.94%
56	AXA EQUITABLE LIFE INSURANCE COMPANY	1.29%	19	38,982	\$84,453,426	\$5,539,922	\$58,625,258	\$6,655,224	75.98%
57	BALBOA LIFE INSURANCE COMPANY	0.00%	314	175	\$61,619	\$0	\$25,555	\$14,370	41.47%
58	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	256	600	\$263,545	\$33,959	\$345,602	\$11,102	144.02%
59	BANKERS FIDELITY LIFE INSURANCE CO	0.00%	321	252	\$48,070	\$0	\$67,488	\$1,217	140.40%
60	BANKERS LIFE AND CASUALTY COMPANY	0.36%	57	23,821	\$23,313,950	\$39,810	\$25,107,381	\$367,995	107.86%
61	BANKERS LIFE INSURANCE COMPANY	0.01%	240	6	\$338,805	\$0	\$15,132	\$38	4.47%
62	BANNER LIFE INSURANCE COMPANY	0.16%	82	13,699	\$10,659,159	\$64,059	\$12,190,475	\$6,100,003	114.97%
63	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	306	322	\$74,273	\$6,920	\$831,291	\$26,630	1128.55%
64	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	341	121	\$26,386	\$0	\$22,229	\$776	84.25%
65	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY (	0.05%	140	3	\$3,090,063	\$0	\$180,121	\$0	5.83%
66	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	0.00%	331	29	\$33,932	\$0	\$0	\$31,024	0.00%
67	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.08%	114	27,096	\$5,203,978	\$1,895	\$1,575,886	\$463,136	30.32%
68	BROKERS NATIONAL LIFE ASSURANCE COMPANY	0.00%	364	27	\$7,693	\$0	\$0	\$988	0.00%
69	C M LIFE INSURANCE COMPANY	0.21%	74	6,747	\$13,638,721	\$0	\$22,548,101	\$684,566	165.32%

**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	CANADA LIFE ASSURANCE COMPANY	0.02%	171	587	\$1,369,272	\$565,460	\$6,506,548	\$150,789	516.48%
71	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.01%	204	8,771	\$585,410	\$0	\$1,616,405	\$21,347	276.12%
72	CAPITOL LIFE INSURANCE COMPANY	0.00%	299	164	\$103,738	\$0	\$42,504	\$1,476	40.97%
73	CATHOLIC FINANCIAL LIFE	0.01%	200	2,744	\$608,690	\$31,070	\$1,391,053	\$26,026	233.64%
74	CATHOLIC HOLY FAMILY SOCIETY	0.03%	157	1,669	\$2,007,001	\$0	\$211,034	\$9,216	10.51%
75	CATHOLIC ORDER OF FORESTERS	0.00%	243	1,148	\$318,509	\$76,693	\$220,954	\$18,570	93.45%
76	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	318	126	\$56,747	\$0	\$15,916	\$2,420	28.05%
77	CENTRAL SECURITY LIFE INSURANCE CO	0.01%	220	7,997	\$462,937	\$3,899	\$603,211	\$33,174	131.14%
78	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	248	774	\$291,866	\$9,211	\$336,062	\$11,460	118.30%
79	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	286	586	\$134,417	\$2,352	\$178,724	\$13,483	134.71%
80	CENTURION LIFE INSURANCE COMPANY	0.00%	404	933	\$251	\$0	\$3,458,965	\$0	1378073.71%
81	CENTURY LIFE ASSURANCE COMPANY	0.00%	408	1	\$144	\$0	\$0	\$4	0.00%
82	CHARTER NATIONAL LIFE INSURANCE CO	0.00%	385	18	\$2,400	\$0	\$1,154,946	\$2,168	48122.75%
83	CHEROKEE NATIONAL LIFE INSURANCE COMPAN	0.00%	284	2,137	\$137,364	\$0	\$151,089	\$11,496	109.99%
84	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.02%	180	2,066	\$1,108,365	\$65	\$713,267	\$81,284	64.36%
85	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.01%	218	744	\$478,978	\$0	\$270,900	\$7,482	56.56%
86	CHURCH LIFE INSURANCE CORPORATION	0.00%	285	48	\$137,342	\$0	\$44,785	\$242	32.61%
87	CICA LIFE INSURANCE COMPANY OF AMERICA	0.03%	164	1,748	\$1,724,688	\$1,252	\$558,609	\$44,086	32.46%
88	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	393	4	\$1,002	\$0	\$1,000	\$15	99.80%
89	CINCINNATI LIFE INSURANCE COMPANY THE	0.16%	81	11,090	\$10,768,229	\$0	\$4,555,068	\$2,627,355	42.30%
90	CITIZENS SECURITY LIFE INS CO	0.00%	273	702	\$183,660	\$112	\$62,604	\$4,463	34.15%
91	COLONIAL LIFE & ACCIDENT INS CO	0.04%	149	8,924	\$2,668,531	\$0	\$913,209	\$407,372	34.22%
92	COLONIAL PENN LIFE INSURANCE COMPANY	0.01%	241	3,579	\$334,635	\$0	\$663,192	\$5,427	198.18%
93	COLORADO BANKERS LIFE INS CO	0.02%	172	2,418	\$1,362,826	\$0	\$376,284	\$50,225	27.61%
94	COLUMBIAN LIFE INSURANCE COMPANY	0.03%	156	4,560	\$2,100,790	\$620	\$734,390	\$60,624	34.99%
95	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	300	224	\$99,308	\$9,253	\$129,622	\$5,068	139.84%
96	COLUMBUS LIFE INSURANCE COMPANY	0.27%	64	1,433	\$17,552,629	\$47,228	\$1,027,940	\$121,523	6.13%
97	COMBINED INSURANCE CO OF AMERICA	0.03%	158	12,695	\$1,888,806	\$0	\$1,570,788	\$112,034	83.16%
98	COMMONWEALTH ANNUITY AND LIFE INSURANCE CO	0.03%	155	3,667	\$2,185,486	\$0	\$17,957,389	\$239,738	821.67%
99	COMPANION LIFE INSURANCE COMPANY	0.00%	386	13	\$2,209	\$0	\$836	\$243	37.85%
100	COMPBENEFITS INSURANCE COMPANY	0.00%	374	32	\$3,562	\$0	\$0	\$271	0.00%
101	CONNECTICUT GENERAL LIFE INS CO	0.05%	139	2,321	\$3,100,118	\$679,223	\$11,263,785	\$541,482	385.24%
102	CONSECO LIFE INSURANCE CO	0.04%	146	6,416	\$2,762,227	\$30,150	\$7,523,174	\$406,767	273.45%
103	CONSTITUTION LIFE INSURANCE COMPANY	0.00%	272	673	\$186,396	\$0	\$226,175	\$6,707	121.34%
104	CONTINENTAL ASSURANCE COMPANY	0.01%	224	1,385	\$433,540	\$134,746	\$1,533,133	\$45	384.71%
105	CONTINENTAL GENERAL INSURANCE COMPANY	0.01%	223	1,746	\$435,493	\$54	\$845,436	\$55,557	194.15%
106	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.01%	209	1,586	\$555,280	\$0	\$260,431	\$16,725	46.90%
107	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.02%	169	1,033	\$1,434,772	\$0	\$2,063,800	\$43,348	143.84%
108	COUNTRY LIFE INSURANCE COMPANY	0.10%	101	13,119	\$6,391,455	\$1,240,221	\$4,075,584	\$1,250,946	83.17%
109	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	294	523	\$112,825	\$3,016	\$39,110	\$4,696	37.34%
110	CROWN LIFE INSURANCE COMPANY	0.01%	212	854	\$548,588	\$307,600	\$5,437,214	\$72,321	1047.20%
111	CSA FRATERNAL LIFE	0.00%	263	585	\$217,647	\$0	\$33,597	\$3,400	15.44%
112	CSI LIFE INSURANCE COMPANY	0.00%	372	12	\$4,969	\$0	\$0	\$100	0.00%
113	CUNA MUTUAL INSURANCE SOCIETY	0.14%	88	5,673	\$9,312,858	\$351,610	\$11,570,442	\$246,230	128.02%
114	DEGREE OF HONOR PROTECTIVE ASSOC	0.00%	276	723	\$174,880	\$0	\$82,463	\$5,776	47.15%
115	DIRECT GENERAL LIFE INSURANCE COMPANY	0.01%	233	2,509	\$382,888	\$0	\$80,000	\$25,330	20.89%
116	EMC NATIONAL LIFE COMPANY	0.06%	132	5,712	\$3,661,519	\$56,385	\$3,072,884	\$340,759	85.46%
117	EMPLOYEES LIFE COMPANY (MUTUAL)	0.06%	130	231	\$3,895,178	\$262	\$2,362,440	\$1,359	60.66%
118	EPIC LIFE INSURANCE COMPANY THE	0.00%	403	1	\$372	\$0	\$0	\$5	0.00%
119	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.01%	184	2,596	\$902,385	\$0	\$593,118	\$17,056	65.73%
120	EQUITABLE RESERVE ASSOCIATION	0.00%	368	233	\$6,032	\$1,420	\$85,197	\$1,373	1435.96%
121	EQUITRUST LIFE INSURANCE COMPANY	0.24%	68	2,916	\$15,760,274	\$0	\$12,656,820	\$6,098	80.31%
122	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.02%	167	5,133	\$1,456,082	\$142,225	\$1,651,957	\$84,786	123.22%
123	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AM	0.00%	379	14	\$3,047	\$0	\$0	\$825	0.00%
124	FAMILY LIFE INSURANCE COMPANY	0.00%	277	397	\$159,282	\$0	\$66,440	\$19,413	41.71%
125	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	410	1,183	\$39	\$0	\$451,278	\$2,202	1157123.08%
126	FARM BUREAU LIFE INSURANCE COMPANY OF MISSO	0.65%	33	68,054	\$42,369,393	\$2,644,543	\$19,292,003	\$4,514,581	51.77%
127	FARMERS NEW WORLD LIFE INSURANCE CO	0.44%	53	57,443	\$28,705,464	\$48	\$21,562,196	\$5,451,271	75.12%
128	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	288	451	\$130,642	\$4,984	\$78,414	\$23,301	63.84%
129	FEDERATED LIFE INSURANCE COMPANY	0.09%	105	3,151	\$5,762,044	\$0	\$1,962,859	\$882,809	34.07%
130	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.22%	71	2,196	\$14,639,577	\$0	\$15,067,434	\$81,799	102.92%
131	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIFE I	0.02%	177	1,993	\$1,183,390	\$40,199	\$227,027	\$352,468	22.58%
132	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.09%	104	7,082	\$5,815,035	\$0	\$2,392,438	\$21,303	41.14%
133	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	270	706	\$193,402	\$150,113	\$857,620	\$14,531	521.06%
134	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF TI	0.00%	278	45	\$158,571	\$5	\$0	\$1,112	0.00%
135	FIRST CATHOLIC SLOVAK UNION OF THE UNITED STA	0.00%	402	42	\$450	\$199	\$15,239	\$110	3430.67%
136	FIRST GUARANTY INSURANCE COMPANY	0.00%	382	2	\$2,914	\$0	\$1,000	\$35	34.32%
137	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	362	4,466	\$9,134	\$0	\$158,699	\$2,568	1737.45%



**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
138	FIRST INVESTORS LIFE INSURANCE COMPANY	0.01%	219	501	\$469,815	\$1,344	\$391,016	\$35,036	83.51%
139	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.05%	136	6,511	\$3,354,831	\$0	\$5,315,587	\$1,807,645	158.45%
140	FORETHOUGHT LIFE INSURANCE COMPANY	0.10%	96	806	\$6,828,645	\$0	\$560,652	\$4,245	8.21%
141	FORT DEARBORN LIFE INSURANCE COMPANY	0.03%	159	751	\$1,876,217	\$0	\$2,258,378	\$2,778	120.37%
142	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.00%	310	174	\$66,319	\$0	\$0	\$3,739	0.00%
143	FUNERAL DIRECTORS LIFE INSURANCE CO	0.04%	151	1,717	\$2,519,382	\$660	\$611,029	\$5,898	24.28%
144	GARDEN STATE LIFE INSURANCE COMPANY	0.01%	208	984	\$559,551	\$0	\$400,093	\$71,876	71.50%
145	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.46%	51	30,562	\$30,039,993	\$23,199,074	\$53,571,794	\$3,858,849	255.56%
146	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.80%	26	42,368	\$52,139,993	\$0	\$86,478,293	\$10,815,317	165.86%
147	GENWORTH LIFE INSURANCE COMPANY	0.61%	36	7,536	\$39,767,554	\$0	\$14,939,325	\$1,850,260	37.57%
148	GERBER LIFE INSURANCE COMPANY	0.08%	118	70,503	\$5,124,254	\$0	\$1,265,128	\$816,922	24.69%
149	GLEANER LIFE INSURANCE SOCIETY	0.08%	111	377	\$5,357,471	\$370	\$252,028	\$4,414	4.71%
150	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.09%	108	87,952	\$5,603,190	\$270	\$3,008,108	\$671,076	53.69%
151	GOLDEN RULE INSURANCE COMPANY	0.03%	154	2,903	\$2,207,117	\$3,655	\$6,518,359	\$248,610	295.50%
152	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE	0.00%	244	667	\$315,835	\$82,489	\$269,652	\$23,074	111.50%
153	GRANGE LIFE INSURANCE COMPANY	0.00%	311	92	\$64,031	\$0	\$273,670	\$18,271	427.40%
154	GREAT AMERICAN LIFE INSURANCE COMPANY	0.48%	47	3,601	\$31,598,787	\$0	\$12,190,957	\$224,639	38.58%
155	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.01%	196	1,611	\$645,392	\$142	\$1,229,864	\$91,848	190.58%
156	GREAT WEST LIFE ASSURANCE COMPANY	0.01%	226	966	\$398,324	\$7,635	\$421,473	\$50,168	107.73%
157	GREAT WESTERN INSURANCE COMPANY	0.00%	380	0	\$3,024	\$0	\$0	\$0	0.00%
158	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.57%	39	11,888	\$37,525,445	\$381,625	\$6,228,988	\$693,480	17.62%
159	GREATER BENEFICIAL UNION OF PITTSBURGH	0.01%	192	416	\$716,296	\$6,575	\$477,137	\$2,668	67.53%
160	GUARANTEE TRUST LIFE INSURANCE CO	0.01%	187	6,208	\$838,058	\$0	\$510,481	\$59,095	60.91%
161	GUARANTY INCOME LIFE INSURANCE COMPANY	0.02%	175	338	\$1,206,427	\$3,813	\$1,428,038	\$4,829	118.69%
162	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.08%	115	809	\$5,165,625	\$0	\$3,983,639	\$42,571	77.12%
163	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.27%	62	5,442	\$17,893,694	\$4,043,545	\$8,948,118	\$1,248,238	72.60%
164	HARTFORD LIFE AND ACCIDENT INSURANCE COMPAN	0.00%	257	250	\$249,581	\$86	\$142,155	\$33,714	56.99%
165	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	1.12%	21	33,330	\$73,158,084	\$146	\$201,081,195	\$3,912,922	274.86%
166	HARTFORD LIFE INSURANCE COMPANY	0.15%	85	23,631	\$9,790,568	\$33,793	\$88,729,065	\$1,328,940	906.62%
167	HCC LIFE INSURANCE COMPANY	0.00%	361	17	\$9,326	\$831	\$0	\$858	8.91%
168	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	336	138	\$30,493	\$203	\$30,753	\$1,457	101.52%
169	HERITAGE LIFE INSURANCE COMPANY	0.00%	411	2	\$0	\$0	\$0	\$30	N/A
170	HERITAGE UNION LIFE INSURANCE COMPANY	0.00%	293	149	\$117,463	\$0	\$95,269	\$8,257	81.11%
171	HOMESTEADERS LIFE COMPANY	0.00%	312	3,476	\$62,688	\$0	\$352,468	\$4,096	562.26%
172	HORACE MANN LIFE INSURANCE COMPANY	0.06%	131	3,750	\$3,813,825	\$0	\$3,015,889	\$120,685	79.08%
173	HOUSEHOLD LIFE INSURANCE COMPANY	0.01%	197	973	\$636,318	\$0	\$25,017	\$149,570	3.93%
174	HUMANA INSURANCE COMPANY	0.00%	315	210	\$60,628	\$0	\$0	\$20,690	0.00%
175	HUMANADENTAL INSURANCE COMPANY	0.00%	328	129	\$37,102	\$1,707	\$129,936	\$2,224	354.81%
176	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	352	182	\$17,155	\$421	\$32,246	\$503	190.42%
177	IDEALIFE INSURANCE COMPANY	0.00%	322	349	\$45,568	\$0	\$118,605	\$4,136	260.28%
178	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.03%	162	3,812	\$1,769,030	\$30,230	\$869,169	\$266,998	50.84%
179	INDEPENDENCE LIFE AND ANNUITY COMPANY	0.00%	411	6	\$0	\$0	\$0	\$428	N/A
180	INDEPENDENT ORDER OF FORESTERS THE	0.04%	144	5,996	\$2,925,280	\$246,277	\$1,955,166	\$315,664	75.26%
181	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & A	0.00%	261	1,699	\$224,367	\$0	\$381,294	\$42,834	169.94%
182	INDUSTRIAL ALLIANCE PACIFIC INSURANCE AND FINA	0.01%	206	79	\$575,319	\$0	\$50,000	\$4,237	8.69%
183	ING LIFE INSURANCE AND ANNUITY COMPANY	0.25%	66	4,440	\$16,221,716	\$0	\$8,331,686	\$349,736	51.36%
184	ING USA ANNUITY AND LIFE INSURANCE COMPANY	0.61%	37	7,318	\$39,699,060	\$189,914	\$43,785,587	\$65,982	110.77%
185	INTEGRITY LIFE INSURANCE COMPANY	0.10%	98	1,411	\$6,623,276	\$0	\$9,894,101	\$11,400	149.38%
186	INTRAMERICA LIFE INSURANCE COMPANY	0.00%	401	9	\$464	\$0	\$707	\$11	152.37%
187	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	329	227	\$36,751	\$3,181	\$40,714	\$942	119.44%
188	INVESTORS INSURANCE CORPORATION	0.01%	238	446	\$359,480	\$140	\$5,304,757	\$119	1475.71%
189	INVESTORS LIFE INSURANCE COMPANY OF NORTH A	0.01%	214	1,392	\$502,983	\$518	\$840,877	\$73,968	167.28%
190	JACKSON NATIONAL LIFE INSURANCE COMPANY	4.44%	4	41,099	\$291,261,168	\$784	\$148,888,349	\$2,342,377	51.12%
191	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.07%	126	1,389	\$4,512,798	\$75,915	\$3,740,016	\$39,508	84.56%
192	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	266	265	\$213,742	\$0	\$1,324,459	\$29,722	619.65%
193	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPAN	0.00%	340	76	\$26,421	\$0	\$116,802	\$15,942	442.08%
194	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	1.87%	14	39,174	\$122,463,638	\$9,464,702	\$109,561,563	\$7,594,647	97.19%
195	KANAWHA INSURANCE COMPANY	0.00%	268	2,071	\$208,865	\$0	\$312	\$27,061	0.15%
196	KANSAS CITY LIFE INSURANCE COMPANY	0.31%	60	20,923	\$20,422,528	\$399,957	\$23,736,309	\$1,545,481	118.18%
197	KEMPER INVESTORS LIFE INS CO	0.02%	168	1,607	\$1,441,801	\$0	\$14,803,258	\$53,920	1026.72%
198	KNIGHTS OF COLUMBUS	0.59%	38	64,527	\$38,801,826	\$10,403,004	\$18,403,667	\$2,920,115	74.24%
199	LAFAYETTE LIFE INSURANCE COMPANY THE	0.19%	79	2,570	\$12,531,936	\$593,765	\$1,395,132	\$265,497	15.87%
200	LEADERS LIFE INSURANCE COMPANY	0.00%	391	30	\$1,589	\$0	\$0	\$2	0.00%
201	LEWER LIFE INSURANCE COMPANY	0.00%	381	16	\$2,994	\$0	\$0	\$282	0.00%
202	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.05%	138	4,329	\$3,129,106	\$196,158	\$3,450,449	\$381,561	116.54%
203	LIBERTY LIFE INSURANCE COMPANY	0.42%	54	9,651	\$27,463,791	\$15,484	\$17,196,592	\$616,427	62.67%
204	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.10%	102	5,735	\$6,344,240	\$70	\$271,109	\$298,406	11.05%
205	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	342	218	\$23,917	\$0	\$2,249,583	\$1,685	9405.79%

**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
206	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.15%	84	2,680	\$10,150,459	\$0	\$5,217,430	\$135,617	51.40%
207	LIFESECURE INSURANCE COMPANY	0.00%	305	1,139	\$78,571	\$0	\$423,352	\$7,919	538.81%
208	LINCOLN BENEFIT LIFE COMPANY	0.48%	48	14,124	\$31,456,834	\$4,641	\$32,289,688	\$3,560,738	102.66%
209	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.08%	113	12,082	\$5,296,392	\$23,203	\$2,830,326	\$76,405	53.88%
210	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	252	147	\$283,447	\$2,232	\$1,167,181	\$8,705	412.57%
211	LINCOLN NATIONAL LIFE INSURANCE COMPANY	4.75%	3	45,808	\$311,516,542	\$396,730	\$249,112,522	\$6,443,219	80.10%
212	LONGEVITY INSURANCE COMPANY	0.00%	366	51	\$6,783	\$0	\$41,453	\$987	611.13%
213	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	275	1,252	\$179,987	\$2,176	\$2,087,140	\$15,855	1160.81%
214	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	360	96	\$10,063	\$0	\$9,505	\$909	94.45%
215	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.01%	232	2,053	\$383,113	\$3,012	\$719,270	\$25,109	188.53%
216	MAGNA INSURANCE COMPANY	0.00%	383	13	\$2,779	\$0	\$15,000	\$175	539.76%
217	MANHATTAN LIFE INSURANCE COMPANY	0.00%	298	474	\$104,912	\$7,934	\$350,279	\$14,037	341.44%
218	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.01%	186	1,400	\$885,927	\$39	\$704,331	\$141,986	79.51%
219	MARQUETTE NATIONAL LIFE INSURANCE COMPANY	0.00%	350	25	\$18,429	\$0	\$301	\$254	1.63%
220	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPAN	1.04%	23	32,570	\$68,398,857	\$19,550,963	\$52,157,800	\$3,983,316	104.84%
221	MEDICO INSURANCE COMPANY	0.00%	346	148	\$22,718	\$940	\$16,507	\$912	76.80%
222	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.01%	230	1,056	\$388,149	\$3,496	\$400,816	\$46,655	104.16%
223	MEMBERS LIFE INSURANCE COMPANY	0.00%	376	20	\$3,220	\$0	\$2,027	\$296	62.95%
224	MERIT LIFE INSURANCE CO	0.00%	264	4,047	\$217,461	\$0	\$168,202	\$32,947	77.35%
225	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.25%	67	19,019	\$16,091,975	\$0	\$77,884,590	\$983,211	484.00%
226	METLIFE INVESTORS INSURANCE COMPANY	1.10%	22	9,846	\$72,156,450	\$0	\$63,202,880	\$45,009	87.59%
227	METLIFE INVESTORS USA INSURANCE COMPANY	3.81%	7	18,568	\$250,019,724	\$0	\$53,912,178	\$3,990,736	21.56%
228	METROPOLITAN LIFE INSURANCE COMPANY	1.94%	13	189,016	\$127,066,409	\$24,899,203	\$136,835,517	\$4,881,134	127.28%
229	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.04%	150	5,912	\$2,549,498	\$0	\$6,096,015	\$397,877	239.11%
230	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.47%	50	11,597	\$30,550,373	\$23,557	\$17,332,322	\$1,311,541	56.81%
231	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF T	0.00%	313	428	\$62,506	\$127	\$153,976	\$8,569	246.54%
232	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	332	166	\$31,943	\$3,493	\$197,416	\$4,035	628.96%
233	MINNESOTA LIFE INSURANCE COMPANY	0.62%	35	11,070	\$40,313,194	\$913,448	\$22,215,065	\$3,575,568	57.37%
234	MISSOURI VALLEY LIFE AND HEALTH INSURANCE COI	0.00%	398	1	\$507	\$0	\$0	\$10	0.00%
235	MML BAY STATE LIFE INSURANCE COMPANY	0.02%	181	969	\$987,698	\$0	\$2,120,014	\$157,290	214.64%
236	MODERN WOODMEN OF AMERICA	0.54%	42	27,255	\$35,654,459	\$933,159	\$21,196,476	\$825,172	62.07%
237	MOLINA HEALTHCARE INSURANCE COMPANY	0.00%	390	4	\$1,650	\$0	\$2,644	\$225	160.24%
238	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	373	52	\$4,880	\$213	\$16,799	\$577	348.61%
239	MONUMENTAL LIFE INSURANCE COMPANY	0.20%	77	35,545	\$12,942,601	\$5,053	\$18,345,645	\$508,833	141.79%
240	MONY LIFE INSURANCE COMPANY	0.04%	148	6,167	\$2,729,491	\$1,667,067	\$7,922,510	\$241,268	351.33%
241	MONY LIFE INSURANCE COMPANY OF AMERICA	0.04%	147	1,662	\$2,757,620	\$0	\$3,177,084	\$511,171	115.21%
242	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	295	222	\$109,924	\$0	\$906	\$8,671	0.82%
243	MTL INSURANCE COMPANY	0.07%	128	1,490	\$4,317,679	\$230,187	\$2,975,765	\$254,591	74.25%
244	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.14%	87	1,279	\$9,313,243	\$2,156	\$2,315,950	\$2,603	24.89%
245	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.01%	202	4,886	\$592,039	\$0	\$130,949	\$90,269	22.12%
246	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	348	121	\$21,359	\$1,221	\$2,808	\$2,099	18.86%
247	NATIONAL FARMERS UNION LIFE INSURANCE COMPAN	0.00%	282	452	\$148,685	\$979	\$365,205	\$14,281	246.28%
248	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	388	36	\$2,048	\$0	\$5,000	\$283	244.14%
249	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.01%	211	6,480	\$553,382	\$24,093	\$608,190	\$90,139	114.26%
250	NATIONAL LIFE INSURANCE COMPANY	0.09%	103	2,779	\$6,163,033	\$4,327,910	\$4,081,860	\$543,455	136.46%
251	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.00%	290	506	\$126,289	\$0	\$946	\$33,456	0.75%
252	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.40%	55	3,915	\$25,955,090	\$5,790	\$4,301,932	\$58,809	16.60%
253	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPAN	0.09%	107	2,111	\$5,642,282	\$1,211	\$7,069,502	\$530,994	125.32%
254	NATIONWIDE LIFE INSURANCE COMPANY	1.29%	20	11,956	\$84,325,340	\$457,725	\$59,118,166	\$778,839	70.65%
255	NEW ENGLAND LIFE INSURANCE COMPANY	0.13%	93	4,242	\$8,287,467	\$46,430	\$13,056,172	\$905,328	158.10%
256	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWE	0.00%	411	59	\$0	\$0	\$35,610	\$294	N/A
257	NEW YORK LIFE INSURANCE AND ANNUITY CORPORA	2.50%	11	24,223	\$163,660,845	\$0	\$132,675,881	\$2,462,638	81.07%
258	NEW YORK LIFE INSURANCE COMPANY	0.63%	34	64,208	\$41,084,991	\$16,655,319	\$55,627,177	\$5,820,155	175.93%
259	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH I	0.73%	29	9,942	\$48,163,398	\$0	\$23,114,697	\$1,841,809	47.99%
260	NORTH AMERICAN INSURANCE COMPANY	0.00%	395	2	\$746	\$0	\$0	\$8	0.00%
261	NORTH CAROLINA MUTUAL LIFE INSURANCE COMPAN	0.00%	399	3,688	\$482	\$0	\$217	\$1,925	45.02%
262	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAN	4.29%	6	137,146	\$281,166,979	\$89,433,950	\$138,617,206	\$29,018,892	81.11%
263	NYLIFE INSURANCE COMPANY OF ARIZONA	0.02%	173	1,540	\$1,338,697	\$0	\$16,746	\$588,233	1.25%
264	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH I	0.00%	249	673	\$289,996	\$2,982	\$152,951	\$18,936	53.77%
265	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.11%	95	4,784	\$7,214,944	\$0	\$4,415,500	\$1,835,422	61.20%
266	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.68%	31	10,116	\$44,612,574	\$731,689	\$41,491,461	\$139,889	94.64%
267	OHIO STATE LIFE INSURANCE COMPANY THE	0.01%	182	2,039	\$963,082	\$1,896	\$1,250,024	\$142,012	129.99%
268	OLD AMERICAN INSURANCE COMPANY	0.08%	122	17,919	\$4,993,887	\$0	\$3,910,273	\$80,489	78.30%
269	OLD RELIANCE INSURANCE COMPANY	0.00%	255	968	\$263,796	\$0	\$87,044	\$6,279	33.00%
270	OLD REPUBLIC LIFE INSURANCE COMPANY	0.01%	234	1,700	\$380,614	\$0	\$155,733	\$135,330	40.92%
271	OLD SURETY LIFE INSURANCE COMPANY	0.00%	394	4	\$950	\$0	\$0	\$20	0.00%
272	OLD UNITED LIFE INSURANCE COMPANY	0.00%	384	24	\$2,749	\$0	\$21,172	\$240	770.17%
273	OM FINANCIAL LIFE INSURANCE COMPANY	0.52%	43	12,907	\$34,389,327	\$4,387	\$43,954,025	\$1,010,231	127.83%

**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
274	ONENATION INSURANCE COMPANY	0.00%	411	2	\$0	\$0	\$0	\$30,000	N/A
275	OXFORD LIFE INSURANCE COMPANY	0.01%	188	1,019	\$829,858	\$0	\$462,796	\$10,956	55.77%
276	OZARK NATIONAL LIFE INSURANCE COMPANY	0.29%	61	49,105	\$18,929,747	\$72,062	\$9,680,078	\$1,675,610	51.52%
277	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	356	0	\$12,611	\$153	\$0	\$0	1.21%
278	PACIFIC LIFE & ANNUITY COMPANY	0.05%	135	277	\$3,402,744	\$0	\$3,283,934	\$0	96.51%
279	PACIFIC LIFE INSURANCE COMPANY	2.16%	12	18,581	\$141,575,276	\$167,088	\$131,268,809	\$4,615,053	92.84%
280	PAN AMERICAN ASSURANCE COMPANY	0.00%	254	527	\$280,961	\$0	\$1,144,448	\$33,606	407.33%
281	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	303	363	\$87,674	\$23,893	\$473,187	\$11,206	566.96%
282	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	378	10	\$3,078	\$0	\$9,002	\$254	292.46%
283	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	279	759	\$157,786	\$0	\$92,911	\$3,161	58.88%
284	PAUL REVERE VARIABLE ANNUITY INSURANCE COMP	0.00%	289	310	\$128,174	\$0	\$272,675	\$12,282	212.74%
285	PEKIN LIFE INSURANCE COMPANY	0.01%	199	627	\$609,169	\$248	\$249,661	\$70,472	41.02%
286	PENN INSURANCE AND ANNUITY COMPAY THE	0.07%	125	316	\$4,725,661	\$0	\$310,995	\$117,734	6.58%
287	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.23%	70	4,049	\$15,340,380	\$351,763	\$3,797,085	\$412,468	27.05%
288	PENNSYLVANIA LIFE INSURANCE COMPANY	0.01%	203	1,434	\$589,629	\$0	\$664,963	\$27,567	112.78%
289	PHARMACISTS LIFE INSURANCE COMPANY, THE	0.01%	236	546	\$364,574	\$41	\$42,626	\$60,120	11.70%
290	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.00%	363	94	\$8,348	\$0	\$19,053	\$1,865	228.23%
291	PHILADELPHIA FINANCIAL LIFE ASSURANCE COMPAN	0.00%	347	21	\$21,801	\$0	\$350,508	\$25,099	1607.76%
292	PHL VARIABLE INSURANCE COMPANY	0.22%	72	4,341	\$14,512,982	\$0	\$90,902,551	\$2,318,683	626.35%
293	PHOENIX LIFE AND ANNUITY COMPANY	0.01%	201	510	\$598,166	\$0	\$1,530,232	\$430,318	255.82%
294	PHOENIX LIFE INSURANCE COMPANY	0.36%	56	14,948	\$23,783,669	\$7,708,247	\$39,835,530	\$1,613,034	199.90%
295	PHYSICIANS LIFE INSURANCE COMPANY	0.08%	112	13,250	\$5,330,689	\$0	\$4,698,712	\$105,241	88.14%
296	PIONEER AMERICAN INSURANCE COMPANY	0.00%	291	492	\$120,605	\$0	\$190,896	\$9,615	158.28%
297	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.01%	190	608	\$736,150	\$3,153	\$597,255	\$72,013	81.56%
298	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	343	124	\$23,494	\$0	\$20,065	\$1,956	85.40%
299	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	316	1,295	\$60,269	\$10,843	\$80,862	\$6,785	152.16%
300	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.00%	333	647	\$31,403	\$277	\$40,048	\$1,886	128.41%
301	PRESIDENTIAL LIFE INSURANCE COMPANY	0.01%	210	699	\$554,438	\$0	\$2,493,449	\$6,566	449.73%
302	PRIMERICA LIFE INSURANCE COMPANY	0.47%	49	36,281	\$30,693,340	\$0	\$15,223,844	\$9,227,883	49.60%
303	PRINCIPAL LIFE INSURANCE COMPANY	0.81%	25	14,175	\$52,848,764	\$3,186,128	\$24,877,565	\$1,694,590	53.10%
304	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	0.08%	121	343	\$5,017,090	\$0	\$150,000	\$256,057	2.99%
305	PROFESSIONAL INSURANCE COMPANY	0.00%	334	85	\$30,666	\$0	\$0	\$3,013	0.00%
306	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPAN	0.01%	217	246	\$485,433	\$1,666	\$284,390	\$2,958	58.93%
307	PROTECTIVE LIFE INSURANCE COMPANY	10.91%	1	54,459	\$715,274,145	\$25,425	\$119,879,157	\$8,480,072	16.76%
308	PROVIDENT AMERICAN LIFE AND HEALTH INSURANCE	0.00%	355	22	\$15,484	\$0	\$214	\$181	1.38%
309	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPAI	0.13%	92	18,817	\$8,325,993	\$0	\$1,915,195	\$843,237	23.00%
310	PROVIDENT LIFE AND CASUALTY INSURANCE COMPA	0.00%	387	1	\$2,077	\$0	\$30,000	\$20	1444.39%
311	PRUCO LIFE INSURANCE COMPANY	4.31%	5	26,733	\$282,298,305	\$0	\$75,750,196	\$7,504,751	26.83%
312	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORA	0.05%	137	356	\$3,226,374	\$0	\$16,108,922	\$8,036	499.29%
313	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.50%	45	187,618	\$33,054,158	\$37,469,616	\$109,745,841	\$3,923,006	445.38%
314	PRUDENTIAL RETIREMENT INSURANCE AND ANNUITY	0.00%	411	0	\$0	\$0	\$202	\$0	N/A
315	PYRAMID LIFE INSURANCE COMPANY	0.01%	231	2,401	\$386,839	\$0	\$492,220	\$24,342	127.24%
316	REASSURE AMERICA LIFE INSURANCE COMPANY	0.26%	65	41,321	\$17,210,296	\$491,338	\$34,509,325	\$4,012,786	203.37%
317	RELIABLE LIFE INSURANCE COMPANY	0.19%	78	159,289	\$12,770,984	\$71	\$12,058,256	\$761,024	94.42%
318	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.05%	134	764	\$3,475,608	\$270	\$1,130,027	\$3,421	32.52%
319	RELIASTAR LIFE INSURANCE COMPANY	0.27%	63	21,507	\$17,807,552	\$239,797	\$19,691,923	\$6,826,538	111.93%
320	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.01%	194	2,887	\$682,522	\$1,102	\$873,819	\$83,008	128.19%
321	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY	0.00%	327	1,072	\$38,062	\$288	\$149,920	\$4,843	394.64%
322	RESERVE NATIONAL INSURANCE COMPANY	0.00%	302	383	\$93,872	\$0	\$96,728	\$2,794	103.04%
323	RG REINSURANCE COMPANY	0.02%	176	204	\$1,202,992	\$1,075,476	\$546,951	\$74,023	134.87%
324	RIVERSOURCE LIFE INSURANCE COMPANY	3.00%	9	21,349	\$196,628,049	\$0	\$131,880,956	\$2,095,778	67.07%
325	ROYAL ARCANUM SUPREME COUNCIL OF	0.00%	392	170	\$1,043	\$798	\$35,001	\$735	3432.31%
326	ROYAL NEIGHBORS OF AMERICA	0.03%	160	7,651	\$1,866,510	\$69,074	\$1,254,923	\$56,239	70.93%
327	S USA LIFE INSURANCE COMPANY INC	0.00%	367	10	\$6,227	\$0	\$0	\$950	0.00%
328	SAGICOR LIFE INSURANCE COMPANY	0.08%	120	661	\$5,121,655	\$1,711	\$182,976	\$4,311	3.61%
329	SAVINGS BANK LIFE INSURANCE COMPANY OF MASS.	0.01%	195	1,158	\$673,747	\$37,254	\$54,197	\$438,501	13.57%
330	SEARS LIFE INSURANCE COMPANY	0.00%	400	1	\$469	\$0	\$0	\$0	0.00%
331	SECURIAN LIFE INSURANCE COMPANY	0.00%	396	1	\$655	\$270	\$9,254	\$20	1454.05%
332	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.11%	94	6,729	\$7,476,759	\$84,111	\$17,666,637	\$75,762	237.41%
333	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.00%	309	394	\$68,545	\$0	\$163,665	\$2,078	238.77%
334	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.20%	75	2,877	\$13,433,132	\$45,971	\$25,778,793	\$1,360,843	192.25%
335	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NI	0.01%	215	2,465	\$497,980	\$67,276	\$63,695	\$79,132	26.30%
336	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.01%	198	1,020	\$632,569	\$0	\$194,866	\$8,275	30.81%
337	SENIOR LIFE INSURANCE COMPANY	0.01%	193	1,518	\$710,540	\$0	\$143,526	\$10,625	20.20%
338	SENTINEL AMERICAN LIFE INSURANCE CO	0.00%	407	30	\$162	\$0	\$1,783	\$32	1100.62%
339	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.01%	183	2,310	\$958,916	\$3,540	\$1,060,204	\$213,809	110.93%
340	SETTLERS LIFE INSURANCE COMPANY	0.00%	354	68	\$16,962	\$1,948	\$7	\$1,234	11.53%
341	SHELTER LIFE INSURANCE COMPANY	0.52%	44	76,283	\$34,048,349	\$1,518,404	\$21,730,545	\$4,696,397	68.28%

**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
342	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	287	367	\$131,189	\$1,094	\$79,508	\$1,602	61.44%
343	STANDARD INSURANCE COMPANY	0.13%	91	673	\$8,513,889	\$39,259	\$1,488,393	\$8,594	17.94%
344	STANDARD LIFE AND ACCIDENT INSURANCE COMPAN	0.01%	242	2,372	\$328,972	\$25,918	\$572,934	\$14,135	182.04%
345	STANDARD SECURITY LIFE INSURANCE COMPANY OF	0.00%	375	39	\$3,336	\$241	\$6,855	\$398	212.71%
346	STARMOUNT LIFE INSURANCE COMPANY	0.01%	229	855	\$389,909	\$0	\$123,592	\$25,599	31.70%
347	STATE FARM LIFE INSURANCE COMPANY	1.86%	15	235,488	\$121,594,501	\$21,039,544	\$80,067,593	\$19,511,882	83.15%
348	STATE LIFE INSURANCE COMPANY	0.33%	59	1,368	\$21,958,583	\$37,287	\$2,779,231	\$86,353	12.83%
349	STATE MUTUAL INSURANCE COMPANY	0.00%	253	636	\$281,954	\$43,740	\$322,876	\$7,473	130.03%
350	STERLING INVESTORS LIFE INSURANCE COMPANY	0.00%	307	110	\$71,416	\$13	\$21,014	\$1,045	29.44%
351	STERLING LIFE INSURANCE COMPANY	0.00%	337	99	\$29,982	\$0	\$0	\$1,054	0.00%
352	STONEBRIDGE LIFE INSURANCE COMPANY	0.02%	166	5,651	\$1,485,925	\$0	\$1,259,552	\$69,417	84.77%
353	SUN LIFE ASSURANCE COMPANY OF CANADA	0.24%	69	1,989	\$15,449,374	\$1,599,795	\$5,395,144	\$1,017,291	45.28%
354	SUN LIFE ASSURANCE OF CANADA (US)	-0.02%	411	1,873	-\$1,164,390	\$0	\$26,304,998	\$318,251	-2259.12%
355	SUNAMERICA ANNUITY AND LIFE ASSURANCE COMP	0.85%	24	10,602	\$55,773,854	\$0	\$168,593,054	\$66,004	302.28%
356	SUNAMERICA LIFE INSURANCE COMPANY	0.00%	267	2,122	\$212,816	\$1,276	\$6,709,609	\$3,656	3153.37%
357	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.00%	260	197	\$246,243	\$291	\$54,761	\$13,200	22.36%
358	SURETY LIFE INSURANCE COMPANY	0.01%	227	811	\$396,115	\$48	\$401,370	\$55,794	101.34%
359	SWISS RE LIFE & HEALTH AMERICA INC	0.00%	411	7	\$0	\$0	\$199,598	\$0	N/A
360	SYMETRA LIFE INSURANCE COMPANY	0.67%	32	16,347	\$43,636,048	\$172	\$15,508,450	\$1,228,569	35.54%
361	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	338	185	\$28,336	\$0	\$20,957	\$3,269	73.96%
362	TEACHERS INSURANCE AND ANNUITY ASSOCIATION (	1.73%	17	26,496	\$113,333,856	\$34,049,214	\$131,821,135	\$363,704	146.36%
363	TEXAS LIFE INSURANCE COMPANY	0.03%	153	6,992	\$2,226,345	\$130,790	\$1,009,346	\$277,835	51.21%
364	THRIVENT FINANCIAL FOR LUTHERANS	1.76%	16	84,212	\$115,657,954	\$6,780,219	\$101,253,072	\$4,745,450	93.41%
365	THRIVENT LIFE INSURANCE COMPANY	0.04%	152	500	\$2,432,790	\$0	\$1,912,941	\$15,629	78.63%
366	TIAA-CREF LIFE INSURANCE COMPANY	0.06%	129	1,134	\$4,061,148	\$0	\$3,233,327	\$356,946	79.62%
367	TIME INSURANCE COMPANY	0.02%	179	1,515	\$1,131,035	\$0	\$887,506	\$70,979	78.47%
368	TRANS WORLD ASSURANCE COMPANY	0.00%	281	540	\$153,630	\$0	\$11,392	\$15,507	7.42%
369	TRANSAMERICA ADVISORS LIFE INSURANCE COMPAN	0.00%	339	879	\$28,276	\$0	\$13,062,367	\$73,076	46195.95%
370	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPAN	0.05%	141	252	\$3,058,320	\$0	\$724,055	\$5,158	23.67%
371	TRANSAMERICA LIFE INSURANCE COMPANY	3.45%	8	52,637	\$226,305,622	\$271,048	\$164,033,265	\$7,081,823	72.60%
372	TRUSTMARK INSURANCE COMPANY	0.01%	237	1,452	\$363,046	\$38,279	\$1,392,212	\$29,493	394.02%
373	U S FINANCIAL LIFE INSURANCE COMPANY	0.08%	119	3,610	\$5,123,367	\$0	\$3,867,751	\$1,073,932	75.49%
374	ULLICO LIFE INSURANCE COMPANY	0.00%	330	50	\$34,638	\$0	\$69,741	\$2,752	201.34%
375	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	406	2	\$203	\$0	\$0	\$30	0.00%
376	UNIFIED LIFE INSURANCE COMPANY	0.01%	228	2,027	\$394,950	\$8,849	\$278,730	\$58,556	72.81%
377	UNION BANKERS INSURANCE COMPANY	0.01%	205	1,320	\$585,333	\$0	\$764,696	\$8,940	130.64%
378	UNION CENTRAL LIFE INSURANCE COMPANY	0.14%	89	5,271	\$9,128,997	\$176,441	\$10,012,069	\$716,457	111.61%
379	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	283	749	\$140,416	\$0	\$358,439	\$5,251	255.27%
380	UNION LABOR LIFE INSURANCE COMPANY	0.00%	357	44	\$11,462	\$984	\$8,000	\$520	78.38%
381	UNION SECURITY INSURANCE COMPANY	0.02%	170	7,757	\$1,419,739	\$8,880	\$5,714,705	\$168,780	403.14%
382	UNITED AMERICAN INSURANCE COMPANY	0.04%	145	4,810	\$2,788,184	\$0	\$4,223,418	\$29,023	151.48%
383	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	335	126	\$30,645	\$0	\$72,637	\$1,251	237.03%
384	UNITED FIDELITY LIFE INSURANCE COMPANY	0.01%	225	7,579	\$407,008	\$28,711	\$1,176,875	\$31,776	296.21%
385	UNITED HERITAGE LIFE INSURANCE COMPANY	0.07%	124	5,379	\$4,790,716	\$18,439	\$2,007,123	\$53,429	42.28%
386	UNITED HOME LIFE INSURANCE COMPANY	0.01%	189	1,400	\$765,150	\$120	\$451,077	\$47,884	58.97%
387	UNITED INSURANCE COMPANY OF AMERICA	0.00%	269	7,108	\$194,725	\$0	\$348,556	\$19,409	179.00%
388	UNITED INVESTORS LIFE INSURANCE COMPANY	0.05%	143	4,046	\$2,985,669	\$0	\$4,522,789	\$312,838	151.48%
389	UNITED LIFE INSURANCE COMPANY	0.10%	97	2,271	\$6,781,144	\$0	\$2,354,349	\$135,916	34.72%
390	UNITED NATIONAL LIFE INSURANCE COMPANY OF AM	0.00%	296	369	\$108,447	\$0	\$78,879	\$3,957	72.74%
391	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.50%	46	55,048	\$32,592,395	\$306	\$31,316,375	\$2,065,450	96.09%
392	UNITED SECURITY ASSURANCE COMPANY OF PENNS	0.00%	377	5	\$3,197	\$0	\$110	\$49	3.44%
393	UNITED SECURITY LIFE AND HEALTH INSURANCE CO	0.00%	359	15	\$11,189	\$0	\$0	\$244	0.00%
394	UNITED STATES LIFE INSURANCE COMPANY NEW YO	0.00%	246	257	\$295,956	\$7,293	\$1,019,173	\$41,573	346.83%
395	UNITED TEACHER ASSOCIATES INSURANCE CO	0.00%	304	202	\$80,136	\$0	\$20,281	\$1,267	25.31%
396	UNITED WORLD LIFE INSURANCE COMPANY	0.00%	326	1,748	\$38,638	\$0	\$39,740	\$5,089	102.85%
397	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.02%	174	2,718	\$1,279,734	\$0	\$588,298	\$21,112	45.97%
398	UNITY MUTUAL LIFE INSURANCE COMPANY	0.00%	370	53	\$5,904	\$114	\$48,805	\$270	828.57%
399	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.01%	235	2,895	\$374,915	\$12,349	\$764,798	\$49,892	207.29%
400	UNIVERSAL UNDERWRITERS LIFE INSURANCE COMP	0.00%	250	235	\$288,983	\$0	\$221,729	\$65,418	76.73%
401	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.01%	222	1,064	\$437,059	\$241,483	\$1,773,021	\$15,795	460.92%
402	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	365	174	\$7,678	\$0	\$27,576	\$383	359.16%
403	USAA DIRECT LIFE INSURANCE COMPANY	0.00%	405	5	\$240	\$0	\$0	\$500	0.00%
404	USAA LIFE INSURANCE COMPANY	0.34%	58	18,157	\$22,605,422	\$527,647	\$13,922,026	\$3,244,924	63.92%
405	USABLE LIFE	0.00%	345	160	\$23,055	\$0	\$15,957	\$8,200	69.21%
406	VANTIS LIFE INSURANCE COMPANY	0.00%	349	67	\$18,570	\$1,235	\$8,875	\$5,036	54.44%
407	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.54%	41	31	\$35,693,495	\$0	\$20,446,091	\$0	57.28%
408	WASHINGTON NATIONAL INSURANCE CO	0.03%	161	9,034	\$1,791,966	\$58,599	\$8,406,119	\$82,329	472.37%
409	WATKINS LIFE & BENEFIT ASSOCIATION	0.00%	323	2,376	\$45,147	\$0	\$61,900	\$3,269	137.11%
410	WEST COAST LIFE INSURANCE COMPANY	0.20%	76	11,805	\$13,415,137	\$107,380	\$9,861,048	\$4,986,010	74.31%

**2010 LIFE INSURANCE  
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411	WESTERN AND SOUTHERN LIFE INSURANCE COMPAN	0.09%	106	50,620	\$5,716,212	\$1,778,132	\$7,222,634	\$396,281	157.46%
412	WESTERN CATHOLIC UNION	0.17%	80	10,812	\$11,156,861	\$73,245	\$4,710,242	\$112,065	42.87%
413	WESTERN NATIONAL LIFE INSURANCE COMPANY	0.44%	52	8,542	\$28,843,820	\$0	\$53,506,444	\$1,986	185.50%
414	WESTERN RESERVE LIFE ASSURANCE CO OF OHIO	0.08%	116	5,141	\$5,164,460	\$144	\$13,594,531	\$1,002,329	263.24%
415	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.76%	28	17,817	\$49,633,307	\$0	\$41,066,516	\$608,837	82.74%
416	WILLIAM PENN ASSOCIATION	0.00%	262	118	\$221,082	\$684	\$158,216	\$1,049	71.87%
417	WILTON REASSURANCE LIFE COMPANY OF NEW YORK	0.00%	292	253	\$119,336	\$0	\$1,327,019	\$25,708	1112.00%
418	WINDSOR LIFE INSURANCE COMPANY	0.00%	397	1	\$508	\$0	\$0	\$34	0.00%
419	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	369	616	\$5,938	\$3,468	\$89,618	\$883	1567.63%
420	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.08%	109	4,525	\$5,530,529	\$484,454	\$2,593,905	\$142,943	55.66%
421	WORLD CORP INSURANCE COMPANY	0.00%	411	0	\$0	\$0	\$2,580	\$0	N/A
422	WORLD INSURANCE COMPANY	0.00%	301	365	\$96,232	\$6,581	\$177,224	\$10,520	191.00%
423	XL RE LIFE AMERICA INC	0.00%	411	1	\$0	\$0	\$0	\$42	N/A
424	ZALE LIFE INSURANCE COMPANY	0.00%	409	2	\$95	\$0	\$0	\$7	0.00%
TOTAL		100.00%		3,828,920	\$6,554,946,189	\$353,015,945	\$4,898,709,608	\$304,105,828	80.12%



**GROUP  
LIFE INSURANCE  
BY LINE OF BUSINESS  
BY COMPANY**





**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - GROUP WHOLE LIFE**

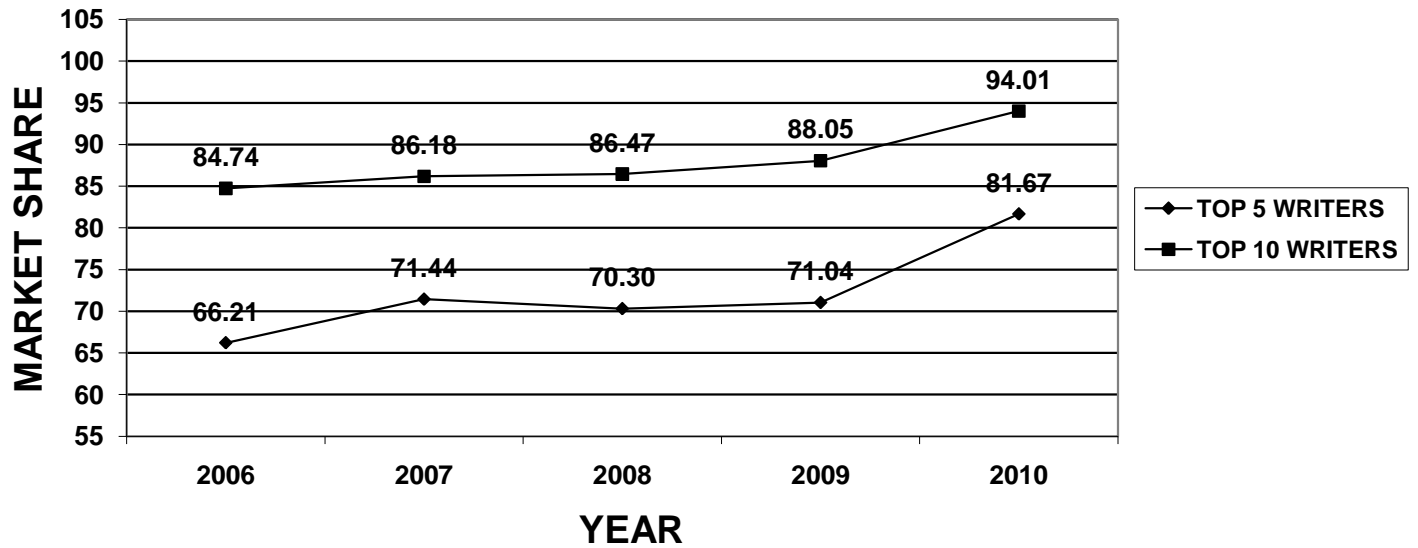
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.14%	25	1,543	\$100,544	\$0	\$145,327	\$34,369	144.54%
2	5 STAR LIFE INSURANCE COMPANY	0.01%	36	12	\$9,367	\$0	\$5,154	\$180	55.02%
3	ALLIANZ LIFE INSURANCE COMPANY OF NORTH A	0.01%	39	11	\$6,746	\$0	\$0	\$290	0.00%
4	ALLSTATE LIFE INSURANCE COMPANY	0.00%	56	84	\$0	\$0	\$0	\$914	N/A
5	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	56	0	\$0	\$0	\$0	\$37,145	N/A
6	AMERICAN GENERAL LIFE AND ACCIDENT INSURA	0.00%	55	26	\$124	\$0	\$18,000	\$391	14516.13%
7	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	56	5	\$0	\$0	\$0	\$23	N/A
8	AMERICAN GENERAL LIFE INSURANCE COMPANY	0.00%	56	7	\$0	\$0	\$0	\$197	N/A
9	AMERICAN MEMORIAL LIFE INSURANCE COMPAN'	4.81%	6	6,247	\$3,533,799	\$0	\$2,478,267	\$28,916	70.13%
10	AMERICAN NATIONAL INSURANCE COMPANY	0.35%	18	164	\$259,781	\$7,407	\$710,943	\$16,120	276.52%
11	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.00%	56	1	\$0	\$0	\$0	-\$16	N/A
12	AMERICO FINANCIAL LIFE AND ANNUITY INSURAN	0.00%	48	3	\$2,063	\$0	\$5,552	\$11	269.12%
13	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.01%	40	4	\$4,557	\$0	\$121,203	\$495	2659.71%
14	BROKERS NATIONAL LIFE ASSURANCE COMPANY	0.00%	43	21	\$3,601	\$0	\$0	\$125	0.00%
15	CANADA LIFE ASSURANCE COMPANY	0.00%	56	9	\$0	\$0	\$29,673	\$399	N/A
16	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.01%	37	168	\$8,618	\$0	\$96,273	\$971	1117.12%
17	CHARTER NATIONAL LIFE INSURANCE CO	0.00%	56	89	\$0	\$0	\$0	\$5,027	N/A
18	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.01%	38	0	\$6,881	\$0	\$12,334	\$0	179.25%
19	COLONIAL PENN LIFE INSURANCE COMPANY	0.29%	22	539	\$212,986	\$0	\$63,978	\$5,585	30.04%
20	COLUMBIAN LIFE INSURANCE COMPANY	0.05%	30	92	\$34,028	\$0	\$868	\$392	2.55%
21	COMBINED INSURANCE CO OF AMERICA	0.07%	26	702	\$48,976	\$0	\$63,048	\$3,417	128.73%
22	COMPANION LIFE INSURANCE COMPANY	0.35%	19	3,796	\$253,821	\$0	\$261,800	\$136,424	103.14%
23	CONSECO LIFE INSURANCE CO	0.00%	56	19	\$0	\$0	\$845	\$183	N/A
24	CONSTITUTION LIFE INSURANCE COMPANY	0.00%	56	0	\$0	\$0	\$0	-\$32	N/A
25	CONTINENTAL AMERICAN INSURANCE COMPANY	0.02%	35	44	\$12,556	\$0	\$50,122	\$39,023	399.19%
26	CONTINENTAL ASSURANCE COMPANY	0.05%	29	253	\$39,222	\$0	\$51,478	\$1	131.25%
27	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	44	0	\$3,572	\$0	\$50,000	\$0	1399.78%
28	CUNA MUTUAL INSURANCE SOCIETY	2.88%	7	5,371	\$2,116,486	\$0	\$597,721	\$43,872	28.24%
29	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.03%	33	0	\$19,976	\$0	\$0	\$0	0.00%
30	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.41%	16	1,920	\$299,550	\$0	\$263,463	\$14,203	87.95%
31	FORETHOUGHT LIFE INSURANCE COMPANY	6.06%	5	15,596	\$4,447,506	\$0	\$5,732,161	\$77,102	128.88%
32	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.03%	32	63	\$22,664	\$0	\$6,964	\$212	30.73%
33	GENERAL FIDELITY LIFE INSURANCE CO	0.00%	56	3	\$0	\$0	\$0	\$28	N/A
34	GENWORTH LIFE INSURANCE COMPANY	0.46%	15	62	\$340,000	\$0	\$0	\$7,444	0.00%
35	GLOBE LIFE AND ACCIDENT INSURANCE COMPAN	1.98%	8	18,587	\$1,451,714	\$0	\$165,936	\$272,411	11.43%
36	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	56	75	\$0	\$0	\$50,491	\$362	N/A
37	GREAT WESTERN INSURANCE COMPANY	0.75%	10	1,592	\$548,950	\$0	\$521,474	\$7,617	94.99%
38	HOMESTEADERS LIFE COMPANY	7.46%	4	10,541	\$5,475,779	\$0	\$2,632,326	\$44,902	48.07%
39	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	56	455	\$0	\$0	\$179,371	\$2,681	N/A
40	ING USA ANNUITY AND LIFE INSURANCE COMPAN	0.00%	56	1	\$0	\$0	\$0	\$0	N/A
41	INTRAMERICA LIFE INSURANCE COMPANY	0.00%	51	2	\$536	\$0	\$4,140	\$8	772.39%
42	INVESTORS HERITAGE LIFE INSURANCE COMPAN'	0.01%	41	27	\$4,327	\$0	\$1,104	\$136	25.51%
43	JOHN HANCOCK LIFE INSURANCE COMPANY (USA	0.00%	46	1	\$3,446	\$0	\$86,537,035	\$248	2511231.43%
44	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	52	16	\$268	\$0	\$145,410	\$47	54257.46%
45	LIFESecure INSURANCE COMPANY	0.00%	56	1	\$0	\$0	\$0	\$10	N/A
46	LINCOLN HERITAGE LIFE INSURANCE COMPANY	1.92%	9	448	\$1,411,071	\$0	\$122,252	\$2,499	8.66%
47	MASSACHUSETTS MUTUAL LIFE INSURANCE COM	0.26%	23	206	\$193,805	\$0	\$294,922	\$140	152.17%
48	METLIFE INVESTORS INSURANCE COMPANY	0.00%	56	23	\$0	\$0	\$9,148	\$2,643	N/A
49	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	45	6	\$3,500	\$0	\$0	\$138	0.00%
50	MONUMENTAL LIFE INSURANCE COMPANY	0.51%	12	2,237	\$375,094	\$0	\$345,391	\$8,135	92.08%
51	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.31%	20	524	\$226,735	\$0	\$0	\$35,264	0.00%
52	NATIONAL FARMERS UNION LIFE INSURANCE CO	0.00%	47	16	\$2,278	\$0	\$0	\$371	0.00%
53	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	7.86%	3	4,107	\$5,771,575	\$481	\$874,506	\$10,820	15.16%
54	NEW YORK LIFE INSURANCE COMPANY	11.74%	2	16,178	\$8,619,387	\$13,609	\$4,223,409	\$162,807	49.16%
55	NORTH AMERICAN COMPANY FOR LIFE AND HEAL	0.06%	28	72	\$43,438	\$0	\$2,896	\$7,203	6.67%
56	NORTH CAROLINA MUTUAL LIFE INSURANCE COM	0.00%	56	333	\$0	\$0	\$0	\$39,731	N/A
57	OXFORD LIFE INSURANCE COMPANY	0.00%	56	0	\$0	\$0	\$0	\$37	N/A
58	PEKIN LIFE INSURANCE COMPANY	0.19%	24	54	\$139,521	\$0	\$0	\$366	0.00%
59	PENNSYLVANIA LIFE INSURANCE COMPANY	0.00%	56	2	\$0	\$0	\$0	\$16	N/A
60	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	56	1	\$0	\$0	\$0	\$65	N/A
61	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	49	20	\$1,745	\$0	\$47,568,882	\$869	2726010.43%
62	PRUDENTIAL INSURANCE COMPANY OF AMERICA	48.55%	1	264,111	\$35,649,104	\$805,893	\$58,193,650	\$21,980,375	165.50%
63	RELIABLE LIFE INSURANCE COMPANY	0.00%	56	15	\$0	\$0	\$0	\$112	N/A
64	S USA LIFE INSURANCE COMPANY INC	0.02%	34	3	\$14,887	\$0	\$0	\$4,737	0.00%
65	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.00%	56	18	\$0	\$0	\$0	\$684	N/A
66	SETTLERS LIFE INSURANCE COMPANY	0.01%	42	114	\$3,793	\$0	\$88	\$259	2.32%
67	STONEBRIDGE LIFE INSURANCE COMPANY	0.54%	11	1,608	\$398,143	\$0	\$499,528	\$7,609	125.46%
68	TRANS WORLD ASSURANCE COMPANY	0.00%	56	0	\$0	\$0	\$0	\$36,773	N/A
69	TRANSAMERICA FINANCIAL LIFE INSURANCE COM	0.00%	50	1	\$1,103	\$0	\$5,584	\$0	506.26%

**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - GROUP WHOLE LIFE**

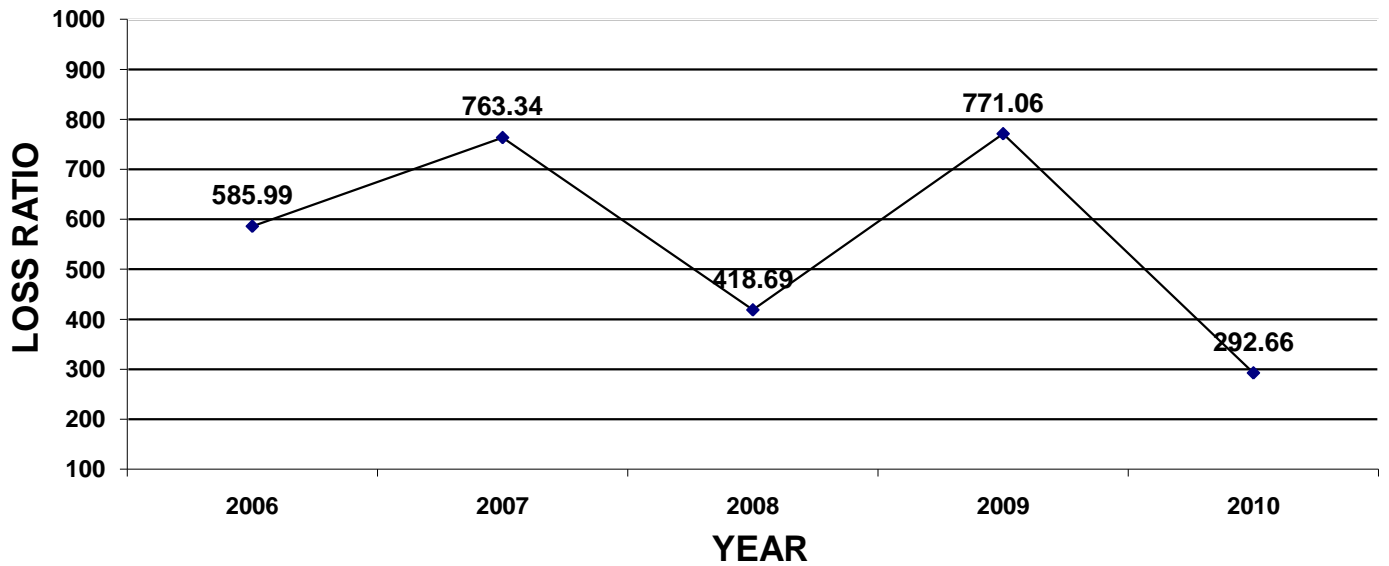
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	TRANSAMERICA LIFE INSURANCE COMPANY	0.00%	54	1	\$167	\$0	\$0	\$0	0.00%
71	TRUSTMARK INSURANCE COMPANY	0.00%	56	0	\$0	\$0	\$408	\$0	N/A
72	UNIFIED LIFE INSURANCE COMPANY	0.48%	14	1,293	\$350,722	\$0	\$118,857	\$3,036	33.89%
73	UNION BANKERS INSURANCE COMPANY	0.00%	56	0	\$0	\$0	\$0	-\$16	N/A
74	UNION FIDELITY LIFE INSURANCE COMPANY	0.38%	17	1,610	\$278,185	\$0	\$328,448	\$4,670	118.07%
75	UNION LABOR LIFE INSURANCE COMPANY	0.06%	27	135	\$46,049	\$0	\$29,938	\$929	65.01%
76	UNION SECURITY INSURANCE COMPANY	0.30%	21	1,119	\$219,776	\$0	\$276,539	\$6,025	125.83%
77	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	56	8	\$0	\$0	\$0	\$21	N/A
78	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.50%	13	524	\$369,708	\$0	\$155,987	\$1,413	42.19%
79	UNIVERSAL GUARANTY LIFE INSURANCE COMPAN	0.00%	53	0	\$180	\$0	\$0	\$0	0.00%
80	WASHINGTON NATIONAL INSURANCE CO	0.00%	56	7	\$0	\$0	\$0	\$273	N/A
81	WEST COAST LIFE INSURANCE COMPANY	0.04%	31	3	\$31,221	\$0	\$0	\$3,055	0.00%
TOTAL		100.00%		362,949	\$73,423,631	\$827,390	\$214,052,894	\$23,102,892	292.66%

## MISSOURI GROUP WHOLE LIFE INSURANCE

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO



**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - GROUP TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.36%	32	7,464	\$1,402,009	\$0	\$1,004,609	\$827,797	71.65%
2	AAA LIFE INSURANCE COMPANY	0.43%	28	3,985	\$1,655,135	\$0	\$1,575,000	\$386,077	95.16%
3	AETNA LIFE INSURANCE COMPANY	3.61%	7	52,472	\$13,919,432	\$0	\$10,016,910	\$4,592,690	71.96%
4	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	125	3	\$2,601	\$0	\$0	\$125	0.00%
5	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMER	0.01%	83	82	\$49,474	\$0	\$0	\$2,127	0.00%
6	ALLSTATE LIFE INSURANCE COMPANY	0.25%	41	2,702	\$957,554	\$0	\$716,915	\$60,361	74.87%
7	AMALGAMATED LIFE INSURANCE COMPANY	0.01%	97	2,128	\$23,084	\$0	\$11,044	\$140,300	47.84%
8	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF	0.01%	82	190	\$49,568	\$0	\$33,000	\$5,295	66.58%
9	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.03%	72	7	\$119,078	\$0	\$72,259	\$13,702	60.68%
10	AMERICAN EQUITY INVESTMENT LIFE INSURANCE COI	0.04%	64	3,025	\$147,060	\$0	\$94,900	\$34,855	64.53%
11	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF CC	0.01%	89	171	\$37,308	\$0	\$0	\$3,782	0.00%
12	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.13%	49	1,553	\$509,625	\$131,082	\$364,000	\$130,648	97.15%
13	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	102	217	\$17,439	\$0	\$10,000	\$1,603	57.34%
14	AMERICAN GENERAL ASSURANCE COMPANY	0.17%	46	4,649	\$668,784	\$0	\$316,118	\$186,193	47.27%
15	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	101	244	\$17,644	\$0	\$24,616	\$8,914	139.51%
16	AMERICAN GENERAL LIFE INSURANCE COMPANY OF I	0.07%	57	1,143	\$260,745	\$0	\$127,519	\$73,921	48.91%
17	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	128	14	\$1,745	\$0	\$0	\$440	0.00%
18	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.04%	61	882	\$160,792	\$0	\$150,000	\$32,068	93.29%
19	AMERICAN INCOME LIFE INSURANCE CO	0.00%	115	1	\$6,967	\$0	\$6,500	\$260	93.30%
20	AMERICAN MEDICAL SECURITY LIFE INSURANCE COM	0.03%	73	1,000	\$108,188	\$0	\$20,000	\$10,046	18.49%
21	AMERICAN NATIONAL INSURANCE COMPANY	0.04%	65	1,246	\$144,622	\$0	\$131,648	\$147,012	91.03%
22	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.00%	144	1	\$522	\$0	\$0	\$47	0.00%
23	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	139	20	\$722	\$0	\$0	\$114	0.00%
24	AMERICAN UNDERWRITERS LIFE INSURANCE COMPAN	0.00%	140	1	\$621	\$0	\$0	\$19	0.00%
25	AMERICAN UNITED LIFE INSURANCE CO	0.41%	29	13,157	\$1,569,142	\$0	\$665,569	\$681,885	42.42%
26	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE C	0.01%	98	27	\$22,731	\$0	\$0	\$3,872	0.00%
27	ANTHEM LIFE INSURANCE COMPANY	2.25%	13	79,266	\$8,691,389	\$0	\$4,629,945	\$2,376,782	53.27%
28	ASSURITY LIFE INSURANCE COMPANY	0.01%	90	17	\$34,829	\$0	\$73,125	\$1,614	209.95%
29	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.03%	70	16	\$121,830	\$0	\$0	\$577	0.00%
30	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	155	239	\$0	\$0	\$0	\$7,176	N/A
31	BALBOA LIFE INSURANCE COMPANY	0.00%	122	14	\$3,643	\$0	\$0	\$792	0.00%
32	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	118	10	\$5,017	\$0	\$134	\$249	2.67%
33	BANKERS LIFE AND CASUALTY COMPANY	0.00%	155	0	\$0	\$0	\$51,000	\$0	N/A
34	BEST LIFE AND HEALTH INSURANCE COMPANY	0.00%	153	4	\$38	\$0	\$0	\$124	0.00%
35	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.01%	81	706	\$54,823	\$0	\$10,000	\$7,842	18.24%
36	CELTIC INSURANCE COMPANY	0.00%	155	4	\$0	\$0	\$0	\$0	N/A
37	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	126	0	\$1,955	\$0	\$30,000	\$0	1534.53%
38	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	155	124	-\$4,428	\$0	\$0	\$2,643	0.00%
39	CHURCH LIFE INSURANCE CORPORATION	0.05%	58	314	\$191,565	\$0	\$247,000	\$18,026	128.94%
40	CITIZENS SECURITY LIFE INS CO	0.00%	130	2	\$1,518	\$0	\$0	\$276	0.00%
41	COLONIAL LIFE & ACCIDENT INS CO	0.04%	62	473	\$156,647	\$0	\$70,000	\$28,620	44.69%
42	COLONIAL PENN LIFE INSURANCE COMPANY	0.09%	53	991	\$362,676	\$0	\$231,806	\$18,565	63.92%
43	COMBINED INSURANCE CO OF AMERICA	0.01%	99	125	\$19,700	\$0	\$9,041	\$559	45.89%
44	COMMONWEALTH ANNUITY AND LIFE INSURANCE COI	0.00%	155	1	-\$202	\$0	\$0	\$0	0.00%
45	CONNECTICUT GENERAL LIFE INS CO	0.03%	75	14	\$97,676	\$0	\$48,768	\$25	49.93%
46	CONTINENTAL ASSURANCE COMPANY	0.01%	91	217	\$33,641	\$0	\$44,152	\$17	131.24%
47	COUNTRY LIFE INSURANCE COMPANY	0.03%	67	5	\$129,804	\$0	\$86,802	\$241	66.87%
48	CROWN LIFE INSURANCE COMPANY	0.00%	120	8	\$3,998	\$0	\$0	\$546	0.00%
49	CUNA MUTUAL INSURANCE SOCIETY	0.47%	26	46,553	\$1,823,768	\$0	\$1,240,761	\$307,498	68.03%
50	EMC NATIONAL LIFE COMPANY	0.28%	37	6,726	\$1,065,156	\$0	\$1,044,672	\$610,586	98.08%
51	EPIC LIFE INSURANCE COMPANY THE	0.01%	93	287	\$30,505	\$0	\$0	\$8,246	0.00%
52	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	116	2,351	\$6,496	\$0	\$445,732	\$352,911	6861.64%
53	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOI	0.10%	52	708	\$379,943	\$0	\$0	\$47,204	0.00%
54	FARMERS NEW WORLD LIFE INSURANCE CO	0.00%	155	6	\$0	\$0	\$0	\$601,746	N/A
55	FEDERATED LIFE INSURANCE COMPANY	0.08%	56	2,155	\$307,496	\$0	\$54,375	\$45,268	17.68%
56	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIFE II	0.01%	84	151	\$49,464	\$0	\$0	\$5,604	0.00%
57	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.37%	31	24,618	\$1,411,862	\$0	\$742,700	\$996,262	52.60%
58	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	131	0	\$1,263	\$0	\$0	\$0	0.00%
59	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.00%	127	4	\$1,763	\$0	\$0	\$175	0.00%
60	FORT DEARBORN LIFE INSURANCE COMPANY	0.75%	23	310	\$2,912,622	\$0	\$1,984,274	\$1,772,419	68.13%
61	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.03%	71	1	\$121,661	\$0	\$144,435	\$1,147	118.72%
62	GERBER LIFE INSURANCE COMPANY	0.03%	74	616	\$99,339	\$0	\$95,674	\$2,038	96.31%
63	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	2.08%	15	50,979	\$8,024,870	\$0	\$4,753,681	\$610,178	59.24%
64	GOLDEN RULE INSURANCE COMPANY	0.04%	63	1,646	\$154,600	\$0	\$0	\$87,333	0.00%
65	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE	0.09%	55	1,451	\$331,743	\$0	\$277,967	\$171,925	83.79%
66	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	143	1	\$555	\$0	\$0	\$156	0.00%
67	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	154	0	\$22	\$0	\$0	\$76	0.00%
68	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.28%	36	1,099	\$1,069,986	\$0	\$6,100,889	\$596,717	570.18%
69	GUARANTEE TRUST LIFE INSURANCE CO	0.01%	87	100	\$42,585	\$0	\$40,074	\$1,615	94.10%
70	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	3.23%	8	85,050	\$12,472,136	\$0	\$7,441,688	\$5,421,262	59.67%

**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - GROUP TERM LIFE**

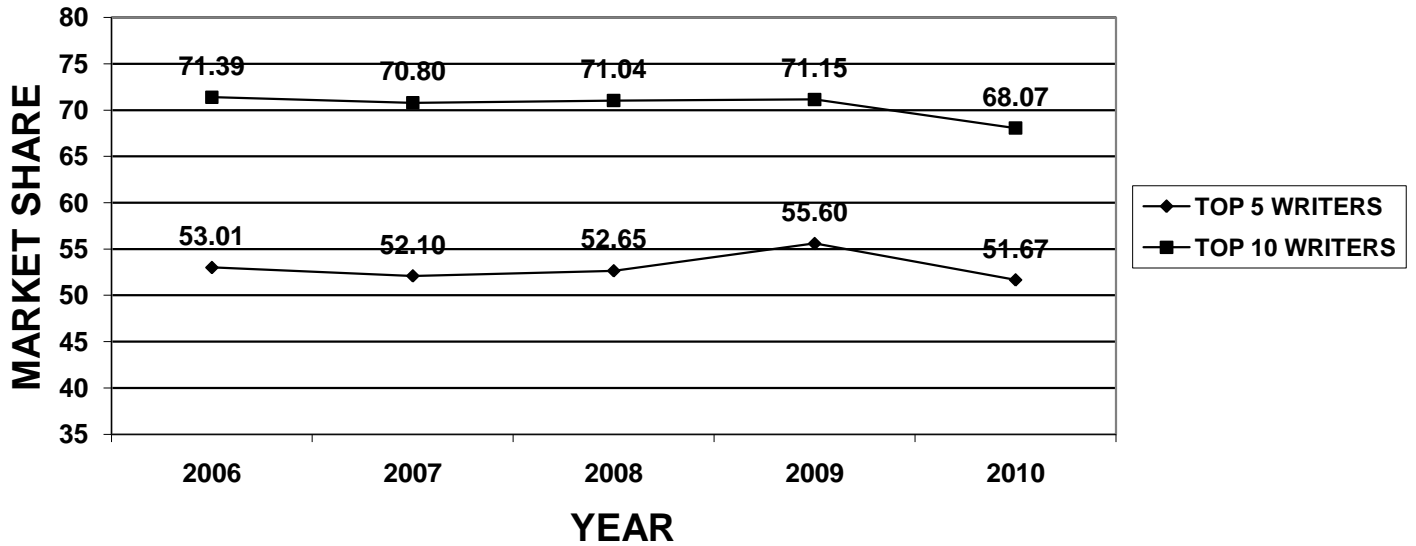
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
71	HARTFORD LIFE AND ACCIDENT INSURANCE COMPAN	11.52%	2	145,944	\$44,465,387	\$0	\$32,159,693	\$19,636,902	72.33%
72	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	0.00%	151	2	\$307	\$0	\$0	\$0	0.00%
73	HARTFORD LIFE INSURANCE COMPANY	0.16%	47	2,652	\$602,221	\$0	\$474,055	\$121,575	78.72%
74	HCC LIFE INSURANCE COMPANY	0.01%	92	610	\$33,429	\$0	\$100,000	\$7,306	299.14%
75	HM LIFE INSURANCE COMPANY	0.00%	106	58	\$12,722	\$0	\$0	\$3,299	0.00%
76	HORACE MANN LIFE INSURANCE COMPANY	0.02%	79	310	\$59,333	\$0	\$0	\$17,162	0.00%
77	HUMANA INSURANCE COMPANY	0.30%	34	13,884	\$1,138,872	\$0	\$664,102	\$315,625	58.31%
78	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.14%	48	1,455	\$555,546	\$0	\$196,474	\$100,464	35.37%
79	INVESTORS CONSOLIDATED INSURANCE COMPANY	0.00%	137	7	\$726	\$0	\$0	\$11	0.00%
80	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	155	0	\$0	\$0	\$0	\$55,833	N/A
81	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	141	1	\$586	\$0	\$65,232	\$200	11131.74%
82	JOHN ALDEN LIFE INSURANCE COMPANY	0.04%	60	2,254	\$164,668	\$0	\$55,000	\$52,903	33.40%
83	KANAWHA INSURANCE COMPANY	0.44%	27	7,620	\$1,700,862	\$0	\$1,025,959	\$813,029	60.32%
84	KANSAS CITY LIFE INSURANCE COMPANY	0.71%	24	335	\$2,755,530	\$0	\$1,503,809	\$903,351	54.57%
85	KEMPER INVESTORS LIFE INS CO	0.01%	85	170	\$45,633	\$0	\$0	\$16,007	0.00%
86	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	111	49	\$11,256	\$0	\$170,000	\$3,154	1510.31%
87	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.63%	25	11,018	\$2,433,156	\$0	\$2,077,623	\$1,910,196	85.39%
88	LIBERTY LIFE INSURANCE COMPANY	0.10%	51	1,144	\$387,308	\$0	\$162,340	\$54,084	41.91%
89	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.25%	39	6,720	\$972,549	\$0	\$12,656	\$144,386	1.30%
90	LIFE INSURANCE COMPANY OF NORTH AMERICA	2.52%	10	69	\$9,711,530	\$0	\$12,000,983	\$3,225,220	123.57%
91	LINCOLN BENEFIT LIFE COMPANY	0.00%	134	3	\$902	\$0	\$0	\$300	0.00%
92	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	132	5	\$1,068	\$0	\$0	\$27	0.00%
93	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	152	1	\$107	\$0	\$0	\$100	0.00%
94	LINCOLN NATIONAL LIFE INSURANCE COMPANY	2.46%	11	96,022	\$9,502,286	\$0	\$6,608,611	\$4,200,631	69.55%
95	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	147	1	\$466	\$0	\$0	\$75	0.00%
96	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	103	185	\$16,660	\$0	\$0	\$3,615	0.00%
97	MAMSI LIFE AND HEALTH INSURANCE COMPANY	0.01%	94	0	\$30,364	\$0	\$0	\$0	0.00%
98	MANHATTAN LIFE INSURANCE COMPANY	0.00%	155	9	\$0	\$0	\$1,937	\$45	N/A
99	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.00%	104	86	\$14,549	\$0	\$0	\$2,645	0.00%
100	MEMBERS LIFE INSURANCE COMPANY	0.00%	124	18	\$3,116	\$0	\$0	\$77	0.00%
101	MERIT LIFE INSURANCE CO	0.05%	59	279	\$178,020	\$0	\$204,814	\$9,262	115.05%
102	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.00%	155	38,044	\$0	\$0	\$754,936	\$8,183	N/A
103	METROPOLITAN LIFE INSURANCE COMPANY	18.63%	1	676,986	\$71,904,678	\$0	\$197,381,580	\$33,360,428	274.50%
104	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF T	0.00%	145	2	\$514	\$0	\$0	\$35	0.00%
105	MINNESOTA LIFE INSURANCE COMPANY	5.37%	4	89,470	\$20,712,415	\$0	\$20,135,694	\$8,223,396	97.22%
106	MISSOURI VALLEY LIFE AND HEALTH INSURANCE CON	0.36%	33	45,740	\$1,374,713	\$0	\$415,000	\$467,400	30.19%
107	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	108	113	\$12,329	\$0	\$0	\$2,529	0.00%
108	MONUMENTAL LIFE INSURANCE COMPANY	0.20%	45	1,926	\$754,854	\$0	\$442,471	\$81,702	58.62%
109	MONY LIFE INSURANCE COMPANY	0.00%	105	9	\$13,102	\$0	\$688	\$1,783	5.25%
110	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	100	71	\$18,344	\$0	\$4,700	\$606	25.62%
111	NATIONAL HEALTH INSURANCE COMPANY	0.00%	136	4	\$747	\$0	\$0	\$50	0.00%
112	NEW YORK LIFE INSURANCE COMPANY	4.02%	6	32,813	\$15,532,637	\$824,970	\$9,518,200	\$1,871,285	66.59%
113	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.00%	114	99	\$7,830	\$0	\$0	\$4,078	0.00%
114	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.00%	155	1	\$0	\$0	\$0	\$9	N/A
115	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	110	0	\$11,956	\$0	\$0	\$0	0.00%
116	PAN-AMERICAN LIFE INSURANCE COMPANY	0.01%	95	27	\$29,081	\$0	\$2,960	\$3,841	10.18%
117	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	135	0	\$860	\$0	\$0	\$0	0.00%
118	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	109	41	\$12,281	\$0	\$0	\$3,949	0.00%
119	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	0.00%	155	1	\$0	\$0	\$0	\$14	N/A
120	PHOENIX LIFE INSURANCE COMPANY	0.00%	149	19	\$340	\$0	\$0	\$177	0.00%
121	PIONEER AMERICAN INSURANCE COMPANY	0.00%	123	14	\$3,385	\$0	\$0	\$743	0.00%
122	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	146	2	\$508	\$0	\$0	\$128	0.00%
123	PRINCIPAL LIFE INSURANCE COMPANY	3.02%	9	100,523	\$11,651,948	\$0	\$9,781,593	\$4,280,933	83.95%
124	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	133	10	\$961	\$0	\$231,750	\$478	24115.50%
125	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPAN	0.02%	78	62	\$59,935	\$0	\$719,034	\$5,435	1199.69%
126	PROVIDENT LIFE AND CASUALTY INSURANCE COMPAN	0.00%	142	4	\$585	\$0	\$0	\$317	0.00%
127	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.86%	22	24,693	\$3,333,041	\$75,348	\$5,742,879	\$1,812,540	174.56%
128	REASSURE AMERICA LIFE INSURANCE COMPANY	0.04%	66	179	\$141,144	\$0	\$93,273	\$8,501	66.08%
129	RELiance STANDARD LIFE INSURANCE COMPANY	2.06%	16	47,251	\$7,958,410	\$0	\$6,928,626	\$2,912,672	87.06%
130	RELIASTAR LIFE INSURANCE COMPANY	1.27%	20	83,331	\$4,902,472	\$9,502	\$5,934,445	\$11,530,475	121.24%
131	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.01%	88	159	\$39,753	\$0	\$300,517	\$3,542	755.96%
132	SEARS LIFE INSURANCE COMPANY	0.13%	50	1,440	\$497,517	\$0	\$206,075	\$27,430	41.42%
133	SECURIAN LIFE INSURANCE COMPANY	0.00%	107	88	\$12,584	\$0	\$0	\$7,593	0.00%
134	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.00%	148	5	\$418	\$0	\$0	\$275	0.00%
135	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	155	0	\$0	\$0	\$0	\$38,012	N/A
136	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.01%	80	44	\$55,088	\$0	\$67,850	\$11,386	123.17%
137	SHELTER LIFE INSURANCE COMPANY	0.22%	44	2,782	\$862,387	\$0	\$786,000	\$207,386	91.14%
138	STANDARD INSURANCE COMPANY	10.79%	3	217,505	\$41,647,112	\$0	\$34,024,516	\$12,695,703	81.70%
139	STANDARD SECURITY LIFE INSURANCE COMPANY OF	0.00%	121	25	\$3,980	\$0	\$0	\$380	0.00%

**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - GROUP TERM LIFE**

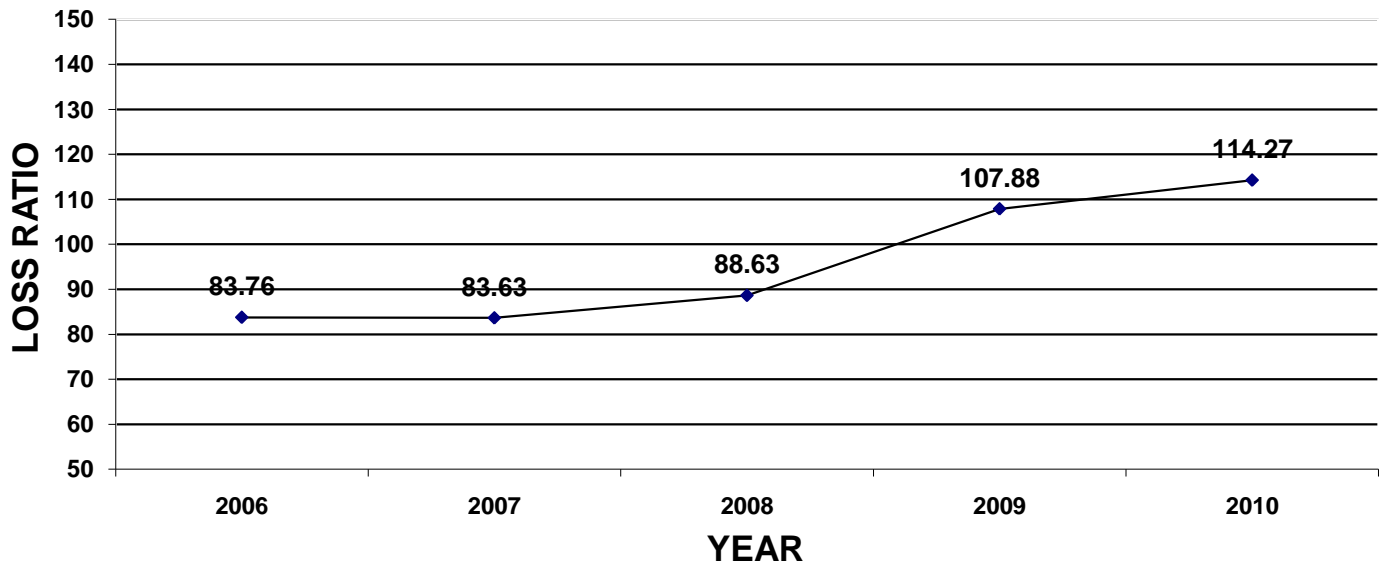
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
140	STARMOUNT LIFE INSURANCE COMPANY	0.00%	117	16	\$5,106	\$0	\$0	\$175	0.00%
141	STATE FARM LIFE INSURANCE COMPANY	0.23%	42	5,132	\$904,319	\$286	\$1,384,800	\$352,181	153.16%
142	STONEBRIDGE LIFE INSURANCE COMPANY	0.38%	30	7,127	\$1,483,237	\$0	\$535,669	\$150,113	36.11%
143	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.25%	38	12,200	\$983,446	\$0	\$825,512	\$283,607	83.94%
144	SUN LIFE ASSURANCE COMPANY OF CANADA	2.30%	12	59,898	\$8,865,038	\$0	\$5,608,808	\$4,795,117	63.27%
145	SURETY LIFE INSURANCE COMPANY	0.00%	150	0	\$322	\$0	\$0	\$0	0.00%
146	SYMETRA LIFE INSURANCE COMPANY	0.02%	77	308	\$69,973	\$0	\$291,000	\$9,458	415.87%
147	TIME INSURANCE COMPANY	0.03%	69	1,440	\$124,837	\$0	\$0	\$35,804	0.00%
148	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPAN	0.01%	86	47	\$42,805	\$0	\$0	\$1,355	0.00%
149	TRANSAMERICA LIFE INSURANCE COMPANY	0.23%	43	671	\$896,272	\$0	\$1,636,935	\$190,619	182.64%
150	TRUSTMARK INSURANCE COMPANY	0.00%	113	144	\$8,367	\$0	\$3,019	\$7,134	36.08%
151	TRUSTMARK LIFE INSURANCE COMPANY	0.02%	76	1,265	\$72,358	\$0	\$18,432	\$26,785	25.47%
152	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	155	0	\$0	\$0	\$83,940	\$0	N/A
153	UNIMERICA INSURANCE COMPANY	1.68%	17	47,880	\$6,475,488	\$0	\$4,393,349	\$3,021,919	67.85%
154	UNION FIDELITY LIFE INSURANCE COMPANY	0.03%	68	996	\$126,866	\$0	\$83,492	\$21,109	65.81%
155	UNION LABOR LIFE INSURANCE COMPANY	0.25%	40	26,118	\$967,833	\$16,473	\$604,928	\$197,140	64.21%
156	UNION SECURITY INSURANCE COMPANY	1.49%	19	38,300	\$5,761,130	\$0	\$3,738,100	\$2,015,306	64.88%
157	UNITED AMERICAN INSURANCE COMPANY	0.00%	129	5	\$1,548	\$0	\$0	\$104	0.00%
158	UNITED HEALTHCARE INSURANCE COMPANY	1.10%	21	1,581	\$4,233,671	\$0	\$2,510,335	\$2,310,499	59.29%
159	UNITED INVESTORS LIFE INSURANCE COMPANY	0.09%	54	1,458	\$335,498	\$0	\$225,000	\$50,884	67.06%
160	UNITED LIFE INSURANCE COMPANY	0.00%	112	31	\$8,473	\$0	\$0	\$2,350	0.00%
161	UNITED OF OMAHA LIFE INSURANCE COMPANY	2.09%	14	45,076	\$8,066,674	\$0	\$4,094,166	\$2,741,387	50.75%
162	UNITED SECURITY LIFE AND HEALTH INSURANCE CON	0.00%	119	29	\$4,847	\$0	\$0	\$760	0.00%
163	UNITED STATES LIFE INSURANCE COMPANY NEW YOR	0.29%	35	1,062	\$1,099,901	\$0	\$1,574,371	\$207,815	143.14%
164	UNUM LIFE INSURANCE COMPANY OF AMERICA	5.35%	5	113,249	\$20,651,819	\$0	\$12,437,053	\$7,840,845	60.22%
165	USABLE LIFE	1.62%	18	2,310	\$6,267,103	\$0	\$2,780,832	\$3,205,963	44.37%
166	VANTIS LIFE INSURANCE COMPANY	0.00%	138	3	\$725	\$0	\$0	\$275	0.00%
167	WASHINGTON NATIONAL INSURANCE CO	0.01%	96	93	\$24,256	\$0	\$895,818	\$1,707	3693.18%
TOTAL		100.00%		2,424,579	\$385,905,526	\$1,057,661	\$439,920,936	\$158,090,482	114.27%

## MISSOURI GROUP TERM LIFE INSURANCE

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO



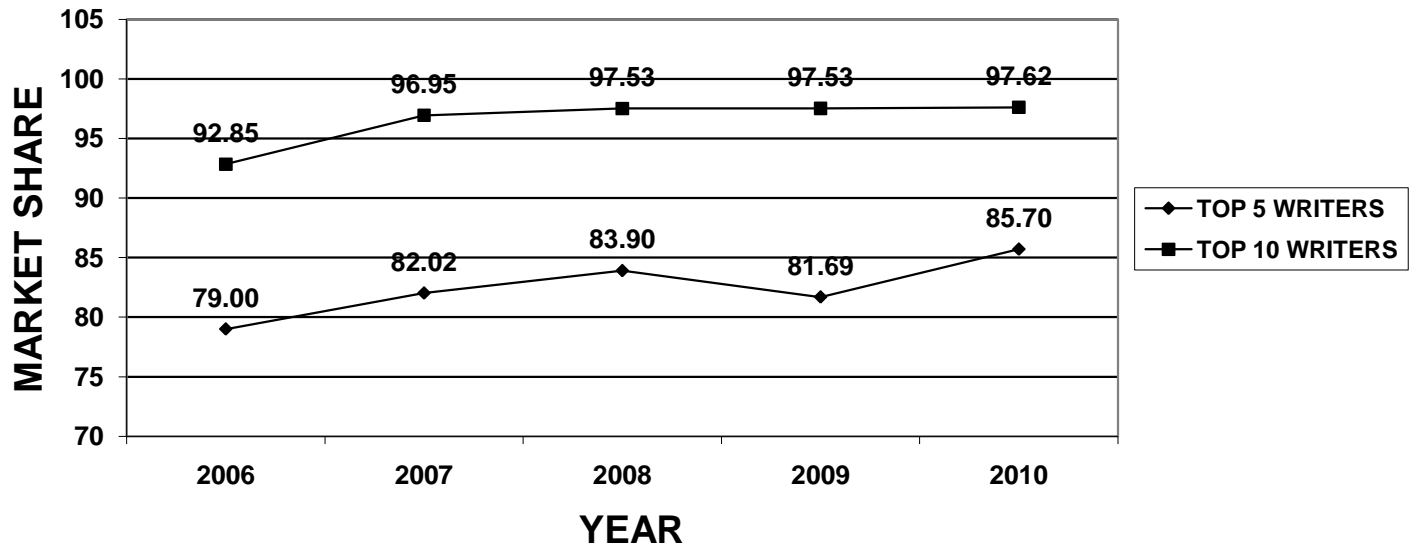
**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - GROUP UNIVERSAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.23%	14	104	\$52,869	\$0	-\$48	\$7,400	-0.09%
2	AETNA LIFE INSURANCE COMPANY	0.22%	15	58	\$50,440	\$0	\$0	\$0	0.00%
3	AMERICAN GENERAL LIFE INSURANCE CO	0.28%	13	165	\$62,960	\$0	\$148,988	\$4,912	236.64%
4	AMERICAN GENERAL LIFE INSURANCE COMPANY C	0.20%	17	142	\$45,895	\$0	\$9,169	\$4,642	19.98%
5	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.20%	16	105	\$46,376	\$0	\$30,000	\$4,594	64.69%
6	AMERICAN NATIONAL INSURANCE COMPANY	6.30%	4	2,103	\$1,435,052	\$0	\$954,124	\$291,092	66.49%
7	AVIVA LIFE AND ANNUITY COMPANY	0.04%	22	3	\$9,756	\$0	\$0	\$9,065	0.00%
8	AXA EQUITABLE LIFE INSURANCE COMPANY	0.00%	31	0	\$0	\$0	\$2,036,732	\$0	N/A
9	COMMONWEALTH ANNUITY AND LIFE INSURANCE C	0.00%	31	1	\$0	\$0	\$1,076	\$0	N/A
10	CONNECTICUT GENERAL LIFE INS CO	12.34%	3	4,853	\$2,811,097	\$0	\$3,612,958	\$629,774	128.52%
11	CONTINENTAL ASSURANCE COMPANY	0.03%	23	46	\$7,131	\$0	\$9,359	\$2	131.24%
12	GENWORTH LIFE INSURANCE COMPANY	0.00%	31	36	\$0	\$0	\$0	\$31,682	N/A
13	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	0.37%	11	27	\$83,382	\$0	\$0	\$9	0.00%
14	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.15%	18	61	\$34,143	\$0	\$2,357,986	\$5,044	6906.21%
15	HARTFORD LIFE INSURANCE COMPANY	0.02%	25	54	\$4,282	\$0	\$58,779	\$4,642	1372.70%
16	ING LIFE INSURANCE AND ANNUITY COMPANY	0.34%	12	302	\$76,914	\$0	\$94,472	\$10,729	122.83%
17	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.01%	26	1	\$2,400	\$0	\$731,556	\$125	30481.50%
18	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	31	49	\$0	\$0	\$36,714	\$1,778	N/A
19	LINCOLN BENEFIT LIFE COMPANY	0.07%	20	3	\$16,838	\$0	\$0	\$1,385	0.00%
20	MASSACHUSETTS MUTUAL LIFE INSURANCE COMP	2.13%	8	784	\$484,500	\$0	\$0	\$558,768	0.00%
21	METROPOLITAN LIFE INSURANCE COMPANY	43.60%	1	29,019	\$9,929,464	\$0	\$28,970,946	\$3,814,915	291.77%
22	MINNESOTA LIFE INSURANCE COMPANY	17.69%	2	971	\$4,027,726	\$0	\$2,275,163	\$65,783	56.49%
23	MONUMENTAL LIFE INSURANCE COMPANY	0.00%	31	160	\$0	\$0	\$248,681	\$9,389	N/A
24	MONY LIFE INSURANCE COMPANY OF AMERICA	0.70%	10	495	\$158,708	\$0	\$260,523	\$21,787	164.15%
25	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.11%	19	27	\$24,465	\$0	\$59,916	\$655	244.90%
26	NEW YORK LIFE INSURANCE AND ANNUITY CORPOI	0.00%	31	2	\$0	\$0	\$0	\$7,317	N/A
27	PENN INSURANCE AND ANNUITY COMPAY THE	0.01%	27	8	\$2,161	\$0	\$10,254	\$150	474.50%
28	PHOENIX LIFE INSURANCE COMPANY	0.00%	30	4	\$71	\$0	\$0	\$52	0.00%
29	PRINCIPAL LIFE INSURANCE COMPANY	3.48%	7	1,319	\$793,007	\$0	\$329,866	\$102,736	41.60%
30	PROVIDENT LIFE AND ACCIDENT INSURANCE COMF	0.01%	28	2	\$1,234	\$0	\$0	\$150	0.00%
31	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	31	0	\$0	\$0	\$0	\$6,414	N/A
32	SECURIAN LIFE INSURANCE COMPANY	0.06%	21	23	\$14,786	\$0	\$0	\$4,222	0.00%
33	SETTLERS LIFE INSURANCE COMPANY	0.00%	31	4	\$0	\$0	\$22	\$67	N/A
34	TRANSAMERICA FINANCIAL LIFE INSURANCE COMF	0.02%	24	3	\$5,379	\$0	\$0	\$0	0.00%
35	TRANSAMERICA LIFE INSURANCE COMPANY	5.78%	5	376	\$1,315,375	\$0	\$839,044	\$164,214	63.79%
36	TRUSTMARK INSURANCE COMPANY	4.69%	6	4,419	\$1,068,904	\$0	\$816,120	\$158,763	76.35%
37	UNION CENTRAL LIFE INSURANCE COMPANY	0.00%	29	1	\$89	\$0	\$0	\$28	0.00%
38	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.92%	9	273	\$209,090	\$0	\$102,085	\$26,126	48.82%
39	WASHINGTON NATIONAL INSURANCE CO	0.00%	31	27	\$0	\$0	\$0	\$734	N/A
40	WESTERN RESERVE LIFE ASSURANCE CO OF OHIO	0.00%	31	1	\$0	\$0	\$0	\$300	N/A
TOTAL		100.00%		46,031	\$22,774,494	\$0	\$43,994,485	\$5,949,445	193.17%

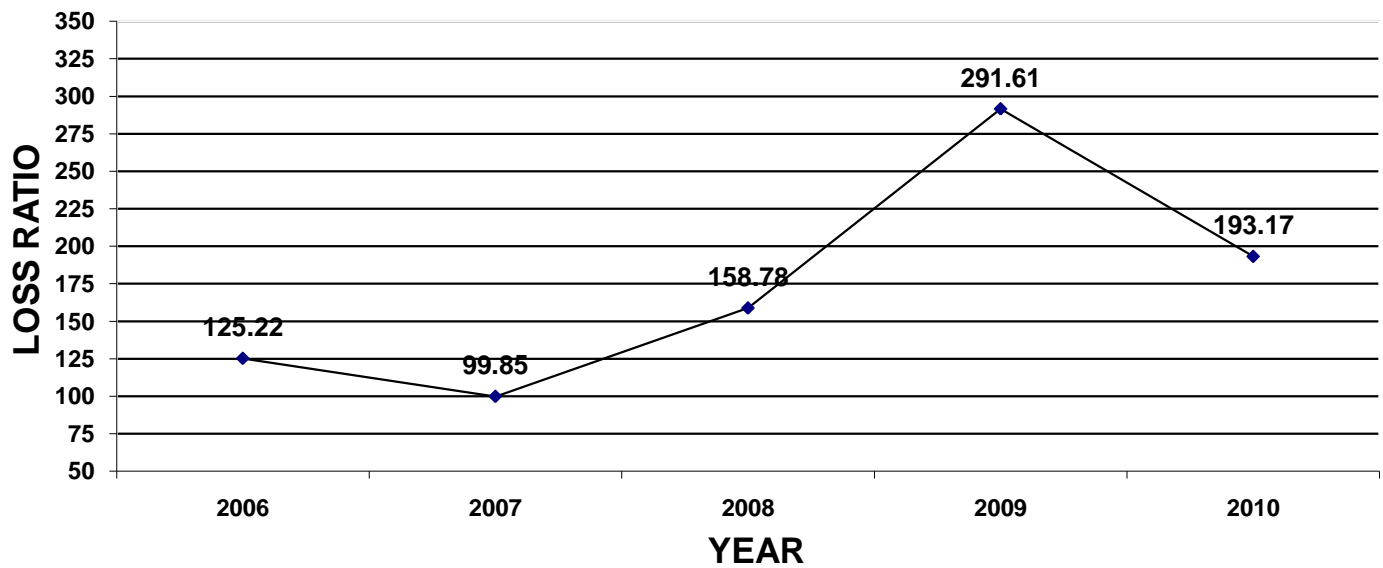


## MISSOURI GROUP UNIVERSAL LIFE INSURANCE

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO

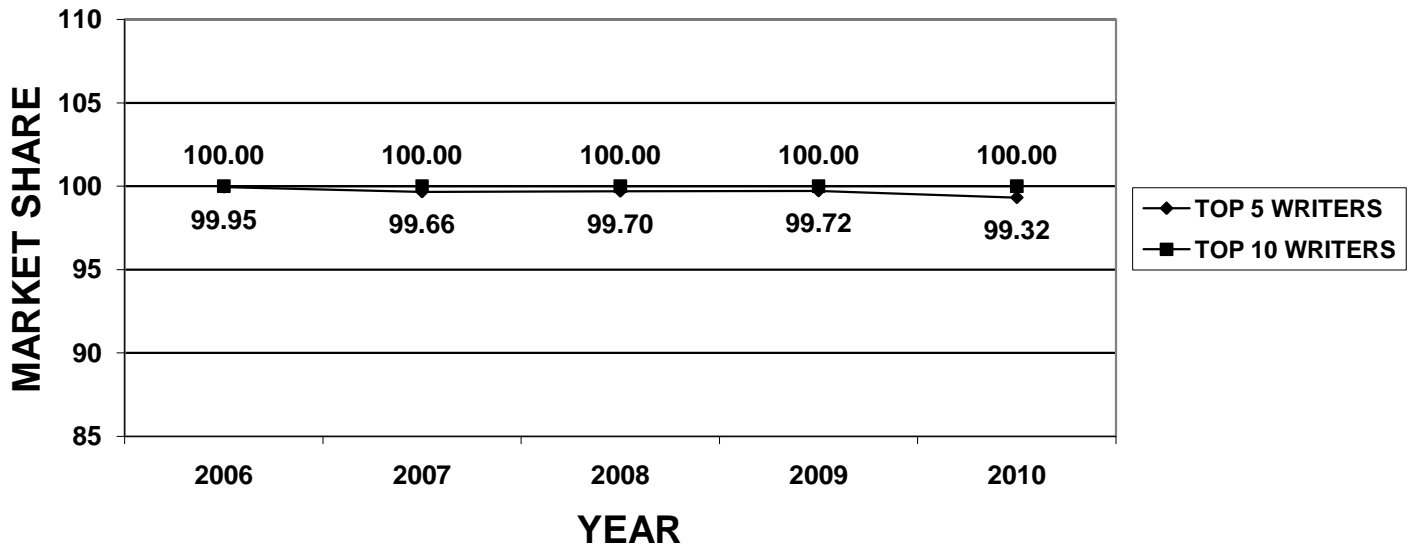


**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - GROUP GRADED DEATH BENEFITS**

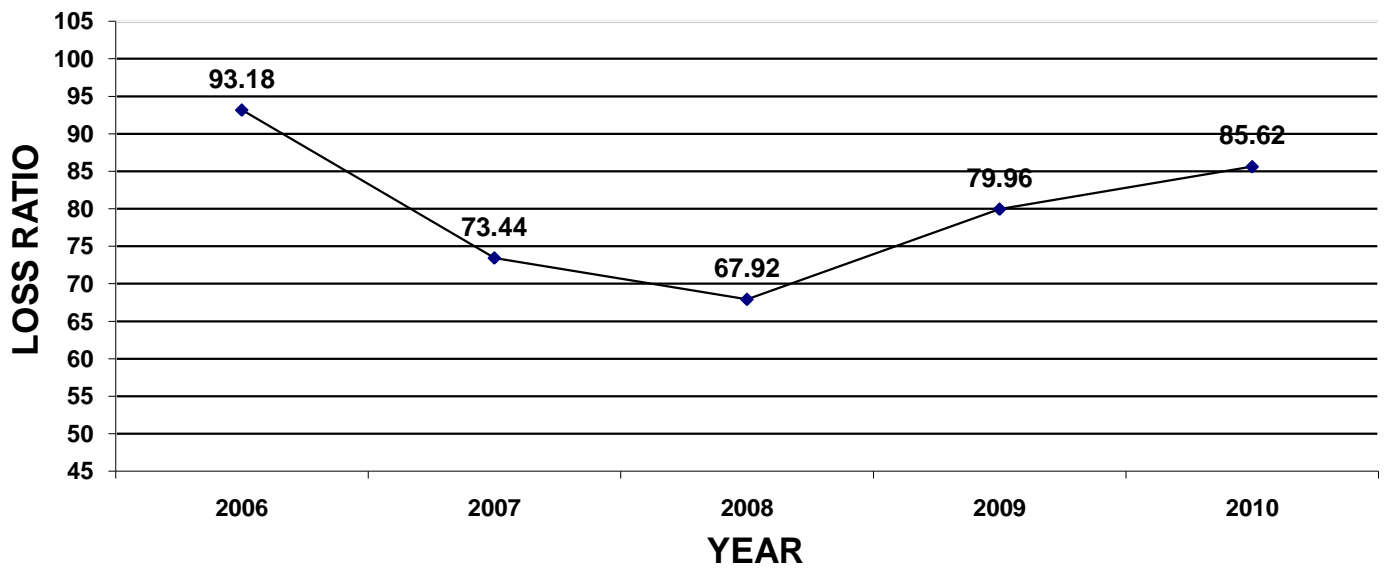
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	CIGNA LIFE INSURANCE COMPANY OF NEW YO	0.00%	9	0	\$0	\$0	\$475,500	\$0	N/A
2	COLONIAL PENN LIFE INSURANCE COMPANY	28.12%	2	6,358	\$1,811,442	\$0	\$1,156,274	\$17,537	63.83%
3	CUNA MUTUAL INSURANCE SOCIETY	13.32%	3	3,275	\$858,204	\$0	\$756,792	\$19,735	88.18%
4	FIDELITY SECURITY LIFE INSURANCE COMPAN	0.11%	7	24	\$6,937	\$0	\$10,154	\$96	146.37%
5	INVESTORS HERITAGE LIFE INSURANCE COMP	0.01%	8	1	\$956	\$0	\$2,403	\$12	251.36%
6	LINCOLN HERITAGE LIFE INSURANCE COMPAN	0.56%	6	52	\$36,042	\$0	\$14,259	\$122	39.56%
7	MONUMENTAL LIFE INSURANCE COMPANY	8.63%	4	1,888	\$556,144	\$0	\$666,906	\$10,052	119.92%
8	STONEBRIDGE LIFE INSURANCE COMPANY	47.32%	1	13,865	\$3,048,639	\$0	\$2,284,635	\$68,099	74.94%
9	UNION FIDELITY LIFE INSURANCE COMPANY	1.92%	5	454	\$123,754	\$0	\$148,836	\$1,897	120.27%
TOTAL		100.00%		25,917	\$6,442,118	\$0	\$5,515,759	\$117,550	85.62%

## MISSOURI GROUP GRADED DEATH BENEFITS INSURANCE

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO

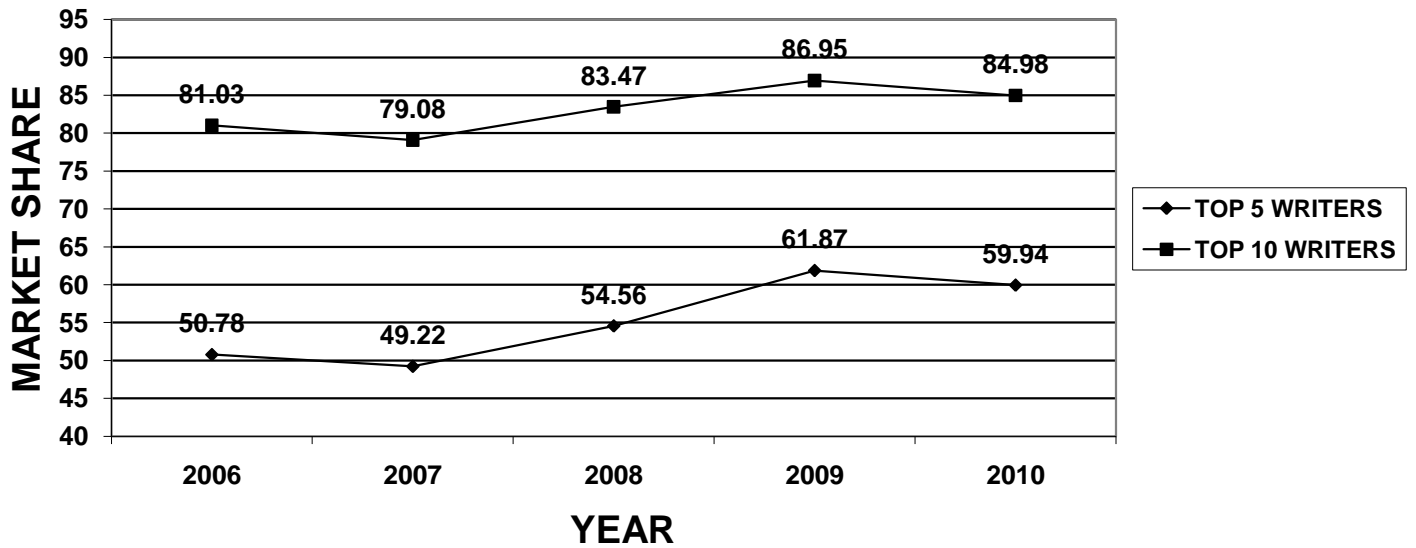


**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - GROUP CREDIT LIFE**

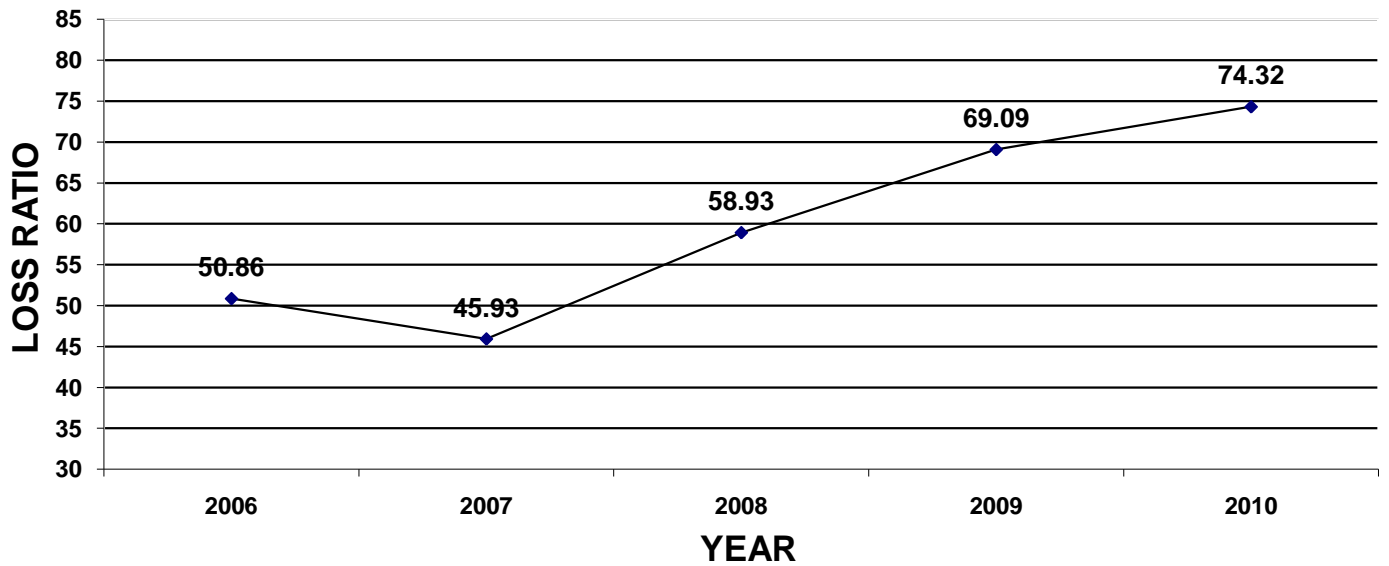
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	5.49%	7	37,900	\$1,041,376	\$0	\$657,663	\$87,116	63.15%
2	AMERICAN GENERAL ASSURANCE COMPANY	0.72%	19	5,025	\$136,274	\$0	\$282,227	\$32,337	207.10%
3	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	12.34%	3	10,948	\$2,337,849	\$0	\$1,441,647	\$128,052	61.67%
4	AMERICAN HERITAGE LIFE INSURANCE COMPANY	1.21%	17	2,966	\$229,237	\$0	\$222,953	\$31,852	97.26%
5	AMERICAN MODERN LIFE INSURANCE COMPANY	9.25%	4	11,164	\$1,753,117	\$0	\$1,496,448	\$138,375	85.36%
6	AMERICAN NATIONAL INSURANCE COMPANY	0.56%	20	1,206	\$106,091	\$0	\$57,245	\$8,790	53.96%
7	AMERICAN REPUBLIC INSURANCE COMPANY	1.28%	15	2,153	\$243,012	\$0	\$240,512	\$0	98.97%
8	AMERICAN UNDERWRITERS LIFE INSURANCE COMP	0.07%	27	180	\$12,781	\$0	\$0	\$878	0.00%
9	AMERICAN UNITED LIFE INSURANCE CO	-0.36%	30	1,371	-\$68,901	\$0	\$73,379	\$10,724	-106.50%
10	BALBOA LIFE INSURANCE COMPANY	0.08%	26	1,927	\$15,495	\$0	\$9,842	\$4,961	63.52%
11	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	17.21%	1	40,530	\$3,261,567	\$0	\$1,423,967	\$274,574	43.66%
12	CENTURION LIFE INSURANCE COMPANY	1.45%	14	961	\$274,827	\$0	\$118,067	\$17,540	42.96%
13	CENTURY LIFE ASSURANCE COMPANY	0.02%	28	9	\$2,855	\$0	\$0	\$100	0.00%
14	CUNA MUTUAL INSURANCE SOCIETY	12.74%	2	46,209	\$2,414,649	\$0	\$1,434,957	\$247,093	59.43%
15	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.23%	24	2,909	\$43,538	\$0	\$13,585	\$3,743	31.20%
16	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	3.91%	9	7,694	\$741,068	\$0	\$379,041	\$81,095	51.15%
17	GUARANTEE TRUST LIFE INSURANCE CO	1.63%	13	7,713	\$308,094	\$0	\$517,500	\$78,221	167.97%
18	HOUSEHOLD LIFE INSURANCE COMPANY	8.41%	5	8,207	\$1,593,283	\$0	\$2,708,762	\$120,623	170.01%
19	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & /	7.74%	6	23,887	\$1,466,745	\$0	\$990,595	\$140,173	67.54%
20	J M I C LIFE INSURANCE COMPANY	-0.03%	30	269	-\$5,983	\$0	\$0	\$1,092	0.00%
21	LIFE OF THE SOUTH INSURANCE COMPANY	-0.43%	30	2,932	-\$82,099	\$0	\$93,196	\$14,345	-113.52%
22	MAGNA INSURANCE COMPANY	0.00%	30	3	-\$12	\$0	\$0	\$15	0.00%
23	MERIT LIFE INSURANCE CO	2.63%	11	9,334	\$498,109	\$0	\$355,946	\$32,274	71.46%
24	MINNESOTA LIFE INSURANCE COMPANY	4.60%	8	17,503	\$871,045	\$0	\$350,779	\$41,087	40.27%
25	MONUMENTAL LIFE INSURANCE COMPANY	1.25%	16	1,729	\$237,638	\$0	\$67,113	\$13,942	28.24%
26	MOUNTAIN LIFE INSURANCE COMPANY	1.19%	18	2,784	\$225,007	\$0	\$10,025	\$16,672	4.46%
27	OLD UNITED LIFE INSURANCE COMPANY	0.41%	22	1,316	\$77,838	\$0	\$85,509	\$18,216	109.86%
28	PEKIN LIFE INSURANCE COMPANY	2.54%	12	4,837	\$480,463	\$0	\$201,429	\$42,055	41.92%
29	RESOURCE LIFE INSURANCE COMPANY	-0.09%	30	1,765	-\$17,716	\$0	\$48,026	\$9,852	-271.09%
30	SHELTER LIFE INSURANCE COMPANY	0.23%	23	5,102	\$44,063	\$20,835	\$42,252	\$8,918	143.17%
31	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	30	1	-\$135	\$0	\$0	\$103	0.00%
32	STONEBRIDGE LIFE INSURANCE COMPANY	0.44%	21	6,408	\$83,968	\$0	\$28,276	\$6,201	33.67%
33	TRANSAMERICA LIFE INSURANCE COMPANY	3.29%	10	12,607	\$624,030	\$0	\$661,201	\$84,172	105.96%
34	UNITED LIFE INSURANCE COMPANY	0.00%	30	9	\$0	\$0	\$0	\$27	N/A
35	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.01%	29	24	\$1,450	\$0	\$0	\$136	0.00%
36	UNIVERSAL UNDERWRITERS LIFE INSURANCE COMF	-0.08%	30	957	-\$15,614	\$0	\$46,466	\$4,229	-297.59%
37	XL LIFE INSURANCE AND ANNUITY COMPANY	0.00%	30	0	-\$537	\$0	\$0	\$195	0.00%
38	ZALE LIFE INSURANCE COMPANY	0.09%	25	2,405	\$17,492	\$0	\$5,864	\$1,461	33.52%
TOTAL		100.00%		282,944	\$18,951,964	\$20,835	\$14,064,472	\$1,701,239	74.32%

## MISSOURI GROUP CREDIT LIFE INSURANCE

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO

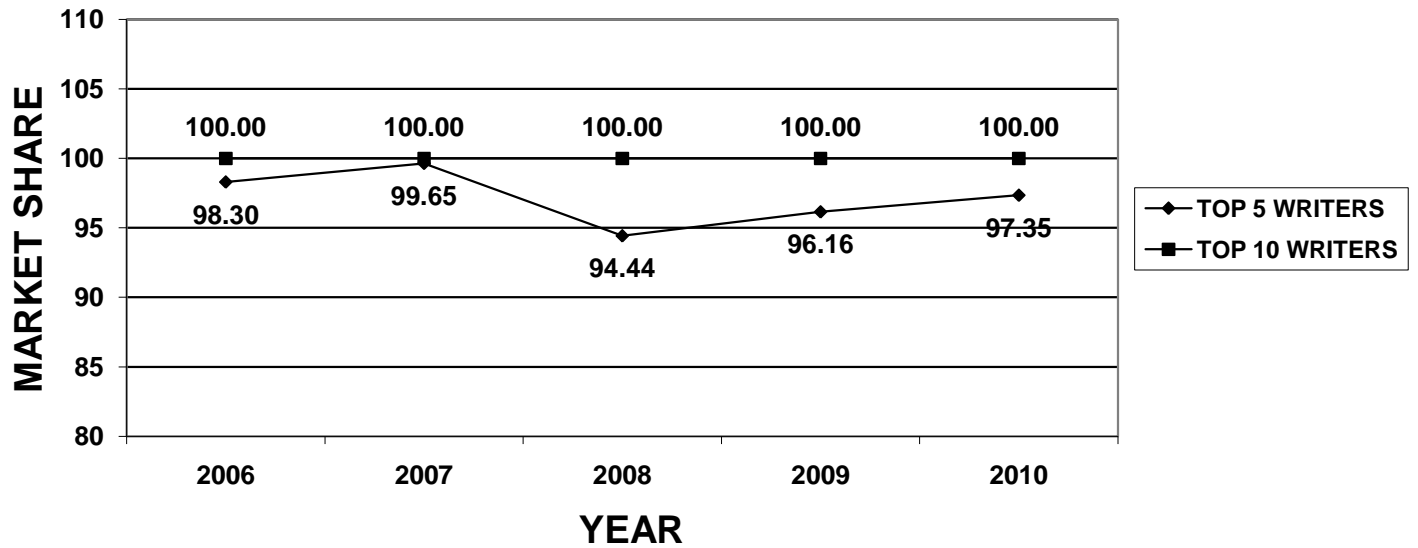


**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - GROUP VARIABLE LIFE**

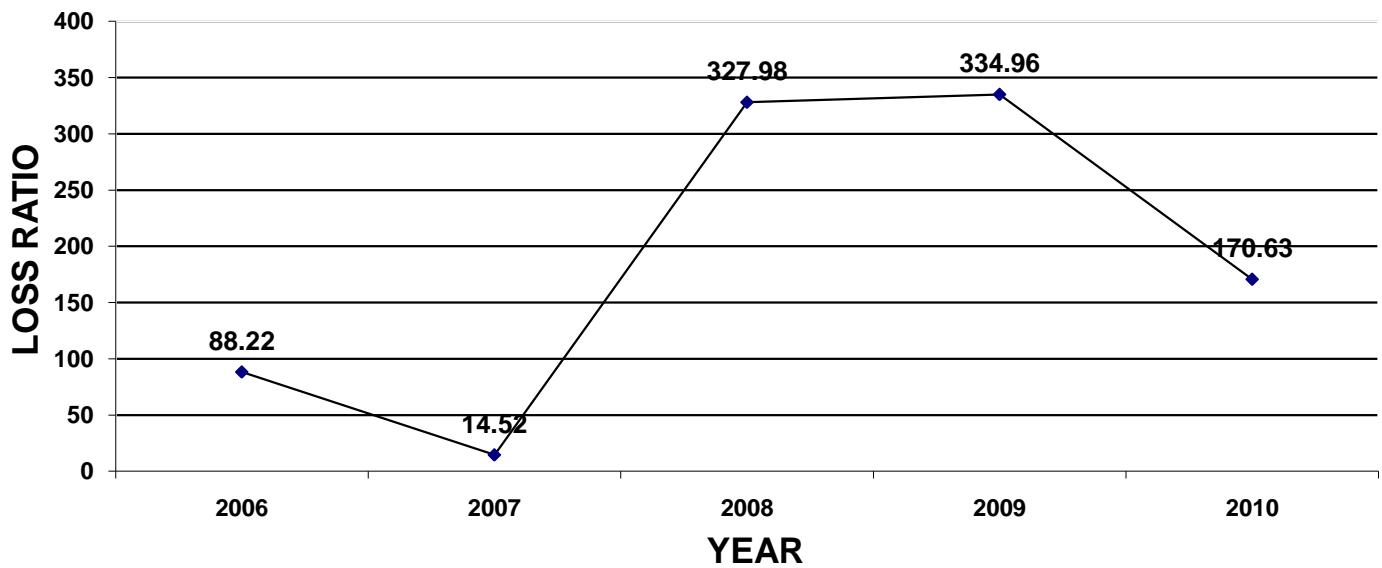
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.00%	12	30	\$0	\$0	\$366,515	\$2,360	N/A
2	AMERICAN GENERAL LIFE INSURANCE CO	0.11%	8	12	\$14,990	\$0	\$0	\$13,430	0.00%
3	AMERICAN NATIONAL INSURANCE COMPANY	2.03%	6	207	\$278,337	\$0	\$64,943	\$2,504	23.33%
4	HARTFORD LIFE AND ANNUITY INSURANCE COMP.	0.02%	9	1	\$2,650	\$0	\$0	\$424	0.00%
5	HARTFORD LIFE INSURANCE COMPANY	0.48%	7	982	\$66,563	\$0	\$5,006	\$692,281	7.52%
6	ING USA ANNUITY AND LIFE INSURANCE COMPAN	0.00%	12	10	\$0	\$0	\$50,006	\$1,755	N/A
7	KEMPER INVESTORS LIFE INS CO	0.00%	12	221	\$0	\$0	\$508,402	\$365,717	N/A
8	LINCOLN BENEFIT LIFE COMPANY	0.00%	12	0	\$0	\$0	\$127,420	\$0	N/A
9	MASSACHUSETTS MUTUAL LIFE INSURANCE COM	0.00%	12	1	\$0	\$0	\$0	\$6,777	N/A
10	METLIFE INVESTORS USA INSURANCE COMPANY	0.00%	11	1	\$53	\$0	\$0	\$151	0.00%
11	METROPOLITAN LIFE INSURANCE COMPANY	55.61%	1	10,691	\$7,643,220	\$0	\$21,021,733	\$9,298,644	275.04%
12	MINNESOTA LIFE INSURANCE COMPANY	2.84%	5	304	\$389,949	\$0	\$4,697	\$226,627	1.20%
13	NATIONWIDE LIFE INSURANCE COMPANY	20.67%	2	107	\$2,841,058	\$44	\$110,003	\$134,843	3.87%
14	PRUDENTIAL INSURANCE COMPANY OF AMERICA	4.98%	4	5,069	\$684,255	\$15,468	\$1,178,982	\$372,105	174.56%
15	SECURIAN LIFE INSURANCE COMPANY	0.01%	10	0	\$1,239	\$0	\$0	\$0	0.00%
16	SUN LIFE ASSURANCE OF CANADA (US)	13.26%	3	0	\$1,822,499	\$0	\$0	\$0	0.00%
TOTAL		100.00%		17,636	\$13,744,813	\$15,512	\$23,437,707	\$11,117,618	170.63%

## MISSOURI GROUP VARIABLE LIFE INSURANCE

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO



**2010 LIFE INSURANCE**  
**TOTALS BY LINE OF BUSINESS - GROUP ORDINARY ANNUITIES (with life contingencies)**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AETNA LIFE INSURANCE COMPANY	0.08%	29	12	\$310,162	\$0	\$3,579,674	N/A	1154.13%
2	ALLSTATE ASSURANCE COMPANY	0.00%	60	18	\$0	\$0	\$29,531	N/A	N/A
3	ALLSTATE LIFE INSURANCE COMPANY	0.03%	34	3,235	\$130,013	\$0	\$28,756,324	N/A	22118.04%
4	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	48	0	\$6,000	\$0	\$0	N/A	0.00%
5	AMERICAN FIDELITY ASSURANCE COMPANY	0.02%	39	195	\$64,910	\$0	\$130,890	N/A	201.65%
6	AMERICAN GENERAL LIFE AND ACCIDENT INSURANC	0.00%	60	78	\$0	\$0	\$277,969	N/A	N/A
7	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	50	279	\$4,165	\$0	\$979,746	N/A	23523.31%
8	AMERICAN GENERAL LIFE INSURANCE COMPANY OF	0.00%	60	3,737	\$0	\$0	\$7,315,768	N/A	N/A
9	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	60	3	\$0	\$0	\$0	N/A	N/A
10	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.06%	32	15	\$209,291	\$0	\$180,309	N/A	86.15%
11	AMERICAN NATIONAL INSURANCE COMPANY	1.33%	14	423	\$5,037,961	\$0	\$2,628,169	N/A	52.17%
12	AMERICAN UNDERWRITERS LIFE INSURANCE COMP	0.06%	31	227	\$216,794	\$0	\$180,120	N/A	83.08%
13	AMERICAN UNITED LIFE INSURANCE CO	0.26%	22	451	\$978,332	\$0	\$1,394,610	N/A	142.55%
14	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.01%	41	155	\$49,881	\$0	\$303,160	N/A	607.77%
15	AMERITAS LIFE INSURANCE CORP	3.84%	7	900	\$14,496,473	\$0	\$3,799,625	N/A	26.21%
16	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	51	99	\$4,037	\$0	\$245,122	N/A	6071.89%
17	ASSURITY LIFE INSURANCE COMPANY	0.00%	55	85	\$1,660	\$0	\$2,755	N/A	165.96%
18	ATLANTA LIFE INSURANCE COMPANY	0.00%	60	0	\$0	\$0	\$10,035	N/A	N/A
19	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	60	742	\$0	\$0	\$0	N/A	N/A
20	AVIVA LIFE AND ANNUITY COMPANY	0.00%	60	225	\$0	\$0	\$1,526,925	N/A	N/A
21	AXA EQUITABLE LIFE INSURANCE COMPANY	0.22%	25	139	\$844,600	\$16,133	\$0	N/A	1.91%
22	BANKERS LIFE AND CASUALTY COMPANY	0.00%	60	9	\$0	\$0	\$21,796	N/A	N/A
23	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY	0.00%	60	0	\$0	\$0	\$28,033,898	N/A	N/A
24	CANADA LIFE ASSURANCE COMPANY	0.00%	60	265	\$0	\$0	\$1,351,995	N/A	N/A
25	CAPITOL LIFE INSURANCE COMPANY	0.00%	60	18	\$0	\$0	\$15,523	N/A	N/A
26	CHURCH LIFE INSURANCE CORPORATION	0.00%	60	15	\$0	\$0	\$0	N/A	N/A
27	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	60	21	\$0	\$0	\$4,956	N/A	N/A
28	CONNECTICUT GENERAL LIFE INS CO	0.00%	60	31	\$0	\$0	\$438,562	N/A	N/A
29	CONSECO LIFE INSURANCE CO	0.00%	60	15	\$0	\$0	\$16,401	N/A	N/A
30	CONTINENTAL ASSURANCE COMPANY	0.00%	60	159	\$0	\$0	\$233,015	N/A	N/A
31	COUNTRY LIFE INSURANCE COMPANY	0.00%	60	32	\$0	\$0	\$98,424	N/A	N/A
32	CUNA MUTUAL INSURANCE SOCIETY	1.53%	13	45	\$5,797,193	\$0	\$3,417,195	N/A	58.95%
33	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	57	25	\$1,325	\$0	\$3,877	N/A	292.60%
34	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.88%	16	7,301	\$3,333,176	\$0	\$7,074,593	N/A	212.25%
35	FIRST BERKSHIRE HATHAWAY LIFE INSURANCE COM	0.00%	60	0	\$0	\$0	\$12,060	N/A	N/A
36	FORETHOUGHT LIFE INSURANCE COMPANY	0.00%	58	2	\$274	\$0	\$0	N/A	0.00%
37	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.03%	38	438	\$115,059	\$0	\$1,042,881	N/A	906.39%
38	GENWORTH LIFE AND ANNUITY INSURANCE COMPAI	0.00%	60	6	\$0	\$0	\$17,898	N/A	N/A
39	GENWORTH LIFE INSURANCE COMPANY	0.00%	53	193	\$2,630	\$0	\$1,473,780	N/A	56037.26%
40	GREAT AMERICAN LIFE INSURANCE COMPANY	0.01%	43	189	\$33,729	\$0	\$328,614	N/A	974.28%
41	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	60	7	\$0	\$0	\$15,785	N/A	N/A
42	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN'	29.12%	1	64,142	\$110,007,208	\$0	\$451,072	N/A	0.41%
43	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	60	0	\$0	\$0	\$26,382	N/A	N/A
44	HARTFORD LIFE INSURANCE COMPANY	0.00%	60	767	\$0	\$0	\$3,358,528	N/A	N/A
45	HORACE MANN LIFE INSURANCE COMPANY	0.00%	60	3	\$0	\$0	\$7,680	N/A	N/A
46	ING LIFE INSURANCE AND ANNUITY COMPANY	6.43%	6	38,371	\$24,289,820	\$0	\$26,556,172	N/A	109.33%
47	INVESTORS LIFE INSURANCE COMPANY OF NORTH A	0.00%	60	5	\$0	\$0	\$0	N/A	N/A
48	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.03%	35	643	\$120,567	\$0	\$1,342,080	N/A	1113.14%
49	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	1.12%	15	1	\$4,235,108	\$0	\$29,133,075	N/A	687.89%
50	KEMPER INVESTORS LIFE INS CO	0.00%	60	52	\$0	\$0	\$0	N/A	N/A
51	LIBERTY LIFE INSURANCE COMPANY	0.00%	60	165	\$0	\$0	\$1,227,273	N/A	N/A
52	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.01%	44	125	\$23,821	\$0	\$0	N/A	0.00%
53	LINCOLN BENEFIT LIFE COMPANY	0.00%	60	16	\$0	\$0	-\$587,579	N/A	N/A
54	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	46	7	\$11,329	\$0	\$8,967	N/A	79.15%
55	LINCOLN NATIONAL LIFE INSURANCE COMPANY	9.11%	3	3,589	\$34,400,439	\$0	\$0	N/A	0.00%
56	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	0.80%	17	1,808	\$3,032,304	\$0	\$5,717,890	N/A	188.57%
57	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.43%	19	7,627	\$1,640,545	\$0	\$25,907,668	N/A	1579.21%
58	METLIFE INVESTORS USA INSURANCE COMPANY	0.01%	42	152	\$33,935	\$0	\$222,689	N/A	656.22%
59	METROPOLITAN LIFE INSURANCE COMPANY	2.81%	9	321	\$10,616,980	\$0	\$43,090,139	N/A	405.86%
60	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.05%	33	295	\$185,902	\$0	\$1,299,116	N/A	698.82%
61	MINNESOTA LIFE INSURANCE COMPANY	0.00%	60	1,126	\$0	\$0	\$221,861	N/A	N/A
62	MONUMENTAL LIFE INSURANCE COMPANY	0.08%	30	1,594	\$289,807	\$0	\$4,610,456	N/A	1590.87%
63	MONY LIFE INSURANCE COMPANY	0.00%	59	49	\$216	\$0	\$55,844	N/A	25853.70%
64	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.03%	37	68	\$115,580	\$0	\$88,705	N/A	76.75%
65	NATIONAL WESTERN LIFE INSURANCE COMPANY	1.61%	12	655	\$6,092,401	\$0	\$7,559,447	N/A	124.08%
66	NEW YORK LIFE INSURANCE AND ANNUITY CORPOR	0.60%	18	163	\$2,275,486	\$0	\$913,879	N/A	40.16%
67	NEW YORK LIFE INSURANCE COMPANY	0.12%	27	8,779	\$457,653	\$0	\$9,004,296	N/A	1967.49%
68	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH	0.00%	49	181	\$5,000	\$0	-\$152,139	N/A	-3042.78%
69	OM FINANCIAL LIFE INSURANCE COMPANY	0.00%	54	45	\$1,739	\$0	\$55,976	N/A	3218.86%

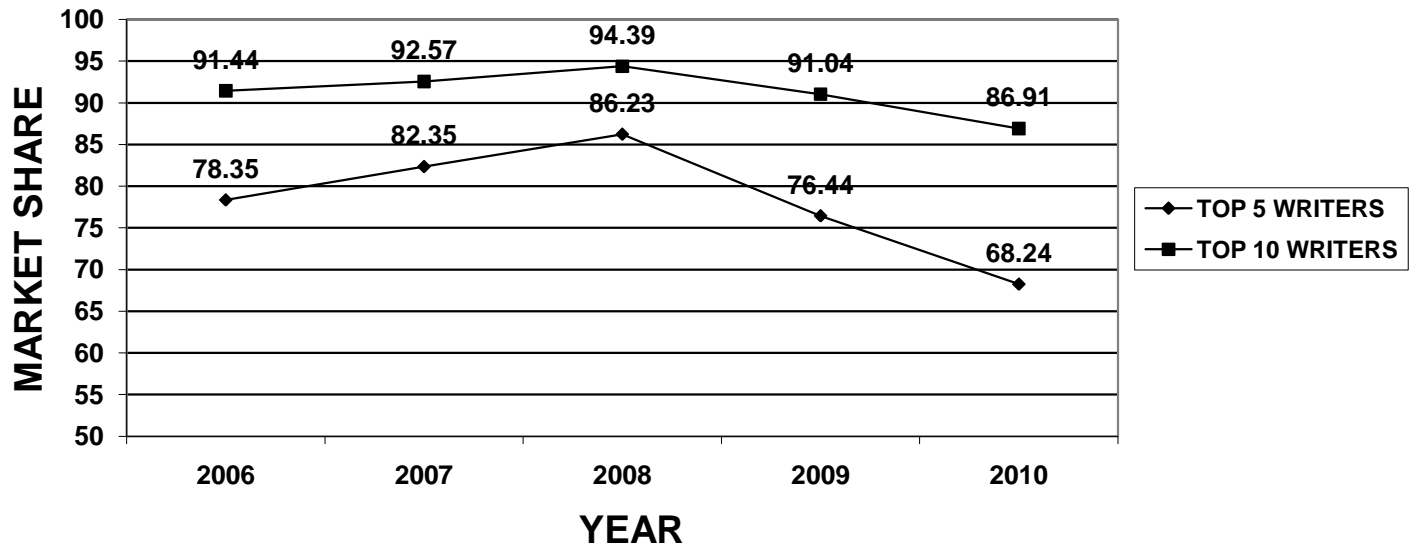


**2010 LIFE INSURANCE**  
**TOTALS BY LINE OF BUSINESS - GROUP ORDINARY ANNUITIES (with life contingencies)**

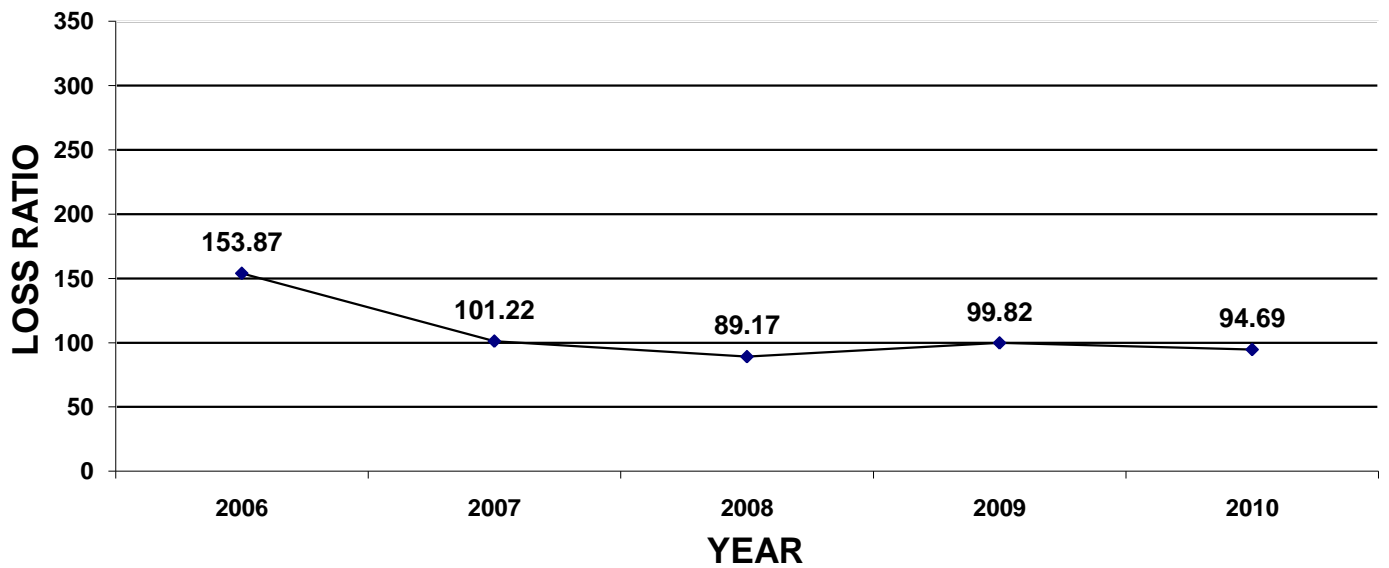
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	PARKER CENTENNIAL ASSURANCE COMPANY	0.00%	60	0	\$0	\$0	\$140,889	N/A	N/A
71	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	60	12	\$0	\$0	\$21,364	N/A	N/A
72	PEKIN LIFE INSURANCE COMPANY	0.00%	47	2	\$6,085	\$0	\$0	N/A	0.00%
73	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	60	54	\$0	\$0	\$736,175	N/A	N/A
74	PHOENIX LIFE INSURANCE COMPANY	0.00%	56	20	\$1,447	\$0	\$652,185	N/A	45071.53%
75	PRESIDENTIAL LIFE INSURANCE COMPANY	0.00%	60	0	\$0	\$0	\$54,044	N/A	N/A
76	PRINCIPAL LIFE INSURANCE COMPANY	3.01%	8	90,437	\$11,384,194	\$5,039	\$654,382	N/A	5.79%
77	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	60	1	\$0	\$0	\$0	N/A	N/A
78	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP/	0.00%	60	1,075	\$0	\$0	\$2,572,043	N/A	N/A
79	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	2.57%	10	4,014	\$9,724,092	\$42,029	\$17,926,081	N/A	184.78%
80	PRUDENTIAL RETIREMENT INSURANCE AND ANNUIT	0.00%	52	0	\$3,639	\$0	\$607,762	N/A	16701.35%
81	REASSURE AMERICA LIFE INSURANCE COMPANY	0.00%	60	0	\$0	\$0	\$11,429	N/A	N/A
82	RELIABLE LIFE INSURANCE COMPANY	0.00%	60	0	\$0	\$0	\$352,170	N/A	N/A
83	RELIAANCE STANDARD LIFE INSURANCE COMPANY	0.00%	60	0	\$0	\$0	\$366,231	N/A	N/A
84	RELIASTAR LIFE INSURANCE COMPANY	0.08%	28	832	\$311,836	\$0	\$1,744,659	N/A	559.48%
85	RIVERSOURCE LIFE INSURANCE COMPANY	0.27%	21	613	\$1,022,689	\$0	\$1,108,060	N/A	108.35%
86	SAGICOR LIFE INSURANCE COMPANY	0.00%	60	5	\$0	\$0	\$36,222	N/A	N/A
87	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	2.26%	11	1,836	\$8,525,628	\$0	\$5,432,767	N/A	63.72%
88	STANDARD INSURANCE COMPANY	0.00%	60	6	\$0	\$0	\$13,531	N/A	N/A
89	SUN LIFE ASSURANCE COMPANY OF CANADA	0.00%	60	0	\$0	\$0	\$251,187	N/A	N/A
90	SUN LIFE ASSURANCE OF CANADA (US)	8.13%	4	0	\$30,709,864	\$0	\$31,291	N/A	0.10%
91	SUNAMERICA ANNUITY AND LIFE ASSURANCE COMF	0.25%	23	40	\$932,321	\$0	\$398,872	N/A	42.78%
92	SUNAMERICA LIFE INSURANCE COMPANY	0.00%	60	98	\$0	\$0	\$127,825	N/A	N/A
93	SYMETRA LIFE INSURANCE COMPANY	0.01%	40	783	\$56,218	\$0	\$703,918	N/A	1252.12%
94	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	14.90%	2	24,232	\$56,302,171	\$3,464,199	\$19,713,514	N/A	41.17%
95	TEXAS LIFE INSURANCE COMPANY	0.00%	60	0	\$0	\$0	\$4,233	N/A	N/A
96	TRANSAMERICA ADVISORS LIFE INSURANCE COMPA	0.00%	60	24	\$0	\$0	\$674,666	N/A	N/A
97	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	0.15%	26	3	\$582,528	\$0	\$129,952	N/A	22.31%
98	TRANSAMERICA LIFE INSURANCE COMPANY	0.03%	36	666	\$116,077	\$0	\$16,515,206	N/A	14227.80%
99	ULLICO LIFE INSURANCE COMPANY	0.00%	60	1	\$0	\$0	\$0	N/A	N/A
100	UNION CENTRAL LIFE INSURANCE COMPANY	0.23%	24	401	\$873,467	\$0	\$3,124,100	N/A	357.67%
101	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	60	1	\$0	\$0	\$2,000	N/A	N/A
102	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.35%	20	942	\$1,330,752	\$0	\$2,677,393	N/A	201.19%
103	UNITED TEACHER ASSOCIATES INSURANCE CO	0.00%	45	59	\$15,700	\$0	\$8,248	N/A	52.54%
104	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	60	48	\$0	\$0	\$179,568	N/A	N/A
105	VARIABLE ANNUITY LIFE INSURANCE COMPANY	6.98%	5	26,295	\$26,370,676	\$0	\$17,773,019	N/A	67.40%
106	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.00%	60	176	\$0	\$0	\$1,067,395	N/A	N/A
107	WESTERN NATIONAL LIFE INSURANCE COMPANY	0.00%	60	0	\$0	\$0	\$3,273,983	N/A	N/A
TOTAL		100.00%		303,214	\$377,742,889	\$3,527,400	\$354,147,826	N/A	94.69%

**MISSOURI GROUP ORDINARY ANNUITIES INSURANCE**  
(with life contingencies)

**MARKET SHARE OF TOP 5 AND TOP 10 WRITERS**



**5 YEAR LOSS RATIO**

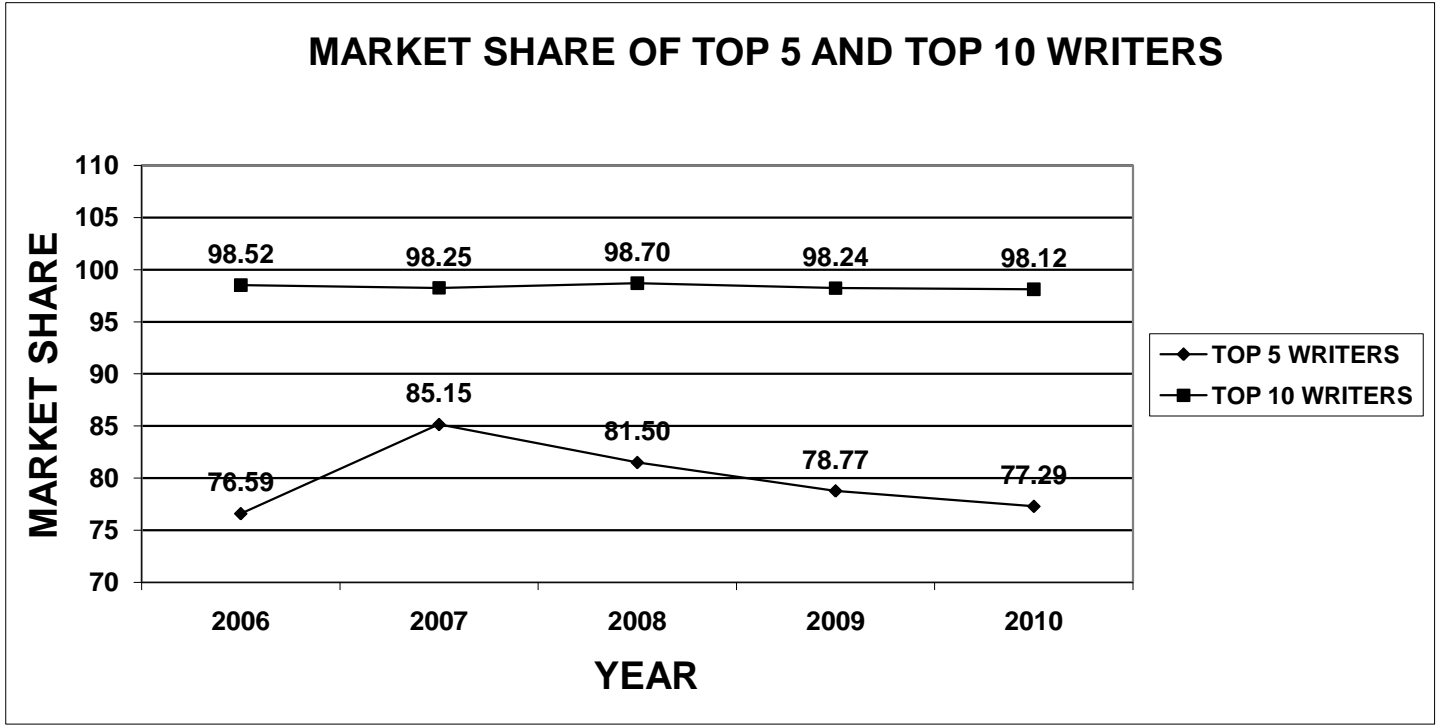


**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - GROUP VARIABLE ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLIANZ LIFE AND ANNUITY COMPANY	0.00%	25	1	\$0	\$0	\$3,213	N/A	N/A
2	ALLSTATE ASSURANCE COMPANY	0.00%	25	2	\$0	\$0	\$29	N/A	N/A
3	ALLSTATE LIFE INSURANCE COMPANY	0.12%	16	2,193	\$541,714	\$0	\$18,213,795	N/A	3362.25%
4	AMERICAN GENERAL LIFE INSURANCE COMPANY OF	0.08%	19	1	\$366,314	\$0	\$40,667	N/A	11.10%
5	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	25	11	\$0	\$0	\$116,244	N/A	N/A
6	AMERICAN NATIONAL INSURANCE COMPANY	0.26%	14	29	\$1,203,871	\$0	\$800,009	N/A	66.45%
7	AMERICAN UNITED LIFE INSURANCE CO	13.65%	5	17,074	\$62,991,761	\$0	\$63,515,432	N/A	100.83%
8	AXA EQUITABLE LIFE INSURANCE COMPANY	13.92%	4	22,195	\$64,210,446	\$0	\$118,248,284	N/A	184.16%
9	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMF	0.00%	24	3	\$2,400	\$0	\$1,375,383	N/A	57307.63%
10	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.34%	12	657	\$1,568,128	\$0	\$0	N/A	0.00%
11	ING LIFE INSURANCE AND ANNUITY COMPANY	19.34%	1	1,002	\$89,253,627	\$0	\$67,298,725	N/A	75.40%
12	ING USA ANNUITY AND LIFE INSURANCE COMPANY	1.99%	10	8,813	\$9,183,428	\$0	\$73,604,222	N/A	801.49%
13	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.26%	13	552	\$1,204,989	\$0	\$4,404,315	N/A	365.51%
14	KEMPER INVESTORS LIFE INS CO	0.03%	22	801	\$128,387	\$0	\$3,110,375	N/A	2422.66%
15	LINCOLN NATIONAL LIFE INSURANCE COMPANY	7.14%	6	92	\$32,927,363	\$0	\$323,518	N/A	0.98%
16	METLIFE INVESTORS USA INSURANCE COMPANY	0.13%	15	1,093	\$580,511	\$0	\$4,209,944	N/A	725.21%
17	METROPOLITAN LIFE INSURANCE COMPANY	0.36%	11	6,107	\$1,646,766	\$0	\$6,683,575	N/A	405.86%
18	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.02%	23	152	\$95,787	\$0	\$669,375	N/A	698.82%
19	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.07%	20	1,135	\$314,400	\$0	\$2,325,941	N/A	739.80%
20	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	25	33	\$0	\$0	\$90,122	N/A	N/A
21	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORA	16.39%	2	8,893	\$75,634,850	\$0	\$115,411,649	N/A	152.59%
22	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.10%	17	329	\$464,698	\$0	\$1,241,124	N/A	267.08%
23	SUN LIFE ASSURANCE OF CANADA (US)	13.99%	3	4,795	\$64,556,437	\$0	\$2,830,908	N/A	4.39%
24	SUNAMERICA ANNUITY AND LIFE ASSURANCE COMP	5.93%	7	1,173	\$27,340,312	\$0	\$116,894,534	N/A	427.55%
25	SYMETRA LIFE INSURANCE COMPANY	0.10%	18	5,127	\$439,946	\$0	\$1,327,747	N/A	301.80%
26	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	2.47%	9	3,438	\$11,375,576	\$0	\$3,789,456	N/A	33.31%
27	TRANSAMERICA ADVISORS LIFE INSURANCE COMPA	0.00%	25	4	\$0	\$0	\$4,423	N/A	N/A
28	TRANSAMERICA LIFE INSURANCE COMPANY	0.03%	21	388	\$136,200	\$0	\$2,950,301	N/A	2166.15%
29	UNION CENTRAL LIFE INSURANCE COMPANY	3.31%	8	3,229	\$15,267,672	\$0	\$25,156,404	N/A	164.77%
TOTAL		100.00%		89,322	\$461,435,583	\$0	\$634,639,714	N/A	137.54%

# MISSOURI GROUP VARIABLE ANNUITIES INSURANCE

## MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



## 5 YEAR LOSS RATIO

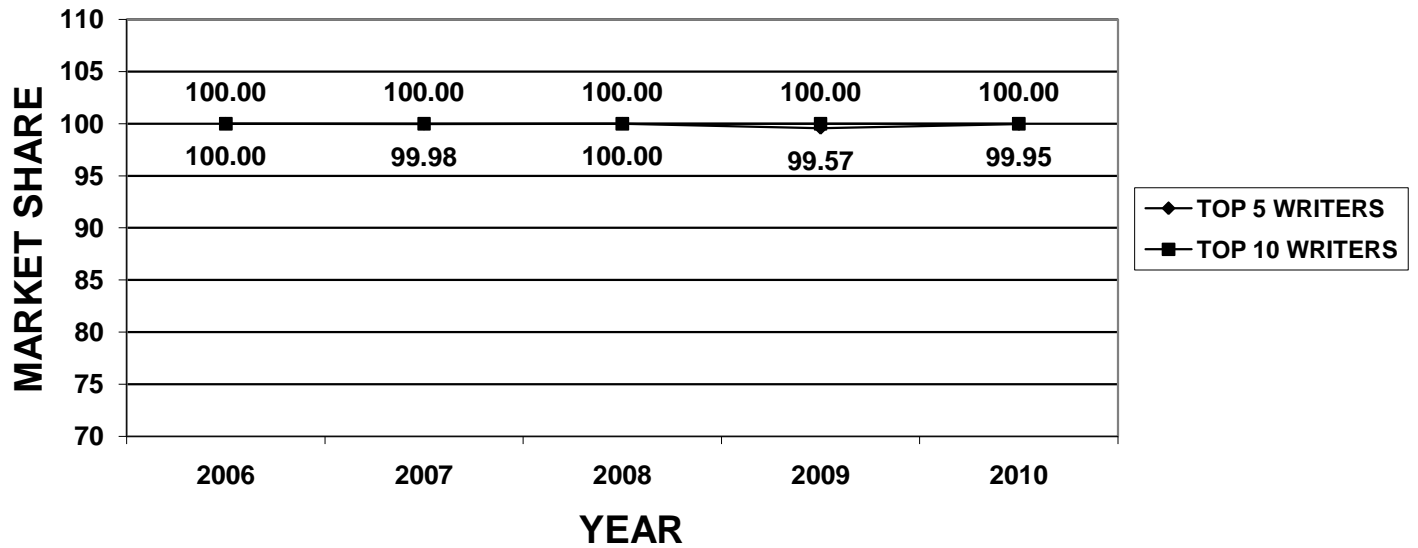


**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - GROUP MODIFIED GUARANTEED ANNUITIES**

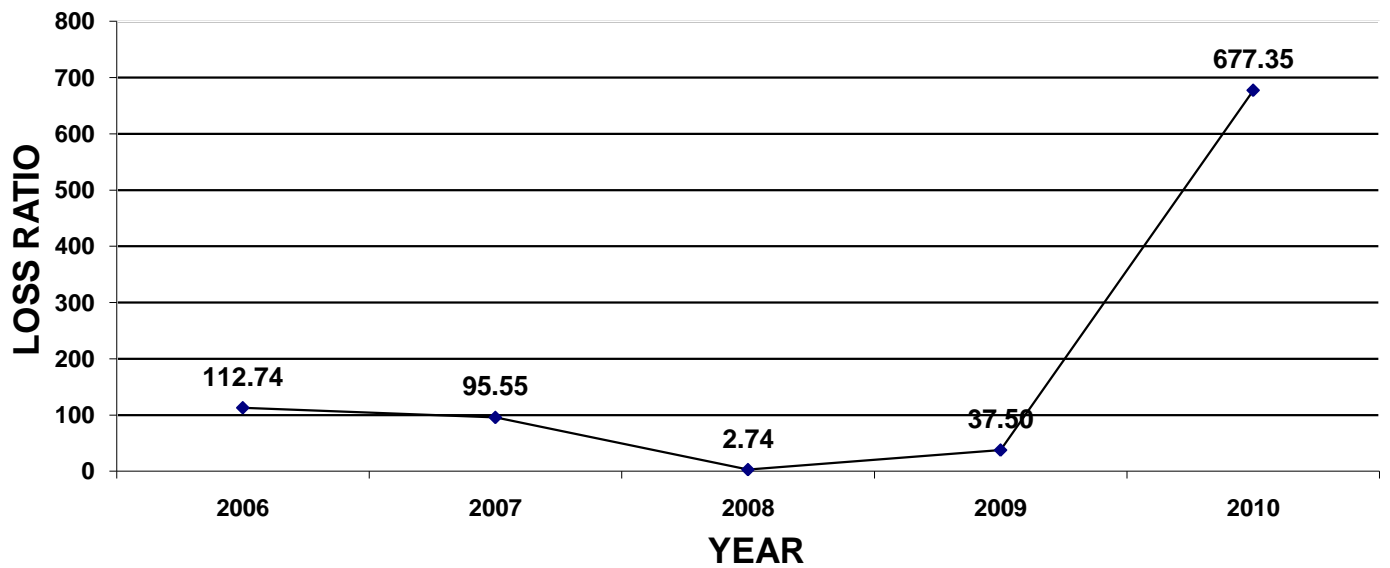
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE ASSURANCE COMPANY	0.00%	7	1	\$0	\$0	\$0	N/A	N/A
2	ALLSTATE LIFE INSURANCE COMPANY	8.55%	2	720	\$1,461,836	\$0	\$12,630,260	N/A	864.00%
3	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	7	27	\$0	\$0	\$0	N/A	N/A
4	ING LIFE INSURANCE AND ANNUITY COMPANY	1.92%	5	7	\$327,999	\$0	\$0	N/A	0.00%
5	ING USA ANNUITY AND LIFE INSURANCE COMPAN'	2.70%	4	443	\$461,620	\$0	\$0	N/A	0.00%
6	LINCOLN BENEFIT LIFE COMPANY	3.70%	3	928	\$632,695	\$0	\$15,022,921	N/A	2374.43%
7	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.00%	7	0	\$0	\$0	\$87,737,695	N/A	N/A
8	PROTECTIVE LIFE AND ANNUITY INSURANCE COM	0.00%	7	2	\$0	\$0	\$114,256	N/A	N/A
9	PROTECTIVE LIFE INSURANCE COMPANY	83.07%	1	1,948	\$14,198,300	\$0	\$6,003	N/A	0.04%
10	RIVERSOURCE LIFE INSURANCE COMPANY	0.05%	6	14	\$8,700	\$0	\$255,944	N/A	2941.89%
TOTAL		100.00%		4,090	\$17,091,150	\$0	\$115,767,079	N/A	677.35%

## MISSOURI GROUP MODIFIED GUARANTEED ANNUITIES INSURANCE

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO

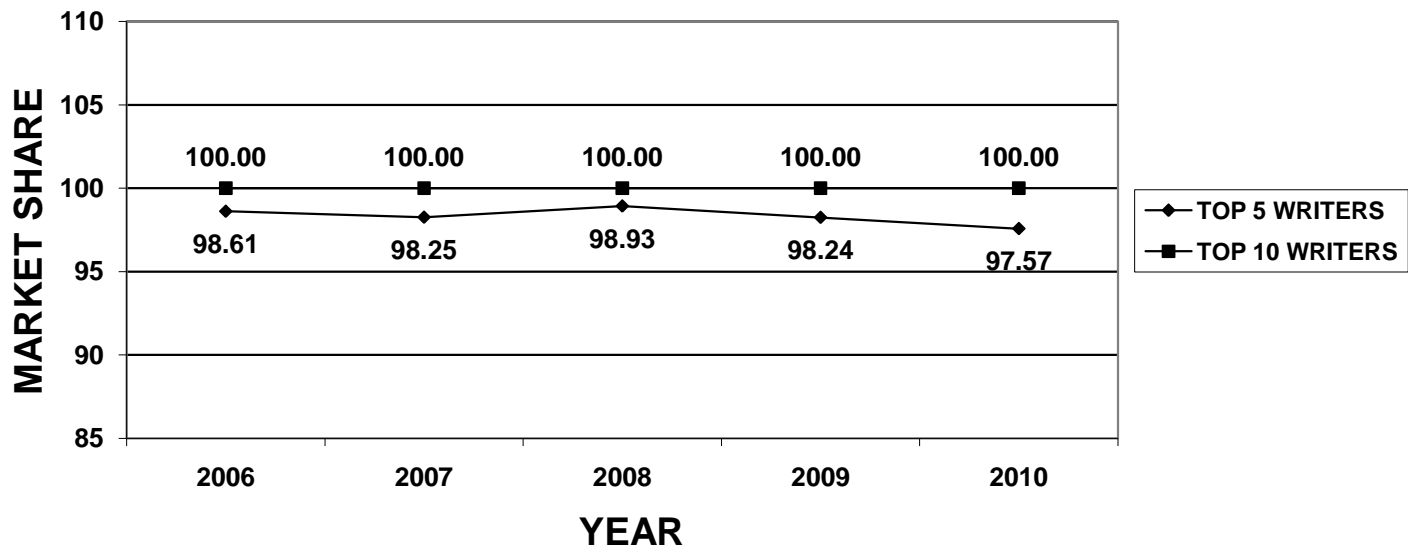


**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - GROUP EQUITY INDEXED ANNUITIES**

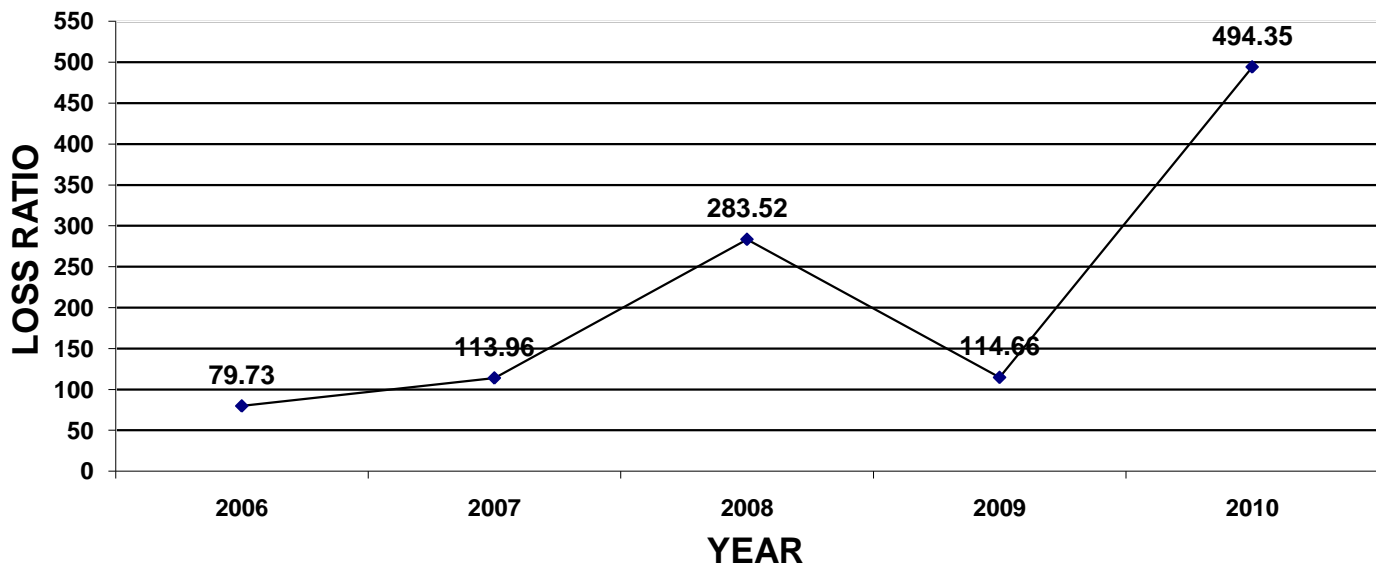
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.00%	9	19	\$0	\$0	\$262,059	N/A	N/A
2	AMERICAN NATIONAL INSURANCE COMPANY	8.59%	5	29	\$476,482	\$0	\$0	N/A	0.00%
3	AVIVA LIFE AND ANNUITY COMPANY	0.59%	7	1,678	\$32,719	\$0	\$11,197,448	N/A	34223.08%
4	EQUITRUST LIFE INSURANCE COMPANY	0.00%	9	0	\$0	\$0	\$2,463	N/A	N/A
5	ING USA ANNUITY AND LIFE INSURANCE COMP	9.36%	4	498	\$518,932	\$0	\$1,172,406	N/A	225.93%
6	JACKSON NATIONAL LIFE INSURANCE COMPAN	16.44%	3	258	\$911,710	\$0	\$590,621	N/A	64.78%
7	LIFE INSURANCE COMPANY OF THE SOUTHWEST	1.27%	6	85	\$70,182	\$0	\$0	N/A	0.00%
8	MIDLAND NATIONAL LIFE INSURANCE COMPANY	36.13%	1	3,180	\$2,003,956	\$0	\$14,004,024	N/A	698.82%
9	NATIONAL WESTERN LIFE INSURANCE COMPANY	27.05%	2	341	\$1,500,000	\$0	\$0	N/A	0.00%
10	WASHINGTON NATIONAL INSURANCE CO	0.57%	8	85	\$31,820	\$0	\$186,495	N/A	586.09%
TOTAL		100.00%		6,173	\$5,545,801	\$0	\$27,415,516	N/A	494.35%

**MISSOURI GROUP EQUITY INDEXED ANNUITIES INSURANCE**

**MARKET SHARE OF TOP 5 AND TOP 10 WRITERS**



**5 YEAR LOSS RATIO**



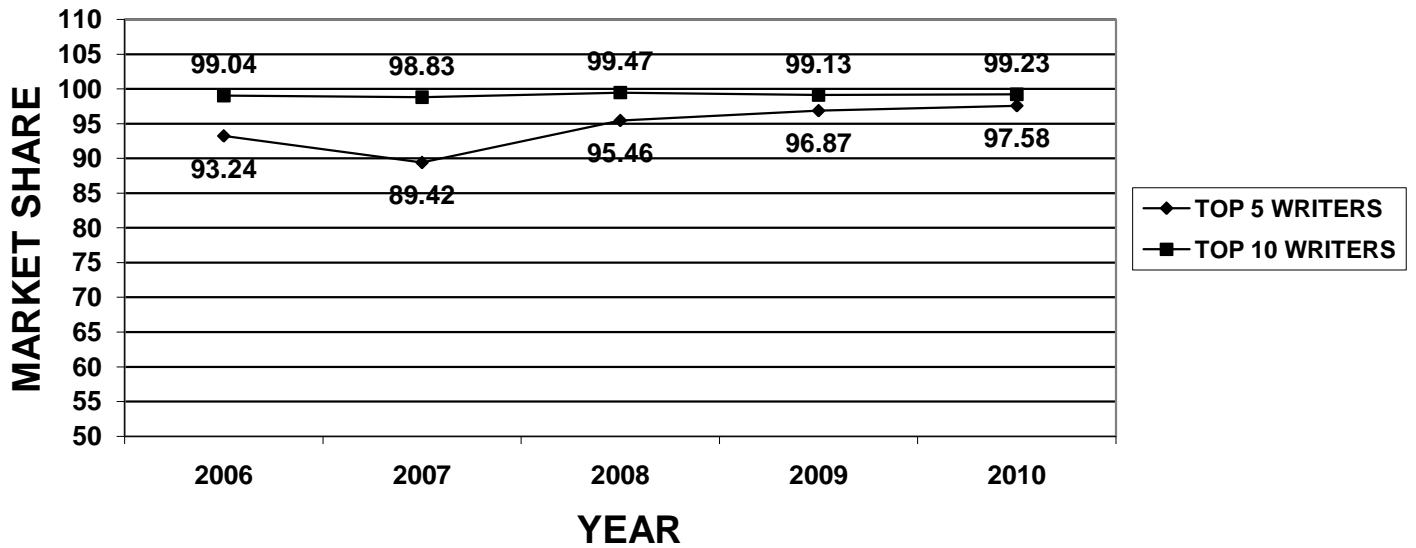


**2010 LIFE INSURANCE**  
**TOTALS BY LINE OF BUSINESS - GROUP DEPOSIT-TYPE FUNDS**  
(including variable contracts without life contingencies)

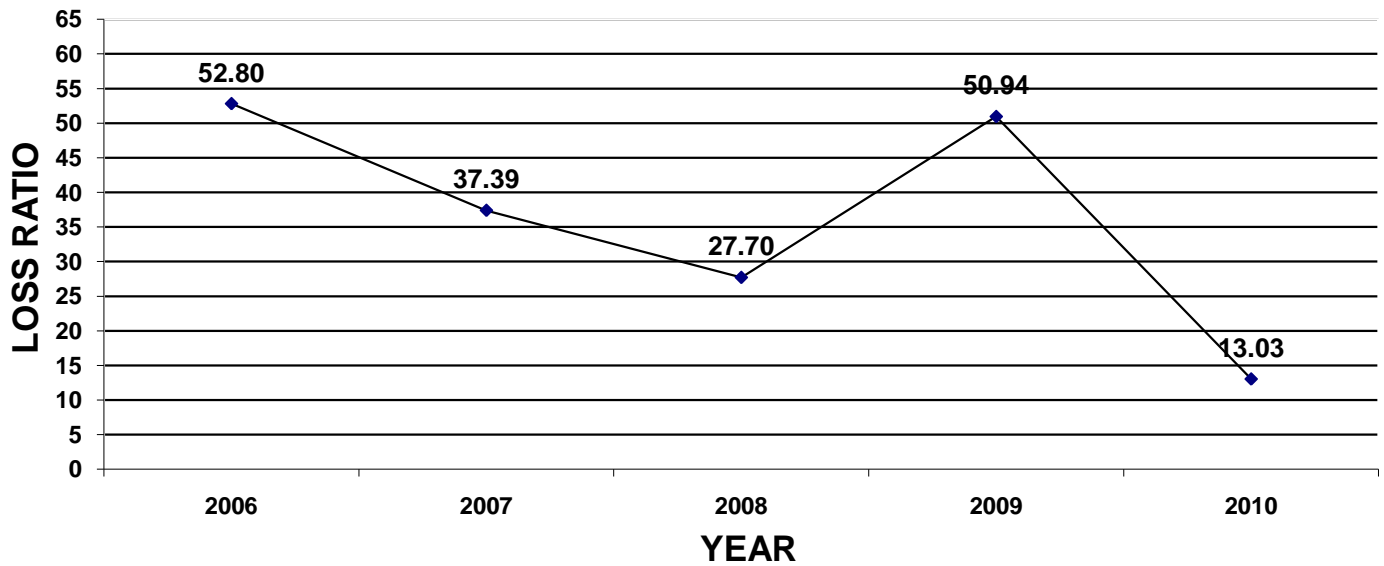
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AETNA LIFE INSURANCE COMPANY	1.37%	5	7	\$5,008,140	\$0	\$0	N/A	0.00%
2	ALLSTATE LIFE INSURANCE COMPANY	0.00%	28	41	\$0	\$0	-\$84,524	N/A	N/A
3	AMERICAN GENERAL LIFE INSURANCE COMPANY OF	0.00%	28	15	\$0	\$0	\$0	N/A	N/A
4	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	28	3	\$0	\$0	\$0	N/A	N/A
5	AMERICAN NATIONAL INSURANCE COMPANY	0.21%	11	26	\$752,166	\$0	\$130,395	N/A	17.34%
6	AMERICAN UNITED LIFE INSURANCE CO	0.03%	18	86	\$100,794	\$0	\$357,886	N/A	355.07%
7	ASSURITY LIFE INSURANCE COMPANY	0.00%	27	1	\$856	\$0	\$0	N/A	0.00%
8	AURORA NATIONAL LIFE ASSURANCE COMPANY	-0.03%	28	16	-\$125,202	\$0	\$0	N/A	0.00%
9	CONNECTICUT GENERAL LIFE INS CO	0.01%	20	9	\$20,128	\$0	\$0	N/A	0.00%
10	CONTINENTAL ASSURANCE COMPANY	0.00%	28	6	\$0	\$0	\$0	N/A	N/A
11	CUNA MUTUAL INSURANCE SOCIETY	0.01%	21	5	\$19,553	\$0	\$0	N/A	0.00%
12	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.25%	8	149	\$910,736	\$0	\$0	N/A	0.00%
13	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.28%	7	561	\$1,009,556	\$0	\$0	N/A	0.00%
14	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN'	0.23%	9	1	\$855,438	\$0	\$0	N/A	0.00%
15	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.05%	15	660	\$173,011	\$0	\$0	N/A	0.00%
16	HARTFORD LIFE INSURANCE COMPANY	16.46%	2	5,592	\$60,261,056	\$0	\$0	N/A	0.00%
17	ING LIFE INSURANCE AND ANNUITY COMPANY	0.03%	17	221	\$114,585	\$0	\$0	N/A	0.00%
18	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	28	5	\$0	\$0	\$0	N/A	N/A
19	KANSAS CITY LIFE INSURANCE COMPANY	0.23%	10	7	\$826,507	\$0	\$897,971	N/A	108.65%
20	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.00%	28	315	\$0	\$0	\$253,452	N/A	N/A
21	LINCOLN BENEFIT LIFE COMPANY	0.00%	28	23	\$0	\$0	\$195,362	N/A	N/A
22	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	0.00%	28	2	\$0	\$0	\$0	N/A	N/A
23	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.03%	16	590	\$126,865	\$0	\$0	N/A	0.00%
24	METROPOLITAN LIFE INSURANCE COMPANY	0.05%	14	1	\$177,748	\$0	\$0	N/A	0.00%
25	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	28	4	\$0	\$0	\$0	N/A	N/A
26	MINNESOTA LIFE INSURANCE COMPANY	0.01%	19	2	\$22,333	\$0	\$0	N/A	0.00%
27	MONUMENTAL LIFE INSURANCE COMPANY	0.00%	24	50	\$7,105	\$0	\$0	N/A	0.00%
28	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.20%	12	36	\$729,983	\$0	\$0	N/A	0.00%
29	NEW YORK LIFE INSURANCE COMPANY	0.00%	28	0	\$0	\$0	\$1,668,766	N/A	N/A
30	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	25	8	\$4,567	\$0	\$0	N/A	0.00%
31	PHOENIX LIFE INSURANCE COMPANY	0.00%	28	5,694	\$0	\$0	\$0	N/A	N/A
32	PRINCIPAL LIFE INSURANCE COMPANY	64.04%	1	90,437	\$234,459,339	\$0	\$0	N/A	0.00%
33	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.67%	6	0	\$2,437,050	\$0	\$0	N/A	0.00%
34	PRUDENTIAL RETIREMENT INSURANCE AND ANNUIT	11.98%	3	0	\$43,878,652	\$0	\$42,952,327	N/A	97.89%
35	STONEBRIDGE LIFE INSURANCE COMPANY	0.00%	23	1	\$12,500	\$0	\$0	N/A	0.00%
36	SYMETRA LIFE INSURANCE COMPANY	0.01%	22	27	\$18,508	\$0	\$0	N/A	0.00%
37	TRANSAMERICA LIFE INSURANCE COMPANY	0.18%	13	38	\$674,163	\$0	\$0	N/A	0.00%
38	UNITED OF OMAHA LIFE INSURANCE COMPANY	3.73%	4	37	\$13,639,596	\$0	\$0	N/A	0.00%
39	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	28	510	\$0	\$0	\$1,333,165	N/A	N/A
40	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	26	30	\$1,295	\$0	\$0	N/A	0.00%
TOTAL		100.00%		105,216	\$366,117,028	\$0	\$47,704,800	N/A	13.03%

**MISSOURI GROUP DEPOSIT-TYPE FUNDS INSURANCE**  
(Including variable contracts without life contingencies)

**MARKET SHARE OF TOP 5 AND TOP 10 WRITERS**



**5 YEAR LOSS RATIO**

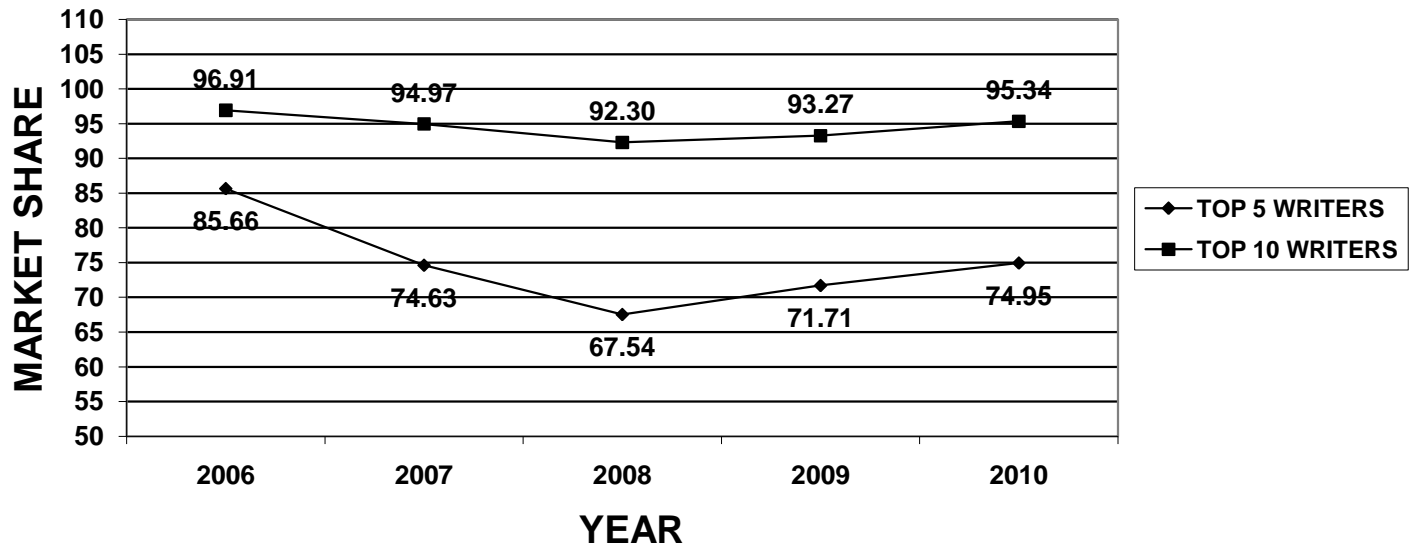


**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - GROUP OTHER CONSIDERATIONS**

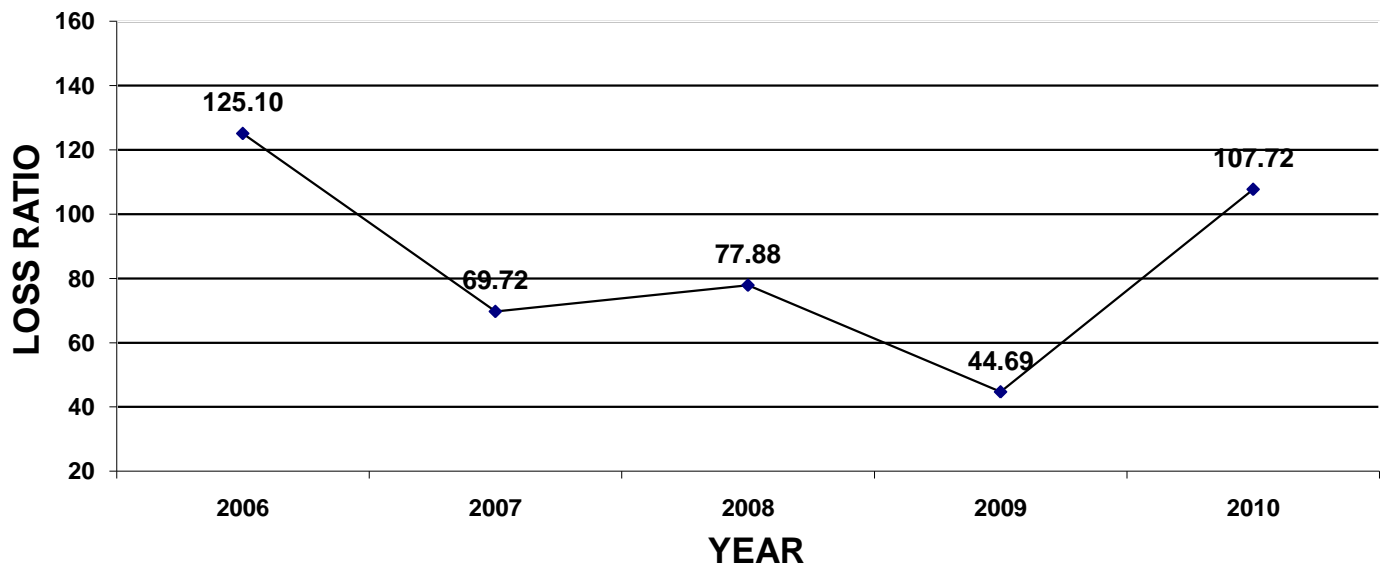
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AXA EQUITABLE LIFE INSURANCE COMPANY	0.02%	18	1,649	\$209,607	\$0	\$15,363,737	N/A	7329.78%
2	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY	0.00%	24	0	\$0	\$0	\$9,164,780	N/A	N/A
3	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.06%	16	355	\$566,188	\$0	\$0	N/A	0.00%
4	HARTFORD LIFE INSURANCE COMPANY	3.79%	8	12,434	\$34,634,959	\$0	\$50,058,637	N/A	144.53%
5	ING LIFE INSURANCE AND ANNUITY COMPANY	4.95%	7	1	\$45,174,360	\$0	\$56,715,488	N/A	125.55%
6	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	20.66%	2	1	\$188,596,051	\$157,151	\$0	N/A	0.08%
7	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	12.53%	3	22,033	\$114,388,182	\$9,803	\$117,844,664	N/A	103.03%
8	METROPOLITAN LIFE INSURANCE COMPANY	9.76%	4	0	\$89,044,134	\$0	\$416,980,882	N/A	468.29%
9	MINNESOTA LIFE INSURANCE COMPANY	1.76%	12	3,675	\$16,048,490	\$0	\$0	N/A	0.00%
10	MONUMENTAL LIFE INSURANCE COMPANY	0.01%	20	2	\$136,574	\$0	\$0	N/A	0.00%
11	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	1.94%	11	270	\$17,706,493	\$0	\$19,846,207	N/A	112.08%
12	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPA	0.00%	23	198	\$20,921	\$0	\$3,283,935	N/A	15696.84%
13	NATIONWIDE LIFE INSURANCE COMPANY	8.64%	5	28,658	\$78,836,806	\$0	\$107,298,616	N/A	136.10%
14	NEW ENGLAND LIFE INSURANCE COMPANY	0.01%	21	444	\$91,035	\$0	\$9,416,437	N/A	10343.75%
15	NEW YORK LIFE INSURANCE COMPANY	0.39%	13	7	\$3,582,352	\$0	\$4,093,490	N/A	114.27%
16	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAN	0.01%	22	2	\$68,684	\$981	\$8,071	N/A	13.18%
17	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.31%	14	1,906	\$2,804,684	\$0	\$4,157,935	N/A	148.25%
18	PACIFIC LIFE & ANNUITY COMPANY	0.00%	24	0	\$0	\$0	\$1,000	N/A	N/A
19	PACIFIC LIFE INSURANCE COMPANY	0.00%	24	2,177	\$0	\$0	\$2,704,661	N/A	N/A
20	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	24	8	\$0	\$0	\$0	N/A	N/A
21	PRINCIPAL LIFE INSURANCE COMPANY	0.02%	19	90,437	\$138,752	\$0	\$0	N/A	0.00%
22	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	2.97%	9	256,380	\$27,063,545	\$0	\$42,974,597	N/A	158.79%
23	PRUDENTIAL RETIREMENT INSURANCE AND ANNUIT	0.08%	15	0	\$711,704	\$0	\$0	N/A	0.00%
24	STANDARD INSURANCE COMPANY	2.32%	10	40	\$21,202,212	\$0	\$12,478,819	N/A	58.86%
25	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP	23.36%	1	72	\$213,166,365	\$0	\$84,935,954	N/A	39.84%
26	TRANSAMERICA LIFE INSURANCE COMPANY	6.36%	6	134	\$58,029,308	\$0	\$25,452,657	N/A	43.86%
27	WESTERN RESERVE LIFE ASSURANCE CO OF OHIO	0.05%	17	3	\$467,859	\$0	\$234,928	N/A	50.21%
TOTAL		100.00%		420,886	\$912,689,265	\$167,935	\$983,015,495	N/A	107.72%

## MISSOURI GROUP OTHER CONSIDERATIONS

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO



**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.00%	130	1,543	\$100,544	\$0	\$145,327	\$34,369	144.54%
2	5 STAR LIFE INSURANCE COMPANY	0.06%	74	7,580	\$1,464,245	\$0	\$1,009,715	\$835,377	68.96%
3	AAA LIFE INSURANCE COMPANY	0.06%	72	3,985	\$1,655,135	\$0	\$1,575,000	\$386,077	95.16%
4	AETNA LIFE INSURANCE COMPANY	0.72%	27	52,549	\$19,288,174	\$0	\$13,596,584	\$4,592,690	70.49%
5	ALLIANZ LIFE AND ANNUITY COMPANY	0.00%	230	1	\$0	\$0	\$3,213	\$0	N/A
6	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	200	3	\$2,601	\$0	\$0	\$125	0.00%
7	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	144	93	\$56,220	\$0	\$0	\$2,417	0.00%
8	ALLSTATE ASSURANCE COMPANY	0.00%	230	21	\$0	\$0	\$29,560	\$0	N/A
9	ALLSTATE LIFE INSURANCE COMPANY	0.12%	56	9,024	\$3,091,117	\$0	\$60,861,344	\$63,635	1968.91%
10	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	185	0	\$6,000	\$0	\$0	\$0	0.00%
11	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	162	2,128	\$23,084	\$0	\$11,044	\$140,300	47.84%
12	AMERICAN AMICABLE LIFE INSURANCE COMPANY O	0.00%	147	190	\$49,568	\$0	\$33,000	\$5,295	66.58%
13	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.04%	77	37,907	\$1,160,454	\$0	\$729,922	\$100,818	62.90%
14	AMERICAN EQUITY INVESTMENT LIFE INSURANCE CI	0.01%	124	3,025	\$147,060	\$0	\$94,900	\$34,855	64.53%
15	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	0.00%	153	171	\$37,308	\$0	\$0	\$3,782	0.00%
16	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.02%	99	1,553	\$509,625	\$131,082	\$364,000	\$130,648	97.15%
17	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	135	412	\$82,349	\$0	\$140,890	\$1,603	171.09%
18	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	230	0	\$0	\$0	\$0	\$37,145	N/A
19	AMERICAN GENERAL ASSURANCE COMPANY	0.03%	89	9,674	\$805,058	\$0	\$598,345	\$218,531	74.32%
20	AMERICAN GENERAL LIFE AND ACCIDENT INSURANC	0.00%	226	104	\$124	\$0	\$295,969	\$391	238684.68%
21	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	131	705	\$99,759	\$0	\$1,153,350	\$27,279	1156.14%
22	AMERICAN GENERAL LIFE INSURANCE COMPANY OF	0.03%	92	5,045	\$672,954	\$0	\$7,493,123	\$78,760	1113.47%
23	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.09%	63	10,962	\$2,339,594	\$0	\$1,441,647	\$128,492	61.62%
24	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.02%	103	3,953	\$436,405	\$0	\$402,953	\$68,514	92.33%
25	AMERICAN INCOME LIFE INSURANCE CO	0.00%	182	1	\$6,967	\$0	\$6,500	\$260	93.30%
26	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	230	44	\$0	\$0	\$116,244	\$0	N/A
27	AMERICAN MEDICAL SECURITY LIFE INSURANCE CO	0.00%	129	1,000	\$108,188	\$0	\$20,000	\$10,046	18.49%
28	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.14%	53	6,262	\$3,743,090	\$0	\$2,658,576	\$28,916	71.03%
29	AMERICAN MODERN LIFE INSURANCE COMPANY	0.07%	70	11,164	\$1,753,117	\$0	\$1,496,448	\$138,375	85.36%
30	AMERICAN NATIONAL INSURANCE COMPANY	0.36%	36	5,433	\$9,694,363	\$7,407	\$5,477,476	\$465,518	56.58%
31	AMERICAN NATIONAL LIFE INSURANCE COMPANY OI	0.00%	219	1	\$522	\$0	\$0	\$47	0.00%
32	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.00%	230	1	\$0	\$0	\$0	-\$16	N/A
33	AMERICAN REPUBLIC INSURANCE COMPANY	0.01%	115	2,173	\$243,734	\$0	\$240,512	\$114	98.68%
34	AMERICAN UNDERWRITERS LIFE INSURANCE COMP	0.01%	116	408	\$230,196	\$0	\$180,120	\$897	78.25%
35	AMERICAN UNITED LIFE INSURANCE CO	2.46%	15	32,139	\$65,571,128	\$0	\$66,006,876	\$692,609	100.66%
36	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	138	185	\$74,675	\$0	\$308,712	\$3,883	413.41%
37	AMERITAS LIFE INSURANCE CORP	0.54%	30	900	\$14,496,473	\$0	\$3,799,625	\$0	26.21%
38	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	190	99	\$4,037	\$0	\$245,122	\$0	6071.89%
39	ANTHEM LIFE INSURANCE COMPANY	0.33%	39	79,266	\$8,691,389	\$0	\$4,629,945	\$2,376,782	53.27%
40	ASSURITY LIFE INSURANCE COMPANY	0.00%	152	103	\$37,345	\$0	\$75,880	\$1,614	203.19%
41	ATLANTA LIFE INSURANCE COMPANY	0.00%	230	0	\$0	\$0	\$10,035	\$0	N/A
42	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	211	778	\$1,185	\$0	\$121,203	\$1,072	10228.10%
43	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	230	239	\$0	\$0	\$0	\$7,176	N/A
44	AVIVA LIFE AND ANNUITY COMPANY	0.00%	150	1,906	\$42,475	\$0	\$12,724,373	\$9,065	29957.32%
45	AXA EQUITABLE LIFE INSURANCE COMPANY	2.45%	16	23,983	\$65,264,653	\$16,133	\$135,648,753	\$0	207.87%
46	BALBOA LIFE INSURANCE COMPANY	0.00%	165	1,941	\$19,138	\$0	\$9,842	\$5,753	51.43%
47	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	188	10	\$5,017	\$0	\$134	\$249	2.67%
48	BANKERS LIFE AND CASUALTY COMPANY	0.00%	230	9	\$0	\$0	\$72,796	\$0	N/A
49	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY	0.00%	230	0	\$0	\$0	\$37,198,678	\$0	N/A
50	BEST LIFE AND HEALTH INSURANCE COMPANY	0.00%	228	4	\$38	\$0	\$0	\$124	0.00%
51	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.00%	146	706	\$54,823	\$0	\$10,000	\$7,842	18.24%
52	BROKERS NATIONAL LIFE ASSURANCE COMPANY	0.00%	194	21	\$3,601	\$0	\$0	\$125	0.00%
53	CANADA LIFE ASSURANCE COMPANY	0.00%	230	274	\$0	\$0	\$1,381,668	\$399	N/A
54	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.00%	179	168	\$8,618	\$0	\$96,273	\$971	1117.12%
55	CAPITOL LIFE INSURANCE COMPANY	0.00%	230	18	\$0	\$0	\$15,523	\$0	N/A
56	CELTIC INSURANCE COMPANY	0.00%	230	4	\$0	\$0	\$0	\$0	N/A
57	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	204	0	\$1,955	\$0	\$30,000	\$0	1534.53%
58	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.12%	55	40,654	\$3,257,139	\$0	\$1,423,967	\$277,217	43.72%
59	CENTURION LIFE INSURANCE COMPANY	0.01%	113	961	\$274,827	\$0	\$118,067	\$17,540	42.96%
60	CENTURY LIFE ASSURANCE COMPANY	0.00%	199	9	\$2,855	\$0	\$0	\$100	0.00%
61	CHARTER NATIONAL LIFE INSURANCE CO	0.00%	230	89	\$0	\$0	\$0	\$5,027	N/A
62	CHURCH LIFE INSURANCE CORPORATION	0.01%	118	329	\$191,565	\$0	\$247,000	\$18,026	128.94%
63	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	183	0	\$6,881	\$0	\$12,334	\$0	179.25%
64	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	230	0	\$0	\$0	\$475,500	\$0	N/A
65	CITIZENS SECURITY LIFE INS CO	0.00%	209	2	\$1,518	\$0	\$0	\$276	0.00%
66	COLONIAL LIFE & ACCIDENT INS CO	0.01%	122	473	\$156,647	\$0	\$70,000	\$28,620	44.69%
67	COLONIAL PENN LIFE INSURANCE COMPANY	0.09%	61	7,909	\$2,387,104	\$0	\$1,457,014	\$41,687	61.04%
68	COLUMBIAN LIFE INSURANCE COMPANY	0.00%	154	92	\$34,028	\$0	\$868	\$392	2.55%
69	COMBINED INSURANCE CO OF AMERICA	0.00%	141	827	\$68,676	\$0	\$72,089	\$3,976	104.97%

**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	COMMONWEALTH ANNUITY AND LIFE INSURANCE CO	0.00%	230	2	-\$202	\$0	\$1,076	\$0	-532.67%
71	COMPANION LIFE INSURANCE COMPANY	0.01%	114	3,796	\$253,821	\$0	\$261,800	\$136,424	103.14%
72	CONNECTICUT GENERAL LIFE INS CO	0.11%	57	4,907	\$2,928,901	\$0	\$4,100,288	\$629,799	139.99%
73	CONSECO LIFE INSURANCE CO	0.00%	230	34	\$0	\$0	\$17,247	\$183	N/A
74	CONSTITUTION LIFE INSURANCE COMPANY	0.00%	230	0	\$0	\$0	\$0	-\$32	N/A
75	CONTINENTAL AMERICAN INSURANCE COMPANY	0.00%	175	44	\$12,556	\$0	\$50,122	\$39,023	399.19%
76	CONTINENTAL ASSURANCE COMPANY	0.00%	136	681	\$79,994	\$0	\$338,004	\$20	422.54%
77	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	195	0	\$3,572	\$0	\$50,000	\$0	1399.78%
78	COUNTRY LIFE INSURANCE COMPANY	0.00%	126	37	\$129,804	\$0	\$185,226	\$241	142.70%
79	CROWN LIFE INSURANCE COMPANY	0.00%	191	8	\$3,998	\$0	\$0	\$546	0.00%
80	CUNA MUTUAL INSURANCE SOCIETY	0.49%	32	101,458	\$13,029,853	\$0	\$7,447,426	\$618,198	57.16%
81	EMC NATIONAL LIFE COMPANY	0.04%	82	6,726	\$1,065,156	\$0	\$1,044,672	\$610,586	98.08%
82	EPIC LIFE INSURANCE COMPANY THE	0.00%	158	287	\$30,505	\$0	\$0	\$8,246	0.00%
83	EQUITRUST LIFE INSURANCE COMPANY	0.00%	230	0	\$0	\$0	\$2,463	\$0	N/A
84	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	184	2,351	\$6,496	\$0	\$445,732	\$352,911	6861.64%
85	FARM BUREAU LIFE INSURANCE COMPANY OF MISS	0.01%	105	708	\$379,943	\$0	\$0	\$47,204	0.00%
86	FARMERS NEW WORLD LIFE INSURANCE CO	0.00%	230	6	\$0	\$0	\$0	\$601,746	N/A
87	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	163	25	\$21,301	\$0	\$3,877	\$0	18.20%
88	FEDERATED LIFE INSURANCE COMPANY	0.01%	112	2,155	\$307,496	\$0	\$54,375	\$45,268	17.68%
89	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIFE	0.00%	148	151	\$49,464	\$0	\$0	\$5,604	0.00%
90	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.25%	43	37,276	\$6,571,987	\$0	\$8,104,495	\$1,014,304	123.32%
91	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	0.03%	90	7,694	\$741,068	\$0	\$379,041	\$81,095	51.15%
92	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COM	0.00%	201	3	\$2,400	\$0	\$1,375,383	\$0	57307.63%
93	FIRST BERKSHIRE HATHAWAY LIFE INSURANCE COM	0.00%	230	0	\$0	\$0	\$12,060	\$0	N/A
94	FIRST HEALTH LIFE & HEALTH INSURANCE COMPAN	0.00%	210	0	\$1,263	\$0	\$0	\$0	0.00%
95	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.00%	206	4	\$1,763	\$0	\$0	\$175	0.00%
96	FORETHOUGHT LIFE INSURANCE COMPANY	0.17%	51	15,598	\$4,447,780	\$0	\$5,732,161	\$77,102	128.88%
97	FORT DEARBORN LIFE INSURANCE COMPANY	0.11%	58	310	\$2,912,622	\$0	\$1,984,274	\$1,772,419	68.13%
98	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.04%	78	1,062	\$1,147,279	\$0	\$1,049,845	\$212	91.51%
99	GENERAL FIDELITY LIFE INSURANCE CO	0.00%	230	3	\$0	\$0	\$0	\$28	N/A
100	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.00%	128	7	\$121,661	\$0	\$162,333	\$1,147	133.43%
101	GENWORTH LIFE INSURANCE COMPANY	0.01%	109	291	\$342,630	\$0	\$1,473,780	\$39,126	430.14%
102	GERBER LIFE INSURANCE COMPANY	0.00%	132	616	\$99,339	\$0	\$95,674	\$2,038	96.31%
103	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.36%	37	69,566	\$9,476,584	\$0	\$4,919,617	\$882,589	51.91%
104	GOLDEN RULE INSURANCE COMPANY	0.01%	123	1,646	\$154,600	\$0	\$0	\$87,333	0.00%
105	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANC	0.01%	111	1,451	\$331,743	\$0	\$277,967	\$171,925	83.79%
106	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	155	264	\$33,729	\$0	\$379,105	\$362	1123.97%
107	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	217	8	\$555	\$0	\$15,785	\$156	2844.14%
108	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	229	0	\$22	\$0	\$0	\$76	0.00%
109	GREAT WESTERN INSURANCE COMPANY	0.02%	97	1,592	\$548,950	\$0	\$521,474	\$7,617	94.99%
110	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	4.21%	7	65,269	\$112,016,014	\$0	\$6,551,961	\$596,726	5.85%
111	GUARANTEE TRUST LIFE INSURANCE CO	0.01%	108	7,813	\$350,679	\$0	\$557,574	\$79,836	159.00%
112	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.07%	68	1,378	\$1,775,282	\$0	\$2,357,986	\$5,044	132.82%
113	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.47%	33	85,050	\$12,472,136	\$0	\$7,468,070	\$5,421,262	59.88%
114	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	1.67%	20	145,944	\$44,465,387	\$0	\$32,159,693	\$19,636,902	72.33%
115	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	0.00%	198	3	\$2,957	\$0	\$0	\$424	0.00%
116	HARTFORD LIFE INSURANCE COMPANY	3.59%	9	22,481	\$95,569,081	\$0	\$53,955,005	\$818,498	56.46%
117	HCC LIFE INSURANCE COMPANY	0.00%	156	610	\$33,429	\$0	\$100,000	\$7,306	299.14%
118	HM LIFE INSURANCE COMPANY	0.00%	174	58	\$12,722	\$0	\$0	\$3,299	0.00%
119	HOMESTEADERS LIFE COMPANY	0.21%	48	10,541	\$5,475,779	\$0	\$2,632,326	\$44,902	48.07%
120	HORACE MANN LIFE INSURANCE COMPANY	0.00%	143	313	\$59,333	\$0	\$7,680	\$17,162	12.94%
121	HOUSEHOLD LIFE INSURANCE COMPANY	0.06%	73	8,207	\$1,593,283	\$0	\$2,708,762	\$120,623	170.01%
122	HUMANA INSURANCE COMPANY	0.04%	79	13,884	\$1,138,872	\$0	\$664,102	\$315,625	58.31%
123	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	230	455	\$0	\$0	\$179,371	\$2,681	N/A
124	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & /	0.08%	67	25,342	\$2,022,291	\$0	\$1,187,069	\$240,637	58.70%
125	ING LIFE INSURANCE AND ANNUITY COMPANY	5.98%	5	39,904	\$159,237,305	\$0	\$150,664,857	\$10,729	94.62%
126	ING USA ANNUITY AND LIFE INSURANCE COMPANY	0.38%	34	9,765	\$10,163,980	\$0	\$74,826,634	\$1,755	736.19%
127	INTRAMERICA LIFE INSURANCE COMPANY	0.00%	218	2	\$536	\$0	\$4,140	\$8	772.39%
128	INVESTORS CONSOLIDATED INSURANCE COMPANY	0.00%	214	7	\$726	\$0	\$0	\$11	0.00%
129	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	186	28	\$5,283	\$0	\$3,507	\$55,981	66.38%
130	INVESTORS LIFE INSURANCE COMPANY OF NORTH A	0.00%	230	5	\$0	\$0	\$0	\$0	N/A
131	J M I C LIFE INSURANCE COMPANY	0.00%	230	269	-\$5,983	\$0	\$0	\$1,092	0.00%
132	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.08%	66	1,460	\$2,240,252	\$0	\$7,133,804	\$325	318.44%
133	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	230	49	\$0	\$0	\$36,714	\$1,778	N/A
134	JOHN ALDEN LIFE INSURANCE COMPANY	0.01%	120	2,254	\$164,668	\$0	\$55,000	\$52,903	33.40%
135	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	7.24%	3	3	\$192,834,605	\$157,151	\$115,670,110	\$248	60.07%
136	KANAWHA INSURANCE COMPANY	0.06%	71	7,620	\$1,700,862	\$0	\$1,025,959	\$813,029	60.32%
137	KANSAS CITY LIFE INSURANCE COMPANY	0.13%	54	342	\$3,582,037	\$0	\$2,401,780	\$903,351	67.05%

**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
138	KEMPER INVESTORS LIFE INS CO	0.01%	119	1,244	\$174,020	\$0	\$3,618,777	\$381,724	2079.52%
139	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	178	49	\$11,256	\$0	\$170,000	\$3,154	1510.31%
140	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.09%	60	11,333	\$2,433,156	\$0	\$2,331,075	\$1,910,196	95.80%
141	LIBERTY LIFE INSURANCE COMPANY	0.01%	104	1,309	\$387,308	\$0	\$1,389,613	\$54,084	358.79%
142	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.04%	86	6,720	\$972,549	\$0	\$12,656	\$144,386	1.30%
143	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.36%	35	69	\$9,711,530	\$0	\$12,000,983	\$3,225,220	123.57%
144	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	133	226	\$94,271	\$0	\$145,410	\$47	154.25%
145	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	230	2,932	-\$82,099	\$0	\$93,196	\$14,345	-113.52%
146	LIFESECURE INSURANCE COMPANY	0.00%	230	1	\$0	\$0	\$0	\$10	N/A
147	LINCOLN BENEFIT LIFE COMPANY	0.02%	93	973	\$650,435	\$0	\$14,758,124	\$1,685	2268.96%
148	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.05%	75	512	\$1,459,510	\$0	\$145,478	\$2,648	9.97%
149	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	227	1	\$107	\$0	\$0	\$100	0.00%
150	LINCOLN NATIONAL LIFE INSURANCE COMPANY	2.89%	12	99,703	\$76,830,088	\$0	\$94,669,824	\$4,200,631	123.22%
151	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	222	1	\$466	\$0	\$0	\$75	0.00%
152	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	169	185	\$16,660	\$0	\$0	\$3,615	0.00%
153	MAGNA INSURANCE COMPANY	0.00%	230	3	-\$12	\$0	\$0	\$15	0.00%
154	MAMSI LIFE AND HEALTH INSURANCE COMPANY	0.00%	159	0	\$30,364	\$0	\$0	\$0	0.00%
155	MANHATTAN LIFE INSURANCE COMPANY	0.00%	230	9	\$0	\$0	\$1,937	\$45	N/A
156	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	4.44%	6	24,834	\$118,098,791	\$9,803	\$123,857,476	\$565,685	104.88%
157	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.00%	172	86	\$14,549	\$0	\$0	\$2,645	0.00%
158	MEMBERS LIFE INSURANCE COMPANY	0.00%	197	18	\$3,116	\$0	\$0	\$77	0.00%
159	MERIT LIFE INSURANCE CO	0.03%	91	9,613	\$676,129	\$0	\$560,760	\$41,536	82.94%
160	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.07%	69	46,261	\$1,767,410	\$0	\$26,662,604	\$8,183	1508.57%
161	METLIFE INVESTORS INSURANCE COMPANY	0.00%	230	23	\$0	\$0	\$9,148	\$2,643	N/A
162	METLIFE INVESTORS USA INSURANCE COMPANY	0.02%	95	1,246	\$614,499	\$0	\$4,432,633	\$151	721.34%
163	METROPOLITAN LIFE INSURANCE COMPANY	7.17%	4	723,125	\$190,962,990	\$0	\$714,128,855	\$46,473,987	373.96%
164	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.09%	64	3,633	\$2,289,145	\$0	\$15,972,515	\$138	697.75%
165	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	220	2	\$514	\$0	\$0	\$35	0.00%
166	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	230	4	\$0	\$0	\$0	\$0	N/A
167	MINNESOTA LIFE INSURANCE COMPANY	1.58%	21	113,051	\$42,071,958	\$0	\$22,988,194	\$8,556,893	54.64%
168	MISSOURI VALLEY LIFE AND HEALTH INSURANCE CC	0.05%	76	45,740	\$1,374,713	\$0	\$415,000	\$467,400	30.19%
169	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	176	113	\$12,329	\$0	\$0	\$2,529	0.00%
170	MONUMENTAL LIFE INSURANCE COMPANY	0.09%	62	9,586	\$2,357,216	\$0	\$6,381,018	\$123,220	270.70%
171	MONY LIFE INSURANCE COMPANY	0.00%	173	58	\$13,318	\$0	\$56,532	\$1,783	424.48%
172	MONY LIFE INSURANCE COMPANY OF AMERICA	0.01%	121	495	\$158,708	\$0	\$260,523	\$21,787	164.15%
173	MOUNTAIN LIFE INSURANCE COMPANY	0.01%	117	2,784	\$225,007	\$0	\$10,025	\$16,672	4.46%
174	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.69%	28	1,929	\$18,247,628	\$0	\$22,172,148	\$35,264	121.51%
175	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	166	71	\$18,344	\$0	\$4,700	\$606	25.62%
176	NATIONAL FARMERS UNION LIFE INSURANCE COMP	0.00%	202	16	\$2,278	\$0	\$0	\$371	0.00%
177	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.22%	47	4,202	\$5,911,620	\$481	\$1,023,127	\$11,475	17.32%
178	NATIONAL HEALTH INSURANCE COMPANY	0.00%	213	4	\$747	\$0	\$0	\$50	0.00%
179	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.31%	41	1,032	\$8,322,384	\$0	\$7,559,447	\$0	90.83%
180	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPA	0.00%	164	198	\$20,921	\$0	\$3,283,935	\$0	15696.84%
181	NATIONWIDE LIFE INSURANCE COMPANY	3.07%	10	28,765	\$81,677,864	\$44	\$107,408,619	\$134,843	131.50%
182	NEW ENGLAND LIFE INSURANCE COMPANY	0.00%	134	444	\$91,035	\$0	\$9,416,437	\$0	10343.75%
183	NEW YORK LIFE INSURANCE AND ANNUITY CORPOR	0.09%	65	165	\$2,275,486	\$0	\$913,879	\$7,317	40.16%
184	NEW YORK LIFE INSURANCE COMPANY	1.06%	23	57,777	\$28,192,029	\$838,579	\$28,508,161	\$2,034,092	104.10%
185	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.00%	181	99	\$7,830	\$0	\$0	\$4,078	0.00%
186	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH	0.00%	149	253	\$48,438	\$0	-\$149,243	\$7,203	-308.11%
187	NORTH CAROLINA MUTUAL LIFE INSURANCE COMPA	0.00%	230	333	\$0	\$0	\$0	\$39,731	N/A
188	NORTHWESTERN MUTUAL LIFE INSURANCE COMPA	0.00%	140	2	\$68,684	\$981	\$8,071	\$0	13.18%
189	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.11%	59	1,907	\$2,804,684	\$0	\$4,157,935	\$9	148.25%
190	OLD UNITED LIFE INSURANCE COMPANY	0.00%	137	1,316	\$77,838	\$0	\$85,509	\$18,216	109.86%
191	OM FINANCIAL LIFE INSURANCE COMPANY	0.00%	207	45	\$1,739	\$0	\$55,976	\$0	3218.86%
192	OXFORD LIFE INSURANCE COMPANY	0.00%	230	0	\$0	\$0	\$0	\$37	N/A
193	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	177	0	\$11,956	\$0	\$0	\$0	0.00%
194	PACIFIC LIFE & ANNUITY COMPANY	0.00%	230	0	\$0	\$0	\$1,000	\$0	N/A
195	PACIFIC LIFE INSURANCE COMPANY	0.00%	230	2,177	\$0	\$0	\$2,704,661	\$0	N/A
196	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	160	27	\$29,081	\$0	\$2,960	\$3,841	10.18%
197	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	212	0	\$860	\$0	\$0	\$0	0.00%
198	PARKER CENTENNIAL ASSURANCE COMPANY	0.00%	230	0	\$0	\$0	\$140,889	\$0	N/A
199	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	168	61	\$16,848	\$0	\$21,364	\$3,949	126.80%
200	PEKIN LIFE INSURANCE COMPANY	0.02%	94	4,893	\$626,069	\$0	\$201,429	\$42,421	32.17%
201	PENN INSURANCE AND ANNUITY COMPA	0.00%	203	8	\$2,161	\$0	\$10,254	\$150	474.50%
202	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	230	62	\$0	\$0	\$736,175	\$0	N/A
203	PENNSYLVANIA LIFE INSURANCE COMPANY	0.00%	230	2	\$0	\$0	\$0	\$16	N/A
204	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.00%	230	1	\$0	\$0	\$0	\$14	N/A
205	PHOENIX LIFE INSURANCE COMPANY	0.00%	205	5,737	\$1,858	\$0	\$652,185	\$229	35101.45%

**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
206	PIONEER AMERICAN INSURANCE COMPANY	0.00%	196	14	\$3,385	\$0	\$0	\$743	0.00%
207	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	221	2	\$508	\$0	\$0	\$128	0.00%
208	PRESIDENTIAL LIFE INSURANCE COMPANY	0.00%	230	0	\$0	\$0	\$54,044	\$0	N/A
209	PRINCIPAL LIFE INSURANCE COMPANY	9.71%	1	373,187	\$258,427,240	\$5,039	\$10,855,963	\$4,383,734	4.20%
210	PROTECTIVE LIFE AND ANNUITY INSURANCE COMP	0.00%	230	2	\$0	\$0	\$114,256	\$0	N/A
211	PROTECTIVE LIFE INSURANCE COMPANY	0.53%	31	1,979	\$14,201,006	\$0	\$47,806,635	\$1,347	336.64%
212	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP	0.00%	142	1,139	\$61,169	\$0	\$3,291,077	\$5,585	5380.30%
213	PROVIDENT LIFE AND CASUALTY INSURANCE COMP	0.00%	216	4	\$585	\$0	\$0	\$317	0.00%
214	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPOR	2.84%	13	8,893	\$75,634,850	\$0	\$115,411,649	\$0	152.59%
215	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	2.96%	11	554,267	\$78,891,087	\$938,738	\$126,016,189	\$24,165,020	160.92%
216	PRUDENTIAL RETIREMENT INSURANCE AND ANNUIT	1.68%	19	0	\$44,593,995	\$0	\$43,560,089	\$0	97.68%
217	REASSURE AMERICA LIFE INSURANCE COMPANY	0.01%	125	179	\$141,144	\$0	\$104,702	\$8,501	74.18%
218	RELIABLE LIFE INSURANCE COMPANY	0.00%	230	15	\$0	\$0	\$352,170	\$112	N/A
219	RELANCE STANDARD LIFE INSURANCE COMPANY	0.30%	42	47,251	\$7,958,410	\$0	\$7,294,857	\$2,912,672	91.66%
220	RELIASTAR LIFE INSURANCE COMPANY	0.20%	49	84,163	\$5,214,308	\$9,502	\$7,679,104	\$11,530,475	147.45%
221	RELIASTAR LIFE INSURANCE COMPANY OF NEW YO	0.00%	151	159	\$39,753	\$0	\$300,517	\$3,542	755.96%
222	RESOURCE LIFE INSURANCE COMPANY	0.00%	230	1,765	-\$17,716	\$0	\$48,026	\$9,852	-271.09%
223	RIVERSOURCE LIFE INSURANCE COMPANY	0.04%	83	627	\$1,031,389	\$0	\$1,364,004	\$6,414	132.25%
224	S USA LIFE INSURANCE COMPANY INC	0.00%	171	3	\$14,887	\$0	\$0	\$4,737	0.00%
225	SAGICOR LIFE INSURANCE COMPANY	0.00%	230	5	\$0	\$0	\$36,222	\$0	N/A
226	SEARS LIFE INSURANCE COMPANY	0.02%	100	1,440	\$497,517	\$0	\$206,075	\$27,430	41.42%
227	SECURIAN LIFE INSURANCE COMPANY	0.00%	161	111	\$28,609	\$0	\$0	\$11,815	0.00%
228	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.02%	102	347	\$464,698	\$0	\$1,241,124	\$684	267.08%
229	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.00%	223	5	\$418	\$0	\$0	\$275	0.00%
230	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	230	0	\$0	\$0	\$0	\$38,012	N/A
231	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.32%	40	1,880	\$8,580,716	\$0	\$5,500,617	\$11,386	64.10%
232	SETTLERS LIFE INSURANCE COMPANY	0.00%	193	118	\$3,793	\$0	\$110	\$326	2.90%
233	SHELTER LIFE INSURANCE COMPANY	0.03%	87	7,884	\$906,450	\$20,835	\$828,252	\$216,304	93.67%
234	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	230	1	-\$135	\$0	\$0	\$103	0.00%
235	STANDARD INSURANCE COMPANY	2.36%	17	217,551	\$62,849,324	\$0	\$46,516,866	\$12,695,703	74.01%
236	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.00%	192	25	\$3,980	\$0	\$0	\$380	0.00%
237	STARMOUNT LIFE INSURANCE COMPANY	0.00%	187	16	\$5,106	\$0	\$0	\$175	0.00%
238	STATE FARM LIFE INSURANCE COMPANY	0.03%	88	5,132	\$904,319	\$286	\$1,384,800	\$352,181	153.16%
239	STONEBRIDGE LIFE INSURANCE COMPANY	0.19%	50	29,009	\$5,026,487	\$0	\$3,348,108	\$232,022	66.61%
240	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.04%	85	12,200	\$983,446	\$0	\$825,512	\$283,607	83.94%
241	SUN LIFE ASSURANCE COMPANY OF CANADA	0.33%	38	59,898	\$8,865,038	\$0	\$5,859,995	\$4,795,117	66.10%
242	SUN LIFE ASSURANCE OF CANADA (US)	3.65%	8	4,795	\$97,088,800	\$0	\$2,862,199	\$0	2.95%
243	SUNAMERICA ANNUITY AND LIFE ASSURANCE COMF	1.06%	22	1,213	\$28,272,633	\$0	\$117,293,406	\$0	414.87%
244	SUNAMERICA LIFE INSURANCE COMPANY	0.00%	230	98	\$0	\$0	\$127,825	\$0	N/A
245	SURETY LIFE INSURANCE COMPANY	0.00%	224	0	\$322	\$0	\$0	\$0	0.00%
246	SYMETRA LIFE INSURANCE COMPANY	0.02%	96	6,245	\$584,645	\$0	\$2,322,665	\$9,458	397.28%
247	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	2.54%	14	27,670	\$67,677,747	\$3,464,199	\$23,502,970	\$0	39.85%
248	TEXAS LIFE INSURANCE COMPANY	0.00%	230	0	\$0	\$0	\$4,233	\$0	N/A
249	TIME INSURANCE COMPANY	0.00%	127	1,440	\$124,837	\$0	\$0	\$35,804	0.00%
250	TRANS WORLD ASSURANCE COMPANY	0.00%	230	0	\$0	\$0	\$0	\$36,773	N/A
251	TRANSAMERICA ADVISORS LIFE INSURANCE COMPA	0.00%	230	28	\$0	\$0	\$679,089	\$0	N/A
252	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	8.03%	2	126	\$213,798,180	\$0	\$85,071,490	\$1,355	39.79%
253	TRANSAMERICA LIFE INSURANCE COMPANY	2.32%	18	14,881	\$61,791,592	\$0	\$48,055,344	\$439,005	77.77%
254	TRUSTMARK INSURANCE COMPANY	0.04%	81	4,563	\$1,077,271	\$0	\$819,547	\$165,897	76.08%
255	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	139	1,265	\$72,358	\$0	\$18,432	\$26,785	25.47%
256	ULLICO LIFE INSURANCE COMPANY	0.00%	230	1	\$0	\$0	\$0	\$0	N/A
257	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	230	0	\$0	\$0	\$83,940	\$0	N/A
258	UNIFIED LIFE INSURANCE COMPANY	0.01%	107	1,293	\$350,722	\$0	\$118,857	\$3,036	33.89%
259	UNIMERICA INSURANCE COMPANY	0.24%	44	47,880	\$6,475,488	\$0	\$4,393,349	\$3,021,919	67.85%
260	UNION BANKERS INSURANCE COMPANY	0.00%	230	0	\$0	\$0	\$0	-\$16	N/A
261	UNION CENTRAL LIFE INSURANCE COMPANY	0.61%	29	3,631	\$16,141,228	\$0	\$28,280,504	\$28	175.21%
262	UNION FIDELITY LIFE INSURANCE COMPANY	0.02%	98	3,060	\$528,805	\$0	\$560,776	\$27,676	106.05%
263	UNION LABOR LIFE INSURANCE COMPANY	0.04%	84	26,253	\$1,013,882	\$16,473	\$634,866	\$198,069	64.24%
264	UNION SECURITY INSURANCE COMPANY	0.22%	46	39,419	\$5,980,906	\$0	\$4,014,639	\$2,021,331	67.12%
265	UNITED AMERICAN INSURANCE COMPANY	0.00%	208	5	\$1,548	\$0	\$0	\$104	0.00%
266	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	230	8	\$0	\$0	\$0	\$21	N/A
267	UNITED HEALTHCARE INSURANCE COMPANY	0.16%	52	1,581	\$4,233,671	\$0	\$2,510,335	\$2,310,499	59.29%
268	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	230	1	\$0	\$0	\$2,000	\$0	N/A
269	UNITED INVESTORS LIFE INSURANCE COMPANY	0.01%	110	1,458	\$335,498	\$0	\$225,000	\$50,884	67.06%
270	UNITED LIFE INSURANCE COMPANY	0.00%	180	40	\$8,473	\$0	\$0	\$2,377	0.00%
271	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.87%	25	46,055	\$23,037,022	\$0	\$6,771,559	\$2,741,387	29.39%
272	UNITED SECURITY LIFE AND HEALTH INSURANCE CC	0.00%	189	29	\$4,847	\$0	\$0	\$760	0.00%
273	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.04%	80	1,596	\$1,101,351	\$0	\$2,907,536	\$207,951	264.00%



**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
274	UNITED TEACHER ASSOCIATES INSURANCE CO	0.00%	170	59	\$15,700	\$0	\$8,248	\$0	52.54%
275	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.01%	106	524	\$369,708	\$0	\$155,987	\$1,413	42.19%
276	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	225	0	\$180	\$0	\$0	\$0	0.00%
277	UNIVERSAL UNDERWRITERS LIFE INSURANCE COMP	0.00%	230	957	-\$15,614	\$0	\$46,466	\$4,229	-297.59%
278	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.78%	26	113,600	\$20,862,204	\$0	\$12,718,706	\$7,866,971	60.97%
279	USABLE LIFE	0.24%	45	2,310	\$6,267,103	\$0	\$2,780,832	\$3,205,963	44.37%
280	VANTIS LIFE INSURANCE COMPANY	0.00%	215	3	\$725	\$0	\$0	\$275	0.00%
281	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.99%	24	26,295	\$26,370,676	\$0	\$17,773,019	\$0	67.40%
282	WASHINGTON NATIONAL INSURANCE CO	0.00%	145	212	\$56,076	\$0	\$1,082,313	\$2,714	1930.08%
283	WEST COAST LIFE INSURANCE COMPANY	0.00%	157	3	\$31,221	\$0	\$0	\$3,055	0.00%
284	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.00%	230	176	\$0	\$0	\$1,067,395	\$0	N/A
285	WESTERN NATIONAL LIFE INSURANCE COMPANY	0.00%	230	0	\$0	\$0	\$3,273,983	\$0	N/A
286	WESTERN RESERVE LIFE ASSURANCE CO OF OHIO	0.02%	101	4	\$467,859	\$0	\$234,928	\$300	50.21%
287	XL LIFE INSURANCE AND ANNUITY COMPANY	0.00%	230	0	-\$537	\$0	\$0	\$195	0.00%
288	ZALE LIFE INSURANCE COMPANY	0.00%	167	2,405	\$17,492	\$0	\$5,864	\$1,461	33.52%
TOTAL		100.00%		4,088,957	\$2,661,864,262	\$5,616,733	\$2,903,676,684	\$200,079,227	109.30%



**TOTAL  
LIFE INSURANCE  
BY  
COMPANY**



**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.00%	319	1,544	\$105,557	\$0	\$145,327	\$34,419	137.68%
2	5 STAR LIFE INSURANCE COMPANY	0.02%	188	8,166	\$1,713,779	\$0	\$1,024,987	\$867,580	59.81%
3	AAA LIFE INSURANCE COMPANY	0.04%	158	7,208	\$3,385,821	\$0	\$2,116,660	\$799,511	62.52%
4	ABILITY INSURANCE COMPANY	0.00%	376	80	\$18,084	\$2,141	\$41,540	\$297	241.55%
5	ACACIA LIFE INSURANCE CO	0.01%	217	936	\$891,327	\$61,529	\$771,195	\$33,369	93.43%
6	AETNA LIFE INSURANCE COMPANY	0.22%	77	54,922	\$19,817,843	\$526,972	\$14,753,834	\$4,633,475	77.11%
7	ALFA LIFE INSURANCE CORPORATION	0.00%	428	1	\$0	\$0	\$0	\$10	N/A
8	ALLIANZ LIFE AND ANNUITY COMPANY	0.00%	428	2	\$0	\$0	\$5,228	\$0	N/A
9	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.11%	101	113	\$10,235,972	\$0	\$552,194	\$125	5.39%
10	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMER	3.38%	5	26,917	\$311,672,741	\$0	\$122,203,021	\$343,283	39.21%
11	ALLSTATE ASSURANCE COMPANY	0.00%	428	22	\$0	\$0	\$29,560	\$0	N/A
12	ALLSTATE LIFE INSURANCE COMPANY	0.10%	104	25,117	\$9,633,962	\$0	\$90,619,238	\$1,174,441	940.62%
13	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	341	65	\$48,585	\$0	\$1,060,882	\$13,365	2183.56%
14	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	368	2,128	\$23,084	\$0	\$11,044	\$140,300	47.84%
15	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF	0.01%	221	2,007	\$768,294	\$336	\$453,902	\$65,867	59.12%
16	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.01%	201	38,209	\$1,268,406	\$0	\$1,547,281	\$111,400	121.99%
17	AMERICAN CAPITOL INSURANCE COMPANY	0.00%	340	2,862	\$50,903	\$7	\$168,266	\$4,067	330.58%
18	AMERICAN EQUITY INVESTMENT LIFE INSURANCE CO	1.09%	27	12,231	\$100,308,265	\$0	\$42,422,775	\$37,099	42.29%
19	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF CC	0.03%	162	14,400	\$3,048,126	\$0	\$763,370	\$515,102	25.04%
20	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.53%	43	110,188	\$48,419,623	\$6,130,670	\$31,949,766	\$9,986,617	78.65%
21	AMERICAN FEDERATED LIFE INSURANCE COMPANY	0.00%	279	8,327	\$295,104	\$0	\$187,732	\$23,106	63.62%
22	AMERICAN FIDELITY ASSURANCE COMPANY	0.05%	147	10,068	\$4,540,285	\$6,661	\$3,673,040	\$486,069	81.05%
23	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	278	1,794	\$312,470	\$1,282	\$106,156	\$58,797	34.38%
24	AMERICAN FINANCIAL SECURITY LIFE INSURANCE COI	0.00%	385	6	\$11,318	\$0	\$0	\$125	0.00%
25	AMERICAN GENERAL ASSURANCE COMPANY	0.01%	219	9,675	\$843,834	\$0	\$670,952	\$218,559	79.51%
26	AMERICAN GENERAL LIFE AND ACCIDENT INSURANCE	0.10%	106	102,154	\$8,944,201	\$26,704	\$10,626,954	\$800,594	119.11%
27	AMERICAN GENERAL LIFE INSURANCE CO	0.54%	41	57,726	\$49,827,427	\$1,518,517	\$52,679,773	\$11,401,121	108.77%
28	AMERICAN GENERAL LIFE INSURANCE COMPANY OF C	0.01%	214	7,019	\$957,197	\$0	\$8,375,616	\$431,102	875.01%
29	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.03%	173	14,269	\$2,399,207	\$4,186	\$1,691,402	\$135,084	70.67%
30	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.06%	127	17,839	\$5,951,225	\$0	\$1,705,854	\$679,942	28.66%
31	AMERICAN HOME LIFE INSURANCE COMPANY	0.02%	191	4,717	\$1,593,195	\$38,101	\$1,359,950	\$156,969	87.75%
32	AMERICAN INCOME LIFE INSURANCE CO	0.11%	102	28,205	\$9,784,020	\$334	\$3,407,700	\$585,902	34.83%
33	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	428	45	\$0	\$0	\$117,590	\$0	N/A
34	AMERICAN MEDICAL SECURITY LIFE INSURANCE COMI	0.00%	318	1,000	\$108,188	\$0	\$20,000	\$10,046	18.49%
35	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.04%	152	9,897	\$3,990,553	\$19,618	\$3,399,735	\$44,498	85.69%
36	AMERICAN MODERN LIFE INSURANCE COMPANY	0.02%	186	11,164	\$1,753,117	\$0	\$1,496,448	\$138,375	85.36%
37	AMERICAN NATIONAL INSURANCE COMPANY	0.51%	46	64,832	\$46,691,745	\$74,844	\$26,423,570	\$1,599,704	56.75%
38	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF 1	0.00%	303	225	\$156,082	\$0	\$57,499	\$28,788	36.84%
39	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.00%	272	647	\$339,823	\$0	\$433,753	\$6,188	127.64%
40	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURAN	0.00%	411	5	\$2,007	\$0	\$3,237	\$99	161.29%
41	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	380	50	\$17,060	\$0	\$0	\$1,923	0.00%
42	AMERICAN REPUBLIC INSURANCE COMPANY	0.02%	196	5,704	\$1,392,204	\$13,785	\$1,221,596	\$183,847	88.74%
43	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	0.00%	428	188	\$0	\$0	\$138,339	\$2	N/A
44	AMERICAN UNDERWRITERS LIFE INSURANCE COMPAN	0.00%	258	623	\$420,025	\$0	\$408,912	\$10,869	97.35%
45	AMERICAN UNITED LIFE INSURANCE CO	0.87%	31	36,591	\$79,739,763	\$328,527	\$78,160,896	\$1,280,143	98.43%
46	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE C	0.05%	142	6,048	\$4,967,091	\$6,279	\$4,670,916	\$303,888	94.16%
47	AMERITAS LIFE INSURANCE CORP	0.21%	78	3,838	\$19,656,575	\$171,197	\$9,286,079	\$261,002	48.11%
48	AMICA LIFE INSURANCE COMPANY	0.00%	297	246	\$183,158	\$0	\$15,916	\$71,835	8.69%
49	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	256	511	\$442,995	\$0	\$1,304,394	\$0	294.45%
50	ANTHEM LIFE INSURANCE COMPANY	0.10%	107	81,232	\$8,908,784	\$0	\$4,830,873	\$2,434,874	54.23%
51	ASSURED LIFE ASSOCIATION	0.00%	367	154	\$23,329	\$429	\$59,240	\$1,134	255.77%
52	ASSURITY LIFE INSURANCE COMPANY	0.04%	155	6,821	\$3,605,657	\$841,874	\$2,390,757	\$237,146	89.65%
53	ATLANTA LIFE INSURANCE COMPANY	0.00%	332	5,584	\$69,515	\$0	\$257,792	\$8,250	370.84%
54	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.01%	240	1,160	\$575,870	\$0	\$3,008,489	\$35,917	522.43%
55	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	339	371	\$55,096	\$0	\$5,660	\$10,688	10.27%
56	AUTO OWNERS LIFE INSURANCE COMPANY	0.07%	122	6,163	\$6,392,274	\$0	\$2,264,537	\$620,625	35.43%
57	AVIVA LIFE AND ANNUITY COMPANY	1.84%	17	25,174	\$169,339,071	\$1,140,327	\$112,038,024	\$1,333,098	66.84%
58	AXA EQUITABLE LIFE AND ANNUITY COMPANY	0.01%	251	317	\$487,123	\$0	\$87,401	\$90,598	17.94%
59	AXA EQUITABLE LIFE INSURANCE COMPANY	1.62%	20	62,965	\$149,718,079	\$5,556,055	\$194,274,011	\$6,655,224	133.47%
60	BALBOA LIFE INSURANCE COMPANY	0.00%	326	2,116	\$80,757	\$0	\$35,397	\$20,123	43.83%
61	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	286	610	\$268,562	\$33,959	\$345,736	\$11,351	141.38%
62	BANKERS FIDELITY LIFE INSURANCE CO	0.00%	342	252	\$48,070	\$0	\$67,488	\$1,217	140.40%
63	BANKERS LIFE AND CASUALTY COMPANY	0.25%	71	23,830	\$23,313,950	\$39,810	\$25,180,177	\$367,995	108.18%
64	BANKERS LIFE INSURANCE COMPANY	0.00%	273	6	\$338,805	\$0	\$15,132	\$38	4.47%
65	BANNER LIFE INSURANCE COMPANY	0.12%	99	13,699	\$10,659,159	\$64,059	\$12,190,475	\$6,100,003	114.97%
66	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	329	322	\$74,273	\$6,920	\$831,291	\$26,630	1128.55%
67	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	364	121	\$26,386	\$0	\$22,229	\$776	84.25%
68	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY O	0.03%	161	3	\$3,090,063	\$0	\$37,378,799	\$0	1209.65%
69	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	0.00%	351	29	\$33,932	\$0	\$0	\$31,024	0.00%

**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	BEST LIFE AND HEALTH INSURANCE COMPANY	0.00%	427	4	\$38	\$0	\$0	\$124	0.00%
71	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.06%	136	27,802	\$5,258,801	\$1,895	\$1,585,886	\$470,978	30.19%
72	BROKERS NATIONAL LIFE ASSURANCE COMPANY	0.00%	386	48	\$11,294	\$0	\$0	\$1,113	0.00%
73	C M LIFE INSURANCE COMPANY	0.15%	89	6,747	\$13,638,721	\$0	\$22,548,101	\$684,566	165.32%
74	CANADA LIFE ASSURANCE COMPANY	0.01%	198	861	\$1,369,272	\$565,460	\$7,888,216	\$151,188	617.38%
75	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.01%	237	8,939	\$594,028	\$0	\$1,712,678	\$22,318	288.32%
76	CAPITOL LIFE INSURANCE COMPANY	0.00%	321	182	\$103,738	\$0	\$58,027	\$1,476	55.94%
77	CATHOLIC FINANCIAL LIFE	0.01%	235	2,744	\$608,690	\$31,070	\$1,391,053	\$26,026	233.64%
78	CATHOLIC HOLY FAMILY SOCIETY	0.02%	180	1,669	\$2,007,001	\$0	\$211,034	\$9,216	10.51%
79	CATHOLIC ORDER OF FORESTERS	0.00%	277	1,148	\$318,509	\$76,693	\$220,954	\$18,570	93.45%
80	CELTIC INSURANCE COMPANY	0.00%	428	4	\$0	\$0	\$0	\$0	N/A
81	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	338	126	\$58,702	\$0	\$45,916	\$2,420	78.22%
82	CENTRAL SECURITY LIFE INSURANCE CO	0.01%	255	7,997	\$462,937	\$3,899	\$603,211	\$33,174	131.14%
83	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.04%	156	41,428	\$3,549,005	\$9,211	\$1,760,029	\$288,677	49.85%
84	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	308	586	\$134,417	\$2,352	\$178,724	\$13,483	134.71%
85	CENTURION LIFE INSURANCE COMPANY	0.00%	284	1,894	\$275,078	\$0	\$3,577,032	\$17,540	1300.37%
86	CENTURY LIFE ASSURANCE COMPANY	0.00%	404	10	\$2,999	\$0	\$0	\$104	0.00%
87	CHARTER NATIONAL LIFE INSURANCE CO	0.00%	409	107	\$2,400	\$0	\$1,154,946	\$7,195	48122.75%
88	CHEROKEE NATIONAL LIFE INSURANCE COMPAN	0.00%	307	2,137	\$137,364	\$0	\$151,089	\$11,496	109.99%
89	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.01%	209	2,066	\$1,108,365	\$65	\$713,267	\$81,284	64.36%
90	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.01%	253	744	\$478,978	\$0	\$270,900	\$7,482	56.56%
91	CHURCH LIFE INSURANCE CORPORATION	0.00%	276	377	\$328,907	\$0	\$291,785	\$18,268	88.71%
92	CICA LIFE INSURANCE COMPANY OF AMERICA	0.02%	187	1,748	\$1,724,688	\$1,252	\$558,609	\$44,086	32.46%
93	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	390	4	\$7,883	\$0	\$13,334	\$15	169.15%
94	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	428	0	\$0	\$0	\$475,500	\$0	N/A
95	CINCINNATI LIFE INSURANCE COMPANY THE	0.12%	98	11,090	\$10,768,229	\$0	\$4,555,068	\$2,627,355	42.30%
96	CITIZENS SECURITY LIFE INS CO	0.00%	296	704	\$185,178	\$112	\$62,604	\$4,739	33.87%
97	COLONIAL LIFE & ACCIDENT INS CO	0.03%	165	9,397	\$2,825,178	\$0	\$983,209	\$435,992	34.80%
98	COLONIAL PENN LIFE INSURANCE COMPANY	0.03%	169	11,488	\$2,721,739	\$0	\$2,120,206	\$47,114	77.90%
99	COLORADO BANKERS LIFE INS CO	0.01%	199	2,418	\$1,362,826	\$0	\$376,284	\$50,225	27.61%
100	COLUMBIAN LIFE INSURANCE COMPANY	0.02%	179	4,652	\$2,134,818	\$620	\$735,258	\$61,016	34.47%
101	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	322	224	\$99,308	\$9,253	\$129,622	\$5,068	139.84%
102	COLUMBUS LIFE INSURANCE COMPANY	0.19%	81	1,433	\$17,552,629	\$47,228	\$1,027,940	\$121,523	6.13%
103	COMBINED INSURANCE CO OF AMERICA	0.02%	181	13,522	\$1,957,482	\$0	\$1,642,877	\$116,010	83.93%
104	COMMONWEALTH ANNUITY AND LIFE INSURANCE COM	0.02%	178	3,669	\$2,185,284	\$0	\$17,958,465	\$239,738	821.79%
105	COMPANION LIFE INSURANCE COMPANY	0.00%	288	3,809	\$256,030	\$0	\$262,636	\$136,667	102.58%
106	COMPBENEFITS INSURANCE COMPANY	0.00%	401	32	\$3,562	\$0	\$0	\$271	0.00%
107	CONNECTICUT GENERAL LIFE INS CO	0.07%	126	7,228	\$6,029,019	\$679,223	\$15,364,073	\$1,171,281	266.10%
108	CONSECO LIFE INSURANCE CO	0.03%	167	6,450	\$2,762,227	\$30,150	\$7,540,421	\$406,950	274.07%
109	CONSTITUTION LIFE INSURANCE COMPANY	0.00%	295	673	\$186,396	\$0	\$226,175	\$6,045	121.34%
110	CONTINENTAL AMERICAN INSURANCE COMPANY	0.00%	384	44	\$12,556	\$0	\$50,122	\$39,023	399.19%
111	CONTINENTAL ASSURANCE COMPANY	0.01%	247	2,066	\$513,534	\$134,746	\$1,871,137	\$65	390.60%
112	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	257	1,746	\$439,065	\$54	\$895,436	\$55,557	203.95%
113	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.01%	243	1,586	\$555,280	\$0	\$260,431	\$16,725	46.90%
114	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.02%	194	1,033	\$1,434,772	\$0	\$2,063,800	\$43,348	143.84%
115	COUNTRY LIFE INSURANCE COMPANY	0.07%	118	13,156	\$6,521,259	\$1,240,221	\$4,260,810	\$1,251,187	84.36%
116	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	316	523	\$112,825	\$3,016	\$39,110	\$4,696	37.34%
117	CROWN LIFE INSURANCE COMPANY	0.01%	245	862	\$552,586	\$307,600	\$5,437,214	\$72,867	1039.62%
118	CSA FRATERNAL LIFE	0.00%	291	585	\$217,647	\$0	\$33,597	\$3,400	15.44%
119	CSI LIFE INSURANCE COMPANY	0.00%	399	12	\$4,969	\$0	\$0	\$100	0.00%
120	CUNA MUTUAL INSURANCE SOCIETY	0.24%	74	107,131	\$22,342,711	\$351,610	\$19,017,868	\$864,428	86.69%
121	DEGREE OF HONOR PROTECTIVE ASSOC	0.00%	299	723	\$174,880	\$0	\$82,463	\$5,776	47.15%
122	DIRECT GENERAL LIFE INSURANCE COMPANY	0.00%	266	2,509	\$382,888	\$0	\$80,000	\$25,330	20.89%
123	EMC NATIONAL LIFE COMPANY	0.05%	146	12,438	\$4,726,675	\$56,385	\$4,117,556	\$951,345	88.31%
124	EMPLOYEES LIFE COMPANY (MUTUAL)	0.04%	153	231	\$3,895,178	\$262	\$2,362,440	\$1,359	60.66%
125	EPIC LIFE INSURANCE COMPANY THE	0.00%	354	288	\$30,877	\$0	\$0	\$8,251	0.00%
126	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.01%	215	2,596	\$902,385	\$0	\$593,118	\$17,056	65.73%
127	EQUITABLE RESERVE ASSOCIATION	0.00%	396	233	\$6,032	\$1,420	\$85,197	\$1,373	1435.96%
128	EQUITRUST LIFE INSURANCE COMPANY	0.17%	83	2,916	\$15,760,274	\$0	\$12,659,283	\$6,098	80.32%
129	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.02%	192	7,484	\$1,462,578	\$142,225	\$2,097,689	\$437,697	153.15%
130	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AME	0.00%	403	14	\$3,047	\$0	\$0	\$825	0.00%
131	FAMILY LIFE INSURANCE COMPANY	0.00%	301	397	\$159,282	\$0	\$66,440	\$19,413	41.71%
132	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	426	1,183	\$39	\$0	\$451,278	\$2,202	1157123.08%
133	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOI	0.46%	50	68,762	\$42,749,336	\$2,644,543	\$19,292,003	\$4,561,785	51.31%
134	FARMERS NEW WORLD LIFE INSURANCE CO	0.31%	64	57,449	\$28,705,464	\$48	\$21,562,196	\$6,053,017	75.12%
135	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	305	476	\$151,943	\$4,984	\$82,291	\$23,301	57.44%
136	FEDERATED LIFE INSURANCE COMPANY	0.07%	125	5,306	\$6,069,540	\$0	\$2,017,234	\$928,077	33.24%
137	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.16%	87	2,196	\$14,639,577	\$0	\$15,067,434	\$81,799	102.92%

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138	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIFE II	0.01%	204	2,144	\$1,232,854	\$40,199	\$227,027	\$358,072	21.68%
139	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.13%	94	44,358	\$12,387,022	\$0	\$10,496,933	\$1,035,607	84.74%
140	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	0.01%	224	7,694	\$741,068	\$0	\$379,041	\$81,095	51.15%
141	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	293	709	\$195,802	\$150,113	\$2,233,003	\$14,531	1217.11%
142	FIRST BERKSHIRE HATHAWAY LIFE INSURANCE COMP	0.00%	428	0	\$0	\$0	\$12,060	\$0	N/A
143	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF TH	0.00%	302	45	\$158,571	\$5	\$0	\$1,112	0.00%
144	FIRST CATHOLIC SLOVAK UNION OF THE UNITED STAT	0.00%	422	42	\$450	\$199	\$15,239	\$110	3430.67%
145	FIRST GUARANTY INSURANCE COMPANY	0.00%	406	2	\$2,914	\$0	\$1,000	\$35	34.32%
146	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	387	4,466	\$10,397	\$0	\$158,699	\$2,568	1526.39%
147	FIRST INVESTORS LIFE INSURANCE COMPANY	0.01%	254	501	\$469,815	\$1,344	\$391,016	\$35,036	83.51%
148	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.04%	159	6,515	\$3,356,594	\$0	\$5,315,587	\$1,807,820	158.36%
149	FORETHOUGHT LIFE INSURANCE COMPANY	0.12%	96	16,404	\$11,276,425	\$0	\$6,292,813	\$81,347	55.81%
150	FORT DEARBORN LIFE INSURANCE COMPANY	0.05%	144	1,061	\$4,788,839	\$0	\$4,242,652	\$1,775,197	88.59%
151	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.00%	334	174	\$66,319	\$0	\$0	\$3,739	0.00%
152	FUNERAL DIRECTORS LIFE INSURANCE CO	0.03%	171	1,717	\$2,519,382	\$660	\$611,029	\$5,898	24.28%
153	GARDEN STATE LIFE INSURANCE COMPANY	0.01%	242	984	\$559,551	\$0	\$400,093	\$71,876	71.50%
154	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.34%	60	31,624	\$31,187,272	\$23,199,074	\$54,621,639	\$3,859,061	249.53%
155	GENERAL FIDELITY LIFE INSURANCE CO	0.00%	428	3	\$0	\$0	\$0	\$28	N/A
156	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.57%	39	42,375	\$52,261,654	\$0	\$86,640,626	\$10,816,464	165.78%
157	GENWORTH LIFE INSURANCE COMPANY	0.44%	51	7,827	\$40,110,184	\$0	\$16,413,105	\$1,889,386	40.92%
158	GERBER LIFE INSURANCE COMPANY	0.06%	137	71,119	\$5,223,593	\$0	\$1,360,802	\$818,960	26.05%
159	GLENER LIFE INSURANCE SOCIETY	0.06%	134	377	\$5,357,471	\$370	\$252,028	\$4,414	4.71%
160	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.16%	86	157,518	\$15,079,774	\$270	\$7,927,725	\$1,553,665	52.57%
161	GOLDEN RULE INSURANCE COMPANY	0.03%	174	4,549	\$2,361,717	\$3,655	\$6,518,359	\$335,943	276.16%
162	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE	0.01%	231	2,118	\$647,578	\$82,489	\$547,619	\$194,999	97.30%
163	GRANGE LIFE INSURANCE COMPANY	0.00%	335	92	\$64,031	\$0	\$273,670	\$18,271	427.40%
164	GREAT AMERICAN LIFE INSURANCE COMPANY	0.34%	59	3,865	\$31,632,516	\$0	\$12,570,062	\$225,002	39.74%
165	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.01%	232	1,619	\$645,947	\$142	\$1,245,649	\$92,004	192.86%
166	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	262	966	\$398,346	\$7,635	\$421,473	\$50,244	107.72%
167	GREAT WESTERN INSURANCE COMPANY	0.01%	246	1,592	\$551,974	\$0	\$521,474	\$7,617	94.47%
168	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	1.62%	21	77,157	\$149,541,459	\$381,625	\$12,780,949	\$1,290,206	8.80%
169	GREATER BENEFICIAL UNION OF PITTSBURGH	0.01%	227	416	\$716,296	\$6,575	\$477,137	\$2,668	67.53%
170	GUARANTEE TRUST LIFE INSURANCE CO	0.01%	208	14,021	\$1,188,737	\$0	\$1,068,055	\$138,931	89.85%
171	GUARANTY INCOME LIFE INSURANCE COMPANY	0.01%	205	338	\$1,206,427	\$3,813	\$1,428,038	\$4,829	118.69%
172	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.08%	114	2,187	\$6,940,907	\$0	\$6,341,625	\$47,615	91.37%
173	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.33%	62	90,492	\$30,365,830	\$4,043,545	\$16,416,188	\$6,669,500	67.38%
174	HARTFORD LIFE AND ACCIDENT INSURANCE COMPAN	0.49%	47	146,194	\$44,714,968	\$86	\$32,301,848	\$19,670,616	72.24%
175	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	0.79%	33	33,333	\$73,161,041	\$146	\$201,081,195	\$3,913,346	274.85%
176	HARTFORD LIFE INSURANCE COMPANY	1.14%	26	46,112	\$105,359,649	\$33,793	\$142,684,070	\$2,147,438	135.46%
177	HCC LIFE INSURANCE COMPANY	0.00%	345	627	\$42,755	\$0	\$100,831	\$8,164	235.83%
178	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	357	138	\$30,493	\$203	\$30,753	\$1,457	101.52%
179	HERITAGE LIFE INSURANCE COMPANY	0.00%	428	2	\$0	\$0	\$0	\$30	N/A
180	HERITAGE UNION LIFE INSURANCE COMPANY	0.00%	314	149	\$117,463	\$0	\$95,269	\$8,257	81.11%
181	HM LIFE INSURANCE COMPANY	0.00%	383	58	\$12,722	\$0	\$0	\$3,299	0.00%
182	HOMESTEADERS LIFE COMPANY	0.06%	132	14,017	\$5,538,467	\$0	\$2,984,794	\$48,998	53.89%
183	HORACE MANN LIFE INSURANCE COMPANY	0.04%	154	4,063	\$3,873,158	\$0	\$3,023,569	\$137,847	78.06%
184	HOUSEHOLD LIFE INSURANCE COMPANY	0.02%	176	9,180	\$2,229,601	\$0	\$2,733,779	\$270,193	122.61%
185	HUMANA INSURANCE COMPANY	0.01%	207	14,094	\$1,199,500	\$0	\$664,102	\$336,315	55.36%
186	HUMANADENTAL INSURANCE COMPANY	0.00%	349	129	\$37,102	\$1,707	\$129,936	\$2,224	354.81%
187	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	379	637	\$17,155	\$421	\$211,617	\$3,184	1236.01%
188	IDEALIFE INSURANCE COMPANY	0.00%	343	349	\$45,568	\$0	\$118,605	\$4,137	260.28%
189	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.02%	185	3,812	\$1,769,030	\$30,230	\$869,169	\$266,998	50.84%
190	INDEPENDENCE LIFE AND ANNUITY COMPANY	0.00%	428	6	\$0	\$0	\$0	\$428	N/A
191	INDEPENDENT ORDER OF FORESTERS THE	0.03%	163	5,996	\$2,925,280	\$246,277	\$1,955,166	\$315,664	75.26%
192	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.02%	175	27,041	\$2,246,658	\$0	\$1,568,363	\$283,471	69.81%
193	INDUSTRIAL ALLIANCE PACIFIC INSURANCE AND FINAI	0.01%	241	79	\$575,319	\$0	\$50,000	\$4,237	8.69%
194	ING LIFE INSURANCE AND ANNUITY COMPANY	1.90%	16	44,344	\$175,459,021	\$0	\$158,996,543	\$360,465	90.62%
195	ING USA ANNUITY AND LIFE INSURANCE COMPANY	0.54%	40	17,083	\$49,863,040	\$189,914	\$118,612,221	\$67,737	238.26%
196	INTEGRITY LIFE INSURANCE COMPANY	0.07%	117	1,411	\$6,623,276	\$0	\$9,894,101	\$11,040	149.38%
197	INTRAMERICA LIFE INSURANCE COMPANY	0.00%	415	11	\$1,000	\$0	\$4,847	\$19	484.70%
198	INVESTORS CONSOLIDATED INSURANCE COMPANY	0.00%	419	7	\$726	\$0	\$0	\$11	0.00%
199	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	346	255	\$42,034	\$3,181	\$44,221	\$56,923	112.77%
200	INVESTORS INSURANCE CORPORATION	0.00%	271	446	\$359,480	\$140	\$5,304,757	\$119	1475.71%
201	INVESTORS LIFE INSURANCE COMPANY OF NORTH AM	0.01%	248	1,397	\$502,983	\$518	\$840,877	\$73,968	167.28%
202	J M I C LIFE INSURANCE COMPANY	0.00%	428	269	-\$5,983	\$0	\$0	\$1,092	0.00%
203	JACKSON NATIONAL LIFE INSURANCE COMPANY	3.18%	7	42,559	\$293,501,420	\$784	\$156,022,152	\$2,342,702	53.16%
204	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.05%	148	1,438	\$4,512,798	\$75,915	\$3,776,730	\$41,286	85.37%
205	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	268	2,519	\$378,410	\$0	\$1,379,459	\$82,625	364.54%

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206	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPAN	0.00%	363	76	\$26,421	\$0	\$116,802	\$15,942	442.08%
207	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	3.42%	4	39,177	\$315,298,243	\$9,621,853	\$225,231,673	\$7,594,895	74.49%
208	KANAWHA INSURANCE COMPANY	0.02%	182	9,691	\$1,909,727	\$0	\$1,026,271	\$840,090	53.74%
209	KANSAS CITY LIFE INSURANCE COMPANY	0.26%	69	21,265	\$24,004,565	\$399,957	\$26,138,089	\$2,448,832	110.55%
210	KEMPER INVESTORS LIFE INS CO	0.02%	190	2,851	\$1,615,821	\$0	\$18,422,035	\$435,644	1140.10%
211	KNIGHTS OF COLUMBUS	0.42%	52	64,527	\$38,801,826	\$10,403,004	\$18,403,667	\$2,920,115	74.24%
212	LAFAYETTE LIFE INSURANCE COMPANY THE	0.14%	93	2,619	\$12,543,192	\$593,765	\$1,565,132	\$268,651	17.21%
213	LEADERS LIFE INSURANCE COMPANY	0.00%	413	30	\$1,589	\$0	\$0	\$2	0.00%
214	LEWER LIFE INSURANCE COMPANY	0.00%	405	16	\$2,994	\$0	\$0	\$282	0.00%
215	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.06%	131	15,662	\$5,562,262	\$196,158	\$5,781,524	\$2,291,757	107.47%
216	LIBERTY LIFE INSURANCE COMPANY	0.30%	65	10,960	\$27,851,099	\$15,484	\$18,586,205	\$670,511	66.79%
217	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.08%	112	12,455	\$7,316,789	\$70	\$713,765	\$442,792	9.76%
218	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.11%	103	287	\$9,735,447	\$0	\$14,250,566	\$3,226,905	146.38%
219	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.11%	100	2,906	\$10,244,730	\$0	\$5,362,840	\$135,664	52.35%
220	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	428	2,932	-\$82,099	\$0	\$93,196	\$14,345	-113.52%
221	LIFESECURE INSURANCE COMPANY	0.00%	328	1,140	\$78,571	\$0	\$423,352	\$7,929	538.81%
222	LINCOLN BENEFIT LIFE COMPANY	0.35%	58	15,097	\$32,107,269	\$4,641	\$47,047,812	\$3,562,423	146.55%
223	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.07%	116	12,594	\$6,755,902	\$23,203	\$2,975,804	\$79,053	44.39%
224	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	281	148	\$283,554	\$2,232	\$1,167,181	\$8,805	412.41%
225	LINCOLN NATIONAL LIFE INSURANCE COMPANY	4.21%	2	145,511	\$388,346,630	\$396,730	\$343,782,346	\$10,643,850	88.63%
226	LONGEVITY INSURANCE COMPANY	0.00%	394	51	\$6,783	\$0	\$41,453	\$987	611.13%
227	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	298	1,253	\$180,453	\$2,176	\$2,087,140	\$15,930	1157.82%
228	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	388	96	\$10,063	\$0	\$9,505	\$909	94.45%
229	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	261	2,238	\$399,773	\$3,012	\$719,270	\$28,724	180.67%
230	MAGNA INSURANCE COMPANY	0.00%	407	16	\$2,767	\$0	\$15,000	\$190	542.10%
231	MAMSI LIFE AND HEALTH INSURANCE COMPANY	0.00%	358	0	\$30,364	\$0	\$0	\$0	0.00%
232	MANHATTAN LIFE INSURANCE COMPANY	0.00%	320	483	\$104,912	\$7,934	\$352,216	\$14,082	343.29%
233	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.01%	218	1,400	\$885,927	\$39	\$704,331	\$141,986	79.51%
234	MARQUETTE NATIONAL LIFE INSURANCE COMPANY	0.00%	375	25	\$18,429	\$0	\$301	\$254	1.63%
235	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPAN	2.02%	14	57,404	\$186,497,648	\$19,560,766	\$176,015,276	\$4,549,001	104.87%
236	MEDICO INSURANCE COMPANY	0.00%	369	148	\$22,718	\$940	\$16,507	\$912	76.80%
237	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.00%	260	1,142	\$402,698	\$3,496	\$400,816	\$49,300	100.40%
238	MEMBERS LIFE INSURANCE COMPANY	0.00%	395	38	\$6,336	\$0	\$2,027	\$373	31.99%
239	MERIT LIFE INSURANCE CO	0.01%	216	13,660	\$893,590	\$0	\$728,962	\$74,483	81.58%
240	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.19%	80	65,280	\$17,859,385	\$0	\$104,547,194	\$991,394	585.39%
241	METLIFE INVESTORS INSURANCE COMPANY	0.78%	34	9,869	\$72,156,450	\$0	\$63,212,028	\$47,652	87.60%
242	METLIFE INVESTORS USA INSURANCE COMPANY	2.72%	11	19,814	\$250,634,223	\$0	\$58,344,811	\$3,990,887	23.28%
243	METROPOLITAN LIFE INSURANCE COMPANY	3.45%	3	912,141	\$318,029,399	\$24,899,203	\$850,964,372	\$51,355,121	275.40%
244	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.03%	170	5,912	\$2,549,498	\$0	\$6,096,015	\$397,877	239.11%
245	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.36%	57	15,230	\$32,839,518	\$23,557	\$33,304,837	\$1,311,679	101.49%
246	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TI	0.00%	336	430	\$63,020	\$127	\$153,976	\$8,604	244.53%
247	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	352	170	\$31,943	\$3,493	\$197,416	\$4,035	628.96%
248	MINNESOTA LIFE INSURANCE COMPANY	0.89%	30	124,121	\$82,385,152	\$913,448	\$45,203,259	\$12,132,461	55.98%
249	MISSOURI VALLEY LIFE AND HEALTH INSURANCE COM	0.01%	197	45,741	\$1,375,220	\$0	\$415,000	\$467,410	30.18%
250	MML BAY STATE LIFE INSURANCE COMPANY	0.01%	211	969	\$987,698	\$0	\$2,120,014	\$157,290	214.64%
251	MODERN WOODMEN OF AMERICA	0.39%	53	27,255	\$35,654,459	\$933,159	\$21,196,476	\$825,172	62.07%
252	MOLINA HEALTHCARE INSURANCE COMPANY	0.00%	412	4	\$1,650	\$0	\$2,644	\$225	160.24%
253	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	378	165	\$17,209	\$213	\$16,799	\$3,106	98.86%
254	MONUMENTAL LIFE INSURANCE COMPANY	0.17%	85	45,131	\$15,299,817	\$5,053	\$24,726,663	\$632,053	161.65%
255	MONY LIFE INSURANCE COMPANY	0.03%	168	6,225	\$2,742,809	\$1,667,067	\$7,979,042	\$243,051	351.69%
256	MONY LIFE INSURANCE COMPANY OF AMERICA	0.03%	164	2,157	\$2,916,328	\$0	\$3,437,607	\$532,958	117.87%
257	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	274	3,006	\$334,931	\$0	\$10,931	\$25,343	3.26%
258	MTL INSURANCE COMPANY	0.05%	149	1,490	\$4,317,679	\$230,187	\$2,975,765	\$254,591	74.25%
259	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.30%	66	3,208	\$27,560,871	\$2,156	\$24,488,098	\$37,867	88.86%
260	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.01%	234	4,957	\$610,383	\$0	\$135,649	\$90,875	22.22%
261	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	371	121	\$21,359	\$1,221	\$2,808	\$2,099	18.86%
262	NATIONAL FARMERS UNION LIFE INSURANCE COMPAN	0.00%	306	468	\$150,963	\$979	\$365,205	\$14,652	242.57%
263	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	410	36	\$2,048	\$0	\$5,000	\$283	244.14%
264	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.07%	121	10,682	\$6,465,002	\$24,574	\$1,631,317	\$101,614	25.61%
265	NATIONAL HEALTH INSURANCE COMPANY	0.00%	417	4	\$747	\$0	\$0	\$50	0.00%
266	NATIONAL LIFE INSURANCE COMPANY	0.07%	124	2,779	\$6,163,033	\$4,327,910	\$4,081,860	\$543,455	136.46%
267	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE C	0.00%	311	506	\$126,289	\$0	\$946	\$33,456	0.75%
268	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.37%	56	4,947	\$34,277,474	\$5,790	\$11,861,379	\$58,809	34.62%
269	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPAN	0.06%	129	2,309	\$5,663,203	\$1,211	\$10,353,437	\$530,994	182.84%
270	NATIONWIDE LIFE INSURANCE COMPANY	1.80%	18	40,721	\$166,003,204	\$457,769	\$166,526,785	\$913,682	100.59%
271	NEW ENGLAND LIFE INSURANCE COMPANY	0.09%	109	4,686	\$8,378,502	\$46,430	\$22,472,609	\$905,328	268.77%
272	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWES	0.00%	428	59	\$0	\$0	\$35,610	\$294	N/A
273	NEW YORK LIFE INSURANCE AND ANNUITY CORPORAT	1.80%	19	24,388	\$165,936,331	\$0	\$133,589,760	\$2,469,955	80.51%



**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
274	NEW YORK LIFE INSURANCE COMPANY	0.75%	36	121,985	\$69,277,020	\$17,493,898	\$84,135,338	\$7,854,247	146.70%
275	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.00%	391	99	\$7,830	\$0	\$0	\$4,078	0.00%
276	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH II	0.52%	44	10,195	\$48,211,836	\$0	\$22,965,454	\$1,849,012	47.63%
277	NORTH AMERICAN INSURANCE COMPANY	0.00%	418	2	\$746	\$0	\$0	\$8	0.00%
278	NORTH CAROLINA MUTUAL LIFE INSURANCE COMPAN	0.00%	421	4,021	\$482	\$0	\$217	\$41,656	45.02%
279	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	3.05%	10	137,148	\$281,235,663	\$89,434,931	\$138,625,277	\$29,018,892	81.09%
280	NYLIFE INSURANCE COMPANY OF ARIZONA	0.01%	200	1,540	\$1,338,697	\$0	\$16,746	\$588,233	1.25%
281	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH C	0.00%	280	673	\$289,996	\$2,982	\$152,951	\$18,936	53.77%
282	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.08%	113	4,784	\$7,214,944	\$0	\$4,415,500	\$1,835,422	61.20%
283	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.51%	45	12,023	\$47,417,258	\$731,689	\$45,649,396	\$139,898	97.81%
284	OHIO STATE LIFE INSURANCE COMPANY THE	0.01%	213	2,039	\$963,082	\$1,896	\$1,250,024	\$142,012	129.99%
285	OLD AMERICAN INSURANCE COMPANY	0.05%	141	17,919	\$4,993,887	\$0	\$3,910,273	\$80,489	78.30%
286	OLD RELIANCE INSURANCE COMPANY	0.00%	287	968	\$263,796	\$0	\$87,044	\$6,279	33.00%
287	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	267	1,700	\$380,614	\$0	\$155,733	\$135,330	40.92%
288	OLD SURETY LIFE INSURANCE COMPANY	0.00%	416	4	\$950	\$0	\$0	\$20	0.00%
289	OLD UNITED LIFE INSURANCE COMPANY	0.00%	327	1,340	\$80,587	\$0	\$106,681	\$18,456	132.38%
290	OM FINANCIAL LIFE INSURANCE COMPANY	0.37%	55	12,952	\$34,391,066	\$4,387	\$44,010,001	\$1,010,231	127.98%
291	ONENATION INSURANCE COMPANY	0.00%	428	2	\$0	\$0	\$0	\$30,000	N/A
292	OXFORD LIFE INSURANCE COMPANY	0.01%	220	1,019	\$829,858	\$0	\$462,796	\$10,993	55.77%
293	OZARK NATIONAL LIFE INSURANCE COMPANY	0.21%	79	49,105	\$18,929,747	\$72,062	\$9,680,078	\$1,675,610	51.52%
294	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	365	0	\$24,567	\$153	\$0	\$0	0.62%
295	PACIFIC LIFE & ANNUITY COMPANY	0.04%	157	277	\$3,402,744	\$0	\$3,284,934	\$0	96.54%
296	PACIFIC LIFE INSURANCE COMPANY	1.54%	22	20,758	\$141,575,276	\$167,088	\$133,973,470	\$4,615,053	94.75%
297	PAN AMERICAN ASSURANCE COMPANY	0.00%	283	527	\$280,961	\$0	\$1,144,448	\$33,606	407.33%
298	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	315	390	\$116,755	\$23,893	\$476,147	\$15,047	428.28%
299	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	400	10	\$3,938	\$0	\$9,002	\$254	228.59%
300	PARKER CENTENNIAL ASSURANCE COMPANY	0.00%	428	0	\$0	\$0	\$140,889	\$0	N/A
301	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	300	820	\$174,634	\$0	\$114,275	\$7,110	65.44%
302	PAUL REVERE VARIABLE ANNUITY INSURANCE COMP/	0.00%	310	310	\$128,174	\$0	\$272,675	\$12,282	212.74%
303	PEKIN LIFE INSURANCE COMPANY	0.01%	203	5,520	\$1,235,238	\$248	\$451,090	\$112,893	36.54%
304	PENN INSURANCE AND ANNUITY COMPAY THE	0.05%	145	324	\$4,727,822	\$0	\$321,249	\$117,884	6.79%
305	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.17%	84	4,111	\$15,340,380	\$351,763	\$4,533,260	\$412,468	31.84%
306	PENNSYLVANIA LIFE INSURANCE COMPANY	0.01%	238	1,436	\$589,629	\$0	\$664,963	\$27,583	112.78%
307	PHARMACISTS LIFE INSURANCE COMPANY, THE	0.00%	270	546	\$364,574	\$41	\$42,626	\$60,120	11.70%
308	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	0.00%	389	95	\$8,348	\$0	\$19,053	\$1,879	228.23%
309	PHILADELPHIA FINANCIAL LIFE ASSURANCE COMPAN	0.00%	370	21	\$21,801	\$0	\$350,508	\$25,099	1607.76%
310	PHL VARIABLE INSURANCE COMPANY	0.16%	88	4,341	\$14,512,982	\$0	\$90,902,551	\$2,318,683	626.35%
311	PHOENIX LIFE AND ANNUITY COMPANY	0.01%	236	510	\$598,166	\$0	\$1,530,232	\$430,318	255.82%
312	PHOENIX LIFE INSURANCE COMPANY	0.26%	70	20,685	\$23,785,527	\$7,708,247	\$40,487,715	\$1,613,263	202.63%
313	PHYSICIANS LIFE INSURANCE COMPANY	0.06%	135	13,250	\$5,330,689	\$0	\$4,698,712	\$105,241	88.14%
314	PIONEER AMERICAN INSURANCE COMPANY	0.00%	312	506	\$123,990	\$0	\$190,896	\$10,358	153.96%
315	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.01%	225	608	\$736,150	\$3,153	\$597,255	\$72,013	81.56%
316	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	366	126	\$24,002	\$0	\$20,065	\$2,084	83.60%
317	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	337	1,295	\$60,269	\$10,843	\$80,862	\$6,785	152.16%
318	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.00%	353	647	\$31,403	\$277	\$40,048	\$1,886	128.41%
319	PRESIDENTIAL LIFE INSURANCE COMPANY	0.01%	244	699	\$554,438	\$0	\$2,547,493	\$6,566	459.47%
320	PRIMERICA LIFE INSURANCE COMPANY	0.33%	61	36,281	\$30,693,340	\$0	\$15,223,844	\$9,227,883	49.60%
321	PRINCIPAL LIFE INSURANCE COMPANY	3.38%	6	387,362	\$311,276,004	\$3,191,167	\$35,733,528	\$6,078,324	12.50%
322	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	0.05%	140	343	\$5,017,090	\$0	\$150,000	\$256,057	2.99%
323	PROFESSIONAL INSURANCE COMPANY	0.00%	355	85	\$30,666	\$0	\$0	\$3,013	0.00%
324	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPAN	0.01%	252	248	\$485,433	\$1,666	\$398,646	\$2,958	82.46%
325	PROTECTIVE LIFE INSURANCE COMPANY	7.91%	1	56,438	\$729,475,151	\$25,425	\$167,685,792	\$8,481,419	22.99%
326	PROVIDENT AMERICAN LIFE AND HEALTH INSURANCE	0.00%	382	22	\$15,484	\$0	\$214	\$181	1.38%
327	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPAN	0.09%	108	19,956	\$8,387,162	\$0	\$5,206,272	\$848,822	62.07%
328	PROVIDENT LIFE AND CASUALTY INSURANCE COMPAN	0.00%	408	5	\$2,662	\$0	\$30,000	\$337	1126.97%
329	PRUCO LIFE INSURANCE COMPANY	3.06%	9	26,733	\$282,298,305	\$0	\$75,750,196	\$7,504,751	26.83%
330	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORAT	0.86%	32	9,249	\$78,861,224	\$0	\$131,520,571	\$8,036	166.77%
331	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	1.21%	25	741,885	\$111,945,245	\$38,408,354	\$235,762,030	\$28,088,026	244.91%
332	PRUDENTIAL RETIREMENT INSURANCE AND ANNUITY	0.48%	48	0	\$44,593,995	\$0	\$43,560,291	\$0	97.68%
333	PYRAMID LIFE INSURANCE COMPANY	0.00%	265	2,401	\$386,839	\$0	\$492,220	\$24,342	127.24%
334	REASSURE AMERICA LIFE INSURANCE COMPANY	0.19%	82	41,500	\$17,351,440	\$491,338	\$34,614,027	\$4,021,287	202.32%
335	RELIABLE LIFE INSURANCE COMPANY	0.14%	92	159,304	\$12,770,984	\$71	\$12,410,426	\$761,136	97.18%
336	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.12%	95	48,015	\$11,434,018	\$270	\$8,424,884	\$2,916,093	73.68%
337	RELIASTAR LIFE INSURANCE COMPANY	0.25%	72	105,670	\$23,021,860	\$249,299	\$27,371,027	\$18,357,013	119.97%
338	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.01%	226	3,046	\$722,275	\$1,102	\$1,174,336	\$86,550	162.74%
339	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY	0.00%	348	1,072	\$38,062	\$288	\$149,920	\$4,843	394.64%
340	RESERVE NATIONAL INSURANCE COMPANY	0.00%	325	383	\$93,872	\$0	\$96,728	\$2,794	103.04%
341	RESOURCE LIFE INSURANCE COMPANY	0.00%	428	1,765	-\$17,716	\$0	\$48,026	\$9,852	-271.09%

**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
342	RGA REINSURANCE COMPANY	0.01%	206	204	\$1,202,992	\$1,075,476	\$546,951	\$74,023	134.87%
343	RIVERSOURCE LIFE INSURANCE COMPANY	2.14%	13	21,976	\$197,659,438	\$0	\$133,244,960	\$2,102,192	67.41%
344	ROYAL ARCANUM SUPREME COUNCIL OF	0.00%	414	170	\$1,043	\$798	\$35,001	\$735	3432.31%
345	ROYAL NEIGHBORS OF AMERICA	0.02%	183	7,651	\$1,866,510	\$69,074	\$1,254,923	\$56,239	70.93%
346	S USA LIFE INSURANCE COMPANY INC	0.00%	372	13	\$21,114	\$0	\$0	\$5,687	0.00%
347	SAGICOR LIFE INSURANCE COMPANY	0.06%	139	666	\$5,121,655	\$1,711	\$219,198	\$4,311	4.31%
348	SAVINGS BANK LIFE INSURANCE COMPANY OF MASSA	0.01%	229	1,158	\$673,747	\$37,254	\$54,197	\$438,501	13.57%
349	SEARS LIFE INSURANCE COMPANY	0.01%	249	1,441	\$497,986	\$0	\$206,075	\$27,430	41.38%
350	SECURIAN LIFE INSURANCE COMPANY	0.00%	360	112	\$29,264	\$270	\$9,254	\$11,835	32.55%
351	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.09%	110	7,076	\$7,941,457	\$84,111	\$18,907,761	\$76,446	239.15%
352	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.00%	333	399	\$68,963	\$0	\$163,665	\$2,353	237.32%
353	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.15%	91	2,877	\$13,433,132	\$45,971	\$25,778,793	\$1,360,843	192.25%
354	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NE	0.01%	250	2,465	\$497,980	\$67,276	\$63,695	\$79,132	26.30%
355	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.01%	233	1,020	\$632,569	\$0	\$194,866	\$46,287	30.81%
356	SENIOR LIFE INSURANCE COMPANY	0.01%	228	1,518	\$710,540	\$0	\$143,526	\$10,625	20.20%
357	SENTINEL AMERICAN LIFE INSURANCE CO	0.00%	425	30	\$162	\$0	\$1,783	\$32	1100.62%
358	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.10%	105	4,190	\$9,539,632	\$3,540	\$6,560,821	\$225,195	68.81%
359	SETTLERS LIFE INSURANCE COMPANY	0.00%	373	186	\$20,755	\$1,948	\$117	\$1,560	9.95%
360	SHELTER LIFE INSURANCE COMPANY	0.38%	54	84,167	\$34,954,799	\$1,539,239	\$22,558,797	\$4,912,701	68.94%
361	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	309	367	\$131,189	\$1,094	\$79,508	\$1,602	61.44%
362	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	428	1	-\$135	\$0	\$0	\$103	0.00%
363	STANDARD INSURANCE COMPANY	0.77%	35	218,224	\$71,363,213	\$39,259	\$48,005,259	\$12,704,297	67.32%
364	STANDARD LIFE AND ACCIDENT INSURANCE COMPAN	0.00%	275	2,372	\$328,972	\$25,918	\$572,934	\$14,135	182.04%
365	STANDARD SECURITY LIFE INSURANCE COMPANY OF	0.00%	393	64	\$7,316	\$241	\$6,855	\$778	96.99%
366	STARMOUNT LIFE INSURANCE COMPANY	0.00%	264	871	\$395,015	\$0	\$123,592	\$25,774	31.29%
367	STATE FARM LIFE INSURANCE COMPANY	1.33%	23	240,620	\$122,498,820	\$21,039,830	\$81,452,393	\$19,864,063	83.67%
368	STATE LIFE INSURANCE COMPANY	0.24%	75	1,368	\$21,958,583	\$37,287	\$2,779,231	\$86,353	12.83%
369	STATE MUTUAL INSURANCE COMPANY	0.00%	282	636	\$281,954	\$43,740	\$322,876	\$7,473	130.03%
370	STERLING INVESTORS LIFE INSURANCE COMPANY	0.00%	331	110	\$71,416	\$13	\$21,014	\$1,045	29.44%
371	STERLING LIFE INSURANCE COMPANY	0.00%	359	99	\$29,982	\$0	\$0	\$1,054	0.00%
372	STONEBRIDGE LIFE INSURANCE COMPANY	0.07%	119	34,660	\$6,512,412	\$0	\$4,607,660	\$301,439	70.75%
373	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.01%	212	12,200	\$983,446	\$0	\$825,512	\$283,607	83.94%
374	SUN LIFE ASSURANCE COMPANY OF CANADA	0.26%	68	61,887	\$24,314,412	\$1,599,795	\$11,255,139	\$5,812,408	52.87%
375	SUN LIFE ASSURANCE OF CANADA (US)	1.04%	28	6,668	\$95,924,410	\$0	\$29,167,197	\$318,251	30.41%
376	SUNAMERICA ANNUITY AND LIFE ASSURANCE COMPA	0.91%	29	11,815	\$84,046,487	\$0	\$285,886,460	\$66,004	340.15%
377	SUNAMERICA LIFE INSURANCE COMPANY	0.00%	292	2,220	\$212,816	\$1,276	\$6,837,434	\$3,656	3213.44%
378	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.00%	289	197	\$246,243	\$291	\$54,761	\$13,200	22.36%
379	SURETY LIFE INSURANCE COMPANY	0.00%	263	811	\$396,437	\$48	\$401,370	\$55,794	101.26%
380	SWISS RE LIFE & HEALTH AMERICA INC	0.00%	428	7	\$0	\$0	\$199,598	\$0	N/A
381	SYMETRA LIFE INSURANCE COMPANY	0.48%	49	22,592	\$44,220,693	\$172	\$17,831,115	\$1,238,027	40.32%
382	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	361	185	\$28,336	\$0	\$20,957	\$3,269	73.96%
383	TEACHERS INSURANCE AND ANNUITY ASSOCIATION O	1.96%	15	54,166	\$181,011,603	\$37,513,413	\$155,324,105	\$363,704	106.53%
384	TEXAS LIFE INSURANCE COMPANY	0.02%	177	6,992	\$2,226,345	\$130,790	\$1,013,579	\$277,835	51.40%
385	THRIVENT FINANCIAL FOR LUTHERANS	1.25%	24	84,212	\$115,657,954	\$6,780,219	\$101,253,072	\$4,745,450	93.41%
386	THRIVENT LIFE INSURANCE COMPANY	0.03%	172	500	\$2,432,790	\$0	\$1,912,941	\$15,629	78.63%
387	TIAA-CREF LIFE INSURANCE COMPANY	0.04%	151	1,134	\$4,061,148	\$0	\$3,233,327	\$356,946	79.62%
388	TIME INSURANCE COMPANY	0.01%	202	2,955	\$1,255,872	\$0	\$887,506	\$106,783	70.67%
389	TRANS WORLD ASSURANCE COMPANY	0.00%	304	540	\$153,630	\$0	\$11,392	\$52,280	7.42%
390	TRANSAMERICA ADVISORS LIFE INSURANCE COMPAN	0.00%	362	907	\$28,276	\$0	\$13,741,456	\$73,076	48597.60%
391	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPAN	2.35%	12	378	\$216,856,500	\$0	\$85,795,545	\$6,513	39.56%
392	TRANSAMERICA LIFE INSURANCE COMPANY	3.13%	8	67,518	\$288,097,214	\$271,048	\$212,088,609	\$7,520,828	73.71%
393	TRUSTMARK INSURANCE COMPANY	0.02%	193	6,015	\$1,440,317	\$38,279	\$2,211,759	\$195,390	156.22%
394	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	330	1,265	\$72,358	\$0	\$18,432	\$26,785	25.47%
395	U S FINANCIAL LIFE INSURANCE COMPANY	0.06%	138	3,610	\$5,123,367	\$0	\$3,867,751	\$1,073,932	75.49%
396	ULLICO LIFE INSURANCE COMPANY	0.00%	350	51	\$34,638	\$0	\$69,741	\$2,752	201.34%
397	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	424	2	\$203	\$0	\$83,940	\$30	41349.75%
398	UNIFIED LIFE INSURANCE COMPANY	0.01%	223	3,320	\$745,672	\$8,849	\$397,587	\$61,592	54.51%
399	UNIMERICA INSURANCE COMPANY	0.07%	120	47,880	\$6,475,488	\$0	\$4,393,349	\$3,021,919	67.85%
400	UNION BANKERS INSURANCE COMPANY	0.01%	239	1,320	\$585,333	\$0	\$764,696	\$8,924	130.64%
401	UNION CENTRAL LIFE INSURANCE COMPANY	0.27%	67	8,902	\$25,270,225	\$176,441	\$38,292,573	\$716,485	152.23%
402	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	230	3,809	\$669,221	\$0	\$919,215	\$32,927	137.36%
403	UNION LABOR LIFE INSURANCE COMPANY	0.01%	210	26,297	\$1,025,344	\$17,457	\$642,866	\$198,589	64.40%
404	UNION SECURITY INSURANCE COMPANY	0.08%	111	47,176	\$7,400,645	\$8,880	\$9,729,344	\$2,190,111	131.59%
405	UNITED AMERICAN INSURANCE COMPANY	0.03%	166	4,815	\$2,789,732	\$0	\$4,223,418	\$29,127	151.39%
406	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	356	126	\$30,645	\$0	\$72,637	\$1,251	237.03%
407	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	259	7,587	\$407,008	\$28,711	\$1,176,875	\$31,797	296.21%
408	UNITED HEALTHCARE INSURANCE COMPANY	0.05%	150	1,581	\$4,233,671	\$0	\$2,510,335	\$2,310,499	59.29%
409	UNITED HERITAGE LIFE INSURANCE COMPANY	0.05%	143	5,380	\$4,790,716	\$18,439	\$2,009,123	\$53,429	42.32%
410	UNITED HOME LIFE INSURANCE COMPANY	0.01%	222	1,400	\$765,150	\$120	\$451,077	\$47,884	58.97%

**2010 LIFE INSURANCE  
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
411	UNITED INSURANCE COMPANY OF AMERICA	0.00%	294	7,108	\$194,725	\$0	\$348,556	\$19,409	179.00%
412	UNITED INVESTORS LIFE INSURANCE COMPANY	0.04%	160	5,504	\$3,321,167	\$0	\$4,747,789	\$363,722	142.96%
413	UNITED LIFE INSURANCE COMPANY	0.07%	115	2,311	\$6,789,617	\$0	\$2,354,349	\$138,293	34.68%
414	UNITED NATIONAL LIFE INSURANCE COMPANY OF AMERICA	0.00%	317	369	\$108,447	\$0	\$78,879	\$3,957	72.74%
415	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.60%	38	101,103	\$55,629,417	\$306	\$38,087,934	\$4,806,837	68.47%
416	UNITED SECURITY ASSURANCE COMPANY OF PENNSYLVANIA	0.00%	402	5	\$3,197	\$0	\$110	\$49	3.44%
417	UNITED SECURITY LIFE AND HEALTH INSURANCE COMPANY	0.00%	381	44	\$16,036	\$0	\$0	\$1,004	0.00%
418	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.02%	195	1,853	\$1,397,307	\$7,293	\$3,926,709	\$249,524	281.54%
419	UNITED TEACHER ASSOCIATES INSURANCE CO	0.00%	324	261	\$95,836	\$0	\$28,529	\$1,267	29.77%
420	UNITED WORLD LIFE INSURANCE COMPANY	0.00%	347	1,748	\$38,638	\$0	\$39,740	\$5,089	102.85%
421	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.02%	189	3,242	\$1,649,442	\$0	\$744,285	\$22,525	45.12%
422	UNITY MUTUAL LIFE INSURANCE COMPANY	0.00%	398	53	\$5,904	\$114	\$48,805	\$270	828.57%
423	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	269	2,895	\$375,095	\$12,349	\$764,798	\$49,892	207.19%
424	UNIVERSAL UNDERWRITERS LIFE INSURANCE COMPANY	0.00%	285	1,192	\$273,369	\$0	\$268,195	\$69,647	98.11%
425	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.23%	76	114,664	\$21,299,263	\$241,483	\$14,491,727	\$7,882,766	69.17%
426	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	392	174	\$7,678	\$0	\$27,576	\$383	359.16%
427	USAA DIRECT LIFE INSURANCE COMPANY	0.00%	423	5	\$240	\$0	\$0	\$500	0.00%
428	USAA LIFE INSURANCE COMPANY	0.25%	73	18,157	\$22,605,422	\$527,647	\$13,922,026	\$3,244,924	63.92%
429	USABLE LIFE	0.07%	123	2,470	\$6,290,158	\$0	\$2,796,789	\$3,214,163	44.46%
430	VANTIS LIFE INSURANCE COMPANY	0.00%	374	70	\$19,295	\$1,235	\$8,875	\$5,311	52.40%
431	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.67%	37	26,326	\$62,064,171	\$0	\$38,219,110	\$0	61.58%
432	WASHINGTON NATIONAL INSURANCE CO	0.02%	184	9,246	\$1,848,042	\$58,599	\$9,488,432	\$85,043	516.60%
433	WATKINS LIFE & BENEFIT ASSOCIATION	0.00%	344	2,376	\$45,147	\$0	\$61,900	\$3,269	137.11%
434	WEST COAST LIFE INSURANCE COMPANY	0.15%	90	11,808	\$13,446,358	\$107,380	\$9,861,048	\$4,989,065	74.13%
435	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	0.06%	128	50,796	\$5,716,212	\$1,778,132	\$8,290,029	\$396,281	176.13%
436	WESTERN CATHOLIC UNION	0.12%	97	10,812	\$11,156,861	\$73,245	\$4,710,242	\$112,065	42.87%
437	WESTERN NATIONAL LIFE INSURANCE COMPANY	0.31%	63	8,542	\$28,843,820	\$0	\$56,780,427	\$1,986	196.85%
438	WESTERN RESERVE LIFE ASSURANCE CO OF OHIO	0.06%	130	5,145	\$5,632,319	\$144	\$13,829,459	\$1,002,629	245.54%
439	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.54%	42	17,817	\$49,633,307	\$0	\$41,066,516	\$608,837	82.74%
440	WILLIAM PENN ASSOCIATION	0.00%	290	118	\$221,082	\$684	\$158,216	\$1,049	71.87%
441	WILTON REASSURANCE LIFE COMPANY OF NEW YORK	0.00%	313	253	\$119,336	\$0	\$1,327,019	\$25,708	1112.00%
442	WINDSOR LIFE INSURANCE COMPANY	0.00%	420	1	\$508	\$0	\$0	\$34	0.00%
443	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	397	616	\$5,938	\$3,468	\$89,618	\$883	1567.63%
444	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.06%	133	4,525	\$5,530,529	\$484,454	\$2,593,905	\$142,943	55.66%
445	WORLD CORP INSURANCE COMPANY	0.00%	428	0	\$0	\$0	\$2,580	\$0	N/A
446	WORLD INSURANCE COMPANY	0.00%	323	365	\$96,232	\$6,581	\$177,224	\$10,520	191.00%
447	XL LIFE INSURANCE AND ANNUITY COMPANY	0.00%	428	0	-\$537	\$0	\$0	\$195	0.00%
448	XL RE LIFE AMERICA INC	0.00%	428	1	\$0	\$0	\$0	\$42	N/A
449	ZALE LIFE INSURANCE COMPANY	0.00%	377	2,407	\$17,587	\$0	\$5,864	\$1,468	33.34%
TOTAL		100.00%		7,917,877	\$9,216,810,451	\$358,632,678	\$7,802,386,291	\$504,185,057	88.54%



**TOTAL  
ACCIDENT & HEALTH  
INSURANCE  
BY LINE OF BUSINESS**



**MISSOURI DEPARTMENT OF INSURANCE  
2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS**

LINE NUMBER OF BUSINESS	LINE DESCRIPTION	TOTAL NUMBER OF INSURED	TOTAL DIRECT PREMIUMS WRITTEN	TOTAL DIRECT PREMIUMS EARNED	TOTAL DIVIDENDS PAID	TOTAL DIRECT LOSSES PAID	TOTAL DIRECT LOSSES INCURRED	LOSS RATIO
<b>INDIVIDUAL</b>								
4.1	COMPREHENSIVE MEDICAL EXPENSE	173,518	\$405,813,995	\$406,056,136	\$0	\$279,395,622	\$278,167,125	68.50%
4.2	MEDICARE SUPPLEMENT	165,498	\$353,578,876	\$347,696,074	\$260	\$261,302,860	\$256,199,799	73.68%
4.3	LONG TERM CARE	125,959	\$204,002,042	\$194,597,847	\$189,422	\$118,750,667	\$159,793,788	82.11%
4.4	SPECIFIED DISEASE	258,481	\$67,234,847	\$67,528,994	\$0	\$29,771,505	\$33,107,946	49.03%
4.5	ACCIDENT ONLY	697,874	\$57,040,268	\$57,342,016	\$8	\$25,743,539	\$26,501,210	46.22%
4.6	DISABILITY INCOME	134,110	\$101,661,837	\$101,823,091	\$5,730,793	\$59,575,581	\$67,168,757	65.97%
4.7	DENTAL	59,022	\$16,385,716	\$16,248,416	\$0	\$10,212,618	\$10,244,914	63.05%
4.8	LIMITED BENEFIT	142,909	\$32,607,359	\$32,557,670	\$9,676	\$14,486,339	\$15,171,764	46.60%
4.9	SHORT TERM CREDIT DISABILITY	10,616	\$1,290,386	\$1,193,036	\$0	\$466,115	\$462,122	38.73%
4.10	LONG TERM CREDIT DISABILITY	33	\$1,621	\$13,052	\$0	\$2,408	\$132	1.01%
4.11	CREDIT UNEMPLOYMENT	0	\$0	\$0	\$0	\$0	\$0	N/A
4.12	STOP LOSS	5,425	\$66,402	\$66,402	\$0	\$0	\$29,936	45.08%
4.13	MEDICARE PART D	328,320	\$381,465,425	\$382,498,158	\$0	\$271,361,702	\$271,606,450	71.01%
4.14	MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT	74,566	\$687,726,290	\$688,549,873	\$0	\$584,882,519	\$569,541,064	82.72%
4.15	TOTAL INDIVIDUAL	2,176,331	\$2,308,875,062	\$2,296,170,765	\$5,930,159	\$1,655,951,475	\$1,687,995,007	73.51%
<b>GROUP</b>								
5.1A	COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER (2 - 50 EMPLOYEES)	337,688	\$1,171,940,434	\$1,171,071,030	\$0	\$857,116,137	\$864,024,730	73.78%
5.1B	COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER	525,071	\$2,000,874,799	\$2,000,977,178	\$0	\$1,647,796,187	\$1,634,326,972	81.68%
5.1C	COMPREHENSIVE MEDICAL EXPENSE - ASSOCIATION	101,066	\$176,302,725	\$175,576,748	\$140,194	\$111,571,200	\$113,379,188	64.58%
5.1D	COMPREHENSIVE MEDICAL EXPENSE - DISCRETIONARY	3,254	\$3,995,007	\$4,041,322	\$0	\$2,283,103	\$2,060,647	50.99%
5.1E	COMPREHENSIVE MEDICAL EXPENSE - FEDERAL EMPLOYEES	134,075	\$487,828,913	\$487,707,744	\$0	\$458,395,289	\$460,239,924	94.37%
5.2	MEDICARE SUPPLEMENT	215,159	\$226,340,264	\$225,282,067	\$0	\$163,212,241	\$162,819,461	72.27%
5.3	LONG TERM CARE	54,947	\$32,298,781	\$30,255,587	\$1,034	\$11,895,294	\$13,591,952	44.92%
5.4	SPECIFIED DISEASE	71,547	\$21,585,485	\$21,516,226	\$0	\$8,919,286	\$9,472,882	44.03%
5.5	ACCIDENT ONLY	3,423,140	\$96,106,857	\$90,078,603	\$13,545	\$45,609,772	\$44,700,512	49.62%
5.6	DISABILITY INCOME	1,225,093	\$254,728,387	\$256,219,166	\$178,870	\$190,611,485	\$208,123,252	81.23%
5.7	DENTAL	738,398	\$199,565,441	\$199,495,724	\$0	\$145,810,996	\$146,369,623	73.37%
5.8	LIMITED BENEFIT	873,111	\$121,571,940	\$121,543,614	\$2,131	\$90,947,812	\$85,136,915	70.05%
5.9	SHORT TERM CREDIT DISABILITY	142,687	\$13,897,403	\$17,198,226	\$0	\$7,464,066	\$5,725,319	33.29%
5.10	LONG TERM CREDIT DISABILITY	1,892	\$811,029	\$750,498	\$0	\$550,504	\$391,397	52.15%
5.11	CREDIT UNEMPLOYMENT	0	\$0	\$0	\$0	\$0	\$0	N/A
5.12	STOP LOSS	788,966	\$148,663,632	\$147,405,469	\$0	\$108,076,042	\$117,972,833	80.03%
5.13	MEDICARE PART D	112,067	\$136,607,610	\$137,271,715	\$0	\$101,688,678	\$102,380,472	74.58%
5.14	MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT	178,110	\$184,278,471	\$185,318,381	\$0	\$151,514,936	\$153,113,939	82.62%
5.15	TOTAL GROUP	8,926,274	\$5,277,397,179	\$5,271,709,297	\$335,774	\$4,103,463,028	\$4,123,830,018	78.23%
<b>TOTAL INDIVIDUAL AND GROUP BUSINESS</b>								
6	TOTAL ACCIDENT AND HEALTH	11,102,604	\$7,586,272,242	\$7,567,880,062	\$6,265,933	\$5,759,414,503	\$5,811,825,025	76.80%
7.1	COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3 - 25 EMPLOYEES) (This data is a further break-out of line number 5.1a)	200,732	\$734,466,521	\$735,546,237	\$12,549,689	\$525,253,930	\$512,454,791	69.67%
8.1	COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3-25 EMPLOYEES) in associations with rate differentials exceeding 20%	0	\$0	\$0	\$0	\$0	\$0	N/A
8.2	COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3-25 EMPLOYEES) in associations with rate differentials NOT exceeding 20%	15	\$16,206	\$15,862	\$0	\$5,043	\$7,978	50.30%
8.3	COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER: in association plans with rate differentials exceeding 20%	0	\$0	\$0	\$0	\$0	\$0	N/A
8.4	COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER: in association plans with rate differentials NOT exceeding 20%	434	\$1,785,144	\$1,785,144	\$0	\$1,680,304	\$1,721,576	96.44%





**INDIVIDUAL  
ACCIDENT & HEALTH  
INSURANCE  
BY LINE OF BUSINESS  
BY COMPANY**

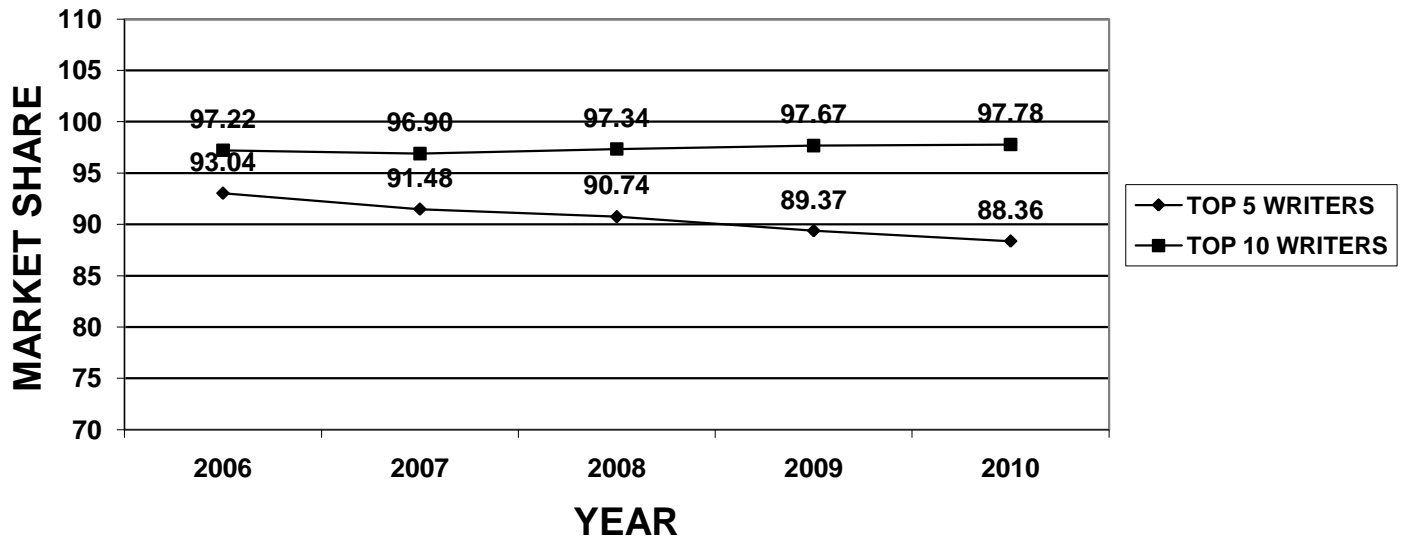


**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL COMPREHENSIVE MEDICAL EXPENSE**

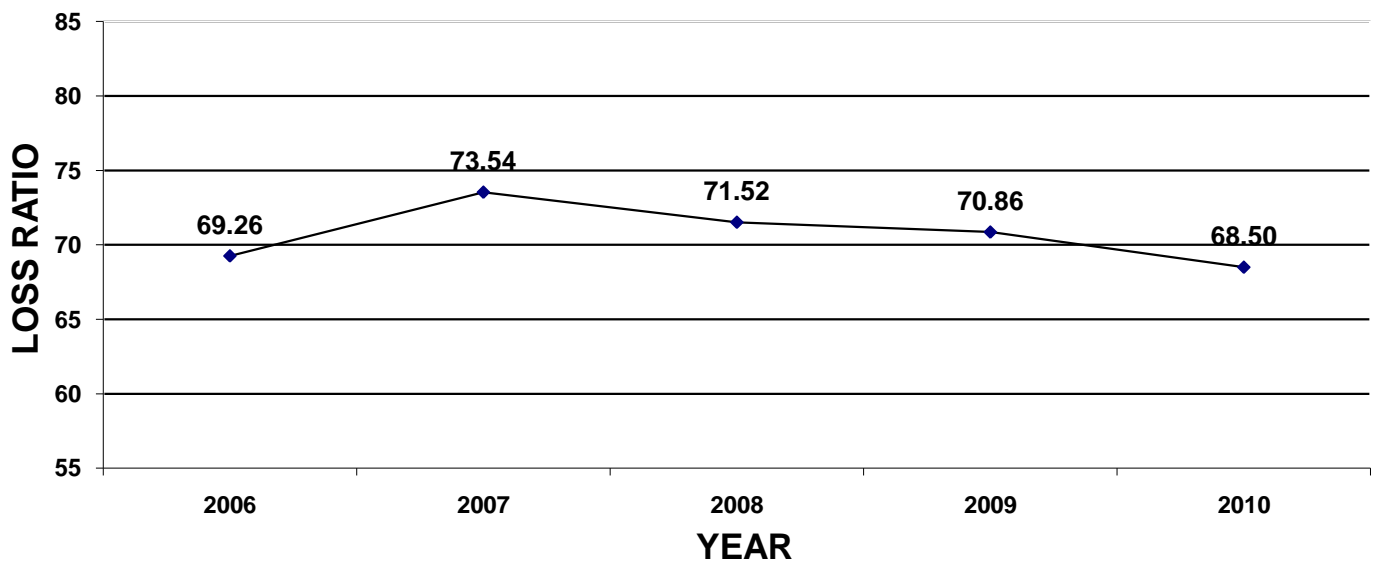
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	2.86%	5	4,482	\$11,620,233	\$11,576,631	\$0	\$8,580,939	\$9,475,463	81.85%
2	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	2.80%	7	11	\$11,350,801	\$11,788,757	\$0	\$8,379,615	\$7,853,557	66.62%
3	AMERICAN MEDICAL SECURITY LIFE INSURANCE COI	0.00%	54	0	\$2,951	\$2,957	\$0	\$9	\$9	0.30%
4	AMERICAN NATIONAL INSURANCE COMPANY	0.03%	22	50	\$129,269	\$128,902	\$0	\$139,599	\$209,579	162.59%
5	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.02%	27	5	\$71,008	\$84,615	\$0	\$29,530	\$25,469	30.10%
6	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURA	0.00%	62	2	\$427	\$426	\$0	\$0	\$0	0.00%
7	AMERICAN REPUBLIC INSURANCE COMPANY	0.08%	16	110	\$343,595	\$202,112	\$0	\$68,407	\$28,765	14.23%
8	AMERICAN STATES INSURANCE COMPANY	0.01%	30	5	\$43,814	\$35,995	\$0	\$93,918	\$20,058	55.72%
9	AXA EQUITABLE LIFE INSURANCE COMPANY	0.02%	25	14	\$80,768	\$81,471	\$0	\$452,366	\$417,003	511.84%
10	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	23.08%	2	43,115	\$93,681,157	\$93,681,157	\$0	\$69,973,105	\$69,858,252	74.57%
11	CELTIC INSURANCE COMPANY	0.59%	10	2,624	\$2,401,248	\$2,459,889	\$0	\$751,827	\$779,248	31.68%
12	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	66	0	-\$9,024	-\$9,548	\$0	\$1,367	\$1,004	-10.52%
13	CENTRAL UNITED LIFE INSURANCE COMPANY	0.01%	34	4	\$31,360	\$31,383	\$0	\$74,082	\$75,673	241.13%
14	CENTRE LIFE INSURANCE COMPANY	0.00%	66	1	\$0	\$0	\$0	\$0	\$0	N/A
15	CICA LIFE INSURANCE COMPANY OF AMERICA	0.00%	52	0	\$3,808	\$3,841	\$0	\$0	\$2,787	72.56%
16	COMMUNITY HEALTH PLAN INSURANCE COMPANY	0.00%	66	0	\$0	\$0	\$0	\$263,177	\$0	N/A
17	CONNECTICUT GENERAL LIFE INS CO	0.00%	39	4	\$18,468	\$18,061	\$0	\$641	\$734	4.06%
18	CONTINENTAL ASSURANCE COMPANY	0.00%	65	12	\$23	\$23	\$0	\$0	-\$11	-47.83%
19	CONTINENTAL CASUALTY COMPANY	0.00%	61	53	\$643	\$903	\$0	\$9,149	\$8,987	995.24%
20	CONTINENTAL GENERAL INSURANCE COMPANY	0.01%	32	0	\$35,464	\$38,496	\$0	\$58,948	\$43,285	112.44%
21	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	5.38%	4	13,480	\$21,821,601	\$21,821,601	\$0	\$13,626,511	\$13,556,124	62.12%
22	COX HEALTH SYSTEMS INSURANCE COMPANY	2.80%	6	5,735	\$11,362,924	\$11,362,924	\$0	\$7,373,835	\$7,479,855	65.83%
23	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	59	47	\$938	\$949	\$0	\$529	\$529	55.74%
24	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	66	0	\$0	\$0	\$0	\$7,972	\$7,625	N/A
25	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.00%	49	1	\$5,057	\$5,079	\$0	\$0	\$0	0.00%
26	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.01%	35	28	\$29,897	\$27,755	\$0	\$29,642	\$29,642	106.80%
27	GOLDEN RULE INSURANCE COMPANY	0.10%	15	69	\$397,041	\$434,254	\$0	\$118,732	\$136,502	31.43%
28	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	38	7	\$19,922	\$20,594	\$0	\$197,698	\$194,948	946.63%
29	HEALTH CARE SERVICE CORPORATION	0.11%	14	267	\$465,675	\$465,675	\$0	\$564,119	\$564,951	121.32%
30	HEALTHY ALLIANCE LIFE INSURANCE CO	51.11%	1	78,136	\$207,404,658	\$207,341,127	\$0	\$134,192,653	\$133,762,135	64.51%
31	HORACE MANN LIFE INSURANCE COMPANY	0.00%	51	2	\$4,487	\$4,487	\$0	\$12,643	\$12,610	281.03%
32	HUMANA INSURANCE COMPANY	2.36%	8	5,518	\$9,558,350	\$9,545,451	\$0	\$4,987,155	\$4,759,873	49.87%
33	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.01%	31	33	\$43,055	\$43,032	\$0	\$11,742	\$18,308	42.55%
34	JOHN ALDEN LIFE INSURANCE COMPANY	0.07%	17	181	\$291,001	\$296,884	\$0	\$30,242	\$1,911	0.64%
35	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	44	2	\$10,963	\$10,877	\$0	\$0	-\$161	-1.48%
36	KNIGHTS OF COLUMBUS	0.00%	40	6	\$16,609	\$17,902	\$0	\$1,738	-\$1,086	-6.07%
37	MEDICO INSURANCE COMPANY	0.00%	47	6	\$5,640	\$5,575	\$0	\$26,408	\$26,427	474.03%
38	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.02%	26	32	\$76,763	\$79,000	\$0	\$135,080	\$135,204	171.14%
39	MERCY HEALTH PLANS	5.93%	3	12,435	\$24,064,866	\$24,064,866	\$0	\$20,813,572	\$20,681,874	85.94%
40	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.00%	42	31	\$11,525	\$11,061	\$0	\$871	\$816	7.38%
41	METROPOLITAN LIFE INSURANCE COMPANY	0.03%	23	1,213	\$115,087	\$114,723	\$0	\$66,451	\$67,533	58.87%
42	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	41	4	\$13,923	\$15,063	\$0	\$17,851	\$14,464	96.02%
43	MUTUAL OF OMAHA INSURANCE COMPANY	0.01%	29	122	\$58,477	\$58,970	\$0	\$74,841	\$33,575	56.94%
44	NATIONAL CASUALTY COMPANY	0.00%	63	2	\$145	\$153	\$0	\$0	\$0	0.00%
45	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.01%	36	1	\$29,382	\$29,660	\$0	\$15,105	\$15,398	51.92%
46	NATIONAL HEALTH INSURANCE COMPANY	0.00%	58	0	\$1,219	\$1,219	\$0	\$0	\$0	0.00%
47	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	60	2	\$650	\$650	\$0	\$0	\$0	0.00%
48	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWE	0.05%	19	41	\$195,294	\$195,699	\$0	\$124,479	\$139,426	71.25%
49	NEW YORK LIFE INSURANCE COMPANY	0.01%	33	94	\$31,522	\$31,346	\$0	\$18,635	\$17,881	57.04%
50	NORTH AMERICAN INSURANCE COMPANY	0.00%	64	2	\$99	\$130	\$0	\$0	-\$3	-2.31%
51	NORTH CAROLINA MUTUAL LIFE INSURANCE COMPA	0.00%	66	29	\$0	\$0	\$0	\$0	\$0	N/A
52	OLD SURETY LIFE INSURANCE COMPANY	0.51%	11	1,833	\$2,057,284	\$1,890,394	\$0	\$1,111,193	\$1,277,334	67.57%
53	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	55	1	\$2,121	\$2,121	\$0	\$0	\$0	0.00%
54	PEKIN LIFE INSURANCE COMPANY	0.02%	24	26	\$83,768	\$84,482	\$0	\$0	\$0	0.00%
55	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.00%	53	11	\$3,617	\$3,928	\$0	\$1,288	\$1,096	27.90%
56	PHYSICIANS MUTUAL INSURANCE COMPANY	0.05%	20	30	\$189,156	\$195,815	\$0	\$263,465	\$109,706	56.03%
57	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.04%	21	387	\$181,158	\$180,854	\$0	\$350,008	\$379,505	209.84%
58	REASSURE AMERICA LIFE INSURANCE COMPANY	0.00%	56	19	\$1,501	\$1,590	\$0	\$10,170	\$48,557	3053.90%
59	RESERVE NATIONAL INSURANCE COMPANY	0.88%	9	1,428	\$3,557,672	\$3,581,318	\$0	\$2,650,669	\$2,545,816	71.09%
60	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	57	4	\$1,499	\$1,504	\$0	\$75	\$44	2.93%
61	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	46	18	\$5,732	\$6,271	\$0	\$4,528	-\$3,739	-59.62%
62	STATE FARM MUTUAL AUTOMOBILE INSURANCE COI	0.40%	13	333	\$1,613,180	\$1,646,302	\$0	\$1,564,066	\$1,373,536	83.43%
63	THRIVENT FINANCIAL FOR LUTHERANS	0.05%	18	7	\$207,571	\$210,982	\$0	\$607,881	\$700,661	332.10%
64	TIME INSURANCE COMPANY	0.48%	12	1,319	\$1,944,802	\$2,000,277	\$0	\$1,299,702	\$1,070,234	53.50%
65	TRANSAMERICA LIFE INSURANCE COMPANY	0.00%	43	31	\$11,058	\$11,085	\$0	\$13,455	\$8,378	75.58%
66	TRUSTMARK INSURANCE COMPANY	0.00%	48	3	\$5,314	\$5,348	\$0	\$136	\$107	2.00%
67	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.01%	37	11	\$25,999	\$24,698	\$0	\$19,890	\$18,784	76.05%
68	UNION LABOR LIFE INSURANCE COMPANY	0.00%	45	3	\$9,351	\$9,207	\$0	\$130,521	\$130,730	1419.90%
69	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	50	2	\$4,617	\$5,072	\$0	\$624	\$624	12.30%
70	WORLD INSURANCE COMPANY	0.02%	28	34	\$65,812	\$62,111	\$0	\$42,768	\$49,529	79.74%
TOTAL		100.00%		173,518	\$405,813,995	\$406,056,136	\$0	\$279,395,622	\$278,167,125	68.50%

## MISSOURI INDIVIDUAL COMPREHENSIVE MEDICAL EXPENSE INSURANCE

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO



**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MEDICARE SUPPLEMENT**

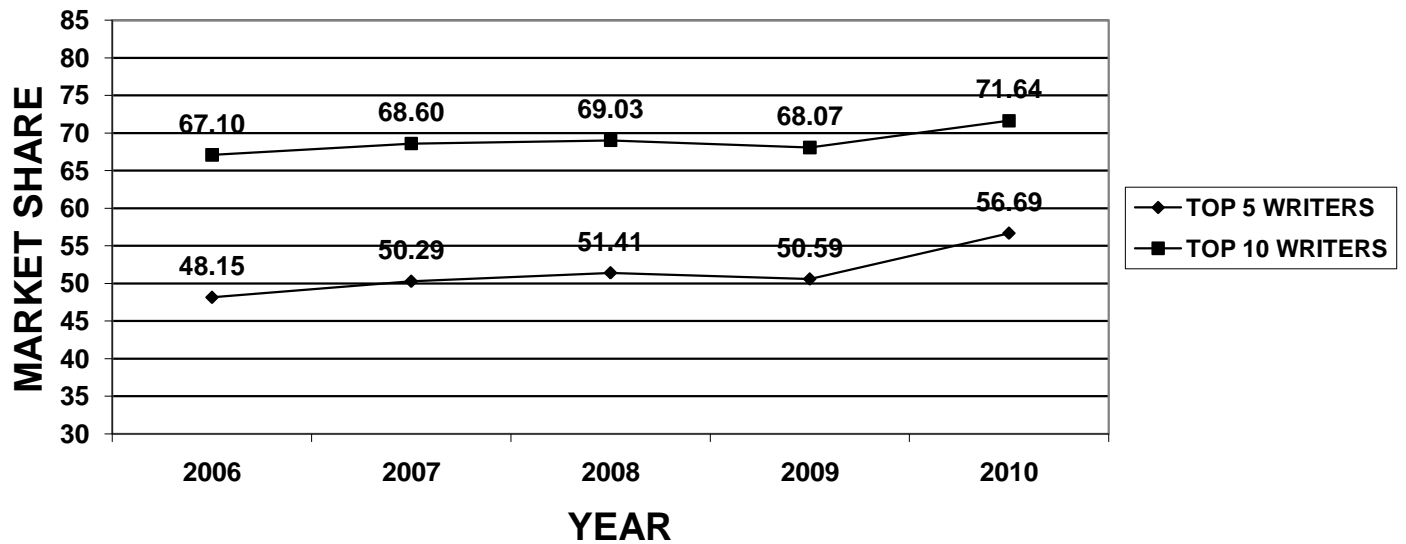
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ABILITY INSURANCE COMPANY	0.03%	72	9	\$98,804	\$141,825	\$0	\$106,205	\$83,659	58.99%
2	ADMIRAL LIFE INSURANCE COMPANY OF AMERICA	1.14%	17	930	\$4,034,853	\$4,047,483	\$0	\$4,779,370	\$4,604,132	113.75%
3	AETNA LIFE INSURANCE COMPANY	0.01%	87	4	\$18,618	\$18,037	\$0	\$0	\$0	0.00%
4	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	90	16	\$15,554	\$15,554	\$0	\$34,478	\$34,478	221.67%
5	AMERICAN CONTINENTAL INSURANCE COMPANY	3.00%	8	4,905	\$10,616,603	\$10,280,161	\$0	\$7,856,807	\$8,039,936	78.21%
6	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	0.18%	46	214	\$632,639	\$644,174	\$0	\$491,624	\$469,390	72.87%
7	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	2.63%	10	3,709	\$9,308,786	\$9,142,925	\$0	\$6,395,268	\$6,320,358	69.13%
8	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	111	0	\$91	\$91	\$0	\$0	\$18	19.78%
9	AMERICAN GENERAL LIFE AND ACCIDENT INSURANC	0.06%	61	91	\$217,574	\$228,418	\$0	\$191,177	\$187,966	82.29%
10	AMERICAN HARDWARE MUTUAL INSURANCE COMPA	0.00%	103	1	\$1,364	\$1,364	\$0	\$2,169	\$2,525	185.12%
11	AMERICAN INCOME LIFE INSURANCE CO	0.00%	98	2	\$4,525	\$4,527	\$0	\$4,331	-\$699	-15.44%
12	AMERICAN NATIONAL INSURANCE COMPANY	0.01%	82	26	\$28,750	\$30,338	\$0	\$31,665	\$23,490	77.43%
13	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.67%	28	598	\$2,362,776	\$2,344,369	\$0	\$1,604,202	\$1,544,767	65.89%
14	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURA	0.00%	96	4	\$6,256	\$6,241	\$0	\$4,610	\$5,424	86.91%
15	AMERICAN REPUBLIC CORP INSURANCE COMPANY	0.86%	23	59	\$3,042,347	\$2,960,325	\$0	\$1,830,576	\$1,939,494	65.52%
16	AMERICAN REPUBLIC INSURANCE COMPANY	1.77%	12	2,276	\$6,256,049	\$3,916,105	\$0	\$4,329,921	\$1,995,876	50.97%
17	ASSURED LIFE ASSOCIATION	0.00%	89	17	\$16,869	\$17,951	\$0	\$17,205	\$17,896	99.69%
18	AUTO OWNERS LIFE INSURANCE COMPANY	0.01%	85	12	\$22,053	\$22,854	\$0	\$22,158	\$21,743	95.14%
19	BANKERS FIDELITY LIFE INSURANCE CO	0.05%	64	103	\$184,132	\$166,432	\$0	\$141,863	\$140,700	84.54%
20	BANKERS LIFE AND CASUALTY COMPANY	3.99%	5	4,912	\$14,094,116	\$14,462,976	\$0	\$8,924,508	\$9,805,480	67.80%
21	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	9.44%	3	14,041	\$33,370,562	\$33,370,562	\$0	\$24,049,336	\$24,201,852	72.52%
22	CELTIC INSURANCE COMPANY	0.03%	69	39	\$106,829	\$89,872	\$0	\$76,678	\$78,328	87.16%
23	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.09%	55	99	\$323,257	\$329,812	\$0	\$246,813	\$236,042	71.57%
24	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	101	4	\$3,176	\$3,024	\$0	\$11,355	\$4,981	164.72%
25	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.13%	50	157	\$448,370	\$462,036	\$0	\$349,278	\$352,233	76.23%
26	CENTRAL UNITED LIFE INSURANCE COMPANY	0.12%	51	568	\$430,794	\$431,105	\$0	\$164,610	\$168,145	39.00%
27	CHRISTIAN FIDELITY LIFE INSURANCE CO	4.62%	4	6,858	\$16,331,931	\$16,546,540	\$0	\$13,459,772	\$13,388,382	80.91%
28	COLONIAL PENN LIFE INSURANCE COMPANY	0.31%	38	979	\$1,090,685	\$795,905	\$0	\$414,069	\$598,372	75.18%
29	COMBINED INSURANCE CO OF AMERICA	1.16%	16	1,752	\$4,096,718	\$4,172,297	\$0	\$3,359,442	-\$2,928,827	-70.20%
30	CONNECTICUT GENERAL LIFE INS CO	0.00%	88	17	\$16,883	\$16,512	\$0	\$16,953	\$19,409	117.54%
31	CONSECO LIFE INSURANCE CO	0.02%	77	25	\$59,387	\$60,208	\$0	\$73,082	\$61,255	101.74%
32	CONSTITUTION LIFE INSURANCE COMPANY	0.03%	73	26	\$93,973	\$93,592	\$0	\$53,211	\$52,025	55.59%
33	CONTINENTAL GENERAL INSURANCE COMPANY	0.30%	39	385	\$1,067,396	\$1,086,004	\$0	\$769,652	\$745,990	68.69%
34	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	3.51%	6	4,992	\$12,403,736	\$12,322,773	\$0	\$9,741,763	\$9,486,436	76.98%
35	COUNTRY LIFE INSURANCE COMPANY	0.07%	57	98	\$264,603	\$268,663	\$0	\$197,746	\$197,814	73.63%
36	CSA FRATERNAL LIFE	0.06%	60	132	\$222,020	\$224,073	\$0	\$167,149	\$168,242	75.08%
37	EMC NATIONAL LIFE COMPANY	0.00%	97	0	\$5,932	\$7,822	\$0	\$38,071	\$36,568	467.50%
38	EQUITABLE LIFE & CASUALTY INSURANCE COMPAN'	1.24%	15	1,943	\$4,388,065	\$4,001,610	\$0	\$2,437,999	\$2,539,622	63.47%
39	FAMILY LIFE INSURANCE COMPANY	0.17%	47	568	\$600,338	\$577,875	\$0	\$199,811	\$247,237	42.78%
40	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.54%	31	596	\$1,906,218	\$2,010,229	\$0	\$1,308,129	\$1,316,419	65.49%
41	GENWORTH LIFE INSURANCE COMPANY	0.04%	67	67	\$127,647	\$128,848	\$0	\$75,139	\$74,247	57.62%
42	GERBER LIFE INSURANCE COMPANY	0.45%	32	1,704	\$1,600,542	\$1,497,681	\$0	\$641,776	\$714,241	47.69%
43	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.34%	37	684	\$1,191,813	\$1,191,124	\$0	\$912,908	\$1,060,252	89.01%
44	GOLDEN RULE INSURANCE COMPANY	0.84%	24	1,481	\$2,959,301	\$2,972,152	\$0	\$2,478,137	\$2,320,864	78.09%
45	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANC	0.10%	52	305	\$355,872	\$262,514	\$0	\$116,391	\$170,501	64.95%
46	GREAT AMERICAN LIFE INSURANCE COMPANY	0.21%	45	365	\$746,526	\$752,543	\$0	\$546,257	\$542,142	72.04%
47	GUARANTEE TRUST LIFE INSURANCE CO	0.14%	49	122	\$504,558	\$526,933	\$0	\$356,604	\$337,694	64.09%
48	HEALTH CARE SERVICE CORPORATION	0.44%	33	512	\$1,561,242	\$1,561,242	\$0	\$1,146,298	\$1,121,096	71.81%
49	HEALTHY ALLIANCE LIFE INSURANCE CO	23.66%	1	37,643	\$83,672,082	\$83,665,527	\$0	\$62,676,867	\$62,295,715	74.46%
50	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	1.37%	14	2,906	\$4,856,070	\$4,685,186	\$0	\$3,499,683	\$4,164,797	88.89%
51	HUMANA INSURANCE COMPANY	0.36%	36	760	\$1,278,124	\$1,261,635	\$0	\$1,180,878	\$1,133,353	89.83%
52	IDEALIFE INSURANCE COMPANY	0.04%	68	37	\$125,887	\$126,687	\$0	\$88,819	\$75,964	59.96%
53	ING LIFE INSURANCE AND ANNUITY COMPANY	0.00%	112	0	\$0	\$0	\$0	\$0	-\$79	N/A
54	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	112	0	\$0	\$0	\$0	\$0	-\$90	N/A
55	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.01%	80	14	\$32,291	\$33,138	\$0	\$30,439	\$26,981	81.42%
56	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.03%	70	51	\$104,938	\$104,192	\$0	\$121,182	\$118,573	113.80%
57	KANAWHA INSURANCE COMPANY	0.00%	105	1	\$1,334	\$1,483	\$0	\$5,921	\$9,752	657.59%
58	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	95	6	\$7,639	\$7,639	\$0	\$5,600	\$5,519	72.25%
59	LIFESecure INSURANCE COMPANY	0.00%	109	1	\$579	\$578	\$0	\$220	\$180	31.14%
60	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.03%	75	64	\$89,983	\$89,983	\$0	\$58,698	\$54,420	60.48%
61	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.60%	29	1,129	\$2,123,429	\$2,080,314	\$0	\$1,262,661	\$1,283,994	61.72%
62	MARQUETTE NATIONAL LIFE INSURANCE COMPANY	0.22%	44	460	\$786,049	\$773,041	\$0	\$584,833	\$574,268	74.29%
63	MEDICO INSURANCE COMPANY	0.24%	41	316	\$854,587	\$851,314	\$0	\$637,850	\$630,343	74.04%
64	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.00%	107	1	\$1,198	\$1,198	\$0	\$861	\$0	0.00%
65	METROPOLITAN LIFE INSURANCE COMPANY	0.00%	110	1	\$533	\$533	\$0	\$0	\$282	52.91%
66	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	102	2	\$2,329	\$2,446	\$0	\$0	\$0	0.00%
67	MONUMENTAL LIFE INSURANCE COMPANY	0.05%	65	75	\$161,821	\$162,792	\$0	\$157,688	\$147,532	90.63%
68	MONY LIFE INSURANCE COMPANY	0.00%	108	1	\$731	\$720	\$260	\$0	\$0	0.00%
69	MUTUAL OF OMAHA INSURANCE COMPANY	1.08%	19	1,365	\$3,834,212	\$3,922,563	\$0	\$2,477,298	\$2,378,905	60.65%
70	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	91	4	\$13,905	\$14,036	\$0	\$4,408	\$4,494	32.02%
71	NATIONAL HEALTH INSURANCE COMPANY	0.00%	100	5	\$3,480	\$3,480	\$0	\$4,506	\$7,475	214.80%
72	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	112	1	-\$3,369	-\$3,369	\$0	\$0	-\$471	13.98%
73	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWE	0.03%	71	53	\$103,764	\$105,010	\$0	\$92,151	\$87,757	83.57%
74	NEW YORK LIFE INSURANCE COMPANY	0.09%	56	88	\$314,430	\$313,082	\$0	\$173,630	\$169,890	54.26%

**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MEDICARE SUPPLEMENT**

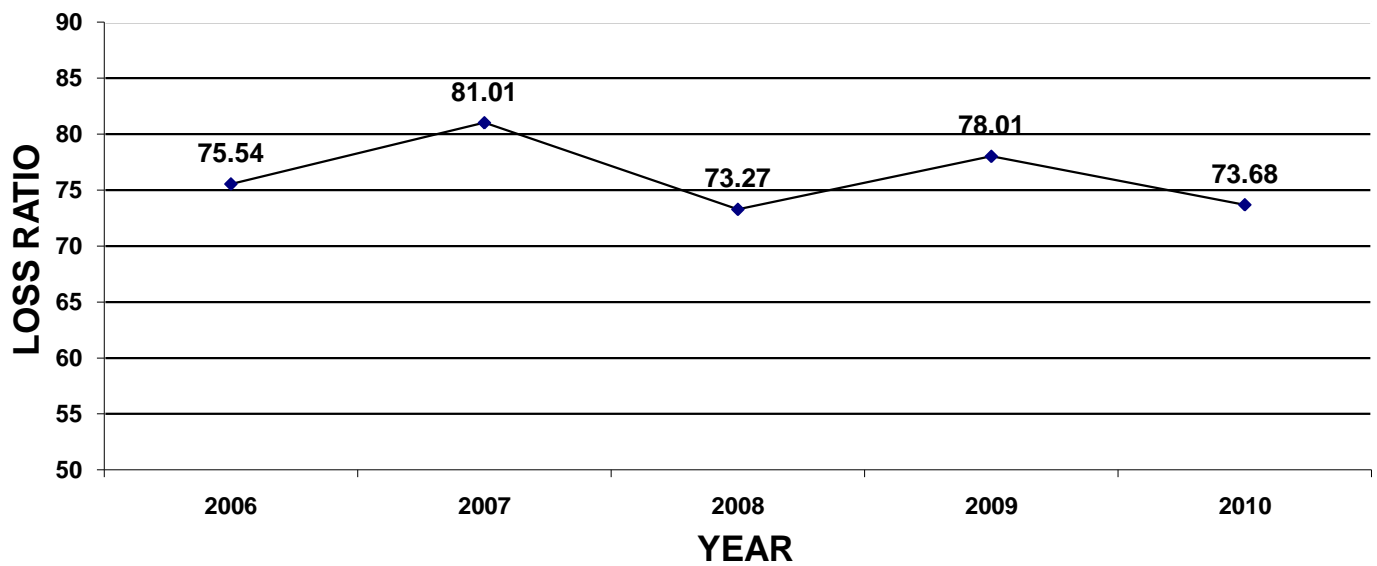
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
75	NORTH AMERICAN INSURANCE COMPANY	0.97%	21	13	\$3,446,557	\$2,501,293	\$0	\$3,085,144	\$4,114,138	164.48%
76	OLD AMERICAN INSURANCE COMPANY	0.00%	93	21	\$8,758	\$9,267	\$0	\$21,321	\$14,432	155.74%
77	OXFORD LIFE INSURANCE COMPANY	0.00%	94	6	\$8,097	\$6,082	\$0	\$5,024	\$6,886	113.22%
78	PACIFICARE LIFE AND HEALTH INSURANCE COMPAN	0.10%	53	155	\$346,828	\$345,257	\$0	\$198,927	\$256,720	74.36%
79	PEKIN LIFE INSURANCE COMPANY	0.01%	81	14	\$30,676	\$29,884	\$0	\$0	\$0	0.00%
80	PENNSYLVANIA LIFE INSURANCE COMPANY	0.07%	59	66	\$237,551	\$238,530	\$0	\$142,422	\$169,282	70.97%
81	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.00%	106	2	\$1,230	\$1,230	\$0	\$2,804	\$2,767	224.96%
82	PHYSICIANS LIFE INSURANCE COMPANY	0.68%	27	1,108	\$2,402,960	\$2,415,165	\$0	\$1,679,341	\$1,635,659	67.72%
83	PHYSICIANS MUTUAL INSURANCE COMPANY	1.12%	18	1,341	\$3,960,062	\$4,007,296	\$0	\$2,544,941	\$2,537,992	63.33%
84	PROVIDENT AMERICAN LIFE AND HEALTH INSURANC	0.06%	62	59	\$208,926	\$211,021	\$0	\$88,220	\$81,525	38.63%
85	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.00%	104	1	\$1,351	\$1,935	\$0	\$1,973	\$1,008	52.09%
86	PYRAMID LIFE INSURANCE COMPANY	0.07%	58	86	\$244,801	\$245,953	\$0	\$209,480	\$202,524	82.34%
87	REASSURE AMERICA LIFE INSURANCE COMPANY	0.01%	79	48	\$47,077	\$48,404	\$0	\$50,458	\$50,532	104.40%
88	RESERVE NATIONAL INSURANCE COMPANY	0.74%	26	928	\$2,618,023	\$2,738,928	\$0	\$2,005,586	\$1,943,092	70.94%
89	ROYAL NEIGHBORS OF AMERICA	0.43%	34	793	\$1,509,487	\$1,586,031	\$0	\$1,288,633	\$1,271,073	80.14%
90	SHELTER LIFE INSURANCE COMPANY	0.14%	48	272	\$506,429	\$509,856	\$0	\$549,421	\$510,374	100.10%
91	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	1.07%	20	1,059	\$3,790,354	\$3,934,178	\$0	\$2,776,346	\$2,763,383	70.24%
92	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	3.11%	7	4,354	\$10,981,443	\$11,066,420	\$0	\$7,539,874	\$7,602,283	68.70%
93	STATE MUTUAL INSURANCE COMPANY	0.23%	42	201	\$799,544	\$798,489	\$0	\$513,864	\$491,570	61.56%
94	STERLING INVESTORS LIFE INSURANCE COMPANY	0.89%	22	708	\$3,151,417	\$3,194,370	\$0	\$3,056,556	\$2,893,215	90.57%
95	STERLING LIFE INSURANCE COMPANY	0.23%	43	492	\$798,854	\$748,464	\$0	\$443,453	\$450,088	60.13%
96	THRIVENT FINANCIAL FOR LUTHERANS	0.83%	25	1,155	\$2,949,128	\$2,914,686	\$0	\$2,122,163	\$2,116,966	72.63%
97	TIME INSURANCE COMPANY	0.00%	99	2	\$3,735	\$3,764	\$0	\$643	\$663	17.61%
98	TRANSAMERICA LIFE INSURANCE COMPANY	0.06%	63	81	\$195,435	\$200,332	\$0	\$147,736	\$126,293	63.04%
99	TRUSTMARK INSURANCE COMPANY	0.02%	78	16	\$56,579	\$56,946	\$0	\$35,870	\$28,192	49.51%
100	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.01%	86	6	\$20,539	\$19,512	\$0	\$23,622	\$22,307	114.32%
101	UNIFIED LIFE INSURANCE COMPANY	0.03%	74	41	\$90,341	\$92,365	\$0	\$143,650	\$133,690	144.74%
102	UNION BANKERS INSURANCE COMPANY	0.30%	40	408	\$1,063,238	\$1,065,826	\$0	\$722,748	\$674,675	63.30%
103	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	92	9	\$13,318	\$17,374	\$0	\$5,053	\$4,490	25.84%
104	UNION LABOR LIFE INSURANCE COMPANY	0.01%	84	9	\$24,516	\$23,032	\$0	\$5,207	\$3,832	16.64%
105	UNITED AMERICAN INSURANCE COMPANY	1.80%	11	2,152	\$6,374,676	\$6,499,199	\$0	\$4,449,792	\$4,632,212	71.27%
106	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.10%	54	90	\$345,331	\$349,996	\$0	\$260,915	\$249,117	71.18%
107	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.01%	83	53	\$26,419	\$24,702	\$0	\$34,938	\$42,246	171.02%
108	UNITED OF OMAHA LIFE INSURANCE COMPANY	14.98%	2	41,722	\$52,973,210	\$49,778,847	\$0	\$39,493,273	\$41,908,635	84.19%
109	UNITED TEACHER ASSOCIATES INSURANCE CO	0.41%	35	544	\$1,461,554	\$1,479,784	\$0	\$1,188,590	\$1,214,457	82.07%
110	UNITED WORLD LIFE INSURANCE COMPANY	2.70%	9	3,238	\$9,548,310	\$10,210,406	\$0	\$7,689,804	\$6,924,746	67.82%
111	USAA LIFE INSURANCE COMPANY	0.54%	30	924	\$1,925,254	\$1,918,456	\$0	\$1,207,740	\$1,218,742	63.53%
112	WASHINGTON NATIONAL INSURANCE CO	1.57%	13	1,847	\$5,559,690	\$5,742,000	\$0	\$4,050,499	\$3,915,106	68.18%
113	WORLD CORP INSURANCE COMPANY	0.05%	66	59	\$161,062	\$164,272	\$0	\$159,711	\$155,199	94.48%
114	WORLD INSURANCE COMPANY	0.02%	76	24	\$78,957	\$77,573	\$0	\$116,359	\$111,939	144.30%
TOTAL		100.00%		165,498	\$353,578,876	\$347,696,074	\$260	\$261,302,860	\$256,199,799	73.68%

## MISSOURI INDIVIDUAL MEDICARE SUPPLEMENT INSURANCE

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO



**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LONG TERM CARE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ABILITY INSURANCE COMPANY	0.99%	19	1,738	\$2,021,810	\$1,593,338	\$0	\$2,220,785	\$8,332,877	522.98%
2	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	83	2	\$5,353	\$5,353	\$0	\$0	\$0	0.00%
3	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	2.70%	11	3,432	\$5,506,066	\$5,450,997	\$0	\$1,223,086	\$1,264,315	23.19%
4	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	0.25%	44	613	\$511,365	\$533,370	\$0	\$583,544	\$672,616	126.11%
5	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	0.37%	39	549	\$746,287	-\$248,182	\$0	\$265,499	-\$70,875	28.56%
6	AMERICAN FIDELITY ASSURANCE COMPANY	0.23%	46	256	\$475,804	\$474,526	\$0	\$211,253	\$290,577	61.24%
7	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	89	1	\$1,558	\$1,570	\$0	\$0	\$0	0.00%
8	AMERICAN GENERAL LIFE INSURANCE COMPANY OF	0.23%	47	204	\$474,505	\$482,689	\$0	\$313,206	\$400,293	82.93%
9	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.37%	38	366	\$748,143	\$754,558	\$0	\$1,598,245	\$1,552,523	205.75%
10	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.03%	69	42	\$68,549	\$68,015	\$0	\$34,999	\$33,703	49.55%
11	AMERICAN REPUBLIC INSURANCE COMPANY	0.35%	40	689	\$712,760	\$773,267	\$0	\$992,571	\$239,990	31.04%
12	ASSURITY LIFE INSURANCE COMPANY	0.04%	67	27	\$85,774	\$76,940	\$0	\$0	\$0	0.00%
13	AUTO OWNERS LIFE INSURANCE COMPANY	0.06%	62	88	\$131,599	\$126,190	\$0	\$0	\$1,404	1.11%
14	BANKERS LIFE AND CASUALTY COMPANY	9.43%	3	12,991	\$19,237,221	\$20,606,377	\$0	\$13,227,057	\$15,989,790	77.60%
15	BERKSHIRE LIFE INSURANCE COMPANY OF AMERIC/	0.45%	31	163	\$912,677	\$841,076	\$0	\$0	\$0	0.00%
16	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	0.35%	41	411	\$710,978	\$710,978	\$0	\$153,814	\$153,814	21.63%
17	CATHOLIC ORDER OF FORESTERS	0.01%	79	20	\$14,281	\$14,281	\$0	\$190	\$190	1.33%
18	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.01%	81	17	\$13,032	\$13,171	\$0	\$30,070	-\$27,141	-206.07%
19	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.11%	56	205	\$219,541	\$223,410	\$0	\$617,018	\$781,731	349.91%
20	CINCINNATI LIFE INSURANCE COMPANY THE	0.02%	75	28	\$35,544	\$34,354	\$0	\$0	\$2,118	6.17%
21	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	90	2	\$1,447	\$1,438	\$0	\$1,800	\$0	0.00%
22	COMBINED INSURANCE CO OF AMERICA	0.23%	48	423	\$466,484	\$464,452	\$0	\$141,224	\$228,122	49.12%
23	CONTINENTAL CASUALTY COMPANY	3.07%	9	4,380	\$6,273,051	-\$25,899	\$0	\$5,074,857	\$7,101,067	-27418.31%
24	CONTINENTAL GENERAL INSURANCE COMPANY	0.39%	35	424	\$801,994	\$798,960	\$0	\$1,116,021	\$1,453,794	181.96%
25	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.08%	60	123	\$164,509	\$163,435	\$0	\$156,306	\$152,210	93.13%
26	COUNTRY LIFE INSURANCE COMPANY	0.14%	52	207	\$284,067	\$280,554	\$0	\$101,258	\$122,490	43.66%
27	CUNA MUTUAL INSURANCE SOCIETY	0.48%	27	924	\$980,339	\$965,917	\$0	\$0	-\$9,619	-1.00%
28	EQUITABLE LIFE & CASUALTY INSURANCE COMPAN'	4.23%	6	5,272	\$8,639,051	\$8,714,445	\$0	\$5,853,343	\$5,489,586	62.99%
29	FARMERS NEW WORLD LIFE INSURANCE CO	0.13%	54	210	\$271,052	\$271,165	\$0	\$116,065	\$117,864	43.47%
30	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.11%	55	355	\$224,038	\$236,262	\$0	\$471,590	\$474,579	200.87%
31	GENWORTH LIFE INSURANCE COMPANY	17.90%	1	22,352	\$36,510,996	\$36,131,124	\$0	\$24,101,030	\$33,056,534	91.49%
32	GREAT AMERICAN LIFE INSURANCE COMPANY	0.45%	32	779	\$909,259	\$917,231	\$0	\$66,465	\$60,739	6.62%
33	GUARANTEE TRUST LIFE INSURANCE CO	0.48%	28	692	\$974,520	\$1,001,198	\$0	\$248,905	\$309,562	30.92%
34	GUARANTY INCOME LIFE INSURANCE COMPANY	0.02%	76	36	\$32,771	\$35,824	\$0	\$54,594	\$54,792	152.95%
35	HEALTHY ALLIANCE LIFE INSURANCE CO	0.05%	66	131	\$102,545	\$102,545	\$0	\$446,737	\$264,044	257.49%
36	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.01%	78	21	\$17,782	\$18,248	\$0	\$25,550	\$22,648	124.11%
37	JOHN ALDEN LIFE INSURANCE COMPANY	0.25%	45	380	\$510,299	\$512,828	\$0	\$907,181	\$529,949	103.34%
38	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPA	0.03%	70	14	\$57,226	\$57,624	\$0	\$0	\$141,247	245.12%
39	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	11.06%	2	12,738	\$22,572,555	\$22,632,515	\$0	\$6,063,778	\$12,365,585	54.64%
40	KANAWHA INSURANCE COMPANY	0.17%	49	244	\$337,913	\$375,604	\$0	\$192,925	\$317,773	84.60%
41	KNIGHTS OF COLUMBUS	0.98%	20	2,161	\$1,999,954	\$1,984,490	\$0	\$183,262	\$1,704,989	85.92%
42	LIFESECURE INSURANCE COMPANY	0.02%	74	24	\$44,659	\$43,012	\$0	\$0	\$3,041	7.07%
43	LINCOLN BENEFIT LIFE COMPANY	2.18%	14	1,411	\$4,456,875	\$4,591,564	\$0	\$439,490	\$890,452	19.39%
44	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.08%	58	83	\$171,707	\$183,634	\$0	\$54,822	\$46,092	25.10%
45	LONGEVITY INSURANCE COMPANY	0.01%	82	8	\$10,602	\$11,069	\$0	\$65,365	\$135,349	1222.78%
46	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.04%	68	62	\$84,136	\$83,916	\$0	\$0	\$0	0.00%
47	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	0.95%	21	995	\$1,943,783	\$1,927,588	\$0	\$17,273	-\$677,721	-35.16%
48	MEDAMERICA INSURANCE COMPANY	0.15%	51	215	\$297,972	\$289,508	\$0	\$35,376	\$39,232	13.55%
49	MEDICO INSURANCE COMPANY	0.67%	26	158	\$1,373,297	\$1,859,794	\$0	\$1,274,860	-\$3,293,913	-177.11%
50	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.00%	87	1	\$2,028	\$2,013	\$0	\$0	\$0	0.00%
51	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.75%	24	1,012	\$1,528,049	\$1,786,392	\$0	\$2,570,759	\$4,205,499	235.42%
52	METROPOLITAN LIFE INSURANCE COMPANY	6.88%	4	5,635	\$14,041,852	\$14,203,930	\$0	\$1,051,439	\$2,070,780	14.58%
53	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.02%	72	36	\$46,715	\$49,088	\$0	\$35,437	-\$22,385	-45.60%
54	MINNESOTA LIFE INSURANCE COMPANY	0.06%	63	56	\$112,511	\$115,052	\$0	\$0	\$0	0.00%
55	MONUMENTAL LIFE INSURANCE COMPANY	0.09%	57	118	\$182,654	\$182,420	\$0	\$118,563	\$200,429	109.87%
56	MUTUAL OF OMAHA INSURANCE COMPANY	2.64%	12	3,328	\$5,395,509	\$5,354,907	\$0	\$4,266,078	\$4,774,001	89.15%
57	NEW YORK LIFE INSURANCE COMPANY	1.69%	16	2,500	\$3,446,151	\$3,333,148	\$6,285	\$1,463,233	\$1,310,909	39.33%
58	NORTHWESTERN LONG TERM CARE INSURANCE CO	3.15%	8	3,512	\$6,426,848	\$6,279,776	\$183,137	\$279,406	\$193,539	3.08%
59	OLD AMERICAN INSURANCE COMPANY	0.00%	91	1	\$1,197	\$1,197	\$0	\$0	\$46	3.84%
60	PEKIN LIFE INSURANCE COMPANY	0.00%	85	1	\$4,284	\$5,200	\$0	\$0	\$0	0.00%
61	PENNSYLVANIA LIFE INSURANCE COMPANY	0.14%	53	340	\$278,320	\$279,468	\$0	\$213,966	\$140,273	50.19%
62	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.00%	86	8	\$3,941	\$3,981	\$0	\$138,254	\$138,200	3471.49%
63	PHYSICIANS MUTUAL INSURANCE COMPANY	0.44%	33	722	\$903,828	\$895,501	\$0	\$376,749	\$535,062	59.75%
64	PRIMERICA LIFE INSURANCE COMPANY	0.00%	88	4	\$1,887	\$1,887	\$0	\$0	-\$1,486	-78.75%
65	PRINCIPAL LIFE INSURANCE COMPANY	0.08%	61	162	\$159,442	\$121,070	\$0	\$42,560	\$40,955	33.83%
66	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP/	0.28%	42	327	\$568,749	\$570,413	\$0	\$38,719	\$125,613	22.02%
67	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	1.26%	18	1,444	\$2,570,358	\$2,494,379	\$0	\$488,137	\$912,764	36.59%
68	PYRAMID LIFE INSURANCE COMPANY	0.03%	71	28	\$51,866	\$52,111	\$0	\$0	\$0	0.00%
69	REASSURE AMERICA LIFE INSURANCE COMPANY	0.25%	43	242	\$512,544	\$565,484	\$0	\$1,024,893	\$446,450	78.95%
70	RIVERSOURCE LIFE INSURANCE COMPANY	1.96%	15	3,147	\$3,988,687	\$3,987,151	\$0	\$3,490,445	\$3,512,147	88.09%
71	SENIOR HEALTH INSURANCE COMPANY OF PENNSYLI	2.63%	13	2,902	\$5,373,165	\$6,481,996	\$0	\$7,709,129	\$10,671,426	164.63%
72	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.05%	64	102	\$106,180	\$115,178	\$0	\$298,313	\$570,206	495.07%
73	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	2.88%	10	4,532	\$5,870,800	\$703,631	\$0	\$1,849,901	\$2,670,777	379.57%
74	STATE LIFE INSURANCE COMPANY	0.42%	34	353	\$854,230	\$859,695	\$0	\$227,845	\$573,912	66.76%

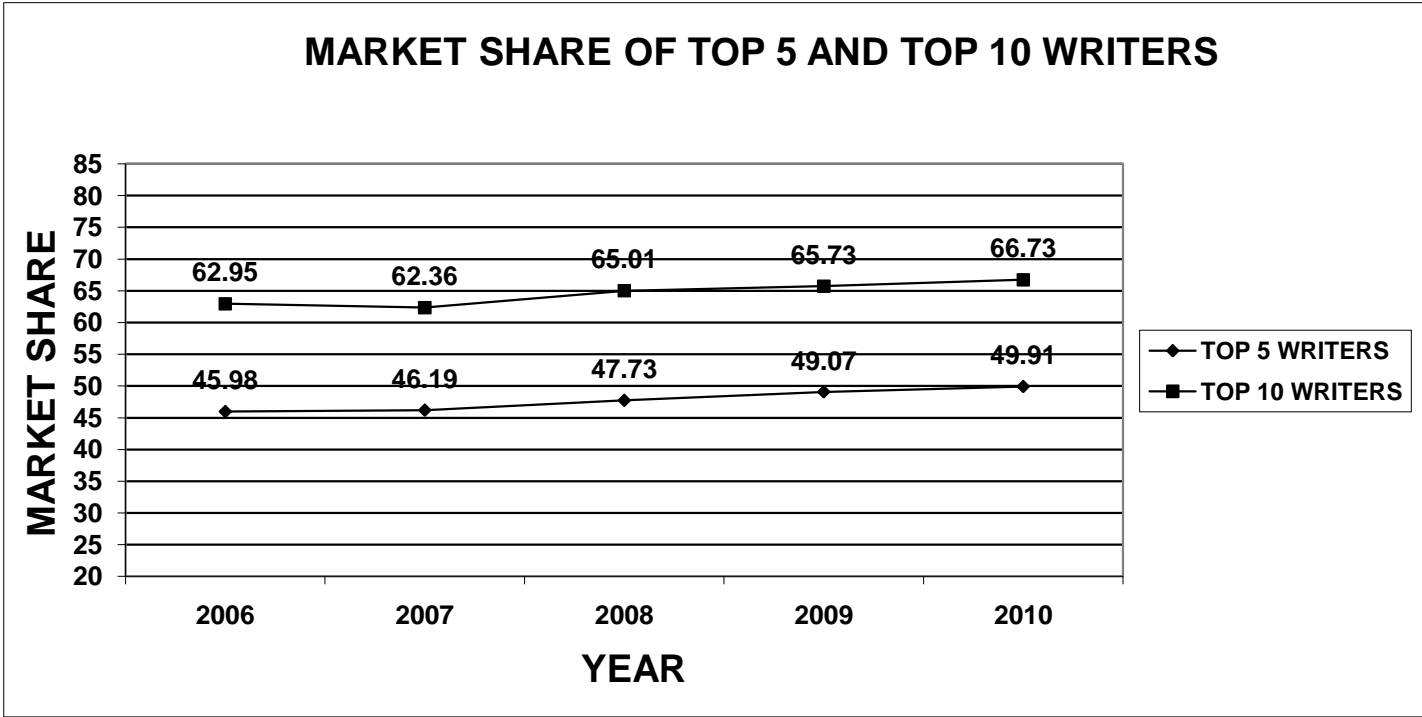


**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LONG TERM CARE**

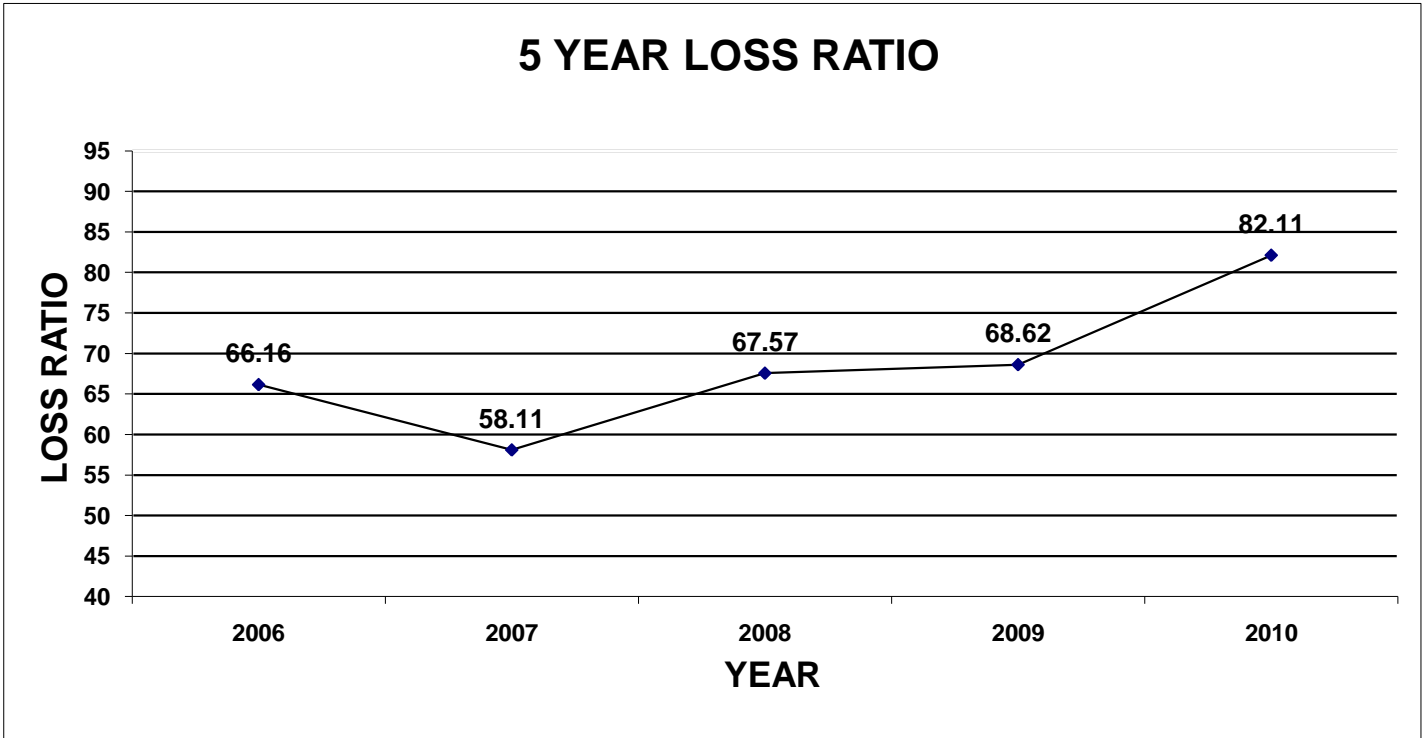
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
75	STATE MUTUAL INSURANCE COMPANY	0.01%	77	20	\$22,289	\$22,289	\$0	\$9,016	\$9,269	41.59%
76	STONEBRIDGE LIFE INSURANCE COMPANY	0.77%	23	139	\$1,579,530	\$1,937,190	\$0	\$2,270,436	\$4,677,099	241.44%
77	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	0.16%	50	223	\$322,027	\$329,263	\$0	\$370,124	\$370,124	112.41%
78	THRIVENT FINANCIAL FOR LUTHERANS	3.49%	7	5,437	\$7,110,049	\$7,188,716	\$0	\$7,021,001	\$9,519,059	132.42%
79	TIAA-CREF LIFE INSURANCE COMPANY	0.08%	59	102	\$171,572	\$174,393	\$0	\$90,334	\$90,334	51.80%
80	TIME INSURANCE COMPANY	0.68%	25	1,109	\$1,383,973	\$1,411,398	\$0	\$1,811,412	\$3,862,176	273.64%
81	TRANSAMERICA LIFE INSURANCE COMPANY	4.63%	5	5,957	\$9,452,243	\$9,472,079	\$0	\$7,476,511	\$9,264,208	97.81%
82	UNION BANKERS INSURANCE COMPANY	0.05%	65	77	\$104,527	\$104,781	\$0	\$190,298	\$177,641	169.54%
83	UNION SECURITY INSURANCE COMPANY	0.91%	22	1,358	\$1,858,340	\$1,868,949	\$0	\$709,128	\$2,593,502	138.77%
84	UNITED AMERICAN INSURANCE COMPANY	0.38%	36	676	\$780,683	\$790,406	\$0	\$1,040,837	\$554,298	70.13%
85	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.00%	84	5	\$4,298	\$5,257	\$0	\$0	\$0	0.00%
86	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.37%	37	460	\$761,369	\$703,170	\$0	\$12,926	\$66,640	9.48%
87	UNITED SECURITY ASSURANCE COMPANY OF PENNS	0.45%	29	778	\$924,009	\$755,276	\$0	\$303,940	\$827,266	109.53%
88	UNITED TEACHER ASSOCIATES INSURANCE CO	0.02%	73	31	\$44,975	\$42,458	\$0	\$0	\$0	0.00%
89	UNUM LIFE INSURANCE COMPANY OF AMERICA	1.45%	17	1,856	\$2,967,520	\$3,135,746	\$0	\$1,930,708	\$2,552,125	81.39%
90	WASHINGTON NATIONAL INSURANCE CO	0.45%	30	543	\$921,715	\$1,031,637	\$0	\$1,148,756	\$1,442,518	139.83%
91	WOODMEN OF THE WORLD LIFE INSURANCE SOCIET	0.01%	80	9	\$13,398	\$13,448	\$0	\$0	\$0	0.00%
TOTAL		100.00%		125,959	\$204,002,042	\$194,597,847	\$189,422	\$118,750,667	\$159,793,788	82.11%

MISSOURI INDIVIDUAL LONG TERM CARE INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL SPECIFIED DISEASE**

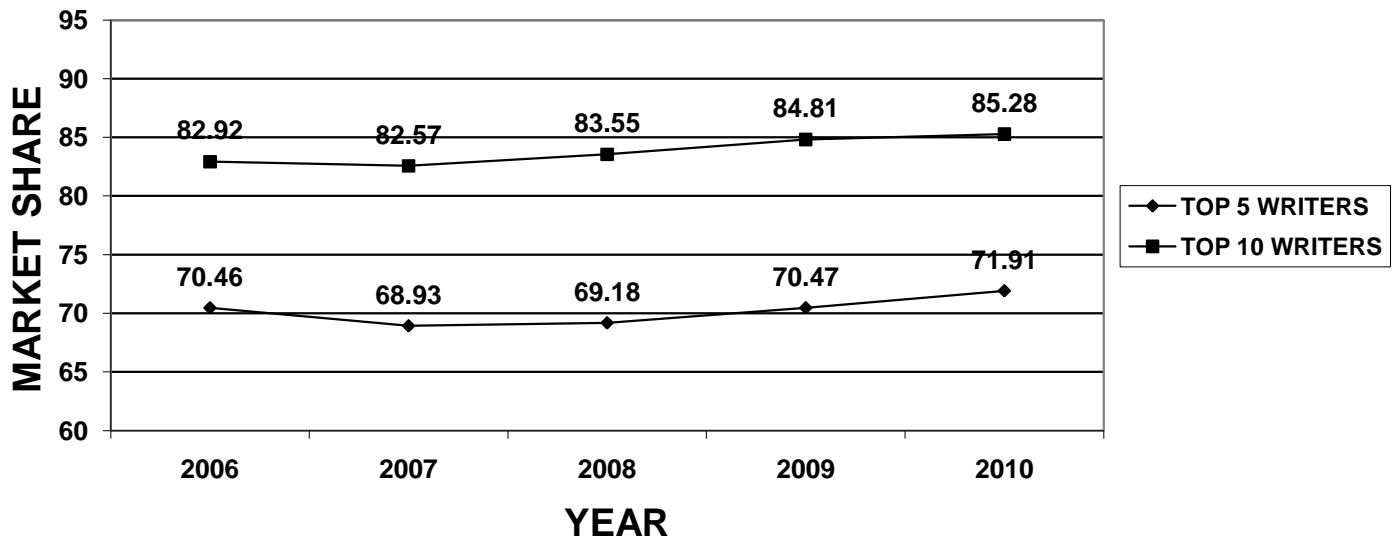
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ABILITY INSURANCE COMPANY	0.00%	78	7	\$1,388	\$1,783	\$0	\$0	-\$293	-16.43%
2	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	109	1	\$0	\$0	\$0	\$0	\$0	N/A
3	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	41.67%	1	140,221	\$28,013,599	\$28,148,129	\$0	\$13,306,212	\$14,090,210	50.06%
4	AMERICAN FIDELITY ASSURANCE COMPANY	3.58%	6	8,446	\$2,404,595	\$2,434,164	\$0	\$1,110,356	\$1,259,908	51.76%
5	AMERICAN GENERAL LIFE AND ACCIDENT INSURANC	0.67%	17	1,429	\$452,294	\$452,758	\$0	\$216,971	\$199,658	44.10%
6	AMERICAN GENERAL LIFE INSURANCE CO	0.02%	62	21	\$11,538	\$11,544	\$0	\$75	\$31	0.27%
7	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	85	17	\$737	\$678	\$0	\$0	\$0	0.00%
8	AMERICAN HERITAGE LIFE INSURANCE COMPANY	3.07%	7	10,886	\$2,063,982	\$2,057,319	\$0	\$1,097,285	\$1,127,609	54.81%
9	AMERICAN HOME LIFE INSURANCE COMPANY	0.00%	92	6	\$525	\$558	\$0	\$0	\$0	0.00%
10	AMERICAN INCOME LIFE INSURANCE CO	0.16%	37	2,042	\$104,850	\$104,898	\$0	\$17,011	\$25,142	23.97%
11	AMERICAN NATIONAL INSURANCE COMPANY	0.22%	29	488	\$146,265	\$142,975	\$0	\$184,055	\$227,729	159.28%
12	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.35%	24	310	\$233,788	\$235,708	\$0	\$343,317	\$373,279	158.37%
13	AMERICAN REPUBLIC INSURANCE COMPANY	0.05%	46	160	\$35,900	\$21,327	\$0	\$0	\$10,575	49.59%
14	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	73	19	\$2,108	\$2,139	\$0	\$10,000	\$10,000	467.51%
15	ASSURITY LIFE INSURANCE COMPANY	0.23%	28	313	\$154,869	\$157,306	\$0	\$254,150	\$255,362	162.33%
16	BANKERS FIDELITY LIFE INSURANCE CO	0.20%	31	353	\$136,671	\$123,533	\$0	\$127,878	\$129,531	104.86%
17	BANKERS LIFE AND CASUALTY COMPANY	0.06%	45	258	\$38,287	\$38,450	\$0	\$19,871	\$21,917	57.00%
18	BROKERS NATIONAL LIFE ASSURANCE COMPANY	0.00%	79	4	\$1,038	\$1,010	\$0	\$1,000	\$1,000	99.01%
19	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	91	2	\$560	\$575	\$0	\$0	\$0	0.00%
20	CENTRAL SECURITY LIFE INSURANCE CO	0.01%	69	9	\$4,561	\$4,709	\$0	\$1,587	\$1,390	29.52%
21	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	80	6	\$1,028	\$1,041	\$0	\$0	\$89	8.55%
22	CENTRAL UNITED LIFE INSURANCE COMPANY	1.57%	10	1,731	\$1,057,145	\$1,057,911	\$0	\$816,106	\$833,631	78.80%
23	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.01%	70	186	\$3,976	\$2,859	\$0	\$0	\$1,908	66.74%
24	CICA LIFE INSURANCE COMPANY OF AMERICA	0.00%	95	2	\$366	\$366	\$0	\$0	\$0	0.00%
25	CINCINNATI LIFE INSURANCE COMPANY THE	0.00%	99	9	\$212	\$123	\$0	\$0	\$0	0.00%
26	CITIZENS SECURITY LIFE INS CO	0.00%	96	1	\$260	\$721	\$0	\$0	\$0	0.00%
27	COLONIAL LIFE & ACCIDENT INS CO	5.96%	3	10,703	\$4,007,387	\$4,104,278	\$0	\$1,879,120	\$1,904,570	46.40%
28	COMBINED INSURANCE CO OF AMERICA	4.22%	5	14,899	\$2,835,727	\$2,878,714	\$0	\$683,581	\$2,392,062	83.09%
29	CONSECO LIFE INSURANCE CO	0.41%	21	757	\$278,379	\$279,366	\$0	\$386,135	\$323,648	115.85%
30	CONSTITUTION LIFE INSURANCE COMPANY	0.17%	36	513	\$117,508	\$117,031	\$0	\$20,019	\$19,573	16.72%
31	CONTINENTAL GENERAL INSURANCE COMPANY	0.02%	59	75	\$13,702	\$13,878	\$0	\$25,915	\$29,632	213.52%
32	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.09%	41	266	\$58,901	\$58,517	\$0	\$37,199	\$36,224	61.90%
33	EMC NATIONAL LIFE COMPANY	1.21%	13	950	\$811,145	\$817,239	\$0	\$269,511	\$132,715	16.24%
34	EQUITABLE LIFE & CASUALTY INSURANCE COMPAN'	0.25%	27	511	\$165,123	\$168,564	\$0	\$16,775	\$18,062	10.72%
35	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	97	7	\$230	\$0	\$0	\$0	\$0	N/A
36	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AI	2.81%	8	7,058	\$1,889,804	\$1,882,836	\$0	\$273,659	\$293,588	15.59%
37	FAMILY LIFE INSURANCE COMPANY	0.02%	63	13	\$11,173	\$10,755	\$0	\$18,977	\$23,481	218.33%
38	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.19%	33	291	\$129,162	\$129,738	\$0	\$16,550	\$17,132	13.21%
39	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.03%	54	93	\$19,174	\$20,220	\$0	\$2,875	\$2,894	14.31%
40	GERBER LIFE INSURANCE COMPANY	0.00%	107	1	\$34	\$32	\$0	\$0	\$0	0.00%
41	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.03%	53	519	\$21,310	\$22,792	\$0	\$1,685	-\$2,136	-9.37%
42	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	75	17	\$1,577	\$1,691	\$0	\$0	\$0	0.00%
43	GUARANTEE TRUST LIFE INSURANCE CO	5.57%	4	4,463	\$3,744,466	\$3,724,502	\$0	\$521,139	\$655,086	17.59%
44	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	0.02%	61	132	\$12,511	\$11,395	\$0	\$52,123	\$37,609	330.05%
45	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.33%	25	1,480	\$218,527	\$187,183	\$0	\$0	\$0	0.00%
46	HORACE MANN LIFE INSURANCE COMPANY	0.00%	88	5	\$624	\$624	\$0	\$0	\$0	0.00%
47	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	100	3	\$201	\$201	\$0	\$0	\$0	0.00%
48	ING USA ANNUITY AND LIFE INSURANCE COMPANY	0.02%	60	129	\$12,719	\$12,825	\$0	\$1,850	\$1,926	15.02%
49	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	71	7	\$3,214	\$3,272	\$0	\$0	\$0	0.00%
50	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	84	3	\$802	\$802	\$0	\$0	\$0	0.00%
51	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	72	6	\$2,245	\$2,173	\$0	\$40	-\$141	-6.49%
52	KANAWHA INSURANCE COMPANY	0.19%	35	853	\$127,652	\$141,891	\$0	\$100,550	\$165,619	116.72%
53	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	103	2	\$64	\$64	\$0	\$0	\$2	3.13%
54	LIBERTY LIFE INSURANCE COMPANY	0.00%	74	12	\$1,902	\$1,757	\$0	\$0	\$0	0.00%
55	LIBERTY NATIONAL LIFE INSURANCE COMPANY	1.08%	14	1,241	\$728,025	\$728,747	\$0	\$141,410	\$120,058	16.47%
56	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	97	4	\$230	\$0	\$0	\$0	\$0	N/A
57	LIFESECURE INSURANCE COMPANY	0.01%	67	50	\$7,919	\$7,907	\$0	\$5,993	\$4,897	61.93%
58	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	104	1	\$54	\$177	\$0	\$0	\$0	0.00%
59	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.74%	16	3,538	\$494,332	\$494,248	\$0	\$348,926	\$354,822	71.79%
60	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	101	4	\$172	\$154	\$0	\$0	\$0	0.00%
61	MEDICO INSURANCE COMPANY	0.01%	66	111	\$9,117	\$9,132	\$0	\$5,825	\$6,655	72.88%
62	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.03%	56	105	\$18,315	\$18,303	\$0	\$0	\$529	2.89%
63	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	90	5	\$567	\$572	\$0	\$714	\$132	23.08%
64	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	94	1	\$399	\$408	\$0	\$0	\$0	0.00%
65	MONUMENTAL LIFE INSURANCE COMPANY	0.02%	58	213	\$14,176	\$16,995	\$0	\$10,488	\$28,663	168.66%
66	MUTUAL OF OMAHA INSURANCE COMPANY	0.38%	23	936	\$255,931	\$255,601	\$0	\$208,689	\$429,168	167.91%
67	NATIONAL CASUALTY COMPANY	0.00%	82	5	\$819	\$575	\$0	\$0	\$0	0.00%
68	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.05%	47	150	\$31,270	\$31,566	\$0	\$2,825	\$2,880	9.12%
69	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.00%	89	1	\$585	\$605	\$0	\$0	\$0	0.00%
70	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	1.39%	11	4,202	\$937,487	\$944,905	\$0	\$244,255	\$285,531	30.22%
71	NATIONAL UNION FIRE INSURANCE COMPANY OF PI	0.02%	64	11	\$11,077	\$11,077	\$0	\$0	\$0	0.00%
72	OLD AMERICAN INSURANCE COMPANY	0.01%	68	184	\$7,830	\$8,318	\$0	\$1,427	\$1,064	12.79%

**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL SPECIFIED DISEASE**

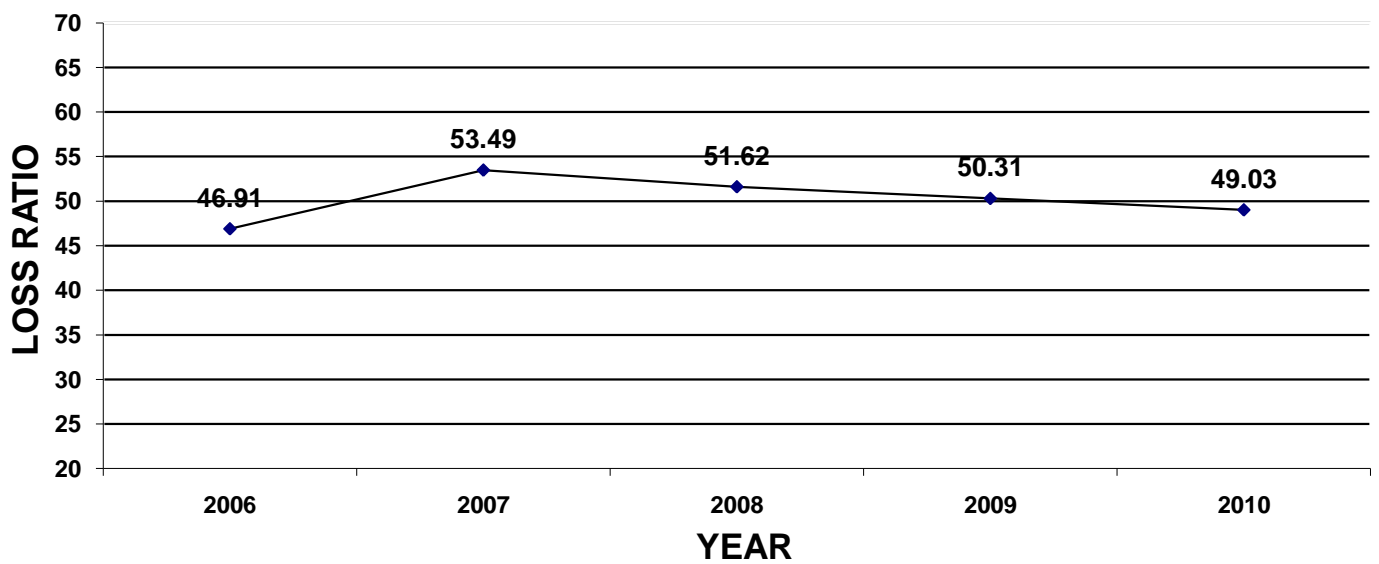
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
73	OZARK NATIONAL LIFE INSURANCE COMPANY	0.11%	39	1,365	\$76,725	\$78,424	\$0	\$54,023	\$55,324	70.54%
74	PENNSYLVANIA LIFE INSURANCE COMPANY	0.26%	26	292	\$176,632	\$177,361	\$0	\$29,049	\$31,373	17.69%
75	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.38%	22	935	\$256,685	\$258,826	\$0	\$187,149	\$181,332	70.06%
76	PHYSICIANS MUTUAL INSURANCE COMPANY	0.19%	34	800	\$128,112	\$131,579	\$0	\$81,259	\$82,770	62.91%
77	PROFESSIONAL INSURANCE COMPANY	0.07%	44	259	\$45,667	\$44,395	\$0	\$38,394	\$43,172	97.25%
78	PROTECTIVE LIFE INSURANCE COMPANY	0.20%	32	171	\$131,436	\$134,105	\$0	\$165,362	\$158,900	118.49%
79	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP/	2.34%	9	5,773	\$1,575,676	\$1,600,629	\$0	\$319,129	\$439,953	27.49%
80	PYRAMID LIFE INSURANCE COMPANY	0.11%	38	147	\$76,918	\$77,280	\$0	\$0	\$0	0.00%
81	REASSURE AMERICA LIFE INSURANCE COMPANY	0.08%	43	372	\$50,635	\$51,459	\$0	\$53,346	\$78,051	151.68%
82	RELIABLE LIFE INSURANCE COMPANY	0.20%	30	850	\$137,590	\$136,883	\$0	\$25,000	\$24,645	18.00%
83	RELIASTAR LIFE INSURANCE COMPANY OF NEW YO	0.09%	40	62	\$62,957	\$62,561	\$0	\$20,562	\$17,960	28.71%
84	RESERVE NATIONAL INSURANCE COMPANY	0.42%	20	991	\$281,296	\$293,991	\$0	\$66,413	\$52,608	17.89%
85	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	93	2	\$507	\$503	\$0	\$0	\$0	0.00%
86	SETTLERS LIFE INSURANCE COMPANY	0.04%	50	9	\$24,220	\$24,356	\$0	\$0	\$0	0.00%
87	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.08%	42	285	\$50,967	\$52,587	\$0	\$19,137	\$38,598	73.40%
88	STERLING LIFE INSURANCE COMPANY	0.03%	52	103	\$21,438	\$21,438	\$0	\$0	\$0	0.00%
89	STONEBRIDGE LIFE INSURANCE COMPANY	0.00%	86	1	\$715	\$735	\$0	\$0	\$0	0.00%
90	TIME INSURANCE COMPANY	0.02%	65	39	\$10,135	\$9,434	\$0	\$40	-\$531	-5.63%
91	TRANSAMERICA LIFE INSURANCE COMPANY	1.05%	15	1,577	\$706,878	\$711,690	\$0	\$322,094	\$301,499	42.36%
92	TRUSTMARK INSURANCE COMPANY	0.04%	49	151	\$25,215	\$25,314	\$0	\$21,250	\$16,701	65.98%
93	UNIFIED LIFE INSURANCE COMPANY	0.04%	48	166	\$25,222	\$25,760	\$0	\$4,774	\$4,398	17.07%
94	UNION BANKERS INSURANCE COMPANY	0.00%	77	10	\$1,417	\$1,420	\$0	\$521	\$486	34.23%
95	UNION CENTRAL LIFE INSURANCE COMPANY	0.00%	102	1	\$72	\$72	\$0	\$0	\$0	0.00%
96	UNION FIDELITY LIFE INSURANCE COMPANY	0.03%	51	222	\$22,376	\$22,629	\$0	\$15,604	\$15,008	66.32%
97	UNION SECURITY INSURANCE COMPANY	0.00%	106	1	\$45	\$45	\$0	\$0	\$0	0.00%
98	UNITED AMERICAN INSURANCE COMPANY	0.65%	18	2,418	\$436,330	\$434,273	\$0	\$159,867	\$167,769	38.63%
99	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	81	2	\$890	\$1,030	\$0	\$100	\$5,126	497.67%
100	UNITED HOME LIFE INSURANCE COMPANY	0.00%	83	2	\$806	\$799	\$0	\$0	\$0	0.00%
101	UNITED INSURANCE COMPANY OF AMERICA	0.00%	76	41	\$1,420	\$1,415	\$0	\$0	\$0	0.00%
102	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.02%	57	21	\$16,759	\$15,670	\$0	\$270	\$326	2.08%
103	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.00%	87	41	\$634	\$702	\$0	\$5,200	\$5,200	740.74%
104	UNITED TEACHER ASSOCIATES INSURANCE CO	0.63%	19	914	\$424,086	\$424,293	\$0	\$210,367	\$214,946	50.66%
105	WASHINGTON NATIONAL INSURANCE CO	14.50%	2	17,747	\$9,748,120	\$9,740,897	\$0	\$4,561,858	\$4,683,542	48.08%
106	WEST COAST LIFE INSURANCE COMPANY	0.00%	105	1	\$52	\$52	\$0	\$3,600	\$2,688	5169.23%
107	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	1.22%	12	1,130	\$823,504	\$823,504	\$0	\$623,008	\$631,481	76.68%
108	WOODMEN OF THE WORLD LIFE INSURANCE SOCIET	0.03%	55	116	\$18,573	\$18,642	\$0	\$0	\$0	0.00%
109	WORLD INSURANCE COMPANY	0.00%	108	7	\$27	\$27	\$0	\$0	\$0	0.00%
TOTAL		100.00%		258,481	\$67,234,847	\$67,528,994	\$0	\$29,771,505	\$33,107,946	49.03%

## MISSOURI INDIVIDUAL SPECIFIED DISEASE INSURANCE

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO



**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ACCIDENT ONLY**

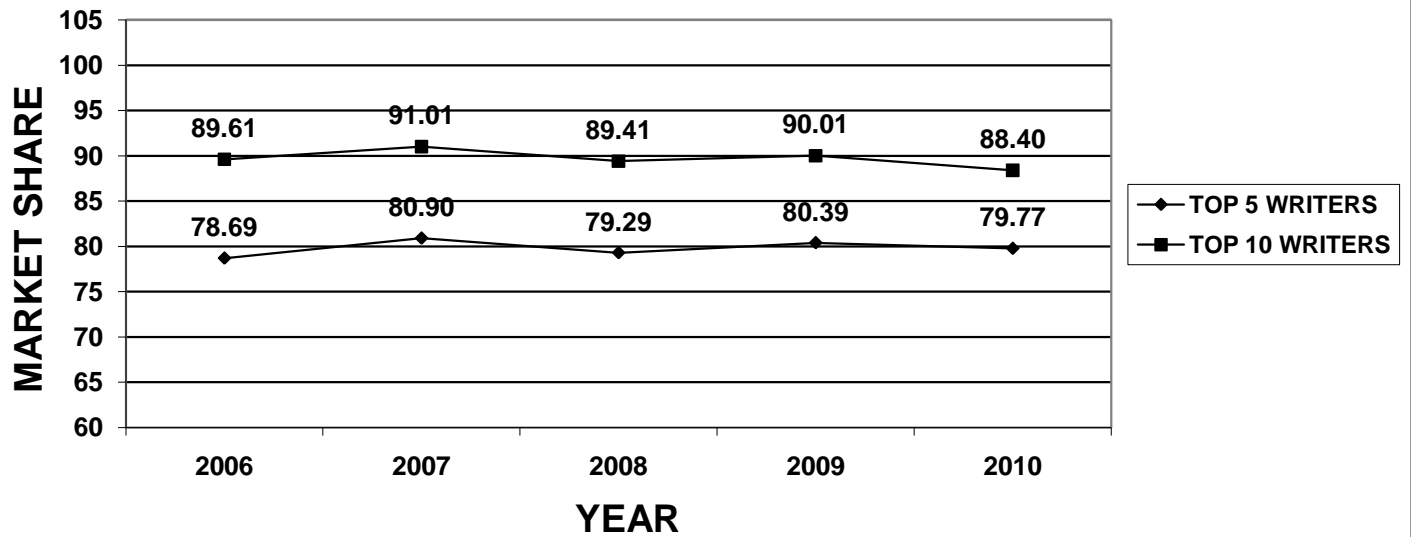
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	112	0	\$0	\$0	\$0	\$0	-\$8	N/A
2	AAA LIFE INSURANCE COMPANY	0.87%	15	1,090	\$497,801	\$494,838	\$0	\$192,556	\$209,058	42.25%
3	ABILITY INSURANCE COMPANY	0.00%	101	1	\$73	\$70	\$0	\$0	\$18	25.71%
4	ALLSTATE LIFE INSURANCE COMPANY	0.01%	65	7	\$4,104	\$4,017	\$0	\$0	\$0	0.00%
5	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	91	4	\$321	\$325	\$0	\$200	\$243	74.77%
6	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.27%	26	14,823	\$156,157	\$156,145	\$0	\$0	\$889	0.57%
7	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF (	57.18%	1	196,437	\$32,615,408	\$32,774,266	\$0	\$16,252,875	\$16,331,298	49.83%
8	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	0.00%	68	59	\$2,338	\$2,439	\$0	\$0	\$0	0.00%
9	AMERICAN FIDELITY ASSURANCE COMPANY	2.49%	6	4,826	\$1,418,983	\$1,431,946	\$0	\$481,420	\$568,742	39.72%
10	AMERICAN HOME ASSURANCE COMPANY	0.59%	17	4,481	\$335,564	\$335,909	\$0	\$76,790	\$70,662	21.04%
11	AMERICAN GENERAL LIFE INSURANCE CO	0.57%	19	1,366	\$323,687	\$312,337	\$0	\$32,517	\$35,533	11.38%
12	AMERICAN GENERAL LIFE INSURANCE COMPANY OF	0.00%	102	7	\$72	\$74	\$0	\$0	\$0	0.00%
13	AMERICAN HERITAGE LIFE INSURANCE COMPANY	1.78%	8	3,938	\$1,017,910	\$1,002,900	\$0	\$300,083	\$290,557	28.97%
14	AMERICAN HOME ASSURANCE COMPANY	0.01%	55	26	\$7,445	\$8,054	\$0	\$0	\$18	0.22%
15	AMERICAN INCOME LIFE INSURANCE CO	1.88%	7	23,544	\$1,073,396	\$1,080,758	\$0	\$369,181	\$437,060	40.44%
16	AMERICAN NATIONAL INSURANCE COMPANY	0.05%	37	738	\$28,233	\$28,406	\$0	\$451	\$456	1.61%
17	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	86	12	\$601	\$437	\$0	\$223	\$41	9.38%
18	ARCH INSURANCE COMPANY	0.00%	112	0	\$0	\$0	\$0	\$0	-\$4,865	N/A
19	ASSURITY LIFE INSURANCE COMPANY	0.09%	32	235	\$50,715	\$51,265	\$0	\$0	-\$76,176	-148.59%
20	AUTO CLUB LIFE INSURANCE COMPANY	0.02%	52	190	\$10,255	\$10,765	\$0	\$640	\$540	5.02%
21	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	108	6	\$30	\$30	\$0	\$0	\$0	0.00%
22	BANCINSURE INC	0.01%	57	1,081	\$6,983	\$6,702	\$0	\$3,900	\$4,758	70.99%
23	BANKERS FIDELITY LIFE INSURANCE CO	0.00%	77	5	\$1,317	\$1,190	\$0	\$0	\$3	0.25%
24	BANKERS LIFE AND CASUALTY COMPANY	0.02%	48	107	\$12,052	\$12,103	\$0	\$6,255	\$6,899	57.00%
25	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.88%	14	4,720	\$499,177	\$487,037	\$0	\$80,095	\$93,641	19.23%
26	BROKERS NATIONAL LIFE ASSURANCE COMPANY	0.01%	58	68	\$6,688	\$3,885	\$0	\$0	\$0	0.00%
27	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.00%	107	0	\$36	\$36	\$0	\$0	\$0	0.00%
28	CATHOLIC ORDER OF FORESTERS	0.00%	112	88	\$0	\$0	\$0	\$0	\$0	N/A
29	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	93	3	\$293	\$294	\$0	\$0	\$0	0.00%
30	CENTRAL UNITED LIFE INSURANCE COMPANY	0.02%	51	43	\$10,398	\$10,405	\$0	\$8,366	\$8,545	82.12%
31	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.02%	46	187	\$13,482	\$12,312	\$0	\$0	\$797	6.47%
32	CINCINNATI LIFE INSURANCE COMPANY THE	0.00%	110	1	\$6	\$3	\$0	\$0	\$0	0.00%
33	COLONIAL LIFE & ACCIDENT INS CO	6.30%	2	12,184	\$3,592,771	\$3,612,335	\$0	\$888,605	\$831,884	23.03%
34	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	74	15	\$1,594	\$1,784	\$0	\$1,300	\$1,922	107.74%
35	COLORADO BANKERS LIFE INS CO	0.01%	62	18	\$5,883	\$5,879	\$0	\$650	\$838	14.25%
36	COMBINED INSURANCE CO OF AMERICA	6.28%	3	31,784	\$3,583,935	\$3,702,446	\$0	\$774,506	\$1,383,479	37.37%
37	COMMERCIAL TRAVELERS MUTUAL INSURANCE COI	0.00%	88	14	\$529	\$542	\$0	\$0	\$0	0.00%
38	CONSECO LIFE INSURANCE CO	0.04%	39	107	\$25,280	\$25,382	\$0	\$2,150	\$1,802	7.10%
39	CONTINENTAL AMERICAN INSURANCE COMPANY	0.00%	112	0	-\$96	\$0	\$0	\$16,882	\$5,236	N/A
40	CONTINENTAL GENERAL INSURANCE COMPANY	0.02%	45	57	\$13,601	\$13,903	\$0	\$5,330	\$5,315	38.23%
41	EMC NATIONAL LIFE COMPANY	0.02%	50	31	\$10,563	\$10,688	\$0	\$1,175	\$610	5.71%
42	EQUITABLE LIFE & CASUALTY INSURANCE COMPAN'	0.00%	81	3	\$887	\$894	\$0	\$0	\$0	0.00%
43	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.01%	66	227	\$3,470	\$0	\$0	\$5,000	\$0	N/A
44	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AI	0.34%	24	572	\$192,382	\$191,673	\$0	\$14,251	\$15,289	7.98%
45	FARMERS MUTUAL HAIL INSURANCE COMPANY OF II	0.00%	90	24	\$360	\$360	\$0	\$0	\$0	0.00%
46	FARMERS NEW WORLD LIFE INSURANCE CO	0.44%	20	2,427	\$253,595	\$250,864	\$0	\$78,476	\$78,476	31.28%
47	FEDERAL INSURANCE COMPANY	0.02%	47	80	\$12,574	\$11,529	\$0	\$0	\$992	8.60%
48	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	84	97	\$694	\$424	\$0	\$0	\$0	0.00%
49	FIREMANS FUND INSURANCE COMPANY	0.00%	112	0	\$0	\$0	\$8	\$0	\$384	N/A
50	GENWORTH LIFE AND ANNUITY INSURANCE COMPAI	0.04%	41	98	\$23,061	\$24,320	\$0	\$6,638	\$6,680	27.47%
51	GERBER LIFE INSURANCE COMPANY	0.34%	23	2,428	\$193,629	\$181,185	\$0	\$0	\$0	0.00%
52	GLENER LIFE INSURANCE SOCIETY	0.00%	112	6	\$0	\$0	\$0	\$0	\$0	N/A
53	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.88%	13	3,811	\$499,274	\$507,044	\$0	\$361,055	\$522,095	102.97%
54	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	82	6	\$788	\$815	\$0	\$0	-\$8	-0.98%
55	GUARANTEE TRUST LIFE INSURANCE CO	1.07%	11	2,492	\$608,174	\$610,604	\$0	\$474,126	\$490,345	80.30%
56	HERITAGE UNION LIFE INSURANCE COMPANY	0.00%	111	0	\$2	\$0	\$0	\$0	\$0	N/A
57	HORACE MANN LIFE INSURANCE COMPANY	0.00%	94	10	\$257	\$264	\$0	\$0	-\$8	-3.03%
58	HOUSEHOLD LIFE INSURANCE COMPANY	0.00%	112	15	\$0	\$156	\$0	\$0	\$0	0.00%
59	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	109	2	\$9	\$9	\$0	\$0	\$0	0.00%
60	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.00%	85	3	\$676	\$676	\$0	\$1,100	\$1,100	162.72%
61	IMPERIUM INSURANCE COMPANY	6.09%	4	29,986	\$3,471,047	\$3,446,454	\$0	\$3,134,164	\$3,231,911	93.77%
62	INSUREMAX INSURANCE COMPANY	0.00%	92	13	\$294	\$13	\$0	\$0	\$0	0.00%
63	INVESTORS CONSOLIDATED INSURANCE COMPANY	0.00%	112	0	-\$49	-\$55	\$0	\$0	\$0	0.00%
64	INVESTORS LIFE INSURANCE COMPANY OF NORTH /	0.00%	103	1	\$63	\$114	\$0	\$0	-\$14	-12.28%
65	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	104	9	\$62	\$63	\$0	\$0	\$0	0.00%
66	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	97	0	\$155	\$155	\$0	\$0	\$0	0.00%
67	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	71	13	\$2,064	\$2,034	\$0	\$65	-\$81	-3.98%
68	KANAWHA INSURANCE COMPANY	0.03%	42	161	\$17,345	\$19,280	\$0	\$1,383	\$2,278	11.82%
69	LIBERTY LIFE INSURANCE COMPANY	0.01%	60	24	\$6,393	\$8,366	\$0	\$22,020	\$17,634	210.78%
70	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.26%	27	3,684	\$148,325	\$153,588	\$0	\$17,871	\$16,531	10.76%
71	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.07%	36	1,601	\$40,038	\$40,038	\$0	\$0	-\$4,446	-11.10%
72	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	112	0	\$0	\$19	\$0	\$0	-\$1	-5.26%

**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ACCIDENT ONLY**

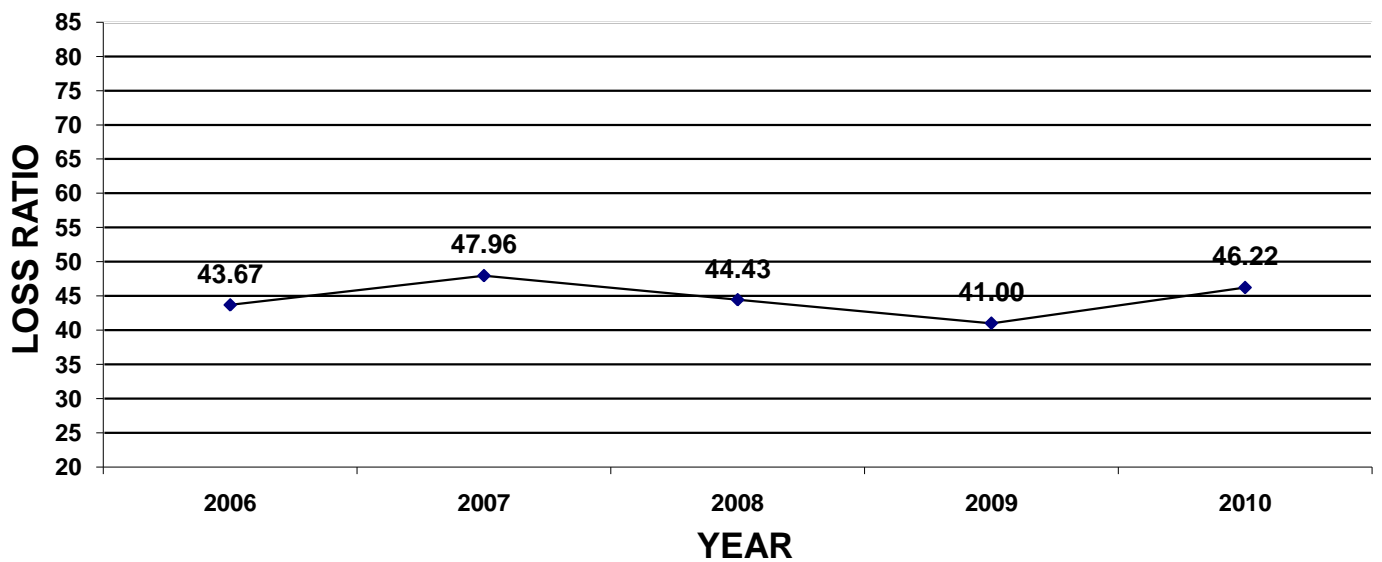
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
73	LIFESecure INSURANCE COMPANY	0.00%	100	2	\$75	\$75	\$0	\$0	\$0	0.00%
74	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	72	25	\$1,946	\$1,946	\$0	\$10,016	\$13,385	687.82%
75	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.19%	29	283	\$106,112	\$105,028	\$0	\$29,317	\$29,813	28.39%
76	MARKEL INSURANCE COMPANY	1.17%	10	305,250	\$668,797	\$624,936	\$0	\$257,901	\$306,421	49.03%
77	MEDICO INSURANCE COMPANY	0.00%	89	29	\$454	\$464	\$0	\$0	\$279	60.13%
78	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.09%	33	207	\$48,816	\$58,904	\$0	\$15,691	\$424	0.72%
79	MERIT LIFE INSURANCE CO	0.07%	34	498	\$42,021	\$42,021	\$0	\$11,395	\$13,519	32.17%
80	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	96	1	\$162	\$162	\$0	\$0	\$0	0.00%
81	MONUMENTAL LIFE INSURANCE COMPANY	0.02%	49	268	\$11,420	\$11,427	\$0	\$34	\$37	0.32%
82	MUTUAL OF OMAHA INSURANCE COMPANY	1.02%	12	6,333	\$583,744	\$590,955	\$0	\$194,714	-\$65,636	-11.11%
83	NATIONAL CASUALTY COMPANY	0.00%	80	38	\$1,219	\$1,216	\$0	\$0	-\$100	-8.22%
84	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	95	1	\$168	\$168	\$0	\$0	\$0	0.00%
85	NATIONAL HEALTH INSURANCE COMPANY	0.00%	78	7	\$1,296	\$1,296	\$0	\$605	\$605	46.68%
86	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.20%	28	892	\$114,317	\$115,223	\$0	\$12,400	\$14,495	12.58%
87	NATIONAL UNION FIRE INSURANCE COMPANY OF PI	0.00%	69	12	\$2,191	\$2,191	\$0	\$0	\$1,276	58.24%
88	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH	0.00%	87	5	\$599	\$619	\$0	\$0	\$0	0.00%
89	OLD AMERICAN INSURANCE COMPANY	0.03%	43	485	\$16,844	\$18,001	\$0	\$161	-\$2,638	-14.65%
90	OLD REPUBLIC INSURANCE COMPANY	0.09%	31	556	\$51,155	\$71,817	\$0	\$93,438	\$91,194	126.98%
91	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	112	330	\$0	\$0	\$0	\$0	\$0	N/A
92	PENNSYLVANIA LIFE INSURANCE COMPANY	1.30%	9	2,628	\$743,234	\$746,297	\$0	\$422,291	\$421,042	56.42%
93	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.01%	59	82	\$6,613	\$6,741	\$0	\$0	\$57	0.85%
94	PHYSICIANS MUTUAL INSURANCE COMPANY	0.00%	105	3	\$43	\$112	\$0	\$9,950	\$11,461	10233.04%
95	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP	3.92%	5	8,911	\$2,237,375	\$2,272,807	\$0	\$401,503	\$424,186	18.66%
96	REASSURE AMERICA LIFE INSURANCE COMPANY	0.00%	76	130	\$1,383	\$1,517	\$0	\$0	\$0	0.00%
97	RELIABLE LIFE INSURANCE COMPANY	0.39%	22	4,054	\$224,020	\$223,435	\$0	\$129,200	\$132,537	59.32%
98	RELiance STANDARD LIFE INSURANCE COMPANY	0.01%	64	26	\$5,022	\$5,022	\$0	\$0	\$0	0.00%
99	RESERVE NATIONAL INSURANCE COMPANY	0.31%	25	1,164	\$179,039	\$185,238	\$0	\$51,860	\$31,924	17.23%
100	SAGICOR LIFE INSURANCE COMPANY	0.00%	75	2	\$1,451	\$1,481	\$0	\$0	\$0	0.00%
101	SEARS LIFE INSURANCE COMPANY	0.00%	79	8	\$1,290	\$1,077	\$0	\$0	\$0	0.00%
102	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	83	73	\$752	\$746	\$0	\$0	\$0	0.00%
103	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.05%	38	1,475	\$27,288	\$28,162	\$0	\$5,610	\$8,032	28.52%
104	STARMOUNT LIFE INSURANCE COMPANY	0.01%	61	68	\$5,920	\$5,932	\$0	\$0	\$0	0.00%
105	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	0.00%	98	2	\$152	\$129	\$0	\$0	-\$11	-8.53%
106	STONEBRIDGE LIFE INSURANCE COMPANY	0.58%	18	4,060	\$331,499	\$341,045	\$0	\$127,098	\$139,486	40.90%
107	TIG INSURANCE COMPANY	0.00%	112	0	\$0	\$0	\$0	\$0	\$5,491	N/A
108	TIME INSURANCE COMPANY	0.02%	54	96	\$9,471	\$9,741	\$0	\$153	-\$891	-9.15%
109	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	99	4	\$140	\$129	\$0	\$0	\$0	0.00%
110	TRANSAMERICA LIFE INSURANCE COMPANY	0.43%	21	943	\$245,765	\$245,407	\$0	\$52,661	\$49,783	20.29%
111	TRAVELERS INDEMNITY COMPANY	0.00%	112	0	\$0	\$393	\$0	\$0	-\$11,753	-2990.59%
112	TRAVELERS PROTECTIVE ASSOCIATION OF AMERIC	0.04%	40	3,284	\$23,467	\$23,467	\$0	\$64,742	\$64,742	275.89%
113	TRUSTMARK INSURANCE COMPANY	0.00%	73	11	\$1,616	\$1,624	\$0	\$0	\$0	0.00%
114	UNIFIED LIFE INSURANCE COMPANY	0.01%	63	138	\$5,092	\$3,666	\$0	\$0	\$0	0.00%
115	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	56	140	\$7,071	\$7,152	\$0	\$0	\$0	0.00%
116	UNION LABOR LIFE INSURANCE COMPANY	0.00%	67	30	\$2,825	\$2,902	\$0	\$650	\$480	16.54%
117	UNION SECURITY INSURANCE COMPANY	0.00%	112	1	\$0	\$0	\$0	\$0	\$0	N/A
118	UNITED AMERICAN INSURANCE COMPANY	0.07%	35	584	\$40,964	\$41,411	\$0	\$4,067	\$1,949	4.71%
119	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	70	64	\$2,090	\$2,178	\$0	\$400	\$427	19.61%
120	UNITED INSURANCE COMPANY OF AMERICA	0.02%	44	192	\$13,626	\$13,542	\$0	\$25,200	\$20,536	151.65%
121	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	106	0	\$40	\$41	\$0	\$0	\$0	0.00%
122	UNITED TEACHER ASSOCIATES INSURANCE CO	0.02%	53	21	\$9,623	\$9,759	\$0	\$0	\$0	0.00%
123	WASHINGTON NATIONAL INSURANCE CO	0.65%	16	3,450	\$372,862	\$375,576	\$0	\$210,183	\$209,706	55.84%
124	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.15%	30	912	\$86,045	\$86,045	\$0	\$0	\$0	0.00%
TOTAL		100.00%		697,874	\$57,040,268	\$57,342,016	\$8	\$25,743,539	\$26,501,210	46.22%

## MISSOURI INDIVIDUAL ACCIDENT ONLY INSURANCE

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO





**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DISABILITY INCOME**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ABILITY INSURANCE COMPANY	0.00%	137	0	\$712	\$746	\$0	\$0	-\$107	-14.34%
2	ACACIA LIFE INSURANCE CO	0.00%	158	3	\$170	\$170	\$19	\$78	\$78	45.88%
3	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	117	1	\$1,493	\$1,471	\$0	\$0	\$0	0.00%
4	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	152	1	\$239	\$631	\$0	\$0	-\$9	-1.43%
5	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF (	15.69%	2	33,699	\$15,955,764	\$15,973,914	\$0	\$6,328,327	\$6,376,859	39.92%
6	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	0.01%	95	40	\$8,127	\$15,385	\$0	\$0	\$0	0.00%
7	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	115	7	\$1,823	\$1,925	\$0	\$1,167	\$1,002	52.05%
8	AMERICAN GENERAL LIFE AND ACCIDENT INSURANC	0.01%	94	590	\$8,549	\$8,558	\$0	\$10,635	\$9,786	114.35%
9	AMERICAN GENERAL LIFE INSURANCE CO	0.33%	31	637	\$340,374	\$342,343	\$0	\$369,214	\$359,683	105.07%
10	AMERICAN HERITAGE LIFE INSURANCE COMPANY	1.08%	17	2,351	\$1,102,970	\$1,105,151	\$0	\$335,128	\$372,843	33.74%
11	AMERICAN INCOME LIFE INSURANCE CO	0.00%	112	11	\$2,174	\$2,179	\$0	\$0	\$0	0.00%
12	AMERICAN NATIONAL INSURANCE COMPANY	0.01%	78	25	\$15,096	\$15,419	\$0	\$44,736	\$14,007	90.84%
13	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.00%	136	1	\$724	\$726	\$0	\$13,400	\$16,157	2225.48%
14	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	128	2	\$1,120	\$1,111	\$0	\$0	\$0	0.00%
15	AMERICAN SENTINEL INSURANCE COMPANY	0.00%	149	1	\$305	\$368	\$0	\$4,150	-\$109	-29.62%
16	AMERICAN STATES INSURANCE COMPANY	0.01%	97	52	\$6,087	\$24,755	\$0	\$21,630	\$280,805	1134.34%
17	AMERICAN UNDERWRITERS LIFE INSURANCE COMP	0.00%	130	14	\$1,056	\$5,573	\$0	\$0	\$284	5.10%
18	AMERICAN UNITED LIFE INSURANCE CO	0.02%	75	19	\$16,015	\$17,215	\$0	\$8,878	\$9,716	56.44%
19	AMERITAS LIFE INSURANCE CORP	0.00%	106	4	\$3,604	\$3,529	\$0	\$0	\$0	0.00%
20	ANTHEM LIFE INSURANCE COMPANY	0.00%	157	1	\$187	\$186	\$0	\$0	\$0	0.00%
21	ASSURITY LIFE INSURANCE COMPANY	0.60%	22	818	\$610,390	\$631,682	\$0	\$383,856	\$769,948	121.89%
22	AUTO OWNERS LIFE INSURANCE COMPANY	0.10%	50	130	\$100,471	\$101,670	\$0	\$44,012	-\$306,190	-301.16%
23	AVIVA LIFE AND ANNUITY COMPANY	0.04%	59	81	\$44,640	\$45,284	\$0	\$106,403	\$83,770	184.99%
24	AXA EQUITABLE LIFE INSURANCE COMPANY	0.52%	27	409	\$527,718	\$530,555	\$0	\$991,927	\$987,756	186.17%
25	BANKERS FIDELITY LIFE INSURANCE CO	0.01%	98	7	\$5,833	\$5,272	\$0	\$0	-\$581	-11.02%
26	BANKERS LIFE AND CASUALTY COMPANY	0.10%	48	185	\$103,113	\$111,812	\$0	\$141,878	\$163,375	146.12%
27	BANNER LIFE INSURANCE COMPANY	0.00%	159	2	\$150	\$150	\$0	\$0	\$0	0.00%
28	BERKSHIRE LIFE INSURANCE COMPANY OF AMERIC	2.79%	9	1,559	\$2,835,697	\$2,811,043	\$0	\$157,302	-\$810,627	-28.84%
29	BROKERS NATIONAL LIFE ASSURANCE COMPANY	0.01%	92	18	\$9,873	\$9,800	\$0	\$0	\$0	0.00%
30	CANADA LIFE ASSURANCE COMPANY	0.01%	87	8	\$10,490	\$10,490	\$0	\$15,907	\$15,907	151.64%
31	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	123	1	\$1,225	\$1,225	\$0	\$2,041	\$2,041	166.61%
32	CENTRAL STATES INDEMNITY COMPANY OF OMAHA	0.07%	55	1,248	\$72,726	\$69,922	\$0	\$13,129	-\$3,378	-4.83%
33	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	104	21	\$3,925	\$3,927	\$0	\$9,572	\$9,777	248.97%
34	CENTRE LIFE INSURANCE COMPANY	0.19%	39	179	\$190,086	\$197,939	\$0	\$41,114	-\$3,662	-1.85%
35	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.00%	151	3	\$242	\$182	\$0	\$0	\$247	135.71%
36	CINCINNATI LIFE INSURANCE COMPANY THE	0.03%	62	36	\$32,724	\$33,357	\$0	\$0	\$0	0.00%
37	CLARENDON NATIONAL INSURANCE COMPANY	0.00%	164	0	\$0	\$0	\$0	\$14,100	-\$50,390	N/A
38	COLONIAL LIFE & ACCIDENT INS CO	3.54%	7	7,737	\$3,593,922	\$3,620,538	\$0	\$1,759,813	\$1,767,090	48.81%
39	COLUMBUS LIFE INSURANCE COMPANY	0.00%	155	2	\$211	\$231	\$0	\$5,449	\$5,447	2358.01%
40	COMBINED INSURANCE CO OF AMERICA	0.89%	19	2,708	\$908,556	\$919,251	\$0	\$156,511	\$53,962	5.87%
41	COMMERCIAL TRAVELERS MUTUAL INSURANCE COI	0.01%	93	404	\$9,575	\$9,806	\$0	\$2,461	\$1,339	13.65%
42	COMMONWEALTH ANNUITY AND LIFE INSURANCE C	0.26%	33	297	\$264,755	\$263,222	\$0	\$203,891	\$199,517	75.80%
43	CONNECTICUT GENERAL LIFE INS CO	0.18%	40	147	\$184,942	\$192,513	\$0	\$389,340	\$171,204	88.93%
44	CONSECO LIFE INSURANCE CO	0.01%	88	17	\$10,441	\$11,296	\$0	\$14,878	\$12,471	110.40%
45	CONTINENTAL ASSURANCE COMPANY	0.03%	63	26	\$32,314	\$32,314	\$0	\$0	\$10,603	32.81%
46	CONTINENTAL CASUALTY COMPANY	0.00%	127	1	\$1,144	\$2,728	\$0	\$0	\$13,828	506.89%
47	CONTINENTAL GENERAL INSURANCE COMPANY	0.03%	66	63	\$30,548	\$30,764	\$0	\$5,307	\$5,964	19.39%
48	COUNTRY LIFE INSURANCE COMPANY	0.23%	35	290	\$231,332	\$231,926	\$0	\$54,223	\$42,213	18.20%
49	CROWN LIFE INSURANCE COMPANY	0.08%	52	76	\$79,320	\$86,104	\$0	\$297,254	\$297,254	345.23%
50	CUNA MUTUAL INSURANCE SOCIETY	0.00%	107	22	\$3,232	\$3,232	\$0	\$3,693	\$1,804	55.82%
51	EMC NATIONAL LIFE COMPANY	0.04%	60	114	\$37,751	\$37,330	\$0	\$53,615	\$29,699	79.56%
52	FARM BUREAU LIFE INSURANCE COMPANY OF MISS	0.02%	69	65	\$24,044	\$24,234	\$0	\$45,188	\$20,477	84.50%
53	FARMERS NEW WORLD LIFE INSURANCE CO	0.00%	133	7	\$791	\$791	\$0	\$0	\$0	0.00%
54	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	121	5	\$1,246	\$1,243	\$0	\$0	\$0	0.00%
55	FEDERATED LIFE INSURANCE COMPANY	0.56%	23	536	\$569,847	\$574,204	\$0	\$168,248	\$318,153	55.41%
56	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIFE	0.01%	90	117	\$10,079	\$10,075	\$0	\$0	\$12	0.12%
57	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.03%	61	9	\$33,338	\$33,329	\$0	-\$270	\$156	0.47%
58	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COM	0.00%	109	9	\$2,840	\$2,870	\$0	\$41,571	\$41,204	1435.68%
59	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.54%	25	489	\$548,814	\$568,093	\$0	\$980,936	\$717,873	126.37%
60	GENWORTH LIFE AND ANNUITY INSURANCE COMPAI	0.01%	99	4	\$5,814	\$6,131	\$0	\$13,751	\$13,838	225.71%
61	GOLDEN RULE INSURANCE COMPANY	0.00%	129	5	\$1,104	\$1,104	\$0	\$0	\$0	0.00%
62	GREAT WEST LIFE ASSURANCE COMPANY	0.06%	57	87	\$57,845	\$60,616	\$0	\$84,474	\$84,441	139.30%
63	GUARANTEE TRUST LIFE INSURANCE CO	0.00%	140	1	\$437	\$437	\$0	\$0	\$0	0.00%
64	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	1.61%	15	933	\$1,634,219	\$1,654,087	\$35,109	\$934,692	\$1,155,355	69.85%
65	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.01%	84	7	\$11,591	\$82	\$0	\$0	\$0	0.00%
66	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	0.00%	126	7	\$1,170	\$604	\$0	\$2,764	\$1,994	330.13%
67	HARTFORD LIFE INSURANCE COMPANY	0.01%	85	4	\$11,300	\$456	\$0	\$0	\$0	0.00%
68	HCC LIFE INSURANCE COMPANY	0.13%	45	3	\$128,292	\$74,743	\$0	\$2,038	\$29,879	39.98%
69	HORACE MANN LIFE INSURANCE COMPANY	0.02%	72	42	\$19,395	\$19,489	\$0	\$2,017	\$357	1.83%
70	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	1.67%	13	4,105	\$1,693,857	\$1,734,566	\$0	\$1,059,141	\$1,001,982	57.77%
71	INDEPENDENT ORDER OF FORESTERS THE	0.00%	113	28	\$2,149	\$2,149	\$8	\$3,220	\$3,220	149.84%
72	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & /	0.00%	110	22	\$2,545	\$2,503	\$0	\$2,200	\$2,088	83.42%

**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DISABILITY INCOME**

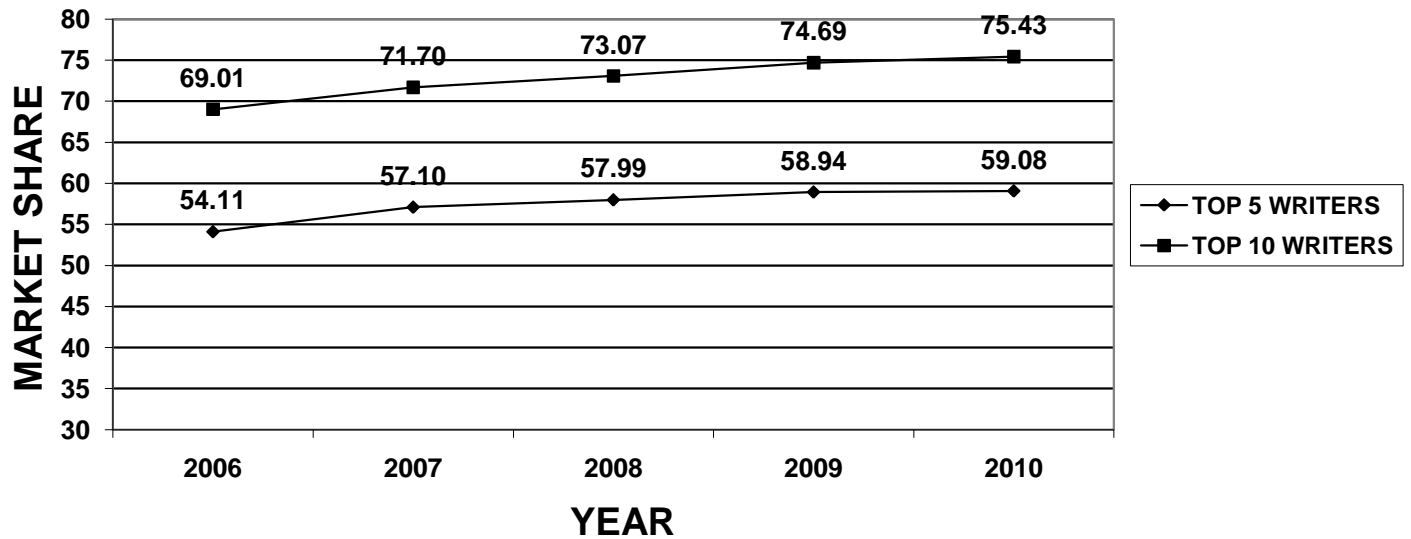
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
73	ING USA ANNUITY AND LIFE INSURANCE COMPANY	0.00%	139	2	\$458	\$458	\$0	\$4,800	\$3,782	825.76%
74	INVESTORS LIFE INSURANCE COMPANY OF NORTH A	0.00%	147	4	\$325	\$325	\$0	\$0	\$0	0.00%
75	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	163	3	\$10	\$10	\$0	\$0	\$0	0.00%
76	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	105	4	\$3,683	\$3,683	\$0	\$0	\$0	0.00%
77	JOHN ALDEN LIFE INSURANCE COMPANY	0.02%	74	26	\$18,279	\$18,130	\$0	\$34,308	\$32,856	181.22%
78	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.08%	51	99	\$83,513	\$82,994	\$94	\$957,946	\$957,946	1154.24%
79	KANAWHA INSURANCE COMPANY	0.05%	58	130	\$46,487	\$51,672	\$0	\$10,273	\$16,922	32.75%
80	KANSAS CITY LIFE INSURANCE COMPANY	0.03%	67	51	\$26,480	\$27,030	\$0	\$47,320	\$94,224	348.59%
81	KNIGHTS OF COLUMBUS	0.00%	124	4	\$1,210	\$0	\$0	\$0	\$0	N/A
82	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	132	4	\$944	\$1,439	\$0	\$10,080	\$4,790	332.87%
83	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.01%	82	3	\$13,354	\$13,354	\$0	\$0	\$0	0.00%
84	LIBERTY LIFE INSURANCE COMPANY	0.07%	54	183	\$75,700	\$71,067	\$0	\$189,433	\$183,996	258.90%
85	LIBERTY MUTUAL INSURANCE COMPANY	0.00%	160	1	\$144	\$144	\$0	\$0	-\$76	-52.78%
86	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	164	0	\$0	\$9	\$0	\$0	-\$4	-44.44%
87	LIFESECURE INSURANCE COMPANY	0.00%	143	6	\$405	\$404	\$0	\$0	\$0	0.00%
88	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	138	1	\$639	\$664	\$0	\$0	\$0	0.00%
89	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.37%	29	369	\$372,779	\$398,674	\$0	\$301,617	\$253,589	63.61%
90	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.01%	80	39	\$14,526	\$14,492	\$0	\$12,066	\$12,270	84.67%
91	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	162	2	\$89	\$90	\$0	\$0	\$69	76.67%
92	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	7.08%	4	5,451	\$7,200,368	\$7,356,266	\$321,333	\$6,621,570	\$10,746,257	146.08%
93	MEDICO INSURANCE COMPANY	0.00%	103	20	\$4,416	\$4,383	\$0	\$7,089	-\$1,596	-36.41%
94	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.02%	77	106	\$15,365	\$15,365	\$0	\$0	\$0	0.00%
95	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.14%	42	130	\$139,865	\$143,319	\$0	\$55,885	\$223,518	155.96%
96	METROPOLITAN LIFE INSURANCE COMPANY	3.27%	8	1,632	\$3,326,673	\$3,398,624	\$0	\$1,689,760	\$1,502,140	44.20%
97	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	119	12	\$1,363	\$1,372	\$0	\$1,713	\$317	23.10%
98	MINNESOTA LIFE INSURANCE COMPANY	0.72%	20	399	\$735,789	\$764,163	\$0	\$779,407	\$875,605	114.58%
99	MODERN WOODMEN OF AMERICA	0.00%	118	16	\$1,400	\$1,430	\$13	\$19,851	\$21,890	1530.77%
100	MONUMENTAL LIFE INSURANCE COMPANY	0.01%	83	132	\$11,612	\$12,163	\$0	\$2,774	\$2,561	21.06%
101	MONY LIFE INSURANCE COMPANY	0.35%	30	330	\$358,652	\$372,864	\$127,442	\$451,716	\$446,335	119.70%
102	MTL INSURANCE COMPANY	0.01%	101	5	\$5,259	\$5,259	\$0	\$0	\$0	0.00%
103	MUTUAL OF OMAHA INSURANCE COMPANY	0.56%	24	1,022	\$564,369	\$569,326	\$0	\$489,327	\$501,808	88.14%
104	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.01%	91	31	\$9,905	\$9,891	\$0	\$9,360	\$9,360	94.63%
105	NATIONAL LIFE INSURANCE COMPANY	0.21%	36	215	\$213,912	\$242,531	\$0	\$183,212	\$168,367	69.42%
106	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.33%	32	620	\$333,016	\$335,652	\$0	\$87,534	\$102,325	30.49%
107	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	135	3	\$734	\$734	\$0	\$56	\$56	7.63%
108	NEW ENGLAND LIFE INSURANCE COMPANY	0.16%	41	161	\$157,850	\$160,884	\$0	\$31,216	\$43,063	26.77%
109	NEW YORK LIFE INSURANCE COMPANY	0.54%	26	520	\$547,988	\$552,079	\$0	\$1,141,040	-\$1,604,467	-290.62%
110	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAI	19.58%	1	17,026	\$19,055,189	\$19,799,354	\$5,060,859	\$8,678,041	\$14,080,712	71.12%
111	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.25%	34	225	\$252,464	\$252,820	\$0	\$459,564	\$461,587	182.58%
112	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.13%	43	100	\$136,512	\$136,253	\$11,078	\$0	\$0	0.00%
113	OLD AMERICAN INSURANCE COMPANY	0.00%	134	9	\$769	\$811	\$0	\$2,400	\$1,801	222.07%
114	PAN-AMERICAN LIFE INSURANCE COMPANY	0.12%	47	80	\$123,544	\$128,541	\$0	\$218,450	\$193,794	150.76%
115	PAUL REVERE LIFE INSURANCE COMPANY	4.53%	5	2,966	\$4,602,779	\$4,921,628	\$0	\$5,547,667	\$5,357,580	108.86%
116	PEKIN LIFE INSURANCE COMPANY	0.00%	141	1	\$435	\$435	\$0	\$2	\$2	0.46%
117	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.13%	46	77	\$127,351	\$121,751	\$0	\$106,490	\$458,938	376.95%
118	PENNSYLVANIA LIFE INSURANCE COMPANY	0.20%	37	104	\$204,529	\$205,372	\$0	\$69,731	\$124,579	60.66%
119	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.01%	81	38	\$14,457	\$14,744	\$0	\$13,239	\$697	4.73%
120	PHOENIX LIFE INSURANCE COMPANY	0.10%	49	146	\$101,693	\$100,979	\$2	\$75,837	\$32,494	32.18%
121	PHYSICIANS MUTUAL INSURANCE COMPANY	0.00%	122	5	\$1,237	\$1,362	\$0	\$4,800	\$6,035	443.10%
122	PRIMERICA LIFE INSURANCE COMPANY	0.00%	114	7	\$2,125	\$2,127	\$0	\$0	-\$973	-45.75%
123	PRINCIPAL LIFE INSURANCE COMPANY	4.04%	6	2,286	\$4,103,705	\$3,116,099	\$0	\$1,095,397	\$1,054,093	33.83%
124	PROFESSIONAL INSURANCE COMPANY	0.51%	28	755	\$519,893	\$505,407	\$0	\$320,564	\$360,455	71.32%
125	PROTECTIVE LIFE INSURANCE COMPANY	0.02%	76	19	\$15,760	\$16,079	\$0	\$6,646	\$6,387	39.72%
126	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP	12.20%	3	20,498	\$12,397,693	\$12,746,020	\$0	\$6,630,055	\$7,359,192	57.74%
127	PROVIDENT LIFE AND CASUALTY INSURANCE COMP	0.19%	38	98	\$192,481	\$204,207	\$0	\$175,861	\$251,995	123.40%
128	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.03%	64	104	\$31,369	\$31,623	\$0	\$28,545	\$2,384	7.54%
129	PYRAMID LIFE INSURANCE COMPANY	0.00%	116	1	\$1,794	\$1,802	\$0	\$0	\$0	0.00%
130	REASSURE AMERICA LIFE INSURANCE COMPANY	0.70%	21	755	\$708,512	\$710,322	\$0	\$988,833	\$1,682,863	236.92%
131	RELIASTAR LIFE INSURANCE COMPANY	0.01%	100	12	\$5,288	\$5,125	\$0	\$0	-\$3,151	-61.48%
132	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOI	0.00%	156	1	\$191	\$189	\$0	\$0	\$0	0.00%
133	RESERVE NATIONAL INSURANCE COMPANY	0.00%	148	6	\$309	\$611	\$0	\$3,560	\$2,967	485.60%
134	RIVERSOURCE LIFE INSURANCE COMPANY	1.65%	14	1,869	\$1,673,835	\$1,672,333	\$0	\$404,628	\$407,144	24.35%
135	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.00%	125	6	\$1,176	\$1,165	\$0	\$0	\$0	0.00%
136	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	153	1	\$233	\$233	\$0	\$0	\$0	0.00%
137	SECURITY MUTUAL LIFE INSURANCE COMPANY OF N	0.00%	108	3	\$2,924	\$2,887	\$0	\$0	\$0	0.00%
138	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	144	2	\$396	\$404	\$0	\$0	\$0	0.00%
139	SETTLERS LIFE INSURANCE COMPANY	0.00%	142	1	\$417	\$417	\$0	\$0	\$0	0.00%
140	SHELTER LIFE INSURANCE COMPANY	0.13%	44	237	\$131,267	\$148,328	\$0	\$298,755	\$171,895	115.89%
141	STANDARD INSURANCE COMPANY	2.36%	11	1,500	\$2,400,336	\$2,368,481	\$0	\$356,295	\$398,930	16.84%
142	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	120	13	\$1,347	\$1,446	\$0	\$4,116	\$1,019	70.47%
143	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	2.72%	10	6,677	\$2,765,188	\$2,751,306	\$0	\$1,412,667	\$1,514,408	55.04%
144	STATE LIFE INSURANCE COMPANY	0.00%	131	3	\$958	\$1,024	\$0	\$0	\$0	0.00%

**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DISABILITY INCOME**

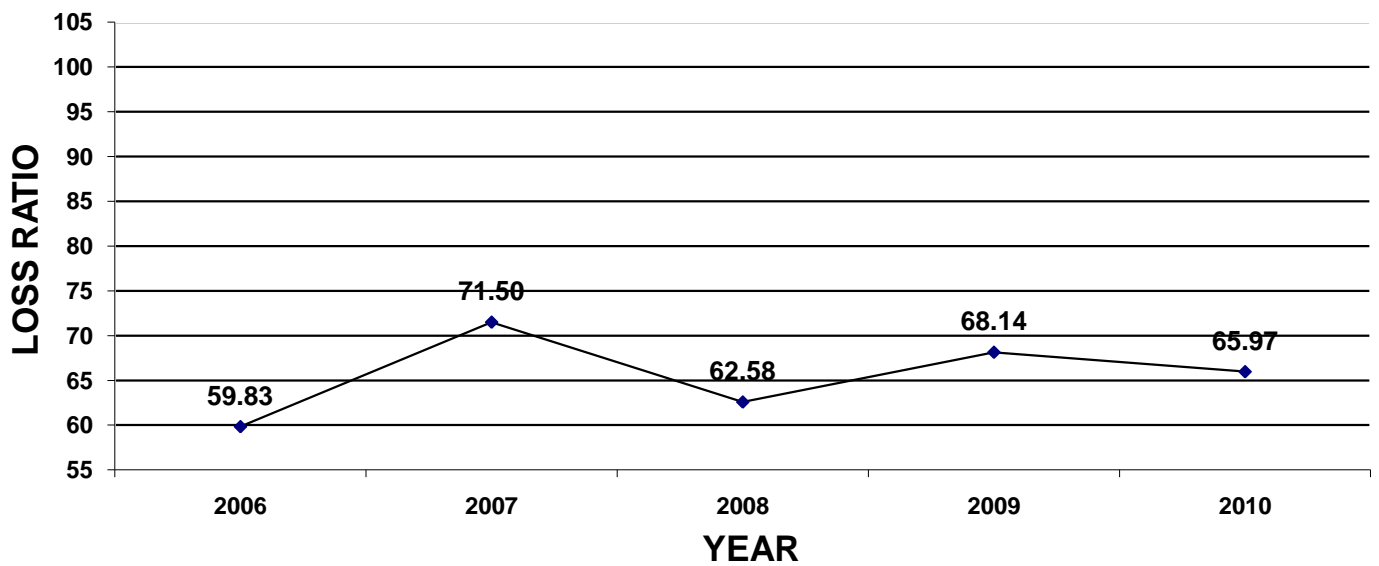
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
145	STONEBRIDGE CASUALTY INSURANCE COMPANY	0.00%	161	1	\$99	\$98	\$0	\$0	\$0	0.00%
146	SYMETRA LIFE INSURANCE COMPANY	0.02%	71	33	\$20,177	\$20,795	\$0	\$2,880	\$1,156	5.56%
147	THRIVENT FINANCIAL FOR LUTHERANS	1.07%	18	1,771	\$1,086,756	\$1,087,289	\$174,836	\$466,790	\$357,448	32.88%
148	TIME INSURANCE COMPANY	0.01%	79	25	\$14,969	\$14,169	\$0	\$20,233	\$21,785	153.75%
149	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP/	0.00%	145	4	\$394	\$398	\$0	\$0	\$0	0.00%
150	TRANSAMERICA LIFE INSURANCE COMPANY	0.02%	68	111	\$25,095	\$24,064	\$0	\$9,835	\$7,679	31.91%
151	TRUSTMARK INSURANCE COMPANY	0.08%	53	274	\$78,532	\$79,107	\$0	\$229,384	\$180,285	227.90%
152	UNIFIED LIFE INSURANCE COMPANY	0.01%	86	12	\$11,270	\$11,262	\$0	\$6,660	\$3,961	35.17%
153	UNION BANKERS INSURANCE COMPANY	0.00%	154	4	\$222	\$222	\$0	\$0	\$0	0.00%
154	UNION CENTRAL LIFE INSURANCE COMPANY	1.48%	16	1,097	\$1,509,635	\$1,520,580	\$0	\$478,157	\$703,359	46.26%
155	UNITED AMERICAN INSURANCE COMPANY	0.00%	146	3	\$341	\$339	\$0	\$0	\$0	0.00%
156	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.02%	70	413	\$20,533	\$21,397	\$0	\$4,981	\$5,319	24.86%
157	UNITED INSURANCE COMPANY OF AMERICA	0.03%	65	191	\$30,659	\$30,494	\$0	\$7,923	\$6,457	21.17%
158	UNITED LIFE INSURANCE COMPANY	0.02%	73	39	\$18,666	\$19,044	\$0	\$24,676	\$17,048	89.52%
159	UNITED SECURITY LIFE AND HEALTH INSURANCE CC	0.00%	111	5	\$2,246	\$2,256	\$0	\$0	\$0	0.00%
160	UNITED TEACHER ASSOCIATES INSURANCE CO	0.01%	96	36	\$6,525	\$6,622	\$0	\$9,721	\$7,398	111.72%
161	UNUM LIFE INSURANCE COMPANY OF AMERICA	1.84%	12	1,969	\$1,870,228	\$1,997,636	\$0	\$2,829,779	\$2,951,489	147.75%
162	USAA LIFE INSURANCE COMPANY	0.07%	56	61	\$69,465	\$70,207	\$0	\$84,521	\$65,651	93.51%
163	WASHINGTON NATIONAL INSURANCE CO	0.01%	89	44	\$10,199	\$10,281	\$0	\$12,996	\$11,088	107.85%
164	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.00%	150	94	\$298	\$298	\$0	\$0	\$0	0.00%
165	WOODMEN OF THE WORLD LIFE INSURANCE SOCIET	0.01%	102	3	\$5,159	\$5,178	\$0	\$500	\$492	9.50%
TOTAL		100.00%		134,110	\$101,661,837	\$101,823,091	\$5,730,793	\$59,575,581	\$67,168,757	65.97%

## MISSOURI INDIVIDUAL DISABILITY INCOME INSURANCE

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO

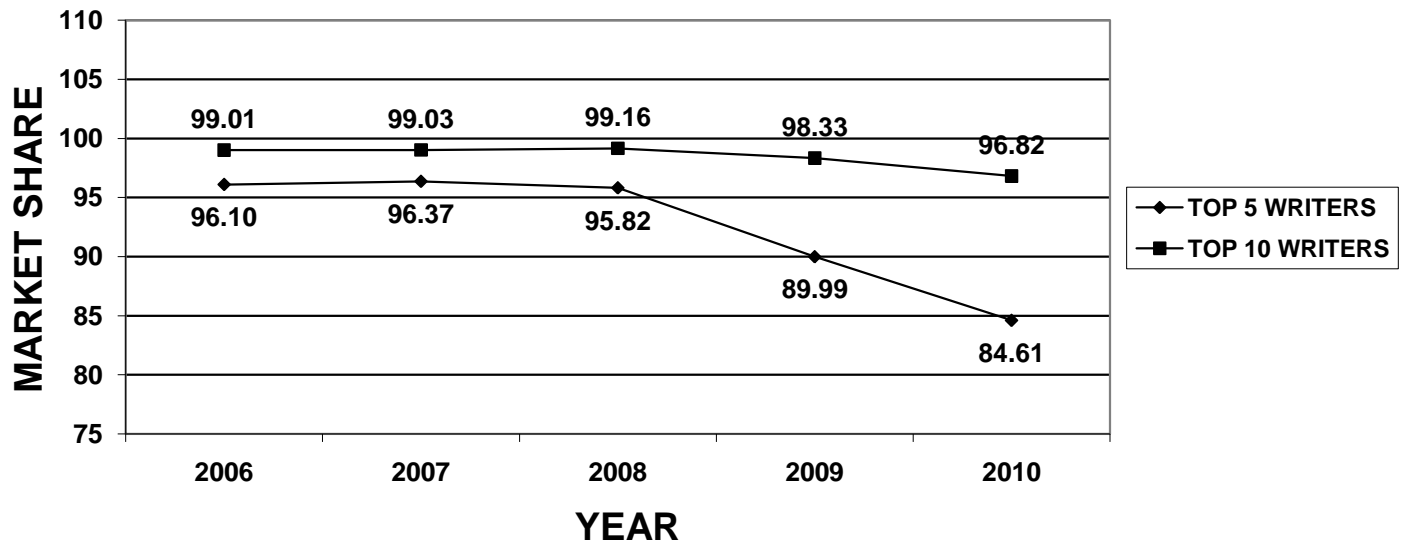


**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DENTAL**

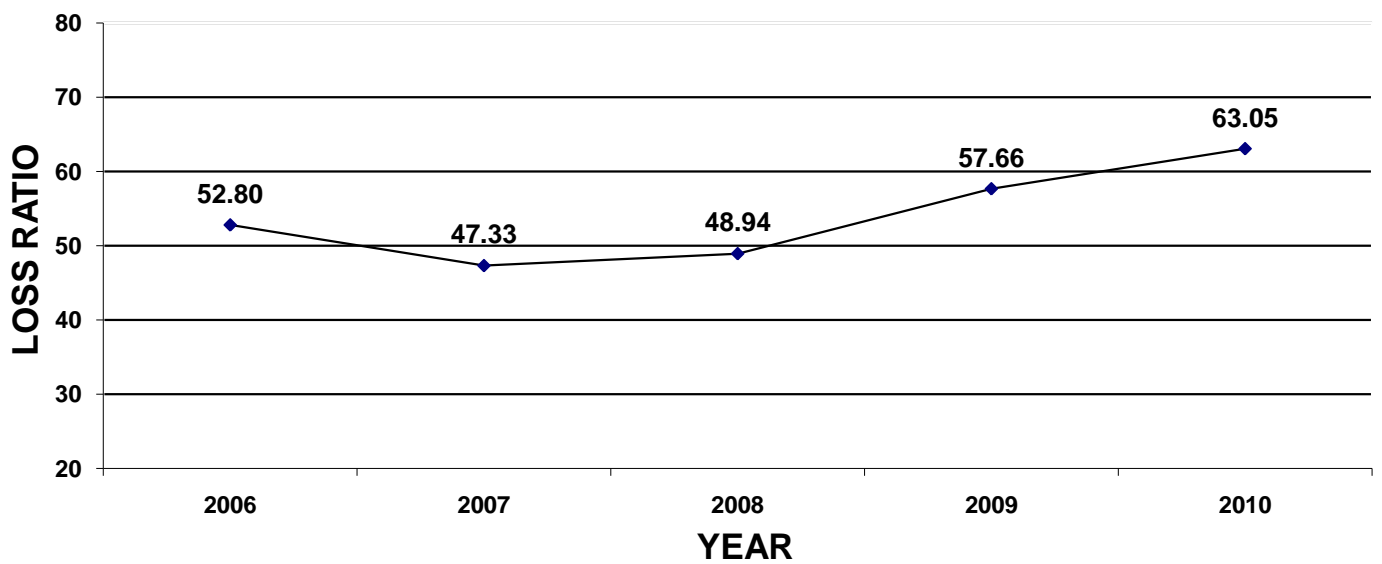
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF (	18.46%	2	11,155	\$3,025,093	\$3,021,660	\$0	\$930,084	\$739,630	24.48%
2	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.07%	23	40	\$10,863	\$10,778	\$0	\$3,608	\$3,473	32.22%
3	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.11%	19	23	\$17,634	\$17,647	\$0	\$9,156	\$8,350	47.32%
4	AMERITAS LIFE INSURANCE CORP	0.00%	37	1	\$36	\$36	\$0	\$453	\$453	1258.33%
5	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	17.08%	3	8,634	\$2,798,059	\$2,798,059	\$0	\$1,851,348	\$2,000,559	71.50%
6	BROKERS NATIONAL LIFE ASSURANCE COMPANY	0.39%	13	92	\$64,146	\$64,809	\$0	\$22,790	\$22,790	35.16%
7	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.01%	29	8	\$1,929	\$1,946	\$0	\$1,429	\$1,420	72.97%
8	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.07%	21	88	\$11,008	\$10,506	\$0	\$2,352	\$4,496	42.79%
9	CITIZENS SECURITY LIFE INS CO	0.01%	32	1	\$1,378	\$897	\$0	\$0	\$0	0.00%
10	COMPBENEFITS INSURANCE COMPANY	0.03%	26	27	\$4,333	\$4,155	\$0	\$9,658	\$10,477	252.15%
11	CONSTITUTION LIFE INSURANCE COMPANY	0.54%	11	437	\$88,958	\$88,597	\$0	\$9,550	\$9,337	10.54%
12	CONTINENTAL GENERAL INSURANCE COMPANY	0.33%	14	103	\$53,655	\$54,205	\$0	\$35,907	\$36,265	66.90%
13	FIDELITY SECURITY LIFE INSURANCE COMPANY	8.88%	4	1,881	\$1,455,810	\$1,435,290	\$0	\$2,312,440	\$2,382,158	165.97%
14	GOLDEN RULE INSURANCE COMPANY	4.68%	6	3,356	\$766,055	\$671,641	\$0	\$484,702	\$534,559	79.59%
15	HEALTH CARE SERVICE CORPORATION	0.04%	24	49	\$7,090	\$7,090	\$0	\$25,580	\$26,658	375.99%
16	HEALTHY ALLIANCE LIFE INSURANCE CO	34.65%	1	24,325	\$5,677,512	\$5,670,446	\$0	\$3,139,250	\$3,071,795	54.17%
17	HUMANA INSURANCE COMPANY	2.12%	8	2,050	\$347,053	\$347,053	\$0	\$181,794	\$192,807	55.56%
18	HUMANADENTAL INSURANCE COMPANY	3.22%	7	2,583	\$527,599	\$525,450	\$0	\$264,525	\$277,229	52.76%
19	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.01%	33	4	\$1,353	\$1,388	\$0	\$2,175	\$1,928	138.90%
20	JOHN ALDEN LIFE INSURANCE COMPANY	0.11%	18	68	\$18,135	\$18,944	\$0	\$7,087	\$7,046	37.19%
21	KANAWHA INSURANCE COMPANY	0.01%	28	3	\$2,411	\$2,680	\$0	\$5,606	\$9,234	344.55%
22	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.45%	12	207	\$74,352	\$76,863	\$0	\$23,351	\$17,625	22.93%
23	MUTUAL OF OMAHA INSURANCE COMPANY	0.10%	20	75	\$15,954	\$16,114	\$0	\$7,294	\$6,894	42.78%
24	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.23%	16	132	\$38,264	\$41,835	\$0	\$4,854	\$4,854	11.60%
25	OLD SURETY LIFE INSURANCE COMPANY	0.04%	25	15	\$5,966	\$5,642	\$0	\$2,974	\$3,255	57.69%
26	PACIFICARE LIFE AND HEALTH INSURANCE COMPAN	0.02%	27	0	\$3,111	\$3,111	\$0	\$0	\$0	0.00%
27	PENNSYLVANIA LIFE INSURANCE COMPANY	0.32%	15	20	\$52,560	\$52,777	\$0	\$16,994	\$13,389	25.37%
28	PHYSICIANS MUTUAL INSURANCE COMPANY	0.00%	34	2	\$567	\$552	\$0	\$1,950	\$967	175.18%
29	PYRAMID LIFE INSURANCE COMPANY	0.01%	30	6	\$1,793	\$1,801	\$0	\$535	\$517	28.71%
30	RENAISSANCE LIFE & HEALTH INSURANCE COMPAN	5.53%	5	1,969	\$906,835	\$906,835	\$0	\$682,810	\$679,976	74.98%
31	RESERVE NATIONAL INSURANCE COMPANY	0.20%	17	89	\$32,946	\$11,323	\$0	\$1,565	\$3,472	30.66%
32	STARMOUNT LIFE INSURANCE COMPANY	0.00%	35	10	\$521	\$480	\$0	\$10	\$11	2.29%
33	STONEBRIDGE LIFE INSURANCE COMPANY	0.01%	31	4	\$1,454	\$1,496	\$0	\$0	\$0	0.00%
34	TIME INSURANCE COMPANY	1.61%	9	1,387	\$263,487	\$268,491	\$0	\$105,113	\$107,624	40.08%
35	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	36	5	\$150	\$143	\$0	\$141	\$133	93.01%
36	UNIFIED LIFE INSURANCE COMPANY	0.07%	22	0	\$10,974	\$11,004	\$0	\$8,780	\$8,780	79.79%
37	WORLD INSURANCE COMPANY	0.59%	10	173	\$96,672	\$96,672	\$0	\$56,753	\$56,753	58.71%
TOTAL		100.00%		59,022	\$16,385,716	\$16,248,416	\$0	\$10,212,618	\$10,244,914	63.05%

## MISSOURI INDIVIDUAL DENTAL INSURANCE

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO



**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LIMITED BENEFIT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ABILITY INSURANCE COMPANY	0.01%	71	10	\$3,870	\$4,733	\$0	\$0	-\$1,028	-21.72%
2	ALLSTATE LIFE INSURANCE COMPANY	0.00%	103	0	\$257	\$253	\$0	\$0	\$0	0.00%
3	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	31.56%	1	51,942	\$10,291,127	\$10,374,821	\$0	\$4,580,662	\$4,677,691	45.09%
4	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	0.00%	91	11	\$1,272	\$1,600	\$0	\$0	\$0	0.00%
5	AMERICAN FIDELITY ASSURANCE COMPANY	0.08%	41	59	\$26,820	\$27,039	\$0	\$10,819	\$11,353	41.99%
6	AMERICAN GENERAL LIFE AND ACCIDENT INSURANC	0.10%	37	2,463	\$31,085	\$31,117	\$0	\$17,329	\$15,946	51.25%
7	AMERICAN GENERAL LIFE INSURANCE CO	0.62%	17	269	\$201,715	\$200,725	\$0	\$31,350	\$40,267	20.06%
8	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.50%	20	894	\$164,314	\$165,012	\$0	\$44,193	\$49,905	30.24%
9	AMERICAN HOME LIFE INSURANCE COMPANY	0.00%	98	15	\$479	\$90	\$0	\$0	\$0	0.00%
10	AMERICAN INCOME LIFE INSURANCE CO	0.16%	29	272	\$50,661	\$45,343	\$0	\$31,169	\$37,723	83.19%
11	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.01%	75	3	\$3,169	\$3,144	\$0	\$0	\$0	0.00%
12	AMERICAN REPUBLIC INSURANCE COMPANY	0.38%	21	252	\$123,069	\$72,622	\$0	\$54,908	\$15,116	20.81%
13	ASSURITY LIFE INSURANCE COMPANY	0.53%	18	234	\$173,621	\$171,175	\$0	\$181,458	\$163,376	95.44%
14	ATLANTA LIFE INSURANCE COMPANY	0.01%	77	101	\$2,840	\$2,942	\$0	\$391	-\$53	-1.80%
15	BANKERS FIDELITY LIFE INSURANCE CO	0.32%	24	56	\$105,768	\$95,601	\$0	\$17,479	\$16,322	17.07%
16	BANKERS LIFE AND CASUALTY COMPANY	9.55%	2	2,865	\$3,114,169	\$2,873,155	\$2,431	\$1,391,595	\$1,529,173	53.22%
17	CATHOLIC FINANCIAL LIFE	0.00%	90	13	\$1,292	\$1,351	\$0	\$500	-\$488	-36.12%
18	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	111	2	\$102	\$102	\$0	\$0	\$0	0.00%
19	CENTRAL UNITED LIFE INSURANCE COMPANY	0.03%	58	66	\$10,178	\$10,187	\$0	\$4,995	\$5,103	50.09%
20	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.10%	35	661	\$33,884	\$29,648	\$0	\$4,214	\$9,416	31.76%
21	CICA LIFE INSURANCE COMPANY OF AMERICA	0.00%	102	1	\$288	\$288	\$0	\$0	\$0	0.00%
22	CITIZENS SECURITY LIFE INS CO	0.00%	105	3	\$174	\$482	\$0	\$0	\$0	0.00%
23	COLONIAL LIFE & ACCIDENT INS CO	2.40%	10	2,938	\$783,678	\$789,897	\$0	\$399,326	\$418,998	53.04%
24	COMBINED INSURANCE CO OF AMERICA	8.99%	4	9,662	\$2,930,087	\$2,936,308	\$0	\$440,538	\$615,901	20.98%
25	COMMERCIAL TRAVELERS MUTUAL INSURANCE COI	0.00%	92	12	\$1,242	\$1,272	\$0	\$50	\$27	2.12%
26	CONSECO LIFE INSURANCE CO	0.02%	69	13	\$5,065	\$5,125	\$0	\$1,526	\$1,279	24.96%
27	CONSTITUTION LIFE INSURANCE COMPANY	0.90%	12	519	\$293,422	\$292,231	\$0	\$67,783	\$66,273	22.68%
28	CONTINENTAL GENERAL INSURANCE COMPANY	0.03%	62	24	\$8,896	\$9,024	\$0	\$3,350	\$3,854	42.71%
29	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	2.95%	9	1,420	\$960,632	\$954,362	\$0	\$351,543	\$342,329	35.87%
30	EQUITABLE LIFE & CASUALTY INSURANCE COMPAN'	5.30%	7	1,929	\$1,729,680	\$1,753,346	\$0	\$769,578	\$991,156	56.53%
31	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMI	0.00%	108	1	\$113	\$113	\$0	\$0	\$0	0.00%
32	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.00%	104	14	\$196	\$182	\$0	\$0	\$0	0.00%
33	GENWORTH LIFE AND ANNUITY INSURANCE COMPAI	0.03%	60	34	\$9,898	\$10,438	\$0	\$23,067	\$23,213	222.39%
34	GERBER LIFE INSURANCE COMPANY	0.03%	64	64	\$8,491	\$7,945	\$0	\$5,094	\$5,669	71.35%
35	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.09%	40	193	\$28,225	\$31,733	\$0	\$71,850	\$88,210	277.98%
36	GOLDEN RULE INSURANCE COMPANY	0.00%	100	2	\$432	\$384	\$0	\$0	\$0	0.00%
37	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	113	1	\$41	\$41	\$0	\$0	\$0	0.00%
38	GUARANTEE TRUST LIFE INSURANCE CO	1.84%	11	1,485	\$600,680	\$598,575	\$0	\$192,110	\$233,750	39.05%
39	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.04%	54	14	\$12,021	\$12,077	\$0	\$18,045	\$14,422	119.42%
40	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	0.01%	85	41	\$1,857	\$3,540	\$0	\$16,190	\$11,682	330.00%
41	HEALTHY ALLIANCE LIFE INSURANCE CO	0.29%	25	12,324	\$96,185	\$96,185	\$0	\$13,270	\$13,297	13.82%
42	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.05%	48	49	\$16,442	\$15,318	\$0	\$150	\$150	0.98%
43	HORACE MANN LIFE INSURANCE COMPANY	0.00%	101	0	\$318	\$318	\$0	\$300	\$301	94.65%
44	HUMANA INSURANCE COMPANY	0.35%	23	1,009	\$115,089	\$115,089	\$0	\$67,130	\$67,130	58.33%
45	INVESTORS LIFE INSURANCE COMPANY OF NORTH A	0.01%	83	1	\$1,975	\$1,988	\$0	\$10,796	\$8,259	415.44%
46	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.01%	80	5	\$2,513	\$2,579	\$0	\$2,894	\$2,565	99.46%
47	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	94	3	\$745	\$745	\$0	\$0	-\$27	-3.62%
48	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	107	1	\$161	\$179	\$0	\$0	-\$2	-1.12%
49	KANAWHA INSURANCE COMPANY	0.05%	47	95	\$17,134	\$19,046	\$0	\$910	\$1,499	7.87%
50	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	95	4	\$619	\$619	\$0	\$0	-\$10	-1.62%
51	KNIGHTS OF COLUMBUS	0.02%	65	32	\$7,160	\$7,220	\$0	\$1,568	-\$116	-1.61%
52	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.70%	15	1,459	\$228,546	\$228,773	\$0	\$44,392	\$37,689	16.47%
53	LIFESECURE INSURANCE COMPANY	0.00%	88	2	\$1,367	\$1,345	\$0	\$0	\$245	18.22%
54	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.37%	22	325	\$120,378	\$119,570	\$0	\$31,799	\$32,336	27.04%
55	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.01%	86	3	\$1,813	\$1,621	\$0	\$0	-\$388	-23.94%
56	MARKEL INSURANCE COMPANY	0.12%	32	21,646	\$37,673	\$55,788	\$0	\$30,837	\$14,364	25.75%
57	MEDICO INSURANCE COMPANY	0.76%	13	684	\$248,205	\$220,799	\$0	\$90,697	\$96,306	43.62%
58	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.11%	34	1,220	\$36,615	\$34,893	\$0	-\$2,238	-\$2,513	-7.20%
59	METROPOLITAN LIFE INSURANCE COMPANY	0.00%	93	11	\$1,124	\$1,121	\$0	\$0	\$0	0.00%
60	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	109	1	\$109	\$117	\$0	\$598	\$829	708.55%
61	MONUMENTAL LIFE INSURANCE COMPANY	0.12%	31	515	\$39,711	\$40,186	\$0	\$8,683	\$8,474	21.09%
62	MONY LIFE INSURANCE COMPANY	0.00%	97	16	\$490	\$509	\$174	\$0	\$0	0.00%
63	MUTUAL OF OMAHA INSURANCE COMPANY	0.14%	30	365	\$47,280	\$48,154	\$0	\$22,240	\$12,338	25.62%
64	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	109	1	\$109	\$112	\$0	\$0	\$0	0.00%
65	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.07%	43	0	\$22,633	\$23,088	\$0	\$8,105	\$8,105	35.10%
66	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.01%	82	6	\$2,130	\$2,147	\$0	\$0	\$0	0.00%
67	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWI	0.09%	38	13	\$30,467	\$31,091	\$0	\$31,753	\$30,364	97.66%
68	NEW YORK LIFE INSURANCE COMPANY	0.03%	57	40	\$10,906	\$10,826	\$0	\$850	\$1,516	14.00%
69	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.00%	116	1	\$16	\$0	\$0	\$0	\$0	N/A
70	OLD AMERICAN INSURANCE COMPANY	0.05%	50	190	\$15,035	\$15,417	\$0	\$68,703	\$57,843	375.19%
71	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	117	0	\$0	\$0	\$0	\$5,503	\$4,994	N/A
72	PACIFICARE LIFE AND HEALTH INSURANCE COMPAN	0.00%	96	0	\$549	\$549	\$0	\$0	\$0	0.00%

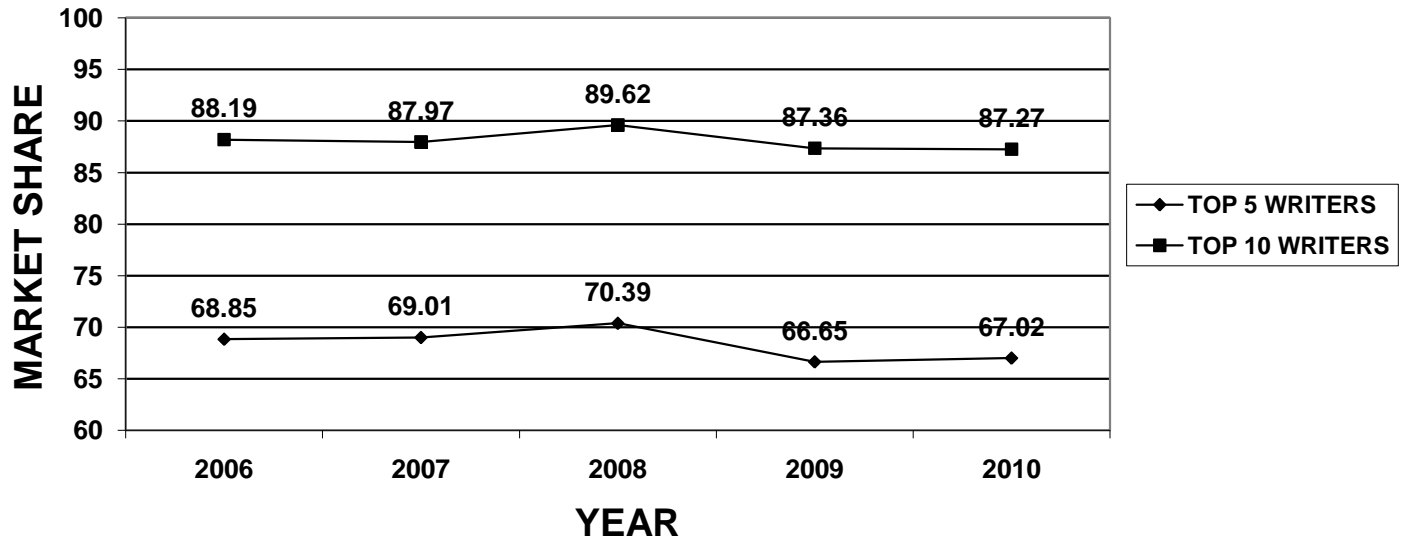
**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LIMITED BENEFIT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
73	PAUL REVERE LIFE INSURANCE COMPANY	0.04%	53	90	\$13,339	\$15,048	\$0	\$30,327	\$36,874	245.04%
74	PENNSYLVANIA LIFE INSURANCE COMPANY	0.67%	16	227	\$217,442	\$218,338	\$0	\$55,110	\$57,970	26.55%
75	PERICO LIFE INSURANCE COMPANY	0.01%	78	30	\$2,813	\$3,037	\$0	\$0	\$0	0.00%
76	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.03%	59	62	\$10,067	\$8,163	\$0	\$30	\$199	2.44%
77	PHYSICIANS MUTUAL INSURANCE COMPANY	6.05%	6	5,585	\$1,972,213	\$2,018,621	\$0	\$1,287,194	\$1,248,563	61.85%
78	PRIMERICA LIFE INSURANCE COMPANY	0.01%	73	7	\$3,476	\$3,448	\$0	\$0	\$240	6.96%
79	PROFESSIONAL INSURANCE COMPANY	0.05%	46	69	\$17,682	\$17,189	\$0	\$13,782	\$15,497	90.16%
80	PROTECTIVE LIFE INSURANCE COMPANY	0.01%	79	6	\$2,736	\$2,791	\$0	\$2,209	\$2,123	76.07%
81	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP/	0.10%	36	128	\$31,794	\$32,298	\$0	\$0	\$0	0.00%
82	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.01%	81	38	\$2,371	\$2,424	\$0	\$960	\$933	38.49%
83	PYRAMID LIFE INSURANCE COMPANY	0.01%	84	26	\$1,902	\$1,911	\$0	\$24	\$23	1.20%
84	REASSURE AMERICA LIFE INSURANCE COMPANY	0.04%	52	61	\$13,556	\$13,875	\$0	\$6,160	\$6,160	44.40%
85	RELIABLE LIFE INSURANCE COMPANY	0.06%	45	371	\$18,173	\$18,292	\$0	\$2,866	\$2,866	15.67%
86	RESERVE NATIONAL INSURANCE COMPANY	3.54%	8	1,603	\$1,155,819	\$1,165,351	\$0	\$577,584	\$564,298	48.42%
87	ROYAL ARCANUM SUPREME COUNCIL OF	0.00%	115	1	\$28	\$0	\$0	\$0	\$0	N/A
88	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	112	1	\$47	\$47	\$0	\$0	\$0	0.00%
89	SHELTER LIFE INSURANCE COMPANY	0.00%	89	4	\$1,346	\$1,395	\$0	\$40	\$40	2.87%
90	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	106	66	\$164	\$164	\$0	\$300	\$300	182.93%
91	SONS OF NORWAY	0.00%	114	1	\$37	\$38	\$0	\$0	\$0	0.00%
92	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.08%	42	211	\$25,429	\$26,397	\$0	\$40,915	\$158,823	601.67%
93	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	7.41%	5	11,670	\$2,415,513	\$2,510,128	\$792	\$1,637,094	\$1,641,446	65.39%
94	STERLING INVESTORS LIFE INSURANCE COMPANY	0.51%	19	206	\$167,175	\$169,454	\$0	\$0	\$0	0.00%
95	STONEBRIDGE LIFE INSURANCE COMPANY	0.18%	27	443	\$58,438	\$60,121	\$0	\$35,704	\$39,184	65.18%
96	THRIVENT FINANCIAL FOR LUTHERANS	0.04%	56	132	\$11,602	\$11,496	\$3,637	\$1,042	\$1,042	9.06%
97	TIME INSURANCE COMPANY	0.02%	68	31	\$5,708	\$5,767	\$0	\$5,280	\$5,188	89.96%
98	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP/	0.00%	99	5	\$453	\$420	\$0	\$25	\$28	6.67%
99	TRUSTMARK INSURANCE COMPANY	0.03%	63	8	\$8,874	\$8,931	\$0	\$1,799	\$1,414	15.83%
100	UNIFIED LIFE INSURANCE COMPANY	0.05%	51	16	\$15,033	\$15,853	\$0	\$0	\$0	0.00%
101	UNION BANKERS INSURANCE COMPANY	0.01%	70	15	\$4,520	\$4,532	\$0	\$987	\$920	20.30%
102	UNION FIDELITY LIFE INSURANCE COMPANY	0.03%	61	44	\$9,369	\$9,472	\$0	\$1,180	\$1,135	11.98%
103	UNITED AMERICAN INSURANCE COMPANY	9.51%	3	1,647	\$3,102,047	\$3,104,851	\$0	\$1,404,410	\$1,402,874	45.18%
104	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.02%	67	36	\$5,914	\$5,994	\$0	\$600	\$573	9.56%
105	UNITED INSURANCE COMPANY OF AMERICA	0.09%	39	232	\$29,556	\$29,339	\$0	\$9,476	\$7,722	26.32%
106	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.22%	26	89	\$72,206	\$67,516	\$0	\$40,234	\$48,650	72.06%
107	UNITED SECURITY ASSURANCE COMPANY OF PENN!	0.11%	33	19	\$36,969	\$35,939	\$0	\$3,558	\$9,684	26.95%
108	UNITED SECURITY LIFE AND HEALTH INSURANCE CC	0.02%	66	32	\$5,944	\$5,963	\$0	\$0	\$0	0.00%
109	UNITED STATES FIRE INSURANCE COMPANY	0.05%	49	3	\$16,265	\$16,265	\$0	\$1,530	-\$2,255	-13.86%
110	UNITED TEACHER ASSOCIATES INSURANCE CO	0.01%	74	12	\$3,231	\$3,259	\$0	\$280	\$286	8.78%
111	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.01%	87	8	\$1,783	\$1,783	\$0	\$8,496	\$0	0.00%
112	USAA LIFE INSURANCE COMPANY	0.01%	72	8	\$3,668	\$3,733	\$0	\$0	\$0	0.00%
113	USABLE LIFE	0.73%	14	671	\$236,622	\$236,622	\$0	\$44,185	\$44,185	18.67%
114	WASHINGTON NATIONAL INSURANCE CO	0.16%	28	316	\$53,028	\$53,177	\$0	\$74,998	\$64,168	120.67%
115	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.01%	76	21	\$2,931	\$2,931	\$0	\$78	\$79	2.70%
116	WOODMEN OF THE WORLD LIFE INSURANCE SOCIET	0.06%	44	53	\$19,848	\$19,923	\$2,642	\$11,972	\$11,779	59.12%
117	WORLD INSURANCE COMPANY	0.04%	55	26	\$11,921	\$11,959	\$0	\$15,858	\$16,620	138.97%
TOTAL		100.00%		142,909	\$32,607,359	\$32,557,670	\$9,676	\$14,486,339	\$15,171,764	46.60%

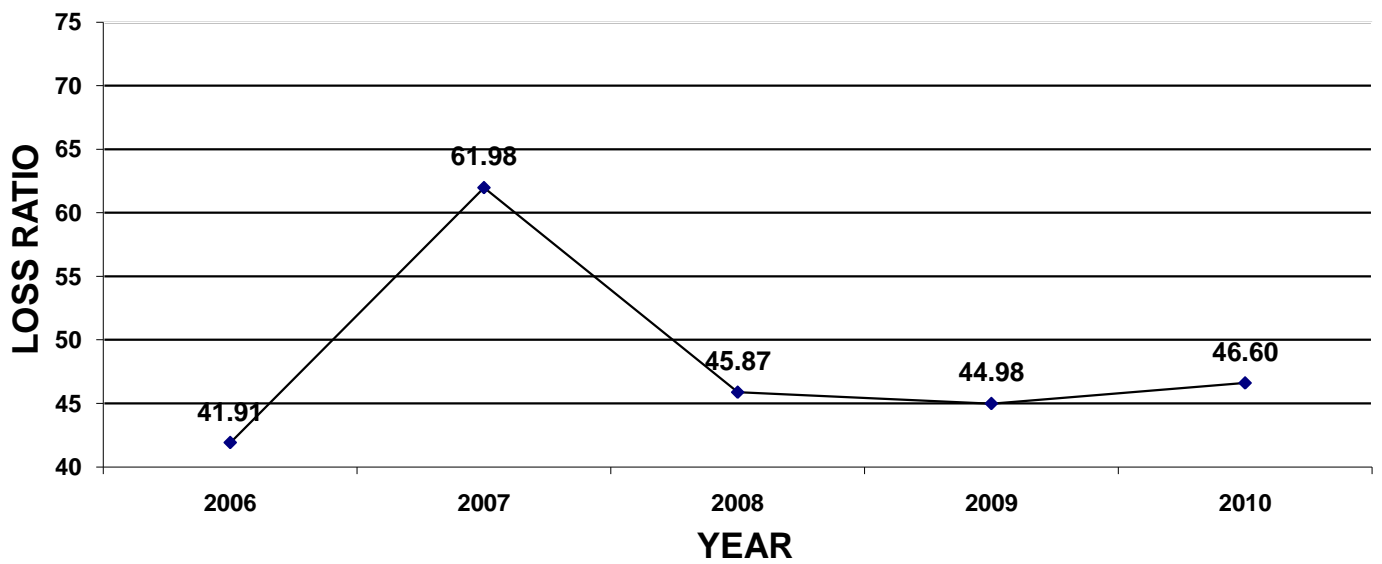


## MISSOURI INDIVIDUAL LIMITED BENEFIT INSURANCE

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO

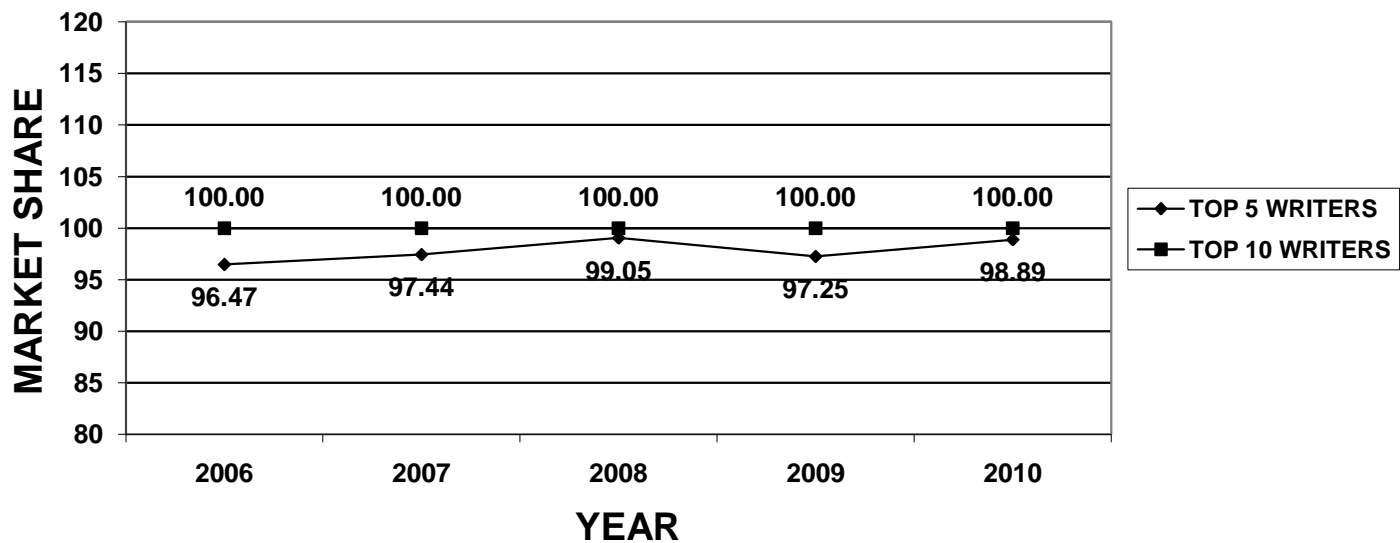


**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL SHORT TERM CREDIT DISABILITY**

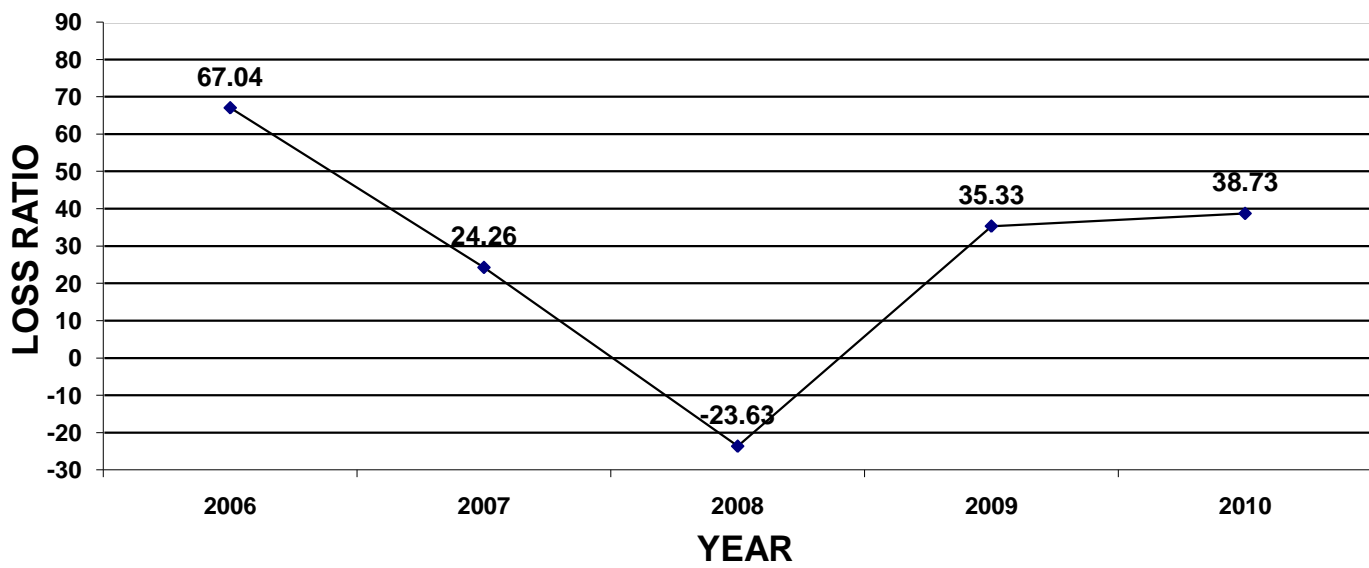
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN FEDERATED LIFE INSURANCE COMPANY	40.44%	1	5,363	\$521,786	\$323,773	\$0	\$84,655	\$91,816	28.36%
2	AMERICAN NATIONAL INSURANCE COMPANY	24.64%	3	2,731	\$317,992	\$437,829	\$0	\$150,167	\$144,771	33.07%
3	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.32%	7	15	\$4,125	\$6,872	\$0	\$56,705	\$78,982	1149.33%
4	CHEROKEE NATIONAL LIFE INSURANCE COMPAN	1.36%	5	162	\$17,518	\$28,922	\$0	\$29,324	\$28,977	100.19%
5	GENERAL FIDELITY LIFE INSURANCE CO	0.00%	8	0	\$0	\$52	\$0	\$0	\$0	0.00%
6	PROTECTIVE LIFE INSURANCE COMPANY	6.70%	4	599	\$86,422	\$114,575	\$0	\$48,085	\$8,798	7.68%
7	SHELTER LIFE INSURANCE COMPANY	0.79%	6	85	\$10,164	\$34,704	\$0	\$6,890	-\$1,007	-2.90%
8	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	25.76%	2	1,661	\$332,379	\$246,309	\$0	\$90,289	\$109,785	44.57%
TOTAL		100.00%		10,616	\$1,290,386	\$1,193,036	\$0	\$466,115	\$462,122	38.73%

MISSOURI INDIVIDUAL SHORT TERM CREDIT DISABILITY INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

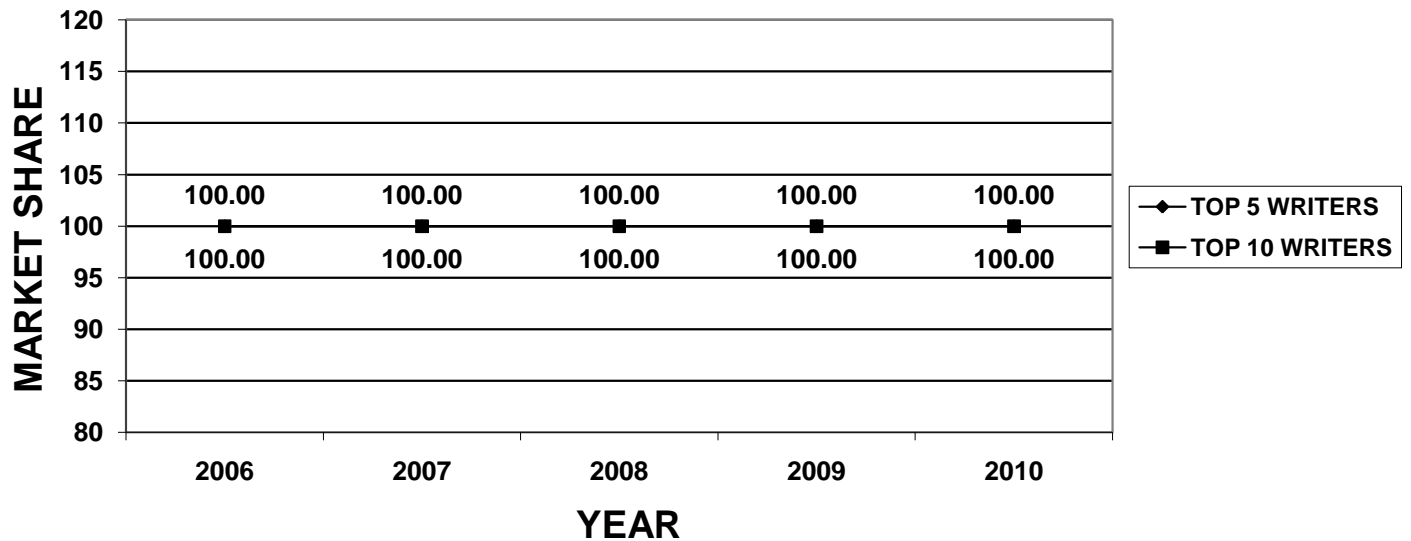


**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LONG TERM CREDIT DISABILITY**

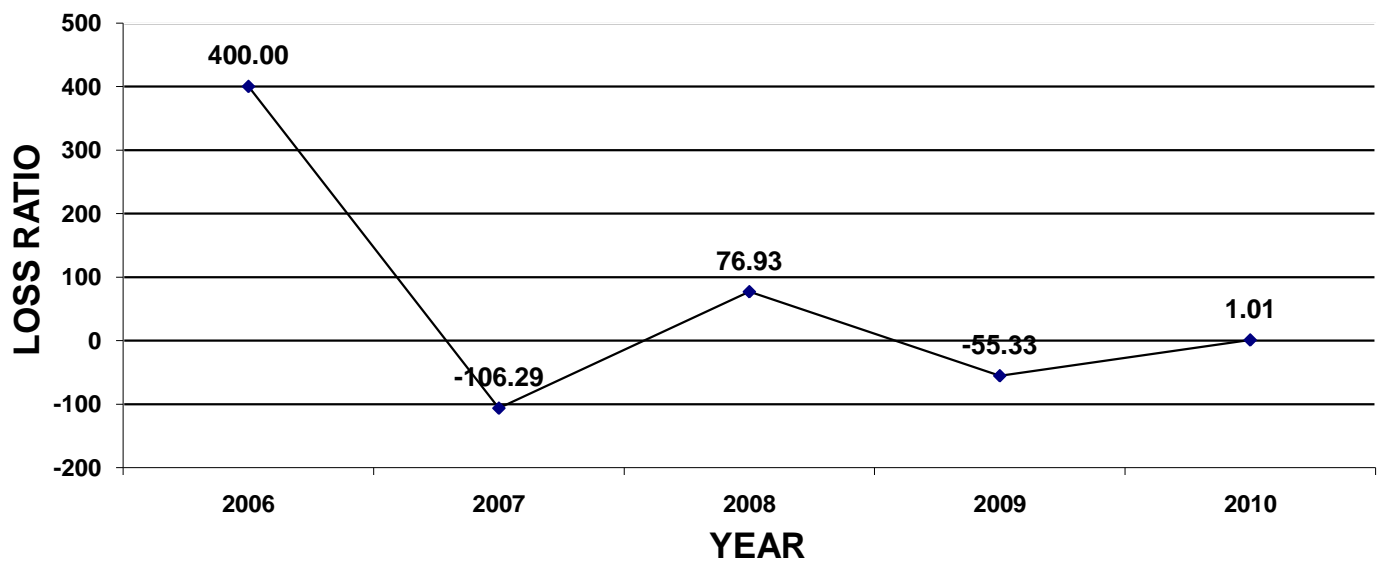
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN BANKERS INSURANCE COMPANY OF FLO	118.94%	1	33	\$1,928	\$1,956	\$0	\$711	\$524	26.79%
2	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	-18.94%	2	0	-\$307	\$11,096	\$0	\$1,697	-\$392	-3.53%
TOTAL		100.00%		33	\$1,621	\$13,052	\$0	\$2,408	\$132	1.01%

## MISSOURI INDIVIDUAL LONG TERM CREDIT DISABILITY INSURANCE

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO



**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL STOP LOSS**

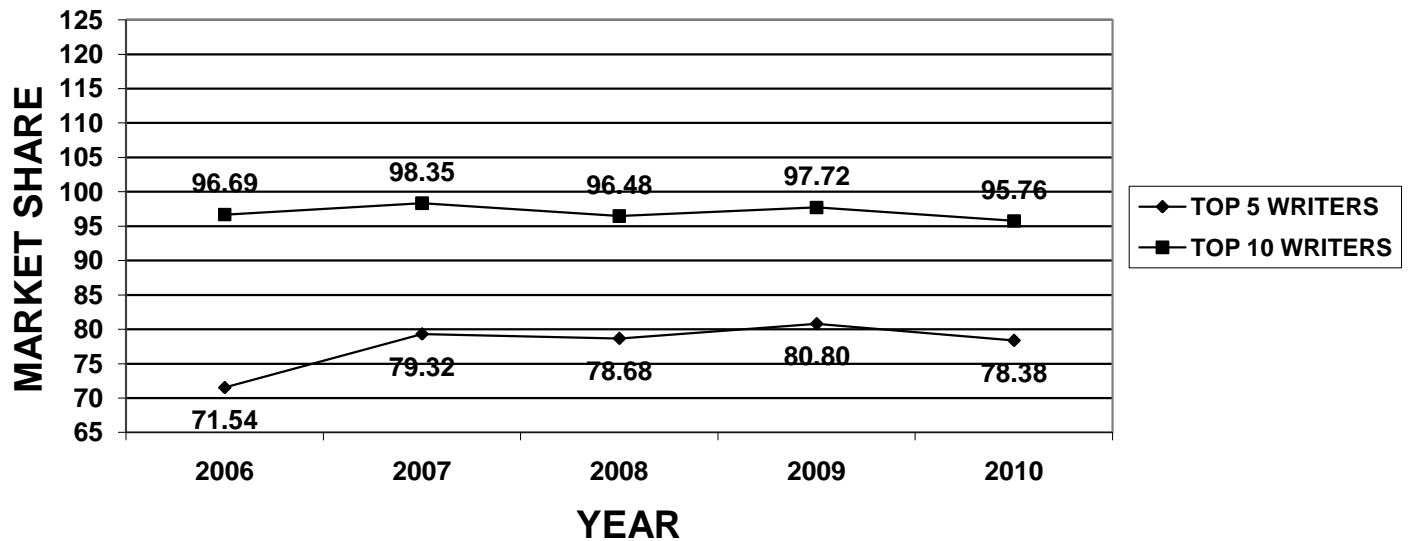
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN ALTERNATIVE INSURANCE C	100.00%	1	5,425	\$66,402	\$66,402	\$0	\$0	\$29,936	45.08%
	TOTAL	100.00%		5,425	\$66,402	\$66,402	\$0	\$0	\$29,936	45.08%

**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MEDICARE PART D**

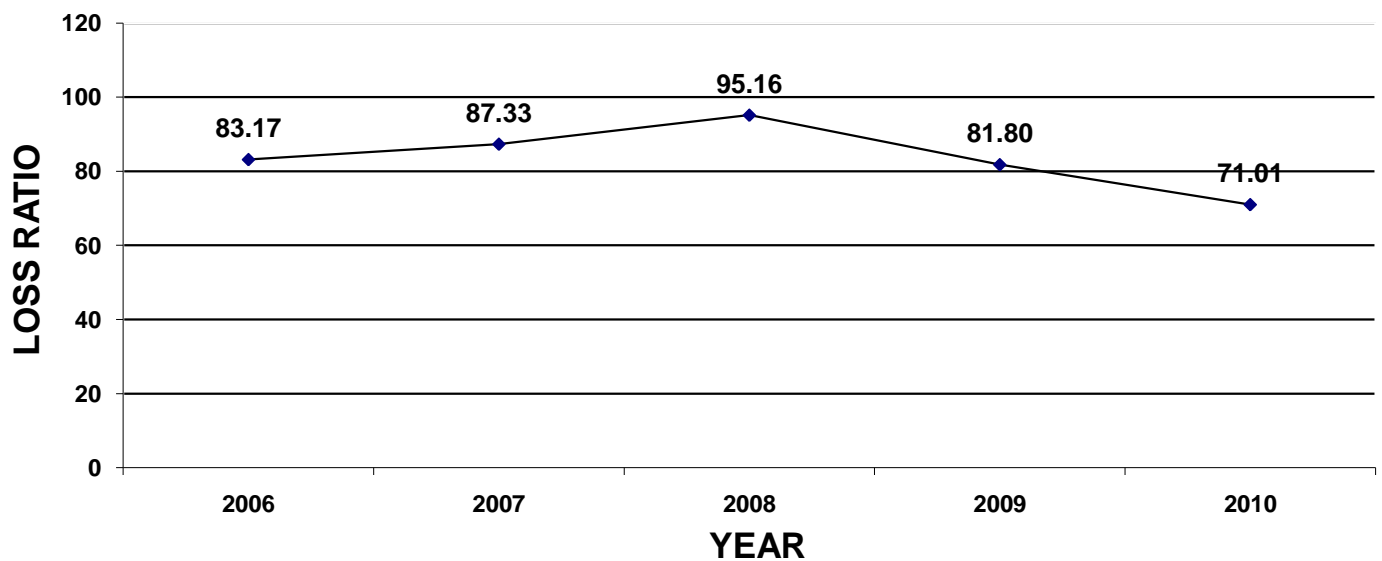
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ACCENDO INSURANCE COMPANY	0.37%	15	1,109	\$1,416,471	\$1,456,224	\$0	\$976,754	\$933,941	64.13%
2	AETNA LIFE INSURANCE COMPANY	7.80%	5	21,691	\$29,746,274	\$29,728,384	\$0	\$23,500,150	\$23,730,338	79.82%
3	ANTHEM INSURANCE COMPANIES INC	12.97%	3	58,062	\$49,457,746	\$53,894,808	\$0	\$25,809,010	\$26,465,210	49.11%
4	BRAVO HEALTH INSURANCE COMPANY INC	0.84%	14	3,564	\$3,193,411	\$3,193,411	\$0	\$2,648,494	\$2,651,704	83.04%
5	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.00%	19	0	\$12,437	\$499	\$0	\$1,717	-\$20,180	-4044.09%
6	COVENTRY HEALTH AND LIFE INSURANCE COMPAN	9.69%	4	34,321	\$36,970,150	\$36,970,150	\$0	\$30,227,922	\$30,424,298	82.29%
7	ENVISION INSURANCE COMPANY	0.89%	12	3,626	\$3,376,437	\$3,376,437	\$0	\$2,833,162	\$2,973,193	88.06%
8	FIRST HEALTH LIFE & HEALTH INSURANCE COMPAN	3.80%	7	16,914	\$14,499,628	\$14,396,633	\$0	\$13,033,989	\$13,329,511	92.59%
9	FOX INSURANCE COMPANY	0.16%	16	208	\$626,689	\$626,689	\$0	\$775,985	\$309,063	49.32%
10	HEALTH NET LIFE INSURANCE COMPANY	0.94%	11	2,887	\$3,567,483	\$3,567,483	\$0	\$2,628,296	\$2,735,398	76.68%
11	HEALTHSPRING LIFE & HEALTH INSURANCE COMPAI	2.75%	10	9,641	\$10,471,313	\$10,471,313	\$0	\$9,212,719	\$9,123,003	87.12%
12	HUMANA INSURANCE COMPANY	17.25%	2	50,405	\$65,790,356	\$61,469,720	\$0	\$44,702,779	\$42,482,490	69.11%
13	MEDCO CONTAINMENT LIFE INSURANCE COMPANY	3.52%	8	11,601	\$13,426,879	\$13,426,879	\$0	\$11,481,155	\$12,314,576	91.72%
14	PACIFICARE LIFE AND HEALTH INSURANCE COMPAN	0.00%	20	0	\$2,376	\$2,376	\$0	\$0	\$0	0.00%
15	PENNSYLVANIA LIFE INSURANCE COMPANY	30.68%	1	84,983	\$117,035,769	\$116,995,736	\$0	\$80,068,957	\$80,599,642	68.89%
16	SILVERSCRIPT INSURANCE COMPANY	2.96%	9	10,035	\$11,280,366	\$12,292,548	\$0	\$10,502,720	\$10,684,234	86.92%
17	STERLING LIFE INSURANCE COMPANY	0.05%	18	102	\$190,856	\$173,933	\$0	\$192,609	\$178,778	102.79%
18	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.11%	17	491	\$410,725	\$452,184	\$0	\$970,191	\$872,519	192.96%
19	UNITED AMERICAN INSURANCE COMPANY	0.88%	13	2,119	\$3,373,079	\$3,385,771	\$0	\$2,817,327	\$2,815,293	83.15%
20	WELL CARE PRESCRIPTION INSURANCE INC	4.36%	6	16,561	\$16,616,980	\$16,616,980	\$0	\$8,977,766	\$9,003,439	54.18%
TOTAL		100.00%		328,320	\$381,465,425	\$382,498,158	\$0	\$271,361,702	\$271,606,450	71.01%

## MISSOURI INDIVIDUAL MEDICARE PART D INSURANCE

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO



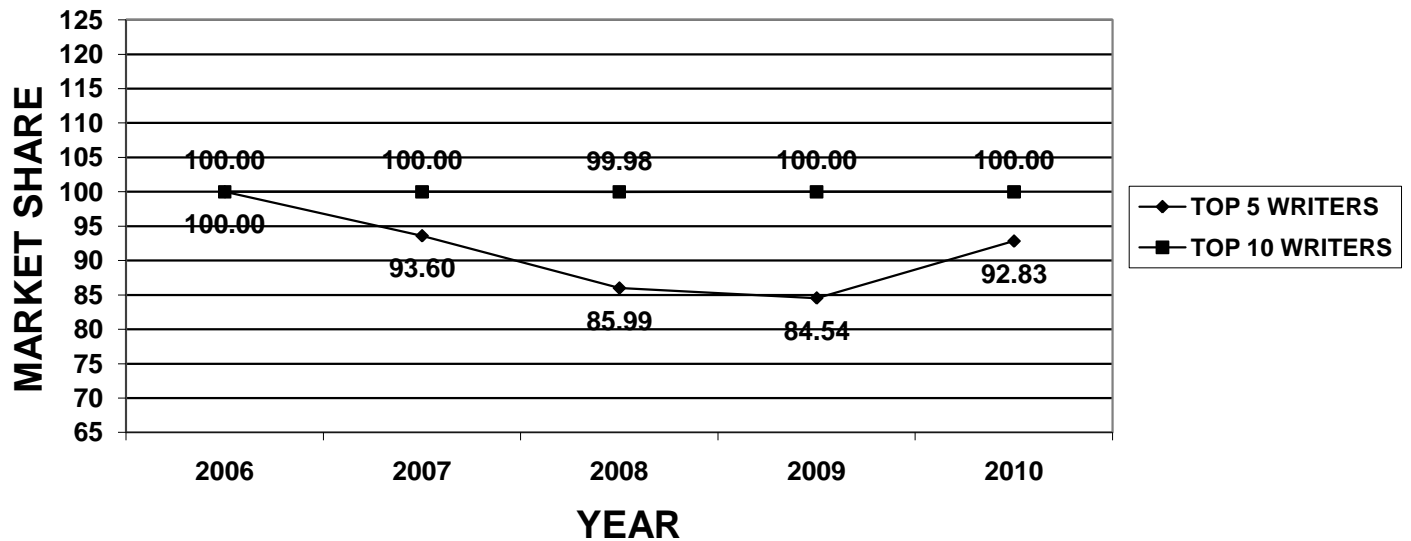


**2010 ACCIDENT AND HEALTH INSURANCE**  
**TOTALS BY LINE OF BUSINESS - INDIVIDUAL MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT**

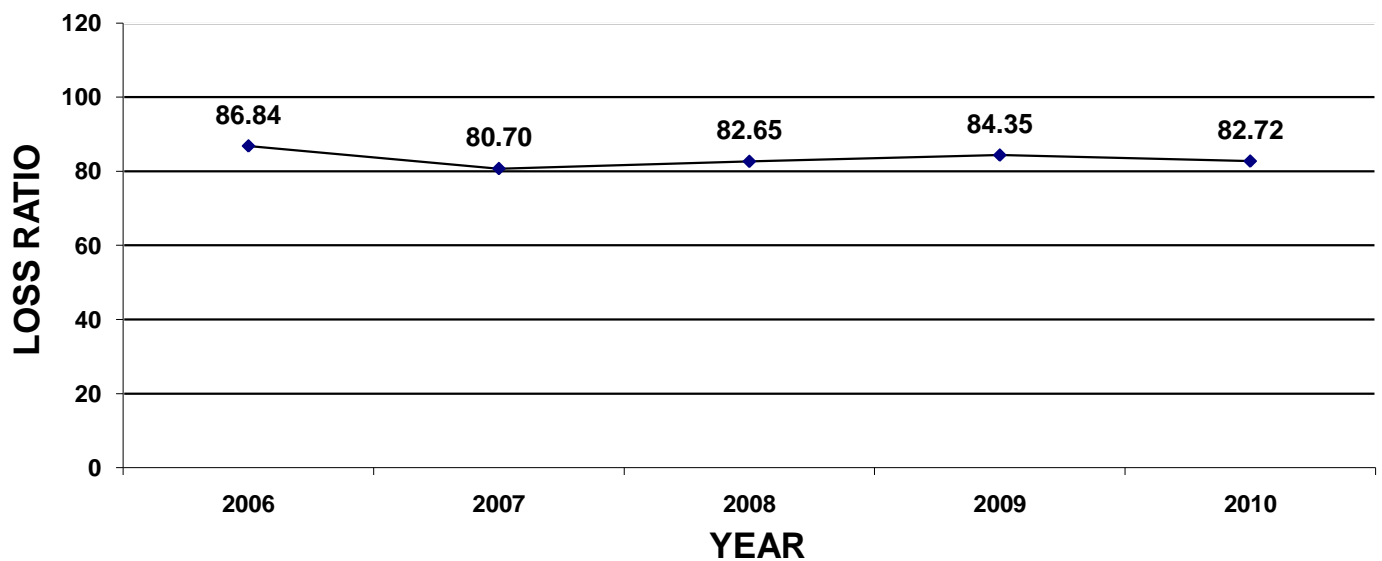
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	1.66%	7	897	\$11,399,812	\$11,403,456	\$0	\$10,117,254	\$10,103,498	88.60%
2	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURANCE COMPANY	0.00%	12	1	\$30	\$0	\$0	-\$196	-\$194	N/A
3	ANTHEM INSURANCE COMPANIES INC	1.58%	8	1,592	\$10,834,129	\$10,834,129	\$0	\$7,154,154	\$7,436,231	68.64%
4	CARE IMPROVEMENT PLUS SOUTH CENTRAL INSURANCE COMPANY	18.03%	3	9,622	\$123,970,771	\$123,970,771	\$0	\$91,464,711	\$91,669,235	73.94%
5	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	18.24%	2	14,119	\$125,419,591	\$125,419,591	\$0	\$108,393,697	\$98,307,024	78.38%
6	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.01%	10	0	\$41,277	\$12,317	\$0	\$2,120,933	-\$1,090,231	-8851.43%
7	HEALTHY ALLIANCE LIFE INSURANCE CO	3.49%	6	2,553	\$24,015,095	\$24,323,954	\$0	\$22,396,330	\$21,014,955	86.40%
8	HUMANA INSURANCE COMPANY	34.33%	1	26,643	\$236,127,947	\$236,482,598	\$0	\$194,773,954	\$194,856,071	82.40%
9	MARQUETTE NATIONAL LIFE INSURANCE COMPANY	0.00%	13	0	-\$11,830	-\$2,009	\$0	-\$3,970	-\$367	18.27%
10	MERCY HEALTH PLANS	17.17%	4	14,190	\$118,051,116	\$118,051,116	\$0	\$112,330,152	\$115,955,390	98.22%
11	PACIFICARE LIFE AND HEALTH INSURANCE COMPANY	0.00%	13	0	-\$721	-\$601	\$0	-\$17,223	-\$16,134	2684.53%
12	PYRAMID LIFE INSURANCE COMPANY	5.07%	5	4,699	\$34,858,931	\$35,128,667	\$0	\$30,028,932	\$30,349,585	86.40%
13	STERLING LIFE INSURANCE COMPANY	0.44%	9	250	\$3,004,884	\$2,910,626	\$0	\$2,265,731	\$2,029,198	69.72%
14	WELLCARE HEALTH INSURANCE OF ARIZONA INC	0.00%	11	0	\$15,258	\$15,258	\$0	\$3,858,060	-\$1,073,197	-7033.67%
TOTAL		100.00%		74,566	\$687,726,290	\$688,549,873	\$0	\$584,882,519	\$569,541,064	82.72%

## MISSOURI INDIVIDUAL MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO



**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMF	0.00%	314	0	\$0	\$0	\$0	\$0	-\$8	N/A
2	AAA LIFE INSURANCE COMPANY	0.02%	135	1,090	\$497,801	\$494,838	\$0	\$192,556	\$209,058	42.25%
3	ABILITY INSURANCE COMPANY	0.09%	78	1,765	\$2,126,657	\$1,742,495	\$0	\$2,326,990	\$8,415,126	482.94%
4	ACACIA LIFE INSURANCE CO	0.00%	302	3	\$170	\$170	\$19	\$78	\$78	45.88%
5	ACCENDO INSURANCE COMPANY	0.06%	98	1,109	\$1,416,471	\$1,456,224	\$0	\$976,754	\$933,941	64.13%
6	ADMIRAL LIFE INSURANCE COMPANY OF A	0.17%	58	930	\$4,034,853	\$4,047,483	\$0	\$4,779,370	\$4,604,132	113.75%
7	AETNA LIFE INSURANCE COMPANY	2.29%	11	27,074	\$52,784,937	\$52,726,508	\$0	\$42,198,343	\$43,309,299	82.14%
8	ALLIANZ LIFE INSURANCE COMPANY OF NE	0.00%	247	2	\$5,353	\$5,353	\$0	\$0	\$0	0.00%
9	ALLIANZ LIFE INSURANCE COMPANY OF NO	0.24%	47	3,448	\$5,521,620	\$5,466,551	\$0	\$1,257,564	\$1,298,793	23.76%
10	ALLSTATE LIFE INSURANCE COMPANY	0.00%	253	7	\$4,361	\$4,270	\$0	\$0	\$0	0.00%
11	ALLSTATE LIFE INSURANCE COMPANY OF N	0.00%	271	6	\$1,814	\$1,796	\$0	\$200	\$243	13.53%
12	AMERICAN ALTERNATIVE INSURANCE CORP	0.00%	194	5,425	\$66,402	\$66,402	\$0	\$0	\$29,936	45.08%
13	AMERICAN BANKERS INSURANCE COMPAN	0.00%	270	33	\$1,928	\$1,956	\$0	\$711	\$524	26.79%
14	AMERICAN BANKERS LIFE ASSURANCE OF I	0.01%	171	14,824	\$156,396	\$156,776	\$0	\$0	\$880	0.56%
15	AMERICAN CONTINENTAL INSURANCE COM	0.46%	36	4,905	\$10,616,603	\$10,280,161	\$0	\$7,856,807	\$8,039,936	78.21%
16	AMERICAN FAMILY LIFE ASSURANCE COMP	3.94%	8	434,281	\$91,044,995	\$91,470,334	\$0	\$42,473,328	\$43,357,694	47.40%
17	AMERICAN FAMILY MUTUAL INSURANCE CC	0.93%	17	4,379	\$21,417,611	\$20,702,924	\$0	\$15,040,382	\$14,103,040	68.12%
18	AMERICAN FEDERATED LIFE INSURANCE CO	0.02%	133	5,363	\$521,786	\$323,773	\$0	\$84,655	\$91,816	28.36%
19	AMERICAN FIDELITY ASSURANCE COMPAN	0.19%	55	13,594	\$4,328,116	\$4,369,691	\$0	\$1,815,015	\$2,131,600	48.78%
20	AMERICAN GENERAL LIFE AND ACCIDENT I	0.05%	106	9,054	\$1,045,066	\$1,056,760	\$0	\$512,902	\$484,018	45.80%
21	AMERICAN GENERAL LIFE INSURANCE CO	0.04%	111	2,294	\$878,872	\$868,519	\$0	\$433,156	\$435,514	50.14%
22	AMERICAN GENERAL LIFE INSURANCE COM	0.02%	136	211	\$474,577	\$482,763	\$0	\$313,206	\$400,293	82.92%
23	AMERICAN HARDWARE MUTUAL INSURANC	0.00%	278	1	\$1,364	\$1,364	\$0	\$2,169	\$2,525	185.12%
24	AMERICAN HEALTH AND LIFE INSURANCE C	0.00%	291	17	\$737	\$678	\$0	\$0	\$0	0.00%
25	AMERICAN HERITAGE LIFE INSURANCE CO	0.22%	49	18,435	\$5,097,319	\$5,084,940	\$0	\$3,374,934	\$3,393,437	66.74%
26	AMERICAN HOME ASSURANCE COMPANY	0.00%	241	26	\$7,445	\$8,054	\$0	\$0	\$18	0.22%
27	AMERICAN HOME LIFE INSURANCE COMPAN	0.00%	284	21	\$1,004	\$648	\$0	\$0	\$0	0.00%
28	AMERICAN INCOME LIFE INSURANCE CO	0.05%	101	25,871	\$1,235,606	\$1,237,705	\$0	\$421,692	\$499,226	40.33%
29	AMERICAN MEDICAL SECURITY LIFE INSUR	0.00%	258	0	\$2,951	\$2,957	\$0	\$9	\$9	0.30%
30	AMERICAN NATIONAL INSURANCE COMPAN	0.03%	120	4,058	\$665,605	\$783,869	\$0	\$550,673	\$620,032	79.10%
31	AMERICAN NATIONAL LIFE INSURANCE COM	0.00%	192	5	\$71,008	\$84,615	\$0	\$29,530	\$25,469	30.10%
32	AMERICAN PIONEER LIFE INSURANCE COMI	0.11%	74	684	\$2,446,081	\$2,427,032	\$0	\$1,656,209	\$1,598,100	65.85%
33	AMERICAN PROGRESSIVE LIFE AND HEALTH	0.00%	243	7	\$6,713	\$6,667	\$0	\$4,414	\$5,230	78.45%
34	AMERICAN PUBLIC LIFE INSURANCE COMP	0.01%	157	333	\$251,422	\$253,355	\$0	\$352,473	\$381,629	150.63%
35	AMERICAN REPUBLIC CORP INSURANCE CC	0.13%	69	59	\$3,042,347	\$2,960,325	\$0	\$1,830,576	\$1,939,494	65.52%
36	AMERICAN REPUBLIC INSURANCE COMPAN	0.32%	41	3,501	\$7,473,094	\$4,986,981	\$0	\$5,446,030	\$2,290,363	45.93%
37	AMERICAN SENTINEL INSURANCE COMPAN	0.00%	296	1	\$305	\$368	\$0	\$4,150	-\$109	-29.62%
38	AMERICAN STATES INSURANCE COMPANY	0.00%	205	57	\$49,901	\$60,750	\$0	\$115,548	\$300,863	495.25%
39	AMERICAN UNDERWRITERS LIFE INSURANC	0.00%	283	14	\$1,056	\$5,573	\$0	\$0	\$284	5.10%
40	AMERICAN UNITED LIFE INSURANCE CO	0.00%	222	19	\$16,015	\$17,215	\$0	\$8,878	\$9,716	56.44%
41	AMERICO FINANCIAL LIFE AND ANNUITY INS	0.00%	266	19	\$2,108	\$2,139	\$0	\$10,000	\$10,000	467.51%
42	AMERITAS LIFE INSURANCE CORP	0.00%	256	5	\$3,640	\$3,565	\$0	\$453	\$453	12.71%
43	ANTHEM INSURANCE COMPANIES INC	2.61%	9	59,654	\$60,291,875	\$64,728,937	\$0	\$32,963,164	\$33,901,441	52.37%
44	ANTHEM LIFE INSURANCE COMPANY	0.00%	301	1	\$187	\$186	\$0	\$0	\$0	0.00%
45	ARCH INSURANCE COMPANY	0.00%	314	0	\$0	\$0	\$0	\$0	-\$4,865	N/A
46	ASSURED LIFE ASSOCIATION	0.00%	220	17	\$16,869	\$17,951	\$0	\$17,205	\$17,896	99.69%
47	ASSURITY LIFE INSURANCE COMPANY	0.05%	105	1,627	\$1,075,369	\$1,088,368	\$0	\$819,464	\$1,112,510	102.22%
48	ATLANTA LIFE INSURANCE COMPANY	0.00%	260	101	\$2,840	\$2,942	\$0	\$391	-\$53	-1.80%
49	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	235	190	\$10,255	\$10,765	\$0	\$640	\$540	5.02%
50	AUTO OWNERS LIFE INSURANCE COMPANY	0.01%	154	230	\$254,123	\$250,714	\$0	\$66,170	-\$283,043	-112.89%
51	AVIVA LIFE AND ANNUITY COMPANY	0.00%	207	81	\$44,640	\$45,284	\$0	\$106,403	\$83,770	184.99%
52	AXA EQUITABLE LIFE INSURANCE COMPAN	0.03%	124	423	\$608,486	\$612,026	\$0	\$1,444,293	\$1,404,759	229.53%
53	BALTIMORE LIFE INSURANCE COMPANY TH	0.00%	311	6	\$30	\$30	\$0	\$0	\$0	0.00%
54	BANCINSURE INC	0.00%	242	1,081	\$6,983	\$6,702	\$0	\$3,900	\$4,758	70.99%
55	BANKERS FIDELITY LIFE INSURANCE CO	0.02%	139	524	\$433,721	\$392,028	\$0	\$287,220	\$285,975	72.95%
56	BANKERS LIFE AND CASUALTY COMPANY	1.59%	13	21,318	\$36,598,958	\$38,104,873	\$2,431	\$23,711,164	\$27,516,634	72.21%
57	BANNER LIFE INSURANCE COMPANY	0.00%	304	2	\$150	\$150	\$0	\$0	\$0	0.00%
58	BERKSHIRE LIFE INSURANCE COMPANY OF	0.16%	61	1,722	\$3,748,374	\$3,652,119	\$0	\$157,302	-\$810,627	-22.20%
59	BLUE CROSS AND BLUE SHIELD OF KANSAS	5.65%	5	66,201	\$130,560,756	\$130,560,756	\$0	\$96,027,603	\$96,214,477	73.69%
60	BOSTON MUTUAL LIFE INSURANCE COMPAI	0.02%	134	4,720	\$499,177	\$487,037	\$0	\$80,095	\$93,641	19.23%
61	BRAVO HEALTH INSURANCE COMPANY INC	0.14%	68	3,564	\$3,193,411	\$3,193,411	\$0	\$2,648,494	\$2,651,704	83.04%
62	BROKERS NATIONAL LIFE ASSURANCE COM	0.00%	184	182	\$81,745	\$79,504	\$0	\$23,790	\$23,790	29.92%
63	CANADA LIFE ASSURANCE COMPANY	0.00%	234	8	\$10,490	\$10,490	\$0	\$15,907	\$15,907	151.64%
64	CAPITAL RESERVE LIFE INSURANCE COMP	0.00%	310	0	\$36	\$36	\$0	\$0	\$0	0.00%
65	CARE IMPROVEMENT PLUS SOUTH CENTRA	5.37%	6	9,622	\$123,970,771	\$123,970,771	\$0	\$91,464,711	\$91,669,235	73.94%
66	CATHOLIC FINANCIAL LIFE	0.00%	279	13	\$1,292	\$1,351	\$0	\$500	-\$488	-36.12%
67	CATHOLIC ORDER OF FORESTERS	0.00%	225	108	\$14,281	\$14,281	\$0	\$190	\$190	1.33%
68	CELTIC INSURANCE COMPANY	0.11%	72	2,663	\$2,508,077	\$2,549,761	\$0	\$828,505	\$857,576	33.63%
69	CENTRAL RESERVE LIFE INSURANCE COMP	0.01%	149	112	\$317,015	\$323,079	\$0	\$249,609	\$238,466	73.81%
70	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	237	16	\$9,064	\$9,060	\$0	\$14,983	\$8,412	92.85%
71	CENTRAL STATES HEALTH & LIFE CO OF OH	0.02%	137	195	\$466,555	\$483,120	\$0	\$436,053	\$404,163	83.66%
72	CENTRAL STATES INDEMNITY COMPANY OF	0.00%	190	1,248	\$72,726	\$69,922	\$0	\$13,129	-\$3,378	-4.83%

**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
73	CENTRAL UNITED LIFE INSURANCE COMPAI	0.07%	94	2,433	\$1,543,800	\$1,544,918	\$0	\$1,077,731	\$1,100,874	71.26%
74	CENTRE LIFE INSURANCE COMPANY	0.01%	165	180	\$190,086	\$197,939	\$0	\$41,114	-\$3,662	-1.85%
75	CHEROKEE NATIONAL LIFE INSURANCE COI	0.00%	219	162	\$17,518	\$28,922	\$0	\$29,324	\$28,977	100.19%
76	CHESAPEAKE LIFE INSURANCE COMPANY T	0.00%	188	1,125	\$75,029	\$56,006	\$0	\$8,283	-\$3,316	-5.92%
77	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.72%	23	7,063	\$16,551,472	\$16,769,950	\$0	\$14,076,790	\$14,170,113	84.50%
78	CICA LIFE INSURANCE COMPANY OF AMERI	0.00%	252	3	\$4,462	\$4,495	\$0	\$0	\$2,787	62.00%
79	CINCINNATI LIFE INSURANCE COMPANY THI	0.00%	193	74	\$68,486	\$67,837	\$0	\$0	\$2,118	3.12%
80	CITIZENS SECURITY LIFE INS CO	0.00%	272	5	\$1,812	\$2,100	\$0	\$0	\$0	0.00%
81	CLARENDON NATIONAL INSURANCE COMP/	0.00%	314	0	\$0	\$0	\$0	\$14,100	-\$50,390	N/A
82	COLONIAL LIFE & ACCIDENT INS CO	0.52%	30	33,562	\$11,977,758	\$12,127,048	\$0	\$4,926,864	\$4,922,542	40.59%
83	COLONIAL PENN LIFE INSURANCE COMPAN	0.05%	104	996	\$1,093,726	\$799,127	\$0	\$417,169	\$600,294	75.12%
84	COLORADO BANKERS LIFE INS CO	0.00%	246	18	\$5,883	\$5,879	\$0	\$650	\$838	14.25%
85	COLUMBUS LIFE INSURANCE COMPANY	0.00%	299	2	\$211	\$231	\$0	\$5,449	\$5,447	2358.01%
86	COMBINED INSURANCE CO OF AMERICA	0.64%	25	61,228	\$14,821,507	\$15,073,468	\$0	\$5,555,802	\$1,744,699	11.57%
87	COMMERCIAL TRAVELERS MUTUAL INSURA	0.00%	231	430	\$11,346	\$11,620	\$0	\$2,511	\$1,366	11.76%
88	COMMONWEALTH ANNUITY AND LIFE INSUF	0.01%	153	297	\$264,755	\$263,222	\$0	\$203,891	\$199,517	75.80%
89	COMMUNITY HEALTH PLAN INSURANCE COI	0.00%	314	0	\$0	\$0	\$0	\$263,177	\$0	N/A
90	COMPBENEFITS INSURANCE COMPANY	0.00%	254	27	\$4,333	\$4,155	\$0	\$9,658	\$10,477	252.15%
91	CONNECTICUT GENERAL LIFE INS CO	0.01%	161	168	\$220,293	\$227,086	\$0	\$406,934	\$191,347	84.26%
92	CONSECO LIFE INSURANCE CO	0.02%	142	919	\$378,552	\$381,377	\$0	\$477,771	\$400,455	105.00%
93	CONSTITUTION LIFE INSURANCE COMPANY	0.03%	125	1,495	\$593,861	\$591,451	\$0	\$150,563	\$147,208	24.89%
94	CONTINENTAL AMERICAN INSURANCE COM	0.00%	314	0	-\$96	\$0	\$0	\$16,882	\$5,236	N/A
95	CONTINENTAL ASSURANCE COMPANY	0.00%	212	38	\$32,337	\$32,337	\$0	\$0	\$10,592	32.76%
96	CONTINENTAL CASUALTY COMPANY	0.27%	45	4,434	\$6,274,838	-\$22,268	\$0	\$5,084,006	\$7,123,882	-31991.57%
97	CONTINENTAL GENERAL INSURANCE COMP	0.09%	82	1,131	\$2,025,256	\$2,045,234	\$0	\$2,020,430	\$2,324,099	113.63%
98	CONTINENTAL LIFE INS CO OF BRENTWOOD	0.59%	28	6,801	\$13,587,778	\$13,499,087	\$0	\$10,286,811	\$10,017,199	74.21%
99	COUNTRY LIFE INSURANCE COMPANY	0.03%	117	595	\$780,002	\$781,143	\$0	\$353,227	\$362,517	46.41%
100	COVENTRY HEALTH AND LIFE INSURANCE C	7.98%	3	61,920	\$184,211,342	\$184,211,342	\$0	\$152,248,130	\$142,287,446	77.24%
101	COX HEALTH SYSTEMS INSURANCE COMPA	0.49%	32	5,735	\$11,362,924	\$11,362,924	\$0	\$7,373,835	\$7,479,855	65.83%
102	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	287	47	\$938	\$949	\$0	\$529	\$529	55.74%
103	CROWN LIFE INSURANCE COMPANY	0.00%	185	76	\$79,320	\$86,104	\$0	\$297,254	\$297,254	345.23%
104	CSA FRATERNAL LIFE	0.01%	160	132	\$222,020	\$224,073	\$0	\$167,149	\$168,242	75.08%
105	CUNA MUTUAL INSURANCE SOCIETY	0.04%	107	946	\$983,571	\$969,149	\$0	\$3,693	-\$7,815	-0.81%
106	EMC NATIONAL LIFE COMPANY	0.04%	112	1,095	\$865,391	\$873,079	\$0	\$362,372	\$199,592	22.86%
107	ENVISION INSURANCE COMPANY	0.15%	66	3,626	\$3,376,437	\$3,376,437	\$0	\$2,833,162	\$2,973,193	88.06%
108	EQUITABLE LIFE & CASUALTY INSURANCE (	0.65%	24	9,658	\$14,922,805	\$14,638,859	\$0	\$9,077,695	\$9,038,426	61.74%
109	FAMILY BENEFIT LIFE INSURANCE COMPAN	0.00%	255	234	\$3,700	\$0	\$0	\$5,000	\$0	N/A
110	FAMILY HERITAGE LIFE INSURANCE COMPA	0.09%	79	7,630	\$2,082,186	\$2,074,509	\$0	\$287,910	\$308,877	14.89%
111	FAMILY LIFE INSURANCE COMPANY	0.03%	123	581	\$611,511	\$588,630	\$0	\$218,788	\$270,718	45.99%
112	FARM BUREAU LIFE INSURANCE COMPANY	0.00%	215	65	\$24,044	\$24,234	\$0	\$45,188	\$20,477	84.50%
113	FARMERS MUTUAL HAIL INSURANCE COMP.	0.00%	295	24	\$360	\$360	\$0	\$0	\$0	0.00%
114	FARMERS NEW WORLD LIFE INSURANCE CC	0.02%	132	2,644	\$525,438	\$522,820	\$0	\$194,541	\$196,340	37.55%
115	FEDERAL INSURANCE COMPANY	0.00%	229	80	\$12,574	\$11,529	\$0	\$0	\$992	8.60%
116	FEDERAL LIFE INSURANCE COMPANY (MUT)	0.00%	268	102	\$1,940	\$1,667	\$0	\$0	\$0	0.00%
117	FEDERATED LIFE INSURANCE COMPANY	0.02%	128	536	\$569,847	\$574,204	\$0	\$168,248	\$318,153	55.41%
118	FIDELITY LIFE ASSOCIATION A LEGAL RESE	0.00%	236	117	\$10,079	\$10,075	\$0	\$0	\$12	0.12%
119	FIDELITY SECURITY LIFE INSURANCE COMP	0.06%	97	1,890	\$1,489,148	\$1,468,619	\$0	\$2,320,142	\$2,389,939	162.73%
120	FIREMANS FUND INSURANCE COMPANY	0.00%	314	0	\$0	\$0	\$8	\$0	\$384	N/A
121	FIRST ALLMERICA FINANCIAL LIFE INSURAN	0.00%	257	10	\$2,953	\$2,983	\$0	\$41,571	\$41,204	1381.29%
122	FIRST HEALTH LIFE & HEALTH INSURANCE (	0.63%	26	16,914	\$14,540,905	\$14,408,950	\$0	\$15,154,922	\$12,239,280	84.94%
123	FOX INSURANCE COMPANY	0.03%	122	208	\$626,689	\$626,689	\$0	\$775,985	\$309,063	49.32%
124	FREEDOM LIFE INSURANCE COMPANY OF A	0.01%	173	292	\$134,219	\$134,817	\$0	\$16,550	\$17,132	12.71%
125	GENERAL AMERICAN LIFE INSURANCE COM	0.03%	127	531	\$578,907	\$596,030	\$0	\$1,010,578	\$747,515	125.42%
126	GENERAL FIDELITY LIFE INSURANCE CO	0.00%	314	0	\$0	\$52	\$0	\$0	\$0	0.00%
127	GENWORTH LIFE AND ANNUITY INSURANCE	0.09%	77	1,180	\$2,188,203	\$2,307,600	\$0	\$1,826,050	\$1,837,623	79.63%
128	GENWORTH LIFE INSURANCE COMPANY	1.59%	12	22,419	\$36,638,643	\$36,259,972	\$0	\$24,176,169	\$33,130,781	91.37%
129	GERBER LIFE INSURANCE COMPANY	0.08%	88	4,197	\$1,802,696	\$1,686,843	\$0	\$646,870	\$719,910	42.68%
130	GLEANER LIFE INSURANCE SOCIETY	0.00%	314	6	\$0	\$0	\$0	\$0	\$0	N/A
131	GLOBE LIFE AND ACCIDENT INSURANCE CO	0.08%	89	5,207	\$1,740,622	\$1,752,693	\$0	\$1,347,498	\$1,668,421	95.19%
132	GOLDEN RULE INSURANCE COMPANY	0.18%	57	4,913	\$4,123,933	\$4,079,535	\$0	\$3,081,571	\$2,991,925	73.34%
133	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	290	6	\$788	\$815	\$0	\$0	-\$8	-0.98%
134	GOVERNMENT PERSONNEL MUTUAL LIFE IN	0.02%	145	305	\$355,872	\$262,514	\$0	\$116,391	\$170,501	64.95%
135	GREAT AMERICAN LIFE INSURANCE COMPA	0.07%	93	1,145	\$1,655,826	\$1,669,815	\$0	\$612,722	\$602,881	36.10%
136	GREAT SOUTHERN LIFE INSURANCE COMP/	0.00%	275	17	\$1,577	\$1,691	\$0	\$0	\$0	0.00%
137	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	197	87	\$57,845	\$60,616	\$0	\$84,474	\$84,441	139.30%
138	GUARANTEE TRUST LIFE INSURANCE CO	0.28%	43	9,255	\$6,432,835	\$6,462,249	\$0	\$1,792,884	\$2,026,437	31.36%
139	GUARANTY INCOME LIFE INSURANCE COMF	0.00%	211	36	\$32,771	\$35,824	\$0	\$54,594	\$54,792	152.95%
140	GUARDIAN LIFE INSURANCE COMPANY OF /	0.07%	92	954	\$1,666,162	\$1,686,758	\$35,109	\$1,150,435	\$1,364,725	80.91%
141	HARTFORD LIFE AND ACCIDENT INSURANCE	0.00%	230	7	\$11,591	\$82	\$0	\$0	\$0	0.00%
142	HARTFORD LIFE AND ANNUITY INSURANCE	0.00%	223	180	\$15,538	\$15,539	\$0	\$71,077	\$51,285	330.04%
143	HARTFORD LIFE INSURANCE COMPANY	0.00%	232	4	\$11,300	\$456	\$0	\$0	\$0	0.00%
144	HCC LIFE INSURANCE COMPANY	0.01%	174	3	\$128,292	\$74,743	\$0	\$2,038	\$29,879	39.98%

**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
145	HEALTH CARE SERVICE CORPORATION	0.09%	81	828	\$2,034,007	\$2,034,007	\$0	\$1,735,997	\$1,712,705	84.20%
146	HEALTH NET LIFE INSURANCE COMPANY	0.15%	63	2,887	\$3,567,483	\$3,567,483	\$0	\$2,628,296	\$2,735,398	76.68%
147	HEALTHSPRING LIFE & HEALTH INSURANCE	0.45%	37	9,641	\$10,471,313	\$10,471,313	\$0	\$9,212,719	\$9,123,003	87.12%
148	HEALTHY ALLIANCE LIFE INSURANCE CO	13.90%	1	155,112	\$320,968,077	\$321,199,784	\$0	\$222,865,107	\$220,421,941	68.62%
149	HEARTLAND NATIONAL LIFE INSURANCE CO	0.22%	50	4,435	\$5,091,038	\$4,887,687	\$0	\$3,499,833	\$4,164,947	85.21%
150	HERITAGE UNION LIFE INSURANCE COMPANY	0.00%	313	0	\$2	\$0	\$0	\$0	\$0	N/A
151	HORACE MANN LIFE INSURANCE COMPANY	0.00%	213	59	\$25,081	\$25,182	\$0	\$14,960	\$13,260	52.66%
152	HOUSEHOLD LIFE INSURANCE COMPANY	0.00%	314	15	\$0	\$156	\$0	\$0	\$0	0.00%
153	HUMANA INSURANCE COMPANY	13.57%	2	86,385	\$313,216,919	\$309,221,546	\$0	\$245,893,690	\$243,491,724	78.74%
154	HUMANADENTAL INSURANCE COMPANY	0.02%	131	2,583	\$527,599	\$525,450	\$0	\$264,525	\$277,229	52.76%
155	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	300	5	\$210	\$210	\$0	\$0	\$0	0.00%
156	IDEALIFE INSURANCE COMPANY	0.01%	176	37	\$125,887	\$126,687	\$0	\$88,819	\$75,964	59.96%
157	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.08%	90	4,141	\$1,737,588	\$1,778,274	\$0	\$1,071,983	\$1,021,390	57.44%
158	IMPERIUM INSURANCE COMPANY	0.15%	64	29,986	\$3,471,047	\$3,446,454	\$0	\$3,134,164	\$3,231,911	93.77%
159	INDEPENDENT ORDER OF FORESTERS THE	0.00%	265	28	\$2,149	\$2,149	\$8	\$3,220	\$3,220	149.84%
160	INDIVIDUAL ASSURANCE COMPANY LIFE HE	0.00%	262	22	\$2,545	\$2,503	\$0	\$2,200	\$2,088	83.42%
161	ING LIFE INSURANCE AND ANNUITY COMPANY	0.00%	314	0	\$0	\$0	\$0	\$0	-\$79	N/A
162	ING USA ANNUITY AND LIFE INSURANCE CO	0.00%	228	131	\$13,177	\$13,283	\$0	\$6,650	\$5,708	42.97%
163	INSUREMAX INSURANCE COMPANY	0.00%	297	13	\$294	\$13	\$0	\$0	\$0	0.00%
164	INVESTORS CONSOLIDATED INSURANCE CO	0.00%	314	0	-\$49	-\$55	\$0	\$0	\$0	0.00%
165	INVESTORS HERITAGE LIFE INSURANCE CO	0.00%	314	0	\$0	\$0	\$0	\$0	-\$90	N/A
166	INVESTORS LIFE INSURANCE COMPANY OF	0.00%	263	6	\$2,363	\$2,427	\$0	\$10,796	\$8,245	339.72%
167	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	199	63	\$57,225	\$58,698	\$0	\$61,058	\$54,122	92.20%
168	JEFFERSON NATIONAL LIFE INSURANCE CO	0.00%	180	61	\$110,323	\$109,577	\$0	\$121,182	\$118,546	108.19%
169	JOHN ALDEN LIFE INSURANCE COMPANY	0.04%	115	675	\$842,184	\$851,172	\$0	\$978,923	\$571,538	67.15%
170	JOHN HANCOCK LIFE & HEALTH INSURANCE	0.00%	198	14	\$57,226	\$57,624	\$0	\$0	\$141,247	245.12%
171	JOHN HANCOCK LIFE INSURANCE COMPANY	0.98%	16	12,837	\$22,656,068	\$22,715,509	\$94	\$7,021,724	\$13,323,531	58.65%
172	KANAWHA INSURANCE COMPANY	0.02%	129	1,487	\$550,276	\$611,656	\$0	\$317,568	\$523,077	85.52%
173	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	206	65	\$45,765	\$46,229	\$0	\$52,920	\$99,574	215.39%
174	KNIGHTS OF COLUMBUS	0.09%	83	2,203	\$2,024,933	\$2,009,612	\$0	\$186,568	\$1,703,787	84.78%
175	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	286	4	\$944	\$1,439	\$0	\$10,080	\$4,790	332.87%
176	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.00%	226	3	\$13,354	\$13,354	\$0	\$0	\$0	0.00%
177	LIBERTY LIFE INSURANCE COMPANY	0.00%	183	219	\$83,995	\$81,190	\$0	\$211,453	\$201,630	248.34%
178	LIBERTY MUTUAL INSURANCE COMPANY	0.00%	305	1	\$144	\$144	\$0	\$0	-\$76	-52.78%
179	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.05%	103	6,384	\$1,104,896	\$1,111,108	\$0	\$203,673	\$174,278	15.69%
180	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	209	1,601	\$40,038	\$40,038	\$0	\$0	-\$4,446	-11.10%
181	LIFE INSURANCE COMPANY OF THE SOUTH	0.00%	298	4	\$230	\$0	\$0	\$0	\$0	N/A
182	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	314	0	\$0	\$28	\$0	\$0	-\$5	-17.86%
183	LIFECURE INSURANCE COMPANY	0.00%	201	85	\$55,004	\$53,321	\$0	\$6,213	\$8,363	15.68%
184	LINCOLN BENEFIT LIFE COMPANY	0.19%	53	1,411	\$4,456,875	\$4,591,564	\$0	\$439,490	\$890,452	19.39%
185	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	182	90	\$91,983	\$92,106	\$0	\$68,714	\$67,805	73.62%
186	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	292	1	\$639	\$664	\$0	\$0	\$0	0.00%
187	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.02%	130	452	\$544,486	\$582,308	\$0	\$356,439	\$299,681	51.46%
188	LONGEVITY INSURANCE COMPANY	0.00%	233	8	\$10,602	\$11,069	\$0	\$65,365	\$135,349	1222.78%
189	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.13%	70	5,376	\$2,942,913	\$2,897,568	\$0	\$1,684,769	\$1,713,235	59.13%
190	MADISON NATIONAL LIFE INSURANCE COMPANY	0.00%	267	9	\$2,074	\$1,865	\$0	\$0	-\$319	-17.10%
191	MARKET INSURANCE COMPANY	0.03%	119	326,896	\$706,470	\$680,724	\$0	\$288,738	\$320,785	47.12%
192	MARQUETTE NATIONAL LIFE INSURANCE COMPANY	0.03%	118	460	\$774,219	\$771,032	\$0	\$580,863	\$573,901	74.43%
193	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	0.40%	39	6,446	\$9,144,151	\$9,283,854	\$321,333	\$6,638,843	\$10,068,536	108.45%
194	MEDAMERICA INSURANCE COMPANY	0.01%	150	215	\$297,972	\$289,508	\$0	\$35,376	\$39,232	13.55%
195	MEDCO CONTAINMENT LIFE INSURANCE COMPANY	0.58%	29	11,601	\$13,426,879	\$13,426,879	\$0	\$11,481,155	\$12,314,576	91.72%
196	MEDICO INSURANCE COMPANY	0.11%	73	1,324	\$2,495,716	\$2,951,461	\$0	\$2,042,729	-\$2,535,499	-85.91%
197	MEGA LIFE AND HEALTH INSURANCE COMPANY	0.01%	152	1,879	\$273,452	\$286,539	\$0	\$172,745	\$151,269	52.79%
198	MERCY HEALTH PLANS	6.16%	4	26,625	\$142,115,982	\$142,115,982	\$0	\$133,143,724	\$136,637,264	96.14%
199	MERIT LIFE INSURANCE CO	0.00%	208	498	\$42,021	\$42,021	\$0	\$11,395	\$13,519	32.17%
200	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.07%	91	1,173	\$1,679,439	\$1,940,772	\$0	\$2,627,515	\$4,429,833	228.25%
201	METROPOLITAN LIFE INSURANCE COMPANY	0.76%	19	8,492	\$17,485,269	\$17,718,931	\$0	\$2,807,650	\$3,640,735	20.55%
202	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	269	17	\$1,930	\$1,944	\$0	\$2,427	\$449	23.10%
203	MIDWEST NATIONAL LIFE INSURANCE COMPANY	0.00%	195	45	\$63,330	\$78,380	\$0	\$55,583	-\$7,484	-9.55%
204	MINNESOTA LIFE INSURANCE COMPANY	0.04%	114	455	\$848,300	\$879,215	\$0	\$779,407	\$875,605	99.59%
205	MODERN WOODMEN OF AMERICA	0.00%	277	16	\$1,400	\$1,430	\$13	\$19,851	\$21,890	1530.77%
206	MONUMENTAL LIFE INSURANCE COMPANY	0.02%	140	1,321	\$421,394	\$425,983	\$0	\$298,230	\$387,696	91.01%
207	MONY LIFE INSURANCE COMPANY	0.02%	144	347	\$359,873	\$374,133	\$127,876	\$451,716	\$446,335	119.30%
208	MTL INSURANCE COMPANY	0.00%	249	5	\$5,259	\$5,259	\$0	\$0	\$0	0.00%
209	MUTUAL OF OMAHA INSURANCE COMPANY	0.47%	34	13,546	\$10,755,476	\$10,816,590	\$0	\$7,740,481	\$8,071,053	74.62%
210	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	306	1	\$109	\$112	\$0	\$0	\$0	0.00%
211	NATIONAL CASUALTY COMPANY	0.00%	264	45	\$2,183	\$1,944	\$0	\$0	-\$100	-5.14%
212	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	189	156	\$74,725	\$75,430	\$0	\$22,338	\$22,772	30.19%
213	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.00%	191	164	\$71,387	\$75,419	\$0	\$22,319	\$22,319	29.59%
214	NATIONAL HEALTH INSURANCE COMPANY	0.00%	245	12	\$5,995	\$5,995	\$0	\$5,111	\$8,080	134.78%
215	NATIONAL LIFE INSURANCE COMPANY	0.01%	162	215	\$213,912	\$242,531	\$0	\$183,212	\$168,367	69.42%

**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
216	NATIONAL TEACHERS ASSOCIATES LIFE INS	0.06%	99	5,720	\$1,386,950	\$1,397,927	\$0	\$344,189	\$402,351	28.78%
217	NATIONAL UNION FIRE INSURANCE COMPAN	0.00%	227	23	\$13,268	\$13,268	\$0	\$0	\$1,276	9.62%
218	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	314	6	-\$1,985	-\$1,985	\$0	\$56	-\$415	20.91%
219	NEW ENGLAND LIFE INSURANCE COMPANY	0.01%	170	161	\$157,850	\$160,884	\$0	\$31,216	\$43,063	26.77%
220	NEW ERA LIFE INSURANCE COMPANY OF TH	0.01%	147	107	\$329,525	\$331,800	\$0	\$248,383	\$257,547	77.62%
221	NEW YORK LIFE INSURANCE COMPANY	0.19%	54	3,242	\$4,350,997	\$4,240,481	\$6,285	\$2,797,388	-\$104,271	-2.46%
222	NORTH AMERICAN COMPANY FOR LIFE AND	0.00%	293	5	\$599	\$619	\$0	\$0	\$0	0.00%
223	NORTH AMERICAN INSURANCE COMPANY	0.15%	65	15	\$3,446,656	\$2,501,423	\$0	\$3,085,144	\$4,114,135	164.47%
224	NORTH CAROLINA MUTUAL LIFE INSURANCE	0.00%	314	29	\$0	\$0	\$0	\$0	\$0	N/A
225	NORTHWESTERN LONG TERM CARE INSUR	0.28%	44	3,512	\$6,426,848	\$6,279,776	\$183,137	\$279,406	\$193,539	3.08%
226	NORTHWESTERN MUTUAL LIFE INSURANCE	0.86%	18	17,026	\$19,905,189	\$19,799,354	\$5,060,859	\$8,678,101	\$14,080,712	71.12%
227	OHIO NATIONAL LIFE ASSURANCE CORPOR	0.01%	156	225	\$252,464	\$252,820	\$0	\$459,564	\$461,587	182.58%
228	OHIO NATIONAL LIFE INSURANCE COMPANY	0.01%	172	101	\$136,528	\$136,253	\$11,078	\$0	\$0	0.00%
229	OLD AMERICAN INSURANCE COMPANY	0.00%	204	890	\$50,433	\$53,011	\$0	\$94,012	\$72,548	136.85%
230	OLD REPUBLIC INSURANCE COMPANY	0.00%	203	556	\$51,155	\$71,817	\$0	\$93,438	\$91,194	126.98%
231	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	314	330	\$0	\$0	\$0	\$5,503	\$4,994	N/A
232	OLD SURETY LIFE INSURANCE COMPANY	0.09%	80	1,848	\$2,063,250	\$1,896,036	\$0	\$1,114,167	\$1,280,589	67.54%
233	OXFORD LIFE INSURANCE COMPANY	0.00%	239	6	\$8,097	\$6,082	\$0	\$5,024	\$6,886	113.22%
234	OSARK NATIONAL LIFE INSURANCE COMPAN	0.00%	186	1,365	\$76,725	\$78,424	\$0	\$54,023	\$55,324	70.54%
235	PACIFICARE LIFE AND HEALTH INSURANCE	0.02%	146	155	\$352,143	\$350,692	\$0	\$181,704	\$240,586	68.60%
236	PAN-AMERICAN LIFE INSURANCE COMPANY	0.01%	177	81	\$125,665	\$130,662	\$0	\$218,450	\$193,794	148.32%
237	PAUL REVERE LIFE INSURANCE COMPANY	0.20%	52	3,056	\$4,616,118	\$4,936,676	\$0	\$5,577,994	\$5,394,454	109.27%
238	PEKIN LIFE INSURANCE COMPANY	0.01%	179	42	\$119,163	\$120,001	\$0	\$2	\$2	0.00%
239	PENN MUTUAL LIFE INSURANCE COMPANY	0.01%	175	77	\$127,351	\$121,751	\$0	\$106,490	\$458,938	376.95%
240	PENNSYLVANIA LIFE INSURANCE COMPANY	5.15%	7	88,660	\$118,946,037	\$118,913,879	\$0	\$81,018,520	\$81,557,550	68.59%
241	PERICO LIFE INSURANCE COMPANY	0.00%	261	30	\$2,813	\$3,037	\$0	\$0	\$0	0.00%
242	PHILADELPHIA AMERICAN LIFE INSURANCE	0.01%	151	1,138	\$296,610	\$297,613	\$0	\$342,764	\$324,348	108.98%
243	PHOENIX LIFE INSURANCE COMPANY	0.00%	181	146	\$101,693	\$100,979	\$2	\$75,837	\$32,494	32.18%
244	PHYSICIANS LIFE INSURANCE COMPANY	0.10%	75	1,108	\$2,402,960	\$2,415,165	\$0	\$1,679,341	\$1,635,659	67.72%
245	PHYSICIANS MUTUAL INSURANCE COMPAN	0.31%	42	8,488	\$7,155,218	\$7,250,838	\$0	\$4,570,308	\$4,532,556	62.51%
246	PRIMERICA LIFE INSURANCE COMPANY	0.00%	240	18	\$7,488	\$7,462	\$0	\$0	-\$2,219	-29.74%
247	PRINCIPAL LIFE INSURANCE COMPANY	0.18%	56	2,448	\$4,263,147	\$3,237,169	\$0	\$1,137,957	\$1,095,048	33.83%
248	PROFESSIONAL INSURANCE COMPANY	0.03%	126	1,083	\$583,242	\$566,991	\$0	\$372,740	\$419,124	73.92%
249	PROTECTIVE LIFE INSURANCE COMPANY	0.01%	159	795	\$236,354	\$267,550	\$0	\$222,302	\$176,208	65.86%
250	PROVIDENT AMERICAN LIFE AND HEALTH IN	0.01%	163	59	\$208,926	\$211,021	\$0	\$88,220	\$81,525	38.63%
251	PROVIDENT LIFE AND ACCIDENT INSURANC	0.73%	20	35,637	\$16,811,287	\$17,222,167	\$0	\$7,389,406	\$8,348,944	48.48%
252	PROVIDENT LIFE AND CASUALTY INSURANC	0.01%	164	98	\$192,481	\$204,207	\$0	\$175,861	\$251,995	123.40%
253	PRUDENTIAL INSURANCE COMPANY OF AME	0.12%	71	1,974	\$2,786,607	\$2,711,215	\$0	\$869,623	\$1,296,594	47.82%
254	PYRAMID LIFE INSURANCE COMPANY	1.53%	14	4,993	\$35,238,005	\$35,509,525	\$0	\$30,238,971	\$30,552,649	86.04%
255	REASSURE AMERICA LIFE INSURANCE COM	0.06%	100	1,627	\$1,335,208	\$1,392,651	\$0	\$2,133,860	\$2,312,613	166.06%
256	RELIABLE LIFE INSURANCE COMPANY	0.02%	141	5,275	\$379,783	\$378,610	\$0	\$157,066	\$160,048	42.27%
257	RELIAANCE STANDARD LIFE INSURANCE CO	0.00%	250	26	\$5,022	\$5,022	\$0	\$0	\$0	0.00%
258	RELIASTAR LIFE INSURANCE COMPANY	0.00%	248	12	\$5,288	\$5,125	\$0	\$0	-\$3,151	-61.48%
259	RELIASTAR LIFE INSURANCE COMPANY OF	0.00%	196	63	\$63,148	\$62,750	\$0	\$20,562	\$17,960	28.62%
260	RENAISSANCE LIFE & HEALTH INSURANCE I	0.04%	110	1,969	\$906,835	\$906,835	\$0	\$682,810	\$679,976	74.98%
261	RESERVE NATIONAL INSURANCE COMPANY	0.34%	40	6,209	\$7,825,104	\$7,976,760	\$0	\$5,357,237	\$5,144,177	64.49%
262	RIVERSOURCE LIFE INSURANCE COMPANY	0.25%	46	5,016	\$5,662,522	\$5,659,484	\$0	\$3,895,073	\$3,919,291	69.25%
263	ROYAL ARCANUM SUPREME COUNCIL OF	0.00%	312	1	\$28	\$0	\$0	\$0	\$0	N/A
264	ROYAL NEIGHBORS OF AMERICA	0.07%	96	793	\$1,509,487	\$1,586,031	\$0	\$1,288,633	\$1,271,073	80.14%
265	SAGICOR LIFE INSURANCE COMPANY	0.00%	276	2	\$1,451	\$1,481	\$0	\$0	\$0	0.00%
266	SEARS LIFE INSURANCE COMPANY	0.00%	280	8	\$1,290	\$1,077	\$0	\$0	\$0	0.00%
267	SECURITY LIFE INSURANCE COMPANY OF A	0.00%	282	6	\$1,176	\$1,165	\$0	\$0	\$0	0.00%
268	SECURITY LIFE OF DENVER INSURANCE CO	0.00%	274	5	\$1,732	\$1,737	\$0	\$75	\$44	2.53%
269	SECURITY MUTUAL LIFE INSURANCE COMP.	0.00%	259	3	\$2,924	\$2,887	\$0	\$0	\$0	0.00%
270	SECURITY NATIONAL LIFE INSURANCE COM	0.00%	281	75	\$1,259	\$1,249	\$0	\$0	\$0	0.00%
271	SENIOR HEALTH INSURANCE COMPANY OF	0.23%	48	2,902	\$5,373,165	\$6,481,996	\$0	\$7,709,129	\$10,671,426	164.63%
272	SENTRY LIFE INSURANCE COMPANY (L&H A	0.00%	294	3	\$443	\$451	\$0	\$0	\$0	0.00%
273	SETTLERS LIFE INSURANCE COMPANY	0.00%	214	10	\$24,637	\$24,773	\$0	\$0	\$0	0.00%
274	SHELTER LIFE INSURANCE COMPANY	0.03%	121	598	\$649,206	\$694,283	\$0	\$855,106	\$681,302	98.13%
275	SILVERSCRIPT INSURANCE COMPANY	0.49%	33	10,035	\$11,280,366	\$12,292,548	\$0	\$10,502,720	\$10,684,234	86.92%
276	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	303	66	\$164	\$164	\$0	\$300	\$300	182.93%
277	SONS OF NORWAY	0.00%	309	1	\$37	\$38	\$0	\$0	\$0	0.00%
278	STANDARD INSURANCE COMPANY	0.10%	76	1,500	\$2,400,336	\$2,368,481	\$0	\$356,295	\$398,930	16.84%
279	STANDARD LIFE AND ACCIDENT INSURANCE	0.17%	60	3,163	\$4,007,297	\$4,164,219	\$0	\$3,148,965	\$3,536,322	84.92%
280	STARMOUNT LIFE INSURANCE COMPANY	0.00%	244	78	\$6,441	\$6,412	\$0	\$10	\$11	0.17%
281	STATE FARM MUTUAL AUTOMOBILE INSUR	1.04%	15	29,229	\$23,978,655	\$18,924,225	\$792	\$14,093,891	\$14,912,224	78.80%
282	STATE LIFE INSURANCE COMPANY	0.04%	113	356	\$855,188	\$860,719	\$0	\$227,845	\$573,912	66.68%
283	STATE MUTUAL INSURANCE COMPANY	0.04%	116	221	\$821,833	\$820,778	\$0	\$522,880	\$500,839	61.02%
284	STERLING INVESTORS LIFE INSURANCE CO	0.14%	67	914	\$3,318,592	\$3,363,824	\$0	\$3,056,556	\$2,893,215	86.01%
285	STERLING LIFE INSURANCE COMPANY	0.17%	59	947	\$4,016,032	\$3,854,461	\$0	\$2,901,793	\$2,658,064	68.96%
286	STONEBRIDGE CASUALTY INSURANCE COM	0.00%	307	1	\$99	\$98	\$0	\$0	\$0	0.00%

**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
287	STONEBRIDGE LIFE INSURANCE COMPANY	0.09%	85	4,647	\$1,971,636	\$2,340,587	\$0	\$2,433,238	\$4,855,769	207.46%
288	SYMETRA LIFE INSURANCE COMPANY	0.00%	217	33	\$20,177	\$20,795	\$0	\$2,880	\$1,156	5.56%
289	TEACHERS INSURANCE AND ANNUITY ASSC	0.01%	148	223	\$322,027	\$329,263	\$0	\$370,124	\$370,124	112.41%
290	THRIVENT FINANCIAL FOR LUTHERANS	0.49%	31	8,502	\$11,365,106	\$11,413,169	\$178,473	\$10,218,877	\$12,695,176	111.23%
291	TIAA-CREF LIFE INSURANCE COMPANY	0.01%	167	102	\$171,572	\$174,393	\$0	\$90,334	\$90,334	51.80%
292	TIG INSURANCE COMPANY	0.00%	314	0	\$0	\$0	\$0	\$0	\$5,491	N/A
293	TIME INSURANCE COMPANY	0.16%	62	4,008	\$3,636,280	\$3,723,041	\$0	\$3,242,576	\$5,066,248	136.08%
294	TRANSAMERICA FINANCIAL LIFE INSURANC	0.00%	285	13	\$987	\$947	\$0	\$25	\$28	2.96%
295	TRANSAMERICA LIFE INSURANCE COMPAN'	0.46%	35	8,700	\$10,636,474	\$10,664,657	\$0	\$8,022,292	\$9,757,840	91.50%
296	TRAVELERS INDEMNITY COMPANY	0.00%	314	0	\$0	\$393	\$0	\$0	-\$11,753	-2990.59%
297	TRAVELERS PROTECTIVE ASSOCIATION OF	0.00%	216	3,284	\$23,467	\$23,467	\$0	\$64,742	\$64,742	275.89%
298	TRUSTMARK INSURANCE COMPANY	0.01%	166	463	\$176,130	\$177,270	\$0	\$288,439	\$226,699	127.88%
299	UNICARE LIFE & HEALTH INSURANCE COMP	0.02%	138	513	\$457,413	\$496,537	\$0	\$1,013,844	\$913,743	184.02%
300	UNIFIED LIFE INSURANCE COMPANY	0.01%	169	373	\$157,932	\$159,910	\$0	\$163,864	\$150,829	94.32%
301	UNION BANKERS INSURANCE COMPANY	0.05%	102	514	\$1,173,924	\$1,176,781	\$0	\$914,554	\$853,722	72.55%
302	UNION CENTRAL LIFE INSURANCE COMPAN	0.07%	95	1,098	\$1,509,707	\$1,520,652	\$0	\$478,157	\$703,359	46.25%
303	UNION FIDELITY LIFE INSURANCE COMPAN	0.00%	202	415	\$52,134	\$56,627	\$0	\$21,837	\$20,633	36.44%
304	UNION LABOR LIFE INSURANCE COMPANY	0.00%	210	42	\$36,692	\$35,141	\$0	\$136,378	\$135,042	384.29%
305	UNION SECURITY INSURANCE COMPANY	0.08%	87	1,360	\$1,858,385	\$1,868,994	\$0	\$709,128	\$2,593,502	138.76%
306	UNITED AMERICAN INSURANCE COMPANY	0.61%	27	9,599	\$14,108,120	\$14,256,250	\$0	\$9,876,300	\$9,574,395	67.16%
307	UNITED COMMERCIAL TRAVELERS OF AMEI	0.02%	143	603	\$373,868	\$379,565	\$0	\$266,896	\$255,436	67.30%
308	UNITED HERITAGE LIFE INSURANCE COMPA	0.00%	288	2	\$890	\$1,030	\$0	\$100	\$5,126	497.67%
309	UNITED HOME LIFE INSURANCE COMPANY	0.00%	289	2	\$806	\$799	\$0	\$0	\$0	0.00%
310	UNITED INSURANCE COMPANY OF AMERICA	0.00%	187	656	\$75,261	\$74,790	\$0	\$42,599	\$34,715	46.42%
311	UNITED LIFE INSURANCE COMPANY	0.00%	218	39	\$18,666	\$19,044	\$0	\$24,676	\$17,048	89.52%
312	UNITED NATIONAL LIFE INSURANCE COMPA	0.01%	178	168	\$119,682	\$113,145	\$0	\$75,442	\$91,222	80.62%
313	UNITED OF OMAHA LIFE INSURANCE COMP	2.33%	10	42,223	\$53,735,213	\$50,482,719	\$0	\$39,511,399	\$41,980,475	83.16%
314	UNITED SECURITY ASSURANCE COMPANY (	0.04%	108	797	\$960,978	\$791,215	\$0	\$307,498	\$836,950	105.78%
315	UNITED SECURITY LIFE AND HEALTH INSUR	0.00%	238	37	\$8,190	\$8,219	\$0	\$0	\$0	0.00%
316	UNITED STATES FIRE INSURANCE COMPAN'	0.00%	221	3	\$16,265	\$16,265	\$0	\$1,530	-\$2,255	-13.86%
317	UNITED STATES LIFE INSURANCE COMPAN	0.00%	251	2	\$4,657	\$5,113	\$0	\$624	\$624	12.20%
318	UNITED TEACHER ASSOCIATES INSURANCE	0.08%	86	1,558	\$1,949,994	\$1,966,175	\$0	\$1,408,958	\$1,437,087	73.09%
319	UNITED WORLD LIFE INSURANCE COMPANY	0.41%	38	3,238	\$9,548,310	\$10,210,406	\$0	\$7,689,804	\$6,924,746	67.82%
320	UNIVERSAL GUARANTY LIFE INSURANCE CO	0.00%	273	8	\$1,783	\$1,783	\$0	\$8,496	\$0	0.00%
321	UNUM LIFE INSURANCE COMPANY OF AMEF	0.21%	51	3,825	\$4,837,748	\$5,133,382	\$0	\$4,760,487	\$5,503,614	107.21%
322	USAA LIFE INSURANCE COMPANY	0.09%	84	993	\$1,998,387	\$1,992,396	\$0	\$1,292,261	\$1,284,393	64.46%
323	USABLE LIFE	0.01%	158	671	\$236,622	\$236,622	\$0	\$44,185	\$44,185	18.67%
324	WASHINGTON NATIONAL INSURANCE CO	0.72%	21	23,947	\$16,665,614	\$16,953,568	\$0	\$10,059,290	\$10,326,128	60.91%
325	WELLCARE HEALTH INSURANCE OF ARIZON	0.00%	224	0	\$15,258	\$15,258	\$0	\$3,858,060	-\$1,073,197	-7033.67%
326	WELLCARE PRESCRIPTION INSURANCE INC	0.72%	22	16,561	\$16,616,980	\$16,616,980	\$0	\$8,977,766	\$9,003,439	54.18%
327	WEST COAST LIFE INSURANCE COMPANY	0.00%	308	1	\$52	\$52	\$0	\$3,600	\$2,688	5169.23%
328	WESTERN AND SOUTHERN LIFE INSURANCE	0.04%	109	2,157	\$912,778	\$912,778	\$0	\$623,086	\$631,560	69.19%
329	WOODMEN OF THE WORLD LIFE INSURANCE	0.00%	200	181	\$56,978	\$57,191	\$2,642	\$12,472	\$12,271	21.46%
330	WORLD CORP INSURANCE COMPANY	0.01%	168	59	\$161,062	\$164,272	\$0	\$159,711	\$155,199	94.48%
331	WORLD INSURANCE COMPANY	0.01%	155	264	\$253,389	\$248,342	\$0	\$231,738	\$234,841	94.56%
TOTAL		100.00%		2,176,331	\$2,308,875,062	\$2,296,170,765	\$5,930,159	\$1,655,951,475	\$1,687,995,007	73.51%





**GROUP  
ACCIDENT & HEALTH  
INSURANCE  
BY LINE OF BUSINESS  
BY COMPANY**

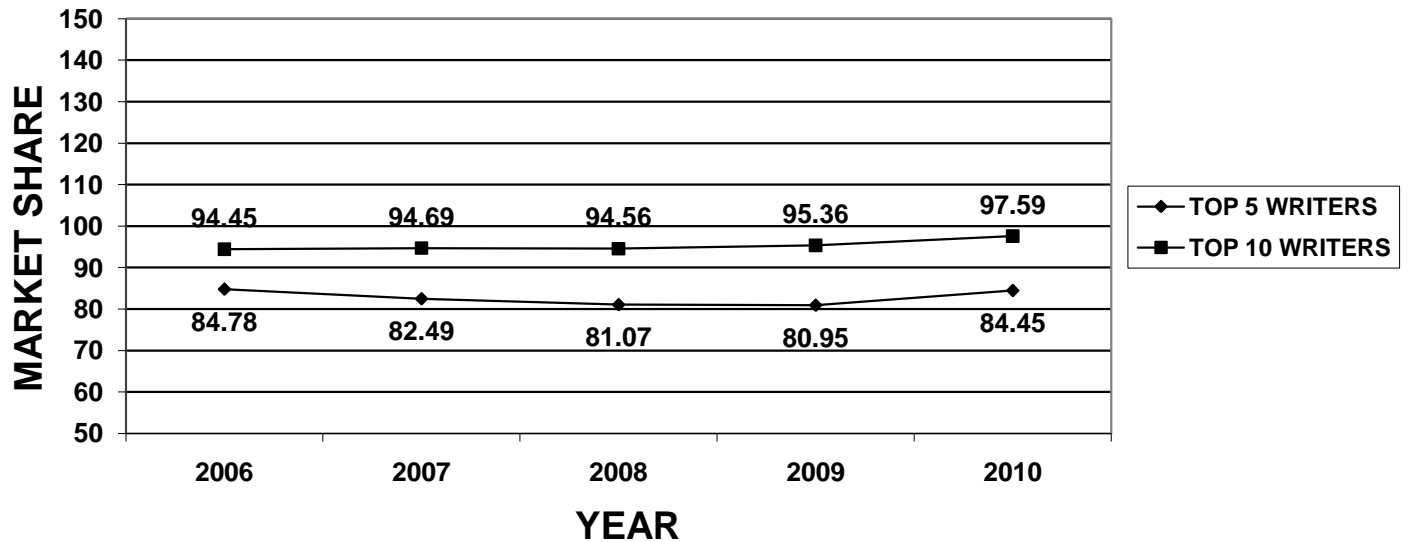


**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - GROUP COMPREHENSIVE MEDICAL EXPENSE  
(SMALL EMPLOYER 2 - 50 EMPLOYEES)**

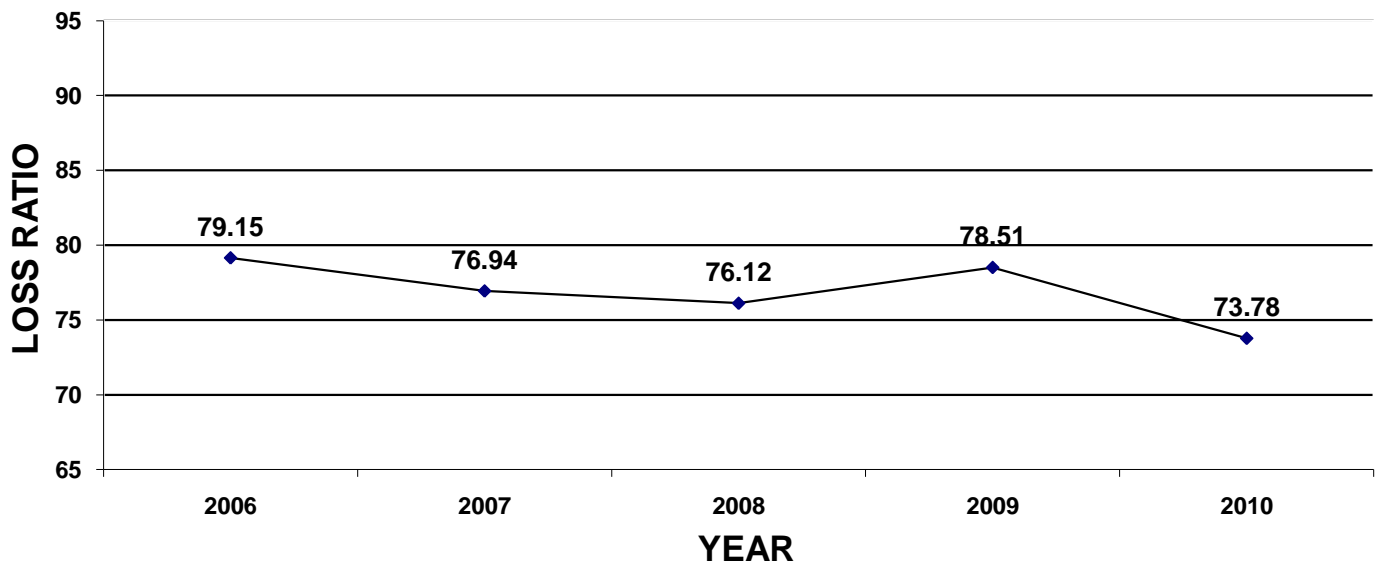
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	2.88%	8	8,033	\$33,721,753	\$33,721,753	\$0	\$24,884,218	\$28,107,382	83.35%
2	AMERICAN ALTERNATIVE INSURANCE CORPORAT	0.20%	14	774	\$2,390,960	\$2,390,960	\$0	\$2,568,110	\$2,574,493	107.68%
3	BEST LIFE AND HEALTH INSURANCE COMPANY	0.00%	25	4	\$41,263	\$39,955	\$0	\$62,309	\$56,736	142.00%
4	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	10.07%	4	29,336	\$118,038,000	\$118,038,000	\$0	\$85,062,000	\$92,031,000	77.97%
5	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.01%	23	0	\$92,202	\$119,142	\$0	\$22,865	\$2,287	1.92%
6	COMMUNITY HEALTH PLAN INSURANCE COMPAN	0.11%	17	690	\$1,247,488	\$1,247,488	\$0	\$1,429,500	\$1,057,693	84.79%
7	CONNECTICUT GENERAL LIFE INS CO	0.05%	21	345	\$558,629	\$560,648	\$0	\$382,552	\$398,165	71.02%
8	CONTINENTAL AMERICAN INSURANCE COMPANY	0.15%	15	4,237	\$1,809,508	\$712,691	\$0	\$78,067	\$157,254	22.06%
9	CONTINENTAL ASSURANCE COMPANY	0.00%	29	0	\$0	\$0	\$0	\$0	\$53	N/A
10	COVENTRY HEALTH AND LIFE INSURANCE COMPA	10.59%	3	35,632	\$124,110,437	\$124,110,437	\$0	\$88,228,167	\$86,990,230	70.09%
11	COX HEALTH SYSTEMS INSURANCE COMPANY	1.03%	11	3,194	\$12,111,192	\$12,111,192	\$0	\$9,937,001	\$10,070,105	83.15%
12	FEDERATED MUTUAL INSURANCE COMPANY	1.65%	9	5,557	\$19,326,180	\$19,325,919	\$0	\$12,600,366	\$12,947,024	66.99%
13	FIRST HEALTH LIFE & HEALTH INSURANCE COMP	0.01%	24	0	\$69,129	\$76,003	\$0	\$328,355	-\$14,297	-18.81%
14	GENWORTH LIFE AND ANNUITY INSURANCE COMF	0.00%	29	0	\$0	\$0	\$0	\$1,593	\$1,603	N/A
15	GUARANTEE TRUST LIFE INSURANCE CO	0.07%	20	120	\$847,393	\$847,393	\$0	\$786,113	\$648,314	76.51%
16	GUARDIAN LIFE INSURANCE COMPANY OF AMERI	0.09%	18	131	\$1,034,337	\$1,041,509	\$0	\$847,390	\$822,134	78.94%
17	HEALTHY ALLIANCE LIFE INSURANCE CO	42.11%	1	133,997	\$493,487,970	\$493,555,498	\$0	\$355,763,299	\$352,858,577	71.49%
18	HUMANA INSURANCE COMPANY	4.41%	6	14,888	\$51,643,912	\$51,757,805	\$0	\$39,436,500	\$38,380,748	74.15%
19	JOHN ALDEN LIFE INSURANCE COMPANY	1.30%	10	4,899	\$15,292,275	\$15,387,564	\$0	\$11,278,884	\$11,802,321	76.70%
20	MADISON NATIONAL LIFE INSURANCE COMPANY I	0.08%	19	361	\$951,852	\$959,071	\$0	\$450,061	\$440,350	45.91%
21	MERCY HEALTH PLANS	5.42%	5	17,582	\$63,485,318	\$63,485,318	\$0	\$54,988,399	\$55,929,775	88.10%
22	METLIFE INSURANCE COMPANY OF CONNECTICU	0.00%	28	49	\$2,813	\$2,813	\$0	\$388	\$11,496	408.67%
23	PRINCIPAL LIFE INSURANCE COMPANY	2.90%	7	8,069	\$33,960,919	\$34,055,173	\$0	\$27,602,717	\$27,160,776	79.76%
24	STANDARD SECURITY LIFE INSURANCE COMPANY	0.01%	22	88	\$161,844	\$159,190	\$0	\$106,922	\$106,922	67.17%
25	TIME INSURANCE COMPANY	0.26%	12	804	\$2,991,289	\$3,049,844	\$0	\$1,894,045	\$1,933,970	63.41%
26	TRUSTMARK LIFE INSURANCE COMPANY	0.11%	16	3,121	\$1,274,222	\$1,270,437	\$0	\$11,645,621	\$11,407,467	897.92%
27	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	27	0	\$3,213	\$3,388	\$0	\$2,929	\$2,567	75.77%
28	UNION SECURITY INSURANCE COMPANY	0.23%	13	432	\$2,691,789	\$2,747,175	\$0	\$1,740,553	\$1,614,501	58.77%
29	UNITED HEALTHCARE INSURANCE COMPANY	16.26%	2	65,339	\$190,578,341	\$190,278,802	\$0	\$124,982,562	\$126,517,490	66.49%
30	WORLD INSURANCE COMPANY	0.00%	26	6	\$16,206	\$15,862	\$0	\$4,651	\$7,594	47.88%
TOTAL		100.00%		337,688	\$1,171,940,434	\$1,171,071,030	\$0	\$857,116,137	\$864,024,730	73.78%

# MISSOURI GROUP COMPREHENSIVE MEDICAL EXPENSE INSURANCE (SMALL EMPLOYER 2 - 50 EMPLOYEES)

## MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



## 5 YEAR LOSS RATIO

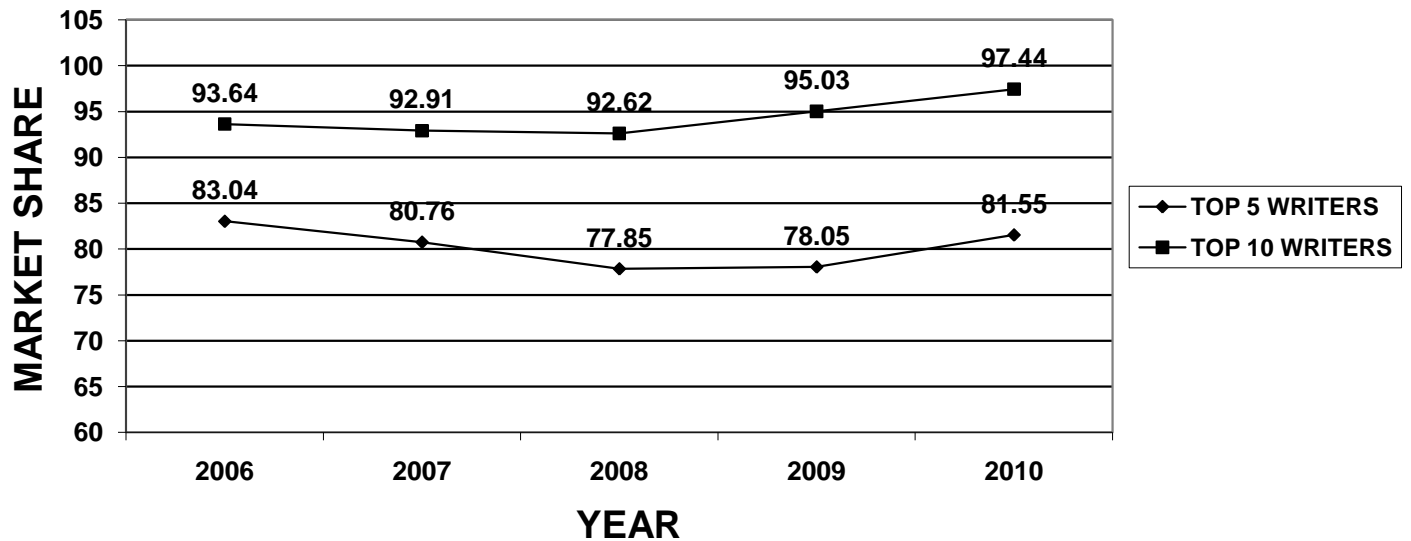


**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - GROUP COMPREHENSIVE MEDICAL EXPENSE  
(SMALL EMPLOYER 3 - 25 EMPLOYEES)**

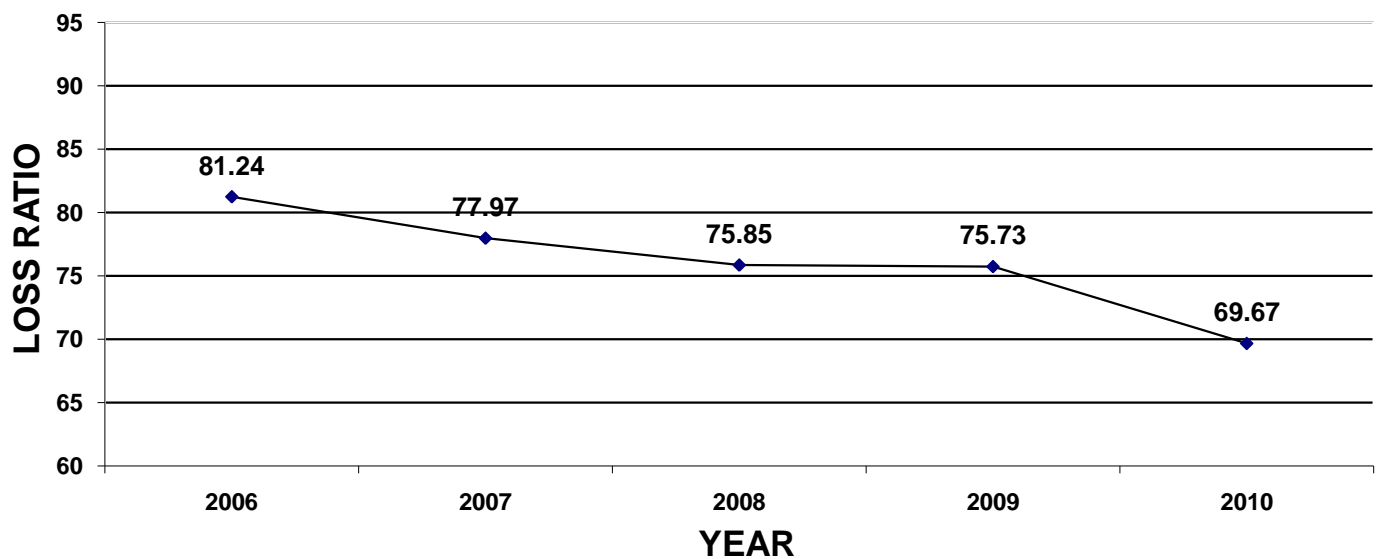
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	2.74%	8	4,927	\$20,141,117	\$20,141,117	\$0	\$14,052,047	\$15,887,995	78.88%
2	AMERICAN ALTERNATIVE INSURANCE CORPORA	0.31%	13	780	\$2,299,087	\$2,299,087	\$0	\$2,532,927	\$2,540,310	110.49%
3	BEST LIFE AND HEALTH INSURANCE COMPANY	0.01%	23	4	\$41,263	\$39,955	\$0	\$62,309	\$56,936	142.50%
4	BLUE CROSS AND BLUE SHIELD OF KANSAS CIT'	11.35%	3	18,866	\$83,364,000	\$83,364,000	\$0	\$56,913,000	\$61,576,000	73.86%
5	COMMUNITY HEALTH PLAN INSURANCE COMPAN	0.14%	15	629	\$1,037,577	\$1,037,577	\$0	\$1,228,000	\$907,700	87.48%
6	CONNECTICUT GENERAL LIFE INS CO	0.08%	19	345	\$558,629	\$560,648	\$0	\$382,552	\$398,165	71.02%
7	COVENTRY HEALTH AND LIFE INSURANCE COMF	10.95%	4	15,127	\$80,416,569	\$80,037,433	\$12,549,689	\$52,566,041	\$36,619,867	45.75%
8	COX HEALTH SYSTEMS INSURANCE COMPANY	0.95%	11	1,711	\$6,997,087	\$6,997,087	\$0	\$5,421,606	\$5,493,230	78.51%
9	FEDERATED MUTUAL INSURANCE COMPANY	1.99%	9	4,224	\$14,620,914	\$14,620,914	\$0	\$9,432,142	\$9,691,204	66.28%
10	FIRST HEALTH LIFE & HEALTH INSURANCE COMF	0.01%	22	0	\$69,129	\$76,003	\$0	\$328,355	-\$14,297	-18.81%
11	GUARANTEE TRUST LIFE INSURANCE CO	0.12%	18	120	\$847,393	\$847,393	\$0	\$786,113	\$648,314	76.51%
12	GUARDIAN LIFE INSURANCE COMPANY OF AMER	0.12%	17	124	\$862,376	\$868,758	\$0	\$746,810	\$715,146	82.32%
13	HEALTHY ALLIANCE LIFE INSURANCE CO	34.97%	1	69,963	\$256,820,337	\$256,855,480	\$0	\$185,145,851	\$183,634,180	71.49%
14	HUMANA INSURANCE COMPANY	5.68%	5	14,028	\$41,748,929	\$41,841,001	\$0	\$30,357,499	\$28,729,292	68.66%
15	JOHN ALDEN LIFE INSURANCE COMPANY	1.51%	10	3,616	\$11,126,258	\$11,195,586	\$0	\$8,476,462	\$8,869,842	79.23%
16	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.00%	25	2	\$11,523	\$9,763	\$0	\$32,002	\$34,849	356.95%
17	MADISON NATIONAL LIFE INSURANCE COMPANY	0.13%	16	361	\$951,852	\$959,071	\$0	\$450,061	\$440,350	45.91%
18	MERCY HEALTH PLANS	5.40%	6	10,294	\$39,696,651	\$39,696,651	\$0	\$32,194,892	\$32,746,053	82.49%
19	METLIFE INSURANCE COMPANY OF CONNECTICI	0.00%	27	49	\$2,813	\$2,813	\$0	\$388	\$11,436	406.54%
20	PRINCIPAL LIFE INSURANCE COMPANY	4.24%	7	7,416	\$31,127,353	\$31,386,688	\$0	\$26,486,230	\$26,062,165	83.04%
21	STANDARD SECURITY LIFE INSURANCE COMPAN	0.02%	20	88	\$161,844	\$159,190	\$0	\$106,922	\$106,922	67.17%
22	TIME INSURANCE COMPANY	0.31%	14	590	\$2,290,770	\$2,335,613	\$0	\$1,331,337	\$1,359,401	58.20%
23	TRUSTMARK LIFE INSURANCE COMPANY	0.01%	21	2,473	\$99,678	\$992,808	\$0	\$9,002,241	\$8,868,168	893.24%
24	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	26	0	\$3,213	\$3,388	\$0	\$2,929	\$2,567	75.77%
25	UNION SECURITY INSURANCE COMPANY	0.35%	12	406	\$2,533,941	\$2,582,339	\$0	\$1,723,799	\$1,574,638	60.98%
26	UNITED HEALTHCARE INSURANCE COMPANY	18.60%	2	44,583	\$136,620,012	\$136,620,012	\$0	\$85,486,764	\$85,486,764	62.57%
27	WORLD INSURANCE COMPANY	0.00%	24	0	\$16,206	\$15,862	\$0	\$4,651	\$7,594	47.88%
TOTAL		100.00%		200,732	\$734,466,521	\$735,546,237	\$12,549,689	\$525,253,930	\$512,454,791	69.67%

## MISSOURI GROUP COMPREHENSIVE MEDICAL EXPENSE INSURANCE (SMALL EMPLOYER 3 - 25 EMPLOYEES)

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO

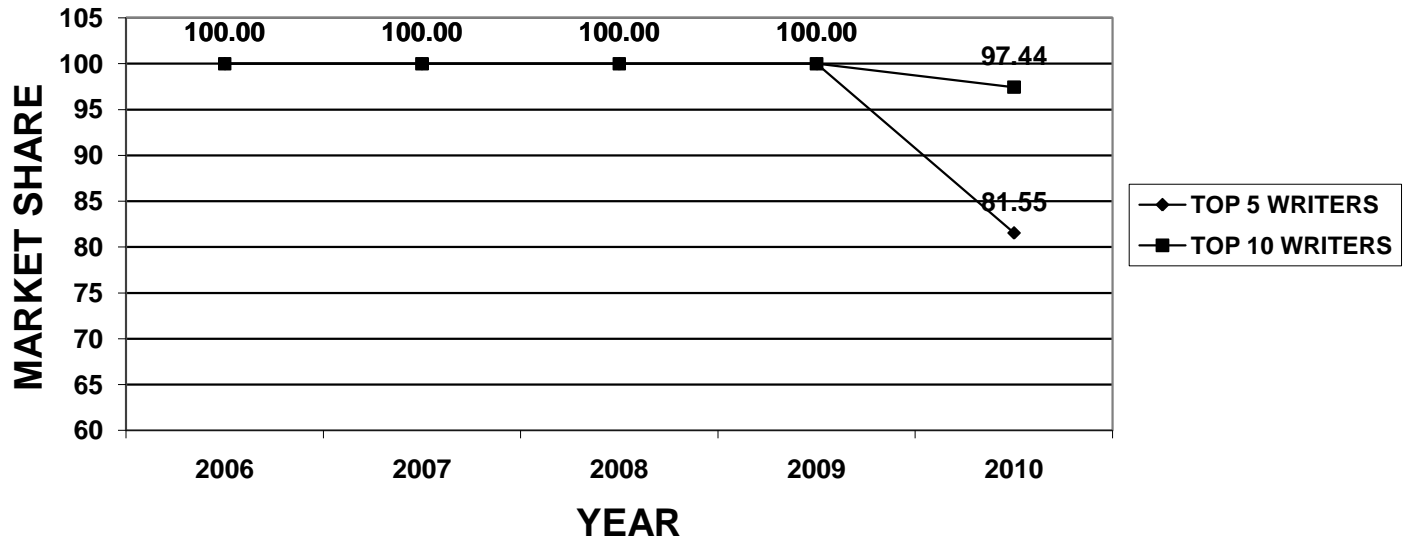


**2010 ACCIDENT AND HEALTH INSURANCE**  
**TOTALS BY LINE OF BUSINESS - GROUP COMPREHENSIVE MEDICAL EXPENSE**  
**(SMALL EMPLOYER 3 - 25 EMPLOYEES) in associations with rate differentials NOT exceeding 20 percent**

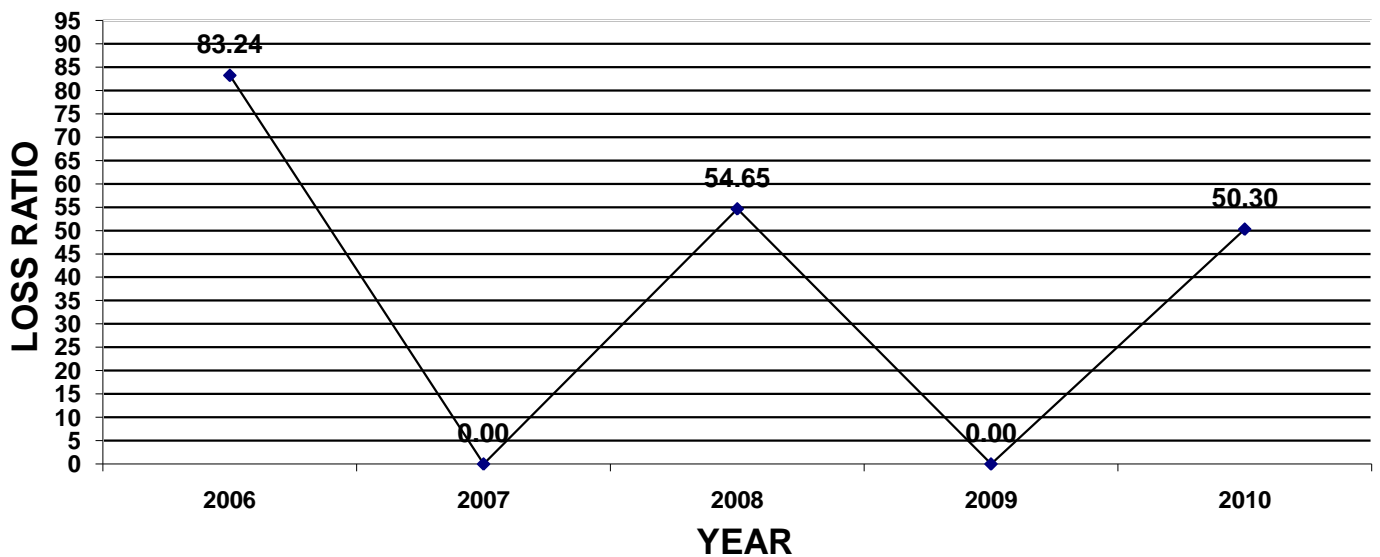
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	2	9	\$0	\$0	\$0	\$392	\$384	N/A
2	WORLD INSURANCE COMPANY	100.00%	1	6	\$16,206	\$15,862	\$0	\$4,651	\$7,594	47.88%
TOTAL		100.00%		15	\$16,206	\$15,862	\$0	\$5,043	\$7,978	50.30%

**MISSOURI GROUP COMPREHENSIVE MEDICAL EXPENSE INSURANCE**  
(SMALL EMPLOYER 3 - 25 EMPLOYEES) In Associations with Rate Differentials not exceeding 20%

**MARKET SHARE OF TOP 5 AND TOP 10 WRITERS**



**5 YEAR LOSS RATIO**





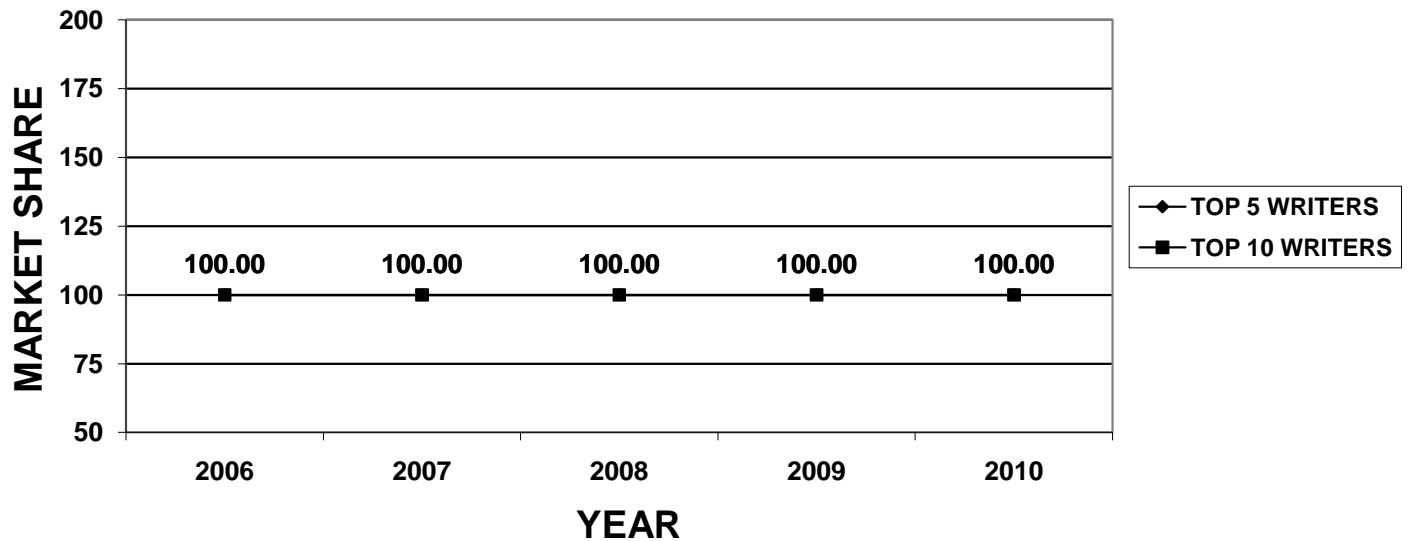
**2010 ACCIDENT AND HEALTH INSURANCE**  
**TOTALS BY LINE OF BUSINESS - GROUP COMPREHENSIVE MEDICAL EXPENSE**  
**(LARGE EMPLOYERS) in association plans with rate differentials NOT exceeding 20 percent**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	COVENTRY HEALTH AND LIFE INSURANCE COMP	100.00%	1	434	\$1,785,144	\$1,785,144	\$0	\$1,679,918	\$1,721,198	96.42%
2	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	2	0	\$0	\$0	\$0	\$386	\$378	N/A
3	TOTAL	100.00%		434	\$1,785,144	\$1,785,144	\$0	\$1,680,304	\$1,721,576	96.44%

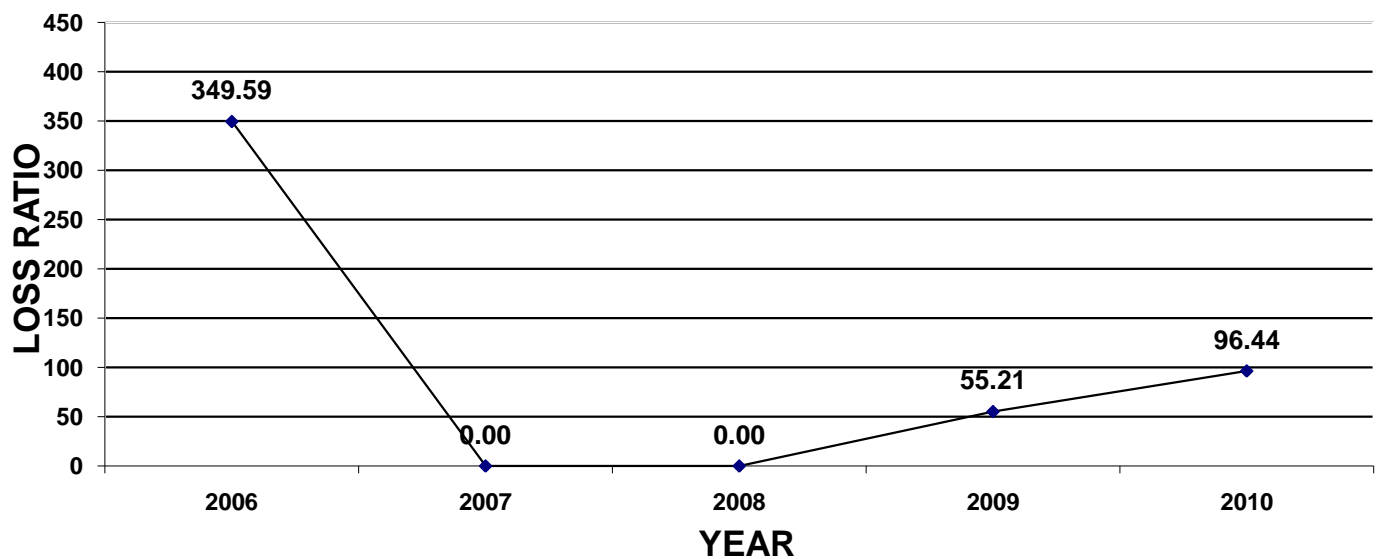
# MISSOURI GROUP COMPREHENSIVE MEDICAL EXPENSE INSURANCE

(LARGE EMPLOYERS) In Association Plans with Rate Differentials not exceeding 20%

## MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



## 5 YEAR LOSS RATIO

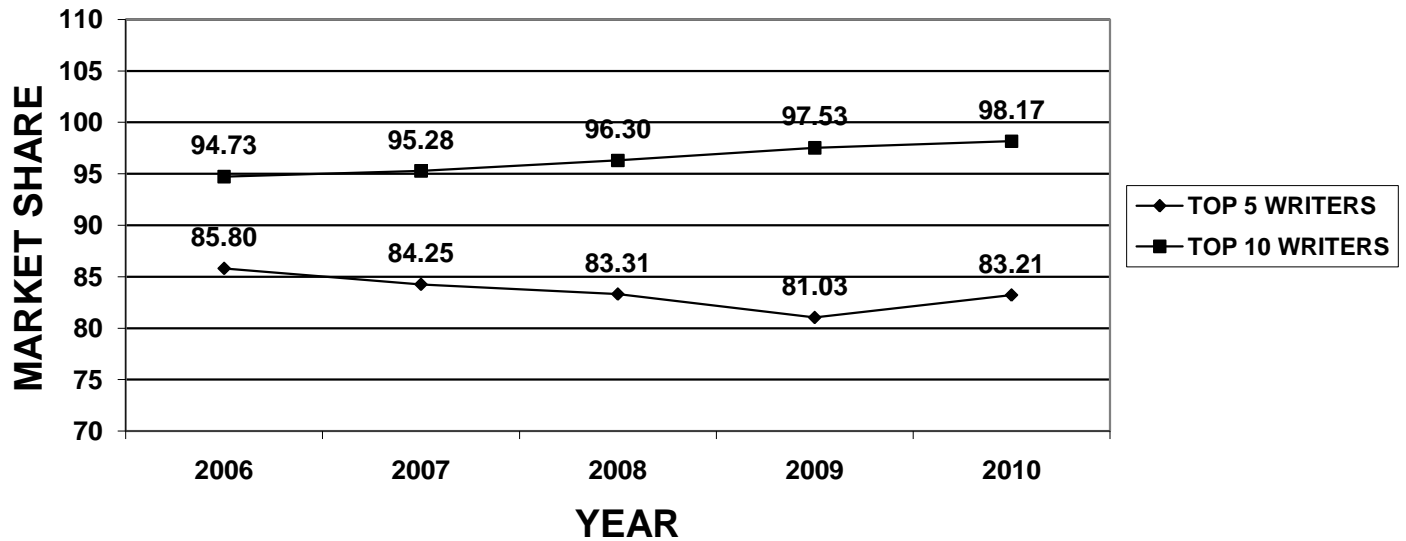


**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - LARGE EMPLOYER /UNION**

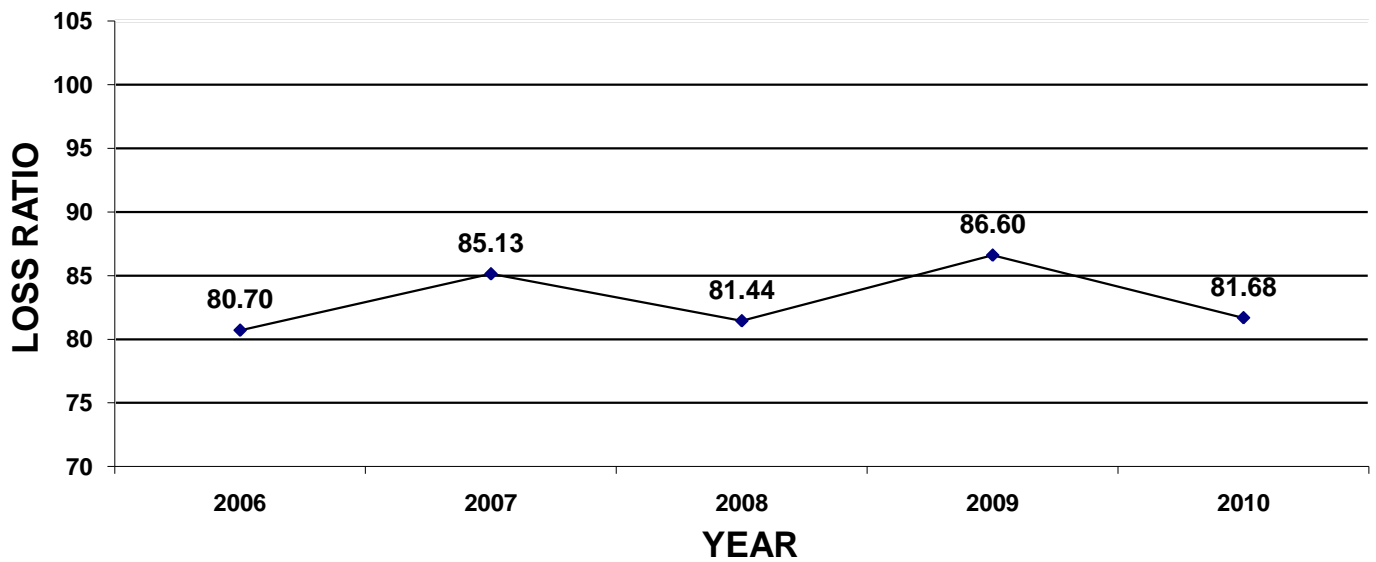
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA HEALTH INSURANCE COMPANY	0.01%	28	690	\$115,943	\$115,943	\$0	\$347,606	\$336,226	289.99%
2	AETNA LIFE INSURANCE COMPANY	3.99%	7	18,148	\$79,785,225	\$80,138,906	\$0	\$66,880,134	\$58,485,900	72.98%
3	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	0.09%	16	313	\$1,740,711	\$1,740,711	\$0	\$1,890,661	\$1,738,345	99.86%
4	AMERICAN GENERAL LIFE INSURANCE COMPANY OF	0.00%	34	0	\$0	\$0	\$0	\$209	\$7	N/A
5	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.07%	18	1,104	\$1,373,859	\$1,406,307	\$0	\$998,780	\$1,033,244	73.47%
6	AMERICAN NATIONAL INSURANCE COMPANY	0.09%	15	1,507	\$1,880,525	\$2,689,912	\$0	\$5,398,819	\$5,464,204	203.14%
7	AXA EQUITABLE LIFE INSURANCE COMPANY	0.00%	34	0	\$0	\$0	\$0	\$54,182	\$54,182	N/A
8	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	13.29%	3	66,301	\$265,886,928	\$265,886,928	\$0	\$224,946,952	\$222,884,022	83.83%
9	COMMUNITY HEALTH PLAN INSURANCE COMPANY	0.06%	19	477	\$1,126,350	\$1,126,350	\$0	\$1,487,393	\$1,100,440	97.70%
10	CONNECTICUT GENERAL LIFE INS CO	5.90%	6	38,279	\$118,042,117	\$118,467,623	\$0	\$92,419,885	\$96,090,483	81.11%
11	CONTINENTAL GENERAL INSURANCE COMPANY	0.03%	24	0	\$600,911	\$652,290	\$0	\$431,685	\$316,977	48.59%
12	COVENTRY HEALTH AND LIFE INSURANCE COMPAN	8.40%	4	48,365	\$168,148,318	\$168,148,318	\$0	\$135,527,819	\$132,781,744	78.97%
13	COX HEALTH SYSTEMS INSURANCE COMPANY	2.88%	8	18,116	\$57,717,310	\$57,717,310	\$0	\$52,106,546	\$52,865,500	91.59%
14	FEDERATED MUTUAL INSURANCE COMPANY	0.15%	13	871	\$3,056,707	\$3,056,707	\$0	\$1,811,909	\$1,861,674	60.90%
15	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMI	0.00%	34	0	\$0	\$0	\$0	\$217,113	\$226,163	N/A
16	GREAT WEST LIFE ASSURANCE COMPANY	0.01%	29	35	\$108,151	\$108,151	\$0	\$1,782	\$1,640	1.52%
17	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	0.00%	30	124	\$68,892	\$62,596	\$0	\$53,612	\$55,695	88.98%
18	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.14%	14	590	\$2,896,799	\$2,916,884	\$0	\$3,155,227	\$3,061,190	104.95%
19	HEALTHY ALLIANCE LIFE INSURANCE CO	31.21%	1	164,748	\$624,419,384	\$622,032,627	\$0	\$499,475,700	\$491,648,400	79.04%
20	HUMANA INSURANCE COMPANY	1.34%	9	6,334	\$26,771,088	\$26,830,127	\$0	\$26,368,109	\$25,455,300	94.88%
21	JOHN ALDEN LIFE INSURANCE COMPANY	0.02%	25	177	\$447,526	\$450,314	\$0	\$203,208	\$212,638	47.22%
22	MERCY HEALTH PLANS	6.36%	5	35,230	\$127,208,949	\$127,208,949	\$0	\$110,183,217	\$112,069,502	88.10%
23	METROPOLITAN LIFE INSURANCE COMPANY	0.01%	27	2,017	\$146,212	\$162,529	\$0	\$15,300	\$19,430	11.95%
24	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	31	0	\$55,990	\$55,990	\$0	\$19,406	\$50,197	89.65%
25	PAN-AMERICAN LIFE INSURANCE COMPANY	0.05%	20	743	\$996,035	\$1,001,131	\$0	\$605,910	\$625,670	62.50%
26	PHOENIX LIFE INSURANCE COMPANY	0.00%	33	0	\$15	\$0	\$0	\$0	\$0	N/A
27	PRINCIPAL LIFE INSURANCE COMPANY	0.84%	10	4,862	\$16,879,530	\$17,396,192	\$0	\$15,468,658	\$15,220,993	87.50%
28	SHELTER LIFE INSURANCE COMPANY	0.51%	11	1,758	\$10,152,630	\$10,150,339	\$0	\$10,005,765	\$9,703,324	95.60%
29	SIERRA HEALTH & LIFE INSURANCE COMPANY INC	0.05%	21	557	\$924,445	\$924,445	\$0	\$562,792	\$823,222	89.05%
30	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	0.39%	12	1,776	\$7,760,986	\$7,760,986	\$0	\$7,777,235	\$7,882,694	101.57%
31	TIME INSURANCE COMPANY	0.02%	26	185	\$342,469	\$349,173	\$0	\$383,257	\$391,336	112.08%
32	TRAVELERS INDEMNITY COMPANY OF CONNECTICU	0.00%	34	0	\$0	\$0	\$0	\$0	-\$62,559	N/A
33	TRUSTMARK LIFE INSURANCE COMPANY	0.07%	17	596	\$1,426,660	\$1,422,425	\$0	\$1,468,264	\$1,438,258	101.11%
34	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	32	0	\$34,029	\$35,883	\$0	\$31,017	\$27,182	75.75%
35	UNITED HEALTHCARE INSURANCE COMPANY	23.96%	2	109,293	\$479,322,069	\$479,863,593	\$0	\$386,448,992	\$389,532,452	81.18%
36	UNITED STATES FIRE INSURANCE COMPANY	0.03%	23	628	\$613,606	\$613,606	\$0	\$543,322	\$611,416	99.64%
37	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.04%	22	1,247	\$824,430	\$483,933	\$0	\$505,721	\$319,881	66.10%
TOTAL		100.00%		525,071	\$2,000,874,799	\$2,000,977,178	\$0	\$1,647,796,187	\$1,634,326,972	81.68%

## MISSOURI GROUP COMPREHENSIVE MEDICAL EXPENSE INSURANCE (LARGE EMPLOYER)

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO

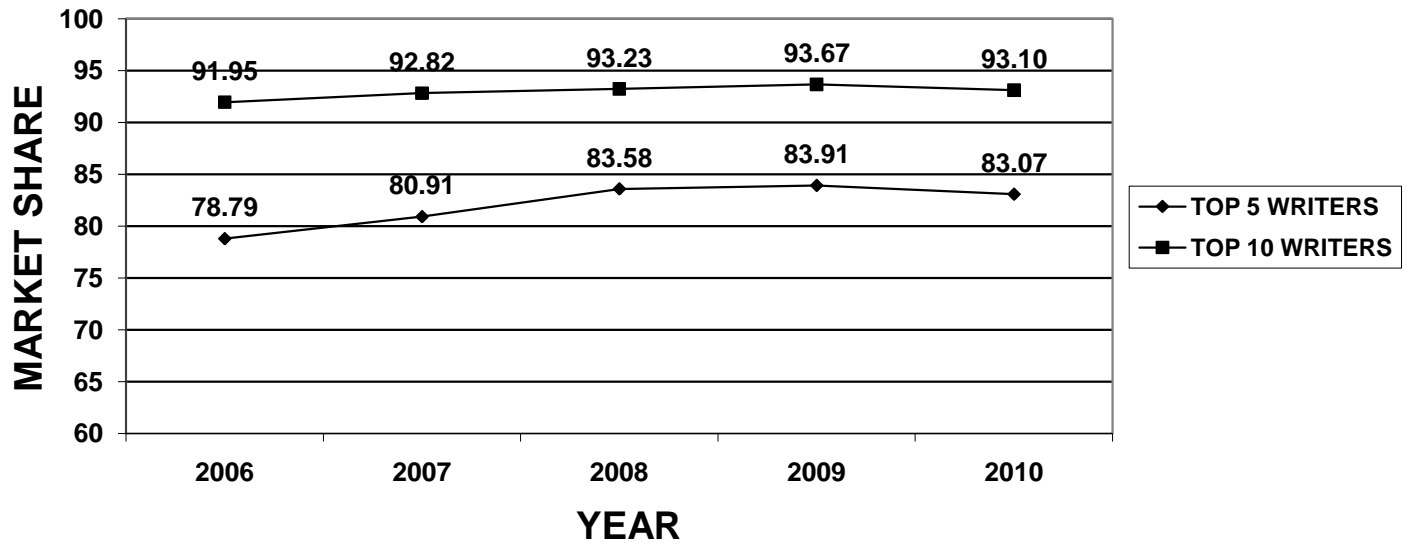


**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - ASSOCIATION**

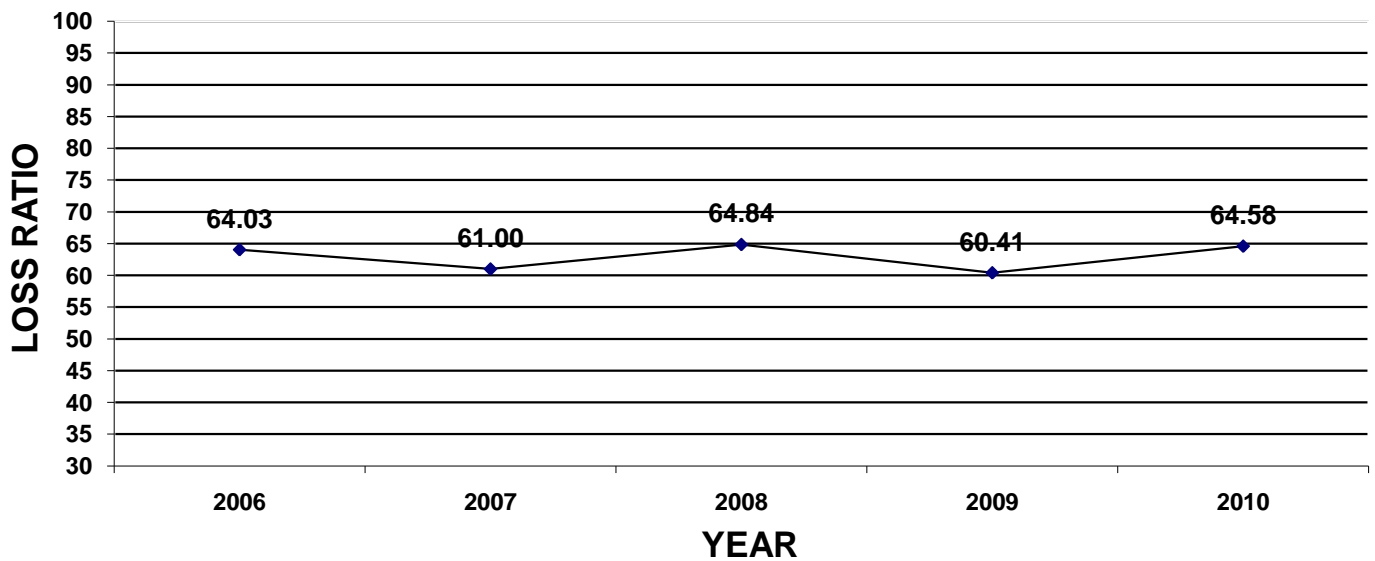
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	5.96%	3	16,471	\$10,514,902	\$10,501,674	\$0	\$11,594,674	\$12,661,710	120.57%
2	AMERICAN ALTERNATIVE INSURANCE CORPORATIO	0.02%	27	36	\$35,724	\$35,724	\$0	\$14,595	\$14,595	40.85%
3	AMERICAN MEDICAL SECURITY LIFE INSURANCE CO	3.27%	4	1,741	\$5,762,417	\$5,802,126	\$0	\$4,044,850	\$3,914,562	67.47%
4	AMERICAN NATIONAL LIFE INSURANCE COMPANY OI	0.88%	14	355	\$1,555,437	\$1,578,616	\$0	\$1,368,233	\$1,137,353	72.05%
5	AMERICAN REPUBLIC INSURANCE COMPANY	2.34%	7	2,029	\$4,128,885	\$4,093,175	\$0	\$3,545,644	\$3,357,286	82.02%
6	BEST LIFE AND HEALTH INSURANCE COMPANY	0.00%	36	0	\$0	\$0	\$0	\$1,644	\$1,497	N/A
7	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.38%	17	0	\$668,650	\$685,819	\$0	\$289,141	\$226,804	33.07%
8	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.14%	18	105	\$239,151	\$234,873	\$0	\$142,932	\$79,714	33.94%
9	COMPANION LIFE INSURANCE COMPANY	1.60%	9	1,009	\$2,826,268	\$2,826,367	\$0	\$1,184,300	\$1,261,359	44.63%
10	CONNECTICUT GENERAL LIFE INS CO	0.01%	30	1	\$16,327	\$16,386	\$0	\$17,525	\$18,240	111.31%
11	COVENTRY HEALTH AND LIFE INSURANCE COMPAN	1.01%	13	434	\$1,785,144	\$1,785,144	\$0	\$1,679,918	\$1,721,198	96.42%
12	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.57%	16	628	\$997,652	\$991,973	\$0	\$464,583	\$480,921	48.48%
13	GOLDEN RULE INSURANCE COMPANY	44.29%	1	45,617	\$78,089,049	\$77,106,985	\$0	\$41,048,965	\$43,299,912	56.16%
14	GUARANTEE TRUST LIFE INSURANCE CO	0.13%	19	17	\$221,933	\$221,980	\$0	\$448,887	\$370,515	166.91%
15	HCC LIFE INSURANCE COMPANY	0.03%	26	192	\$45,219	\$38,127	\$0	\$22,839	\$23,594	61.88%
16	HEALTHY ALLIANCE LIFE INSURANCE CO	1.47%	11	445	\$2,592,229	\$2,592,488	\$0	\$1,679,491	\$1,693,263	65.31%
17	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.07%	22	126	\$124,049	\$124,049	\$0	\$136,888	\$103,979	83.82%
18	JOHN ALDEN LIFE INSURANCE COMPANY	2.93%	5	2,344	\$5,164,552	\$5,197,842	\$0	\$2,331,238	\$2,398,350	46.14%
19	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.02%	29	95	\$28,512	\$28,512	\$0	\$258,594	\$252,362	885.11%
20	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.04%	25	28	\$73,828	\$74,388	\$0	\$34,908	\$34,155	45.91%
21	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	2.64%	6	1,538	\$4,659,583	\$4,733,812	\$0	\$2,385,108	\$1,657,524	35.01%
22	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	1.22%	12	743	\$2,158,894	\$2,249,256	\$0	\$1,304,100	\$1,192,892	53.03%
23	MONY LIFE INSURANCE COMPANY	0.00%	34	1	\$427	\$428	\$0	\$147,000	\$89,095	20816.59%
24	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.07%	21	233	\$126,788	\$125,962	\$0	\$159,414	\$162,510	129.02%
25	NATIONAL HEALTH INSURANCE COMPANY	0.12%	20	14	\$211,000	\$211,000	\$0	\$153,781	\$154,261	73.11%
26	NATIONWIDE LIFE INSURANCE COMPANY	0.01%	31	58	\$11,791	\$11,862	\$0	\$1,918	\$1,918	16.17%
27	NEW YORK LIFE INSURANCE COMPANY	1.56%	10	929	\$2,747,522	\$2,680,729	\$140,194	\$3,991,310	\$4,455,473	166.20%
28	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.02%	28	4	\$34,603	\$36,445	\$0	\$40,135	\$41,432	113.68%
29	PRIMERICA LIFE INSURANCE COMPANY	0.00%	33	2	\$1,277	\$1,277	\$0	\$0	\$273	21.38%
30	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.05%	24	40	\$90,123	\$100,786	\$0	\$104,346	-\$53,792	-53.37%
31	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.58%	15	958	\$1,017,193	\$1,011,754	\$0	\$688,646	\$687,758	67.98%
32	STARR INDEMNITY & LIABILITY COMPANY	0.06%	23	1,009	\$113,756	\$113,756	\$0	\$8,483	\$55,080	48.42%
33	TIME INSURANCE COMPANY	26.61%	2	22,183	\$46,921,758	\$47,074,947	\$0	\$30,189,409	\$29,446,108	62.55%
34	TRANSAMERICA LIFE INSURANCE COMPANY	0.00%	35	1	\$244	\$266	\$0	\$0	\$0	0.00%
35	TRUSTMARK INSURANCE COMPANY	0.00%	32	7	\$6,686	\$6,697	\$0	\$0	\$0	0.00%
36	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	36	11	\$0	\$0	\$0	\$0	\$0	N/A
37	WORLD INSURANCE COMPANY	1.89%	8	1,662	\$3,331,152	\$3,281,523	\$0	\$2,087,701	\$2,437,287	74.27%
TOTAL		100.00%		101,066	\$176,302,725	\$175,576,748	\$140,194	\$111,571,200	\$113,379,188	64.58%

## MISSOURI GROUP COMPREHENSIVE MEDICAL EXPENSE INSURANCE (ASSOCIATION)

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO

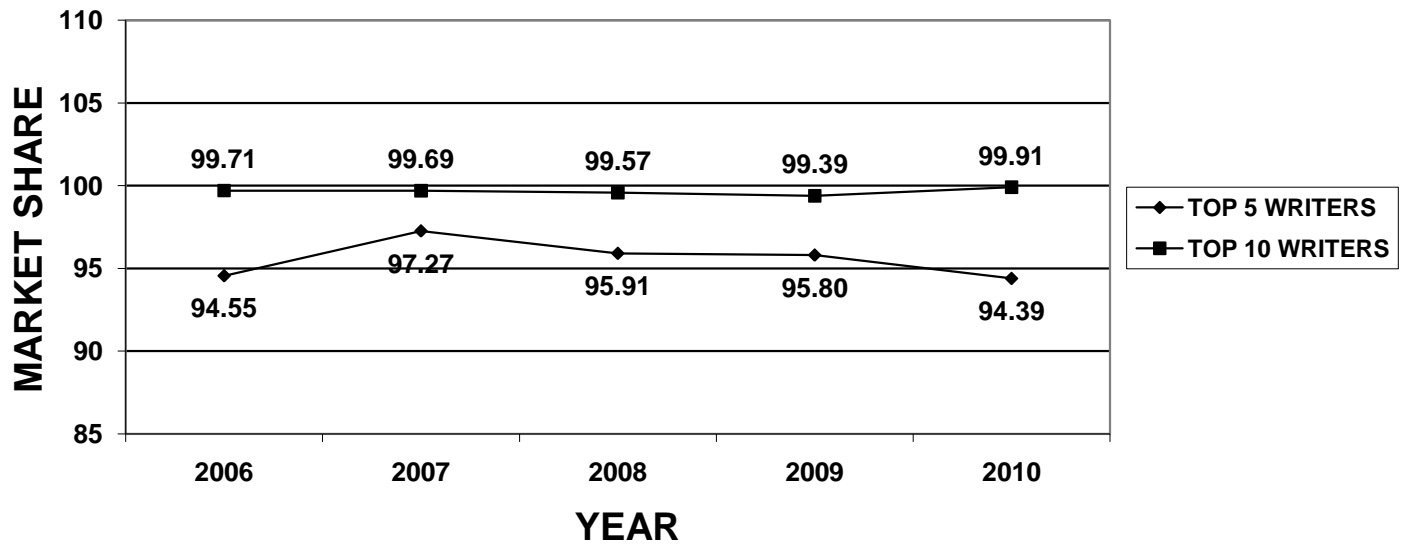


**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - DISCRETIONARY**

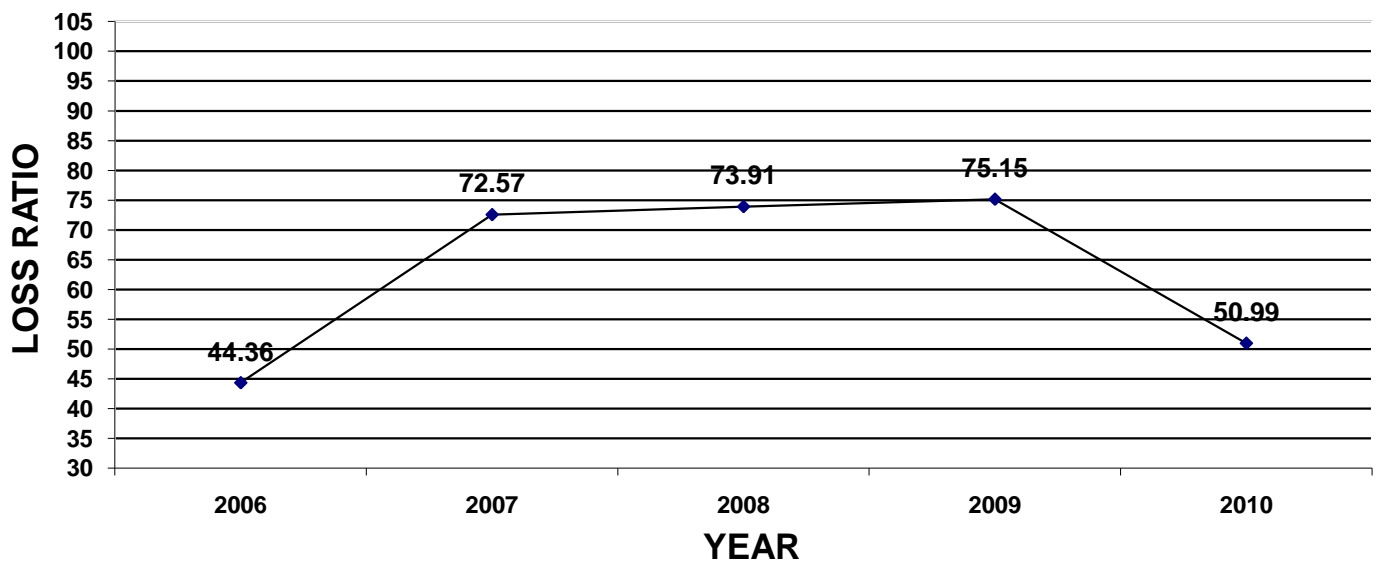
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN REPUBLIC INSURANCE COMPANY	6.15%	3	27	\$245,786	\$248,417	\$0	\$126,955	\$110,098	44.32%
2	CELTIC INSURANCE COMPANY	1.38%	7	3	\$55,320	\$27,985	\$0	\$34,718	\$34,733	124.11%
3	FIDELITY SECURITY LIFE INSURANCE COMPANY	2.26%	6	41	\$90,223	\$93,454	\$0	\$13,661	-\$61,026	-65.30%
4	GUARANTEE TRUST LIFE INSURANCE CO	0.16%	10	1	\$6,415	\$6,533	\$0	\$0	\$0	0.00%
5	JOHN ALDEN LIFE INSURANCE COMPANY	6.37%	2	52	\$254,297	\$255,880	\$0	\$99,606	\$104,228	40.73%
6	MUTUAL OF OMAHA INSURANCE COMPANY	0.05%	11	1	\$1,988	\$2,236	\$0	-\$289	-\$1,541	-68.92%
7	NATIONAL UNION FIRE INSURANCE COMPANY OF PI	0.04%	12	2,142	\$1,695	\$41,179	\$0	\$78,261	\$54,883	133.28%
8	RESERVE NATIONAL INSURANCE COMPANY	3.66%	4	55	\$146,332	\$154,117	\$0	\$27,039	\$5,398	3.50%
9	TIME INSURANCE COMPANY	2.45%	5	9	\$97,699	\$99,611	\$0	\$22,414	\$22,886	22.98%
10	TRUSTMARK INSURANCE COMPANY	0.67%	9	3	\$26,627	\$26,667	\$0	\$2,288	\$3,003	11.26%
11	UNION SECURITY INSURANCE COMPANY	1.05%	8	3	\$41,899	\$38,419	\$0	\$10,210	\$12,675	32.99%
12	UNITED SECURITY LIFE AND HEALTH INSURANCE CO	75.76%	1	917	\$3,026,726	\$3,046,824	\$0	\$1,868,240	\$1,775,310	58.27%
TOTAL		100.00%		3,254	\$3,995,007	\$4,041,322	\$0	\$2,283,103	\$2,060,647	50.99%

## MISSOURI GROUP COMPREHENSIVE MEDICAL EXPENSE INSURANCE (DISCRETIONARY)

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO



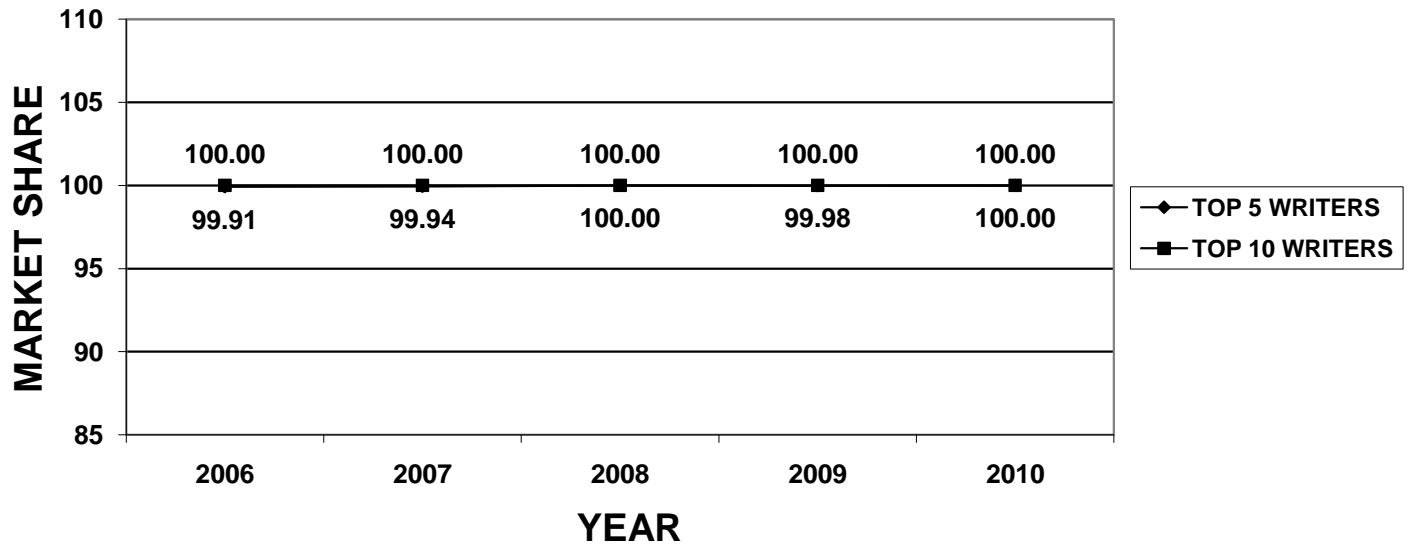


**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - FEDERAL EMPLOYEES**

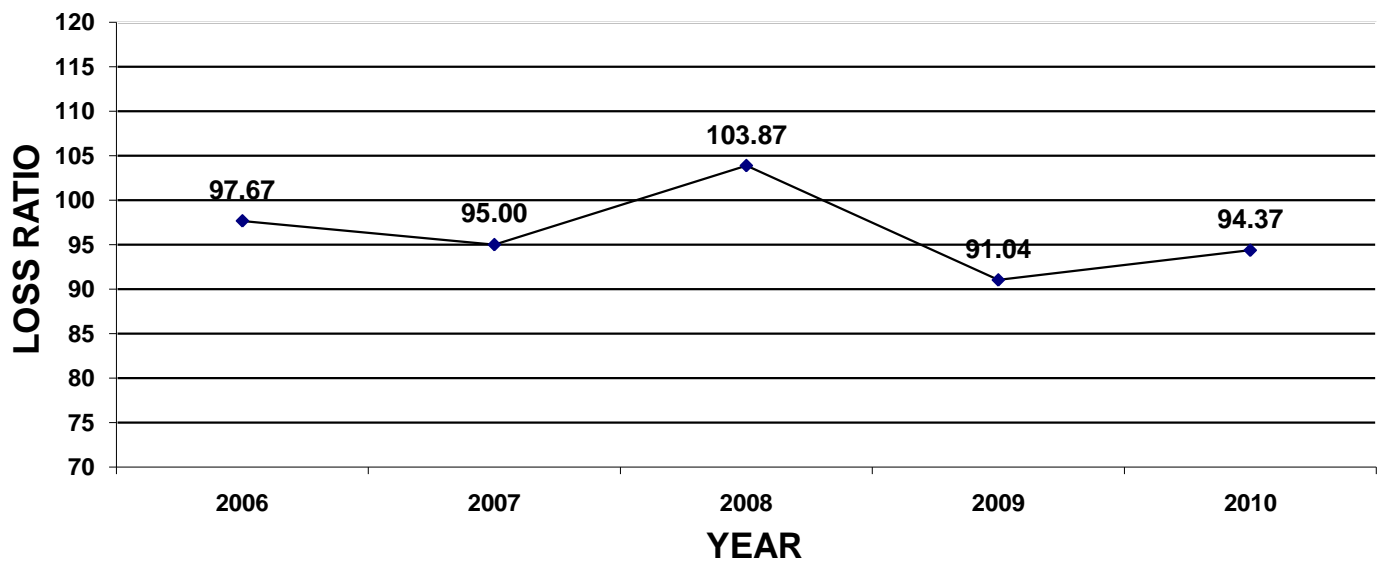
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	1.52%	3	6,569	\$7,419,336	\$7,298,167	\$0	\$6,001,256	\$6,312,593	86.50%
2	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	45.07%	2	39,768	\$219,868,083	\$219,868,083	\$0	\$202,824,076	\$206,397,082	93.87%
3	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	0.00%	5	0	\$28	\$28	\$0	\$1,416	-\$392	-1400.00%
4	HEALTHY ALLIANCE LIFE INSURANCE CO	53.30%	1	49,341	\$260,028,264	\$260,028,264	\$0	\$249,163,182	\$247,048,173	95.01%
5	UNITED HEALTHCARE INSURANCE COMPANY	0.11%	4	38,397	\$513,202	\$513,202	\$0	\$405,359	\$482,468	94.01%
TOTAL		100.00%		134,075	\$487,828,913	\$487,707,744	\$0	\$458,395,289	\$460,239,924	94.37%

# MISSOURI GROUP COMPREHENSIVE MEDICAL EXPENSE INSURANCE (FEDERAL EMPLOYEES)

## MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



## 5 YEAR LOSS RATIO



**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - TOTAL GROUP COMPREHENSIVE MEDICAL EXPENSE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA HEALTH INSURANCE COMPANY	0.00%	51	690	\$115,943	\$115,943	\$0	\$347,606	\$336,226	289.99%
2	AETNA LIFE INSURANCE COMPANY	3.42%	6	49,221	\$131,441,216	\$131,660,500	\$0	\$109,360,282	\$105,567,585	80.18%
3	AMERICAN ALTERNATIVE INSURANCE CORPORATIO	0.06%	27	810	\$2,426,684	\$2,426,684	\$0	\$2,582,705	\$2,589,088	106.69%
4	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	0.05%	32	313	\$1,740,711	\$1,740,711	\$0	\$1,890,661	\$1,738,345	99.86%
5	AMERICAN GENERAL LIFE INSURANCE COMPANY OF	0.00%	73	0	\$0	\$0	\$0	\$209	\$7	N/A
6	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.04%	34	1,104	\$1,373,859	\$1,406,307	\$0	\$998,780	\$1,033,244	73.47%
7	AMERICAN MEDICAL SECURITY LIFE INSURANCE CO	0.15%	17	1,741	\$5,762,417	\$5,802,126	\$0	\$4,044,850	\$3,914,562	67.47%
8	AMERICAN NATIONAL INSURANCE COMPANY	0.05%	30	1,507	\$1,880,525	\$2,689,912	\$0	\$5,398,819	\$5,464,204	203.14%
9	AMERICAN NATIONAL LIFE INSURANCE COMPANY OI	0.04%	33	355	\$1,555,437	\$1,578,616	\$0	\$1,368,233	\$1,137,353	72.05%
10	AMERICAN REPUBLIC INSURANCE COMPANY	0.11%	19	2,056	\$4,374,671	\$4,341,592	\$0	\$3,672,599	\$3,467,384	79.86%
11	AXA EQUITABLE LIFE INSURANCE COMPANY	0.00%	73	0	\$0	\$0	\$0	\$54,182	\$54,182	N/A
12	BEST LIFE AND HEALTH INSURANCE COMPANY	0.00%	61	4	\$41,263	\$39,955	\$0	\$63,953	\$58,233	145.75%
13	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	15.72%	3	135,405	\$603,793,011	\$603,793,011	\$0	\$512,833,028	\$521,312,104	86.34%
14	CELTIC INSURANCE COMPANY	0.00%	59	3	\$55,320	\$27,985	\$0	\$34,718	\$34,733	124.11%
15	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.02%	42	0	\$760,852	\$804,961	\$0	\$312,006	\$229,091	28.46%
16	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.01%	45	105	\$239,151	\$234,873	\$0	\$142,932	\$79,714	33.94%
17	COMMUNITY HEALTH PLAN INSURANCE COMPANY	0.06%	28	1,167	\$2,373,838	\$2,373,838	\$0	\$2,916,893	\$2,158,133	90.91%
18	COMPANION LIFE INSURANCE COMPANY	0.07%	23	1,009	\$2,826,268	\$2,826,367	\$0	\$1,184,300	\$1,261,359	44.63%
19	CONNECTICUT GENERAL LIFE INS CO	3.09%	7	38,625	\$118,617,073	\$119,044,657	\$0	\$92,819,962	\$96,506,888	81.07%
20	CONTINENTAL AMERICAN INSURANCE COMPANY	0.05%	31	4,237	\$1,809,508	\$712,691	\$0	\$78,067	\$157,254	22.06%
21	CONTINENTAL ASSURANCE COMPANY	0.00%	73	0	\$0	\$0	\$0	\$0	\$53	N/A
22	CONTINENTAL GENERAL INSURANCE COMPANY	0.02%	44	0	\$600,911	\$652,290	\$0	\$431,685	\$316,977	48.59%
23	COVENTRY HEALTH AND LIFE INSURANCE COMPAN	7.66%	4	84,431	\$294,043,927	\$294,043,927	\$0	\$225,437,320	\$221,492,780	75.33%
24	COX HEALTH SYSTEMS INSURANCE COMPANY	1.82%	10	21,310	\$69,828,502	\$69,828,502	\$0	\$62,043,547	\$62,935,605	90.13%
25	FEDERATED MUTUAL INSURANCE COMPANY	0.58%	13	6,428	\$22,382,887	\$22,382,626	\$0	\$14,412,275	\$14,808,698	66.16%
26	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	54	41	\$90,223	\$93,454	\$0	\$13,661	-\$61,026	-65.30%
27	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COM	0.00%	73	0	\$0	\$0	\$0	\$217,113	\$226,163	N/A
28	FIRST HEALTH LIFE & HEALTH INSURANCE COMPAN	0.00%	56	0	\$69,129	\$76,003	\$0	\$328,355	-\$14,297	-18.81%
29	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.03%	38	628	\$997,652	\$991,973	\$0	\$464,583	\$480,921	48.48%
30	GENWORTH LIFE AND ANNUITY INSURANCE COMPAI	0.00%	73	0	\$0	\$0	\$0	\$1,593	\$1,603	N/A
31	GOLDEN RULE INSURANCE COMPANY	2.03%	9	45,617	\$78,089,049	\$77,106,985	\$0	\$41,048,965	\$43,299,912	56.16%
32	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	53	35	\$108,151	\$108,151	\$0	\$1,782	\$1,640	1.52%
33	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	0.00%	57	124	\$68,892	\$62,596	\$0	\$53,612	\$55,695	88.98%
34	GUARANTEE TRUST LIFE INSURANCE CO	0.03%	36	138	\$1,075,741	\$1,075,906	\$0	\$1,235,000	\$1,018,829	94.69%
35	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.10%	20	721	\$3,931,136	\$3,958,393	\$0	\$4,002,617	\$3,883,324	98.10%
36	HCC LIFE INSURANCE COMPANY	0.00%	60	192	\$45,219	\$38,127	\$0	\$22,839	\$23,594	61.88%
37	HEALTHY ALLIANCE LIFE INSURANCE CO	35.94%	1	348,531	\$1,380,527,847	\$1,378,208,877	\$0	\$1,106,081,672	\$1,093,248,413	79.32%
38	HUMANA INSURANCE COMPANY	2.04%	8	21,222	\$78,415,000	\$78,587,932	\$0	\$65,804,609	\$63,836,048	81.23%
39	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.00%	50	126	\$124,049	\$124,049	\$0	\$136,888	\$103,979	83.82%
40	JOHN ALDEN LIFE INSURANCE COMPANY	0.55%	14	7,472	\$21,158,650	\$21,291,600	\$0	\$13,912,936	\$14,517,537	68.18%
41	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	65	95	\$28,512	\$28,512	\$0	\$258,594	\$252,362	885.11%
42	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.03%	37	389	\$1,025,680	\$1,033,459	\$0	\$484,969	\$474,505	45.91%
43	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.12%	18	1,538	\$4,659,583	\$4,733,812	\$0	\$2,385,108	\$1,657,524	35.01%
44	MERCY HEALTH PLANS	4.96%	5	52,812	\$190,694,267	\$190,694,267	\$0	\$165,171,616	\$167,999,277	88.10%
45	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.00%	66	49	\$2,813	\$2,813	\$0	\$388	\$11,496	408.67%
46	METROPOLITAN LIFE INSURANCE COMPANY	0.00%	48	2,017	\$146,212	\$162,529	\$0	\$15,300	\$19,430	11.95%
47	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.06%	29	743	\$2,158,894	\$2,249,256	\$0	\$1,304,100	\$1,192,892	53.03%
48	MONY LIFE INSURANCE COMPANY	0.00%	70	1	\$427	\$428	\$0	\$147,000	\$89,095	20816.59%
49	MUTUAL OF OMAHA INSURANCE COMPANY	0.00%	67	1	\$1,988	\$2,236	\$0	-\$289	-\$1,541	-68.92%
50	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	49	233	\$126,788	\$125,962	\$0	\$159,414	\$162,510	129.02%
51	NATIONAL HEALTH INSURANCE COMPANY	0.01%	46	14	\$211,000	\$211,000	\$0	\$153,781	\$154,261	73.11%
52	NATIONAL UNION FIRE INSURANCE COMPANY OF PIT	0.00%	68	2,142	\$1,695	\$41,179	\$0	\$78,261	\$54,883	133.28%
53	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	58	58	\$67,781	\$67,852	\$0	\$21,324	\$52,115	76.81%
54	NEW YORK LIFE INSURANCE COMPANY	0.07%	24	929	\$2,747,522	\$2,680,729	\$140,194	\$3,991,310	\$4,455,473	166.20%
55	PAN-AMERICAN LIFE INSURANCE COMPANY	0.03%	39	743	\$996,035	\$1,001,131	\$0	\$605,910	\$625,670	62.50%
56	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.00%	63	4	\$34,603	\$36,445	\$0	\$40,135	\$41,432	113.68%
57	PHOENIX LIFE INSURANCE COMPANY	0.00%	72	0	\$15	\$0	\$0	\$0	\$0	N/A
58	PRIMERICA LIFE INSURANCE COMPANY	0.00%	69	2	\$1,277	\$1,277	\$0	\$0	\$273	21.38%
59	PRINCIPAL LIFE INSURANCE COMPANY	1.32%	11	12,931	\$50,840,449	\$51,451,365	\$0	\$43,071,375	\$42,381,769	82.37%
60	RESERVE NATIONAL INSURANCE COMPANY	0.00%	47	55	\$146,332	\$154,117	\$0	\$27,039	\$5,398	3.50%
61	SHELTER LIFE INSURANCE COMPANY	0.26%	15	1,758	\$10,152,630	\$10,150,339	\$0	\$10,005,765	\$9,703,324	95.60%
62	SIERRA HEALTH & LIFE INSURANCE COMPANY INC	0.02%	40	557	\$924,445	\$924,445	\$0	\$562,792	\$823,222	89.05%
63	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	55	40	\$90,123	\$100,786	\$0	\$104,346	-\$53,792	-53.37%
64	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.03%	35	1,046	\$1,179,037	\$1,170,944	\$0	\$795,568	\$794,680	67.87%
65	STARR INDEMNITY & LIABILITY COMPANY	0.00%	52	1,009	\$113,756	\$113,756	\$0	\$8,483	\$55,080	48.42%
66	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	0.20%	16	1,776	\$7,760,986	\$7,760,986	\$0	\$7,777,235	\$7,882,694	101.57%
67	TIME INSURANCE COMPANY	1.31%	12	23,181	\$50,353,215	\$50,573,575	\$0	\$32,489,125	\$31,794,300	62.87%
68	TRANSAMERICA LIFE INSURANCE COMPANY	0.00%	71	1	\$244	\$266	\$0	\$0	\$0	0.00%
69	TRAVELERS INDEMNITY COMPANY OF CONNECTICU	0.00%	73	0	\$0	\$0	\$0	\$0	-\$62,559	N/A
70	TRUSTMARK INSURANCE COMPANY	0.00%	64	10	\$33,313	\$33,364	\$0	\$2,288	\$3,003	9.00%
71	TRUSTMARK LIFE INSURANCE COMPANY	0.07%	26	3,728	\$2,700,882	\$2,692,862	\$0	\$13,113,885	\$12,845,725	477.03%
72	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	62	0	\$37,242	\$39,271	\$0	\$33,946	\$29,749	75.75%
73	UNION SECURITY INSURANCE COMPANY	0.07%	25	435	\$2,733,688	\$2,785,594	\$0	\$1,750,763	\$1,627,176	58.41%

**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - TOTAL GROUP COMPREHENSIVE MEDICAL EXPENSE**

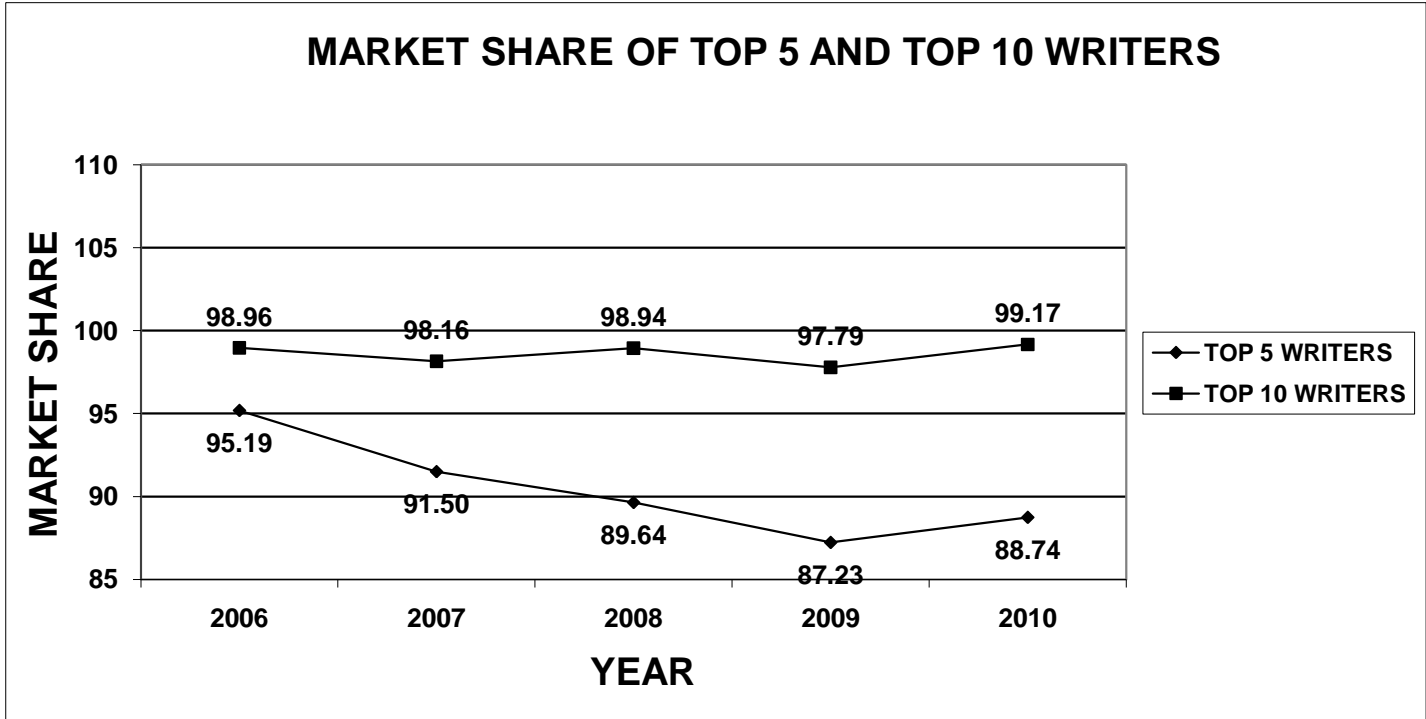
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
74	UNITED HEALTHCARE INSURANCE COMPANY	17.45%	2	213,029	\$670,413,612	\$670,655,597	\$0	\$511,836,913	\$516,532,410	77.02%
75	UNITED SECURITY LIFE AND HEALTH INSURANCE CO	0.08%	22	917	\$3,026,726	\$3,046,824	\$0	\$1,868,240	\$1,775,310	58.27%
76	UNITED STATES FIRE INSURANCE COMPANY	0.02%	43	628	\$613,606	\$613,606	\$0	\$543,322	\$611,416	99.64%
77	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.02%	41	1,247	\$824,430	\$483,933	\$0	\$505,721	\$319,881	66.10%
78	WORLD INSURANCE COMPANY	0.09%	21	1,668	\$3,347,358	\$3,297,385	\$0	\$2,092,352	\$2,444,881	74.15%
TOTAL		100.00%		1,101,154	\$3,840,941,878	\$3,839,374,022	\$140,194	\$3,077,161,916	\$3,074,031,461	80.07%

**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - GROUP MEDICARE SUPPLEMENT**

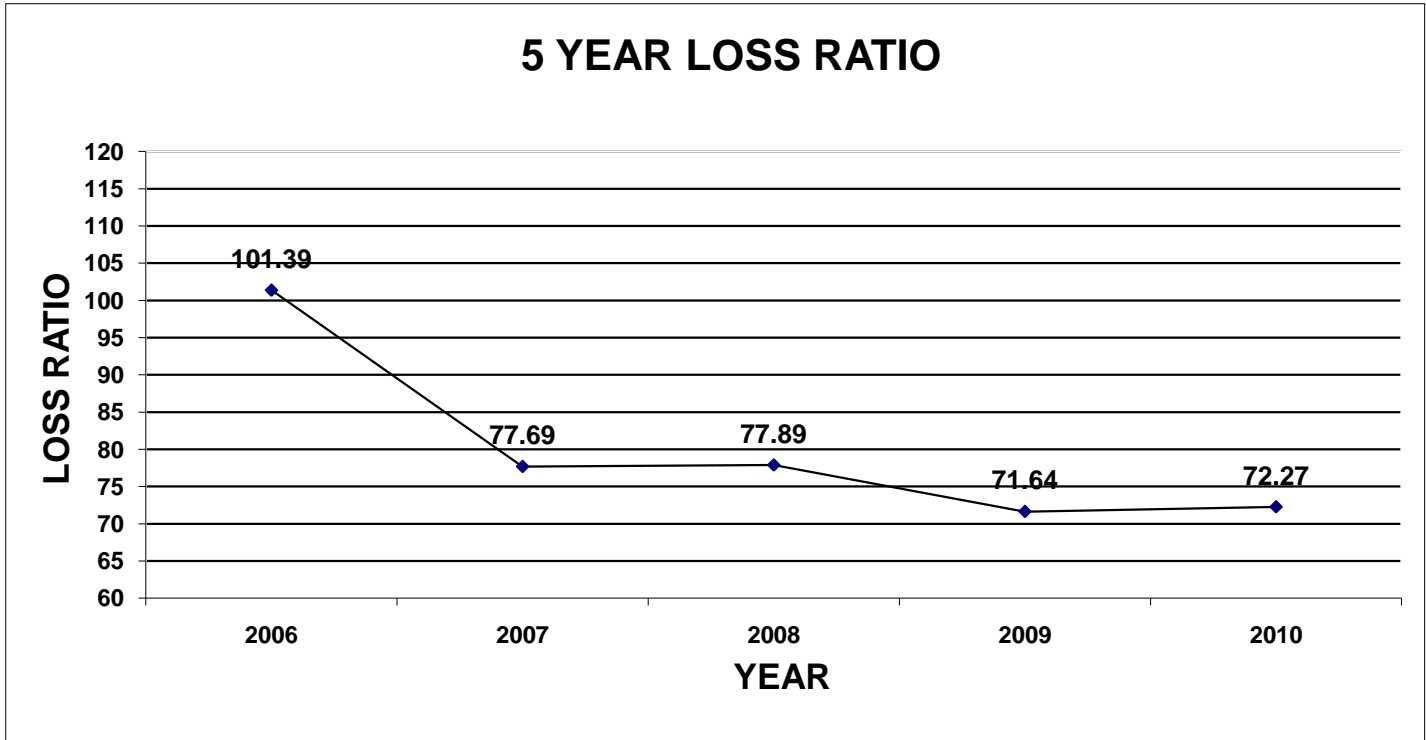
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.01%	22	8	\$17,706	\$18,661	\$0	\$13,536	\$11,420	61.20%
2	ALLIANZ LIFE INSURANCE COMPANY OF NORTH /	0.00%	24	6	\$7,281	\$2,305	\$0	\$3,937	\$3,408	147.85%
3	AMERICAN NATIONAL LIFE INSURANCE COMPAN'	3.27%	6	2,498	\$7,398,584	\$8,124,541	\$0	\$6,986,832	\$6,563,712	80.79%
4	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.00%	25	3	\$6,285	\$6,202	\$0	\$10,709	\$10,508	169.43%
5	AMERICAN REPUBLIC INSURANCE COMPANY	5.93%	4	5,120	\$13,419,008	\$14,000,621	\$0	\$10,632,812	\$10,887,996	77.77%
6	BANKERS LIFE AND CASUALTY COMPANY	2.31%	8	2,229	\$5,230,339	\$5,313,191	\$0	\$3,847,144	\$3,790,201	71.34%
7	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.08%	13	96	\$175,634	\$176,318	\$0	\$142,249	\$149,388	84.73%
8	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	1.10%	9	1,071	\$2,496,722	\$2,529,268	\$0	\$2,232,092	\$2,157,229	85.29%
9	GLOBE LIFE AND ACCIDENT INSURANCE COMPAI	0.02%	20	21	\$42,639	\$42,632	\$0	\$32,828	\$32,286	75.73%
10	GOVERNMENT PERSONNEL MUTUAL LIFE INSUR	0.03%	18	124	\$58,064	\$58,754	\$0	\$29,686	\$34,072	57.99%
11	GUARANTEE TRUST LIFE INSURANCE CO	0.02%	19	16	\$43,670	\$43,715	\$0	\$22,334	\$21,395	48.94%
12	HARTFORD LIFE AND ACCIDENT INSURANCE COM	4.86%	5	101,502	\$11,003,633	\$10,884,902	\$0	\$3,367,049	\$3,330,425	30.60%
13	HARTFORD LIFE INSURANCE COMPANY	0.35%	11	5,610	\$799,549	\$801,054	\$0	\$370,348	\$357,927	44.68%
14	MEDICO INSURANCE COMPANY	6.96%	2	8,905	\$15,746,240	\$15,160,511	\$0	\$12,023,294	\$13,069,596	86.21%
15	MONUMENTAL LIFE INSURANCE COMPANY	0.15%	12	135	\$341,732	\$348,334	\$0	\$221,151	\$218,443	62.71%
16	MUTUAL OF OMAHA INSURANCE COMPANY	6.37%	3	5,655	\$14,414,438	\$14,966,450	\$0	\$11,066,648	\$10,494,357	70.12%
17	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	27	2	\$938	\$938	\$0	\$0	\$0	0.00%
18	OXFORD LIFE INSURANCE COMPANY	0.06%	14	90	\$138,446	\$138,313	\$0	\$93,794	\$88,146	63.73%
19	PRINCIPAL LIFE INSURANCE COMPANY	1.09%	10	848	\$2,470,172	\$2,470,978	\$0	\$1,869,315	\$1,811,175	73.30%
20	STERLING LIFE INSURANCE COMPANY	0.03%	16	30	\$74,303	\$74,303	\$0	\$51,584	\$49,235	66.26%
21	TRANSAMERICA FINANCIAL LIFE INSURANCE COI	0.00%	28	0	\$0	\$0	\$0	\$53	\$1	N/A
22	TRANSAMERICA LIFE INSURANCE COMPANY	2.65%	7	2,963	\$5,996,921	\$6,040,160	\$0	\$5,358,627	\$5,437,898	90.03%
23	UNION FIDELITY LIFE INSURANCE COMPANY	0.04%	15	45	\$88,958	\$78,505	\$0	\$60,850	\$72,571	92.44%
24	UNION LABOR LIFE INSURANCE COMPANY	0.01%	21	11	\$21,494	\$22,189	\$0	\$33,332	-\$35,514	-160.05%
25	UNITED HEALTHCARE INSURANCE COMPANY	64.63%	1	78,122	\$146,274,744	\$143,904,895	\$0	\$104,628,477	\$104,174,026	72.39%
26	UNITED TEACHER ASSOCIATES INSURANCE CO	0.00%	23	3	\$8,051	\$8,069	\$0	\$25,475	\$30,894	382.87%
27	WASHINGTON NATIONAL INSURANCE CO	0.00%	26	2	\$2,001	\$2,001	\$0	\$3,600	-\$22,810	-1139.93%
28	WORLD INSURANCE COMPANY	0.03%	17	44	\$62,712	\$64,257	\$0	\$84,485	\$81,476	126.80%
TOTAL		100.00%		215,159	\$226,340,264	\$225,282,067	\$0	\$163,212,241	\$162,819,461	72.27%

**MISSOURI GROUP MEDICARE SUPPLEMENT INSURANCE**

**MARKET SHARE OF TOP 5 AND TOP 10 WRITERS**



**5 YEAR LOSS RATIO**

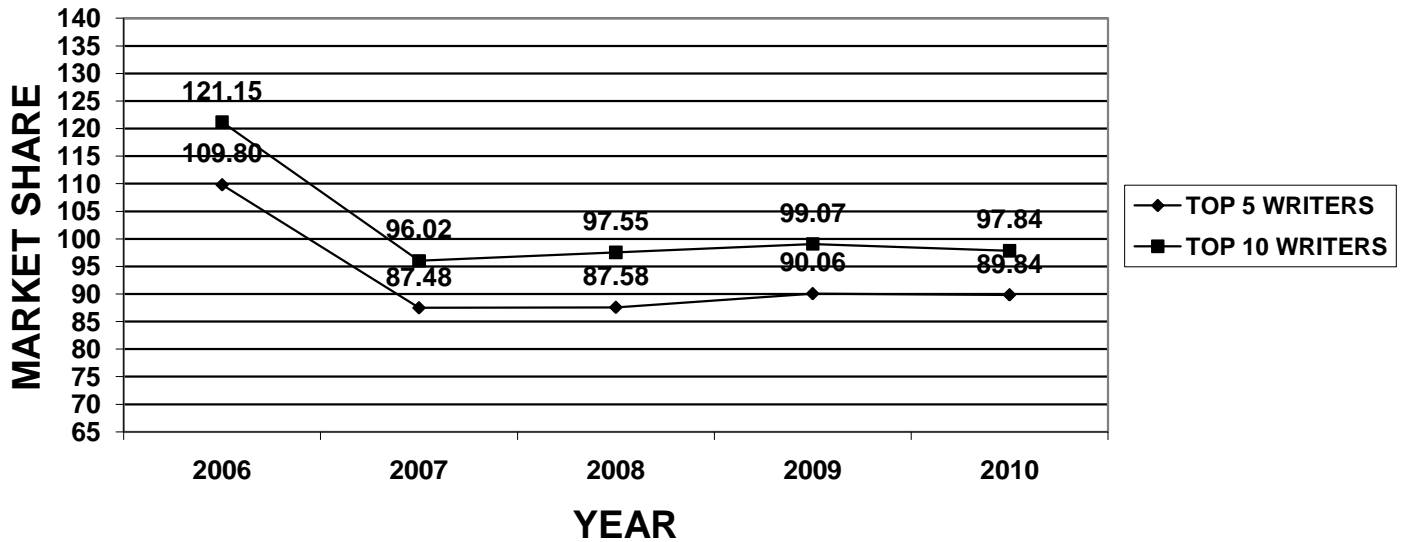


**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - GROUP LONG TERM CARE**

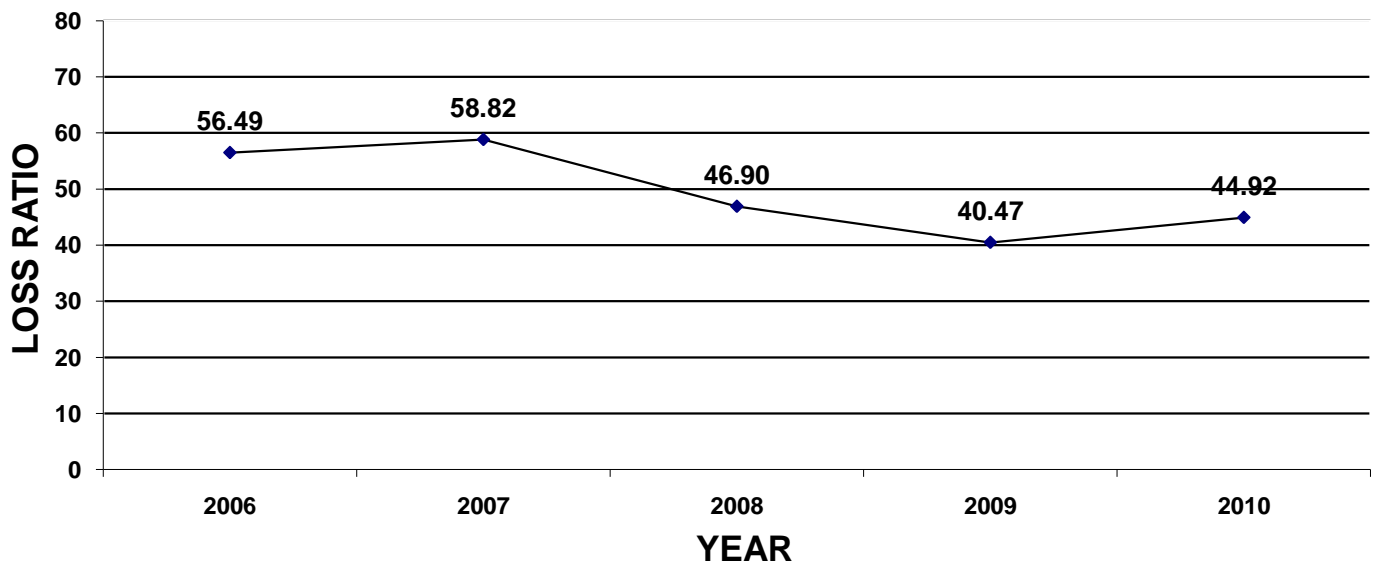
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	33	1	\$191	\$200	\$0	\$0	\$0	0.00%
2	4 EVER LIFE INSURANCE COMPANY	0.00%	34	0	\$140	\$140	\$0	\$0	\$24	17.14%
3	AETNA LIFE INSURANCE COMPANY	0.22%	15	401	\$71,868	\$69,672	\$0	\$355,485	\$363,611	521.89%
4	ALLIANZ LIFE INSURANCE COMPANY OF NORTH I	0.00%	32	8	\$1,349	\$1,184	\$0	\$730	\$632	53.38%
5	ALLSTATE LIFE INSURANCE COMPANY	0.30%	12	92	\$97,165	\$98,920	\$0	\$274,982	\$363,247	367.21%
6	AMERICAN FIDELITY ASSURANCE COMPANY	0.14%	16	69	\$43,875	\$43,875	\$0	\$0	\$22,439	51.14%
7	AMERICAN REPUBLIC INSURANCE COMPANY	0.39%	10	116	\$124,663	\$131,086	\$0	\$286,499	\$201,455	153.68%
8	AMERICAN UNITED LIFE INSURANCE CO	0.01%	30	1	\$2,870	\$2,850	\$0	\$661	\$832	29.19%
9	BANKERS LIFE AND CASUALTY COMPANY	0.00%	35	4	\$0	\$0	\$0	\$0	\$0	N/A
10	CONNECTICUT GENERAL LIFE INS CO	0.10%	19	60	\$33,201	\$33,201	\$0	\$33,285	\$23,177	69.81%
11	CONTINENTAL CASUALTY COMPANY	6.07%	5	3,436	\$1,959,434	-\$287,611	\$0	\$432,276	\$211,288	-73.46%
12	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE I	0.01%	29	229	\$3,691	\$3,671	\$0	\$0	\$960	26.15%
13	GENWORTH LIFE INSURANCE COMPANY	2.96%	7	1,146	\$954,843	\$943,844	\$0	\$723,923	\$410,120	43.45%
14	GREAT AMERICAN LIFE INSURANCE COMPANY	0.01%	31	2	\$2,664	\$2,666	\$0	\$0	\$0	0.00%
15	HARTFORD LIFE INSURANCE COMPANY	0.01%	28	2	\$3,822	\$3,830	\$0	\$0	\$0	0.00%
16	JOHN HANCOCK LIFE & HEALTH INSURANCE COM	0.05%	22	19	\$15,505	\$17,637	\$0	\$0	\$0	0.00%
17	JOHN HANCOCK LIFE INSURANCE COMPANY (US	20.88%	3	10,181	\$6,742,945	\$6,700,451	\$0	\$1,959,960	\$1,959,960	29.25%
18	MEDAMERICA INSURANCE COMPANY	0.12%	18	40	\$38,107	\$39,565	\$0	\$0	\$0	0.00%
19	METLIFE INSURANCE COMPANY OF CONNECTICU	0.00%	35	13	-\$1,310	-\$11	\$0	\$21,827	\$21,841	-198554.55%
20	METROPOLITAN LIFE INSURANCE COMPANY	30.16%	1	13,278	\$9,742,907	\$9,720,552	\$0	\$3,856,449	\$4,464,423	45.93%
21	MONUMENTAL LIFE INSURANCE COMPANY	0.02%	26	6	\$4,960	\$4,974	\$0	\$166	\$290	5.83%
22	MONY LIFE INSURANCE COMPANY	0.01%	27	9	\$4,573	\$4,529	\$0	\$0	\$0	0.00%
23	MUTUAL OF OMAHA INSURANCE COMPANY	0.42%	9	170	\$135,920	\$174,617	\$0	\$71,400	\$76,456	43.78%
24	NEW YORK LIFE INSURANCE COMPANY	0.32%	11	123	\$103,128	\$103,157	\$0	\$233,016	\$611,023	592.32%
25	PRINCIPAL LIFE INSURANCE COMPANY	0.06%	20	47	\$18,214	\$19,830	\$0	\$5,130	\$4,744	23.92%
26	PROVIDENT LIFE AND ACCIDENT INSURANCE COI	0.13%	17	44	\$42,986	\$42,986	\$0	\$94,941	\$137,835	320.65%
27	PRUDENTIAL INSURANCE COMPANY OF AMERICA	3.55%	6	1,538	\$1,147,606	\$1,245,486	\$1,034	\$123,720	\$384,521	30.87%
28	RIVERSOURCE LIFE INSURANCE COMPANY	0.04%	23	11	\$13,729	\$13,755	\$0	\$0	\$0	0.00%
29	SENIOR HEALTH INSURANCE COMPANY OF PENN	0.27%	13	100	\$87,454	\$100,138	\$0	\$195,317	\$163,298	163.07%
30	SENTRY INSURANCE A MUTUAL COMPANY	0.05%	21	27	\$15,758	\$12,605	\$0	\$0	\$0	0.00%
31	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.03%	24	4	\$8,290	\$7,484	\$0	\$0	\$0	0.00%
32	STONEBRIDGE LIFE INSURANCE COMPANY	0.68%	8	837	\$220,599	\$266,195	\$0	\$552,407	\$662,888	249.02%
33	TRANSAMERICA LIFE INSURANCE COMPANY	8.05%	4	1,974	\$2,599,696	\$2,619,870	\$0	\$1,521,689	\$2,071,772	79.08%
34	UNITED TEACHER ASSOCIATES INSURANCE CO	0.02%	25	7	\$6,863	\$6,610	\$0	\$44,927	\$54,484	824.27%
35	UNUM LIFE INSURANCE COMPANY OF AMERICA	24.68%	2	20,889	\$7,972,691	\$8,000,878	\$0	\$829,599	\$991,957	12.40%
36	WASHINGTON NATIONAL INSURANCE CO	0.24%	14	63	\$78,384	\$106,751	\$0	\$276,905	\$388,675	364.09%
TOTAL		100.00%		54,947	\$32,298,781	\$30,255,587	\$1,034	\$11,895,294	\$13,591,952	44.92%

## MISSOURI GROUP LONG TERM CARE INSURANCE

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO



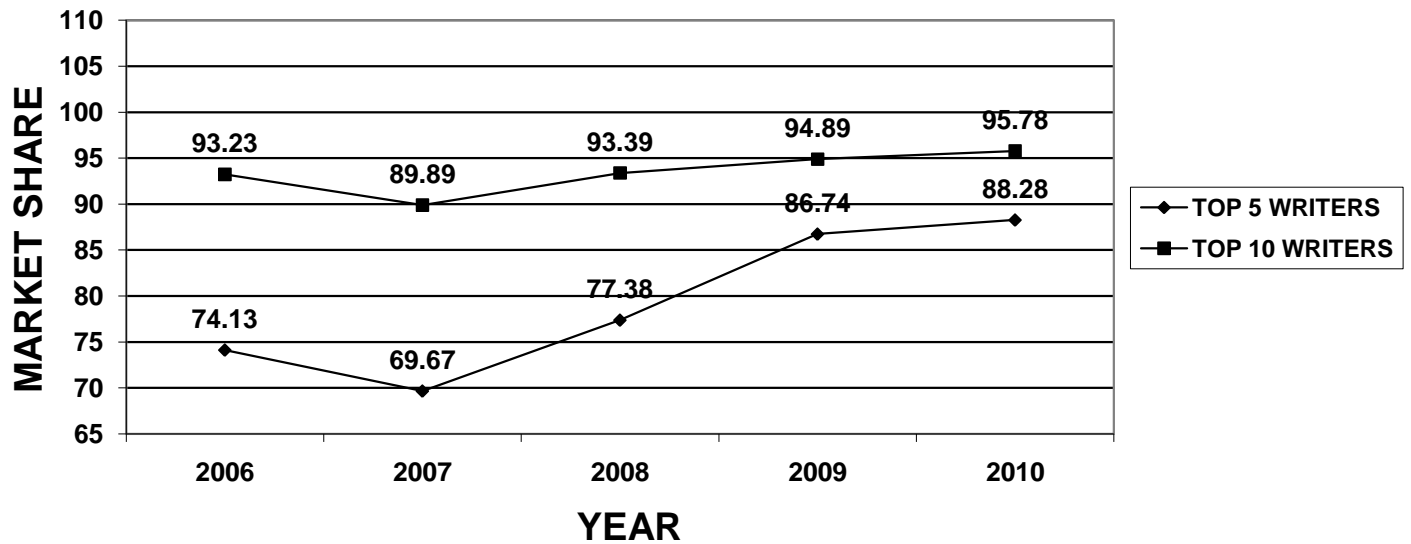


**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - GROUP SPECIFIED DISEASE**

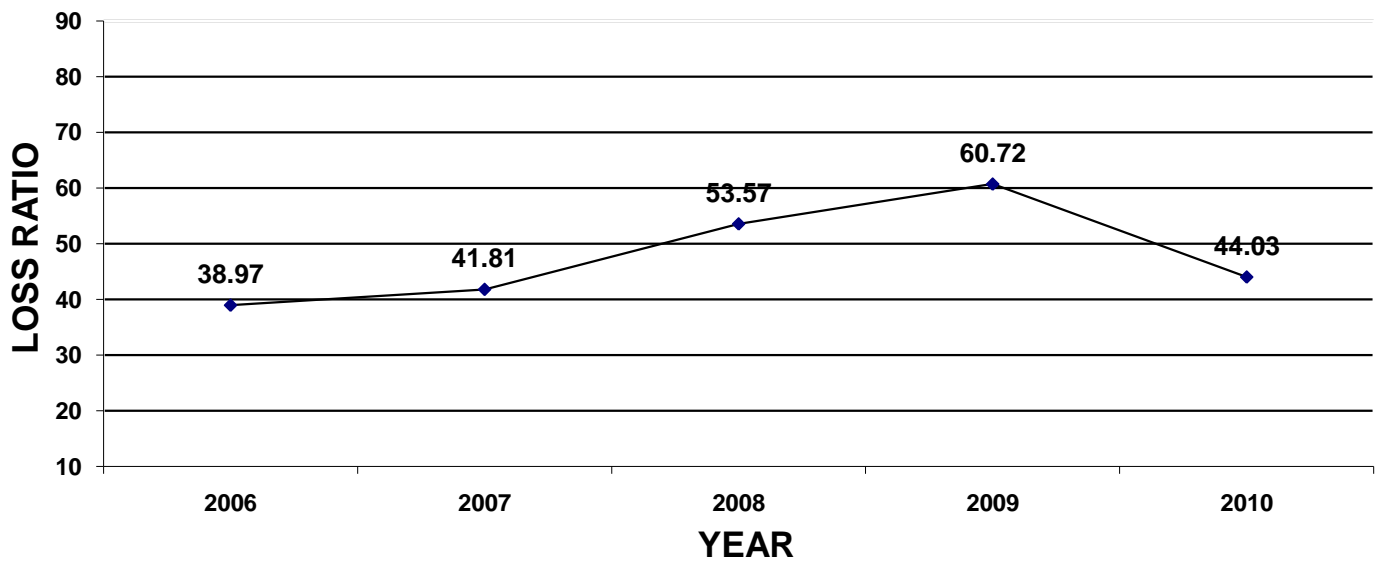
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.00%	37	1	\$57	\$113	\$0	\$0	\$0	0.00%
2	AMERICAN FAMILY LIFE ASSURANCE COMPANY (	0.05%	25	8	\$10,670	\$10,658	\$0	\$25,720	\$19,251	180.62%
3	AMERICAN GENERAL ASSURANCE COMPANY	0.09%	22	43	\$19,168	\$16,861	\$0	\$41,282	\$13,067	77.50%
4	AMERICAN GENERAL LIFE INSURANCE COMPANY	0.12%	21	39	\$25,467	\$25,441	\$0	\$3,830	\$4,572	17.97%
5	AMERICAN HERITAGE LIFE INSURANCE COMPAN	23.57%	2	11,266	\$5,086,821	\$5,158,074	\$0	\$1,652,572	\$1,798,304	34.86%
6	BALTIMORE LIFE INSURANCE COMPANY THE	0.02%	28	25	\$5,025	\$5,025	\$0	\$5,745	\$5,745	114.33%
7	BOSTON MUTUAL LIFE INSURANCE COMPANY	1.63%	6	3,510	\$351,210	\$352,513	\$0	\$99,200	\$99,146	28.13%
8	COLONIAL LIFE & ACCIDENT INS CO	0.32%	16	113	\$69,639	\$70,420	\$0	\$21,943	\$39,202	55.67%
9	COLONIAL PENN LIFE INSURANCE COMPANY	0.01%	32	3	\$1,138	\$1,412	\$0	\$0	\$335	23.73%
10	COMBINED INSURANCE CO OF AMERICA	0.61%	12	1,063	\$131,092	\$131,117	\$0	\$38,724	\$31,996	24.40%
11	CONTINENTAL AMERICAN INSURANCE COMPANY	1.29%	10	2,891	\$279,448	\$110,063	\$0	\$12,057	\$24,285	22.06%
12	FAMILY HERITAGE LIFE INSURANCE COMPANY O	0.00%	36	1	\$150	\$121	\$0	\$0	\$0	0.00%
13	FIDELITY SECURITY LIFE INSURANCE COMPANY	1.59%	8	3,243	\$343,817	\$339,043	\$0	\$90,218	\$97,555	28.77%
14	GENWORTH LIFE AND ANNUITY INSURANCE COM	0.01%	31	8	\$1,727	\$1,821	\$0	\$0	\$0	0.00%
15	GUARANTEE TRUST LIFE INSURANCE CO	0.01%	29	19	\$2,079	\$2,074	\$0	\$0	\$0	0.00%
16	GUARDIAN LIFE INSURANCE COMPANY OF AMER	0.24%	18	469	\$51,030	\$51,006	\$0	\$0	\$0	0.00%
17	HARTFORD LIFE INSURANCE COMPANY	0.00%	33	5	\$1,039	\$1,041	\$0	\$0	\$0	0.00%
18	KANAWHA INSURANCE COMPANY	0.28%	17	406	\$59,723	\$62,878	\$0	\$10,250	\$10,242	16.29%
19	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	38	0	\$0	\$0	\$0	\$175,621	\$171,388	N/A
20	MEGA LIFE AND HEALTH INSURANCE COMPANY 1	0.41%	14	613	\$87,722	\$87,968	\$0	\$0	-\$2,604	-2.96%
21	MIDWEST NATIONAL LIFE INSURANCE COMPANY	0.14%	20	179	\$30,868	\$31,493	\$0	\$0	-\$13,953	-44.31%
22	MONUMENTAL LIFE INSURANCE COMPANY	1.39%	9	4,101	\$300,662	\$299,167	\$0	\$116,558	\$121,091	40.48%
23	MUTUAL OF OMAHA INSURANCE COMPANY	8.22%	4	22,059	\$1,775,281	\$1,774,169	\$0	\$470,999	\$600,878	33.87%
24	NATIONAL HEALTH INSURANCE COMPANY	0.04%	26	13	\$7,711	\$7,774	\$0	\$0	\$0	0.00%
25	NATIONAL UNION FIRE INSURANCE COMPANY OF	12.67%	3	11,848	\$2,734,068	\$2,734,205	\$0	\$624,545	\$431,434	15.78%
26	PHILADELPHIA AMERICAN LIFE INSURANCE COM	0.06%	23	40	\$12,838	\$14,447	\$0	\$0	-\$1,077	-7.45%
27	PHYSICIANS MUTUAL INSURANCE COMPANY	0.06%	24	18	\$12,238	\$13,775	\$0	\$0	\$0	0.00%
28	RELIANCE STANDARD LIFE INSURANCE COMPAN	0.43%	13	2,685	\$93,610	\$93,610	\$0	\$47,693	\$47,693	50.95%
29	RELIASTAR LIFE INSURANCE COMPANY	0.40%	15	348	\$87,016	\$93,647	\$0	\$12,800	\$10,691	11.42%
30	STANDARD LIFE AND ACCIDENT INSURANCE COM	0.01%	30	17	\$1,991	\$2,027	\$0	\$0	\$0	0.00%
31	STONEBRIDGE LIFE INSURANCE COMPANY	0.15%	19	489	\$32,172	\$32,156	\$0	\$8,242	\$8,760	27.24%
32	TRANSAMERICA LIFE INSURANCE COMPANY	40.98%	1	114	\$8,844,958	\$8,850,410	\$0	\$3,762,848	\$4,273,037	48.28%
33	TRUSTMARK INSURANCE COMPANY	0.00%	34	180	\$996	\$999	\$0	\$580	\$761	76.18%
34	UNION FIDELITY LIFE INSURANCE COMPANY	1.60%	7	2,700	\$345,452	\$345,727	\$0	\$1,271,838	\$1,235,381	357.33%
35	UNION LABOR LIFE INSURANCE COMPANY	0.00%	35	6	\$326	\$368	\$0	\$0	\$0	0.00%
36	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.73%	11	583	\$157,851	\$173,677	\$0	\$34,072	\$45,822	26.38%
37	WASHINGTON NATIONAL INSURANCE CO	2.84%	5	2,357	\$613,470	\$613,971	\$0	\$391,949	\$399,880	65.13%
38	ZURICH AMERICAN INSURANCE COMPANY	0.03%	27	84	\$6,955	\$6,955	\$0	\$0	\$0	0.00%
TOTAL		100.00%		71,547	\$21,585,485	\$21,516,226	\$0	\$8,919,286	\$9,472,882	44.03%

## MISSOURI GROUP SPECIFIED DISEASE INSURANCE

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO



**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - GROUP ACCIDENT ONLY**

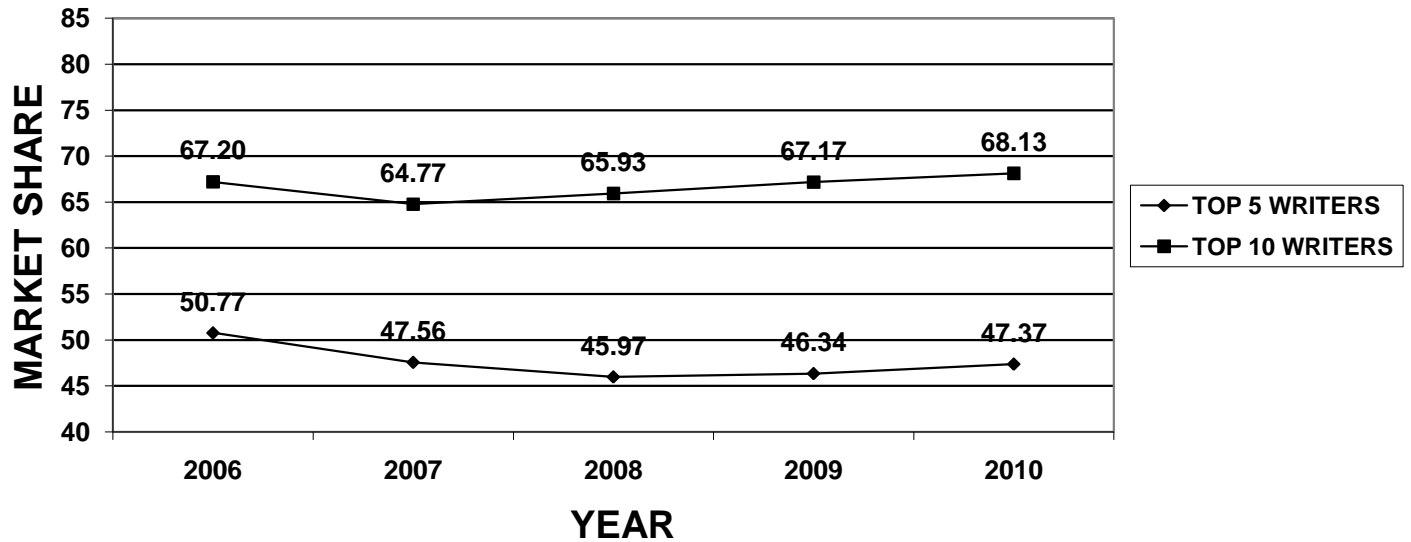
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	109	7	\$189	\$197	\$0	\$0	\$0	0.00%
2	AAA LIFE INSURANCE COMPANY	0.34%	39	2,670	\$324,806	\$318,111	\$0	\$23,175	\$34,695	10.91%
3	ACE AMERICAN INSURANCE COMPANY	0.76%	26	35,611	\$730,915	\$698,443	\$0	\$33,540	\$0	0.00%
4	AETNA LIFE INSURANCE COMPANY	0.79%	25	40,237	\$762,264	\$868,584	\$0	\$210,737	\$254,268	29.27%
5	ALLIANZ LIFE INSURANCE COMPANY OF NORTH /	0.00%	108	3	\$192	\$177	\$0	\$104	\$90	50.85%
6	ALLSTATE LIFE INSURANCE COMPANY	0.63%	29	5,382	\$607,885	\$613,626	\$0	\$401,514	\$189,581	30.90%
7	AMERICAN FIDELITY ASSURANCE COMPANY	0.01%	76	35	\$7,817	\$7,690	\$0	\$3,595	\$3,060	39.79%
8	AMERICAN GENERAL ASSURANCE COMPANY	0.10%	59	648	\$97,260	\$85,552	\$0	\$16,000	\$5,064	5.92%
9	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	92	0	\$2,351	\$2,353	\$0	\$0	\$0	0.00%
10	AMERICAN GENERAL LIFE INSURANCE COMPANY	0.03%	69	4,103	\$26,984	\$25,470	\$0	\$388,331	\$307,607	1207.72%
11	AMERICAN HEALTH AND LIFE INSURANCE COMP/	0.02%	73	90	\$14,436	\$14,606	\$0	\$0	-\$5,127	-35.10%
12	AMERICAN HERITAGE LIFE INSURANCE COMPAN'	2.05%	12	29,100	\$1,974,708	\$2,008,045	\$0	\$438,400	\$1,147,616	57.15%
13	AMERICAN INCOME LIFE INSURANCE CO	0.31%	40	197,443	\$293,920	\$289,982	\$0	\$523,997	\$553,484	190.87%
14	AMERICAN MEDICAL SECURITY LIFE INSURANCE	0.01%	81	1,000	\$5,607	\$5,607	\$0	\$0	\$0	0.00%
15	AMERICAN NATIONAL LIFE INSURANCE COMPAN'	0.00%	95	7	\$1,895	\$1,178	\$0	\$0	\$227	19.27%
16	AMERICAN SENTINEL INSURANCE COMPANY	0.00%	85	560	\$3,581	\$3,561	\$0	\$0	\$0	0.00%
17	AMERICAN UNDERWRITERS LIFE INSURANCE CO	0.42%	37	91,528	\$403,978	\$403,978	\$0	\$225,500	\$276,652	68.48%
18	AMERICAN UNITED LIFE INSURANCE CO	0.15%	52	9,614	\$139,439	\$141,187	\$0	\$0	\$0	0.00%
19	AMEX ASSURANCE COMPANY	0.73%	28	341,786	\$697,546	\$700,257	\$0	\$102,500	\$21,644	3.09%
20	ANTHEM LIFE INSURANCE COMPANY	0.81%	24	77,492	\$773,878	\$748,727	\$0	\$312,500	\$302,296	40.37%
21	AUTO CLUB LIFE INSURANCE COMPANY	0.06%	61	807	\$61,638	\$62,085	\$0	\$0	\$5,854	9.43%
22	BALBOA INSURANCE COMPANY	0.00%	113	5	\$56	\$56	\$0	\$0	-\$470	-839.29%
23	BALBOA LIFE INSURANCE COMPANY	0.30%	41	9,885	\$283,908	\$283,908	\$0	\$10,572	\$8,889	3.13%
24	BCS INSURANCE COMPANY	0.00%	84	1,493	\$3,673	\$4,104	\$0	\$18,810	\$18,188	443.18%
25	BERKLEY LIFE AND HEALTH INSURANCE COMPAI	0.05%	65	51,286	\$45,185	\$28,264	\$0	\$2,528	\$12,039	42.59%
26	CAPITOL INDEMNITY CORPORATION	0.00%	93	92	\$2,111	\$3,789	\$0	\$5,567	\$3,904	103.04%
27	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	101	129	\$795	\$736	\$0	\$86	\$87	11.82%
28	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	111	1	\$85	\$118	\$0	\$0	\$10	8.47%
29	COLUMBIAN LIFE INSURANCE COMPANY	1.02%	21	1,781	\$978,661	\$961,981	\$0	\$599,165	\$623,111	64.77%
30	COMBINED INSURANCE CO OF AMERICA	0.08%	60	1,749	\$76,619	\$76,633	\$0	\$277,190	\$27,675	36.11%
31	COMMERCIAL TRAVELERS MUTUAL INSURANCE I	0.00%	89	41	\$2,746	\$2,585	\$0	\$2,058	\$2,009	77.72%
32	CONTINENTAL AMERICAN INSURANCE COMPANY	0.19%	48	1,387	\$186,718	\$73,541	\$0	\$8,056	\$16,227	22.07%
33	CONTINENTAL CASUALTY COMPANY	0.01%	79	50	\$6,252	\$6,252	\$0	\$425,893	\$1,029,354	16464.40%
34	CUNA MUTUAL INSURANCE SOCIETY	1.07%	20	72,918	\$1,024,198	\$1,029,560	\$0	\$237,726	\$259,943	25.25%
35	FARM BUREAU LIFE INSURANCE COMPANY OF M	0.19%	49	111,675	\$182,727	\$182,727	\$0	\$117,355	\$394,855	216.09%
36	FARMERS NEW WORLD LIFE INSURANCE CO	0.00%	115	4	\$0	\$0	\$0	\$0	\$0	N/A
37	FEDERAL INSURANCE COMPANY	12.32%	1	51,211	\$11,836,936	\$9,571,861	\$0	\$6,916,979	\$7,496,065	78.31%
38	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	96	55	\$1,891	\$1,948	\$0	\$17,705	\$16,310	837.27%
39	FIRST HEALTH LIFE & HEALTH INSURANCE COMP	0.00%	112	29	\$77	\$77	\$0	\$0	\$0	0.00%
40	FREEDOM LIFE INSURANCE COMPANY OF AMERI	0.00%	106	15	\$426	\$424	\$0	\$0	\$0	0.00%
41	GERBER LIFE INSURANCE COMPANY	0.24%	45	13,308	\$231,223	\$232,733	\$0	\$508,962	\$506,982	217.84%
42	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	104	2	\$491	\$612	\$0	\$0	-\$27	-4.41%
43	GREAT AMERICAN INSURANCE COMPANY	7.15%	4	6,411	\$6,868,269	\$3,332,472	\$0	\$834,753	\$2,296,476	68.91%
44	GREAT-WEST LIFE & ANNUITY INSURANCE COMP	0.01%	77	22	\$7,355	\$6,683	\$0	\$5,724	\$5,946	88.97%
45	GUARANTEE TRUST LIFE INSURANCE CO	0.15%	51	555	\$139,967	\$180,430	\$0	\$92,103	\$102,613	56.87%
46	GUARDIAN LIFE INSURANCE COMPANY OF AMER	1.12%	19	75,333	\$1,073,284	\$1,061,697	\$0	\$311,500	\$335,797	31.63%
47	HARTFORD LIFE AND ACCIDENT INSURANCE COM	5.90%	5	139,584	\$5,667,865	\$5,619,893	\$0	\$3,643,107	\$3,892,158	69.26%
48	HARTFORD LIFE INSURANCE COMPANY	1.53%	15	13,360	\$1,470,931	\$1,473,732	\$0	\$910,355	\$879,824	59.70%
49	HM LIFE INSURANCE COMPANY	0.06%	63	69	\$55,591	\$56,249	\$0	\$5,015	\$5,380	9.56%
50	HOUSEHOLD LIFE INSURANCE COMPANY	0.00%	103	14	\$493	\$509	\$0	\$0	\$0	0.00%
51	HUMANA INSURANCE COMPANY	0.12%	55	0	\$117,843	\$117,843	\$0	\$25,000	\$863	0.73%
52	INSURANCE COMPANY OF NORTH AMERICA	0.00%	115	0	\$0	\$0	\$0	\$105,858	\$55,076	N/A
53	JOHN ALDEN LIFE INSURANCE COMPANY	0.02%	71	2,109	\$20,786	\$20,872	\$0	\$0	\$27	0.13%
54	KANAWHA INSURANCE COMPANY	0.11%	58	936	\$104,091	\$109,589	\$0	\$8,620	\$8,613	7.86%
55	LIBERTY LIFE INSURANCE COMPANY	0.90%	23	5,181	\$866,846	\$853,024	\$0	\$152,567	\$151,066	17.71%
56	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.02%	72	1,216	\$15,020	\$15,020	\$0	\$0	\$0	0.00%
57	LIFE INSURANCE COMPANY OF NORTH AMERICA	4.23%	8	162,817	\$4,063,377	\$4,063,386	\$0	\$1,755,508	\$982,457	24.18%
58	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1.13%	18	66,649	\$1,088,247	\$1,089,624	\$0	\$370,700	\$438,146	40.21%
59	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	115	0	\$0	\$0	\$0	\$57	\$4	N/A
60	MADISON NATIONAL LIFE INSURANCE COMPANY	0.00%	91	27	\$2,457	\$2,126	\$0	\$254	\$332	15.62%
61	MEGA LIFE AND HEALTH INSURANCE COMPANY 1	0.11%	56	726	\$107,276	\$109,127	\$0	\$5,852	\$7,206	6.60%
62	METROPOLITAN LIFE INSURANCE COMPANY	5.18%	6	221,926	\$4,977,381	\$5,004,008	\$0	\$3,996,588	\$4,631,114	92.55%
63	MIDWEST NATIONAL LIFE INSURANCE COMPANY	0.01%	80	6	\$5,893	\$6,274	\$0	\$8,039	\$8,878	141.50%
64	MINNESOTA LIFE INSURANCE COMPANY	1.99%	13	33,922	\$1,913,192	\$1,888,504	\$0	\$848,557	\$845,437	44.77%
65	MONUMENTAL LIFE INSURANCE COMPANY	3.07%	10	30,322	\$2,946,250	\$2,970,553	\$0	\$1,002,389	\$955,653	32.17%
66	MUTUAL OF OMAHA INSURANCE COMPANY	3.26%	9	345,526	\$3,131,264	\$3,091,819	\$0	\$1,165,308	\$2,154,845	69.70%
67	NATIONAL CASUALTY COMPANY	0.02%	70	14	\$23,360	\$24,172	\$0	\$3,972	\$4,437	18.36%
68	NATIONAL UNION FIRE INSURANCE COMPANY OF	11.12%	2	553,598	\$10,686,609	\$10,773,374	\$0	\$3,895,537	\$2,789,238	25.89%
69	NATIONWIDE LIFE INSURANCE COMPANY	0.50%	34	0	\$479,336	\$507,506	\$0	\$427,684	\$359,329	70.80%
70	NATIONWIDE MUTUAL INSURANCE COMPANY	0.00%	98	0	\$1,319	\$1,319	\$0	-\$775	-\$775	-58.76%
71	NEW YORK LIFE INSURANCE COMPANY	0.28%	43	3,413	\$265,449	\$258,996	\$13,545	\$38,397	\$42,862	16.55%
72	OLD REPUBLIC LIFE INSURANCE COMPANY	0.75%	27	7	\$718,336	\$718,336	\$0	\$881,819	\$323,810	45.08%
73	ONEBEACON AMERICA INSURANCE COMPANY	0.93%	22	65	\$894,915	\$331,069	\$0	\$98,631	\$32,654	9.86%

**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - GROUP ACCIDENT ONLY**

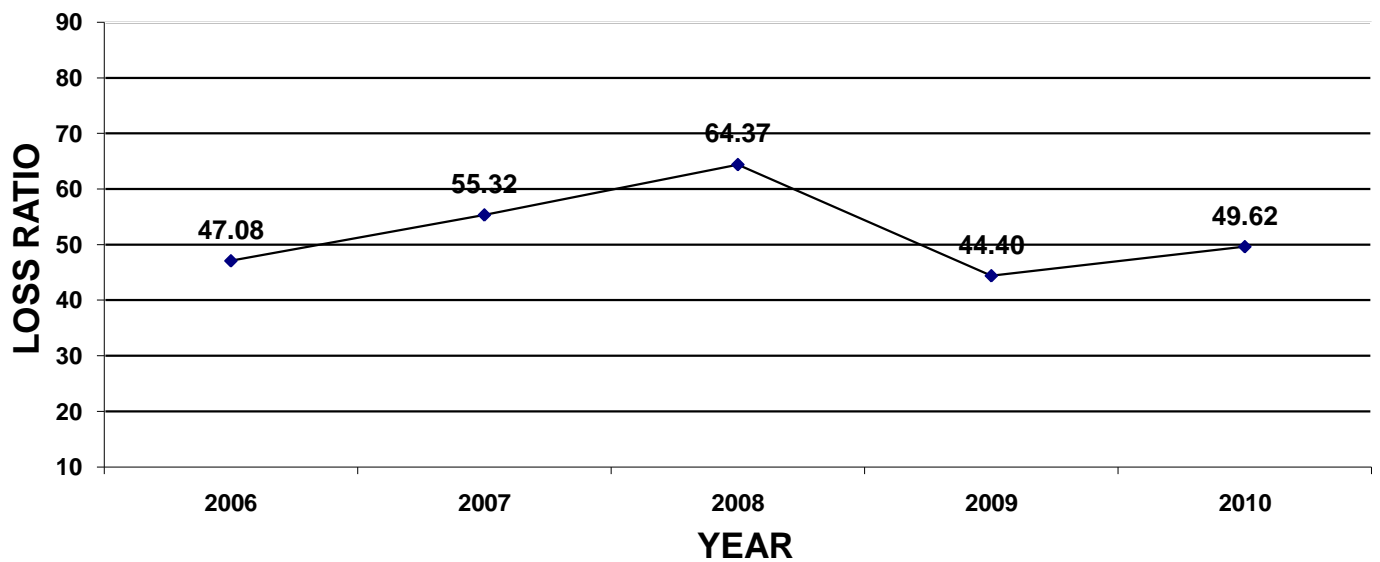
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
74	PAN-AMERICAN LIFE INSURANCE COMPANY	0.01%	82	58	\$5,224	\$5,250	\$0	\$0	\$0	0.00%
75	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	94	41	\$1,944	\$1,938	\$0	\$0	\$0	0.00%
76	PERICO LIFE INSURANCE COMPANY	0.00%	87	26	\$3,332	\$3,541	\$0	\$0	-\$7,095	-200.37%
77	PHILADELPHIA AMERICAN LIFE INSURANCE COM	0.04%	67	14	\$42,733	\$43,521	\$0	\$23,796	\$23,925	54.97%
78	PHOENIX LIFE INSURANCE COMPANY	0.00%	114	0	\$22	\$0	\$0	\$0	\$0	N/A
79	PRESIDENTIAL LIFE INSURANCE COMPANY	0.04%	66	227	\$42,889	\$42,889	\$0	\$29,190	\$29,368	68.47%
80	PROVIDENT LIFE AND ACCIDENT INSURANCE COI	0.00%	99	59	\$905	\$925	\$0	\$0	\$0	0.00%
81	PRUDENTIAL INSURANCE COMPANY OF AMERICA	1.31%	16	10,726	\$1,259,262	\$1,237,067	\$0	\$1,100,401	\$1,087,250	87.89%
82	QBE INSURANCE CORPORATION	0.42%	36	0	\$405,929	\$197,278	\$0	\$819	\$819	0.42%
83	REASSURE AMERICA LIFE INSURANCE COMPANY	0.00%	110	1	\$152	\$152	\$0	\$0	\$0	0.00%
84	RELiance STANDARD LIFE INSURANCE COMPAN	1.29%	17	21,280	\$1,238,481	\$1,224,632	\$0	\$570,303	\$379,317	30.97%
85	RELIASTAR LIFE INSURANCE COMPANY	0.14%	53	4,172	\$136,062	\$146,371	\$0	\$4,125	\$8,868	6.06%
86	S USA LIFE INSURANCE COMPANY INC	0.00%	100	2	\$899	\$899	\$0	\$0	\$0	0.00%
87	SEARS LIFE INSURANCE COMPANY	0.55%	31	4,051	\$528,201	\$443,666	\$0	\$189,878	\$172,491	38.88%
88	SECURITY MUTUAL LIFE INSURANCE COMPANY (	0.04%	68	2,236	\$41,359	\$41,114	\$0	\$7,521	\$7,720	18.78%
89	SENTRY INSURANCE A MUTUAL COMPANY	0.05%	64	1,012	\$50,688	\$36,809	\$0	\$0	\$0	0.00%
90	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.06%	62	534	\$56,833	\$51,303	\$0	\$12,076	\$6,455	12.58%
91	STANDARD INSURANCE COMPANY	1.69%	14	81,203	\$1,625,026	\$2,298,198	\$0	\$922,505	\$684,141	29.77%
92	STANDARD LIFE AND ACCIDENT INSURANCE COM	0.00%	105	3	\$436	\$461	\$0	\$0	\$350	75.92%
93	STANDARD SECURITY LIFE INSURANCE COMPAN	0.01%	74	467	\$14,041	\$14,041	\$0	\$24,492	\$24,492	174.43%
94	STARNET INSURANCE COMPANY	0.55%	30	78,818	\$532,737	\$514,469	\$0	\$39,440	\$27,379	5.32%
95	STARR INDEMNITY & LIABILITY COMPANY	0.53%	33	32,464	\$507,681	\$381,632	\$0	\$151,011	\$233,573	61.20%
96	STATE FARM MUTUAL AUTOMOBILE INSURANCE	0.11%	57	4,094	\$106,935	\$106,935	\$0	\$0	\$32	0.03%
97	STONEBRIDGE CASUALTY INSURANCE COMPANY	0.00%	97	2,564	\$1,335	\$1,338	\$0	\$0	-\$2,081	-155.53%
98	STONEBRIDGE LIFE INSURANCE COMPANY	5.03%	7	89,425	\$4,834,640	\$4,832,195	\$0	\$2,006,358	\$2,132,410	44.13%
99	SYMETRA LIFE INSURANCE COMPANY	0.01%	78	270	\$6,639	\$6,549	\$0	\$0	\$0	0.00%
100	TIG INSURANCE COMPANY	0.00%	115	0	\$0	\$0	\$0	\$0	\$558	N/A
101	TIME INSURANCE COMPANY	0.00%	86	308	\$3,574	\$3,867	\$0	\$0	-\$35	-0.91%
102	TRANSAMERICA FINANCIAL LIFE INSURANCE COI	0.00%	83	90	\$4,063	\$4,261	\$0	\$0	\$0	0.00%
103	TRANSAMERICA LIFE INSURANCE COMPANY	0.26%	44	441	\$251,479	\$251,911	\$0	\$29,345	\$33,323	13.23%
104	TRUSTMARK INSURANCE COMPANY	0.00%	88	364	\$2,785	\$2,791	\$0	\$6,475	\$8,500	304.55%
105	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	90	257	\$2,695	\$2,687	\$0	\$0	\$0	0.00%
106	U S SPECIALTY INSURANCE COMPANY	0.14%	54	71	\$133,780	\$161,048	\$0	\$59,032	\$142,611	88.55%
107	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	102	0	\$649	\$685	\$0	\$592	\$519	75.77%
108	UNION FIDELITY LIFE INSURANCE COMPANY	0.35%	38	8,007	\$338,462	\$338,734	\$0	\$160,195	\$155,603	45.94%
109	UNION LABOR LIFE INSURANCE COMPANY	0.17%	50	7,287	\$159,871	\$162,300	\$0	\$12,378	-\$13,191	-8.13%
110	UNION SECURITY INSURANCE COMPANY	0.22%	46	2,479	\$213,800	\$213,263	\$0	\$154,736	\$165,111	77.42%
111	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.54%	32	66,417	\$521,366	\$512,824	\$0	\$348,544	\$324,330	63.24%
112	UNITED STATES FIRE INSURANCE COMPANY	0.46%	35	400	\$443,790	\$443,790	\$0	\$110,119	\$123,116	27.74%
113	UNITED STATES LIFE INSURANCE COMPANY NEW	0.29%	42	3,952	\$277,578	\$296,690	\$0	\$98,777	\$130,904	44.12%
114	UNUM LIFE INSURANCE COMPANY OF AMERICA	2.21%	11	87,112	\$2,125,176	\$2,147,894	\$0	\$818,205	\$902,578	42.02%
115	USAA LIFE INSURANCE COMPANY	0.01%	75	78	\$12,266	\$12,282	\$0	\$0	\$0	0.00%
116	WASHINGTON NATIONAL INSURANCE CO	0.21%	47	5,261	\$198,564	\$199,733	\$0	\$104,553	\$104,536	52.34%
117	WILTON REASSURANCE LIFE COMPANY OF NEW	0.00%	107	3	\$355	\$355	\$0	\$1,000	\$1,000	281.69%
118	ZURICH AMERICAN INSURANCE COMPANY	10.89%	3	87,819	\$10,463,150	\$10,540,784	\$0	\$6,202,242	\$2,990,007	28.37%
TOTAL		100.00%		3,423,140	\$96,106,857	\$90,078,603	\$13,545	\$45,609,772	\$44,700,512	49.62%

## MISSOURI GROUP ACCIDENT ONLY INSURANCE

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO



**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - GROUP DISABILITY INCOME**

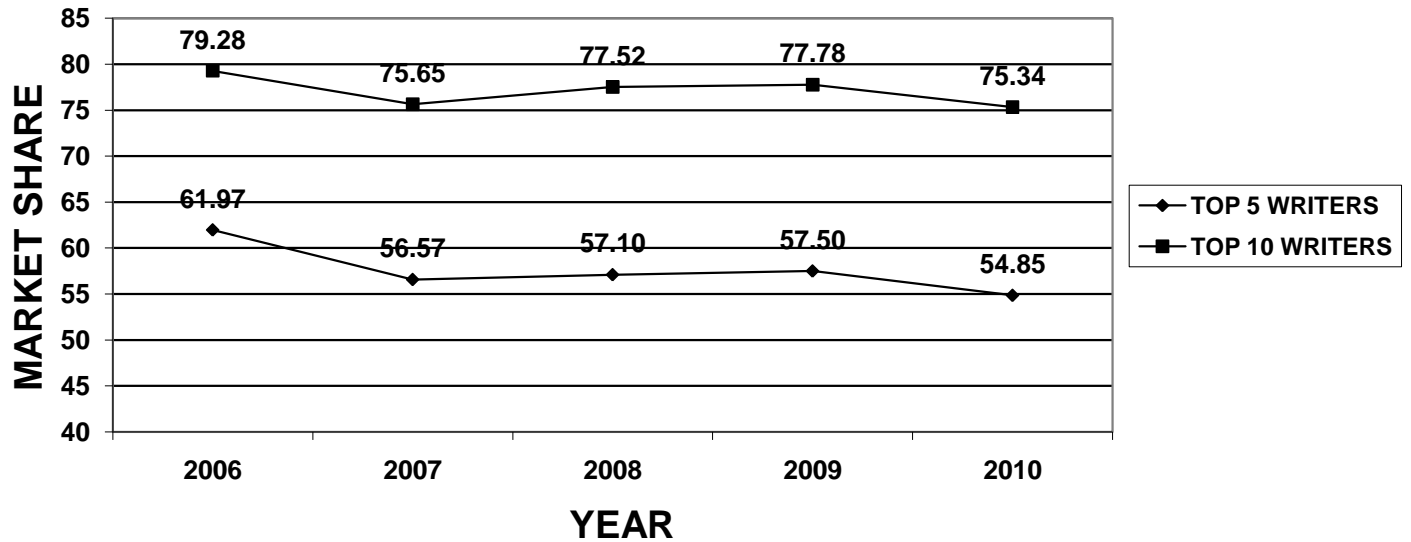
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.02%	55	725	\$53,567	\$55,765	\$0	\$7,611	\$7,862	14.10%
2	ACE AMERICAN INSURANCE COMPANY	1.73%	15	18	\$4,409,120	\$4,277,963	\$0	\$1,390,815	\$2,375,934	55.54%
3	AETNA LIFE INSURANCE COMPANY	2.89%	11	19,036	\$7,374,218	\$7,502,016	\$0	\$5,298,822	\$6,526,444	87.00%
4	AMERICAN BANKERS LIFE ASSURANCE OF FLORID	0.04%	44	31	\$107,863	\$110,457	\$0	\$7,954	\$4,665	4.22%
5	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF	0.01%	71	27	\$14,070	\$14,124	\$0	\$0	\$0	0.00%
6	AMERICAN FIDELITY ASSURANCE COMPANY	1.73%	16	15,773	\$4,402,839	\$4,389,694	\$0	\$1,857,374	\$2,168,808	49.41%
7	AMERICAN GENERAL ASSURANCE COMPANY	0.06%	40	507	\$146,715	\$144,834	\$0	\$37,511	\$43,994	30.38%
8	AMERICAN GENERAL LIFE INSURANCE COMPANY C	0.04%	46	476	\$96,024	\$93,661	\$0	\$143,046	\$86,960	92.85%
9	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.05%	41	508	\$132,070	\$136,666	\$0	\$51,039	\$46,432	33.97%
10	AMERICAN MEDICAL SECURITY LIFE INSURANCE C	0.00%	88	2	\$566	\$566	\$0	\$0	\$59	10.42%
11	AMERICAN NATIONAL INSURANCE COMPANY	0.02%	58	665	\$42,176	\$42,176	\$0	\$61,127	\$61,127	144.93%
12	AMERICAN UNITED LIFE INSURANCE CO	0.63%	22	6,805	\$1,602,909	\$1,622,993	\$0	\$1,211,732	\$1,275,947	78.62%
13	ANTHEM LIFE INSURANCE COMPANY	0.38%	30	2,412	\$958,128	\$915,110	\$0	\$487,555	\$472,823	51.67%
14	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	95	0	\$0	\$0	\$0	\$19,200	\$19,200	N/A
15	BEST LIFE AND HEALTH INSURANCE COMPANY	0.00%	76	17	\$4,671	\$4,523	\$0	\$0	\$0	0.00%
16	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.11%	33	1,243	\$273,142	\$274,156	\$0	\$119,243	\$119,178	43.47%
17	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	89	7	\$461	\$2,900	\$0	\$18,095	\$4,688	161.66%
18	CENTRAL STATES INDEMNITY COMPANY OF OMAH	0.00%	79	51	\$2,956	\$3,044	\$0	\$8,662	\$9,215	302.73%
19	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	94	0	\$6	\$6	\$0	\$1	\$1	16.67%
20	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.01%	61	0	\$37,307	\$37,307	\$0	\$1,498,676	\$1,702,164	4562.59%
21	COLONIAL LIFE & ACCIDENT INS CO	0.02%	53	138	\$59,792	\$60,598	\$0	\$171,702	\$65,271	107.71%
22	COMBINED INSURANCE CO OF AMERICA	0.00%	95	2	\$0	\$0	\$0	\$5,861	\$4,843	N/A
23	COMMERCIAL TRAVELERS MUTUAL INSURANCE CO	0.02%	51	220	\$63,655	\$59,930	\$0	\$38,210	\$37,310	62.26%
24	COMPANION LIFE INSURANCE COMPANY	0.09%	35	922	\$217,876	\$217,876	\$0	\$109,670	\$116,806	53.61%
25	CONNECTICUT GENERAL LIFE INS CO	0.04%	45	5	\$105,112	\$105,493	\$0	\$1,289,426	\$1,342,052	1272.17%
26	CONTINENTAL AMERICAN INSURANCE COMPANY	0.01%	62	80	\$35,020	\$13,793	\$0	\$1,510	\$3,043	22.06%
27	CONTINENTAL ASSURANCE COMPANY	0.00%	95	0	\$0	\$0	\$0	\$42,112	\$33,825	N/A
28	CONTINENTAL CASUALTY COMPANY	0.00%	95	0	\$0	\$0	\$0	\$1,740,634	\$-21,285	N/A
29	COUNTRY LIFE INSURANCE COMPANY	0.02%	56	168	\$48,891	\$48,999	\$0	\$10,244	\$115	0.23%
30	CUNA MUTUAL INSURANCE SOCIETY	0.09%	34	911	\$224,104	\$227,065	\$0	\$112,310	\$113,855	50.14%
31	EMPLOYERS INSURANCE COMPANY OF WAUSAU	0.00%	95	0	\$0	\$0	\$0	\$15,600	\$10,022	N/A
32	EPIC LIFE INSURANCE COMPANY THE	0.01%	64	143	\$34,136	\$34,216	\$0	\$20,391	\$22,223	64.95%
33	FARM BUREAU LIFE INSURANCE COMPANY OF MIS	0.02%	54	670	\$53,789	\$53,789	\$0	\$33,000	\$51,000	94.81%
34	FEDERATED MUTUAL INSURANCE COMPANY	0.03%	49	467	\$68,332	\$68,332	\$0	\$14,253	\$14,918	21.83%
35	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.04%	43	241	\$114,132	\$113,817	\$0	\$25,740	\$-1,448	-1.27%
36	FORT DEARBORN LIFE INSURANCE COMPANY	0.55%	25	7,784	\$1,395,871	\$1,395,871	\$0	\$1,195,865	\$1,195,865	85.67%
37	GENWORTH LIFE AND ANNUITY INSURANCE COMP.	0.00%	77	3	\$4,643	\$4,896	\$0	\$0	\$0	0.00%
38	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.01%	72	21	\$12,930	\$12,923	\$0	\$0	\$0	0.00%
39	GREAT-WEST LIFE & ANNUITY INSURANCE COMP	0.46%	27	510	\$1,176,410	\$1,164,643	\$0	\$325,641	\$13,188	1.13%
40	GUARDIAN LIFE INSURANCE COMPANY OF AMERIC	4.37%	7	57,419	\$11,122,558	\$11,017,594	\$0	\$5,322,950	\$6,046,594	54.88%
41	HARTFORD LIFE AND ACCIDENT INSURANCE COMP	18.53%	1	310,582	\$47,210,454	\$47,066,507	\$0	\$26,401,275	\$34,219,364	72.70%
42	HARTFORD LIFE INSURANCE COMPANY	0.15%	32	1,525	\$380,176	\$381,882	\$0	\$647,532	\$692,956	181.46%
43	HEALTHY ALLIANCE LIFE INSURANCE CO	0.00%	95	0	\$0	\$0	\$0	\$114,966	\$95,130	N/A
44	HM LIFE INSURANCE COMPANY	0.00%	95	0	\$0	\$0	\$0	\$73,225	\$78,548	N/A
45	HORACE MANN LIFE INSURANCE COMPANY	0.01%	70	124	\$18,421	\$18,478	\$0	\$3,893	\$6,917	37.43%
46	HUMANA INSURANCE COMPANY	0.02%	59	94	\$42,120	\$42,120	\$0	\$18,226	\$19,740	46.87%
47	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.02%	57	200	\$47,251	\$47,912	\$0	\$36,864	\$40,042	83.57%
48	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	95	0	\$0	\$0	\$0	\$5,384	\$3,655	N/A
49	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	80	21	\$2,845	\$2,726	\$0	\$3,163	\$3,324	121.94%
50	KANAWHA INSURANCE COMPANY	0.46%	28	1,855	\$1,175,483	\$1,237,574	\$0	\$569,807	\$569,341	46.00%
51	KANSAS CITY LIFE INSURANCE COMPANY	0.56%	24	4,079	\$1,423,866	\$1,408,072	\$0	\$628,388	\$653,114	46.38%
52	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	95	0	\$0	\$0	\$0	\$438,668	\$14,143	N/A
53	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	1.98%	14	23,662	\$5,031,576	\$4,955,014	\$0	\$3,140,856	\$3,161,843	63.81%
54	LIBERTY LIFE INSURANCE COMPANY	0.01%	67	128	\$27,770	\$27,328	\$0	\$6,851	\$6,784	24.82%
55	LIFE INSURANCE COMPANY OF NORTH AMERICA	5.31%	5	67,608	\$13,521,618	\$13,521,618	\$0	\$10,640,392	\$11,525,855	85.24%
56	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	95	0	\$0	\$0	\$0	\$37,778	\$72,070	N/A
57	LINCOLN NATIONAL LIFE INSURANCE COMPANY	4.65%	6	72,569	\$11,848,794	\$11,863,789	\$0	\$6,718,234	\$7,940,558	66.93%
58	LUMBERMENS MUTUAL CASUALTY COMPANY	0.00%	95	0	\$0	\$0	\$0	\$7,614	\$2,237	N/A
59	MADISON NATIONAL LIFE INSURANCE COMPANY IN	0.00%	95	1	\$0	\$0	\$0	\$20,897	\$20,897	N/A
60	MAMSI LIFE AND HEALTH INSURANCE COMPANY	0.00%	75	0	\$4,961	\$4,961	\$0	\$0	\$0	0.00%
61	MEGA LIFE AND HEALTH INSURANCE COMPANY TH	0.01%	60	181	\$37,531	\$38,436	\$0	\$2,000	\$2,493	6.49%
62	METROPOLITAN LIFE INSURANCE COMPANY	7.76%	4	96,196	\$19,767,515	\$19,361,476	\$0	\$16,386,349	\$18,736,881	96.77%
63	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	83	2	\$1,984	\$1,986	\$0	\$0	\$0	0.00%
64	MINNESOTA LIFE INSURANCE COMPANY	0.07%	39	2,025	\$188,491	\$187,199	\$0	\$143,467	\$133,448	71.29%
65	MONUMENTAL LIFE INSURANCE COMPANY	0.01%	68	131	\$25,972	\$25,837	\$0	\$1,538	\$1,598	6.18%
66	MONY LIFE INSURANCE COMPANY	0.00%	85	4	\$1,381	\$1,478	\$0	\$50,377	\$30,533	2065.83%
67	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.04%	47	524	\$89,353	\$89,353	\$0	\$101,469	\$101,469	113.56%
68	MUTUAL OF OMAHA INSURANCE COMPANY	0.08%	37	490	\$202,134	\$207,167	\$0	\$280,601	\$346,307	167.16%
69	NEW YORK LIFE INSURANCE COMPANY	0.77%	21	1,343	\$1,965,894	\$1,918,102	\$100,311	\$806,482	\$894,655	46.64%
70	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.00%	82	21	\$2,242	\$2,272	\$0	\$1,872	\$1,520	66.90%
71	NORTHWESTERN MUTUAL LIFE INSURANCE COMP.	0.95%	19	3,966	\$2,408,839	\$2,412,593	\$0	\$974,691	\$1,247,500	51.71%
72	PAN-AMERICAN LIFE INSURANCE COMPANY	0.01%	69	26	\$18,460	\$18,555	\$0	\$6,087	\$6,286	33.88%

**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - GROUP DISABILITY INCOME**

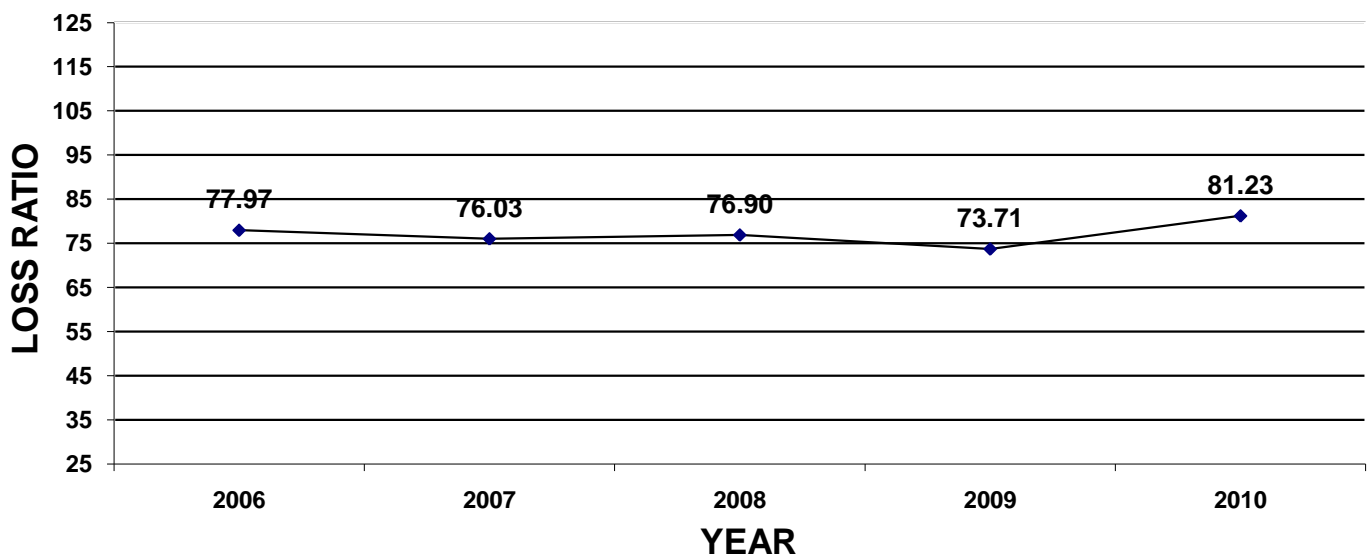
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
73	PAUL REVERE LIFE INSURANCE COMPANY	0.08%	36	1,950	\$208,483	\$208,000	\$0	\$233,986	\$85,696	41.20%
74	PEKIN LIFE INSURANCE COMPANY	0.00%	86	4	\$1,171	\$1,177	\$0	\$0	\$0	0.00%
75	PHOENIX LIFE INSURANCE COMPANY	0.00%	90	0	\$334	\$0	\$0	\$166,993	\$34,245	N/A
76	PRINCIPAL LIFE INSURANCE COMPANY	2.52%	12	31,119	\$6,413,312	\$6,571,864	\$0	\$4,651,875	\$4,577,395	69.65%
77	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	84	1	\$1,567	\$1,567	\$0	\$4,054	\$937	59.80%
78	PROVIDENT LIFE AND ACCIDENT INSURANCE COMI	0.03%	48	327	\$82,731	\$81,012	\$0	\$787,167	\$265,599	327.85%
79	PROVIDENT LIFE AND CASUALTY INSURANCE COM	0.00%	95	0	-\$81	-\$165	\$0	\$31,276	\$3,678	-2229.09%
80	PRUDENTIAL INSURANCE COMPANY OF AMERICA 1	4.21%	8	36,550	\$10,718,671	\$10,818,219	\$78,559	\$9,075,380	\$11,931,957	110.30%
81	REASSURE AMERICA LIFE INSURANCE COMPANY	0.01%	63	1	\$34,865	\$34,088	\$0	\$0	\$0	0.00%
82	RELIABLE LIFE INSURANCE COMPANY	0.00%	95	3	\$0	\$0	\$0	\$10,208	-\$36,048	N/A
83	RELIAANCE STANDARD LIFE INSURANCE COMPANY	3.92%	9	41,804	\$9,975,766	\$9,845,694	\$0	\$6,224,684	\$7,273,652	73.88%
84	RELIASTAR LIFE INSURANCE COMPANY	0.31%	31	5,612	\$787,406	\$799,329	\$0	\$656,887	\$508,430	63.61%
85	RELIASTAR LIFE INSURANCE COMPANY OF NEW YI	0.00%	78	4	\$3,876	\$3,873	\$0	\$0	\$0	0.00%
86	SENTRY INSURANCE A MUTUAL COMPANY	0.00%	95	1	\$0	\$0	\$0	\$0	\$0	N/A
87	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.01%	66	247	\$28,989	\$26,169	\$0	\$3,591	\$1,919	7.33%
88	SENTRY SELECT INSURANCE COMPANY	0.00%	95	0	\$0	\$0	\$0	\$0	-\$20,759	N/A
89	STANDARD INSURANCE COMPANY	9.78%	3	108,269	\$24,906,975	\$26,795,886	\$0	\$20,828,343	\$24,850,423	92.74%
90	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.56%	23	6,260	\$1,428,735	\$1,420,152	\$0	\$664,343	\$607,789	42.80%
91	SUN LIFE ASSURANCE COMPANY OF CANADA	1.29%	18	21,819	\$3,286,774	\$3,274,941	\$0	\$2,972,078	\$2,926,782	89.37%
92	SYMETRA LIFE INSURANCE COMPANY	0.03%	50	93	\$63,943	\$63,073	\$0	\$0	\$0	0.00%
93	TEACHERS INSURANCE AND ANNUITY ASSOCIATIO	0.05%	42	97	\$115,245	\$115,698	\$0	\$1,699,412	\$1,699,412	1468.83%
94	TIME INSURANCE COMPANY	0.00%	74	26	\$5,583	\$5,649	\$0	\$0	-\$112	-1.98%
95	TRANSAMERICA LIFE INSURANCE COMPANY	0.07%	38	34	\$190,945	\$191,063	\$0	\$49,969	\$56,745	29.70%
96	TRUSTMARK INSURANCE COMPANY	0.00%	91	214	\$289	\$289	\$0	\$43,088	\$56,561	19571.28%
97	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	73	72	\$8,299	\$8,274	\$0	\$7,371	\$7,221	87.27%
98	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	87	0	\$981	\$1,034	\$0	\$894	\$783	75.73%
99	UNIMERICA INSURANCE COMPANY	1.48%	17	25,500	\$3,772,616	\$3,821,582	\$0	\$1,339,438	\$1,319,385	34.52%
100	UNION CENTRAL LIFE INSURANCE COMPANY	0.00%	95	0	\$0	\$0	\$0	\$19,969	\$18,816	N/A
101	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	92	2	\$198	\$198	\$0	\$25,348	\$16,998	8584.85%
102	UNION LABOR LIFE INSURANCE COMPANY	0.00%	93	0	\$21	\$53	\$0	\$1	\$2	3.77%
103	UNION SECURITY INSURANCE COMPANY	3.35%	10	35,624	\$8,537,776	\$8,472,688	\$0	\$7,662,078	\$5,309,359	62.66%
104	UNITED HEALTHCARE INSURANCE COMPANY	0.47%	26	5,351	\$1,202,410	\$1,117,231	\$0	\$510,845	\$513,495	45.96%
105	UNITED LIFE INSURANCE COMPANY	0.00%	81	9	\$2,306	\$2,306	\$0	\$0	\$0	0.00%
106	UNITED OF OMAHA LIFE INSURANCE COMPANY	2.26%	13	30,238	\$5,759,630	\$5,908,252	\$0	\$2,971,475	\$5,171,323	87.53%
107	UNITED STATES LIFE INSURANCE COMPANY NEW 1	0.38%	29	3,209	\$960,679	\$986,711	\$0	\$1,353,372	\$1,064,505	107.88%
108	UNITED TEACHER ASSOCIATES INSURANCE CO	0.00%	95	2	\$0	\$0	\$0	\$21,320	\$25,855	N/A
109	UNITED WISCONSIN INSURANCE COMPANY	0.00%	95	251	\$0	\$0	\$0	\$0	-\$211,877	N/A
110	UNUM LIFE INSURANCE COMPANY OF AMERICA	13.47%	2	157,369	\$34,303,264	\$34,488,064	\$0	\$36,332,455	\$34,191,777	99.14%
111	USABLE LIFE	0.78%	20	7,526	\$1,992,570	\$1,992,412	\$0	\$1,177,919	\$1,177,919	59.12%
112	WASHINGTON NATIONAL INSURANCE CO	0.01%	65	141	\$29,080	\$30,734	\$0	\$44,326	\$12,769	41.55%
113	ZURICH AMERICAN INSURANCE COMPANY	0.02%	52	0	\$61,788	\$61,818	\$0	\$78,812	\$77,715	125.72%
TOTAL		100.00%		1,225,093	\$254,728,387	\$256,219,166	\$178,870	\$190,611,485	\$208,123,252	81.23%

## MISSOURI GROUP DISABILITY INCOME INSURANCE

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO





**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - GROUP DENTAL**

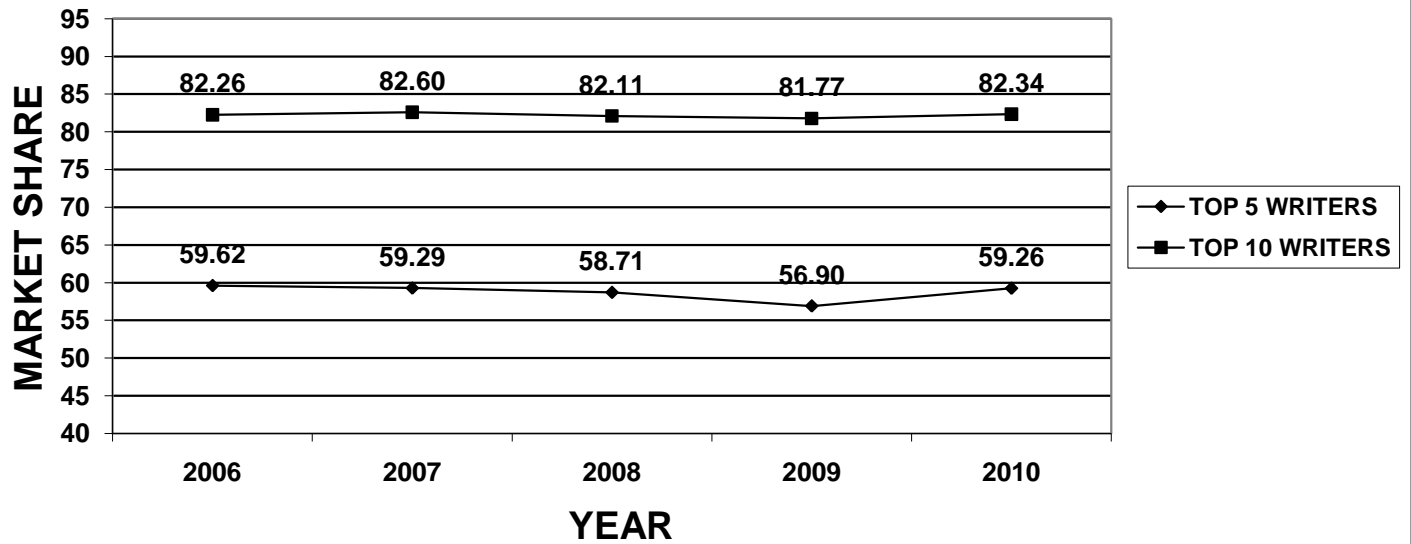
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ACE AMERICAN INSURANCE COMPANY	0.00%	68	5	\$1,934	\$0	\$0	\$0	\$0	N/A
2	AETNA LIFE INSURANCE COMPANY	6.89%	4	49,312	\$13,747,663	\$13,754,956	\$0	\$10,251,308	\$10,202,922	74.18%
3	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	65	10	\$2,630	\$2,392	\$0	\$500	\$362	15.13%
4	AMERICAN GENERAL LIFE INSURANCE COMPANY OF	0.04%	41	87	\$72,363	\$71,519	\$0	\$72,107	\$74,428	104.07%
5	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.12%	32	1,227	\$238,427	\$240,288	\$0	\$84,753	\$86,760	36.11%
6	AMERICAN MEDICAL SECURITY LIFE INSURANCE CO	0.02%	45	99	\$31,829	\$31,815	\$0	\$20,816	\$23,669	74.40%
7	AMERICAN NATIONAL LIFE INSURANCE COMPANY OI	0.00%	62	16	\$4,151	\$4,151	\$0	\$0	\$86	2.07%
8	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.00%	67	1	\$2,235	\$2,206	\$0	\$782	\$767	34.77%
9	AMERICAN UNDERWRITERS LIFE INSURANCE COMP	0.01%	58	12	\$10,975	\$10,975	\$0	\$417	\$479	4.36%
10	AMERITAS LIFE INSURANCE CORP	3.89%	9	24,372	\$7,753,200	\$7,741,227	\$0	\$5,801,046	\$5,731,674	74.04%
11	BCS INSURANCE COMPANY	0.20%	28	2,032	\$390,352	\$390,668	\$0	\$64,195	\$64,719	16.57%
12	BEST LIFE AND HEALTH INSURANCE COMPANY	0.01%	53	36	\$17,517	\$16,961	\$0	\$10,570	\$9,625	56.75%
13	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	3.23%	10	24,416	\$6,445,555	\$6,445,555	\$0	\$4,624,177	\$4,752,912	73.74%
14	BROKERS NATIONAL LIFE ASSURANCE COMPANY	1.15%	16	3,335	\$2,286,718	\$2,226,427	\$0	\$1,316,113	\$1,316,113	59.11%
15	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	76	15	\$38	\$35	\$0	\$4	\$4	11.43%
16	CITIZENS SECURITY LIFE INS CO	0.01%	57	64	\$12,384	\$12,514	\$0	\$14,904	\$15,071	120.43%
17	COLORADO BANKERS LIFE INS CO	0.00%	71	0	\$589	\$585	\$0	\$0	\$0	0.00%
18	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	77	0	\$0	\$0	\$0	\$0	-\$13	N/A
19	COMPANION LIFE INSURANCE COMPANY	0.33%	24	1,435	\$654,237	\$654,258	\$0	\$504,379	\$537,197	82.11%
20	COMBENEFITS INSURANCE COMPANY	0.83%	17	23,592	\$1,655,234	\$1,652,502	\$0	\$998,067	\$1,005,995	60.88%
21	CONNECTICUT GENERAL LIFE INS CO	3.19%	11	52,453	\$6,363,740	\$6,386,689	\$0	\$5,096,681	\$5,304,694	83.06%
22	CONTINENTAL GENERAL INSURANCE COMPANY	0.02%	43	85	\$42,747	\$43,185	\$0	\$25,510	\$25,764	59.66%
23	COVENTRY HEALTH AND LIFE INSURANCE COMPAN	0.11%	33	1,254	\$218,295	\$218,295	\$0	\$188,427	\$188,427	86.32%
24	CUNA MUTUAL INSURANCE SOCIETY	0.01%	52	53	\$21,292	\$20,293	\$0	\$14,736	\$14,699	72.43%
25	DENTEGRA INSURANCE COMPANY	1.43%	13	5,303	\$2,858,687	\$2,805,921	\$0	\$1,835,443	\$1,866,915	66.53%
26	EPIC LIFE INSURANCE COMPANY THE	0.14%	31	967	\$276,051	\$270,940	\$0	\$168,067	\$183,170	67.61%
27	FEDERATED MUTUAL INSURANCE COMPANY	0.16%	29	1,227	\$317,003	\$317,003	\$0	\$195,653	\$196,596	62.02%
28	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.06%	38	2,963	\$121,688	\$121,688	\$0	\$130,848	\$125,363	103.02%
29	FIRST CONTINENTAL LIFE & ACCIDENT INSURANCE (	0.81%	18	5,969	\$1,624,496	\$1,600,152	\$0	\$1,593,970	\$1,461,181	91.32%
30	FIRST HEALTH LIFE & HEALTH INSURANCE COMPAN	0.26%	26	1,217	\$513,120	\$512,094	\$0	\$308,313	\$294,540	57.52%
31	FORT DEARBORN LIFE INSURANCE COMPANY	0.38%	23	3,292	\$764,352	\$764,352	\$0	\$519,987	\$519,987	68.03%
32	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.00%	61	23	\$7,266	\$7,224	\$0	\$2,767	\$2,864	39.65%
33	GERBER LIFE INSURANCE COMPANY	0.00%	59	10	\$7,395	\$7,443	\$0	\$8,032	\$8,001	107.50%
34	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	0.01%	54	2,264	\$17,113	\$15,549	\$0	\$13,317	\$13,835	88.98%
35	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	20.86%	1	195,330	\$41,629,535	\$41,525,221	\$0	\$29,940,380	\$30,065,206	72.40%
36	HEALTHY ALLIANCE LIFE INSURANCE CO	5.07%	8	33,392	\$10,112,629	\$10,115,775	\$0	\$5,779,075	\$5,650,336	55.86%
37	HUMANADENTAL INSURANCE COMPANY	6.16%	5	43,854	\$12,302,438	\$12,365,910	\$0	\$8,598,312	\$8,547,117	69.12%
38	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.00%	74	1	\$103	\$103	\$0	\$0	-\$178	-172.82%
39	JOHN ALDEN LIFE INSURANCE COMPANY	0.11%	34	737	\$211,307	\$212,569	\$0	\$130,362	\$136,063	64.01%
40	KANSAS CITY LIFE INSURANCE COMPANY	1.36%	14	8,725	\$2,707,894	\$2,677,857	\$0	\$2,357,146	\$2,449,897	91.49%
41	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	77	0	\$0	\$0	\$0	\$2,101	\$4,008	N/A
42	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1.33%	15	4,571	\$2,647,314	\$2,650,664	\$0	\$2,174,807	\$2,570,494	96.98%
43	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.09%	36	492	\$182,771	\$182,356	\$0	\$84,470	\$83,786	45.95%
44	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.04%	40	356	\$76,640	\$77,841	\$0	\$27,638	\$22,305	28.65%
45	METROPOLITAN LIFE INSURANCE COMPANY	17.12%	2	59,178	\$34,167,794	\$34,184,978	\$0	\$28,542,935	\$28,733,482	84.05%
46	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.01%	50	84	\$22,873	\$23,526	\$0	\$4,596	\$2,092	8.89%
47	MUTUAL OF OMAHA INSURANCE COMPANY	0.00%	77	0	\$0	\$0	\$0	\$119	\$119	N/A
48	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.09%	37	336	\$177,449	\$177,575	\$0	\$94,978	\$94,978	53.49%
49	NATIONWIDE LIFE INSURANCE COMPANY	0.01%	47	189	\$29,678	\$29,678	\$0	\$19,865	\$19,865	66.94%
50	NEW ENGLAND LIFE INSURANCE COMPANY	0.00%	75	0	\$66	\$58	\$0	\$0	\$0	0.00%
51	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.01%	56	0	\$12,410	\$12,573	\$0	\$10,359	\$8,409	66.88%
52	PAN-AMERICAN LIFE INSURANCE COMPANY	0.04%	39	210	\$81,260	\$81,676	\$0	\$40,165	\$41,474	50.78%
53	PHOENIX LIFE INSURANCE COMPANY	0.00%	72	0	\$372	\$0	\$0	\$2,543	\$229	N/A
54	PHYSICIANS MUTUAL INSURANCE COMPANY	0.10%	35	768	\$205,539	\$201,356	\$0	\$65,617	\$72,937	36.22%
55	PRINCIPAL LIFE INSURANCE COMPANY	5.47%	6	38,827	\$10,923,826	\$10,851,553	\$0	\$7,820,839	\$7,695,622	70.92%
56	RELiance STANDARD LIFE INSURANCE COMPANY	0.79%	20	3,469	\$1,567,467	\$1,557,951	\$0	\$1,200,034	\$1,110,451	71.28%
57	RENAISSANCE LIFE & HEALTH INSURANCE COMPAN	0.00%	63	5	\$2,992	\$2,992	\$0	\$671	\$1,227	41.01%
58	SAFEHEALTH LIFE INSURANCE COMPANY	0.00%	70	27	\$1,416	\$1,338	\$0	\$2,289	\$2,289	171.08%
59	SECURIAN LIFE INSURANCE COMPANY	0.01%	51	68	\$21,689	\$21,967	\$0	\$9,248	\$9,048	41.19%
60	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.25%	27	1,725	\$496,376	\$496,376	\$0	\$389,598	\$389,598	78.49%
61	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.02%	44	46	\$32,824	\$29,631	\$0	\$14,172	\$7,574	25.56%
62	STANDARD INSURANCE COMPANY	0.80%	19	2,771	\$1,604,549	\$1,568,849	\$0	\$1,201,849	\$1,149,382	73.26%
63	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.01%	49	51	\$25,930	\$25,930	\$0	\$4,878	\$9,374	36.15%
64	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.01%	48	100	\$27,810	\$28,485	\$0	\$11,741	\$11,741	41.22%
65	STARMOUNT LIFE INSURANCE COMPANY	0.00%	64	12	\$2,765	\$2,788	\$0	\$884	\$873	31.31%
66	STONEBRIDGE LIFE INSURANCE COMPANY	0.31%	25	1,714	\$622,555	\$622,240	\$0	\$0	\$0	0.00%
67	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.48%	21	3,072	\$963,869	\$958,078	\$0	\$626,727	\$573,375	59.85%
68	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.01%	46	161	\$29,817	\$29,817	\$0	\$12,643	\$15,830	53.09%
69	TIME INSURANCE COMPANY	0.01%	55	56	\$12,761	\$13,126	\$0	\$5,037	\$4,580	34.89%
70	TRANSAMERICA LIFE INSURANCE COMPANY	0.42%	22	11	\$841,326	\$841,844	\$0	\$425,458	\$483,144	57.39%
71	TRUSTMARK INSURANCE COMPANY	0.00%	77	115	\$0	\$0	\$0	\$36,569	\$48,004	N/A
72	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	69	30	\$1,855	\$1,849	\$0	\$38,602	\$37,793	2043.97%

**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - GROUP DENTAL**

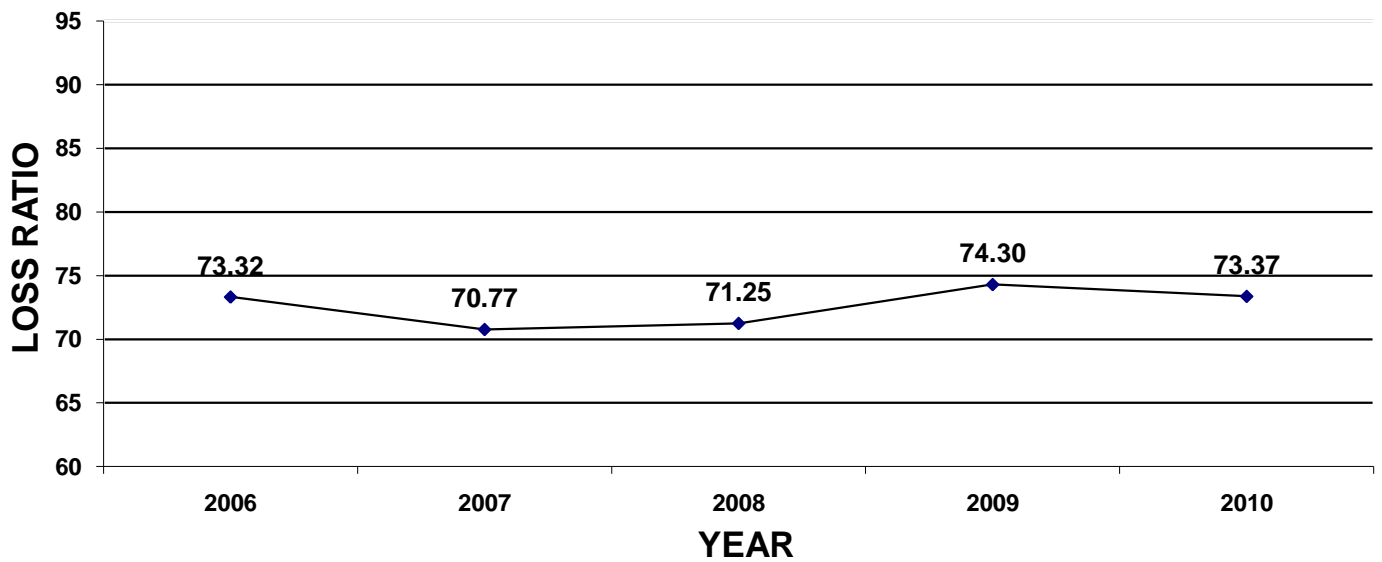
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
73	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	66	107	\$2,483	\$2,619	\$0	\$2,263	\$1,984	75.75%
74	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	73	1	\$223	\$223	\$0	\$95	\$92	41.26%
75	UNION SECURITY INSURANCE COMPANY	5.42%	7	21,016	\$10,810,253	\$10,793,076	\$0	\$6,868,509	\$6,838,114	63.36%
76	UNITED CONCORDIA LIFE AND HEALTH INSURANCE (	1.86%	12	12,637	\$3,716,748	\$3,716,748	\$0	\$3,086,833	\$3,032,914	81.60%
77	UNITED HEALTHCARE INSURANCE COMPANY	8.23%	3	94,182	\$16,419,701	\$16,673,407	\$0	\$11,892,586	\$11,988,574	71.90%
78	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.03%	42	874	\$62,581	\$59,660	\$0	\$71,578	\$85,254	142.90%
79	UNITED STATES FIRE INSURANCE COMPANY	0.00%	60	182	\$7,380	\$7,380	\$0	\$3,112	\$3,479	47.14%
80	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.16%	30	1,770	\$316,897	\$318,219	\$0	\$343,424	\$337,882	106.18%
TOTAL		100.00%		738,398	\$199,565,441	\$199,495,724	\$0	\$145,810,996	\$146,369,623	73.37%

## MISSOURI GROUP DENTAL INSURANCE

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO



**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - GROUP LIMITED BENEFIT**

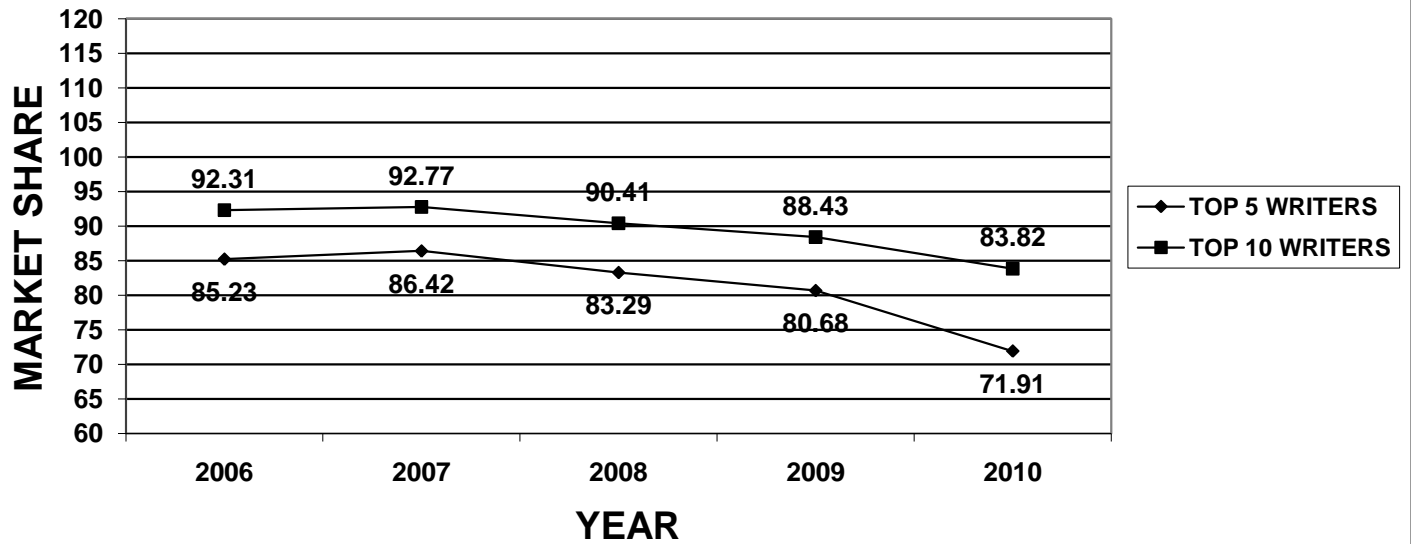
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	71	6	\$1,126	\$1,327	\$0	\$2,123	\$2,105	158.63%
2	ACE AMERICAN INSURANCE COMPANY	1.96%	10	8,039	\$2,385,080	\$2,269,939	\$0	\$932,617	\$1,187,966	52.33%
3	AEGIS SECURITY INSURANCE COMPANY	0.19%	32	200	\$230,883	\$230,883	\$0	\$120,153	\$142,453	61.70%
4	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	77	1	\$103	\$102	\$0	\$0	\$0	0.00%
5	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	68	31	\$4,118	\$4,076	\$0	\$2,228	\$1,929	47.33%
6	ALLSTATE LIFE INSURANCE COMPANY	0.04%	47	207	\$51,164	\$50,218	\$0	\$17,265	-\$116,730	-232.45%
7	AMERICAN ALTERNATIVE INSURANCE CORPORATIOI	0.10%	39	96	\$119,431	\$119,431	\$0	\$133,773	\$133,773	112.01%
8	AMERICAN FIDELITY ASSURANCE COMPANY	0.66%	18	2,274	\$799,242	\$781,761	\$0	\$327,807	\$296,264	37.90%
9	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	73	0	\$796	\$801	\$0	\$300	\$366	45.69%
10	AMERICAN GENERAL LIFE INSURANCE COMPANY OF	0.03%	52	245	\$38,886	\$36,741	\$0	\$24,711	\$12,854	34.99%
11	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.21%	30	24,710	\$257,029	\$258,129	\$0	\$63,641	\$69,722	27.01%
12	AMERICAN HOME ASSURANCE COMPANY	0.00%	79	0	\$0	\$0	\$0	\$460,502	\$292,754	N/A
13	AMERICAN MEDICAL AND LIFE INSURANCE COMPAN	1.66%	11	983	\$2,017,184	\$1,934,857	\$0	\$1,426,429	\$943,226	48.75%
14	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.15%	35	327	\$184,918	\$184,875	\$0	\$91,343	\$93,596	50.63%
15	AMERICAN REPUBLIC INSURANCE COMPANY	0.01%	59	44	\$18,167	\$17,679	\$0	\$7,075	\$4,813	27.22%
16	AMERICAN SENTINEL INSURANCE COMPANY	0.62%	20	455	\$759,532	\$759,532	\$0	\$460,126	\$414,222	54.54%
17	AMERITAS LIFE INSURANCE CORP	0.74%	16	6,589	\$903,901	\$902,505	\$0	\$643,571	\$635,875	70.46%
18	AMEX ASSURANCE COMPANY	0.19%	31	1,867	\$233,315	\$235,878	\$0	\$44,210	\$40,810	17.30%
19	ASSURITY LIFE INSURANCE COMPANY	0.14%	37	0	\$164,698	\$163,888	\$0	\$150,381	\$149,569	91.26%
20	BCS INSURANCE COMPANY	1.44%	14	1,802	\$1,746,359	\$1,749,925	\$0	\$1,202,044	\$1,247,558	71.29%
21	CENTRAL UNITED LIFE INSURANCE COMPANY	0.01%	66	2	\$8,929	\$8,938	\$0	\$3,244	\$2,999	33.55%
22	COLONIAL LIFE & ACCIDENT INS CO	0.33%	25	857	\$407,052	\$414,677	\$0	\$157,188	\$107,319	25.88%
23	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	69	10	\$2,601	\$3,209	\$0	\$385	\$730	22.75%
24	COMBINED INSURANCE CO OF AMERICA	2.17%	7	49,278	\$2,644,031	\$2,644,700	\$0	\$1,899,916	\$1,833,601	69.33%
25	COMPANION LIFE INSURANCE COMPANY	6.71%	3	903	\$8,163,121	\$8,163,386	\$0	\$4,546,313	\$4,842,129	59.32%
26	CONTINENTAL AMERICAN INSURANCE COMPANY	0.03%	51	1,071	\$40,919	\$16,118	\$0	\$1,765	\$3,556	22.06%
27	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	70	4	\$1,344	\$1,365	\$0	\$0	\$0	0.00%
28	CUNA MUTUAL INSURANCE SOCIETY	0.06%	42	617	\$69,913	\$72,048	\$0	\$4,670	\$4,903	6.81%
29	FIDELITY SECURITY LIFE INSURANCE COMPANY	6.48%	4	118,744	\$7,874,513	\$7,862,131	\$0	\$6,149,978	\$6,090,030	77.46%
30	GUARANTEE TRUST LIFE INSURANCE CO	0.44%	23	134	\$537,107	\$532,622	\$0	\$327,711	\$308,752	57.97%
31	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.15%	36	494	\$184,603	\$182,611	\$0	\$58,752	\$58,113	31.82%
32	HARTFORD LIFE INSURANCE COMPANY	0.01%	62	110	\$13,945	\$13,971	\$0	\$49,490	\$47,830	342.35%
33	HEALTHY ALLIANCE LIFE INSURANCE CO	0.86%	15	24,641	\$1,041,197	\$1,038,184	\$0	\$497,118	\$501,537	48.31%
34	HM LIFE INSURANCE COMPANY	0.66%	17	1,640	\$800,852	\$810,330	\$0	\$317,297	\$340,364	42.00%
35	HORACE MANN LIFE INSURANCE COMPANY	0.00%	76	3	\$374	\$374	\$0	\$0	\$6	1.60%
36	HUMANA INSURANCE COMPANY	0.07%	41	2,229	\$80,020	\$80,197	\$0	\$47,864	\$48,492	60.47%
37	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	79	14	\$0	\$0	\$0	\$0	\$0	N/A
38	INSURANCE COMPANY OF THE STATE OF PENNSYLV	0.00%	79	1	\$0	\$135	\$0	\$1,980	-\$2,771	-2052.59%
39	JEFFERSON INSURANCE COMPANY	0.18%	34	7,395	\$221,858	\$207,586	\$0	\$92,856	\$103,894	50.05%
40	KANSAS CITY LIFE INSURANCE COMPANY	0.02%	56	470	\$26,942	\$26,643	\$0	\$5,448	\$5,663	21.26%
41	LEWER LIFE INSURANCE COMPANY	0.00%	74	2	\$672	\$672	\$0	\$256	\$256	38.10%
42	LINCOLN NATIONAL LIFE INSURANCE COMPANY	3.78%	5	778	\$4,600,833	\$4,606,655	\$0	\$4,024,985	\$4,757,296	103.27%
43	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.01%	63	45	\$13,711	\$16,208	\$0	\$3,446	\$234	1.44%
44	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	67	37	\$5,150	\$5,150	\$0	\$1,038	\$698	13.55%
45	MARKEL INSURANCE COMPANY	0.46%	22	1,265	\$556,536	\$715,476	\$0	\$827,698	\$651,135	91.01%
46	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.05%	45	1,142	\$60,137	\$61,515	\$0	\$28,123	\$28,737	46.72%
47	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.03%	49	372	\$42,394	\$43,358	\$0	\$16,277	\$15,869	36.60%
48	MONUMENTAL LIFE INSURANCE COMPANY	1.64%	12	2,086	\$1,999,505	\$1,994,155	\$0	\$1,423,823	\$1,564,038	78.43%
49	MUTUAL OF OMAHA INSURANCE COMPANY	0.18%	33	713	\$223,222	\$223,874	\$0	\$62,093	\$72,821	32.53%
50	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.02%	57	11	\$26,529	\$26,656	\$0	\$433	\$409	1.53%
51	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	2.02%	9	21,392	\$2,451,431	\$2,466,174	\$0	\$1,730,637	\$1,730,637	70.17%
52	NATIONAL UNION FIRE INSURANCE COMPANY OF PI	20.60%	2	207,560	\$25,038,700	\$24,991,952	\$0	\$21,552,116	\$15,114,091	60.48%
53	NATIONWIDE LIFE INSURANCE COMPANY	0.63%	19	2,095	\$763,862	\$764,155	\$0	\$411,880	\$419,780	54.93%
54	NEW YORK LIFE INSURANCE COMPANY	0.03%	50	66	\$41,764	\$40,748	\$2,131	\$17,246	\$19,251	47.24%
55	PAN-AMERICAN LIFE INSURANCE COMPANY	0.48%	21	685	\$580,938	\$583,910	\$0	\$493,809	\$509,913	87.33%
56	PHYSICIANS MUTUAL INSURANCE COMPANY	0.01%	64	64	\$11,989	\$11,855	\$0	\$5,774	\$6,875	57.99%
57	PRESIDENTIAL LIFE INSURANCE COMPANY	0.00%	75	23	\$472	\$472	\$0	\$0	\$0	0.00%
58	PRINCIPAL LIFE INSURANCE COMPANY	0.27%	27	3,820	\$322,247	\$323,088	\$0	\$171,292	\$168,550	52.17%
59	PROVIDENT LIFE AND CASUALTY INSURANCE COMP.	0.00%	78	3	\$46	\$45	\$0	\$0	\$0	0.00%
60	RELiance STANDARD LIFE INSURANCE COMPANY	1.57%	13	2,139	\$1,911,699	\$1,900,303	\$0	\$783,656	\$875,839	46.09%
61	SEARS LIFE INSURANCE COMPANY	0.01%	60	64	\$17,549	\$17,549	\$0	\$3,450	\$3,450	19.66%
62	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.02%	54	784	\$29,857	\$29,857	\$0	\$17,328	\$17,328	58.04%
63	SENTRY INSURANCE A MUTUAL COMPANY	0.00%	72	1	\$996	\$797	\$0	\$0	\$0	0.00%
64	STANDARD INSURANCE COMPANY	0.11%	38	781	\$135,386	\$135,935	\$0	\$89,599	\$89,454	65.81%
65	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.04%	48	154	\$48,295	\$47,881	\$0	\$1,536	\$26,998	56.39%
66	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.01%	61	33	\$15,215	\$16,163	\$0	\$34,476	\$34,476	213.30%
67	STARR INDEMNITY & LIABILITY COMPANY	0.05%	44	152	\$61,945	\$61,945	\$0	\$2,745	\$22,764	36.75%
68	STONEBRIDGE LIFE INSURANCE COMPANY	0.25%	29	2,602	\$306,427	\$306,272	\$0	\$74,433	\$79,110	25.83%
69	SYMETRA LIFE INSURANCE COMPANY	0.30%	26	238	\$360,540	\$360,540	\$0	\$113,519	\$113,519	31.49%
70	TIME INSURANCE COMPANY	0.05%	43	209	\$65,553	\$52,186	\$0	\$0	\$0	0.00%
71	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP/	0.01%	65	76	\$10,202	\$10,715	\$0	\$1,342	\$869	8.11%
72	TRANSAMERICA LIFE INSURANCE COMPANY	0.43%	24	231	\$527,868	\$523,409	\$0	\$520,748	\$554,354	105.91%

**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - GROUP LIMITED BENEFIT**

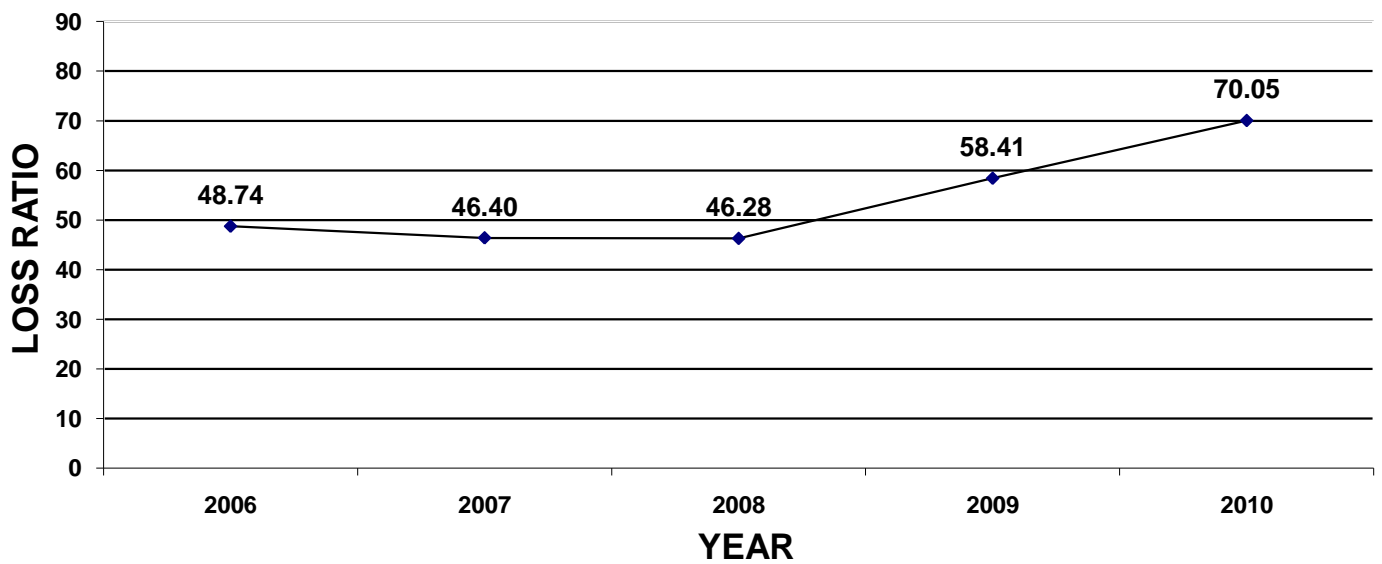
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
73	UNION FIDELITY LIFE INSURANCE COMPANY	0.04%	46	326	\$53,777	\$53,822	\$0	\$27,051	\$26,276	48.82%
74	UNION LABOR LIFE INSURANCE COMPANY	0.02%	55	98	\$28,250	\$29,272	\$0	\$5,610	-\$5,977	-20.42%
75	UNITED AMERICAN INSURANCE COMPANY	3.62%	6	2,693	\$4,406,082	\$4,540,334	\$0	\$3,533,676	\$3,697,581	81.44%
76	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.02%	58	67	\$21,473	\$20,990	\$0	\$12,622	\$31,701	151.03%
77	UNITED STATES FIRE INSURANCE COMPANY	0.26%	28	409	\$314,167	\$314,167	\$0	-\$119,311	-\$133,393	-42.46%
78	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.09%	40	682	\$106,365	\$87,686	\$0	\$107,615	\$89,187	101.71%
79	VISION BENEFITS OF AMERICA	2.13%	8	63,736	\$2,595,045	\$2,595,045	\$0	\$2,090,256	\$2,090,256	80.55%
80	VISION SERVICE PLAN INSURANCE COMPANY	34.34%	1	298,746	\$41,748,277	\$41,748,277	\$0	\$32,584,804	\$32,720,900	78.38%
81	WASHINGTON NATIONAL INSURANCE CO	0.03%	53	238	\$31,581	\$32,579	\$0	\$19,457	-\$108,639	-333.46%
TOTAL		100.00%		873,111	\$121,571,940	\$121,543,614	\$2,131	\$90,947,812	\$85,136,915	70.05%

## MISSOURI GROUP LIMITED BENEFIT INSURANCE

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO

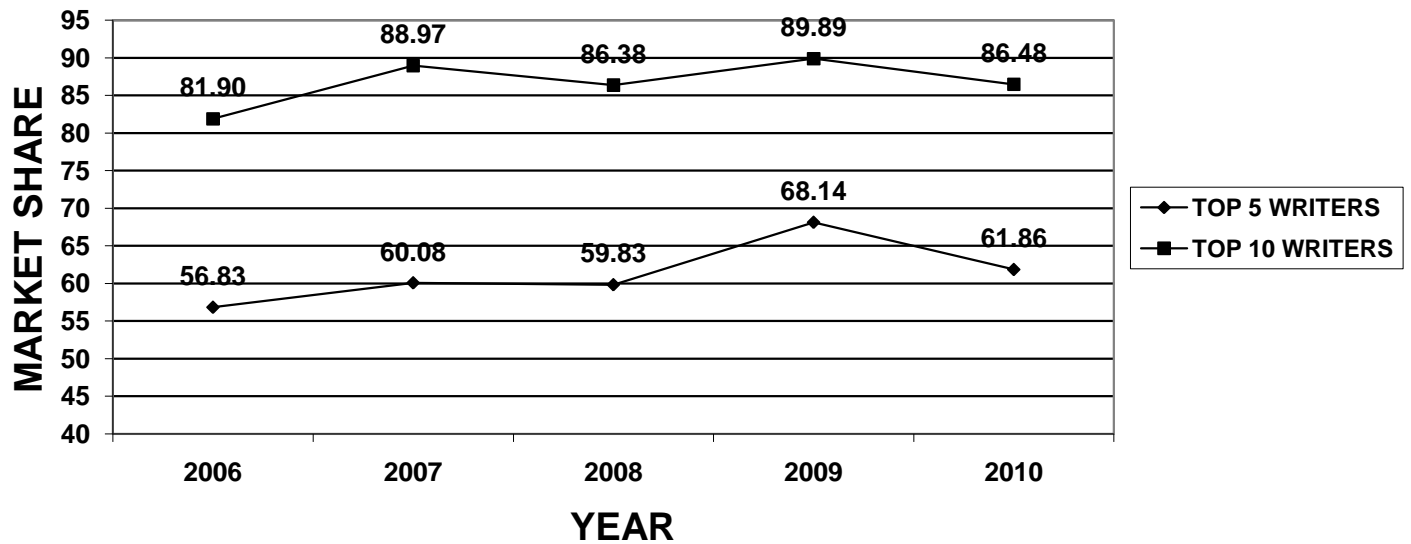


**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - GROUP SHORT TERM CREDIT DISABILITY**

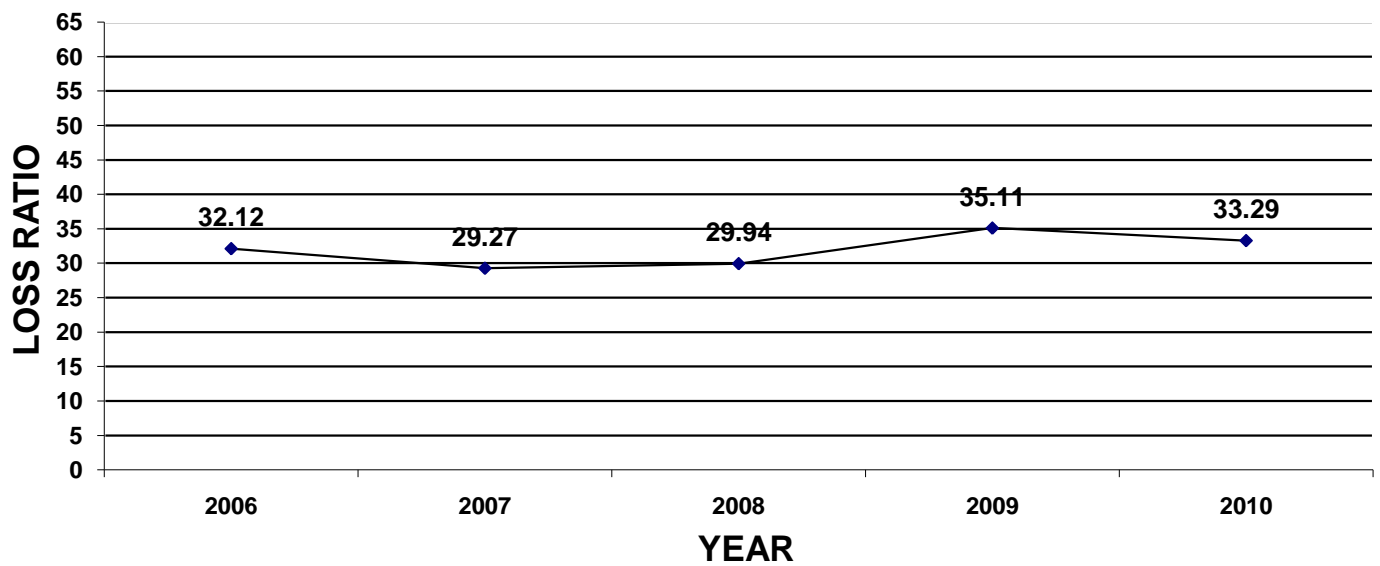
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN BANKERS INSURANCE COMPANY OF FLO	0.00%	31	0	-\$17	-\$17	\$0	\$5,192	\$5,060	-29764.71%
2	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	11.55%	2	28,282	\$1,605,569	\$1,679,780	\$0	\$576,725	\$429,746	25.58%
3	AMERICAN GENERAL ASSURANCE COMPANY	-0.17%	31	876	-\$24,309	\$178,078	\$0	\$229,714	\$77,559	43.55%
4	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	8.09%	4	4,689	\$1,123,735	\$1,250,179	\$0	\$394,935	\$429,694	34.37%
5	AMERICAN HERITAGE LIFE INSURANCE COMPANY	1.10%	15	1,388	\$152,755	\$144,584	\$0	\$167,537	\$104,043	71.96%
6	AMERICAN MODERN LIFE INSURANCE COMPANY	6.24%	7	6,169	\$866,547	\$960,059	\$0	\$339,380	\$327,361	34.10%
7	AMERICAN NATIONAL INSURANCE COMPANY	0.38%	23	178	\$52,283	\$71,986	\$0	\$24,690	\$23,803	33.07%
8	AMERICAN SECURITY INSURANCE COMPANY	0.46%	22	2,503	\$63,974	\$63,974	\$0	\$0	-\$334	-0.52%
9	AMERICAN UNDERWRITERS LIFE INSURANCE COMP	0.07%	28	104	\$9,589	\$9,705	\$0	\$0	\$559	5.76%
10	AMERICAN UNITED LIFE INSURANCE CO	-0.10%	31	223	-\$14,379	\$34,319	\$0	\$57,856	\$55,042	160.38%
11	BALBOA LIFE INSURANCE COMPANY	0.14%	27	1,710	\$19,732	\$19,732	\$0	\$4,968	-\$4,518	-22.90%
12	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	11.45%	3	8,759	\$1,591,664	\$1,702,438	\$0	\$426,644	\$343,161	20.16%
13	CENTRAL STATES INDEMNITY COMPANY OF OMAHA	3.58%	9	11,336	\$497,640	\$497,640	\$0	\$101,413	\$103,310	20.76%
14	CENTURION LIFE INSURANCE COMPANY	0.87%	16	774	\$120,239	\$120,239	\$0	\$36,864	-\$26,217	-21.80%
15	CENTURY LIFE ASSURANCE COMPANY	0.01%	29	2	\$1,410	\$253	\$0	\$0	\$69	27.27%
16	CUNA MUTUAL INSURANCE SOCIETY	22.91%	1	25,499	\$3,184,132	\$3,372,626	\$0	\$2,080,835	\$1,763,917	52.30%
17	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	1.68%	13	2,229	\$232,827	\$567,779	\$0	\$157,314	\$66,501	11.71%
18	GUARANTEE TRUST LIFE INSURANCE CO	1.96%	12	5,239	\$272,377	\$765,264	\$0	\$333,256	\$134,678	17.60%
19	HOUSEHOLD LIFE INSURANCE COMPANY	2.56%	11	3,674	\$356,372	\$651,882	\$0	\$446,985	\$41,535	6.37%
20	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & I	6.74%	6	7,781	\$937,336	\$1,206,433	\$0	\$458,205	\$472,503	39.17%
21	J M I C LIFE INSURANCE COMPANY	-0.04%	31	140	-\$4,902	\$41,018	\$0	\$20,833	\$8,975	21.88%
22	LIFE OF THE SOUTH INSURANCE COMPANY	0.17%	25	146	\$23,549	\$11,216	\$0	\$1,381	\$2,370	21.13%
23	MERIT LIFE INSURANCE CO	3.54%	10	4,453	\$491,715	\$669,079	\$0	\$244,561	\$266,622	39.85%
24	MINNESOTA LIFE INSURANCE COMPANY	4.52%	8	4,622	\$628,085	\$507,466	\$0	\$221,596	\$174,635	34.41%
25	MONUMENTAL LIFE INSURANCE COMPANY	0.59%	18	262	\$81,968	\$61,017	\$0	\$6,802	\$21,922	35.93%
26	MOUNTAIN LIFE INSURANCE COMPANY	0.57%	19	383	\$79,201	\$40,349	\$0	\$24,771	\$25,677	63.64%
27	OLD UNITED LIFE INSURANCE COMPANY	0.35%	24	505	\$48,979	\$138,757	\$0	\$47,504	\$52,173	37.60%
28	PEKIN LIFE INSURANCE COMPANY	1.24%	14	793	\$172,163	\$166,624	\$0	\$83,598	\$98,840	59.32%
29	RESOURCE LIFE INSURANCE COMPANY	-0.07%	31	633	-\$9,603	\$108,615	\$0	\$79,712	\$88,336	81.33%
30	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	30	9	\$80	\$1,314	\$0	\$0	\$3	0.23%
31	STANDARD GUARANTY INSURANCE COMPANY	0.74%	17	4,006	\$102,386	\$102,386	\$0	\$23,443	-\$4,077	-3.98%
32	STONEBRIDGE CASUALTY INSURANCE COMPANY	0.47%	21	3,713	\$64,939	\$64,939	\$0	\$11,114	\$2,651	4.08%
33	STONEBRIDGE LIFE INSURANCE COMPANY	0.48%	20	1,829	\$66,441	\$66,441	\$0	\$8,994	\$5,515	8.30%
34	TRANSAMERICA LIFE INSURANCE COMPANY	7.85%	5	7,998	\$1,091,380	\$1,863,536	\$0	\$771,760	\$580,849	31.17%
35	UNITED LIFE INSURANCE COMPANY	0.00%	31	3	\$0	\$324	\$0	\$1,003	-\$608	-187.65%
36	UNIVERSAL UNDERWRITERS LIFE INSURANCE COMF	-0.06%	31	350	-\$8,550	\$38,116	\$0	\$73,900	\$53,554	140.50%
37	ZALE LIFE INSURANCE COMPANY	0.14%	26	1,427	\$20,096	\$20,096	\$0	\$581	\$410	2.04%
TOTAL		100.00%		142,687	\$13,897,403	\$17,198,226	\$0	\$7,464,066	\$5,725,319	33.29%

## MISSOURI GROUP SHORT TERM CREDIT DISABILITY INSURANCE

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO



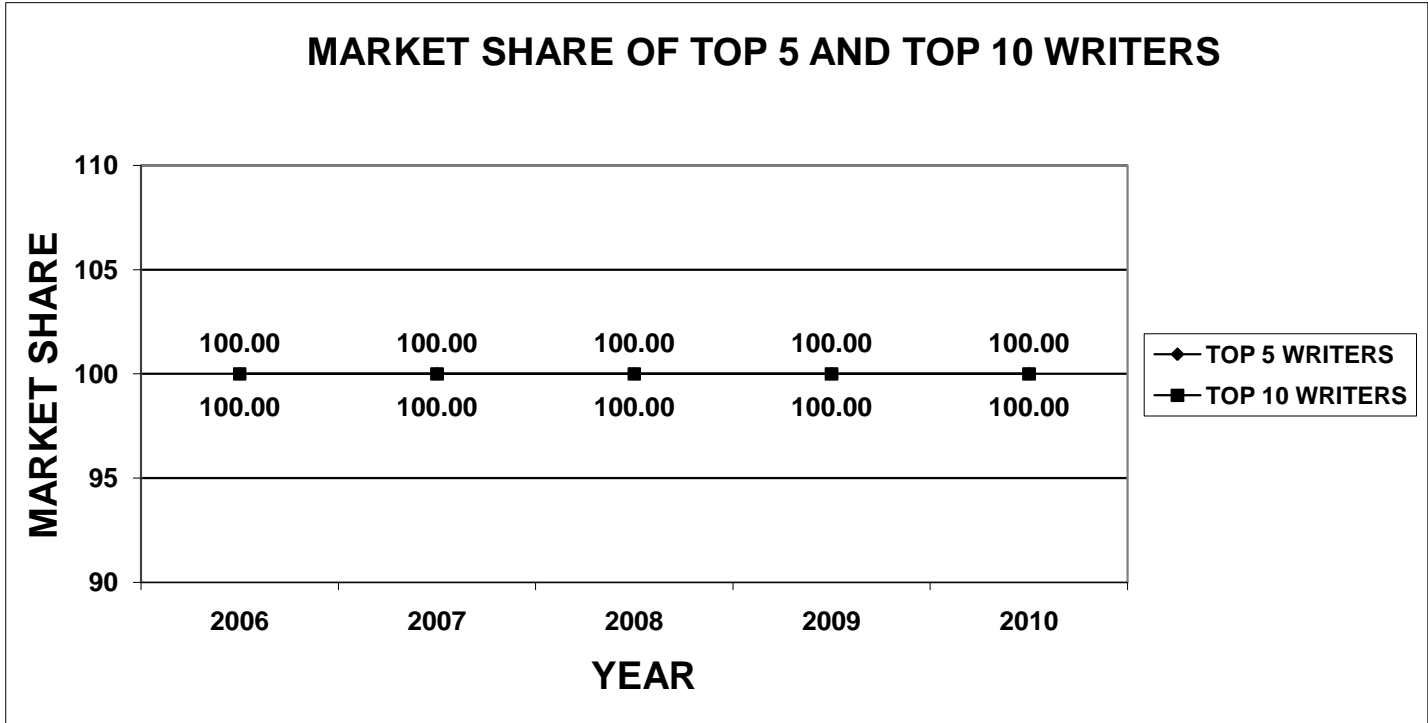


**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - GROUP LONG TERM CREDIT DISABILITY**

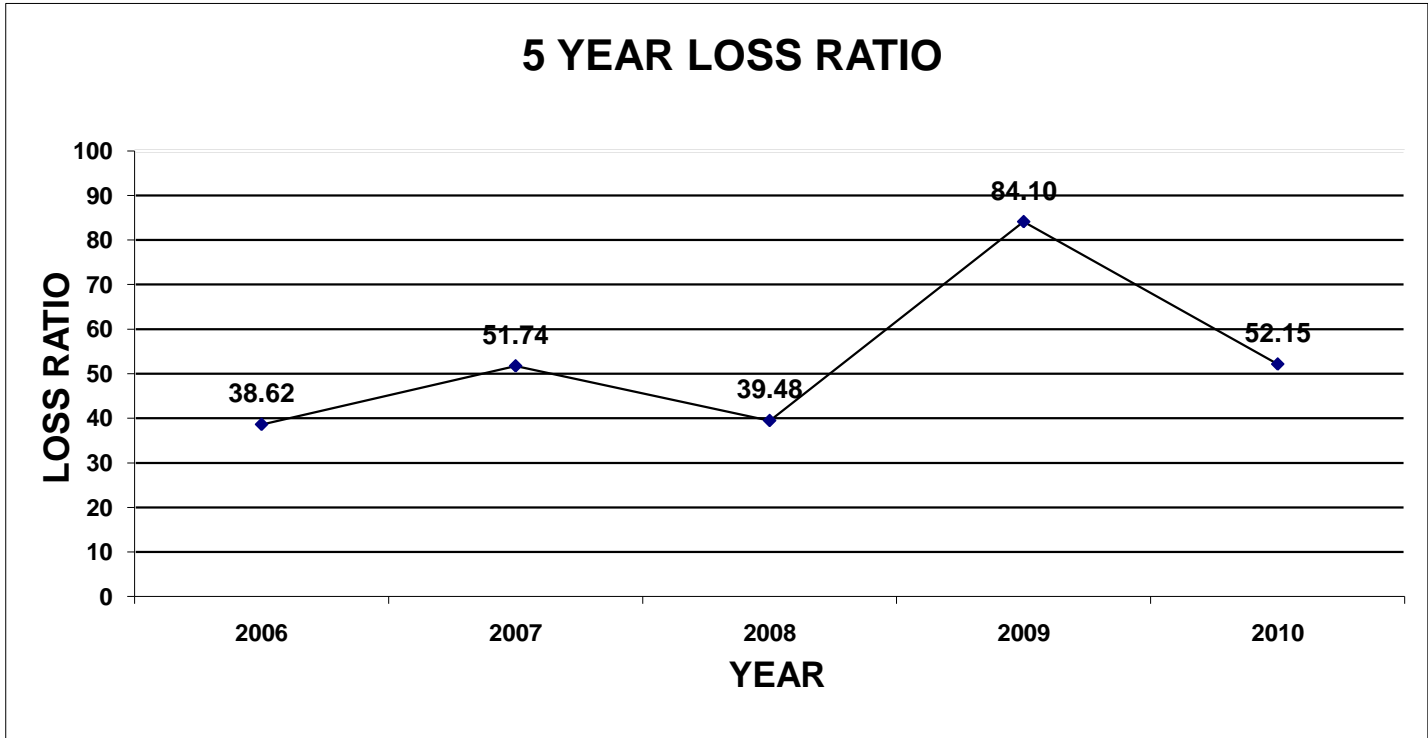
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN BANKERS INSURANCE COMPANY OF FLO	1.91%	4	86	\$15,471	\$15,484	\$0	\$0	-\$605	-3.91%
2	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	36.66%	2	378	\$297,315	\$297,315	\$0	\$271,273	\$290,892	97.84%
3	AMERICAN REPUBLIC INSURANCE COMPANY	9.67%	3	589	\$78,450	\$17,906	\$0	\$31,699	\$32,699	182.61%
4	HOUSEHOLD LIFE INSURANCE COMPANY	51.76%	1	839	\$419,793	\$419,793	\$0	\$247,532	\$68,411	16.30%
5	TOTAL	100.00%		1,892	\$811,029	\$750,498	\$0	\$550,504	\$391,397	52.15%

**MISSOURI GROUP LONG TERM CREDIT DISABILITY INSURANCE**

**MARKET SHARE OF TOP 5 AND TOP 10 WRITERS**



**5 YEAR LOSS RATIO**

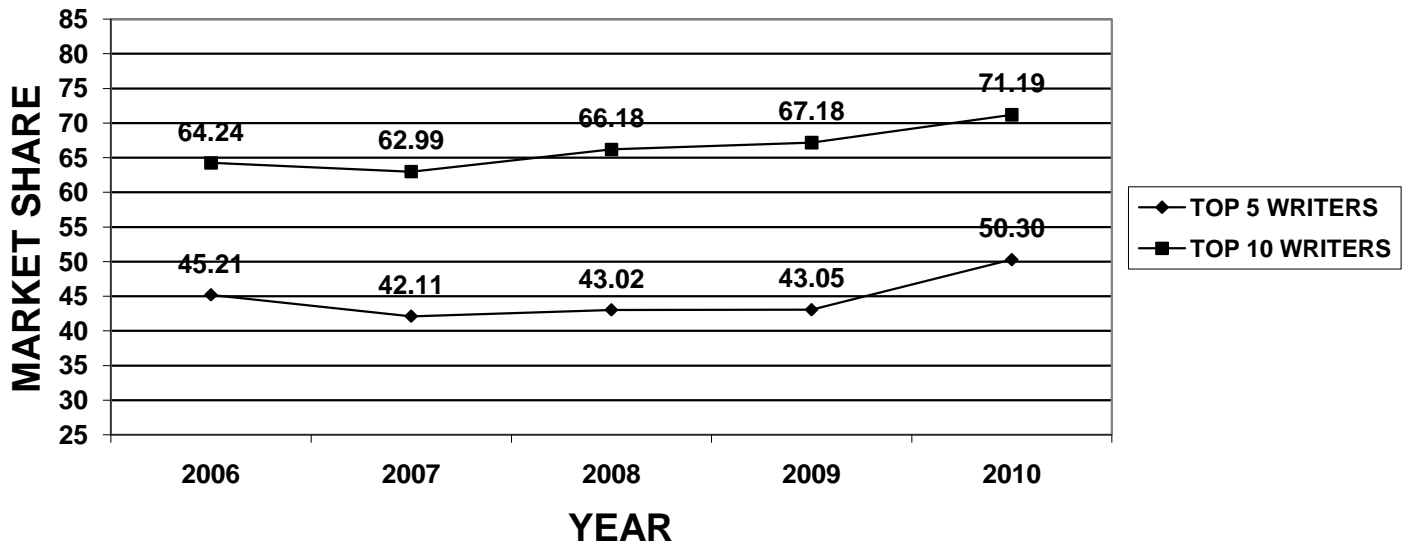


**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - GROUP STOP LOSS**

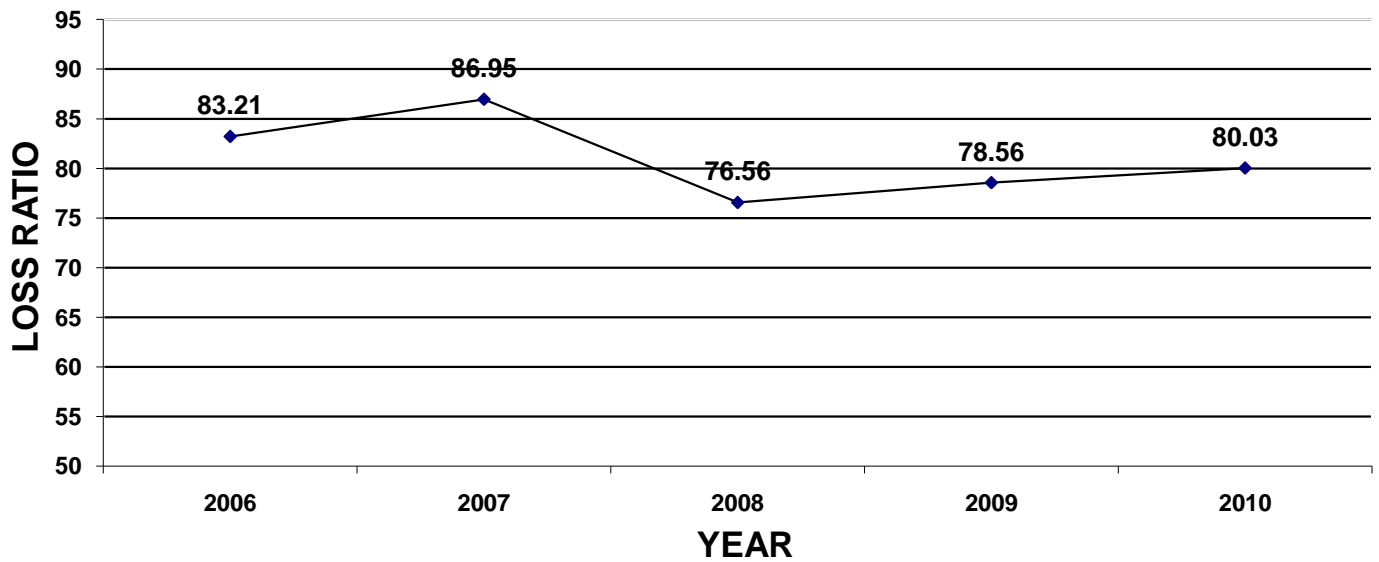
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ACE AMERICAN INSURANCE COMPANY	1.03%	22	91,164	\$1,533,728	\$1,484,191	\$0	\$689,062	\$1,601,173	107.88%
2	AETNA LIFE INSURANCE COMPANY	6.94%	6	47,675	\$10,321,492	\$10,317,115	\$0	\$5,399,147	\$5,489,578	53.21%
3	AMALGAMATED LIFE INSURANCE COMPANY	0.13%	41	1,588	\$192,326	\$192,326	\$0	\$0	\$0	0.00%
4	AMERICAN FIDELITY ASSURANCE COMPANY	2.58%	9	8,602	\$3,838,151	\$3,452,531	\$0	\$3,875,277	\$3,835,429	111.09%
5	AMERICAN GENERAL LIFE INSURANCE COMPANY OF	0.17%	39	0	\$247,314	\$120,810	\$0	\$465,772	\$463,901	383.99%
6	AMERICAN UNITED LIFE INSURANCE CO	2.01%	13	4,964	\$2,990,150	\$3,028,423	\$0	\$1,428,334	\$1,505,068	49.70%
7	BCS INSURANCE COMPANY	0.10%	43	451	\$146,199	\$146,199	\$0	\$291,204	\$180,372	123.37%
8	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.06%	47	249	\$92,950	\$92,950	\$0	\$0	\$40,596	43.68%
9	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	8.14%	5	78,210	\$12,094,145	\$12,094,145	\$0	\$11,654,547	\$12,723,795	105.21%
10	CANADA LIFE ASSURANCE COMPANY	0.00%	50	0	-\$2,304	-\$1,491	\$0	-\$13,826	\$13,182	-884.10%
11	CATERPILLAR INSURANCE COMPANY	0.00%	50	3,385	\$0	\$0	\$0	\$4,345,505	\$8,996,486	N/A
12	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.14%	40	239	\$207,508	\$192,073	\$0	\$22,473	\$22,591	11.76%
13	COMBINED INSURANCE CO OF AMERICA	0.00%	50	0	\$0	\$0	\$0	\$17,363	\$16,851	N/A
14	COMMUNITY HEALTH PLAN INSURANCE COMPANY	0.10%	44	0	\$146,079	\$146,079	\$0	\$0	\$0	0.00%
15	COMPANION LIFE INSURANCE COMPANY	1.96%	14	4,126	\$2,916,078	\$2,916,173	\$0	\$3,581,864	\$3,814,926	130.82%
16	CONNECTICUT GENERAL LIFE INS CO	11.00%	2	21,226	\$16,351,307	\$16,410,393	\$0	\$7,026,113	\$7,312,874	44.56%
17	EVEREST REINSURANCE COMPANY	0.31%	34	3,831	\$458,732	\$458,732	\$0	\$0	\$167,513	36.52%
18	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.80%	25	3,644	\$1,186,161	\$1,186,161	\$0	\$1,022,963	\$1,189,812	100.31%
19	FIRST HEALTH LIFE & HEALTH INSURANCE COMPAN	0.09%	46	0	\$130,515	\$97,503	\$0	\$385,806	\$102,481	105.11%
20	GERBER LIFE INSURANCE COMPANY	1.33%	17	4,912	\$1,977,339	\$1,990,248	\$0	\$1,046,169	\$1,042,098	52.36%
21	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	2.05%	12	10,766	\$3,048,869	\$2,674,521	\$0	\$2,962,490	\$3,402,720	127.23%
22	HCC LIFE INSURANCE COMPANY	8.15%	4	45,893	\$12,116,497	\$12,116,497	\$0	\$7,542,650	\$8,370,102	69.08%
23	HCSC INSURANCE SERVICES COMPANY	0.27%	36	7,857	\$403,255	\$403,255	\$0	\$353,692	\$409,692	101.60%
24	HEALTHY ALLIANCE LIFE INSURANCE CO	9.05%	3	123,559	\$13,450,409	\$13,450,409	\$0	\$5,438,580	\$5,736,518	42.65%
25	HM LIFE INSURANCE COMPANY	1.82%	15	11,403	\$2,708,633	\$2,740,688	\$0	\$2,017,904	\$2,164,601	78.98%
26	HUMANA INSURANCE COMPANY	0.67%	29	4,374	\$994,358	\$994,358	\$0	\$1,367,872	\$1,400,198	140.81%
27	IMPERIUM INSURANCE COMPANY	0.78%	27	1,528	\$1,156,410	\$1,156,410	\$0	\$312,745	\$412,339	35.66%
28	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.13%	42	102	\$186,745	\$186,745	\$0	\$33,330	\$5,128	2.75%
29	KANAWHA INSURANCE COMPANY	0.78%	26	9,952	\$1,164,925	\$1,226,459	\$0	\$1,588,663	\$1,587,364	129.43%
30	METROPOLITAN LIFE INSURANCE COMPANY	0.00%	50	0	-\$4	-\$4	\$0	\$0	\$0	0.00%
31	MONUMENTAL LIFE INSURANCE COMPANY	0.29%	35	4,955	\$430,213	\$430,213	\$0	\$616,310	\$619,668	144.04%
32	MUTUAL OF OMAHA INSURANCE COMPANY	0.00%	50	0	\$0	\$0	\$0	\$0	-\$30	N/A
33	NATIONWIDE LIFE INSURANCE COMPANY	0.33%	33	1,550	\$491,126	\$490,367	\$0	\$240,477	\$389,177	79.36%
34	NEW ENGLAND LIFE INSURANCE COMPANY	0.01%	48	0	\$11,429	\$10,132	\$0	\$0	\$0	0.00%
35	PAN-AMERICAN LIFE INSURANCE COMPANY	1.24%	18	2,846	\$1,847,103	\$1,856,553	\$0	\$936,009	\$966,534	52.06%
36	PERICO LIFE INSURANCE COMPANY	0.92%	23	3,454	\$1,364,880	\$1,364,880	\$0	\$868,292	\$891,257	65.30%
37	QBE INSURANCE CORPORATION	2.43%	11	5,179	\$3,616,849	\$3,570,696	\$0	\$2,173,653	\$2,961,691	82.94%
38	RELIASTAR LIFE INSURANCE COMPANY	5.91%	7	48,605	\$8,787,607	\$8,709,626	\$0	\$10,217,282	\$9,796,584	112.48%
39	RELIASTAR LIFE INSURANCE COMPANY OF NEW YO	0.24%	37	53	\$354,847	\$376,620	\$0	\$0	\$0	0.00%
40	STANDARD SECURITY LIFE INSURANCE COMPANY O	1.15%	20	3,056	\$1,705,454	\$1,671,945	\$0	\$1,684,612	\$1,684,612	100.76%
41	STARNET INSURANCE COMPANY	0.64%	31	1,083	\$947,266	\$947,266	\$0	\$250,749	-\$5,210	-0.55%
42	SUN LIFE ASSURANCE COMPANY OF CANADA	13.96%	1	107,213	\$20,759,541	\$20,684,805	\$0	\$14,236,031	\$14,019,065	67.77%
43	SYMETRA LIFE INSURANCE COMPANY	2.94%	8	43,795	\$4,371,253	\$4,311,797	\$0	\$5,187,396	\$5,177,277	120.07%
44	TRANSAMERICA LIFE INSURANCE COMPANY	0.18%	38	612	\$269,323	\$269,323	\$0	-\$4,637	-\$5,266	-1.96%
45	TRUSTMARK INSURANCE COMPANY	0.36%	32	2,220	\$535,880	\$536,738	\$0	\$79,855	\$104,823	19.53%
46	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	50	66	\$0	\$0	\$0	\$7,671	\$7,514	N/A
47	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	49	0	\$115	\$120	\$0	\$105	\$92	76.67%
48	UNIMERICA INSURANCE COMPANY	1.68%	16	38,115	\$2,504,744	\$2,476,099	\$0	\$1,645,786	\$1,632,475	65.93%
49	UNION LABOR LIFE INSURANCE COMPANY	0.09%	45	405	\$130,529	\$135,934	\$0	\$0	\$0	0.00%
50	UNITED HEALTHCARE INSURANCE COMPANY	0.88%	24	5,705	\$1,308,971	\$1,291,658	\$0	\$416,480	\$416,480	32.24%
51	UNITED OF OMAHA LIFE INSURANCE COMPANY	2.52%	10	13,408	\$3,747,185	\$3,575,448	\$0	\$2,920,058	\$3,367,580	94.19%
52	UNITED STATES FIRE INSURANCE COMPANY	0.64%	30	2,599	\$948,176	\$948,176	\$0	\$595,948	\$666,286	70.27%
53	WESTERN RESERVE LIFE ASSURANCE CO OF OHIO	0.75%	28	1,449	\$1,113,131	\$1,113,131	\$0	\$738,839	\$605,864	54.43%
54	WESTPORT INSURANCE CORPORATION	1.18%	19	11,020	\$1,751,487	\$1,751,487	\$0	\$1,577,541	\$1,720,741	98.24%
55	ZURICH AMERICAN INSURANCE COMPANY	1.08%	21	1,878	\$1,608,556	\$1,608,556	\$0	\$831,886	\$948,231	58.95%
TOTAL		100.00%		788,966	\$148,663,632	\$147,405,469	\$0	\$108,076,042	\$117,972,833	80.03%

## MISSOURI GROUP STOP LOSS INSURANCE

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO

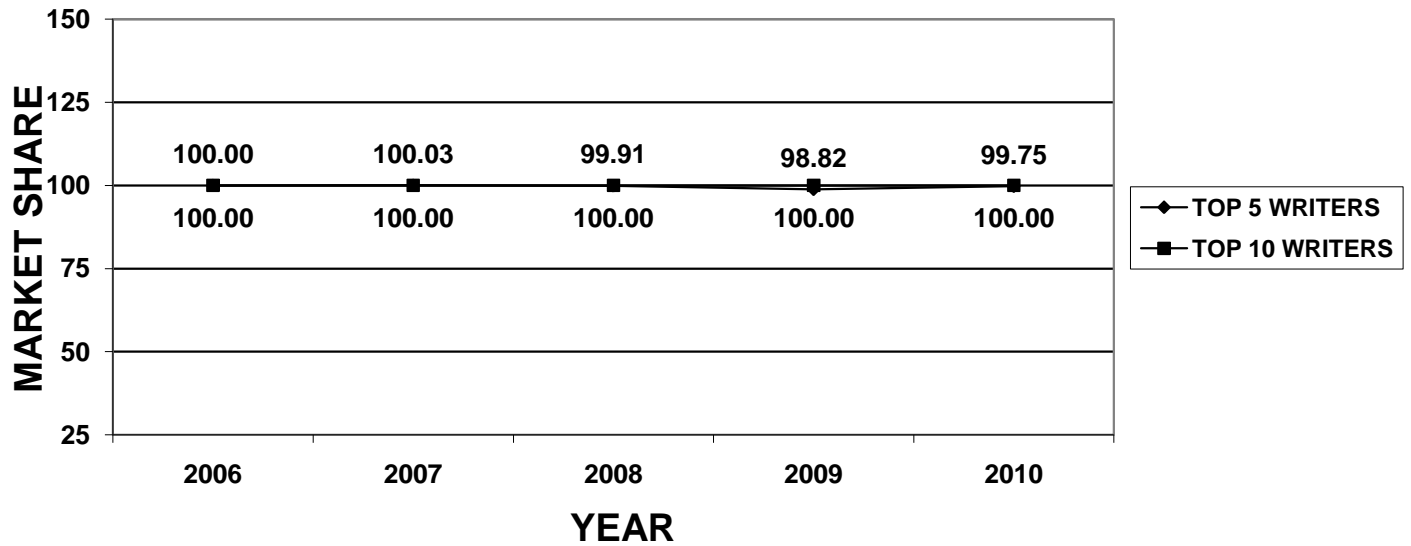


**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - TOTAL GROUP MEDICARE PART D**

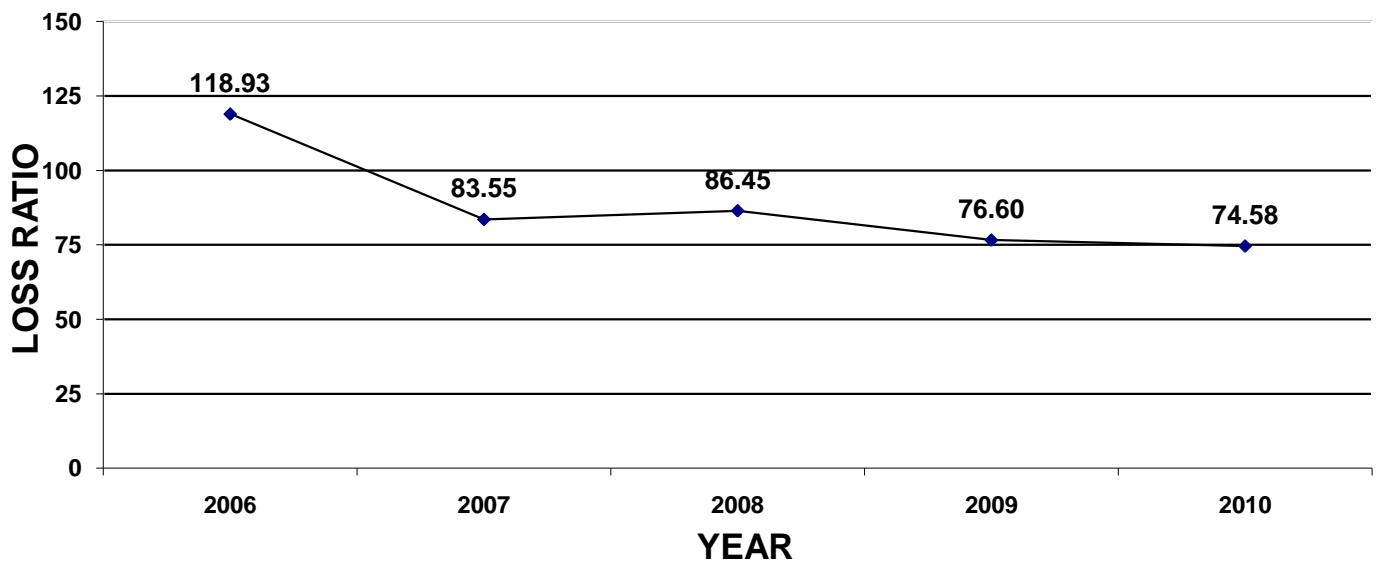
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	CONNECTICUT GENERAL LIFE INS CO	6.82%	2	9,338	\$9,314,585	\$9,054,315	\$0	\$7,390,599	\$8,161,636	90.14%
2	EXPRESS SCRIPTS INSURANCE COMPANY	0.96%	3	632	\$1,315,327	\$1,315,327	\$0	\$1,186,506	\$1,181,024	89.79%
3	HUMANA INSURANCE COMPANY	0.02%	7	13	\$24,169	\$24,016	\$0	\$25,401	\$25,515	106.24%
4	MEDCO CONTAINMENT LIFE INSURANCE COMPANY	0.28%	5	223	\$382,219	\$382,219	\$0	\$282,208	\$279,012	73.00%
5	SIERRA HEALTH & LIFE INSURANCE COMPANY INC	0.00%	8	0	\$64	\$64	\$0	-\$3,787	-\$3,787	-5917.19%
6	SILVERSCRIPT INSURANCE COMPANY	0.72%	4	693	\$980,664	\$980,664	\$0	\$778,449	\$791,910	80.75%
7	STERLING LIFE INSURANCE COMPANY	0.24%	6	181	\$323,542	\$422,721	\$0	\$259,797	\$256,864	60.76%
8	UNITED HEALTHCARE INSURANCE COMPANY	90.97%	1	100,987	\$124,267,040	\$125,092,389	\$0	\$91,769,505	\$91,688,298	73.30%
TOTAL		100.00%		112,067	\$136,607,610	\$137,271,715	\$0	\$101,688,678	\$102,380,472	74.58%

## MISSOURI GROUP MEDICARE PART D

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO

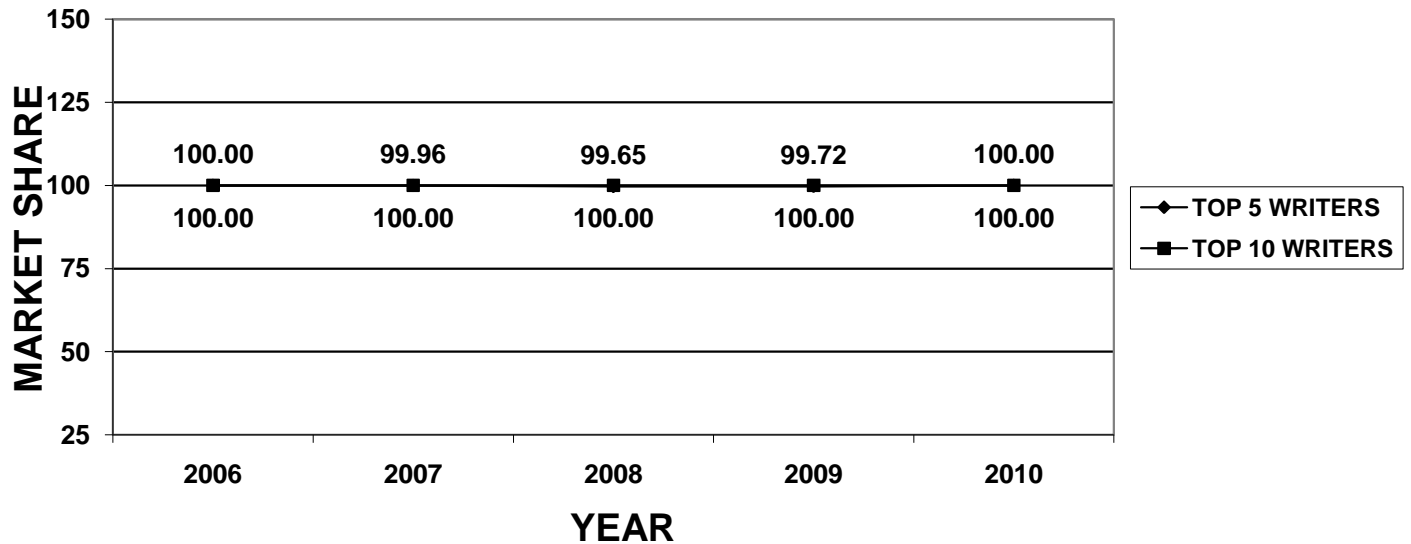


**2010 ACCIDENT AND HEALTH INSURANCE**  
**TOTALS BY LINE OF BUSINESS - TOTAL GROUP MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT**

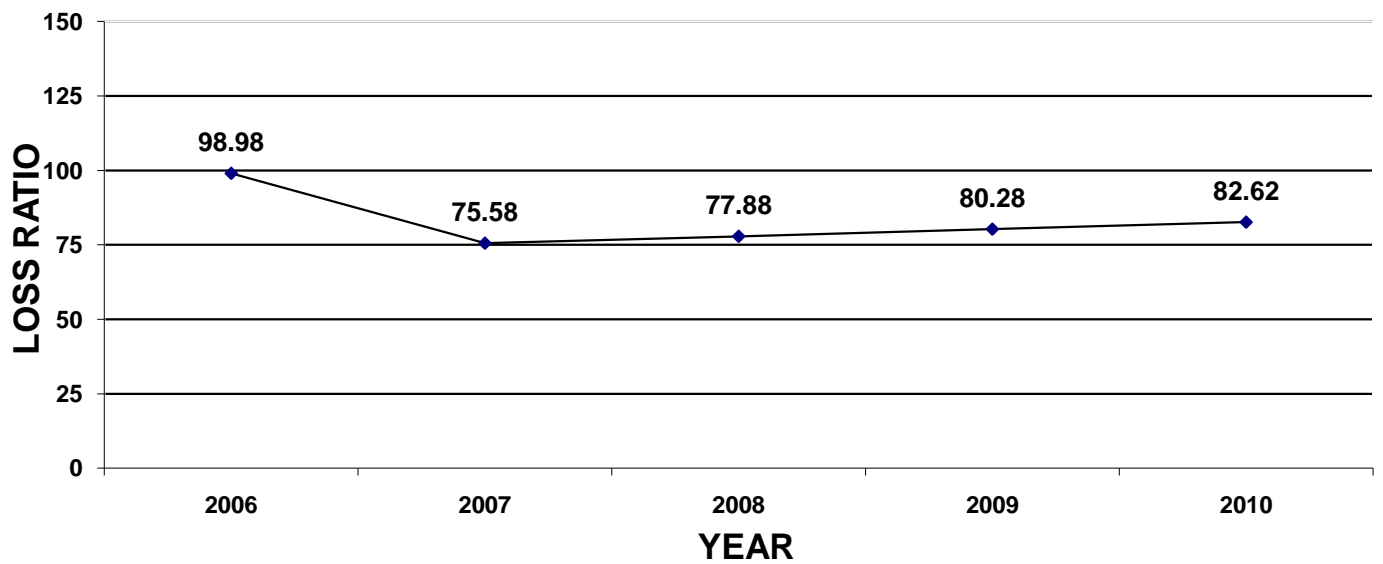
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	CONNECTICUT GENERAL LIFE INS CO	2.46%	4	507	\$4,532,040	\$4,405,405	\$0	\$3,097,915	\$3,421,110	77.66%
2	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	3.40%	3	696	\$6,270,331	\$6,270,331	\$0	\$5,753,724	\$4,886,817	77.94%
3	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.01%	5	0	\$19,403	\$5,790	\$0	\$996,986	-\$512,484	-8851.19%
4	HUMANA INSURANCE COMPANY	8.64%	2	1,432	\$15,920,780	\$15,670,583	\$0	\$12,842,189	\$12,815,158	81.78%
5	PACIFICARE LIFE AND HEALTH INSURANCE COMPANY	0.00%	7	0	-\$79	-\$86	\$0	\$0	\$0	0.00%
6	STERLING LIFE INSURANCE COMPANY	0.00%	6	1	\$4,726	\$3,995	\$0	\$711	\$871	21.80%
7	UNITED HEALTHCARE INSURANCE COMPANY	85.49%	1	175,474	\$157,531,270	\$158,962,363	\$0	\$128,823,411	\$132,502,467	83.35%
TOTAL		100.00%		178,110	\$184,278,471	\$185,318,381	\$0	\$151,514,936	\$153,113,939	82.62%

## MISSOURI GROUP MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT

### MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



### 5 YEAR LOSS RATIO





**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	210	22	\$19,212	\$20,385	\$0	\$15,659	\$13,525	66.35%
2	4 EVER LIFE INSURANCE COMPANY	0.00%	191	725	\$53,707	\$55,905	\$0	\$7,611	\$7,886	14.11%
3	5 STAR LIFE INSURANCE COMPANY	0.00%	255	1	\$57	\$113	\$0	\$0	\$0	0.00%
4	AAA LIFE INSURANCE COMPANY	0.01%	147	2,670	\$324,806	\$318,111	\$0	\$23,175	\$34,695	10.91%
5	ACE AMERICAN INSURANCE COMPANY	0.17%	43	134,837	\$9,060,777	\$8,730,536	\$0	\$3,046,034	\$5,165,073	59.16%
6	AEGIS SECURITY INSURANCE COMPANY	0.00%	156	200	\$230,883	\$230,883	\$0	\$120,153	\$142,453	61.70%
7	AETNA HEALTH INSURANCE COMPANY	0.00%	175	690	\$115,943	\$115,943	\$0	\$347,606	\$336,226	289.99%
8	AETNA LIFE INSURANCE COMPANY	3.10%	6	205,882	\$163,718,721	\$164,172,843	\$0	\$130,875,781	\$128,404,408	78.21%
9	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	253	1	\$103	\$102	\$0	\$0	\$0	0.00%
10	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	220	48	\$12,940	\$7,742	\$0	\$6,999	\$6,059	78.26%
11	ALLSTATE LIFE INSURANCE COMPANY	0.01%	126	5,681	\$756,214	\$762,764	\$0	\$693,761	\$436,098	57.17%
12	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	162	1,588	\$192,326	\$192,326	\$0	\$0	\$0	0.00%
13	AMERICAN ALTERNATIVE INSURANCE CORPORATIO	0.05%	77	906	\$2,546,115	\$2,546,115	\$0	\$2,716,478	\$2,722,861	106.94%
14	AMERICAN BANKERS INSURANCE COMPANY OF FLO	0.00%	213	86	\$15,454	\$15,467	\$0	\$5,192	\$4,455	28.80%
15	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.03%	101	28,313	\$1,713,432	\$1,790,237	\$0	\$584,679	\$434,411	24.27%
16	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF (	0.00%	204	35	\$24,740	\$24,782	\$0	\$25,720	\$19,251	77.68%
17	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	0.03%	99	313	\$1,740,711	\$1,740,711	\$0	\$1,890,661	\$1,738,345	99.86%
18	AMERICAN FIDELITY ASSURANCE COMPANY	0.17%	42	26,763	\$9,094,554	\$8,677,943	\$0	\$6,064,553	\$6,326,362	72.90%
19	AMERICAN GENERAL ASSURANCE COMPANY	0.00%	153	2,074	\$238,834	\$425,325	\$0	\$324,507	\$139,684	32.84%
20	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	233	0	\$3,147	\$3,154	\$0	\$300	\$366	11.60%
21	AMERICAN GENERAL LIFE INSURANCE COMPANY OF	0.01%	137	4,950	\$507,038	\$373,642	\$0	\$1,098,006	\$950,329	254.34%
22	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.03%	105	5,157	\$1,435,486	\$1,562,100	\$0	\$666,208	\$715,459	45.80%
23	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.17%	41	69,303	\$9,215,669	\$9,352,093	\$0	\$3,456,722	\$4,286,121	45.83%
24	AMERICAN HOME ASSURANCE COMPANY	0.00%	257	0	\$0	\$0	\$0	\$460,502	\$292,754	N/A
25	AMERICAN INCOME LIFE INSURANCE CO	0.01%	151	197,443	\$293,920	\$289,982	\$0	\$523,997	\$553,484	190.87%
26	AMERICAN MEDICAL AND LIFE INSURANCE COMPAN	0.04%	92	983	\$2,017,184	\$1,934,857	\$0	\$1,426,429	\$943,226	48.75%
27	AMERICAN MEDICAL SECURITY LIFE INSURANCE CO	0.11%	52	2,842	\$5,800,419	\$5,840,114	\$0	\$4,065,666	\$3,938,290	67.44%
28	AMERICAN MODERN LIFE INSURANCE COMPANY	0.02%	121	6,169	\$866,547	\$960,059	\$0	\$339,380	\$327,361	34.10%
29	AMERICAN NATIONAL INSURANCE COMPANY	0.04%	94	2,350	\$1,974,984	\$2,804,074	\$0	\$5,484,636	\$5,549,134	197.90%
30	AMERICAN NATIONAL LIFE INSURANCE COMPANY OI	0.17%	44	2,876	\$8,960,067	\$9,708,486	\$0	\$8,355,065	\$7,701,378	79.33%
31	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.00%	226	4	\$8,520	\$8,408	\$0	\$11,491	\$11,275	134.10%
32	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	163	327	\$184,918	\$184,875	\$0	\$91,343	\$93,596	50.63%
33	AMERICAN REPUBLIC INSURANCE COMPANY	0.34%	27	7,925	\$18,014,959	\$18,508,884	\$0	\$14,630,684	\$14,594,347	78.85%
34	AMERICAN SECURITY INSURANCE COMPANY	0.00%	186	2,503	\$63,974	\$63,974	\$0	\$0	-\$334	-0.52%
35	AMERICAN SENTINEL INSURANCE COMPANY	0.01%	124	1,015	\$763,113	\$763,093	\$0	\$460,126	\$414,222	54.28%
36	AMERICAN UNDERWRITERS LIFE INSURANCE COMP	0.01%	141	91,644	\$424,542	\$424,658	\$0	\$225,917	\$277,690	65.39%
37	AMERICAN UNITED LIFE INSURANCE CO	0.09%	58	21,607	\$4,720,989	\$4,829,772	\$0	\$2,698,583	\$2,836,889	58.74%
38	AMERITAS LIFE INSURANCE CORP	0.16%	45	30,961	\$8,657,101	\$8,643,732	\$0	\$6,444,617	\$6,367,549	73.67%
39	AMEX ASSURANCE COMPANY	0.02%	117	343,653	\$930,861	\$936,135	\$0	\$146,710	\$62,454	6.67%
40	ANTHEM LIFE INSURANCE COMPANY	0.03%	100	79,904	\$1,732,006	\$1,663,837	\$0	\$800,055	\$775,119	46.59%
41	ASSURITY LIFE INSURANCE COMPANY	0.00%	166	0	\$164,698	\$163,888	\$0	\$150,381	\$149,569	91.26%
42	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	188	807	\$61,638	\$62,085	\$0	\$0	\$5,854	9.43%
43	AXA EQUITABLE LIFE INSURANCE COMPANY	0.00%	257	0	\$0	\$0	\$0	\$54,182	\$54,182	N/A
44	BALBOA INSURANCE COMPANY	0.00%	256	5	\$56	\$56	\$0	\$0	-\$470	-839.29%
45	BALBOA LIFE INSURANCE COMPANY	0.01%	150	11,595	\$303,640	\$303,640	\$0	\$15,540	\$4,371	1.44%
46	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	229	25	\$5,025	\$5,025	\$0	\$24,945	\$24,945	496.42%
47	BANKERS LIFE AND CASUALTY COMPANY	0.10%	53	2,233	\$5,230,339	\$5,313,191	\$0	\$3,847,144	\$3,790,201	71.34%
48	BCS INSURANCE COMPANY	0.04%	87	5,778	\$2,286,583	\$2,290,896	\$0	\$1,576,253	\$1,510,837	65.95%
49	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	169	51,535	\$138,135	\$121,214	\$0	\$2,528	\$52,635	43.42%
50	BEST LIFE AND HEALTH INSURANCE COMPANY	0.00%	187	57	\$63,451	\$61,439	\$0	\$74,523	\$67,858	110.45%
51	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	11.79%	3	238,031	\$622,332,711	\$622,332,711	\$0	\$529,111,752	\$538,788,811	86.58%
52	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.01%	131	4,753	\$624,352	\$626,669	\$0	\$218,443	\$218,324	34.84%
53	BROKERS NATIONAL LIFE ASSURANCE COMPANY	0.04%	86	3,335	\$2,286,718	\$2,226,427	\$0	\$1,316,113	\$1,316,113	59.11%
54	CANADA LIFE ASSURANCE COMPANY	0.00%	257	0	-\$2,304	-\$1,491	\$0	-\$13,826	\$13,182	-884.10%
55	CAPITOL INDEMNITY CORPORATION	0.00%	238	92	\$2,111	\$3,789	\$0	\$5,567	\$3,904	103.04%
56	CATERPILLAR INSURANCE COMPANY	0.00%	257	3,385	\$0	\$0	\$0	\$4,345,505	\$8,996,486	N/A
57	CELTIC INSURANCE COMPANY	0.00%	190	3	\$55,320	\$27,985	\$0	\$34,718	\$34,733	124.11%
58	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.01%	125	0	\$760,852	\$804,961	\$0	\$312,006	\$229,091	28.46%
59	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.03%	97	8,862	\$1,767,759	\$1,881,656	\$0	\$586,988	\$497,237	26.43%
60	CENTRAL STATES INDEMNITY COMPANY OF OMAHA	0.01%	138	11,387	\$500,596	\$500,684	\$0	\$110,075	\$112,525	22.47%
61	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	225	2	\$8,929	\$8,938	\$0	\$3,244	\$2,999	33.55%
62	CENTURION LIFE INSURANCE COMPANY	0.00%	174	774	\$120,239	\$120,239	\$0	\$36,864	-\$26,217	-21.80%
63	CENTURY LIFE ASSURANCE COMPANY	0.00%	243	2	\$1,410	\$253	\$0	\$0	\$69	27.27%
64	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.00%	152	105	\$239,151	\$234,873	\$0	\$142,932	\$79,714	33.94%
65	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	161	383	\$208,347	\$192,850	\$0	\$22,564	\$22,683	11.76%
66	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	200	0	\$37,307	\$37,307	\$0	\$1,498,676	\$1,702,164	4562.59%
67	CITIZENS SECURITY LIFE INS CO	0.00%	222	64	\$12,384	\$12,514	\$0	\$14,904	\$15,071	120.43%
68	COLONIAL LIFE & ACCIDENT INS CO	0.01%	135	1,108	\$536,483	\$545,695	\$0	\$350,833	\$211,792	38.81%
69	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	231	14	\$3,824	\$4,739	\$0	\$385	\$1,075	22.68%
70	COLORADO BANKERS LIFE INS CO	0.00%	249	0	\$589	\$585	\$0	\$0	\$0	0.00%
71	COLUMBIAN LIFE INSURANCE COMPANY	0.02%	113	1,781	\$978,661	\$961,981	\$0	\$599,165	\$623,111	64.77%
72	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	257	0	\$0	\$0	\$0	\$0	-\$13	N/A

**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
73	COMBINED INSURANCE CO OF AMERICA	0.05%	71	52,092	\$2,851,742	\$2,852,450	\$0	\$2,239,054	\$1,914,966	67.13%
74	COMMERCIAL TRAVELERS MUTUAL INSURANCE COI	0.00%	184	261	\$66,401	\$62,515	\$0	\$40,268	\$39,319	62.90%
75	COMMUNITY HEALTH PLAN INSURANCE COMPANY	0.05%	78	1,167	\$2,519,917	\$2,519,917	\$0	\$2,916,893	\$2,158,133	85.64%
76	COMPANION LIFE INSURANCE COMPANY	0.28%	31	8,395	\$14,777,580	\$14,778,060	\$0	\$9,926,526	\$10,572,417	71.54%
77	COMBENEFITS INSURANCE COMPANY	0.03%	102	23,592	\$1,655,234	\$1,652,502	\$0	\$998,067	\$1,005,995	60.88%
78	CONNECTICUT GENERAL LIFE INS CO	2.94%	7	122,214	\$155,317,058	\$155,440,153	\$0	\$116,753,981	\$122,072,431	78.53%
79	CONTINENTAL AMERICAN INSURANCE COMPANY	0.04%	84	9,668	\$2,351,613	\$926,204	\$0	\$101,455	\$204,365	22.06%
80	CONTINENTAL ASSURANCE COMPANY	0.00%	257	0	\$0	\$0	\$0	\$42,112	\$33,878	N/A
81	CONTINENTAL CASUALTY COMPANY	0.04%	95	3,486	\$1,965,686	-\$281,359	\$0	\$2,598,803	\$1,219,357	-433.38%
82	CONTINENTAL GENERAL INSURANCE COMPANY	0.01%	130	89	\$645,002	\$696,840	\$0	\$457,195	\$342,741	49.19%
83	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.05%	80	1,071	\$2,496,722	\$2,529,268	\$0	\$2,232,092	\$2,157,229	85.29%
84	COUNTRY LIFE INSURANCE COMPANY	0.00%	193	168	\$48,891	\$48,999	\$0	\$10,244	\$115	0.23%
85	COVENTRY HEALTH AND LIFE INSURANCE COMPAN	5.69%	4	86,381	\$300,532,553	\$300,532,553	\$0	\$231,379,471	\$226,568,024	75.39%
86	COX HEALTH SYSTEMS INSURANCE COMPANY	1.32%	11	21,310	\$69,828,502	\$69,828,502	\$0	\$62,043,547	\$62,935,605	90.13%
87	CUNA MUTUAL INSURANCE SOCIETY	0.09%	59	99,998	\$4,523,639	\$4,721,592	\$0	\$2,450,277	\$2,157,317	45.69%
88	DENTEGRA INSURANCE COMPANY	0.05%	70	5,303	\$2,858,687	\$2,805,921	\$0	\$1,835,443	\$1,866,915	66.53%
89	EMPLOYERS INSURANCE COMPANY OF WAUSAU	0.00%	257	0	\$0	\$0	\$0	\$15,600	\$10,022	N/A
90	EPIC LIFE INSURANCE COMPANY THE	0.01%	149	1,110	\$310,187	\$305,156	\$0	\$188,458	\$205,393	67.31%
91	EVEREST REINSURANCE COMPANY	0.01%	140	3,831	\$458,732	\$458,732	\$0	\$0	\$167,513	36.52%
92	EXPRESS SCRIPTS INSURANCE COMPANY	0.02%	107	632	\$1,315,327	\$1,315,327	\$0	\$1,186,506	\$1,181,024	89.79%
93	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AI	0.00%	252	1	\$150	\$121	\$0	\$0	\$0	0.00%
94	FARM BUREAU LIFE INSURANCE COMPANY OF MISSI	0.00%	154	112,345	\$236,516	\$236,516	\$0	\$150,355	\$445,855	188.51%
95	FARMERS NEW WORLD LIFE INSURANCE CO	0.00%	257	5	\$0	\$0	\$0	\$0	\$0	N/A
96	FEDERAL INSURANCE COMPANY	0.22%	36	51,211	\$11,836,936	\$9,571,861	\$0	\$6,916,979	\$7,496,065	78.31%
97	FEDERATED MUTUAL INSURANCE COMPANY	0.43%	21	8,122	\$22,768,222	\$22,767,961	\$0	\$14,622,181	\$15,020,212	65.97%
98	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIFE	0.00%	232	229	\$3,691	\$3,671	\$0	\$0	\$960	26.15%
99	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.18%	40	128,931	\$9,732,425	\$9,718,242	\$0	\$7,451,113	\$7,456,596	76.73%
100	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	0.00%	155	2,229	\$232,827	\$567,779	\$0	\$157,314	\$66,501	11.71%
101	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMI	0.00%	257	0	\$0	\$0	\$0	\$217,113	\$226,163	N/A
102	FIRST CONTINENTAL LIFE & ACCIDENT INSURANCE (	0.03%	103	5,969	\$1,624,496	\$1,600,152	\$0	\$1,593,970	\$1,461,181	91.32%
103	FIRST HEALTH LIFE & HEALTH INSURANCE COMPAN'	0.01%	127	1,246	\$732,244	\$691,467	\$0	\$2,019,460	-\$129,760	-18.77%
104	FORT DEARBORN LIFE INSURANCE COMPANY	0.04%	90	11,076	\$2,160,223	\$2,160,223	\$0	\$1,715,852	\$1,715,852	79.43%
105	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.02%	111	666	\$1,005,344	\$999,621	\$0	\$467,350	\$483,785	48.40%
106	GENWORTH LIFE AND ANNUITY INSURANCE COMPAI	0.00%	228	11	\$6,370	\$6,717	\$0	\$1,593	\$1,603	23.86%
107	GENWORTH LIFE INSURANCE COMPANY	0.02%	114	1,146	\$954,843	\$943,844	\$0	\$723,923	\$410,120	43.45%
108	GERBER LIFE INSURANCE COMPANY	0.04%	89	18,230	\$2,215,957	\$2,230,424	\$0	\$1,563,163	\$1,557,081	69.81%
109	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	196	21	\$42,639	\$42,632	\$0	\$32,828	\$32,286	75.73%
110	GLOBE RULE INSURANCE COMPANY	1.48%	9	45,617	\$78,089,049	\$77,106,985	\$0	\$41,048,965	\$43,299,912	56.16%
111	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	250	2	\$491	\$612	\$0	\$0	-\$27	-4.41%
112	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANC	0.00%	189	124	\$58,064	\$58,754	\$0	\$29,686	\$34,072	57.99%
113	GREAT AMERICAN INSURANCE COMPANY	0.13%	47	6,411	\$6,868,269	\$3,332,472	\$0	\$834,753	\$2,296,476	68.91%
114	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	236	2	\$2,664	\$2,666	\$0	\$0	\$0	0.00%
115	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	221	21	\$12,930	\$12,923	\$0	\$0	\$0	0.00%
116	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	177	35	\$108,151	\$108,151	\$0	\$1,782	\$1,640	1.52%
117	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN'	0.08%	61	13,686	\$4,318,639	\$3,923,992	\$0	\$3,360,784	\$3,491,384	88.98%
118	GUARANTEE TRUST LIFE INSURANCE CO	0.04%	91	6,101	\$2,070,941	\$2,600,011	\$0	\$2,010,404	\$1,586,267	61.01%
119	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	1.10%	14	329,272	\$57,807,543	\$57,613,911	\$0	\$39,577,447	\$40,330,921	70.00%
120	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	1.21%	13	552,162	\$64,066,555	\$63,753,913	\$0	\$33,470,183	\$41,500,060	65.09%
121	HARTFORD LIFE INSURANCE COMPANY	0.05%	74	20,612	\$2,669,462	\$2,675,510	\$0	\$1,977,725	\$1,978,537	73.95%
122	HCC LIFE INSURANCE COMPANY	0.23%	34	46,085	\$12,161,716	\$12,154,624	\$0	\$7,565,489	\$8,393,696	69.06%
123	HCSC INSURANCE SERVICES COMPANY	0.01%	142	7,857	\$403,255	\$403,255	\$0	\$353,692	\$409,692	101.60%
124	HEALTHY ALLIANCE LIFE INSURANCE CO	26.63%	1	530,123	\$1,405,132,082	\$1,402,813,245	\$0	\$1,117,911,411	\$1,105,231,934	78.79%
125	HM LIFE INSURANCE COMPANY	0.07%	65	13,112	\$3,565,076	\$3,607,267	\$0	\$2,413,441	\$2,588,893	71.77%
126	HORACE MANN LIFE INSURANCE COMPANY	0.00%	211	127	\$18,795	\$18,852	\$0	\$3,893	\$6,923	36.72%
127	HOUSEHOLD LIFE INSURANCE COMPANY	0.01%	123	4,527	\$776,658	\$1,072,184	\$0	\$694,517	\$109,946	10.25%
128	HUMANA INSURANCE COMPANY	1.81%	8	29,364	\$95,594,290	\$95,517,049	\$0	\$80,131,161	\$78,146,014	81.81%
129	HUMANADENTAL INSURANCE COMPANY	0.23%	33	43,854	\$12,302,438	\$12,365,910	\$0	\$8,598,312	\$8,547,117	69.12%
130	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	257	14	\$0	\$0	\$0	\$0	\$0	N/A
131	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.00%	194	200	\$47,251	\$47,912	\$0	\$36,864	\$40,042	83.57%
132	IMPERIUM INSURANCE COMPANY	0.02%	109	1,528	\$1,156,410	\$1,156,410	\$0	\$312,745	\$412,339	35.66%
133	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.01%	148	229	\$310,897	\$310,897	\$0	\$170,218	\$108,929	35.04%
134	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & J	0.02%	116	7,781	\$937,336	\$1,206,433	\$0	\$458,205	\$472,503	39.17%
135	INSURANCE COMPANY OF NORTH AMERICA	0.00%	257	0	\$0	\$0	\$0	\$105,858	\$55,076	N/A
136	INSURANCE COMPANY OF THE STATE OF PENNSYLV	0.00%	257	1	\$0	\$135	\$0	\$1,980	-\$2,771	-2052.59%
137	J M I C LIFE INSURANCE COMPANY	0.00%	257	140	-\$4,902	\$41,018	\$0	\$20,833	\$8,975	21.88%
138	JEFFERSON INSURANCE COMPANY	0.00%	158	7,395	\$221,858	\$207,586	\$0	\$92,856	\$103,894	50.05%
139	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	257	0	\$0	\$0	\$0	\$5,384	\$3,655	N/A
140	JOHN ALDEN LIFE INSURANCE COMPANY	0.41%	23	10,339	\$21,393,588	\$21,527,767	\$0	\$14,046,461	\$14,656,951	68.08%
141	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPA	0.00%	212	19	\$15,505	\$17,637	\$0	\$0	\$0	0.00%
142	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.13%	48	10,181	\$6,742,945	\$6,700,451	\$0	\$1,959,960	\$1,959,960	29.25%
143	KANAWHA INSURANCE COMPANY	0.05%	79	13,149	\$2,504,222	\$2,636,500	\$0	\$2,177,340	\$2,175,560	82.52%
144	KANSAS CITY LIFE INSURANCE COMPANY	0.08%	62	13,274	\$4,158,702	\$4,112,572	\$0	\$2,990,982	\$3,108,674	75.59%

**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
145	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	257	0	\$0	\$0	\$0	\$438,668	\$14,143	N/A
146	LEWER LIFE INSURANCE COMPANY	0.00%	248	2	\$672	\$672	\$0	\$256	\$256	38.10%
147	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.10%	55	23,662	\$5,031,576	\$4,955,014	\$0	\$3,140,856	\$3,161,843	63.81%
148	LIBERTY LIFE INSURANCE COMPANY	0.02%	120	5,309	\$894,616	\$880,352	\$0	\$159,418	\$157,850	17.93%
149	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.00%	214	1,216	\$15,020	\$15,020	\$0	\$0	\$0	0.00%
150	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.33%	28	230,520	\$17,613,507	\$17,613,516	\$0	\$12,830,115	\$12,932,062	73.42%
151	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	205	146	\$23,549	\$11,216	\$0	\$1,381	\$2,370	21.13%
152	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	257	0	\$0	\$0	\$0	\$39,879	\$76,078	N/A
153	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.38%	25	144,567	\$20,185,188	\$20,210,732	\$0	\$13,288,726	\$15,706,494	77.71%
154	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	219	45	\$13,711	\$16,208	\$0	\$3,503	\$238	1.47%
155	LUMBERMENS MUTUAL CASUALTY COMPANY	0.00%	257	0	\$0	\$0	\$0	\$7,614	\$2,237	N/A
156	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.02%	108	946	\$1,216,058	\$1,223,091	\$0	\$591,628	\$580,218	47.44%
157	MAMSI LIFE AND HEALTH INSURANCE COMPANY	0.00%	230	0	\$4,961	\$4,961	\$0	\$0	\$0	0.00%
158	MARKEL INSURANCE COMPANY	0.01%	133	1,265	\$556,536	\$715,476	\$0	\$827,698	\$651,135	91.01%
159	MEDAMERICA INSURANCE COMPANY	0.00%	199	40	\$38,107	\$39,565	\$0	\$0	\$0	0.00%
160	MEDCO CONTAINMENT LIFE INSURANCE COMPANY	0.01%	144	223	\$382,219	\$382,219	\$0	\$282,208	\$279,012	73.00%
161	MEDICO INSURANCE COMPANY	0.30%	29	8,905	\$15,746,240	\$15,160,511	\$0	\$12,023,294	\$13,069,596	86.21%
162	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.10%	56	4,556	\$5,028,889	\$5,108,699	\$0	\$2,448,721	\$1,715,661	33.58%
163	MERCY HEALTH PLANS	3.61%	5	52,812	\$190,694,267	\$190,694,267	\$0	\$165,171,616	\$167,999,277	88.10%
164	MERIT LIFE INSURANCE CO	0.01%	139	4,453	\$491,715	\$669,079	\$0	\$244,561	\$266,622	39.85%
165	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.00%	241	62	\$1,503	\$2,802	\$0	\$22,215	\$33,337	1189.76%
166	METROPOLITAN LIFE INSURANCE COMPANY	1.30%	12	392,595	\$68,801,805	\$68,433,539	\$0	\$52,797,621	\$56,585,330	82.69%
167	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	239	2	\$1,984	\$1,986	\$0	\$0	\$0	0.00%
168	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.04%	88	1,384	\$2,260,922	\$2,353,907	\$0	\$1,333,012	\$1,205,778	51.22%
169	MINNESOTA LIFE INSURANCE COMPANY	0.05%	72	40,569	\$2,729,768	\$2,583,169	\$0	\$1,213,620	\$1,153,520	44.66%
170	MONUMENTAL LIFE INSURANCE COMPANY	0.12%	50	41,998	\$6,131,262	\$6,134,250	\$0	\$3,388,737	\$3,502,703	57.10%
171	MONY LIFE INSURANCE COMPANY	0.00%	227	14	\$6,381	\$6,435	\$0	\$197,377	\$119,628	1859.02%
172	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	182	383	\$79,201	\$40,349	\$0	\$24,771	\$25,677	63.64%
173	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.00%	180	524	\$89,353	\$89,353	\$0	\$101,469	\$101,469	113.56%
174	MUTUAL OF OMAHA INSURANCE COMPANY	0.38%	26	374,614	\$19,884,247	\$20,440,332	\$0	\$13,116,879	\$13,744,212	67.24%
175	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	203	13	\$27,467	\$27,594	\$0	\$433	\$409	1.48%
176	NATIONAL CASUALTY COMPANY	0.00%	206	14	\$23,360	\$24,172	\$0	\$3,972	\$4,437	18.36%
177	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	172	233	\$126,788	\$125,962	\$0	\$159,414	\$162,510	129.02%
178	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.05%	75	21,728	\$2,628,880	\$2,643,749	\$0	\$1,825,615	\$1,825,615	69.05%
179	NATIONAL HEALTH INSURANCE COMPANY	0.00%	159	27	\$218,711	\$218,774	\$0	\$153,781	\$154,261	70.51%
180	NATIONAL UNION FIRE INSURANCE COMPANY OF PIT	0.73%	18	775,148	\$38,461,072	\$38,540,710	\$0	\$26,150,459	\$18,389,646	47.71%
181	NATIONWIDE LIFE INSURANCE COMPANY	0.03%	96	3,892	\$1,831,783	\$1,859,558	\$0	\$1,121,230	\$1,240,266	66.70%
182	NATIONWIDE MUTUAL INSURANCE COMPANY	0.00%	244	0	\$1,319	\$1,319	\$0	-\$775	-\$775	-58.76%
183	NEW ENGLAND LIFE INSURANCE COMPANY	0.00%	224	0	\$11,495	\$10,190	\$0	\$0	\$0	0.00%
184	NEW YORK LIFE INSURANCE COMPANY	0.10%	54	5,874	\$5,123,757	\$5,001,732	\$256,181	\$5,086,451	\$6,023,264	120.42%
185	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.00%	216	21	\$14,652	\$14,845	\$0	\$12,231	\$9,929	66.88%
186	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAN	0.05%	82	3,966	\$2,408,839	\$2,412,593	\$0	\$974,691	\$1,247,500	51.71%
187	OLD REPUBLIC LIFE INSURANCE COMPANY	0.01%	128	7	\$718,336	\$718,336	\$0	\$881,819	\$323,810	45.08%
188	OLD UNITED LIFE INSURANCE COMPANY	0.00%	192	505	\$48,979	\$138,757	\$0	\$47,504	\$52,173	37.60%
189	ONEBEACON AMERICA INSURANCE COMPANY	0.02%	119	65	\$894,915	\$331,069	\$0	\$98,631	\$32,654	9.86%
190	OXFORD LIFE INSURANCE COMPANY	0.00%	168	90	\$138,446	\$138,313	\$0	\$93,794	\$88,146	63.73%
191	PACIFICARE LIFE AND HEALTH INSURANCE COMPAN	0.00%	257	0	-\$79	-\$86	\$0	\$0	\$0	0.00%
192	PAN-AMERICAN LIFE INSURANCE COMPANY	0.07%	66	4,568	\$3,529,020	\$3,547,075	\$0	\$2,081,980	\$2,149,877	60.61%
193	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	160	1,991	\$210,427	\$209,938	\$0	\$233,986	\$85,696	40.82%
194	PEKIN LIFE INSURANCE COMPANY	0.00%	164	797	\$173,334	\$167,801	\$0	\$83,598	\$98,840	58.90%
195	PERICO LIFE INSURANCE COMPANY	0.03%	106	3,480	\$1,368,212	\$1,368,421	\$0	\$868,292	\$884,162	64.61%
196	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.00%	179	58	\$90,174	\$94,413	\$0	\$63,931	\$64,280	68.08%
197	PHOENIX LIFE INSURANCE COMPANY	0.00%	247	0	\$743	\$0	\$0	\$169,536	\$34,474	N/A
198	PHYSICIANS MUTUAL INSURANCE COMPANY	0.00%	157	850	\$229,766	\$226,986	\$0	\$71,391	\$79,812	35.16%
199	PRESIDENTIAL LIFE INSURANCE COMPANY	0.00%	195	250	\$43,361	\$43,361	\$0	\$29,190	\$29,368	67.73%
200	PRIMERICA LIFE INSURANCE COMPANY	0.00%	245	2	\$1,277	\$1,277	\$0	\$0	\$273	21.38%
201	PRINCIPAL LIFE INSURANCE COMPANY	1.35%	10	87,592	\$70,988,220	\$71,688,678	\$0	\$57,589,826	\$56,639,255	79.01%
202	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	240	1	\$1,567	\$1,567	\$0	\$4,054	\$937	59.80%
203	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP/	0.00%	173	430	\$126,622	\$124,923	\$0	\$882,108	\$403,434	322.95%
204	PROVIDENT LIFE AND CASUALTY INSURANCE COMP.	0.00%	257	3	-\$35	-\$120	\$0	\$31,276	\$3,678	-3065.00%
205	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.25%	32	48,814	\$13,125,539	\$13,300,772	\$79,593	\$10,299,501	\$13,403,728	100.77%
206	QBE INSURANCE CORPORATION	0.08%	63	5,179	\$4,022,778	\$3,767,974	\$0	\$2,174,472	\$2,962,510	78.62%
207	REASSURE AMERICA LIFE INSURANCE COMPANY	0.00%	201	2	\$35,017	\$34,240	\$0	\$0	\$0	0.00%
208	RELIABLE LIFE INSURANCE COMPANY	0.00%	257	3	\$0	\$0	\$0	\$10,208	-\$36,048	N/A
209	RELIAANCE STANDARD LIFE INSURANCE COMPANY	0.28%	30	71,377	\$14,787,023	\$14,622,190	\$0	\$8,826,370	\$9,686,952	66.25%
210	RELIASTAR LIFE INSURANCE COMPANY	0.19%	39	58,737	\$9,798,091	\$9,748,973	\$0	\$10,891,094	\$10,324,573	105.90%
211	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOI	0.01%	145	57	\$358,723	\$380,493	\$0	\$0	\$0	0.00%
212	RENAISSANCE LIFE & HEALTH INSURANCE COMPAN	0.00%	234	5	\$2,992	\$2,992	\$0	\$671	\$1,227	41.01%
213	RESERVE NATIONAL INSURANCE COMPANY	0.00%	167	55	\$146,332	\$154,117	\$0	\$27,039	\$5,398	3.50%
214	RESOURCE LIFE INSURANCE COMPANY	0.00%	257	633	-\$9,603	\$108,615	\$0	\$79,712	\$88,336	81.33%
215	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	218	11	\$13,729	\$13,755	\$0	\$0	\$0	0.00%

**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
216	S USA LIFE INSURANCE COMPANY INC	0.00%	246	2	\$899	\$899	\$0	\$0	\$0	0.00%
217	SAFEHEALTH LIFE INSURANCE COMPANY	0.00%	242	27	\$1,416	\$1,338	\$0	\$2,289	\$2,289	171.08%
218	SEARS LIFE INSURANCE COMPANY	0.01%	134	4,115	\$545,750	\$461,215	\$0	\$193,328	\$175,941	38.15%
219	SECURIAN LIFE INSURANCE COMPANY	0.00%	207	68	\$21,689	\$21,967	\$0	\$9,248	\$9,048	41.19%
220	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.01%	136	2,509	\$526,233	\$526,233	\$0	\$406,926	\$406,926	77.33%
221	SECURITY MUTUAL LIFE INSURANCE COMPANY OF N	0.00%	198	2,236	\$41,359	\$41,114	\$0	\$7,521	\$7,720	18.78%
222	SENIOR HEALTH INSURANCE COMPANY OF PENNSYI	0.00%	181	100	\$87,454	\$100,138	\$0	\$195,317	\$163,298	163.07%
223	SENTRY INSURANCE A MUTUAL COMPANY	0.00%	183	1,041	\$67,442	\$50,211	\$0	\$0	\$0	0.00%
224	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	171	831	\$126,936	\$114,587	\$0	\$29,839	\$15,948	13.92%
225	SENTRY SELECT INSURANCE COMPANY	0.00%	257	0	\$0	\$0	\$0	\$0	-\$20,759	N/A
226	SHELTER LIFE INSURANCE COMPANY	0.19%	37	1,758	\$10,152,630	\$10,150,339	\$0	\$10,005,765	\$9,703,324	95.60%
227	SIERRA HEALTH & LIFE INSURANCE COMPANY INC	0.02%	118	557	\$924,509	\$924,509	\$0	\$559,005	\$819,435	88.63%
228	SILVERSCRIPT INSURANCE COMPANY	0.02%	112	693	\$980,664	\$980,664	\$0	\$778,449	\$791,910	80.75%
229	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	254	9	\$80	\$1,314	\$0	\$0	\$3	0.23%
230	STANDARD GUARANTY INSURANCE COMPANY	0.00%	178	4,006	\$102,386	\$102,386	\$0	\$23,443	-\$4,077	-3.98%
231	STANDARD INSURANCE COMPANY	0.54%	19	193,024	\$28,271,936	\$30,798,868	\$0	\$23,042,296	\$26,773,400	86.93%
232	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	165	265	\$166,775	\$177,085	\$0	\$110,760	-\$17,070	-9.64%
233	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.06%	69	4,702	\$2,941,557	\$2,901,578	\$0	\$2,550,889	\$2,550,001	87.88%
234	STARMOUNT LIFE INSURANCE COMPANY	0.00%	235	12	\$2,765	\$2,788	\$0	\$884	\$873	31.31%
235	STARNET INSURANCE COMPANY	0.03%	104	79,901	\$1,480,003	\$1,461,735	\$0	\$290,189	\$22,169	1.52%
236	STARR INDEMNITY & LIABILITY COMPANY	0.01%	129	33,625	\$683,382	\$557,333	\$0	\$162,239	\$311,417	55.88%
237	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	0.15%	46	5,870	\$7,867,921	\$7,867,921	\$0	\$7,777,235	\$7,882,726	100.19%
238	STERLING LIFE INSURANCE COMPANY	0.01%	143	212	\$402,571	\$501,019	\$0	\$312,092	\$306,970	61.27%
239	STONEBRIDGE CASUALTY INSURANCE COMPANY	0.00%	185	6,277	\$66,274	\$66,277	\$0	\$11,114	\$570	0.86%
240	STONEBRIDGE LIFE INSURANCE COMPANY	0.12%	51	96,896	\$6,082,834	\$6,125,499	\$0	\$2,650,434	\$2,888,683	47.16%
241	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.05%	83	9,332	\$2,392,604	\$2,378,230	\$0	\$1,291,070	\$1,181,164	49.67%
242	SUN LIFE ASSURANCE COMPANY OF CANADA	0.46%	20	129,032	\$24,046,315	\$23,959,746	\$0	\$17,208,109	\$16,945,847	70.73%
243	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.00%	202	161	\$29,817	\$29,817	\$0	\$12,643	\$15,830	53.09%
244	SYMETRA LIFE INSURANCE COMPANY	0.09%	57	44,396	\$4,802,375	\$4,741,959	\$0	\$5,300,915	\$5,290,796	111.57%
245	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	0.00%	176	97	\$115,245	\$115,698	\$0	\$1,699,412	\$1,699,412	1468.83%
246	TIG INSURANCE COMPANY	0.00%	257	0	\$0	\$0	\$0	\$0	\$558	N/A
247	TIME INSURANCE COMPANY	0.96%	15	23,780	\$50,440,686	\$50,648,403	\$0	\$32,494,162	\$31,798,733	62.78%
248	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	217	166	\$14,265	\$14,976	\$0	\$1,395	\$870	5.81%
249	TRANSAMERICA LIFE INSURANCE COMPANY	0.39%	24	14,379	\$20,614,140	\$21,451,792	\$0	\$12,435,807	\$13,485,856	62.87%
250	TRAVELERS INDEMNITY COMPANY OF CONNECTICU	0.00%	257	0	\$0	\$0	\$0	\$0	-\$62,559	N/A
251	TRUSTMARK INSURANCE COMPANY	0.01%	132	3,103	\$573,263	\$574,181	\$0	\$168,855	\$221,652	38.60%
252	TRUSTMARK LIFE INSURANCE COMPANY	0.05%	73	4,153	\$2,713,731	\$2,705,672	\$0	\$13,167,529	\$12,898,253	476.71%
253	U S SPECIALTY INSURANCE COMPANY	0.00%	170	71	\$133,780	\$161,048	\$0	\$59,032	\$142,611	88.55%
254	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	197	107	\$41,470	\$43,729	\$0	\$37,800	\$33,127	75.76%
255	UNIMERICA INSURANCE COMPANY	0.12%	49	63,615	\$6,277,360	\$6,297,681	\$0	\$2,985,224	\$2,951,860	46.87%
256	UNION CENTRAL LIFE INSURANCE COMPANY	0.00%	257	0	\$0	\$0	\$0	\$19,969	\$18,816	N/A
257	UNION FIDELITY LIFE INSURANCE COMPANY	0.02%	122	11,081	\$827,070	\$817,209	\$0	\$1,545,377	\$1,506,921	184.40%
258	UNION LABOR LIFE INSURANCE COMPANY	0.01%	146	7,807	\$340,491	\$350,116	\$0	\$51,321	-\$54,680	-15.62%
259	UNION SECURITY INSURANCE COMPANY	0.42%	22	59,554	\$22,295,517	\$22,264,621	\$0	\$16,436,086	\$13,939,760	62.61%
260	UNITED AMERICAN INSURANCE COMPANY	0.08%	60	2,693	\$4,406,082	\$4,540,334	\$0	\$3,533,676	\$3,697,581	81.44%
261	UNITED CONCORDIA LIFE AND HEALTH INSURANCE I	0.07%	64	12,637	\$3,716,748	\$3,716,748	\$0	\$3,086,833	\$3,032,914	81.60%
262	UNITED HEALTHCARE INSURANCE COMPANY	21.17%	2	672,850	\$1,117,417,748	\$1,117,697,540	\$0	\$849,878,217	\$857,815,750	76.75%
263	UNITED LIFE INSURANCE COMPANY	0.00%	237	12	\$2,306	\$2,630	\$0	\$1,003	-\$608	-23.12%
264	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.00%	208	67	\$21,473	\$20,990	\$0	\$12,622	\$31,701	151.03%
265	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.19%	38	110,937	\$10,090,762	\$10,056,184	\$0	\$6,311,655	\$8,948,487	88.98%
266	UNITED SECURITY LIFE AND HEALTH INSURANCE CC	0.06%	68	917	\$3,026,726	\$3,046,824	\$0	\$1,868,240	\$1,775,310	58.27%
267	UNITED STATES FIRE INSURANCE COMPANY	0.04%	85	4,218	\$2,327,119	\$2,327,119	\$0	\$1,133,190	\$1,270,904	54.61%
268	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.05%	81	10,860	\$2,485,949	\$2,173,239	\$0	\$2,408,909	\$1,942,359	89.38%
269	UNITED TEACHER ASSOCIATES INSURANCE CO	0.00%	215	12	\$14,914	\$14,679	\$0	\$91,722	\$111,233	757.77%
270	UNITED WISCONSIN INSURANCE COMPANY	0.00%	257	251	\$0	\$0	\$0	\$0	-\$211,877	N/A
271	UNIVERSAL UNDERWRITERS LIFE INSURANCE COMF	0.00%	257	350	-\$8,550	\$38,116	\$0	\$73,900	\$53,554	140.50%
272	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.84%	16	265,953	\$44,558,982	\$44,810,513	\$0	\$38,014,331	\$36,132,134	80.63%
273	USAA LIFE INSURANCE COMPANY	0.00%	223	78	\$12,266	\$12,282	\$0	\$0	\$0	0.00%
274	USABLE LIFE	0.04%	93	7,526	\$1,992,570	\$1,992,412	\$0	\$1,177,919	\$1,177,919	59.12%
275	VISION BENEFITS OF AMERICA	0.05%	76	63,736	\$2,595,045	\$2,595,045	\$0	\$2,090,256	\$2,090,256	80.55%
276	VISION SERVICE PLAN INSURANCE COMPANY	0.79%	17	298,746	\$41,748,277	\$41,748,277	\$0	\$32,584,804	\$32,720,900	78.38%
277	WASHINGTON NATIONAL INSURANCE CO	0.02%	115	8,062	\$953,080	\$985,769	\$0	\$840,790	\$774,411	78.56%
278	WESTERN RESERVE LIFE ASSURANCE CO OF OHIO	0.02%	110	1,449	\$1,113,131	\$1,113,131	\$0	\$738,839	\$605,864	54.43%
279	WESTPORT INSURANCE CORPORATION	0.03%	98	11,020	\$1,751,487	\$1,751,487	\$0	\$1,577,541	\$1,720,741	98.24%
280	WILTON REASSURANCE LIFE COMPANY OF NEW YOI	0.00%	251	3	\$355	\$355	\$0	\$1,000	\$1,000	281.69%
281	WORLD INSURANCE COMPANY	0.06%	67	1,712	\$3,410,070	\$3,361,642	\$0	\$2,176,837	\$2,526,357	75.15%
282	ZALE LIFE INSURANCE COMPANY	0.00%	209	1,427	\$20,096	\$20,096	\$0	\$581	\$410	2.04%
283	ZURICH AMERICAN INSURANCE COMPANY	0.23%	35	89,781	\$12,140,450	\$12,218,114	\$0	\$7,112,940	\$4,015,953	32.87%
TOTAL		100.00%		8,926,274	\$5,277,397,179	\$5,271,709,297	\$335,774	\$4,103,463,028	\$4,123,830,018	78.23%

**TOTAL  
ACCIDENT & HEALTH  
INSURANCE  
BY COMPANY**



**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	318	22	\$19,212	\$20,385	\$0	\$15,659	\$13,517	66.31%
2	4 EVER LIFE INSURANCE COMPANY	0.00%	297	725	\$53,707	\$55,905	\$0	\$7,611	\$7,886	14.11%
3	5 STAR LIFE INSURANCE COMPANY	0.00%	386	1	\$57	\$113	\$0	\$0	\$0	0.00%
4	AAA LIFE INSURANCE COMPANY	0.01%	199	3,760	\$822,607	\$812,949	\$0	\$215,731	\$243,753	29.98%
5	ABILITY INSURANCE COMPANY	0.03%	143	1,765	\$2,126,657	\$1,742,495	\$0	\$2,326,990	\$8,415,126	482.94%
6	ACACIA LIFE INSURANCE CO	0.00%	381	3	\$170	\$170	\$19	\$78	\$78	45.88%
7	ACCENDO INSURANCE COMPANY	0.02%	167	1,109	\$1,416,471	\$1,456,224	\$0	\$976,754	\$933,941	64.13%
8	ACE AMERICAN INSURANCE COMPANY	0.12%	72	134,837	\$9,060,777	\$8,730,536	\$0	\$3,046,034	\$5,165,073	59.16%
9	ADMIRAL LIFE INSURANCE COMPANY OF AMERICA	0.05%	101	930	\$4,034,853	\$4,047,483	\$0	\$4,779,370	\$4,604,132	113.75%
10	AEGIS SECURITY INSURANCE COMPANY	0.00%	251	200	\$230,883	\$230,883	\$0	\$120,153	\$142,453	61.70%
11	AETNA HEALTH INSURANCE COMPANY	0.00%	276	690	\$115,943	\$115,943	\$0	\$347,606	\$336,226	289.99%
12	AETNA LIFE INSURANCE COMPANY	2.85%	7	232,956	\$216,503,658	\$216,899,351	\$0	\$173,074,124	\$171,713,707	79.17%
13	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	340	3	\$5,456	\$5,455	\$0	\$0	\$0	0.00%
14	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.07%	86	3,496	\$5,534,560	\$5,474,293	\$0	\$1,264,563	\$1,304,852	23.84%
15	ALLSTATE LIFE INSURANCE COMPANY	0.01%	204	5,688	\$760,575	\$767,034	\$0	\$693,761	\$436,098	56.86%
16	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	354	6	\$1,814	\$1,796	\$0	\$200	\$243	13.53%
17	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	260	1,588	\$192,326	\$192,326	\$0	\$0	\$0	0.00%
18	AMERICAN ALTERNATIVE INSURANCE CORPORATIO	0.03%	126	6,331	\$2,612,517	\$2,612,517	\$0	\$2,716,478	\$2,752,797	105.37%
19	AMERICAN BANKERS INSURANCE COMPANY OF FLO	0.00%	320	119	\$17,382	\$17,423	\$0	\$5,903	\$4,979	28.58%
20	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.02%	151	43,137	\$1,869,828	\$1,947,013	\$0	\$584,679	\$435,291	22.36%
21	AMERICAN CONTINENTAL INSURANCE COMPANY	0.14%	66	4,905	\$10,616,603	\$10,280,161	\$0	\$7,856,807	\$8,039,936	78.21%
22	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF (	1.20%	11	434,316	\$91,069,735	\$91,495,116	\$0	\$42,499,048	\$43,376,945	47.41%
23	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	0.31%	35	4,692	\$23,158,322	\$22,443,635	\$0	\$16,931,043	\$15,841,385	70.58%
24	AMERICAN FEDERATED LIFE INSURANCE COMPANY	0.01%	220	5,363	\$521,786	\$323,773	\$0	\$84,655	\$91,816	28.36%
25	AMERICAN FIDELITY ASSURANCE COMPANY	0.18%	56	40,357	\$13,422,670	\$13,047,634	\$0	\$7,879,568	\$8,457,962	64.82%
26	AMERICAN GENERAL ASSURANCE COMPANY	0.00%	248	2,074	\$238,834	\$425,325	\$0	\$324,507	\$139,684	32.84%
27	AMERICAN GENERAL LIFE AND ACCIDENT INSURANC	0.01%	182	9,054	\$1,045,066	\$1,056,760	\$0	\$512,902	\$484,018	45.80%
28	AMERICAN GENERAL LIFE INSURANCE CO	0.01%	193	2,294	\$882,019	\$871,673	\$0	\$433,456	\$435,880	50.00%
29	AMERICAN GENERAL LIFE INSURANCE COMPANY OF	0.01%	183	5,161	\$981,615	\$856,405	\$0	\$1,411,212	\$1,350,622	157.71%
30	AMERICAN HARDWARE MUTUAL INSURANCE COMP	0.00%	361	1	\$1,364	\$1,364	\$0	\$2,169	\$2,525	185.12%
31	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.02%	166	5,174	\$1,436,223	\$1,562,778	\$0	\$666,208	\$715,459	45.78%
32	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.19%	54	87,738	\$14,312,988	\$14,437,033	\$0	\$6,831,656	\$7,679,558	53.19%
33	AMERICAN HOME ASSURANCE COMPANY	0.00%	336	26	\$7,445	\$8,054	\$0	\$460,502	\$292,772	3635.11%
34	AMERICAN HOME LIFE INSURANCE COMPANY	0.00%	366	21	\$1,004	\$648	\$0	\$0	\$0	0.00%
35	AMERICAN INCOME LIFE INSURANCE CO	0.02%	162	223,314	\$1,529,526	\$1,527,687	\$0	\$945,689	\$1,052,710	68.91%
36	AMERICAN MEDICAL AND LIFE INSURANCE COMPAN	0.03%	148	983	\$2,017,184	\$1,934,857	\$0	\$1,426,429	\$943,226	48.75%
37	AMERICAN MEDICAL SECURITY LIFE INSURANCE CO	0.08%	84	2,842	\$5,803,370	\$5,843,071	\$0	\$4,065,675	\$3,938,299	67.40%
38	AMERICAN MODERN LIFE INSURANCE COMPANY	0.01%	195	6,169	\$866,547	\$960,059	\$0	\$339,380	\$327,361	34.10%
39	AMERICAN NATIONAL INSURANCE COMPANY	0.03%	125	6,408	\$2,640,589	\$3,587,943	\$0	\$6,035,309	\$6,169,166	171.94%
40	AMERICAN NATIONAL LIFE INSURANCE COMPANY OI	0.12%	73	2,881	\$9,031,075	\$9,793,101	\$0	\$8,384,595	\$7,726,847	78.90%
41	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.03%	131	688	\$2,454,601	\$2,435,440	\$0	\$1,667,700	\$1,609,375	66.08%
42	AMERICAN PROGRESSIVE LIFE AND HEALTH INSUR	0.00%	338	7	\$6,713	\$6,667	\$0	\$4,414	\$5,230	78.45%
43	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.01%	224	660	\$436,340	\$438,230	\$0	\$443,816	\$475,225	108.44%
44	AMERICAN REPUBLIC CORP INSURANCE COMPANY	0.04%	116	59	\$3,042,347	\$2,960,325	\$0	\$1,830,576	\$1,939,494	65.52%
45	AMERICAN REPUBLIC INSURANCE COMPANY	0.34%	32	11,426	\$25,488,053	\$23,495,865	\$0	\$20,076,714	\$16,884,710	71.86%
46	AMERICAN SECURITY INSURANCE COMPANY	0.00%	292	2,503	\$63,974	\$63,974	\$0	\$0	-\$334	-0.52%
47	AMERICAN SENTINEL INSURANCE COMPANY	0.01%	203	1,016	\$763,418	\$763,461	\$0	\$464,276	\$414,113	54.24%
48	AMERICAN STATES INSURANCE COMPANY	0.00%	300	57	\$49,901	\$60,750	\$0	\$115,548	\$300,863	495.25%
49	AMERICAN UNDERWRITERS LIFE INSURANCE COMP	0.01%	226	91,658	\$425,598	\$430,231	\$0	\$225,917	\$277,974	64.61%
50	AMERICAN UNITED LIFE INSURANCE CO	0.06%	94	21,626	\$4,737,004	\$4,846,987	\$0	\$2,707,461	\$2,846,605	58.73%
51	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	352	19	\$2,108	\$2,139	\$0	\$10,000	\$10,000	467.51%
52	AMERITAS LIFE INSURANCE CORP	0.11%	74	30,966	\$8,660,741	\$8,647,297	\$0	\$6,445,070	\$6,368,002	73.64%
53	AMEX ASSURANCE COMPANY	0.01%	188	343,653	\$930,861	\$936,135	\$0	\$146,710	\$62,454	6.67%
54	ANTHEM INSURANCE COMPANIES INC	0.79%	18	59,654	\$60,291,875	\$64,728,937	\$0	\$32,963,164	\$33,901,441	52.37%
55	ANTHEM LIFE INSURANCE COMPANY	0.02%	156	79,905	\$1,732,193	\$1,664,023	\$0	\$800,055	\$775,119	46.58%
56	ARCH INSURANCE COMPANY	0.00%	393	0	\$0	\$0	\$0	\$0	-\$4,865	N/A
57	ASSURED LIFE ASSOCIATION	0.00%	321	17	\$16,869	\$17,951	\$0	\$17,205	\$17,896	99.69%
58	ASSURITY LIFE INSURANCE COMPANY	0.02%	173	1,627	\$1,240,067	\$1,252,256	\$0	\$969,845	\$1,262,079	100.78%
59	ATLANTA LIFE INSURANCE COMPANY	0.00%	348	101	\$2,840	\$2,942	\$0	\$391	-\$53	-1.80%
60	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	288	997	\$71,893	\$72,850	\$0	\$640	\$6,394	8.78%
61	AUTO OWNERS LIFE INSURANCE COMPANY	0.00%	246	230	\$254,123	\$250,714	\$0	\$66,170	-\$283,043	-112.89%
62	AVIVA LIFE AND ANNUITY COMPANY	0.00%	302	81	\$44,640	\$45,284	\$0	\$106,403	\$83,770	184.99%
63	AXA EQUITABLE LIFE INSURANCE COMPANY	0.01%	210	423	\$608,486	\$612,026	\$0	\$1,498,475	\$1,458,941	238.38%
64	BALBOA INSURANCE COMPANY	0.00%	387	5	\$56	\$56	\$0	\$0	-\$470	-839.29%
65	BALBOA LIFE INSURANCE COMPANY	0.00%	242	11,595	\$303,640	\$303,640	\$0	\$15,540	\$4,371	1.44%
66	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	342	31	\$5,055	\$5,055	\$0	\$24,945	\$24,945	493.47%
67	BANCINSURE INC	0.00%	337	1,081	\$6,983	\$6,702	\$0	\$3,900	\$4,758	70.99%
68	BANKERS FIDELITY LIFE INSURANCE CO	0.01%	225	524	\$433,721	\$392,028	\$0	\$287,220	\$285,975	72.95%
69	BANKERS LIFE AND CASUALTY COMPANY	0.55%	22	23,551	\$41,829,297	\$43,418,064	\$2,431	\$27,558,308	\$31,306,835	72.11%
70	BANNER LIFE INSURANCE COMPANY	0.00%	383	2	\$150	\$150	\$0	\$0	\$0	0.00%
71	BCS INSURANCE COMPANY	0.03%	138	5,778	\$2,286,583	\$2,290,896	\$0	\$1,576,253	\$1,510,837	65.95%
72	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	269	51,535	\$138,135	\$121,214	\$0	\$2,528	\$52,635	43.42%
73	BERKSHIRE LIFE INSURANCE COMPANY OF AMERIC	0.05%	104	1,722	\$3,748,374	\$3,652,119	\$0	\$157,302	-\$810,627	-22.20%

**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
74	BEST LIFE AND HEALTH INSURANCE COMPANY	0.00%	293	57	\$63,451	\$61,439	\$0	\$74,523	\$67,858	110.45%
75	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	9.92%	3	304,232	\$752,893,467	\$752,893,467	\$0	\$625,139,355	\$635,003,288	84.34%
76	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.01%	177	9,473	\$1,123,529	\$1,113,706	\$0	\$298,538	\$311,965	28.01%
77	BRAVO HEALTH INSURANCE COMPANY INC	0.04%	114	3,564	\$3,193,411	\$3,193,411	\$0	\$2,648,494	\$2,651,704	83.04%
78	BROKERS NATIONAL LIFE ASSURANCE COMPANY	0.03%	134	3,517	\$2,368,463	\$2,305,931	\$0	\$1,339,903	\$1,339,903	58.11%
79	CANADA LIFE ASSURANCE COMPANY	0.00%	335	8	\$8,186	\$8,999	\$0	\$2,081	\$29,089	323.25%
80	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.00%	390	0	\$36	\$36	\$0	\$0	\$0	0.00%
81	CAPITOL INDEMNITY CORPORATION	0.00%	351	92	\$2,111	\$3,789	\$0	\$5,567	\$3,904	103.04%
82	CARE IMPROVEMENT PLUS SOUTH CENTRAL INSUR.	1.63%	9	9,622	\$123,970,771	\$123,970,771	\$0	\$91,464,711	\$91,669,235	73.94%
83	CATERPILLAR INSURANCE COMPANY	0.00%	393	3,385	\$0	\$0	\$0	\$4,345,505	\$8,996,486	N/A
84	CATHOLIC FINANCIAL LIFE	0.00%	363	13	\$1,292	\$1,351	\$0	\$500	-\$488	-36.12%
85	CATHOLIC ORDER OF FORESTERS	0.00%	327	108	\$14,281	\$14,281	\$0	\$190	\$190	1.33%
86	CELTIC INSURANCE COMPANY	0.03%	128	2,666	\$2,563,397	\$2,577,746	\$0	\$863,223	\$892,309	34.62%
87	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.01%	181	112	\$1,077,867	\$1,128,040	\$0	\$561,615	\$467,557	41.45%
88	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	333	16	\$9,064	\$9,060	\$0	\$14,983	\$8,412	92.85%
89	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.03%	139	9,057	\$2,234,314	\$2,364,776	\$0	\$1,023,041	\$901,400	38.12%
90	CENTRAL STATES INDEMNITY COMPANY OF OMAHA	0.01%	214	12,635	\$573,322	\$570,606	\$0	\$123,204	\$109,147	19.13%
91	CENTRAL UNITED LIFE INSURANCE COMPANY	0.02%	161	2,435	\$1,552,729	\$1,553,856	\$0	\$1,080,975	\$1,103,873	71.04%
92	CENTRE LIFE INSURANCE COMPANY	0.00%	261	180	\$190,086	\$197,939	\$0	\$41,114	\$3,662	-1.85%
93	CENTURION LIFE INSURANCE COMPANY	0.00%	275	774	\$120,239	\$120,239	\$0	\$36,864	-\$26,217	-21.80%
94	CENTURY LIFE ASSURANCE COMPANY	0.00%	359	2	\$1,410	\$253	\$0	\$0	\$69	27.27%
95	CHEROKEE NATIONAL LIFE INSURANCE COMPAN	0.00%	319	162	\$17,518	\$28,922	\$0	\$29,324	\$28,977	100.19%
96	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.00%	239	1,230	\$314,180	\$290,879	\$0	\$151,215	\$76,398	26.26%
97	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.22%	47	7,063	\$16,551,472	\$16,769,950	\$0	\$14,076,790	\$14,170,113	84.50%
98	CICA LIFE INSURANCE COMPANY OF AMERICA	0.00%	344	3	\$4,462	\$4,495	\$0	\$0	\$2,787	62.00%
99	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	257	383	\$208,347	\$192,850	\$0	\$22,564	\$22,683	11.76%
100	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	306	0	\$37,307	\$37,307	\$0	\$1,498,676	\$1,702,164	4562.59%
101	CINCINNATI LIFE INSURANCE COMPANY THE	0.00%	289	74	\$68,486	\$67,837	\$0	\$0	\$2,118	3.12%
102	CITIZENS SECURITY LIFE INS CO	0.00%	328	69	\$14,196	\$14,614	\$0	\$14,904	\$15,071	103.13%
103	CLARENDON NATIONAL INSURANCE COMPANY	0.00%	393	0	\$0	\$0	\$0	\$14,100	-\$50,390	N/A
104	COLONIAL LIFE & ACCIDENT INS CO	0.16%	58	34,670	\$12,514,241	\$12,672,743	\$0	\$5,277,697	\$5,134,334	40.51%
105	COLONIAL PENN LIFE INSURANCE COMPANY	0.01%	180	1,010	\$1,097,550	\$803,866	\$0	\$417,554	\$601,369	74.81%
106	COLORADO BANKERS LIFE INS CO	0.00%	339	18	\$6,472	\$6,464	\$0	\$650	\$838	12.96%
107	COLUMBIAN LIFE INSURANCE COMPANY	0.01%	184	1,781	\$978,661	\$961,981	\$0	\$599,165	\$623,111	64.77%
108	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	393	0	\$0	\$0	\$0	\$0	-\$13	N/A
109	COLUMBUS LIFE INSURANCE COMPANY	0.00%	379	2	\$211	\$231	\$0	\$5,449	\$5,447	2358.01%
110	COMBINED INSURANCE CO OF AMERICA	0.23%	42	113,320	\$17,673,249	\$17,925,918	\$0	\$7,794,856	\$3,659,665	20.42%
111	COMMERCIAL TRAVELERS MUTUAL INSURANCE COI	0.00%	284	691	\$77,747	\$74,135	\$0	\$42,779	\$40,685	54.88%
112	COMMONWEALTH ANNUITY AND LIFE INSURANCE C	0.00%	244	297	\$264,755	\$263,222	\$0	\$203,891	\$199,517	75.80%
113	COMMUNITY HEALTH PLAN INSURANCE COMPANY	0.03%	129	1,167	\$2,519,917	\$2,519,917	\$0	\$3,180,070	\$2,158,133	85.64%
114	COMPANION LIFE INSURANCE COMPANY	0.19%	53	8,395	\$14,777,580	\$14,778,060	\$0	\$9,926,526	\$10,572,417	71.54%
115	COMPBENEFITS INSURANCE COMPANY	0.02%	158	23,619	\$1,659,567	\$1,656,657	\$0	\$1,007,725	\$1,016,472	61.36%
116	CONNECTICUT GENERAL LIFE INS CO	2.05%	8	122,382	\$155,537,351	\$155,667,239	\$0	\$117,160,915	\$122,263,778	78.54%
117	CONSECO LIFE INSURANCE CO	0.00%	232	919	\$378,552	\$381,377	\$0	\$477,771	\$400,455	105.00%
118	CONSTITUTION LIFE INSURANCE COMPANY	0.01%	211	1,495	\$593,861	\$591,451	\$0	\$150,563	\$147,208	24.89%
119	CONTINENTAL AMERICAN INSURANCE COMPANY	0.03%	135	9,668	\$2,351,517	\$926,204	\$0	\$118,337	\$209,601	22.63%
120	CONTINENTAL ASSURANCE COMPANY	0.00%	308	38	\$32,337	\$32,337	\$0	\$42,112	\$44,470	137.52%
121	CONTINENTAL CASUALTY COMPANY	0.11%	76	7,920	\$8,240,524	-\$303,627	\$0	\$7,682,809	\$8,343,239	-2747.86%
122	CONTINENTAL GENERAL INSURANCE COMPANY	0.04%	124	1,220	\$2,670,258	\$2,742,074	\$0	\$2,477,625	\$2,666,840	97.26%
123	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.21%	48	7,872	\$16,084,500	\$16,028,355	\$0	\$12,518,903	\$12,174,428	75.96%
124	COUNTRY LIFE INSURANCE COMPANY	0.01%	198	763	\$828,893	\$830,142	\$0	\$363,471	\$362,632	43.68%
125	COVENTRY HEALTH AND LIFE INSURANCE COMPAN	6.39%	4	148,301	\$484,743,895	\$484,743,895	\$0	\$383,627,601	\$368,855,470	76.09%
126	COX HEALTH SYSTEMS INSURANCE COMPANY	1.07%	14	27,045	\$81,191,426	\$81,191,426	\$0	\$69,417,382	\$70,415,460	86.73%
127	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	368	47	\$938	\$949	\$0	\$529	\$529	55.74%
128	CROWN LIFE INSURANCE COMPANY	0.00%	282	76	\$79,320	\$86,104	\$0	\$297,254	\$297,254	345.23%
129	CSA FRATERNAL LIFE	0.00%	253	132	\$222,020	\$224,073	\$0	\$167,149	\$168,242	75.08%
130	CUNA MUTUAL INSURANCE SOCIETY	0.07%	87	100,944	\$5,507,210	\$5,690,741	\$0	\$2,453,970	\$2,149,502	37.77%
131	DENTEGRA INSURANCE COMPANY	0.04%	120	5,303	\$2,858,687	\$2,805,921	\$0	\$1,835,443	\$1,866,915	66.53%
132	EMC NATIONAL LIFE COMPANY	0.01%	196	1,095	\$865,391	\$873,079	\$0	\$362,372	\$199,592	22.86%
133	EMPLOYERS INSURANCE COMPANY OF WAUSAU	0.00%	393	0	\$0	\$0	\$0	\$15,600	\$10,022	N/A
134	ENVISION INSURANCE COMPANY	0.04%	112	3,626	\$3,376,437	\$3,376,437	\$0	\$2,833,162	\$2,973,193	88.06%
135	EPIC LIFE INSURANCE COMPANY THE	0.00%	241	1,110	\$310,187	\$305,156	\$0	\$188,458	\$205,393	67.31%
136	EQUITABLE LIFE & CASUALTY INSURANCE COMPAN	0.20%	51	9,658	\$14,922,805	\$14,638,859	\$0	\$9,077,695	\$9,038,426	61.74%
137	EVEREST REINSURANCE COMPANY	0.01%	222	3,831	\$458,732	\$458,732	\$0	\$0	\$167,513	36.52%
138	EXPRESS SCRIPTS INSURANCE COMPANY	0.02%	171	632	\$1,315,327	\$1,315,327	\$0	\$1,186,506	\$1,181,024	89.79%
139	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	346	234	\$3,700	\$0	\$0	\$5,000	\$0	N/A
140	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AI	0.03%	144	7,631	\$2,082,336	\$2,074,630	\$0	\$287,910	\$308,877	14.89%
141	FAMILY LIFE INSURANCE COMPANY	0.01%	209	581	\$611,511	\$588,630	\$0	\$218,788	\$270,718	45.99%
142	FARM BUREAU LIFE INSURANCE COMPANY OF MISS	0.00%	245	112,410	\$260,560	\$260,750	\$0	\$195,543	\$466,332	178.84%
143	FARMERS MUTUAL HAIL INSURANCE COMPANY OF I	0.00%	375	24	\$360	\$360	\$0	\$0	\$0	0.00%
144	FARMERS NEW WORLD LIFE INSURANCE CO	0.01%	219	2,648	\$525,438	\$522,820	\$0	\$194,541	\$196,340	37.55%
145	FEDERAL INSURANCE COMPANY	0.16%	62	51,291	\$11,849,510	\$9,583,390	\$0	\$6,916,979	\$7,497,057	78.23%



**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
146	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	353	102	\$1,940	\$1,667	\$0	\$0	\$0	0.00%
147	FEDERATED LIFE INSURANCE COMPANY	0.01%	215	536	\$569,847	\$574,204	\$0	\$168,248	\$318,153	55.41%
148	FEDERATED MUTUAL INSURANCE COMPANY	0.30%	36	8,122	\$22,768,222	\$22,767,961	\$0	\$14,622,181	\$15,020,212	65.97%
149	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIFE	0.00%	329	346	\$13,770	\$13,746	\$0	\$0	\$972	7.07%
150	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.15%	64	130,821	\$11,221,573	\$11,186,861	\$0	\$9,771,255	\$9,846,535	88.02%
151	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	0.00%	250	2,229	\$232,827	\$567,779	\$0	\$157,314	\$66,501	11.71%
152	FIREMANS FUND INSURANCE COMPANY	0.00%	393	0	\$0	\$0	\$8	\$0	\$384	N/A
153	FIRST ALLAMERICA FINANCIAL LIFE INSURANCE COM	0.00%	347	10	\$2,953	\$2,983	\$0	\$258,684	\$267,367	8963.02%
154	FIRST CONTINENTAL LIFE & ACCIDENT INSURANCE (	0.02%	160	5,969	\$1,624,496	\$1,600,152	\$0	\$1,593,970	\$1,461,181	91.32%
155	FIRST HEALTH LIFE & HEALTH INSURANCE COMPAN	0.20%	50	18,160	\$15,273,149	\$15,100,417	\$0	\$17,174,382	\$12,109,520	80.19%
156	FORT DEARBORN LIFE INSURANCE COMPANY	0.03%	142	11,076	\$2,160,223	\$2,160,223	\$0	\$1,715,852	\$1,715,852	79.43%
157	FOX INSURANCE COMPANY	0.01%	208	208	\$626,689	\$626,689	\$0	\$775,985	\$309,063	49.32%
158	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.02%	176	958	\$1,139,563	\$1,134,438	\$0	\$483,900	\$500,917	44.16%
159	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.01%	213	531	\$578,907	\$596,030	\$0	\$1,010,578	\$747,515	125.42%
160	GENERAL FIDELITY LIFE INSURANCE CO	0.00%	393	0	\$0	\$52	\$0	\$0	\$0	0.00%
161	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.03%	141	1,191	\$2,194,573	\$2,314,317	\$0	\$1,827,643	\$1,839,226	79.47%
162	GENWORTH LIFE INSURANCE COMPANY	0.50%	25	23,565	\$37,593,486	\$37,203,816	\$0	\$24,900,092	\$33,540,901	90.15%
163	GERBER LIFE INSURANCE COMPANY	0.05%	103	22,427	\$4,018,653	\$3,917,267	\$0	\$2,210,033	\$2,276,991	58.13%
164	GLEANER LIFE INSURANCE SOCIETY	0.00%	393	6	\$0	\$0	\$0	\$0	\$0	N/A
165	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.02%	154	5,228	\$1,783,261	\$1,795,325	\$0	\$1,380,326	\$1,700,707	94.73%
166	GOLDEN RULE INSURANCE COMPANY	1.08%	13	50,530	\$82,212,982	\$81,186,520	\$0	\$44,130,536	\$46,291,837	57.02%
167	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	364	8	\$1,279	\$1,427	\$0	\$0	-\$35	-2.45%
168	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANC	0.01%	228	429	\$413,936	\$321,268	\$0	\$146,077	\$204,573	63.68%
169	GREAT AMERICAN INSURANCE COMPANY	0.09%	80	6,411	\$6,868,269	\$3,332,472	\$0	\$834,753	\$2,296,476	68.91%
170	GREAT AMERICAN LIFE INSURANCE COMPANY	0.02%	159	1,147	\$1,658,490	\$1,672,481	\$0	\$612,722	\$602,881	36.05%
171	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	326	38	\$14,507	\$14,614	\$0	\$0	\$0	0.00%
172	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	264	122	\$165,996	\$168,767	\$0	\$86,256	\$86,081	51.01%
173	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	0.06%	98	13,686	\$4,318,639	\$3,923,992	\$0	\$3,360,784	\$3,491,384	88.98%
174	GUARANTEE TRUST LIFE INSURANCE CO	0.11%	75	15,356	\$8,503,776	\$9,062,260	\$0	\$3,803,288	\$3,612,704	39.87%
175	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	307	36	\$32,771	\$35,824	\$0	\$54,594	\$54,792	152.95%
176	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.78%	19	330,226	\$59,473,705	\$59,300,669	\$35,109	\$40,727,882	\$41,695,646	70.31%
177	HARTFORD LIFE AND ACCIDENT INSURANCE COMPAN	0.84%	16	552,169	\$64,078,146	\$63,753,995	\$0	\$33,470,183	\$41,500,060	65.09%
178	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	0.00%	322	180	\$15,538	\$15,539	\$0	\$71,077	\$51,285	330.04%
179	HARTFORD LIFE INSURANCE COMPANY	0.04%	123	20,616	\$2,680,762	\$2,675,966	\$0	\$1,977,725	\$1,978,537	73.94%
180	HCC LIFE INSURANCE COMPANY	0.16%	59	46,088	\$12,290,008	\$12,229,367	\$0	\$7,567,527	\$8,423,575	68.88%
181	HCSC INSURANCE SERVICES COMPANY	0.01%	229	7,857	\$403,255	\$403,255	\$0	\$353,692	\$409,692	101.60%
182	HEALTH CARE SERVICE CORPORATION	0.03%	146	828	\$2,034,007	\$2,034,007	\$0	\$1,735,997	\$1,712,705	84.20%
183	HEALTH NET LIFE INSURANCE COMPANY	0.05%	109	2,887	\$3,567,483	\$3,567,483	\$0	\$2,628,296	\$2,735,398	76.68%
184	HEALTHSPRING LIFE & HEALTH INSURANCE COMPAN	0.14%	67	9,641	\$10,471,313	\$10,471,313	\$0	\$9,212,719	\$9,123,003	87.12%
185	HEALTHY ALLIANCE LIFE INSURANCE CO	22.75%	1	685,235	\$1,726,100,159	\$1,724,013,029	\$0	\$1,340,776,518	\$1,325,653,875	76.89%
186	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.07%	90	4,435	\$5,091,038	\$4,887,687	\$0	\$3,499,833	\$4,164,947	85.21%
187	HERITAGE UNION LIFE INSURANCE COMPANY	0.00%	392	0	\$2	\$0	\$0	\$0	\$0	N/A
188	HM LIFE INSURANCE COMPANY	0.05%	110	13,112	\$3,565,076	\$3,607,267	\$0	\$2,413,441	\$2,588,893	71.77%
189	HORACE MANN LIFE INSURANCE COMPANY	0.00%	304	186	\$43,876	\$44,034	\$0	\$18,853	\$20,183	45.84%
190	HOUSEHOLD LIFE INSURANCE COMPANY	0.01%	201	4,542	\$776,658	\$1,072,340	\$0	\$694,517	\$109,946	10.25%
191	HUMANA INSURANCE COMPANY	5.39%	5	115,749	\$408,811,209	\$404,738,595	\$0	\$326,024,851	\$321,637,738	79.47%
192	HUMANADENTAL INSURANCE COMPANY	0.17%	57	46,437	\$12,830,037	\$12,891,360	\$0	\$8,862,837	\$8,824,346	68.45%
193	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	380	19	\$210	\$210	\$0	\$0	\$0	0.00%
194	IDEALIFE INSURANCE COMPANY	0.00%	274	37	\$125,887	\$126,687	\$0	\$88,819	\$75,964	59.96%
195	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.02%	153	4,341	\$1,784,839	\$1,826,186	\$0	\$1,108,847	\$1,061,432	58.12%
196	IMPERIUM INSURANCE COMPANY	0.06%	95	31,514	\$4,627,457	\$4,602,864	\$0	\$3,446,909	\$3,644,250	79.17%
197	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.00%	240	229	\$310,897	\$310,897	\$0	\$170,218	\$108,929	35.04%
198	INDEPENDENT ORDER OF FORESTERS THE	0.00%	350	28	\$2,149	\$2,149	\$8	\$3,220	\$3,220	149.84%
199	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & I	0.01%	187	7,803	\$939,881	\$1,208,936	\$0	\$460,405	\$474,591	39.26%
200	ING LIFE INSURANCE AND ANNUITY COMPANY	0.00%	393	0	\$0	\$0	\$0	\$0	-\$79	N/A
201	ING USA ANNUITY AND LIFE INSURANCE COMPANY	0.00%	330	131	\$13,177	\$13,283	\$0	\$6,650	\$5,708	42.97%
202	INSURANCE COMPANY OF NORTH AMERICA	0.00%	393	0	\$0	\$0	\$0	\$105,858	\$55,076	N/A
203	INSURANCE COMPANY OF THE STATE OF PENNSYLV	0.00%	393	1	\$0	\$135	\$0	\$1,980	-\$2,771	-2052.59%
204	INSUREMAX INSURANCE COMPANY	0.00%	377	13	\$294	\$13	\$0	\$0	\$0	0.00%
205	INVESTORS CONSOLIDATED INSURANCE COMPANY	0.00%	393	0	-\$49	-\$55	\$0	\$0	\$0	0.00%
206	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	393	0	\$0	\$0	\$0	\$0	-\$90	N/A
207	INVESTORS LIFE INSURANCE COMPANY OF NORTH I	0.00%	349	6	\$2,363	\$2,427	\$0	\$10,796	\$8,245	339.72%
208	J M I C LIFE INSURANCE COMPANY	0.00%	393	140	-\$4,902	\$41,018	\$0	\$20,833	\$8,975	21.88%
209	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	294	63	\$57,225	\$58,698	\$0	\$61,058	\$54,122	92.20%
210	JEFFERSON INSURANCE COMPANY	0.00%	254	7,395	\$221,858	\$207,586	\$0	\$92,856	\$103,894	50.05%
211	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	277	61	\$110,323	\$109,577	\$0	\$126,566	\$122,201	111.52%
212	JOHN ALDEN LIFE INSURANCE COMPANY	0.29%	38	11,014	\$22,235,772	\$22,378,939	\$0	\$15,025,384	\$15,228,489	68.05%
213	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPAN	0.00%	287	33	\$72,731	\$75,261	\$0	\$0	\$141,247	187.68%
214	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.39%	31	23,018	\$29,399,013	\$29,415,960	\$94	\$8,981,684	\$15,283,491	51.96%
215	KANAWHA INSURANCE COMPANY	0.04%	115	14,636	\$3,054,498	\$3,248,156	\$0	\$2,494,908	\$2,698,637	83.08%
216	KANSAS CITY LIFE INSURANCE COMPANY	0.06%	99	13,339	\$4,204,467	\$4,158,801	\$0	\$3,043,902	\$3,208,248	77.14%
217	KNIGHTS OF COLUMBUS	0.03%	147	2,203	\$2,024,933	\$2,009,612	\$0	\$186,568	\$1,703,787	84.78%

**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
218	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	367	4	\$944	\$1,439	\$0	\$448,748	\$18,933	1315.71%
219	LEWER LIFE INSURANCE COMPANY	0.00%	372	2	\$672	\$672	\$0	\$256	\$256	38.10%
220	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.07%	91	23,665	\$5,044,930	\$4,968,368	\$0	\$3,140,856	\$3,161,843	63.64%
221	LIBERTY LIFE INSURANCE COMPANY	0.01%	185	5,528	\$978,612	\$961,542	\$0	\$370,871	\$359,480	37.39%
222	LIBERTY MUTUAL INSURANCE COMPANY	0.00%	384	1	\$144	\$144	\$0	\$0	-\$76	-52.78%
223	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.01%	178	7,600	\$1,119,916	\$1,126,128	\$0	\$203,673	\$174,278	15.48%
224	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.23%	43	232,121	\$17,653,545	\$17,653,554	\$0	\$12,830,115	\$12,927,616	73.23%
225	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	378	4	\$230	\$0	\$0	\$0	\$0	N/A
226	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	313	146	\$23,549	\$11,244	\$0	\$1,381	\$2,365	21.03%
227	LIFESECURE INSURANCE COMPANY	0.00%	296	85	\$55,004	\$53,321	\$0	\$6,213	\$8,363	15.68%
228	LINCOLN BENEFIT LIFE COMPANY	0.06%	96	1,411	\$4,456,875	\$4,591,564	\$0	\$439,490	\$890,452	19.39%
229	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	280	90	\$91,983	\$92,106	\$0	\$68,714	\$67,805	73.62%
230	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	373	1	\$639	\$664	\$0	\$39,879	\$76,078	11457.53%
231	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.27%	39	145,019	\$20,729,674	\$20,793,040	\$0	\$13,645,165	\$16,006,175	76.98%
232	LONGEVITY INSURANCE COMPANY	0.00%	331	8	\$10,602	\$11,069	\$0	\$65,365	\$135,349	1222.78%
233	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.04%	118	5,421	\$2,956,624	\$2,913,776	\$0	\$1,688,272	\$1,713,473	58.81%
234	LUMBERMENS MUTUAL CASUALTY COMPANY	0.00%	393	0	\$0	\$0	\$0	\$7,614	\$2,237	N/A
235	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.02%	174	955	\$1,218,132	\$1,224,956	\$0	\$591,628	\$579,899	47.34%
236	MAMSI LIFE AND HEALTH INSURANCE COMPANY	0.00%	343	0	\$4,961	\$4,961	\$0	\$0	\$0	0.00%
237	MARKEL INSURANCE COMPANY	0.02%	172	328,161	\$1,263,006	\$1,396,200	\$0	\$1,116,436	\$971,920	69.61%
238	MARQUETTE NATIONAL LIFE INSURANCE COMPANY	0.01%	202	460	\$774,219	\$771,032	\$0	\$580,863	\$573,901	74.43%
239	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	0.12%	71	6,446	\$9,144,151	\$9,283,854	\$321,333	\$6,638,843	\$10,068,536	108.45%
240	MEDAMERICA INSURANCE COMPANY	0.00%	237	255	\$336,079	\$329,073	\$0	\$35,376	\$39,232	11.92%
241	MEDCO CONTAINMENT LIFE INSURANCE COMPANY	0.18%	55	11,824	\$13,809,098	\$13,809,098	\$0	\$11,763,363	\$12,593,588	91.20%
242	MEDICO INSURANCE COMPANY	0.24%	41	10,229	\$18,241,956	\$18,111,972	\$0	\$14,066,023	\$10,534,097	58.16%
243	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.07%	89	6,435	\$5,302,341	\$5,395,238	\$0	\$2,621,466	\$1,866,930	34.60%
244	MERCY HEALTH PLANS	4.39%	6	79,437	\$332,810,249	\$332,810,249	\$0	\$298,315,340	\$304,636,541	91.53%
245	MERIT LIFE INSURANCE CO	0.01%	217	4,951	\$533,736	\$711,100	\$0	\$255,956	\$280,141	39.40%
246	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.02%	157	1,235	\$1,680,942	\$1,943,574	\$0	\$2,649,730	\$4,463,170	229.64%
247	METROPOLITAN LIFE INSURANCE COMPANY	1.14%	12	401,087	\$86,287,074	\$86,152,470	\$0	\$55,605,271	\$60,226,065	69.91%
248	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	345	19	\$3,914	\$3,930	\$0	\$2,427	\$449	11.42%
249	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.03%	137	1,429	\$2,324,252	\$2,432,287	\$0	\$1,388,595	\$1,198,294	49.27%
250	MINNESOTA LIFE INSURANCE COMPANY	0.05%	108	41,024	\$3,578,068	\$3,462,384	\$0	\$1,993,027	\$2,029,125	58.60%
251	MODERN WOODMEN OF AMERICA	0.00%	360	16	\$1,400	\$1,430	\$13	\$19,851	\$21,890	1530.77%
252	MONUMENTAL LIFE INSURANCE COMPANY	0.09%	81	43,319	\$6,552,656	\$6,560,233	\$0	\$3,686,967	\$3,890,399	59.30%
253	MONY LIFE INSURANCE COMPANY	0.00%	235	361	\$366,254	\$380,568	\$127,876	\$649,093	\$565,963	148.72%
254	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	283	383	\$79,201	\$40,349	\$0	\$24,771	\$25,677	63.64%
255	MTL INSURANCE COMPANY	0.00%	341	5	\$5,259	\$5,259	\$0	\$0	\$0	0.00%
256	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.00%	281	524	\$89,353	\$89,353	\$0	\$101,469	\$101,469	113.56%
257	MUTUAL OF OMAHA INSURANCE COMPANY	0.40%	30	388,160	\$30,639,723	\$31,256,922	\$0	\$20,857,360	\$21,815,265	69.79%
258	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	310	14	\$27,576	\$27,706	\$0	\$433	\$409	1.48%
259	NATIONAL CASUALTY COMPANY	0.00%	311	59	\$25,543	\$26,116	\$0	\$3,972	\$4,337	16.61%
260	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	258	389	\$201,513	\$201,392	\$0	\$181,752	\$185,282	92.00%
261	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.04%	122	21,892	\$2,700,267	\$2,719,168	\$0	\$1,847,934	\$1,847,934	67.96%
262	NATIONAL HEALTH INSURANCE COMPANY	0.00%	252	39	\$224,706	\$224,769	\$0	\$158,892	\$162,341	72.23%
263	NATIONAL LIFE INSURANCE COMPANY	0.00%	255	215	\$213,912	\$242,531	\$0	\$183,212	\$168,367	69.42%
264	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.02%	168	5,720	\$1,386,950	\$1,397,927	\$0	\$344,189	\$402,351	28.78%
265	NATIONAL UNION FIRE INSURANCE COMPANY OF PIT	0.51%	24	775,171	\$38,474,340	\$38,553,978	\$0	\$26,150,459	\$18,390,922	47.70%
266	NATIONWIDE LIFE INSURANCE COMPANY	0.02%	152	3,898	\$1,829,798	\$1,857,573	\$0	\$1,121,286	\$1,239,851	66.75%
267	NATIONWIDE MUTUAL INSURANCE COMPANY	0.00%	362	0	\$1,319	\$1,319	\$0	-\$775	-\$775	-58.76%
268	NEW ENGLAND LIFE INSURANCE COMPANY	0.00%	263	161	\$169,345	\$171,074	\$0	\$31,216	\$43,063	25.17%
269	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWI	0.00%	238	107	\$329,525	\$331,800	\$0	\$248,383	\$257,547	77.62%
270	NEW YORK LIFE INSURANCE COMPANY	0.12%	70	9,116	\$9,474,754	\$9,242,213	\$262,466	\$7,883,839	\$5,918,993	64.04%
271	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.00%	325	21	\$14,652	\$14,845	\$0	\$12,231	\$9,929	66.88%
272	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH	0.00%	374	5	\$599	\$619	\$0	\$0	\$0	0.00%
273	NORTH AMERICAN INSURANCE COMPANY	0.05%	111	15	\$3,446,656	\$2,501,423	\$0	\$3,085,144	\$4,114,135	164.47%
274	NORTH CAROLINA MUTUAL LIFE INSURANCE COMPA	0.00%	393	29	\$0	\$0	\$0	\$0	\$0	N/A
275	NORTHWESTERN LONG TERM CARE INSURANCE CO	0.08%	82	3,512	\$6,426,848	\$6,279,776	\$183,137	\$279,406	\$193,539	3.08%
276	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAI	0.29%	37	20,992	\$22,314,028	\$22,211,947	\$5,060,859	\$9,652,792	\$15,328,212	69.01%
277	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.00%	247	225	\$252,464	\$252,820	\$0	\$459,564	\$461,587	182.58%
278	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.00%	270	101	\$136,528	\$136,253	\$11,078	\$0	\$0	0.00%
279	OLD AMERICAN INSURANCE COMPANY	0.00%	299	890	\$50,433	\$53,011	\$0	\$94,012	\$72,548	136.85%
280	OLD REPUBLIC INSURANCE COMPANY	0.00%	298	556	\$51,155	\$71,817	\$0	\$93,438	\$91,194	126.98%
281	OLD REPUBLIC LIFE INSURANCE COMPANY	0.01%	206	337	\$718,336	\$718,336	\$0	\$887,322	\$328,804	45.77%
282	OLD SURETY LIFE INSURANCE COMPANY	0.03%	145	1,848	\$2,063,250	\$1,896,036	\$0	\$1,114,167	\$1,280,589	67.54%
283	OLD UNITED LIFE INSURANCE COMPANY	0.00%	301	505	\$48,979	\$138,757	\$0	\$47,504	\$52,173	37.60%
284	ONEBEACON AMERICA INSURANCE COMPANY	0.01%	192	65	\$894,915	\$331,069	\$0	\$98,631	\$32,654	9.86%
285	OXFORD LIFE INSURANCE COMPANY	0.00%	267	96	\$146,543	\$144,395	\$0	\$98,818	\$95,032	65.81%
286	OZARK NATIONAL LIFE INSURANCE COMPANY	0.00%	285	1,365	\$76,725	\$78,424	\$0	\$54,023	\$55,324	70.54%
287	PACIFICARE LIFE AND HEALTH INSURANCE COMPAN	0.00%	236	155	\$352,064	\$350,606	\$0	\$181,704	\$240,586	68.62%
288	PAN-AMERICAN LIFE INSURANCE COMPANY	0.05%	107	4,649	\$3,654,685	\$3,677,737	\$0	\$2,300,430	\$2,343,671	63.73%
289	PAUL REVERE LIFE INSURANCE COMPANY	0.06%	92	5,047	\$4,826,545	\$5,146,614	\$0	\$5,811,980	\$5,480,150	106.48%
290	PEKIN LIFE INSURANCE COMPANY	0.00%	243	839	\$292,497	\$287,802	\$0	\$83,600	\$98,842	34.34%

**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
291	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	273	77	\$127,351	\$121,751	\$0	\$106,490	\$458,938	376.95%
292	PENNSYLVANIA LIFE INSURANCE COMPANY	1.57%	10	88,660	\$118,946,037	\$118,913,879	\$0	\$81,018,520	\$81,557,550	68.59%
293	PERICO LIFE INSURANCE COMPANY	0.02%	169	3,510	\$1,371,025	\$1,371,458	\$0	\$868,292	\$884,162	64.47%
294	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.01%	230	1,196	\$386,784	\$392,026	\$0	\$406,695	\$388,628	99.13%
295	PHOENIX LIFE INSURANCE COMPANY	0.00%	278	146	\$102,436	\$100,979	\$2	\$245,373	\$66,968	66.32%
296	PHYSICIANS LIFE INSURANCE COMPANY	0.03%	132	1,108	\$2,402,960	\$2,415,165	\$0	\$1,679,341	\$1,635,659	67.72%
297	PHYSICIANS MUTUAL INSURANCE COMPANY	0.10%	79	9,338	\$7,384,984	\$7,477,824	\$0	\$4,641,699	\$4,612,368	61.68%
298	PRESIDENTIAL LIFE INSURANCE COMPANY	0.00%	305	250	\$43,361	\$43,361	\$0	\$29,190	\$29,368	67.73%
299	PRIMERICA LIFE INSURANCE COMPANY	0.00%	334	20	\$8,765	\$8,739	\$0	\$0	\$1,946	-22.27%
300	PRINCIPAL LIFE INSURANCE COMPANY	0.99%	15	90,040	\$75,251,367	\$74,925,847	\$0	\$58,727,783	\$57,734,303	77.06%
301	PROFESSIONAL INSURANCE COMPANY	0.01%	212	1,083	\$583,242	\$566,991	\$0	\$372,740	\$419,124	73.92%
302	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	249	796	\$237,921	\$269,117	\$0	\$226,356	\$177,145	65.82%
303	PROVIDENT AMERICAN LIFE AND HEALTH INSURANC	0.00%	256	59	\$208,926	\$211,021	\$0	\$88,220	\$81,525	38.63%
304	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP/	0.22%	45	36,067	\$16,937,909	\$17,347,090	\$0	\$8,271,514	\$8,752,378	50.45%
305	PROVIDENT LIFE AND CASUALTY INSURANCE COMP	0.00%	259	101	\$192,446	\$204,087	\$0	\$207,137	\$255,673	125.28%
306	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.21%	49	50,788	\$15,912,146	\$16,011,987	\$79,593	\$11,169,124	\$14,700,322	91.81%
307	PYRAMID LIFE INSURANCE COMPANY	0.46%	26	4,993	\$35,238,005	\$35,509,525	\$0	\$30,238,971	\$30,552,649	86.04%
308	QBE INSURANCE CORPORATION	0.05%	102	5,179	\$4,022,778	\$3,767,974	\$0	\$2,174,472	\$2,962,510	78.62%
309	REASSURE AMERICA LIFE INSURANCE COMPANY	0.02%	170	1,629	\$1,370,225	\$1,426,891	\$0	\$2,133,860	\$2,312,613	162.07%
310	RELIABLE LIFE INSURANCE COMPANY	0.01%	231	5,278	\$379,783	\$378,610	\$0	\$167,274	\$124,000	32.75%
311	RELIAANCE STANDARD LIFE INSURANCE COMPANY	0.19%	52	71,403	\$14,792,045	\$14,627,212	\$0	\$8,826,370	\$9,686,952	66.23%
312	RELIASTAR LIFE INSURANCE COMPANY	0.13%	68	58,749	\$9,803,379	\$9,754,098	\$0	\$10,891,094	\$10,321,422	105.82%
313	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOI	0.01%	227	120	\$421,871	\$443,243	\$0	\$20,562	\$17,960	4.05%
314	RENAISSANCE LIFE & HEALTH INSURANCE COMPAN	0.01%	191	1,974	\$909,827	\$909,827	\$0	\$683,481	\$681,203	74.87%
315	RESERVE NATIONAL INSURANCE COMPANY	0.11%	78	6,264	\$7,971,436	\$8,130,877	\$0	\$5,384,276	\$5,149,575	63.33%
316	RESOURCE LIFE INSURANCE COMPANY	0.00%	393	633	-\$9,603	\$108,615	\$0	\$79,712	\$88,336	81.33%
317	RIVERSOURCE LIFE INSURANCE COMPANY	0.07%	85	5,027	\$5,676,251	\$5,673,239	\$0	\$3,895,073	\$3,919,291	69.08%
318	ROYAL ARCANUM SUPREME COUNCIL OF	0.00%	391	1	\$28	\$0	\$0	\$0	\$0	N/A
319	ROYAL NEIGHBORS OF AMERICA	0.02%	164	793	\$1,509,487	\$1,586,031	\$0	\$1,288,633	\$1,271,073	80.14%
320	S USA LIFE INSURANCE COMPANY INC	0.00%	369	2	\$899	\$899	\$0	\$0	\$0	0.00%
321	SAFEHEALTH LIFE INSURANCE COMPANY	0.00%	358	27	\$1,416	\$1,338	\$0	\$2,289	\$2,289	171.08%
322	SAGICOR LIFE INSURANCE COMPANY	0.00%	357	2	\$1,451	\$1,481	\$0	\$0	\$0	0.00%
323	SEARS LIFE INSURANCE COMPANY	0.01%	216	4,123	\$547,040	\$462,292	\$0	\$193,328	\$175,941	38.06%
324	SECURIAN LIFE INSURANCE COMPANY	0.00%	315	68	\$21,689	\$21,967	\$0	\$9,248	\$9,048	41.19%
325	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.01%	218	2,515	\$527,409	\$527,398	\$0	\$406,926	\$406,926	77.16%
326	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	356	5	\$1,732	\$1,737	\$0	\$75	\$44	2.53%
327	SECURITY MUTUAL LIFE INSURANCE COMPANY OF N	0.00%	303	2,239	\$44,283	\$44,001	\$0	\$7,521	\$7,720	17.55%
328	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	365	75	\$1,259	\$1,249	\$0	\$0	\$0	0.00%
329	SENIOR HEALTH INSURANCE COMPANY OF PENNSYI	0.07%	88	3,002	\$5,460,619	\$6,582,134	\$0	\$7,904,446	\$10,834,724	164.61%
330	SENTRY INSURANCE A MUTUAL COMPANY	0.00%	290	1,041	\$67,442	\$50,211	\$0	\$0	\$0	0.00%
331	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	272	834	\$127,379	\$115,038	\$0	\$29,839	\$15,948	13.86%
332	SENTRY SELECT INSURANCE COMPANY	0.00%	393	0	\$0	\$0	\$0	\$0	-\$20,759	N/A
333	SETTLERS LIFE INSURANCE COMPANY	0.00%	312	10	\$24,637	\$24,773	\$0	\$0	\$0	0.00%
334	SHELTER LIFE INSURANCE COMPANY	0.14%	65	2,356	\$10,801,836	\$10,844,622	\$0	\$10,860,871	\$10,384,626	95.76%
335	SIERRA HEALTH & LIFE INSURANCE COMPANY INC	0.01%	189	557	\$924,509	\$924,509	\$0	\$559,005	\$819,435	88.63%
336	SILVERSCRIPT INSURANCE COMPANY	0.16%	60	10,728	\$12,261,030	\$13,273,212	\$0	\$11,281,169	\$11,476,144	86.46%
337	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	382	66	\$164	\$164	\$0	\$300	\$300	182.93%
338	SONS OF NORWAY	0.00%	389	1	\$37	\$38	\$0	\$0	\$0	0.00%
339	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	385	9	\$80	\$1,314	\$0	\$0	\$3	0.23%
340	STANDARD GUARANTY INSURANCE COMPANY	0.00%	279	4,006	\$102,386	\$102,386	\$0	\$23,443	-\$4,077	-3.98%
341	STANDARD INSURANCE COMPANY	0.40%	29	194,524	\$30,672,272	\$33,167,349	\$0	\$23,398,591	\$27,172,330	81.92%
342	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.06%	100	3,428	\$4,174,072	\$4,341,304	\$0	\$3,259,725	\$3,519,252	81.06%
343	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.04%	119	4,702	\$2,941,557	\$2,901,578	\$0	\$2,550,889	\$2,550,001	87.88%
344	STARMOUNT LIFE INSURANCE COMPANY	0.00%	332	90	\$9,206	\$9,200	\$0	\$894	\$884	9.61%
345	STARNET INSURANCE COMPANY	0.02%	165	79,901	\$1,480,003	\$1,461,735	\$0	\$290,189	\$22,169	1.52%
346	STARR INDEMNITY & LIABILITY COMPANY	0.01%	207	33,625	\$683,382	\$557,333	\$0	\$162,239	\$311,417	55.88%
347	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	0.42%	27	35,099	\$31,846,576	\$26,792,146	\$792	\$21,871,126	\$22,794,950	85.08%
348	STATE LIFE INSURANCE COMPANY	0.01%	197	356	\$855,188	\$860,719	\$0	\$227,845	\$573,912	66.68%
349	STATE MUTUAL INSURANCE COMPANY	0.01%	200	221	\$821,833	\$820,778	\$0	\$522,880	\$500,839	61.02%
350	STERLING INVESTORS LIFE INSURANCE COMPANY	0.04%	113	914	\$3,318,592	\$3,363,824	\$0	\$3,056,556	\$2,893,215	86.01%
351	STERLING LIFE INSURANCE COMPANY	0.06%	97	1,159	\$4,418,603	\$4,355,480	\$0	\$3,213,885	\$2,965,034	68.08%
352	STONEBRIDGE CASUALTY INSURANCE COMPANY	0.00%	291	6,278	\$66,373	\$66,375	\$0	\$11,114	\$570	0.86%
353	STONEBRIDGE LIFE INSURANCE COMPANY	0.11%	77	101,543	\$8,054,470	\$8,466,086	\$0	\$5,083,672	\$7,744,452	91.48%
354	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.03%	133	9,332	\$2,392,604	\$2,378,230	\$0	\$1,291,070	\$1,181,164	49.67%
355	SUN LIFE ASSURANCE COMPANY OF CANADA	0.32%	34	129,032	\$24,046,315	\$23,959,746	\$0	\$17,208,109	\$16,945,847	70.73%
356	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.00%	309	161	\$29,817	\$29,817	\$0	\$12,643	\$15,830	53.09%
357	SYMETRA LIFE INSURANCE COMPANY	0.06%	93	44,429	\$4,822,552	\$4,762,754	\$0	\$5,303,795	\$5,291,952	111.11%
358	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	0.01%	223	320	\$437,272	\$444,961	\$0	\$2,069,536	\$2,069,536	465.11%
359	THRIVENT FINANCIAL FOR LUTHERANS	0.15%	63	8,502	\$11,365,106	\$11,413,169	\$178,473	\$10,218,877	\$12,695,176	111.23%
360	TIAA-CREF LIFE INSURANCE COMPANY	0.00%	262	102	\$171,572	\$174,393	\$0	\$90,334	\$90,334	51.80%
361	TIG INSURANCE COMPANY	0.00%	393	0	\$0	\$0	\$0	\$0	\$6,049	N/A
362	TIME INSURANCE COMPANY	0.71%	20	27,788	\$54,076,966	\$54,371,444	\$0	\$35,736,738	\$36,864,981	67.80%

**2010 ACCIDENT AND HEALTH INSURANCE  
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
363	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP/	0.00%	324	179	\$15,252	\$15,923	\$0	\$1,420	\$898	5.64%
364	TRANSAMERICA LIFE INSURANCE COMPANY	0.41%	28	23,079	\$31,250,614	\$32,116,449	\$0	\$20,458,099	\$23,243,696	72.37%
365	TRAVELERS INDEMNITY COMPANY	0.00%	393	0	\$0	\$393	\$0	\$0	-\$11,753	-2990.59%
366	TRAVELERS INDEMNITY COMPANY OF CONNECTICU	0.00%	393	0	\$0	\$0	\$0	\$0	-\$62,559	N/A
367	TRAVELERS PROTECTIVE ASSOCIATION OF AMERIC	0.00%	314	3,284	\$23,467	\$23,467	\$0	\$64,742	\$64,742	275.89%
368	TRUSTMARK INSURANCE COMPANY	0.01%	205	3,566	\$749,393	\$751,451	\$0	\$457,294	\$448,351	59.66%
369	TRUSTMARK LIFE INSURANCE COMPANY	0.04%	121	4,153	\$2,713,731	\$2,705,672	\$0	\$13,167,529	\$12,898,253	476.71%
370	U S SPECIALTY INSURANCE COMPANY	0.00%	271	71	\$133,780	\$161,048	\$0	\$59,032	\$142,611	88.55%
371	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.01%	221	620	\$498,883	\$540,266	\$0	\$1,051,644	\$946,870	175.26%
372	UNIFIED LIFE INSURANCE COMPANY	0.00%	266	373	\$157,932	\$159,910	\$0	\$163,864	\$150,829	94.32%
373	UNIMERICA INSURANCE COMPANY	0.08%	83	63,615	\$6,277,360	\$6,297,681	\$0	\$2,985,224	\$2,951,860	46.87%
374	UNION BANKERS INSURANCE COMPANY	0.02%	175	514	\$1,173,924	\$1,176,781	\$0	\$914,554	\$853,722	72.55%
375	UNION CENTRAL LIFE INSURANCE COMPANY	0.02%	163	1,098	\$1,509,707	\$1,520,652	\$0	\$498,126	\$722,175	47.49%
376	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	194	11,496	\$879,204	\$873,836	\$0	\$1,567,214	\$1,527,554	174.81%
377	UNION LABOR LIFE INSURANCE COMPANY	0.00%	233	7,849	\$377,183	\$385,257	\$0	\$187,699	\$80,362	20.86%
378	UNION SECURITY INSURANCE COMPANY	0.32%	33	60,914	\$24,153,902	\$24,133,615	\$0	\$17,145,214	\$16,533,262	68.51%
379	UNITED AMERICAN INSURANCE COMPANY	0.24%	40	12,292	\$18,514,202	\$18,796,584	\$0	\$13,409,976	\$13,271,976	70.61%
380	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	234	603	\$373,868	\$379,565	\$0	\$266,896	\$255,436	67.30%
381	UNITED CONCORDIA LIFE AND HEALTH INSURANCE I	0.05%	105	12,637	\$3,716,748	\$3,716,748	\$0	\$3,086,833	\$3,032,914	81.60%
382	UNITED HEALTHCARE INSURANCE COMPANY	14.73%	2	672,850	\$1,117,417,748	\$1,117,697,540	\$0	\$849,878,217	\$857,815,750	76.75%
383	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	370	2	\$890	\$1,030	\$0	\$100	\$5,126	497.67%
384	UNITED HOME LIFE INSURANCE COMPANY	0.00%	371	2	\$806	\$799	\$0	\$0	\$0	0.00%
385	UNITED INSURANCE COMPANY OF AMERICA	0.00%	286	656	\$75,261	\$74,790	\$0	\$42,599	\$34,715	46.42%
386	UNITED LIFE INSURANCE COMPANY	0.00%	316	51	\$20,972	\$21,674	\$0	\$25,679	\$16,440	75.85%
387	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.00%	268	235	\$141,155	\$134,135	\$0	\$88,064	\$122,923	91.64%
388	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.84%	17	153,160	\$63,825,975	\$60,538,903	\$0	\$45,823,054	\$50,928,962	84.13%
389	UNITED SECURITY ASSURANCE COMPANY OF PENN	0.01%	186	797	\$960,978	\$791,215	\$0	\$307,498	\$836,950	105.78%
390	UNITED SECURITY LIFE AND HEALTH INSURANCE CC	0.04%	117	954	\$3,034,916	\$3,055,043	\$0	\$1,868,240	\$1,775,310	58.11%
391	UNITED STATES FIRE INSURANCE COMPANY	0.03%	136	4,221	\$2,343,384	\$2,343,384	\$0	\$1,134,720	\$1,268,649	54.14%
392	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.03%	130	10,862	\$2,490,606	\$2,178,352	\$0	\$2,409,533	\$1,942,983	89.20%
393	UNITED TEACHER ASSOCIATES INSURANCE CO	0.03%	150	1,570	\$1,964,908	\$1,980,854	\$0	\$1,500,680	\$1,548,320	78.16%
394	UNITED WISCONSIN INSURANCE COMPANY	0.00%	393	251	\$0	\$0	\$0	\$0	-\$211,877	N/A
395	UNITED WORLD LIFE INSURANCE COMPANY	0.13%	69	3,238	\$9,548,310	\$10,210,406	\$0	\$7,689,804	\$6,924,746	67.82%
396	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	355	8	\$1,783	\$1,783	\$0	\$8,496	\$0	0.00%
397	UNIVERSAL UNDERWRITERS LIFE INSURANCE COMF	0.00%	393	350	-\$8,550	\$38,116	\$0	\$73,900	\$53,554	140.50%
398	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.65%	21	269,778	\$49,396,730	\$49,943,895	\$0	\$42,774,818	\$41,635,748	83.37%
399	USAA LIFE INSURANCE COMPANY	0.03%	149	1,071	\$2,010,653	\$2,004,678	\$0	\$1,292,261	\$1,284,393	64.07%
400	USABLE LIFE	0.03%	140	8,197	\$2,229,192	\$2,229,034	\$0	\$1,222,104	\$1,222,104	54.83%
401	VISION BENEFITS OF AMERICA	0.03%	127	63,736	\$2,595,045	\$2,595,045	\$0	\$2,090,256	\$2,090,256	80.55%
402	VISION SERVICE PLAN INSURANCE COMPANY	0.55%	23	298,746	\$41,748,277	\$41,748,277	\$0	\$32,584,804	\$32,720,900	78.38%
403	WASHINGTON NATIONAL INSURANCE CO	0.23%	44	32,009	\$17,618,694	\$17,939,337	\$0	\$10,900,080	\$11,100,539	61.88%
404	WELLCARE HEALTH INSURANCE OF ARIZONA INC	0.00%	323	0	\$15,258	\$15,258	\$0	\$3,858,060	-\$1,073,197	-7033.67%
405	WELLCARE PRESCRIPTION INSURANCE INC	0.22%	46	16,561	\$16,616,980	\$16,616,980	\$0	\$8,977,766	\$9,003,439	54.18%
406	WEST COAST LIFE INSURANCE COMPANY	0.00%	388	1	\$52	\$52	\$0	\$3,600	\$2,688	5169.23%
407	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.01%	190	2,157	\$912,778	\$912,778	\$0	\$623,086	\$631,560	69.19%
408	WESTERN RESERVE LIFE ASSURANCE CO OF OHIO	0.01%	179	1,449	\$1,113,131	\$1,113,131	\$0	\$738,839	\$605,864	54.43%
409	WESTPORT INSURANCE CORPORATION	0.02%	155	11,020	\$1,751,487	\$1,751,487	\$0	\$1,577,541	\$1,720,741	98.24%
410	WILTON REASSURANCE LIFE COMPANY OF NEW YOI	0.00%	376	3	\$355	\$355	\$0	\$1,000	\$1,000	281.69%
411	WOODMEN OF THE WORLD LIFE INSURANCE SOCIET	0.00%	295	181	\$56,978	\$57,191	\$2,642	\$12,472	\$12,271	21.46%
412	WORLD CORP INSURANCE COMPANY	0.00%	265	59	\$161,062	\$164,272	\$0	\$159,711	\$155,199	94.48%
413	WORLD INSURANCE COMPANY	0.05%	106	1,976	\$3,663,459	\$3,609,984	\$0	\$2,408,575	\$2,761,198	76.49%
414	ZALE LIFE INSURANCE COMPANY	0.00%	317	1,427	\$20,096	\$20,096	\$0	\$581	\$410	2.04%
415	ZURICH AMERICAN INSURANCE COMPANY	0.16%	61	89,781	\$12,140,450	\$12,218,114	\$0	\$7,112,940	\$4,015,953	32.87%
TOTAL		100.00%		11,102,604	\$7,586,272,242	\$7,567,880,062	\$6,265,933	\$5,759,414,503	\$5,811,825,025	76.80%

**LIFE, ACCIDENT & HEALTH  
COMPANIES  
MAIL ADDRESSES AND  
TELEPHONE NUMBERS**



**LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS**

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
20796	21ST CENTURY PREMIER INSURANCE COMPANY	21ST CENTURY PLAZA, 3 BEAVER VALLEY	WILMINGTON	DE	19803	302-252-2000
80985	4 EVER LIFE INSURANCE COMPANY	2 MID AMERICA PLAZA SUITE 200	OAKBROOK TERRACE	IL	60181-4712	630-472-7700
77879	5 STAR LIFE INSURANCE COMPANY	909 N WASHINGTON ST	ALEXANDRIA	VA	22314	800-776-2322
71854	AAA LIFE INSURANCE COMPANY	17900 N LAUREL PARK DRIVE	LIVONIA	MI	48152-3985	734-779-2600
71471	ABILITY INSURANCE COMPANY	PO BOX 3477	OMAHA	NE	78103	978-261-3063
60038	ACACIA LIFE INSURANCE CO	5900 O STREET	LINCOLN	NE	68510	402-467-1122
63444	ACCENDO INSURANCE COMPANY	221 N CHARLES LINDBERGH DR	SALT LAKE CITY	UT	84116	401-770-7699
11711	ACCESS INSURANCE COMPANY	PO BOX 250069	ATLANTA	GA	30341	770-234-3600
22667	ACE AMERICAN INSURANCE COMPANY	PO BOX 1000, 436 WALNUT STREET	PHILADELPHIA	PA	19106	215-640-1000
60348	ACE LIFE INSURANCE COMPANY	2 STAMFORD PL 281 TERSER BL	STAMFORD	CT	06901-3264	212-642-7861
14184	ACUITY A MUTUAL INSURANCE COMPANY	2800 SOUTH TAYLOR DR	SHEBOYGAN	WI	53081-8470	920-458-9131
71390	ADMIRAL LIFE INSURANCE COMPANY OF AMERICA	PO BOX 33	ROME	GA	30162-0033	800-987-1593
33898	AEGIS SECURITY INSURANCE COMPANY	PO BOX 3153	HARRISBURG	PA	17105	717-657-9671
72052	AETNA HEALTH INSURANCE COMPANY	151 FARMINGTON AVE	HARTFORD	CT	06156-3190	800-872-3862
60054	AETNA LIFE INSURANCE COMPANY	RHONDA KRESS, 151 FARMINGTON AVE	HARTFORD	CT	06156-9154	860-273-7199
10014	AFFILIATED FM INSURANCE COMPANY	PO BOX 7500	JOHNSTON	RI	02919	401-275-3000
42609	AFFIRMATIVE INSURANCE COMPANY	PO BOX 9030	ADDISON	TX	75001	972-728-6300
97780	AGC LIFE INSURANCE COMPANY	PO BOX1591	HOUSTON	TX	77251	713-522-1111
22837	AGCS MARINE INSURANCE COMPANY	225 W WASHINGTON STREET SUITE 2000	CHICAGO	IL	60606	312-660-8133
42757	AGRI GENERAL INSURANCE COMPANY	9200 NORTH PARK DR STE 350	JOHNSTON	IA	50131-3007	515-559-1000
19399	AIU INSURANCE COMPANY	175 WATER STREET 24TH FL	NEW YORK	NY	10038	212-770-7000
38733	ALASKA NATIONAL INSURANCE COMPANY	7001 JEWEL LAKE ROAD	ANCHORAGE	AK	99502-2825	907-248-2642
24899	ALEA NORTH AMERICA INSURANCE COMPANY	55 CAPITAL BLVD	ROCKY HILL	CT	06067	860-513-4180
79049	ALFA LIFE INSURANCE CORPORATION	PO BOX 11000	MONTGOMERY	AL	36191-0001	334-613-4486
13285	ALLEGHENY CASUALTY COMPANY	ONE NEWARK CENTER 20TH FLOOR	NEWARK	NJ	07102	800-333-4167
35300	ALLIANZ GLOBAL RISKS US INSURANCE COMPANY	225 W WASHINGTON ST STE 2000	CHICAGO	IL	60606	312-660-8133
69604	ALLIANZ LIFE AND ANNUITY COMPANY	5701 GOLDEN HILLS DRIVE	MINNEAPOLIS	MN	55416-1297	763-765-6500
64190	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	5701 GOLDEN HILLS DR	MINNEAPOLIS	MN	55416-1297	212-586-7733
90611	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERICA	5701 GOLDEN HILLS DRIVE	MINNEAPOLIS	MN	55440-1344	763-765-6500
36420	ALLIANZ UNDERWRITERS INSURANCE COMPANY	225 W WASHINGTON STREET	CHICAGO	IL	60606	312-660-8133
42579	ALLIED PROPERTY & CASUALTY INSURANCE COMPANY	1 NATIONWIDE PLZ DSPF-76	COLUMBUS	OH	43215	614-249-1545
70866	ALLSTATE ASSURANCE COMPANY	3075 SANDERS RD #H1A	NORTHBROOK	IL	60062	847-402-5000
60186	ALLSTATE LIFE INSURANCE COMPANY	3075 SANDERS ROAD SUITE H1A	NORTHBROOK	IL	60062-7172	847-402-5000
70874	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	100 MOTOR PKWY STE 132	HAUPPAUGE	NY	11788	631-357-8920
60208	AMALGAMATED LIFE & HEALTH INS CO	333 S ASHLAND BLVD	CHICAGO	IL	60607-2703	914-367-5000
60216	AMALGAMATED LIFE INSURANCE COMPANY	333 WESTCHESTER AVE NORTH BUILDING	WHITE PLAINS	NY	10604	914-367-5939
18708	AMBAC ASSURANCE CORPORATION	ONE STATE STREET PLAZA	NEW YORK	NY	10004-1538	212-668-0340
19100	AMCO INSURANCE COMPANY	1 NATIONWIDE PLZ DSPF-76	COLUMBUS	OH	43215	614-249-1545
19720	AMERICAN ALTERNATIVE INSURANCE CORPORATION	555 COLLEGE RD EAST PLZ 2	PRINCETON	NJ	08543-5241	609-243-4200
68594	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF NEW YORK	PO BOX 2549	WACO	TX	76702-2549	254-297-2777
10111	AMERICAN BANKERS INSURANCE COMPANY OF FLORIDA	11222 QUAIL ROOST DRIVE	MIAMI	FL	33157-6596	305-253-2244
60275	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	11222 QUAIL ROOST DRIVE	MIAMI	FL	33157-6596	305-253-2244
40789	AMERICAN BUSN & PERSONAL INS MUTUAL INC	307 N MICHIGAN AVE	CHICAGO	IL	60601-5499	312-346-8100
60291	AMERICAN CAPITOL INSURANCE COMPANY	PO BOX 5147	SPRINGFIELD	IL	62705-5147	217-241-6300
10391	AMERICAN CENTENNIAL INSURANCE CO	3501 SILVERSIDE ROAD, 203 NAAMANS BL	WILMINGTON	DE	19810	302-479-2100
12321	AMERICAN CONTINENTAL INSURANCE COMPANY	PO BOX 2368	BRENTWOOD	TN	37024-2368	615-377-1300
10216	AMERICAN CONTRACTORS INDEMNITY COMPANY	601 SOUTH FIGUEROA STREET SUITE 1601	LOS ANGELES	CA	90017	310-649-0990
94439	AMERICAN CREDITORS LIFE INS CO	PO BOX 17748	IRVINE	CA	92623-7748	714-404-1640
92738	AMERICAN EQUITY INVESTMENT LIFE INSURANCE CO	PO BOX 71216	DES MOINES	IA	50325	515-221-0002
23450	AMERICAN FAMILY HOME INSURANCE COMPANY	PO BOX 5323	CINCINNATI	OH	45201-5323	800-543-2644
60380	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF CALIFORNIA	1932 WYNNTON ROAD	COLUMBUS	GA	31999-9035	706-323-3431
60399	AMERICAN FAMILY LIFE INSURANCE COMPANY	6000 AMERICAN PARKWAY	MADISON	WI	53783	608-249-2111
19275	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	6000 AMERICAN PARKWAY	MADISON	WI	53783	608-249-2111
37931	AMERICAN FARMERS & RANCHERS INSURANCE COMPANY	800 N HARVEY, PO BOX 24000	OKLAHOMA CITY	OK	73124	405-218-5500
98736	AMERICAN FEDERATED LIFE INSURANCE COMPANY	PO BOX 321422	FLOWOOD	MS	39323	601-992-6886
60410	AMERICAN FIDELITY ASSURANCE COMPANY	2000 N CLASSEN BLVD	OKLAHOMA CITY	OK	73106-6092	405-523-2000
60429	AMERICAN FIDELITY LIFE INSURANCE COMPANY	4060 BARRANCAS AVENUE	PENSACOLA	FL	32507	850-456-7401
69337	AMERICAN FINANCIAL SECURITY LIFE INSURANCE COMPANY	10308 METCALF AVE PMB 275	OVERLAND PARK	KS	66212-1800	913-341-1190
68373	AMERICAN GENERAL ASSURANCE COMPANY	1375 E WOODFIELD SUITE 300	SCHAUMBURG	IL	60173	847-517-6000
24376	AMERICAN GENERAL INDEMNITY COMPANY	ONE WOODFIELD LAKE	SCHAUMBURG	IL	60173	847-517-6000
66672	AMERICAN GENERAL LIFE AND ACCIDENT INSURANCE COMPANY	458N AMERICAN GENERAL CENTER	NASHVILLE	TN	37250	615-749-1000
60488	AMERICAN GENERAL LIFE INSURANCE CO	PO BOX 4868	HOUSTON	TX	77210-4868	713-522-1111
66842	AMERICAN GENERAL LIFE INSURANCE COMPANY OF NEW YORK	PO BOX 4868	HOUSTON	TX	77210-4868	713-522-1111
31208	AMERICAN GENERAL PROPERTY INSURANCE COMPANY	458N AMERICAN GENERAL CENTER	NASHVILLE	TN	37250	615-749-1000
26247	AMERICAN GUARANTEE & LIABILITY INSURANCE COMPANY	1400 AMERICAN LN T-1 F 19	SCHAUMBURG	IL	60196-1056	847-413-5048
13331	AMERICAN HARDWARE MUTUAL INSURANCE COMPANY	471 E BROAD ST	COLUMBUS	OH	43215	614-225-8211
60518	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	3001 MEACHAM BLVD STE 100	FORT WORTH	TX	76137	800-316-5607
39152	AMERICAN HEALTHCARE INDEMNITY COMPANY	185 GREENWOOD ROAD	NAPA	CA	94558	310-492-4752
60534	AMERICAN HERITAGE LIFE INSURANCE COMPANY	1776 AMER HERITAGE LIFE	JACKSONVILLE	FL	32224	904-992-1776
19380	AMERICAN HOME ASSURANCE COMPANY	175 WATER ST 18TH FL	NEW YORK	NY	10038	212-770-7000
60542	AMERICAN HOME LIFE INSURANCE COMPANY	PO BOX 1497	TOPEKA	KS	66602	785-235-6276
60577	AMERICAN INCOME LIFE INSURANCE CO	P O BOX 2608	WACO	TX	76797	254-761-6400
31895	AMERICAN INTERSTATE INSURANCE COMPANY	2301 HWY 190 WEST	DERIDDER	LA	70634	800-256-9052
30562	AMERICAN MANUFACTURERS MUTUAL INSURANCE COMPANY	1 CORPORATE DR STE 200	LAKE ZURICH	IL	60047	847-320-3127
81213	AMERICAN MATURITY LIFE INSURANCE CO	PO BOX 2999	HARTFORD	CT	06104-2999	860-547-5000
81418	AMERICAN MEDICAL AND LIFE INSURANCE COMPANY	8 WEST 38TH ST MAIL STOP 1002	NEW YORK	NY	10018	866-691-9353
97179	AMERICAN MEDICAL SECURITY LIFE INSURANCE COMPANY	PO BOX 19032	GREEN BAY	WI	54307-9032	800-232-5432
67989	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	501 W MICHIGAN ST, PO BOX 3121	MILWAUKEE	WI	53201-3121	605-719-0051
23469	AMERICAN MODERN HOME INSURANCE CO	PO BOX 5323	CINCINNATI	OH	45201-5323	800-543-2644
65811	AMERICAN MODERN LIFE INSURANCE COMPANY	PO BOX 5323	CINCINNATI	OH	45201-5323	800-543-2644
38652	AMERICAN MODERN SELECT INSURANCE COMPANY	PO BOX 5323	CINCINNATI	OH	45201-5323	800-543-2644
22918	AMERICAN MOTORISTS INSURANCE COMPANY	1 CORPORATE DR STE 200	LAKE ZURICH	IL	60047	847-320-3127
60739	AMERICAN NATIONAL INSURANCE COMPANY	ONE MOODY PLAZA	GALVESTON	TX	77550-7999	409-766-6027
71773	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF NEW YORK	ONE MOODY PLAZA	GALVESTON	TX	77550	409-766-6027
60763	AMERICAN PIONEER LIFE INSURANCE COMPANY	1001 HEATHROW PARK LANE STE 5001	LAKE MARY	FL	32746	407-444-4214
80624	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURANCE COMPANY	1001 HEATHROW PARK LANE STE 5001	LAKE MARY	FL	32746	407-444-4214

**LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS**

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
60801	AMERICAN PUBLIC LIFE INSURANCE COMPANY	PO BOX 925	JACKSON	MS	39205-0925	601-936-6600
19615	AMERICAN RELIABLE INSURANCE COMPANY	8655 E VIA DE VENTURA	SCOTTSDALE	AZ	85258	480-483-8666
67679	AMERICAN REPUBLIC CORP INSURANCE COMPANY	PO BOX 10 6N	DES MOINES	IA	50334	515-245-2393
60836	AMERICAN REPUBLIC INSURANCE COMPANY	PO BOX 1	DES MOINES	IA	50334-0001	515-245-2393
88366	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	PO BOX 26580	AUSTIN	TX	78755	512-451-2224
19631	AMERICAN ROAD INSURANCE COMPANY	THE AMERICAN ROAD	DEARBORN	MI	48126-2570	313-337-1102
39969	AMERICAN SAFETY CASUALTY INSURANCE COMPANY	100 GALLERIA PARKWAY S.E. STE 700	ATLANTA	GA	30339	770-916-1908
42978	AMERICAN SECURITY INSURANCE COMPANY	260 INTERSTATE N CIRCLE SE	ATLANTA	GA	30339-2210	770-763-1000
17965	AMERICAN SENTINEL INSURANCE COMPANY	PO BOX 3153	HARRISBURG	PA	17105	717-657-9671
42897	AMERICAN SERVICE INSURANCE COMPANY	150 NORTHWEST POINT BLVD	ELK GROVE VILLAGE	IL	60007-7986	847-700-8603
41998	AMERICAN SOUTHERN HOME INSURANCE COMPANY	PO BOX 5323	CINCINNATI	OH	45201-5323	800-543-2644
10235	AMERICAN SOUTHERN INSURANCE COMPANY	PO BOX 723030	ATLANTA	GA	31139-0030	404-266-9599
84697	AMERICAN SPECIALTY HEALTH INSURANCE COMPANY	777 FRONT STREET MAIL STOP #4H	SAN DIEGO	CA	92101	619-578-2000
19704	AMERICAN STATES INSURANCE COMPANY	175 BERKELEY STREET	BOSTON	MA	02116	617-357-9500
92649	AMERICAN UNDERWRITERS LIFE INSURANCE COMPANY	1035 S 183RD ST W	GODDARD	KS	67052	316-794-2200
60895	AMERICAN UNITED LIFE INSURANCE CO	PO BOX 368	INDIANAPOLIS	IN	46206-0368	317-285-1877
40142	AMERICAN ZURICH INSURANCE COMPANY	1400 AMERICAN LANE, TOWER 1 19TH	SCHAUMBURG	IL	60196-1056	847-413-5048
61999	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	PO BOX 410288	KANSAS CITY	MO	64141-0288	816-391-2000
61301	AMERITAS LIFE INSURANCE CORP	P O BOX 81889	LINCOLN	NE	68501-9981	402-467-1122
27928	AMEX ASSURANCE COMPANY	MC 180219 19640 N 31ST AVE	PHOENIX	AZ	85027	623-492-3095
72222	AMICA LIFE INSURANCE COMPANY	PO BOX 6008	PROVIDENCE	RI	02940-9975	800-652-6422
93661	ANNUITY INVESTORS LIFE INSURANCE COMPANY	PO BOX 5423	CINCINNATI	OH	45201-5423	513-357-3300
28207	ANTHEM INSURANCE COMPANIES INC	120 MONUMENT CIRCLE	INDIANAPOLIS	IN	46204-4902	317-488-6000
61069	ANTHEM LIFE INSURANCE COMPANY	6740 NORTH HIGH STREET STE 200	WORTHINGTON	OH	43085-7500	866-583-6182
11150	ARCH INSURANCE COMPANY	300 PLAZA THREE	JERSEY CITY	NJ	07311-1107	201-743-4000
19860	ARGONAUT GREAT CENTRAL INSURANCE CO	3625 N SHERIDAN ROAD	PEORIA	IL	61604-1434	309-688-8571
19801	ARGONAUT INSURANCE COMPANY	10101 REUNION PLACE STE 500	SAN ANTONIO	TX	78216	800-470-7958
19828	ARGONAUT MIDWEST INSURANCE COMPANY	10101 REUNION PLACE STE 500	SAN ANTONIO	TX	78216	800-470-7958
10194	ARTISAN AND TRUCKERS CASUALTY COMPANY	6300 WILSON MILLS RD	MAYFIELD VILLAGE	OH	44143	440-395-4460
43460	ASPEN AMERICAN INSURANCE COMPANY	3024 HARNEY STREET	OMAHA	NE	68131	860-258-3517
19305	ASSURANCE COMPANY OF AMERICA	1400 AMERICAN LN TOWER 1 19TH FL	SCHAUMBURG	IL	60196-1056	847-413-5048
11558	ASSURANCEAMERICA INSURANCE COMPANY	5500 INTERSTATE N PARKWAY #600	ATLANTA	GA	30328	770-952-0200
56499	ASSURED LIFE ASSOCIATION	8000 EAST MAPLEWOOD AVE STE 105	GREENWOOD VILLAGE	CO	80111	303-792-9777
71439	ASSURITY LIFE INSURANCE COMPANY	PO BOX 82553	LINCOLN	NE	68501-2553	402-476-6500
41769	ATHENA ASSURANCE COMPANY	ONE TOWER SQUARE	HARTFORD	CT	06183-1190	651-310-7911
61093	ATLANTA LIFE INSURANCE COMPANY	100 AUBURN AVENUE NE	ATLANTA	GA	30303	404-654-8865
61182	AURORA NATIONAL LIFE ASSURANCE COMPANY	55 HARTLAND STREET	EAST HARTFORD	CT	06108	800-265-2652
13412	AUSTIN MUTUAL INSURANCE COMPANY	PO BOX 1420	MAPLE GROVE	MN	55311	763-657-8600
27235	AUTO CLUB FAMILY INSURANCE COMPANY	12901 NORTH FORTY DR	ST LOUIS	MO	63141	314-523-7350
84522	AUTO CLUB LIFE INSURANCE COMPANY	17900 N LAUREL PARK DR	LIVONIA	MI	48152	734-779-2600
18988	AUTO OWNERS INSURANCE COMPANY	PO BOX 30660	LANSING	MI	48909-8160	517-323-1200
61190	AUTO OWNERS LIFE INSURANCE COMPANY	PO BOX 30660	LANSING	MI	48909-8160	517-323-1200
15512	AUTOMOBILE CLUB INTER-INSURANCE EXCHANGE	12901 NORTH FORTY DRIVE	ST LOUIS	MO	63141	314-523-7350
19062	AUTOMOBILE INS CO OF HARTFORD CT	ONE TOWER SQUARE	HARTFORD	CT	06183	860-277-0111
61689	AVIVA LIFE AND ANNUITY COMPANY	7700 MILLS CIVIC PARKWAY	WEST DES MOINES	IA	50266-3862	515-342-3935
29530	AXA ART INSURANCE CORPORATION	3 WEST 35TH ST 11TH FL	NEW YORK	NY	10001	212-415-8421
68365	AXA CORPORATE SOLUTIONS LIFE REINSURANCE CO	1290 AVE OF AMERICAS 12TH FL	NEW YORK	NY	10104	212-314-4168
62880	AXA EQUITABLE LIFE AND ANNUITY COMPANY	1290 AVE OF AMER 11TH FL	NEW YORK	NY	10104	212-554-1234
62944	AXA EQUITABLE LIFE INSURANCE COMPANY	1290 AVE OF AMERICAS 11TH FL	NY	NY	10104	212-554-1234
24813	BALBOA INSURANCE COMPANY	PO BOX 19702	IRVINE	CA	92623-9702	949-222-8000
68160	BALBOA LIFE INSURANCE COMPANY	PO BOX 19702	IRVINE	CA	92623-9702	949-222-8000
61212	BALTIMORE LIFE INSURANCE COMPANY THE	PO BOX 1050	OWINGS MILLS	MD	21117-6050	410-581-6600
18538	BANCINSURE INC	PO BOX 26104	OKLAHOMA CITY	OK	73126	405-416-5200
61239	BANKERS FIDELITY LIFE INSURANCE CO	PO BOX 105185	ATLANTA	GA	30348-5185	404-266-5600
61263	BANKERS LIFE AND CASUALTY COMPANY	600 WEST CHICAGO AVE	CHICAGO	IL	60654-2800	312-396-6000
10403	BANKERS LIFE INSURANCE COMPANY	PO BOX 15707	ST PETERSBURG	FL	33733-5707	727-823-4000
71013	BANKERS RESERVE LIFE INSURANCE COMPANY OF V	7711 CARONDELET AVE	ST LOUIS	MO	63105	314-505-6143
94250	BANNER LIFE INSURANCE COMPANY	1701 RESEARCH BLVD	ROCKVILLE	MD	20850	301-279-4800
38245	BCS INSURANCE COMPANY	2 MID AMERI CA PLAZA SUITE 200	OAKBROOK TERRACE	IL	60181-4712	630-472-7700
37540	BEAZLEY INSURANCE COMPANY INC	30 BATTERSON PARK ROAD	FARMINGTON	CT	06032	860-677-3700
61395	BENEFICIAL LIFE INSURANCE COMPANY	PO BOX 45654	SALT LAKE CITY	UT	84145-0654	801-933-1231
32603	BERKLEY INSURANCE COMPANY	475 STEAMBOAT RD	GREENWICH	CT	06830	203-542-3800
64890	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	475 STEAMBOAT RD	GREENWICH	CT	06830	203-542-3800
38911	BERKLEY NATIONAL INSURANCE COMPANY	122 W CARPENER FREEWAY STE 350	IRVING	TX	75039	972-719-2400
29580	BERKLEY REGIONAL INSURANCE COMPANY	PO BOX 1594	DES MOINES	IA	50306-1594	515-473-3137
62345	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY	3024 HARNEY STREET	OMAHA	NE	68131	402-916-3000
71714	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	7 HANNOVER SQ 17M	NEW YORK	NY	10004-2616	413-499-4321
90638	BEST LIFE AND HEALTH INSURANCE COMPANY	PO BOX 19721	IRVINE	CA	92713-9721	949-253-4080
47171	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	P O BOX 419169	KANSAS CITY	MO	64141-6169	816-395-2750
47171	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	P O BOX 419169	KANSAS CITY	MO	64141-6169	816-395-2750
27081	BOND SAFEGUARD INSURANCE COMPANY	900 S FRONTAGE RD SUITE 250	WOODBRIDGE	IL	60517-4092	502-253-6500
61476	BOSTON MUTUAL LIFE INSURANCE COMPANY	120 ROYALL ST	CANTON	MA	02021-1028	781-770-0303
12784	BRAVO HEALTH INSURANCE COMPANY INC	3601 O DONNELL ST	BALTIMORE	MD	21224	443-573-1944
19658	BRISTOL WEST INSURANCE COMPANY	PO BOX 1628	GRAND RAPIDS	MI	49501	954-316-5200
74900	BROKERS NATIONAL LIFE ASSURANCE COMPANY	PO BOX 92529	AUSTIN	TX	78709-2529	512-383-0220
13528	BROTHERHOOD MUTUAL INSURANCE CO	P O BOX 2227	FORT WAYNE	IN	46801	260-482-8668
93432	C M LIFE INSURANCE COMPANY	1295 STATE ST	SPRINGFIELD	MA	01111-0001	413-788-8411
27464	CALIFORNIA CASUALTY & FIRE INSURANCE COMPANY	PO BOX M	SAN MATEO	CA	94402-0080	650-574-4000
35955	CALIFORNIA CASUALTY GENERAL INSURANCE COMP	PO BOX M	SAN MATEO	CA	94402-0080	503-892-3932
20117	CALIFORNIA CASUALTY INDEMNITY EXCHANGE	PO BOX M	SAN MATEO	CA	94402-0080	650-574-4000
20125	CALIFORNIA CASUALTY INSURANCE COMPANY	PO BOX M	SAN MATEO	CA	94402-0080	650-574-4000
38865	CALIFORNIA INSURANCE COMPANY	10805 OLD MILL ROAD	OMAHA	NE	68154-2607	402-827-3424
81000	CAMBRIDGE LIFE INSURANCE COMPANY	3200 HIGHLAND AVE 3RD FL	DOWNERS GROVE	IL	60515	630-737-5750
80659	CANADA LIFE ASSURANCE COMPANY	8525 E ORCHARD ROAD 7T2	GREENWOOD VILLAGE	CO	80111	303-737-3000
10464	CANAL INSURANCE COMPANY	P O BOX 7	GREENVILLE	SC	29602-0007	864-242-5365
61573	CAPITAL RESERVE LIFE INSURANCE COMPANY	8101 O ST STE 5111	LINCOLN	NE	68510	877-758-9333



**LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS**

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
10472	CAPITOL INDEMNITY CORPORATION	PO BOX 5900	MADISON	WI	53705-0900	608-829-4200
61581	CAPITOL LIFE INSURANCE COMPANY	1605 LBJ FREEWAY, STE 710	DALLAS	TX	75234	469-522-4400
12567	CARE IMPROVEMENT PLUS SOUTH CENTRAL INSURA	351 WEST CAMDEN STREET, SUITE 100	BALTIMORE	MD	21201	410-625-2200
11255	CATERPILLAR INSURANCE COMPANY	PO BOX 340001	NASHVILLE	TN	37203-0001	615-341-8147
11997	CATERPILLAR LIFE INSURANCE COMPANY	2120 WEST END AVE, PO BOX 340001	NASHVILLE	TN	37203	615-341-8147
56030	CATHOLIC FINANCIAL LIFE	1100 WEST WELLS ST	MILWAUKEE	WI	53233-2316	414-273-6266
57770	CATHOLIC HOLY FAMILY SOCIETY	PO BOX 2909	JOLIET	IL	60434	815-725-5880
57487	CATHOLIC ORDER OF FORESTERS	PO BOX 3012	NAPERVILLE	IL	60566-7012	630-983-4900
80799	CELTIC INSURANCE COMPANY	233 S WACKER DR STE 700	CHICAGO	IL	60606-6393	312-332-5401
61727	CENTRAL RESERVE LIFE INSURANCE COMPANY	11200 LAKELINE BLVD STE 100	AUSTIN	TX	78717	512-451-2224
61735	CENTRAL SECURITY LIFE INSURANCE CO	PO BOX 833879	RICHARDSON	TX	75081	972-699-2770
61751	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	PO BOX 34350	OMAHA	NE	68134-0350	402-397-1111
34274	CENTRAL STATES INDEMNITY COMPANY OF OMAHA	PO BOX 34350	OMAHA	NE	68134-0350	402-997-8000
61883	CENTRAL UNITED LIFE INSURANCE COMPANY	10700 NORTHWEST FREEWAY, 3RD FL	HOUSTON	TX	77092	713-529-0045
34649	CENTRE INSURANCE COMPANY	ONE LIBERTY PLAZA, 165 BROADWAY 33R	NEW YORK	NY	10006-1404	212-859-2640
80896	CENTRE LIFE INSURANCE COMPANY	165 BROADWAY 33RD FL, ONE LIBERTY PL	NEW YORK	NY	10006-1404	212-859-2640
62383	CENTURION LIFE INSURANCE COMPANY	800 WALNUT ST	DES MOINES	IA	50309-3636	515-557-8061
94447	CENTURY LIFE ASSURANCE COMPANY	PO BOX 9510	WICHITA	KS	67277-0510	316-794-2200
61808	CHARTER NATIONAL LIFE INSURANCE CO	3075 SANDERS RD #H1A	NORTHBROOK	IL	60062	847-402-5000
25615	CHARTER OAK FIRE INSURANCE CO THE	ONE TOWER SQUARE	HARTFORD	CT	06183-9070	860-277-0111
40258	CHARTIS CASUALTY COMPANY	175 WATER ST 18TH FL	NEW YORK	NY	10038	212-770-7000
19402	CHARTIS PROPERTY CASUALTY COMPANY	175 WATER STREET 18TH FL	NEW YORK	NY	10038	212-770-7000
61824	CHEROKEE NATIONAL LIFE INSURANCE COMPAN	PO BOX 6097	MACON	GA	31213-1399	478-477-0400
61832	CHESAPEAKE LIFE INSURANCE COMPANY THE	9151 BOULEVARD 26	NORTH RICHLAND HIL TX	TX	76180	817-255-3100
61859	CHRISTIAN FIDELITY LIFE INSURANCE CO	2721 NORTH CENTRAL AVE	PHOENIX	AZ	85004	602-263-6666
12777	CHUBB INDEMNITY INSURANCE COMPANY	15 MOUNTAIN VIEW RD	WARREN	NJ	07061-1615	908-903-2000
10052	CHUBB NATIONAL INSURANCE COMPANY	15 MOUNTAIN VIEW RD	WARREN	NJ	07059	317-321-6000
61875	CHURCH LIFE INSURANCE CORPORATION	445 FIFTH AVE	NEW YORK	NY	10016	212-592-1823
71463	CICA LIFE INSURANCE COMPANY OF AMERICA	PO BOX 149151	AUSTIN	TX	78752	512-837-7100
67369	CIGNA HEALTH AND LIFE INSURANCE COMPANY	900 COTTAGE GROVE RD	HARTFORD	CT	06152	860-226-6000
64548	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	TWO LIBERTY PL, TL18A, 1601 CHESTNUT	PHILADELPHIA	PA	19192	215-761-1000
28665	CINCINNATI CASUALTY COMPANY THE	PO BOX 145496	CINCINNATI	OH	45250-5496	513-870-2000
23280	CINCINNATI INDEMNITY COMPANY INC	PO BOX 145496	CINCINNATI	OH	45250-5496	513-870-2000
10677	CINCINNATI INSURANCE COMPANY THE	PO BOX 145496	CINCINNATI	OH	45214-5496	513-870-2646
76236	CINCINNATI LIFE INSURANCE COMPANY THE	PO BOX 145496	CINCINNATI	OH	45250-5496	513-603-5564
61921	CITIZENS SECURITY LIFE INS CO	PO BOX 436149	LOUISVILLE	KY	40253-6149	502-244-2420
10315	CIVIC PROPERTY & CASUALTY CO	PO BOX 1628	GRAND RAPIDS	MI	49501	323-932-3441
20532	CLARENDON NATIONAL INSURANCE COMPANY	196 PRINCETON-HIGHTSTOWN RD BLDG 2	PRINCETON JCT NJ	NJ	08850	212-790-9715
25070	CLEARWATER INSURANCE COMPANY	300 FIRST STAMFORD PLC	STAMFORD	CT	06902	203-977-8082
30112	CNL/INSURANCE AMERICA INC	PO BOX 6097	MACON	GA	31208-6097	478-477-0400
31887	COFACE NORTH AMERICA INSURANCE COMPANY	575 BOYLSTON STREET 6TH FLOOR	BOSTON	MA	02116	609-469-0469
34347	COLONIAL AMERICAN CASUALTY AND SURETY C	1400 AMER LN TW 1 19TH FL	SCHAUMBURG	IL	60196	847-413-5048
62049	COLONIAL LIFE & ACCIDENT INS CO	PO BOX 1365	COLUMBIA	SC	29202	803-798-7000
62065	COLONIAL PENN LIFE INSURANCE COMPANY	399 MARKET STREET	PHILADELPHIA	PA	19106	215-928-8000
36927	COLONY SPECIALITY INSURANCE COMPANY	PO BOX 85122	RICHMOND	VA	23285-5122	804-560-2866
84786	COLORADO BANKERS LIFE INS CO	5990 GREENWOOD PLAZA BLVD	GREENWOOD VILLAGE CO	CO	80111	303-220-8500
76023	COLUMBIAN LIFE INSURANCE COMPANY	VESTAL PKWY E PO BOX 1381	BINGHAMTON	NY	13902	607-724-2472
62103	COLUMBIAN MUTUAL LIFE INSURANCE CO	VESTAL PKWY E PO BOX 1381	BINGHAMTON	NY	13902	607-724-2472
99937	COLUMBUS LIFE INSURANCE COMPANY	400 E 4TH ST	CINCINNATI	OH	45202-3302	513-361-6700
62146	COMBINED INSURANCE CO OF AMERICA	1000 N MILWAUKEE AVE 6TH FLOOR	GLENVIEW	IL	60025	866-445-8872
19410	COMMERCE AND INDUSTRY INSURANCE CO	175 WATER STREET 18TH FL	NEW YORK	NY	10038	212-770-7000
81426	COMMERCIAL TRAVELERS MUTUAL INSURANCE COM	70 GENESEE ST	UTICA	NY	13502-3502	800-422-6200
84824	COMMONWEALTH ANNUITY AND LIFE INSURANCE CC	132 TURNPIKE ROAD STE 210	SOUTHBOROUGH	MA	01772	508-460-2400
92681	COMMUNITY HEALTH PLAN INSURANCE COMPANY	137 N BELT HIGHWAY	ST JOSEPH	MO	64506	816-271-1247
77828	COMPANION LIFE INSURANCE COMPANY	PO BOX 100102	COLUMBIA	SC	29202	803-735-1251
60984	COMPBENEFITS INSURANCE COMPANY	PO BOX 740036	LOUISVILLE	KY	40201-7436	770-998-8936
73504	CONGRESS LIFE INSURANCE COMPANY	PO BOX 10055	SCOTTSDALE	AZ	85271-0055	602-385-3625
62308	CONNECTICUT GENERAL LIFE INS CO	TWO LIBERTY PL, TL18A, 1601 CHESTNUT	PHILADELPHIA	PA	19192	215-761-1000
65900	CONSECO LIFE INSURANCE CO	11815 N PENNSYLVANIA STREET	CARMEL	IN	46032	317-817-6400
62359	CONSTITUTION LIFE INSURANCE COMPANY	PO BOX 958465	LAKE MARY	FL	32795-8465	407-444-4214
62375	CONSUMERS LIFE INSURANCE COMPANY	2060 EAST 9TH STREET	CLEVELAND	OH	44115	216-687-7000
71730	CONTINENTAL AMERICAN INSURANCE COMPANY	P O BOX 427	COLUMBIA	SC	29202	803-256-6265
62413	CONTINENTAL ASSURANCE COMPANY	333 S WABASH 28TH FL	CHICAGO	IL	60604	312-822-5000
20443	CONTINENTAL CASUALTY COMPANY	333 S WABASH 28FL	CHICAGO	IL	60604	312-822-5000
71404	CONTINENTAL GENERAL INSURANCE COMPANY	11200 LAKELINE BLVD STE 100	AUSTIN	TX	78755-0580	512-451-2224
28258	CONTINENTAL INDEMNITY COMPANY	10805 OLD MILL ROAD	OMAHA	NE	68154-2607	402-827-3424
68500	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	101 CONTINENTAL PLACE	BRENTWOOD	TN	37027	615-377-1300
10804	CONTINENTAL WESTERN INSURANCE COMPANY	PO BOX 1594	DES MOINES	IA	50306-1594	515-473-3137
37206	CONTRACTORS BONDING & INSURANCE COMPANY	PO BOX 9271	SEATTLE	WA	98109-0271	206-628-7200
20044	CORNHUSKER CASUALTY COMPANY	3333 FARNAM ST STE 300	OMAHA	NE	68103-2350	402-393-7255
94218	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	PO BOX 2100	BLOOMINGTON	IL	61701-2100	309-821-3000
62553	COUNTRY LIFE INSURANCE COMPANY	PO BOX 2100	BLOOMINGTON	IL	61701-2100	309-821-3000
81973	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	6705 ROCKLEDGE DR STE 900	BETHESDA	MD	20817-1814	717-671-2474
60040	COX HEALTH SYSTEMS INSURANCE COMPANY	PO 5750	SPRINGFIELD	MO	65801-5750	417-269-6762
29033	CRANBROOK INSURANCE COMPANY	30833 NORTHWESTERN HWY STE 220	FARMINGTON HILLS	MI	48334	248-538-4530
56634	CROATIAN FRATERNAL UNION OF AMERICA	100 DELANEY DR	PITTSBURGH	PA	15235-5416	412-843-0380
80675	CROWN LIFE INSURANCE COMPANY	8525 E ORCHARD RD 7T2	GREENWOOD VILLAGE CO	CO	80111	303-751-6000
56138	CSA FRATERNAL LIFE	PO BOX 3039	OAK BROOK	IL	60522-3039	630-472-0500
82880	CSI LIFE INSURANCE COMPANY	PO BOX 34888	OMAHA	NE	68134-0888	402-997-8000
62626	CUNA MUTUAL INSURANCE SOCIETY	P O BOX 391	MADISON	WI	53701-0391	608-238-5851
21164	DAIRYLAND INSURANCE COMPANY	1800 NORTH POINT DR	STEVENS POINT	WI	54481	715-346-6000
57088	DEGREE OF HONOR PROTECTIVE ASSOC	400 ROBERTS ST N	ST PAUL	MN	55101-2029	651-228-7600
81396	DELTA DENTAL INSURANCE COMPANY	ONE DELTA DRIVE	MECHANICSBURG	PA	17055	717-766-8500
73474	DENTEGRA INSURANCE COMPANY	ONE DELTA DRIVE	MECHANICSBURG	PA	17055	717-766-8500
42587	DEPOSITORS INSURANCE COMPANY	1 NATIONWIDE PLZ DSPF-76	COLUMBUS	OH	43215	614-249-1545
10659	DIAMOND INSURANCE COMPANY	1051 PERIMETER DRIVE SUITE 620	SCHAUMBURG	IL	60173-5833	847-230-1331

**LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS**

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
42781	DIRECT GENERAL INSURANCE COMPANY	1281 MURFREESBORO RD	NASHVILLE	TN	37217	615-399-4700
97705	DIRECT GENERAL LIFE INSURANCE COMPANY	1281 MURFREESBORO RD	NASHVILLE	TN	37217	615-399-4700
71919	DIRECT LIFE INSURANCE COMPANY	1281 MURFREESBORO RD	NASHVILLE	TN	37217	770-467-9900
36463	DISCOVER PROPERTY AND CASUALTY INSURANCE CO	ONE TOWER SQUARE	HARTFORD	CT	06183	651-310-7911
34495	DOCTORS COMPANY AN INTERINS EXCHANGE	185 GREENWOOD ROAD	NAPA	CA	94558	707-226-0100
33499	DORINCO REINSURANCE COMPANY	1320 WALDO AVE STE 200	MIDLAND	MI	48640	989-636-0047
13183	EAGLE LIFE INSURANCE COMPANY	6000 WESTOWN PARKWAY	WEST DES MOINES	IA	50266	515-221-0002
11702	ECHELON PROPERTY & CASUALTY INSURANCE COMPANY	30 NORTH LASALLE STREET SUITE 3216	CHICAGO	IL	60602	312-654-6161
22926	ECONOMY FIRE & CASUALTY COMPANY	PO BOX 350	WARICK	RI	02887	800-638-4208
38067	ECONOMY PREFERRED INSURANCE COMPANY	PO BOX 350	WARICK	RI	02887	800-638-4208
40649	ECONOMY PREMIER ASSURANCE COMPANY	PO BOX 350	WARWICK	RI	02887	800-638-4208
62928	EMC NATIONAL LIFE COMPANY	PO BOX 712	DES MOINES	IA	50303-0712	515-237-2000
88595	EMPHEYS INSURANCE COMPANY	PO BOX 740036	LOUISVILLE	KY	40201-7436	502-580-1000
21326	EMPIRE FIRE AND MARINE INSURANCE CO	1400 AMERICAN LANE, TOWER1 19TH FLO	SCHAUMBURG	IL	60196-1065	847-413-5048
84174	EMPLOYEES LIFE COMPANY (MUTUAL)	916 SHERWOOD DRIVE	LAKE BLUFF	IL	60044-2285	847-295-6000
25402	EMPLOYERS ASSURANCE COMPANY	10375 PROFESSIONAL CIRCLE	RENO	NV	89521-4802	775-327-2700
21458	EMPLOYERS INSURANCE COMPANY OF WAUSAU	175 BERKLEY ST MAIL	BOSTON	MA	02117	617-357-9500
10346	EMPLOYERS PREFERRED INSURANCE COMPANY	10375 PROFESSIONAL CIRCLE	RENO	NV	89521-4802	775-327-2700
68276	EMPLOYERS REASSURANCE CORPORATION	PO BOX 2981	MISSION	KS	66201	913-982-3700
12747	ENVISION INSURANCE COMPANY	2181 E AURORA RD	TWINSBURG	OH	44087	330-405-8089
64149	EPIC LIFE INSURANCE COMPANY THE	PO BOX 14196	MADISON	WI	53714	608-221-6882
62952	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	PO BOX 2460	SALT LAKE CITY	UT	84110-2460	801-579-3488
56057	EQUITABLE RESERVE ASSOCIATION	PO BOX 448	NEENAH	WI	54957-0448	920-722-1574
62510	EQUITRUST LIFE INSURANCE COMPANY	5400 UNIVERSITY AVE	W DES MOINES	IA	50266-5997	515-225-5400
20516	EULER HERMES AMERICAN CREDIT INDEMNITY COMPANY	800 RED BROOK BLVD	OWINGS MILLS	MD	21117	410-753-0718
26921	EVEREST REINSURANCE COMPANY	477 MARTINSVILLE RD	LIBERTY CORNER	NJ	07938-0830	908-604-4070
12750	EVERGREEN NATIONAL INDEMNITY COMPANY	6140 PARKLAND BLVD STE 321, BLDG ONE	MAYFIELD HEIGHTS	OH	44124	440-229-3403
24961	EVERSPAN FINANCIAL GUARANTEE CORP	1 STATE ST PLZ 15TH FL	NEW YORK	NY	10004-1505	212-668-0340
10318	EXACT PROPERTY & CASUALTY	PO BOX 1628	GRAND RAPIDS	MI	49501	323-932-3441
35181	EXECUTIVE RISK INDEMNITY INC	15 MOUNTAIN VIEW ROAD, PO BOX 1615	WARREN	NJ	07061	908-903-2000
60025	EXPRESS SCRIPTS INSURANCE COMPANY	ONE EXPRESS WAY	ST LOUIS	MO	63121	800-332-5455
21482	FACTORY MUTUAL INSURANCE COMPANY	PO BOX 7500	JOHNSTON	RI	02919-0500	401-275-3000
70742	FAMILY BENEFIT LIFE INSURANCE COMPANY	PO BOX 665	JEFFERSON CITY	MO	65102-0665	573-636-3181
77968	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AM	PO BOX 470608	CLEVELAND	OH	44147-9998	440-922-5200
63053	FAMILY LIFE INSURANCE COMPANY	2727 ALLEN PKWY STE 500, WORTHAM TC	HOUSTON	TX	77019-2115	713-529-0045
74004	FAMILY SERVICE LIFE INSURANCE COMPANY	7 HANOVER SQ MAIL ST	NEW YORK	NY	10004	212-598-8829
63118	FARM BUREAU LIFE INSURANCE COMPANY OF MISSO	PO BOX 658	JEFFERSON CITY	MO	65102-0658	573-893-1400
13773	FARM BUREAU PROPERTY & CASUALTY INSURANCE	5400 UNIVERSITY AVE	W DES MOINES	IA	50266-5997	515-225-5400
13803	FARM FAMILY CASUALTY INSURANCE COMPANY	PO BOX 344 656	ALBANY	NY	12201-0656	518-431-5245
21628	FARMERS INSURANCE COMPANY INC	PO BOX 1628	GRAND RAPIDS	MI	49501	913-564-0401
21652	FARMERS INSURANCE EXCHANGE	PO BOX 1628	GRAND RAPIDS	MI	49501	323-932-3441
13897	FARMERS MUTUAL HAIL INSURANCE COMPANY OF IO	6785 WESTOWN PKWY	WEST DES MOINES	IA	50266-7732	515-282-9104
63177	FARMERS NEW WORLD LIFE INSURANCE CO	PO BOX 1628	GRAND RAPIDS	MI	49501	206-232-8400
41483	FARMINGTON CASUALTY COMPANY	ONE TOWER SQUARE	HARTFORD	CT	06183	860-277-0111
13838	FARMLAND MUTUAL INSURANCE COMPANY	1 NATIONWIDE PLZ DSPF-76	COLUMBUS	OH	43215	614-249-1545
20281	FEDERAL INSURANCE COMPANY	15 MOUNTAIN VIEW RD	WARREN	NJ	07059	317-321-6000
63223	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	3750 WEST DEERFIELD RD	RIVERWOODS	IL	60015-3598	847-520-1900
63258	FEDERATED LIFE INSURANCE COMPANY	121 E PARK SQUARE	OWATONNA	MN	55060	507-455-5200
13935	FEDERATED MUTUAL INSURANCE COMPANY	121 E PARK SQUARE	OWATONNA	MN	55060-3046	507-455-5200
28304	FEDERATED SERVICE INSURANCE COMPANY	PO BOX 328	OWATONNA	MN	55060-0328	507-455-5200
25879	FIDELITY & GUARANTY INSURANCE UNDERWRITERS	ONE TOWER SQUARE	HARTFORD	CT	06183-1190	651-310-7911
39306	FIDELITY AND DEPOSIT COMPANY MARYLAND	1400 AMERICAN LN T1 19TH FL	SCHAUMBURG	IL	60196	847-413-5048
35386	FIDELITY AND GUARANTY INSURANCE COMPANY	ONE TOWER SQUARE	HARTFORD	CT	06183-1190	651-310-7911
93696	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	82 DEVONSHIRE STREET V5A	BOSTON	MA	02109-3605	801-537-2070
63290	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIFE	1211 W22 STR STE 209	OAK BROOK	IL	60523	630-522-0392
71870	FIDELITY SECURITY LIFE INSURANCE COMPANY	PO BOX 418131	KANSAS CITY	MO	64141-9131	816-756-1060
71455	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	PO BOX 77-0250	MIAMI	FL	33177-0250	305-234-1771
21075	FINANCIAL AMERICAN PROPERTY AND CASUALTY INS	PO BOX 77-0250	MIAMI	FL	33177	305-234-1771
21660	FIRE INSURANCE EXCHANGE	PO BOX 1628	GRAND RAPIDS	MI	49501	323-932-3441
21873	FIREMANS FUND INSURANCE COMPANY	777 SAN MARIN DRIVE	NOVATO	CA	94998-0001	415-899-2000
69140	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	132 TRUNPIKE ROAD SUITE 210	SOUTHBOROUGH	MA	01772	508-460-2400
37710	FIRST AMERICAN PROPERTY & CASUALTY INSURANCE	PO BOX 1679	SANTA ANA	CA	92702-1679	714-560-7858
11591	FIRST BERKSHIRE HATHAWAY LIFE INSURANCE COM	3024 HARNEY ST	OMAHA	NE	68131-3580	718-803-7878
56332	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF T	24950 CHAGRIN BLVD	BEACHWOOD	OH	44122-5634	800-464-4642
56340	FIRST CATHOLIC SLOVAK UNION OF THE UNITED STA	6611 ROCKSIDE RD	INDEPENDENCE	OH	44131-2398	216-642-9406
64696	FIRST CONTINENTAL LIFE & ACCIDENT INSURANCE C	12946 DAIRY ASHFORD STE 360	SUGARLAND	TX	77478	281-313-7150
84034	FIRST GUARANTY INSURANCE COMPANY	PO BOX 848	ASHDOWN	AR	71822-0848	870-898-5191
10676	FIRST GUARD INSURANCE COMPANY	200 NOKOMIS AVE S 4TH FL	VENICE	FL	34285	800-521-4287
90328	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	3200 HIGHLAND AV	DOWNERS GROVE	IL	60515	630-737-5750
63495	FIRST INVESTORS LIFE INSURANCE COMPANY	110 WALL STREET	NEW YORK	NY	10005	212-858-8200
42722	FIRST MARINE INSURANCE COMPANY	PO BOX 5323	CINCINNATI	OH	45201-5323	800-543-2644
67652	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	1300 SOUTH CLINTON STREET	FORT WAYNE	IN	46802	800-323-1746
33383	FIRST PROFESSIONALS INSURANCE COMPANY INC	PO 44033	JACKSONVILLE	FL	32231-4033	904-360-3297
27626	FIRSTCOMP INSURANCE COMPANY	222 S 15TH ST #1200	OMAHA	NE	68102	402-926-0099
13978	FLORISTS MUTUAL INSURANCE COMPANY	#1 HORTICULTURAL LANE	EDWARDSVILLE	IL	62025	618-655-1804
91642	FORETHOUGHT LIFE INSURANCE COMPANY	ONE FORETHOUGHT CENTER	BATESVILLE	IN	47006	317-223-2700
71129	FORT DEARBORN LIFE INSURANCE COMPANY	1020 31ST STREET	DOWNERS GROVE	IL	60515-5591	800-633-3696
10801	FORTRESS INSURANCE COMPANY	6133 N. RIVER RD STE 650	ROSEMONT	IL	60018-5173	847-384-0062
10161	FOX INSURANCE COMPANY	40 WEST 25TH ST 6TH FL	NEW YORK	NY	10010-2707	212-400-6101
11600	FRANK WINSTON CRUM INSURANCE INC	100 SOUTH MISSOURI AVENUE	CLEARWATER	FL	33756	727-799-1150
62324	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	3100 BURNETT PLZ, 801 CHERRY ST UNIT	FORT WORTH	TX	76102	817-878-3300
22209	FREEDOM SPECIALTY INSURANCE COMPANY	ONE WEST NATIONWIDE BLVD DSPF-76	COLUMBUS	OH	43215	614-249-1545
99775	FUNERAL DIRECTORS LIFE INSURANCE CO	6550 DIRECTORS PRKWAY	ABILENE	TX	79606	325-695-3412
63657	GARDEN STATE LIFE INSURANCE COMPANY	2450 S SHORE BLVD	LEAGUE CITY	TX	77573-2997	409-766-6027
21253	GARRISON PROPERTY AND CASUALTY INSURANCE C	PO BOX 690286	SAN ANTONIO	TX	78269-0286	210-498-8000
28339	GATEWAY INSURANCE COMPANY	1401 S BRENTWOOD BLVD STE 1000, 10TH	ST LOUIS	MO	63144	314-373-3333

**LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS**

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
63665	GENERAL AMERICAN LIFE INSURANCE COMPANY	18210 CRANE NEST DR 3RD FL	TAMPA	FL	33647	314-843-8700
93521	GENERAL FIDELITY LIFE INSURANCE CO	200 S COLLEGE STREET NC1-014-11-38	CHARLOTTE	NC	28255	980-386-3640
97071	GENERALI USA LIFE REASSURANCE COMPANY	8801 RENNER AVE STE 300	LENEXA	KS	66219	913-901-4650
65536	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	6604 W. BROAD ST, BLDG. 4	RICHMOND	VA	23230	804-662-2400
70025	GENWORTH LIFE INSURANCE COMPANY	6604 W BROAD ST	RICHMOND	VA	23230	804-662-2400
70939	GERBER LIFE INSURANCE COMPANY	1311 MAMARONECK AVENUE	WHITE PLAINS	NY	10605	914-272-4056
56154	GLENER LIFE INSURANCE SOCIETY	PO BOX 1894	ADRIAN	MI	56154	517-263-2244
91472	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	204 N ROBINSON	OKLAHOMA CITY	OK	73102	972-569-3636
62286	GOLDEN RULE INSURANCE COMPANY	7440 WOODLAND DRIVE	INDIANAPOLIS	IN	46278-1719	317-290-8100
22063	GOVERNMENT EMPLOYEES INSURANCE CO	ONE GEICO PLAZA	WASHINGTON	DC	20076-0001	301-986-2669
63967	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE	PO BOX 659567	SAN ANTONIO	TX	78265-9567	210-357-2222
22098	GRAIN DEALERS MUTUAL INSURANCE CO	PO BOX 1747	INDIANAPOLIS	IN	46206-1747	317-388-4500
10322	GRANGE INDEMNITY INSURANCE COMPANY	PO BOX 1218	COLUMBUS	OH	43216-1218	614-445-2900
71218	GRANGE LIFE INSURANCE COMPANY	PO BOX 1218	COLUMBUS	OH	43216-1218	614-445-2900
14060	GRANGE MUTUAL CASUALTY COMPANY	PO BOX 1218	COLUMBUS	OH	43216-1218	614-445-2900
23809	GRANITE STATE INSURANCE COMPANY	175 WATER STREET 18TH FL	NEW YORK	NY	10038	212-770-7000
16691	GREAT AMERICAN INSURANCE COMPANY	301 E FUORTH ST	CINCINNATI	OH	45202-4201	513-369-5000
63312	GREAT AMERICAN LIFE INSURANCE COMPANY	PO BOX 5420	CINCINNATI	OH	45201-5420	513-357-3300
25224	GREAT DIVIDE INSURANCE COMPANY	7233 E BUTHERUS DR	SCOTTSDALE	AZ	85260	480-951-0905
20303	GREAT NORTHERN INSURANCE COMPANY	P O BOX 1615	WARREN	NJ	07061-1615	317-321-6000
26654	GREAT NORTHWEST INSURANCE COMPANY	332 MINNESOTA ST STE W1800	ST PAUL	MN	55101	651-325-0060
90212	GREAT SOUTHERN LIFE INSURANCE COMPANY	PO BOX 410288	KANSAS CITY	MO	64141-0288	816-391-2000
80705	GREAT WEST LIFE ASSURANCE COMPANY	8515 ORCHARD ROAD 7T2	GREENWOOD VILLAGE	CO	80111	303-737-3000
71480	GREAT WESTERN INSURANCE COMPANY	PO BOX 3428	OGDEN	UT	84409-1428	801-689-1415
68322	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	8515 EAST ORCHARD ROAD 7T2	GREENWOOD VILLAGE	CO	80111	303-737-3000
56685	GREATER BENEFICIAL UNION OF PITTSBURGH	4254 CLAIRTON BLVD	PITTSBURGH	PA	15227-2612	800-765-4428
14117	GRINNELL MUTUAL REINSURANCE COMPANY	4215 HWY 146, PO BOX 790	GRINNELL	IA	50112-0790	641-269-8000
16144	GRINNELL SELECT INSURANCE COMPANY	4215 HWY 146	GRINNELL	IA	50112-0792	641-269-8000
64211	GUARANTEE TRUST LIFE INSURANCE CO	1275 MILWAUKEE AVE	GLENVIEW	IL	60025-2489	847-699-0600
64238	GUARANTY INCOME LIFE INSURANCE COMPANY	PO BOX 2231	BATON ROUGE	LA	70821	225-383-0355
78778	GUARDIAN INSURANCE & ANNUITY COMPANY INC	7 HANOVER SQUARE, MAIL STATION H23C	NEW YORK	NY	10004	212-598-8829
64246	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	7 HANOVER SQ MAIL ST	NEW YORK	NY	10004	212-598-8829
83607	GUGGENHEIM LIFE AND ANNUITY COMPANY	2711 CENTERVILLE ROAD SUITE 400	WILMINGTON	DE	19808	317-396-9950
42811	GULF UNDERWRITERS INSURANCE COMPANY	ONE TOWER SQUARE	HARTFORD	CT	06183	860-277-0111
26433	HARCO NATIONAL INSURANCE COMPANY	2850 WEST GOLF ROAD SUITE 900	ROLLING MEADOWS	IL	60008-4053	847-321-4800
23582	HARLEYSVILLE INSURANCE COMPANY	355 MAPLE AVENUE	HARLEYSVILLE	PA	19438-2297	215-256-5000
14516	HARLEYSVILLE LAKE STATES INSURANCE COMPANY	355 MAPLE AVENUE	HARLEYSVILLE	PA	19438-2297	215-256-5000
35696	HARLEYSVILLE PREFERRED INSURANCE COMPANY	355 MAPLE AVE	HARLEYSVILLE	PA	19438-2297	215-256-5000
22357	HARTFORD ACCIDENT & INDEMNITY CO	HARTFORD PLZ	HARTFORD	CT	06115	860-547-5000
29424	HARTFORD CASUALTY INSURANCE CO	HARTFORD PLAZA	HARTFORD	CT	06115	860-547-5000
19682	HARTFORD FIRE INSURANCE COMPANY	ONE HARTFORD PLAZA	HARTFORD	CT	06155	860-547-5000
37478	HARTFORD INSURANCE COMPANY OF MIDWEST THE	HARTFORD PLAZA	HARTFORD	CT	06155	860-547-5000
70815	HARTFORD LIFE AND ACCIDENT INSURANCE COMPAN	ONE HARTFORD PLAZA	HARTFORD	CT	06104-2999	860-547-5000
71153	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	ONE HARTFORD PLAZA	HARTFORD	CT	06104-2999	860-547-5000
88072	HARTFORD LIFE INSURANCE COMPANY	PO BOX 2999	HARTFORD	CT	06104-2999	860-547-5000
11452	HARTFORD STEAM BOILER INSPECTION & INS	PO BOX 5024	HARTFORD	CT	06102-5024	860-722-1866
29890	HARTFORD STEAM BOILER INSPECTION AND INSURA	PO BOX 0299	HARTFORD	CT	06141-0299	860-722-5057
30104	HARTFORD UNDERWRITERS INSURANCE COMPANY	ONE HARTFORD PLAZA	HARTFORD	CT	06115	860-547-5000
31550	HAULERS INSURANCE COMPANY INC	PO BOX 270	COLUMBIA	TN	38401-0270	931-381-5406
92711	HCC LIFE INSURANCE COMPANY	225 TOWNPARK DRIVE STE 145	KENNESAW	GA	30144	770-973-9851
78611	HCSC INSURANCE SERVICES COMPANY	300 EAST RANDOLPH STREET	CHICAGO	IL	60601	312-653-6000
41343	HDI-GERLING AMERICA INSURANCE COMPANY	150 W WACKER DR 29TH FL	CHICAGO	IL	60606	312-456-6798
70670	HEALTH CARE SERVICE CORPORATION	300 E RANDOLPH	CHICAGO	IL	60601-5099	312-653-6000
66141	HEALTH NET LIFE INSURANCE COMPANY	21281 BURBANK BLVD B3	WOODLAND HILLS	CA	91367-0000	818-676-8256
92908	HEALTHMARKETS INSURANCE COMPANY	9151 BLVD 26	NORTH RICHLAND HIL	TX	76180	817-255-3100
12902	HEALTHSPRING LIFE & HEALTH INSURANCE COMPAN	2900 N LOOP W STE 1300	HOUSTON	TX	77092	615-291-7000
78972	HEALTHY ALLIANCE LIFE INSURANCE CO	1831 CHESTNUT	ST LOUIS	MO	63103	414-459-6833
66214	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	PO BOX 2878	SALT LAKE CITY	UT	84110-2878	816-478-0120
32077	HERITAGE CASUALTY INSURANCE COMPANY	200 MARTINGALE RD	SCHAUMBURG	IL	60173-2096	847-706-6805
39527	HERITAGE INDEMNITY COMPANY	7125 WEST JEFFERSON AVE STE 200	LAKEWOOD	CO	80235	303-987-5500
64394	HERITAGE LIFE INSURANCE COMPANY	7111 VALLEY GREEN ROAD	FORT WASHINGTON	PA	19034	877-898-9494
62421	HERITAGE UNION LIFE INSURANCE COMPANY	115 S 15TH STREET SUITE 500	RICHMOND	VA	23219	804-212-2815
10200	HISCOX INSURANCE COMPANY INC	233 NORTH MICHIGAN AVE SUITE 1840	CHICAGO	IL	60601	312-380-5555
71768	HM HEALTH INSURANCE COMPANY	120 FIFTH AVE	PITTSBURGH	PA	15222	412-544-6902
93440	HM LIFE INSURANCE COMPANY	PO BOX 535061	PITTSBURGH	PA	15253-5061	800-328-5433
26638	HOME-OWNERS INSURANCE COMPANY	PO BOX 30660	LANSING	MI	48909-8160	517-323-1200
64505	HOMESTEADERS LIFE COMPANY	PO BOX 1756	DES MOINES	IA	50306-1756	515-440-7777
22578	HORACE MANN INSURANCE COMPANY	1 HORACE MANN PLAZA	SPRINGFIELD	IL	62715-0001	217-789-2500
64513	HORACE MANN LIFE INSURANCE COMPANY	1 HORACE MANN PLAZA	SPRINGFIELD	IL	62715-0001	217-789-2500
22756	HORACE MANN PROPERTY & CASUALTY INSURANCE	#1 HORACE MANN PLAZA	SPRINGFIELD	IL	62715	217-789-2500
93777	HOUSEHOLD LIFE INSURANCE COMPANY	90 CHRISTIANA ROAD	NEW CASTLE	DE	19720	201-386-7111
11206	HOUSING ENTERPRISE INSURANCE COMPANY INC	PO BOX 189	CHESIRE	CT	06410	203-272-8220
25054	HUDSON INSURANCE COMPANY	300 FIRST STAMFORD PL, 6TH FL	STAMFORD	CT	06902	212-978-2876
73288	HUMANA INSURANCE COMPANY	PO BOX 740036	LOUISVILLE	KY	40201-7436	920-336-1100
70580	HUMANADENTAL INSURANCE COMPANY	PO BOX 740036	LOUISVILLE	KY	40201-7436	920-336-1100
91693	IA AMERICAN LIFE INSURANCE COMPANY	PO BOX 27650	SCOTTSDALE	AZ	85255	480-473-5540
97764	IDEALIFE INSURANCE COMPANY	120 LONG RIDGE ROAD	STAMFORD	CT	06902	203-352-3000
29068	IDS PROPERTY CASUALTY INSURANCE COMPANY	3500 PACKERLAND DR	DEPERE	WI	54115	920-330-5100
15571	ILLINOIS CASUALTY COMPANY A MUTUAL INSURANC	PO BOX 5018	ROCK ISLAND	IL	61201	309-793-1700
64580	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	300 S W ADAMS ST	PEORIA	IL	61634-0001	309-674-8255
23817	ILLINOIS NATIONAL INSURANCE COMPANY	175 WATER STREET 18TH FL	NEW YORK	NY	10038	212-770-7000
35408	IMPERIUM INSURANCE COMPANY	120 W 45TH ST 36TH FL	NEW YORK	NY	10036	212-702-3700
26581	INDEPENDENCE AMERICAN INSURANCE COMPANY	485 MADISON AVE 14 FL	NEW YORK	NY	10022	212-355-4141
64602	INDEPENDENCE LIFE AND ANNUITY COMPANY	ONE SUN LIFE EXECUTIVE PARK SC3318	WELLESLEY HILLS	MA	02481	781-446-1523
58068	INDEPENDENT ORDER OF FORESTERS THE	789 DON MILLS RD	DON MILLS ONT CANA	CN	M3C 1T9	416-429-3000
14265	INDIANA LUMBERMENS MUTUAL INSURANCE COMPAN	3600 WOODVIEW TRACE	INDIANAPOLIS	IN	46268	800-428-1441

**LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS**

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
81779	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & A	2400 WEST 75TH ST	PRAIRIE VILLAGE	KS	66208-3509	913-432-1451
84514	INDUSTRIAL ALLIANCE PACIFIC INSURANCE AND FIN	PO BOX 27650	SCOTTSDALE	AZ	85255-0131	480-473-5540
86509	ING LIFE INSURANCE AND ANNUITY COMPANY	5780 POWERS FERRY ROAD NW	ATLANTA	GA	30327-4390	860-580-4646
80942	ING USA ANNUITY AND LIFE INSURANCE COMPANY	1475 DUNWOODY DR	WEST CHESTER	PA	19380	515-698-7000
38806	INSURA PROPERTY AND CASUALTY INSURANCE COM	150 HARVESTER DR STE 300	BARR RIDGE	IL	60527-5965	972-728-6300
22713	INSURANCE COMPANY OF NORTH AMERICA	PO BOX 1000, 436 WALNUT STREET	PHILADELPHIA	PA	19106	215-640-5259
19429	INSURANCE COMPANY OF THE STATE OF PENNSYLV	175 WATER ST 18TH FL	NEW YORK	NY	10038	212-770-7000
10922	INSUREMAX INSURANCE COMPANY	PO BOX 607	NEWBURGH	IN	47629-0607	812-858-4100
74780	INTEGRITY LIFE INSURANCE COMPANY	400 BROADWAY	CINCINNATI	OH	45202-3341	513-629-1800
64831	INTRAMERICA LIFE INSURANCE COMPANY	100 MOTOR PKWY STE 132	HAUPPAUGE	NY	11788	631-357-8923
85189	INVESTORS CONSOLIDATED INSURANCE COMPANY	2727 ALLEN PRKWY WORTHAN TWR STE 5	HOUSTON	TX	77019	713-529-0045
64904	INVESTORS HERITAGE LIFE INSURANCE COMPANY	PO BOX 717	FRANKFORT	KY	40602-0717	502-223-2361
64939	INVESTORS INSURANCE CORPORATION	PO BOX 56050	JACKSONVILLE	FL	32241-6050	904-260-6990
63487	INVESTORS LIFE INSURANCE COMPANY OF NORTH A	PO BOX 410288	KANSAS CITY	MO	64141-0288	816-391-2000
32921	ISMIE MUTUAL INSURANCE COMPANY	20 NORTH MICHIGAN AVE STE 700	CHICAGO	IL	60602	312-782-2749
89958	J M I C LIFE INSURANCE COMPANY	190 NW 12TH AVENUE	DEERFIELD BEACH	FL	33442	954-429-2375
65056	JACKSON NATIONAL LIFE INSURANCE COMPANY	1 CORPORATE WAY	LANSING	MI	48951	517-381-5500
11630	JEFFERSON INSURANCE COMPANY	2805 NORTH PARHAM ROAD	RICHMOND	VA	23294	800-497-4602
64017	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	9920 CORP CAMPUS DR #1000	LOUISVILLE	KY	40223	502-587-7626
65080	JOHN ALDEN LIFE INSURANCE COMPANY	PO BOX 3050, 501 W MICHIGAN ST	MILWAUKEE	WI	53203	414-299-6932
93610	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPAN	PO BOX 717	BOSTON	MA	02117-0717	617-572-6000
65838	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	PO BOX 111, B-5-4	BOSTON	MA	02117	416-926-0100
60053	KAISER PERMANENTE INSURANCE COMPANY	300 LAKESIDE DR 26TH FLOOR	OAKLAND	CA	94612	877-847-7572
65110	KANAWHA INSURANCE COMPANY	PO BOX 740036	LOUISVILLE	KY	40201-7436	803-283-5300
65129	KANSAS CITY LIFE INSURANCE COMPANY	PO BOX 219139	KANSAS CITY	MO	64121-9139	816-753-7000
90557	KEMPER INVESTORS LIFE INS CO	15375 SE 30TH PLACE, STE 310	BELLEVUE	WA	98007	877-301-5376
58033	KNIGHTS OF COLUMBUS	ONE COLUMBUS PLAZA	NEW HAVEN	CT	06510-3326	203-752-4000
65242	LAFAYETTE LIFE INSURANCE COMPANY THE	PO BOX 7007	LAFAYETTE	IN	47903-7007	765-477-3225
82252	LANDMARK LIFE INSURANCE COMPANY	5750 CR 225	BROWNWOOD	TX	76801	325-646-6579
74799	LEADERS LIFE INSURANCE COMPANY	PO BOX 35768	TULSA	OK	74153	918-254-0200
71595	LEWER LIFE INSURANCE COMPANY	PO BOX 32395	KANSAS CITY	MO	64171-5395	816-753-4390
13307	LEXON INSURANCE COMPANY	10002 SHELBYVILLE RD STE 100	LOUISVILLE	KY	40223	502-253-6500
65315	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	175 BERKELEY STREET	BOSTON	MA	02117	603-749-2600
61492	LIBERTY LIFE INSURANCE COMPANY	PO BOX 1389	GREENVILLE	SC	29602-1389	864-609-1000
23043	LIBERTY MUTUAL INSURANCE COMPANY	175 BERKELEY ST	BOSTON	MA	02117	617-357-9500
65331	LIBERTY NATIONAL LIFE INSURANCE COMPANY	PO BOX 2612	BIRMINGHAM	AL	35202-2612	972-569-3744
65498	LIFE INSURANCE COMPANY OF NORTH AMERICA	TWO LIBERTY PL, TL18A, 1601 CHESTNUT	PHILADELPHIA	PA	19192	215-761-1000
65528	LIFE INSURANCE COMPANY OF THE SOUTHWEST	1 NATIONAL LIFE DR	MONTPELIER	VT	05604	802-229-3333
97691	LIFE OF THE SOUTH INSURANCE COMPANY	PO BOX 44130	JACKSONVILLE	FL	32202	904-350-9660
91898	LIFECARE ASSURANCE COMPANY	PO BOX 4243	WOODLAND HILLS	CA	91365-4243	818-887-4436
77720	LIFESURE INSURANCE COMPANY	10559 CITATION DR STE 300	BRIGHTON	MA	48116	810-220-7700
65595	LINCOLN BENEFIT LIFE COMPANY	3075 SANDERS RD #H1A	NORTHBROOK	IL	60062	800-525-9287
65927	LINCOLN HERITAGE LIFE INSURANCE COMPANY	4343 EAST CAMELBACK ROAD STE 400	PHOENIX	AZ	85018-2758	602-957-1650
62057	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	100 MADISON ST SUITE 1860	SYRACUSE	NJ	13202-2802	315-428-8400
65676	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1300 SOUTH CLINTON STREET	FORT WAYNE	IN	46802	260-455-2000
76694	LONDON LIFE REINSURANCE COMPANY	PO BOX 1120	BLUE BELL	PA	19422-0778	215-542-7200
68446	LONGEVITY INSURANCE COMPANY	5801 SW 6TH AVENUE	TOPEKA	KS	66636-0001	800-223-2440
65722	LOYAL AMERICAN LIFE INSURANCE COMPANY	PO BOX 559004	AUSTIN	TX	78755-9004	512-451-2224
56758	LOYAL CHRISTIAN BENEFIT ASSOCIATION	PO BOX 13005	ERIE	PA	16514-1305	814-453-4331
27138	LUMBERMENS CASUALTY INSURANCE COMPANY	1 CORPORATE DRIVE	LAKE ZURICH	IL	60047	847-320-3127
22977	LUMBERMENS MUTUAL CASUALTY COMPANY	1 CORPORATE DR STE 200	LAKE ZURICH	IL	60047	847-320-3127
14443	MADISON MUTUAL INSURANCE COMPANY	PO BOX 129	EDWARDSVILLE	IL	62025-0129	618-656-3410
65781	MADISON NATIONAL LIFE INSURANCE COMPANY INC	1241 JOHN Q HAMMONDS DR	MADISON	WI	53717	800-356-9601
61018	MAGNA INSURANCE COMPANY	PO BOX 4019	GULFPORT	MS	39502	602-200-6900
60321	MAMSI LIFE AND HEALTH INSURANCE COMPANY	4 TAFT COURT	ROCKVILLE	MD	20850	952-936-1286
65870	MANHATTAN LIFE INSURANCE COMPANY	2727 ALLEN PRKWY, 5TH FL WORTHAM T	HOUSTON	TX	77019-2115	212-582-2819
67083	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	PO 5420	CINCINNATI	OH	45201-5420	513-357-3300
36897	MANUFACTURERS ALLIANCE INSURANCE COMPANY	380 SENTRY PRKWY	BLUE BELL	PA	19422-0754	610-397-5109
38970	MARKEL INSURANCE COMPANY	4600 COX RD	GLEN ALLEN	VA	23060	847-572-6000
87394	MARQUETTE INDEMNITY & LIFE INSURANCE COMPAN	101 N FIRST AVE STE 2460	PHOENIX	AZ	85003	314-909-9100
71072	MARQUETTE NATIONAL LIFE INSURANCE COMPANY	1001 HEATHROW PARK LANE STE 5001	LAKE MARY	FL	32746	407-444-4214
19356	MARYLAND CASUALTY COMPANY	1400 AMRCN LN TWR 1 19TH FL	SCHAUMBURG	IL	60196-1056	847-413-5048
65935	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPAN	1295 STATE ST	SPRINGFIELD	MA	01111-0001	413-788-8411
69515	MEDAMERICA INSURANCE COMPANY	PO BOX 41930	ROCHESTER	NY	14604-0620	585-238-4659
63762	MEDCO CONTAINMENT LIFE INSURANCE COMPANY	100 PARSONS POND DR BLDG F3	FRANKLIN LAKES	NJ	07417-2603	717-691-4156
74322	MEDICAL BENEFITS MUTUAL LIFE INS CO	PO BOX 1009	NEWARK	OH	43055	740-522-8425
11843	MEDICAL PROTECTIVE COMPANY	5814 REED RD	FORT WAYNE	IN	46835	260-485-9622
31119	MEDICO INSURANCE COMPANY	PO BOX 3477	OMAHA	NE	68103-0477	402-391-6900
12754	MEDICUS INSURANCE COMPANY	4807 SPICEWOOD SPRINGS ROAD, BLDG 4	AUSTIN	TX	78759	512-467-2800
97055	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	9151 BOULEVARD 26	NORTH RICHLAND HIL	TX	76180	817-255-3100
94587	MEMBERS HEALTH INSURANCE COMPANY	PO BOX 1801	COLUMBIA	TN	38402-1801	931-388-7872
86126	MEMBERS LIFE INSURANCE COMPANY	PO BOX 391	MADISON	WI	53705	608-238-5851
22454	MENDAKOTA INSURANCE COMPANY	385 WASHINGTON ST	ST PAUL	MN	55102-1309	800-422-0794
33650	MENDOTA INSURANCE COMPANY	2805 DODD RD STE 300	EAGAN	MN	55121	800-422-0794
11529	MERCY HEALTH PLANS	14528 S OUTER 40 SUITE 300	CHESTERFIELD	MO	63017-5705	314-214-8100
65951	MERIT LIFE INSURANCE CO	PO BOX 39	EVANSVILLE	IN	47701-0039	812-468-5839
87726	METLIFE INSURANCE COMPANY OF CONNECTICUT	18210 CRANE NEST DRIVE/3RD FL	TAMPA	FL	33647	813-983-4100
93513	METLIFE INVESTORS INSURANCE COMPANY	18210 CRANE NEST DR 3RD FL	TAMPA	FL	33647	813-983-4100
61050	METLIFE INVESTORS USA INSURANCE COMPANY	18210 CRANE NEST DR 3RD FL	TAMPA	FL	33647	813-983-4100
40169	METROPOLITAN CASUALTY INSURANCE COMPANY	PO BOX 350	WARWICK	RI	02887	800-638-4208
25321	METROPOLITAN DIRECT PROPERTY AND CASUALTY I	PO BOX 350	WARWICK	RI	02887	800-638-4208
39950	METROPOLITAN GENERAL INSURANCE COMPANY	700 QUAKER LANE	WARWICK	RI	02886	800-638-4208
34339	METROPOLITAN GROUP PROPERTY & CASUALTY INS	PO BOX 350	WARWICK	RI	02887	800-638-4208
65978	METROPOLITAN LIFE INSURANCE COMPANY	18210 CRANE NEST DR 3RD FL	TAMPA	FL	33647	212-578-2211
26298	METROPOLITAN PROPERTY & CASUALTY INSURANCE	BOX 350	WARWICK	RI	02887	800-638-4208
97136	METROPOLITAN TOWER LIFE INSURANCE COMPANY	18210 CRANE NEST DR 3RD FL	TAMPA	FL	33647	813-983-4100

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22594	MGIC ASSURANCE CORPORATION	270 E KILBOURN AVE	MILWALKEE	WI	53202	800-558-9900
10682	MGIC CREDIT ASSURANCE CORPORATION	PO BOX 756	MILWAUKEE	WI	53201-0756	800-558-9900
18740	MGIC INDEMNITY CORPORATION	PO BOX 756	MILWAUKEE	WI	53201-0756	800-558-9900
14508	MICHIGAN MILLERS MUTUAL INSURANCE COMPANY	PO BOX 30060	LANSING	MI	48909-7560	517-482-6211
21687	MID CENTURY INSURANCE COMPANY	PO BOX 1628	GRAND RAPIDS	MI	49501	323-932-3441
23434	MIDDLESEX INSURANCE COMPANY	1800 NORTH POINT DRIVE	STEVENS POINT	WI	54481	715-346-6000
66044	MIDLAND NATIONAL LIFE INSURANCE COMPANY	ONE SAMMONS PLAZA	SIOUX FALLS	SD	57193	605-373-2371
13126	MIDWEST BUILDERS' CASUALTY MUTUAL COMPANY	1100 WALNUT STE 3010	KANSAS CITY	MO	64106	816-474-7799
23574	MIDWEST FAMILY MUTUAL INSURANCE COMPANY	PO BOX 9425	MINNEAPOLIS	MN	55440-9425	763-951-7000
66087	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	9151 BOULEVARD 26	NORTH RICHLAND HIL	TX	76180	817-255-3100
66109	MIDWESTERN UNITED LIFE INSURANCE COMPANY	5780 POWERS FERRY RD NW	ATLANTA	GA	30327-4390	770-980-5100
66168	MINNESOTA LIFE INSURANCE COMPANY	400 NORTH ROBERT ST	ST PAUL	MN	55101-2098	651-665-4284
00103	MISSOURI PROPERTY INSURANCE PLACEMENT FACIL	906 OLIVE ST STE 1000	ST LOUIS	MO	63101-1432	
76040	MISSOURI VALLEY LIFE AND HEALTH INSURANCE COI	2301 MAIN	KANSAS CITY	MO	64108-2428	816-395-2750
16942	MMIC INSURANCE INC	7701 FRANCE AVE SOUTH	MINNEAPOLIS	MN	55435	952-838-6766
70416	MML BAY STATE LIFE INSURANCE COMPANY	1295 STATE ST	SPRINGFIELD	MA	01111	413-788-8411
57541	MODERN WOODMEN OF AMERICA	1701 1ST AVE	ROCK ISLAND	IL	61201-8724	309-786-6481
69647	MOLINA HEALTHCARE INSURANCE COMPANY	200 OCEANGATE SUITE 100	LONG BEACH	CA	90802	562-435-3666
81442	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	COMMERICAL TRAVELERS BLDG	UTICA	NY	13502-3587	601-956-2028
66281	MONUMENTAL LIFE INSURANCE COMPANY	4333 EDGEWOOD RD NE	CEDAR RAPIDS	IA	52499-3210	319-355-8511
66370	MONY LIFE INSURANCE COMPANY	1290 AVENUE OF THE AMERICAS	NEW YORK	NY	10104	212-554-1234
78077	MONY LIFE INSURANCE COMPANY OF AMERICA	1290 AVENUE OF THE AMERICAS	NEW YORK	NY	10104	212-554-1234
29858	MORTGAGE GUARANTY INSURANCE CORPORATION	PO BOX 756	MILWAUKEE	WI	53201-0756	800-558-9900
80020	MOUNTAIN LIFE INSURANCE COMPANY	PO BOX 240	ALCOA	TN	37701-0240	865-970-2800
66427	MTL INSURANCE COMPANY	1200 JORIE BLVD	OAK BROOK	IL	60521-2239	630-684-5383
13559	MUNICIPAL AND INFRASTRUCTURE ASSURANCE COR	125 WEST 55TH STREET	NEW YORK	NY	10019	212-231-1000
88668	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	320 PARK AVE 8TH FL	NEW YORK	NY	10022	212-224-1879
71412	MUTUAL OF OMAHA INSURANCE COMPANY	MUTUAL OF OMAHA PLAZA	OMAHA	NE	68175	402-342-7600
23663	NATIONAL AMERICAN INSURANCE COMPANY	1008 MANVEL AVE PO BOX 9	CHANDLER	OK	74834	405-258-0804
61409	NATIONAL BENEFIT LIFE INSURANCE COMPANY	ONE COURT SQUARE 44TH FLOOR	LONG ISLAND CITY	NY	11120-0001	718-248-8000
11991	NATIONAL CASUALTY COMPANY	ONE W NATIONWIDE BLVD DSPF-76	COLUMBUS	OH	43215-2220	614-249-1545
57568	NATIONAL CATHOLIC SOCIETY OF FORESTERS	320 SOUTH SCHOOL ST	MT PROSPECT	IL	60056	847-342-4500
10243	NATIONAL CONTINENTAL INSURANCE COMPANY	PO BOX 89490	CLEVELAND	OH	44101	440-395-4460
66540	NATIONAL FARMERS UNION LIFE INSURANCE COMPA	PO BOX 410288	KANSAS CITY	MO	64141-0288	816-391-2000
98205	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	3100 BURNETT PLAZA, 801 CHERRY ST UN	FORT WORTH	TX	76102	817-878-3300
66583	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	PO BOX 1191	MADISON	WI	53701-1191	608-443-5148
82538	NATIONAL HEALTH INSURANCE COMPANY	PO BOX 619999	DFW AIRPORT	TX	75261-9999	817-640-1900
66680	NATIONAL LIFE INSURANCE COMPANY	1 NATIONAL LIFE DR	MONTPELIER	VT	05604	802-229-3333
23825	NATIONAL PUBLIC FINANCE GUARANTEE CORPORAT	113 KING STREET	ARMONK	NY	10504	914-765-3333
22608	NATIONAL SPECIALTY INSURANCE COMPANY	PO BOX 24622	FORT WORTH	TX	76124	817-265-2000
87963	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	P O BOX 802207	DALLAS	TX	75380	972-532-2143
19445	NATIONAL UNION FIRE INSURANCE COMPANY OF PIT	175 WATER ST 18TH FL	NEW YORK	NY	10038	212-770-7000
66850	NATIONAL WESTERN LIFE INSURANCE COMPANY	850 EAST ANDERSON LANE	AUSTIN	TX	78752	512-836-1010
26093	NATIONWIDE AFFINITY INSURANCE COMPANY OF AM	ONE WEST NATIONWIDE BLVD, DSPF-76	COLUMBUS	OH	43215-2220	614-249-1545
28223	NATIONWIDE AGRIBUSINESS INSURANCE COMPANY	1 NATIONWIDE PLZ DSPF-76	COLUMBUS	OH	43215	614-249-1545
10723	NATIONWIDE ASSURANCE COMPANY	ONE NATIONWIDE PLZ	COLUMBUS	OH	43215	614-249-1545
23760	NATIONWIDE GENERAL INSURANCE COMPANY	ONE W NATIONWIDE BLVD DSPF-76	COLUMBUS	OH	43215-2220	614-249-1545
25453	NATIONWIDE INSURANCE COMPANY OF AMERICA	ONE W NATIONWIDE BLVD DSPF-76	COLUMBUS	OH	43215-2220	614-249-1545
92657	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPA	PO BOX 15750	WILMINGTON	DE	19850-5750	800-882-2822
66869	NATIONWIDE LIFE INSURANCE COMPANY	ONE NATIONWIDE PLAZA DSPF-76	COLUMBUS	OH	43215-2220	800-882-2822
23779	NATIONWIDE MUTUAL FIRE INSURANCE COMPANY	ONE WEST NATIONWIDE BLVD, DSPF-76	COLUMBUS	OH	43215-2220	614-249-1545
23787	NATIONWIDE MUTUAL INSURANCE COMPANY	ONE W NATIONWIDE BLVD DSPF-76	COLUMBUS	OH	43215-2220	614-249-1545
37877	NATIONWIDE PROPERTY & CASUALTY INSURANCE C	ONE W NATIONWIDE BLVD DSPF-76	COLUMBUS	OH	43215-2220	614-249-1545
42307	NAVIGATORS INSURANCE COMPANY	6 INTERNATIONAL DR STE 100	RYE BROOK	NY	10573	914-933-6054
10317	NEIGHBORHOOD SPIRIT PROPERTY & CASUALTY COI	PO BOX 1628	GRAND RAPIDS	MI	49501	323-932-3441
21830	NEW ENGLAND INSURANCE COMPANY	100 HIGH STREET	BOSTON	MA	02110	860-547-5000
91626	NEW ENGLAND LIFE INSURANCE COMPANY	18210 CRANE NEST DR 3RD FL	TAMPA	FL	33647	617-578-2000
69698	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWE	11720 KATY FREEWAY SUITE 1700	HOUSTON	TX	77079	281-368-7200
23841	NEW HAMPSHIRE INSURANCE COMPANY	175 WATER STREET 18TH FL	NEW YORK	NY	10038	212-770-7000
91596	NEW YORK LIFE INSURANCE AND ANNUITY CORPORA	51 MADISON AVE	NEW YORK	NY	10010	212-576-7210
66915	NEW YORK LIFE INSURANCE COMPANY	51 MADISON AVENUE, ROOM 252	NEW YORK	NY	10010-1655	212-576-7000
16608	NEW YORK MARINE & GENERAL INSURANCE COMPAN	919 3RD AVENUE	NEW YORK	NY	10022-3919	212-551-0600
14788	NGM INSURANCE COMPANY	PO BOX 16000	JACKSONVILLE	FL	32245-6000	904-380-7282
81264	NIPPON LIFE INSURANCE COMPANY OF AMERICA	521 FIFTH AVE	NEW YORK	NY	10175	212-909-9861
27073	NIPPONKOA INSURANCE COMPANY LIMITED (US BRAI	14 WALL STREET 8TH FLOOR	NEW YORK	NY	10005	212-405-1650
66974	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH	4350 WESTOWN PARKWAY	WEST DES MOINES	IA	50266	605-373-2371
29700	NORTH AMERICAN ELITE INSURANCE COMPANY	650 ELM ST 6TH FL	MANCHESTER	NH	03101-2524	603-644-6600
68349	NORTH AMERICAN INSURANCE COMPANY	2721 NORTH CENTRAL AVENUE	PHOENIX	AZ	85004-1172	602-263-6666
27740	NORTH POINTE INSURANCE COMPANY	28819 FRANKLIN RD	SOUTHFIELD	MI	48034	608-837-4440
19372	NORTHERN INSURANCE COMPANY OF NEW YORK	1400 AMERICAN LN TWR 1 19TH FL	SCHAUMBURG	IL	60196-1056	847-413-5048
69000	NORTHWESTERN LONG TERM CARE INSURANCE COI	720 E WISCONSIN AVE	MILWAUKEE	WI	53202	414-661-2510
67091	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAN	720 E WISCONSIN AVE	MILWAUKEE	WI	53202-4703	414-271-1444
20338	NORTHWESTERN PACIFIC IDEMNITY COMPANY	15 MOUNTAIN VIEW RD	WARREN	NJ	07059	503-221-4240
81353	NYLIFE INSURANCE COMPANY OF ARIZONA	51 MADISON AVE	NEW YORK	NY	10010	212-576-7000
34630	OAK RIVER INSURANCE COMPANY	3333 FARMARN STREET SUITE 300	OMAHA	NE	68131	402-393-7255
23248	OCCIDENTAL FIRE & CASUALTY COMPANY OF NORTH	PO BOX 10800	RALEIGH	NC	27605-0800	919-833-1600
67148	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH	PO BOX 2595	WACO	TX	76702-2595	254-297-2775
35602	OHIC INSURANCE COMPANY	155 E BROAD ST 4TH FL	COLUMBUS	OH	43215-3621	707-226-0100
89206	OHIO NATIONAL LIFE ASSURANCE CORPORATION	PO BOX 237	CINCINNATI	OH	45201-0237	513-794-6100
67172	OHIO NATIONAL LIFE INSURANCE COMPANY THE	PO BOX 237	CINCINNATI	OH	45201-0237	513-794-6100
67180	OHIO STATE LIFE INSURANCE COMPANY THE	PO BOX 410288	KANSAS CITY	MO	64141-0288	816-391-2000
67199	OLD AMERICAN INSURANCE COMPANY	3520 BROADWAY	KANSAS CITY	MO	64111	816-753-7000
36625	OLD RELIABLE CASUALTY COMPANY	12115 LACKLAND ROAD	ST LOUIS	MO	63146	314-819-4300
67253	OLD RELIANCE INSURANCE COMPANY	PO BOX 62549	COLORADO SPRINGS	CO	80962-2549	719-457-7562
24139	OLD REPUBLIC GENERAL INSURANCE CORPORATION	133 OAKLAND AVE, PO BOX 789	GREENSBURG	PA	15601-0789	312-346-8100
24147	OLD REPUBLIC INSURANCE COMPANY	PO BOX 789	GREENSBURG	PA	15601-0789	724-834-5000

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67261	OLD REPUBLIC LIFE INSURANCE COMPANY	307 N MICHIGAN AVE	CHICAGO	IL	60601-5382	312-346-8100
35424	OLD REPUBLIC SECURITY ASSURANCE COMPANY	PO BOX 470185	TULSA	OK	74147-0185	312-346-8100
67326	OLD SURETY LIFE INSURANCE COMPANY	PO BOX 54407	OKLAHOMA	OK	73154	405-523-2112
76007	OLD UNITED LIFE INSURANCE COMPANY	PO BOX 795	SHAWNEE MISSION	KS	66201	913-895-0200
63274	OM FINANCIAL LIFE INSURANCE COMPANY	1001 FLEET ST	BALTIMORE	MD	21202	410-895-0100
34940	OMNI INDEMNITY COMPANY	2018 POWERS FERRY ROAD SUITE 400	ATLANTA	GA	30339	770-952-4500
39098	OMNI INSURANCE COMPANY	2018 POWERS FERRY ROAD SUITE 400	ATLANTA	GA	30339	770-952-4500
20621	ONEBEACON AMERICA INSURANCE COMPANY	ONE BEACON LANE	CANTON	MA	02021-1030	781-332-7000
85286	ONENATION INSURANCE COMPANY	120 MONUMENT CIRCLE M2SG	INDIANAPOLIS	IN	46204	317-488-6000
32700	OWNERS INSURANCE COMPANY	PO BOX 30660	LANSING	MI	48909-8160	517-323-1200
76112	OXFORD LIFE INSURANCE COMPANY	2721 N CENTRAL AVENUE	PHOENIX	AZ	85004-1120	602-263-6666
67393	OZARK NATIONAL LIFE INSURANCE COMPANY	PO BOX 15688	KANSAS CITY	MO	64106-0688	816-842-6300
64343	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	1440 KAPIOLANI BLVD STE 1700	HONOLULU	HI	96814	808-955-2236
20346	PACIFIC INDEMNITY COMPANY	15 MOUNTAIN VIEW RD	WARREN	NJ	07061-1615	908-903-2000
97268	PACIFIC LIFE & ANNUITY COMPANY	700 NEWPORT CENTER DRIVE	NEWPORT BEACH	CA	92660	949-219-3011
67466	PACIFIC LIFE INSURANCE COMPANY	700 NEWPORT CENTER DR	NEWPORT BEACH	CA	92660	949-219-3011
70785	PACIFICARE LIFE AND HEALTH INSURANCE COMPANY	5995 PLAZA DRIVE	CYPRESS	CA	90630	714-226-3321
93459	PAN AMERICAN ASSURANCE COMPANY	601 POYDRAS ST 12TH FL	NEW ORLEANS	LA	70130-6060	504-566-3649
67539	PAN-AMERICAN LIFE INSURANCE COMPANY	601 POYDRAS ST 12TH FL	NEW ORLEANS	LA	70130	504-566-3649
11835	PARIS RE AMERICA INSURANCE COMPANY	801 BRICKELL AVENUE SUITE 850	MIAMI	FL	33131	305-377-1292
60003	PARK AVENUE LIFE INSURANCE COMPANY	7 HANNOVER SQUARE H17J	NEW YORK	NY	10004	212-598-8829
71099	PARKER CENTENNIAL ASSURANCE COMPANY	1800 N POINT DRIVE	STEVENS POINT	WI	54481	715-346-6000
23442	PATRIOT GENERAL INSURANCE COMPANY	1800 NORTH POINT DRIVE	STEVENS POINT	WI	54481	715-346-6000
67598	PAUL REVERE LIFE INSURANCE COMPANY	1 FOUNTAIN SQ	CHATTANOOGA	TN	37402	508-799-4441
67601	PAUL REVERE VARIABLE ANNUITY INSURANCE COMPANY	1 FOUNTAIN SQ	CHATTANOOGA	TN	37402-1330	508-799-4441
18139	PEAK PROPERTY AND CASUALTY INSURANCE COMPANY	1800 N POINT DR	STEVENS POINT	WI	54481	715-346-6000
67628	PEKIN LIFE INSURANCE COMPANY	2505 COURT ST	PEKIN	IL	61558	309-346-1161
93262	PENN INSURANCE AND ANNUITY COMPANY THE	600 DRESHER ROAD	HORSHAM	PA	19044	215-956-8000
67644	PENN MUTUAL LIFE INSURANCE COMPANY THE	INDEPENDENCE SQUARE C2F	PHILADELPHIA	PA	19172	215-956-8000
67660	PENNSYLVANIA LIFE INSURANCE COMPANY	1001 HEATHROW PARK LANE STE 5001	LAKE MARY	FL	32746	407-444-4214
14974	PENNSYLVANIA LUMBERMENS MUTUAL INSURANCE COMPANY	2005 MARKET ST STE 1200, ONE COMMERCIAL	PHILADELPHIA	PA	19103-7008	267-825-9206
12262	PENNSYLVANIA MANUFACTURERS ASSOCIATION INSURANCE COMPANY	380 SENTRY PKWY	BLUE BELL	PA	19422-2328	610-397-5109
41424	PENNSYLVANIA MANUFACTURERS INDEMNITY COMPANY	380 SENTRY PARKWAY	BLUE BELL	PA	19422-0754	610-397-5109
85561	PERICO LIFE INSURANCE COMPANY	225 TOWNPARK DR STE 145	KENNESAW	GA	30144	770-973-9851
90247	PHARMACISTS LIFE INSURANCE COMPANY, THE	PO BOX 370	ALGONA	IA	50511	515-295-2461
67784	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	11720 KATY FREEWAY STE 1700	HOUSTON	TX	77079	281-368-7200
60232	PHILADELPHIA FINANCIAL LIFE ASSURANCE COMPANY	ONE LIBERTY PLACE 1650 MARKET ST 54TH FL	PHILADELPHIA	PA	19103	484-530-4800
93548	PHL VARIABLE INSURANCE COMPANY	ONE AMERICAN ROW	HARTFORD	CT	06102-5056	860-403-5000
25623	PHOENIX INSURANCE COMPANY THE	ONE TOWER SQUARE	HARTFORD	CT	06183-9070	860-277-0111
93734	PHOENIX LIFE AND ANNUITY COMPANY	ONE AMERICAN ROW	HARTFORD	CT	06102	860-403-5000
67814	PHOENIX LIFE INSURANCE COMPANY	31 TECH VALLEY DRIVE	EAST GREENBUSH	NY	12061	860-403-5000
72125	PHYSICIANS LIFE INSURANCE COMPANY	2600 DODGE	OMAHA	NE	68131	402-633-1000
80578	PHYSICIANS MUTUAL INSURANCE COMPANY	2600 DODGE	OMAHA	NE	68131	402-633-1000
67873	PIONEER AMERICAN INSURANCE COMPANY	PO BOX 240	WACO	TX	76703-0240	254-297-2776
12670	PIONEER GENERAL INSURANCE COMPANY	333 W HAMPDEN AVE STE 815	ENGLEWOOD	CO	80110-2338	303-649-9163
67911	PIONEER MUTUAL LIFE INSURANCE COMPANY	ONE AMERICAN SQUARE	INDIANAPOLIS	IN	46282	317-285-1877
67946	PIONEER SECURITY LIFE INSURANCE COMPANY	PO BOX 2550	WACO	TX	76702-2550	254-297-2778
57622	POLISH NATNL ALLIANCE OF THE US OF N. A	6100 N CICERO AVE	CHICAGO	IL	60646-4385	773-286-0500
57630	POLISH ROMAN CATHOLIC UNION OF AMERICA	984 MILWAUKEE AVE	CHICAGO	IL	60622-4199	773-782-2600
44083	PREFERRED PHYSICIANS MEDICAL RRG INC	9000 W 67TH ST STE 201	SHAWNEE MISSION	KS	66202-3656	913-262-2585
60048	PRESERVATION LIFE INSURANCE COMPANY	3401 W TRUMAN BLVD #100A	JEFFERSON CITY	MO	65109	636-583-8054
68039	PRESIDENTIAL LIFE INSURANCE COMPANY	69 LYDECKER STREET	NYACK	NY	10960-2199	800-926-7599
65919	PRIMERICA LIFE INSURANCE COMPANY	3120 BRECKINRIDGE BLVD	DELUTH	GA	30099	770-381-1000
61271	PRINCIPAL LIFE INSURANCE COMPANY	711 HIGH STREET	DES MOINES	IA	50392	515-247-5111
71161	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	711 HIGH STREET	DES MOINES	IA	50392-2300	515-247-5111
38954	PROASSURANCE CASUALTY COMPANY	2600 PROFESSIONALS DR. BOX 150	OKEMOS	MI	48805-0150	205-877-4400
23400	PROASSURANCE COMPANY OF WISCONSIN INC	PO BOX 45650	MADISON	WI	53717	205-877-4400
33391	PROASSURANCE INDEMNITY COMPANY INC	PO BOX 590009	BIRMINGHAM	AL	35259-0009	205-877-4400
21903	PROCENTURY INSURANCE COMPANY	PO BOX 163340	COLUMBUS	OH	43216-3340	248-358-1100
34312	PRODUCERS AGRICULTURE INSURANCE COMPANY	PO BOX 229	AMARILLO	TX	79105-0229	806-372-6785
68047	PROFESSIONAL INSURANCE COMPANY	ONE SUNE LIFE EXECUTIVE PARK SC2335	WELLESLEY HILLS	MA	02481	781-446-1523
11851	PROGRESSIVE ADVANCED INSURANCE COMPANY	PO BOX 89490	CLEVELAND	OH	44101	440-395-4460
24260	PROGRESSIVE CASUALTY INSURANCE COMPANY	PO BOX 89490	CLEVELAND	OH	44101	440-395-4460
42994	PROGRESSIVE CLASSIC INSURANCE COMPANY	PO BOX 89490	CLEVELAND	OH	44101	440-395-4460
16322	PROGRESSIVE DIRECT INSURANCE COMPANY	PO BOX 89490	CLEVELAND	OH	44101	440-395-4460
24279	PROGRESSIVE MAX INSURANCE COMPANY	PO BOX 89490	CLEVELAND	OH	44101	440-395-4460
42919	PROGRESSIVE NORTHWESTERN INSURANCE COMPANY	PO BOX 89490	CLEVELAND	OH	44101	440-395-4460
37834	PROGRESSIVE PREFERRED INSURANCE COMPANY	PO BOX 89490	CLEVELAND	OH	44101	440-395-4460
32786	PROGRESSIVE SPECIALTY INSURANCE COMPANY	PO BOX 89490	CLEVELAND	OH	44101	440-395-4460
34690	PROPERTY & CASUALTY INSURANCE COMPANY OF HARTFORD PLAZA		HARTFORD	CT	06155	860-547-5000
32905	PROPERTY-OWNERS INSURANCE COMPANY	PO BOX 30660	LANSING	MI	48909-8160	517-323-1200
88536	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	PO BOX 2606	BIRMINGHAM	AL	35202	205-268-1000
68136	PROTECTIVE LIFE INSURANCE COMPANY	2801 HIGHWAY 280 SOUTH	BIRMINGHAM	AL	35223	205-268-1000
67903	PROVIDENT AMERICAN LIFE AND HEALTH INSURANCE COMPANY	11200 LAKELINE BLVD	AUSTIN	TX	78717	512-451-2224
68195	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	FOUNTAIN SQUARE	CHATTANOOGA	TN	37402-1389	423-294-1882
68209	PROVIDENT LIFE AND CASUALTY INSURANCE COMPANY	FOUNTAIN SQUARE	CHATTANOOGA	TN	37402	423-294-1882
79227	PRUCO LIFE INSURANCE COMPANY	213 WASHINGTON ST 9TH FL	NEWARK	NJ	07102	877-301-1212
86630	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORATION	213 WASHINGTON ST	NEWARK	NJ	07102	800-628-6039
68241	PRUDENTIAL INSURANCE COMPANY OF AMERICA THROUGH	213 WASHINGTON ST 9TH FL	NEWARK	NJ	07102-2992	877-301-1212
93629	PRUDENTIAL RETIREMENT INSURANCE AND ANNUITY	213 WASHINGTON ST 9TH FL	NEWARK	NJ	07102	860-534-2000
35157	PUTNAM REINSURANCE COMPANY	80 PINE STREET	NEW YORK	NY	10005	212-365-2200
68284	PYRAMID LIFE INSURANCE COMPANY	PO BOX 958465	LAKE MARY	FL	32795-8465	407-444-4214
39217	QBE INSURANCE CORPORATION	88 PINE ST FL 16	NEW YORK	NY	10005-1801	212-422-1212
23752	QUANTA INDEMNITY COMPANY	48 WALL STREET 14TH FL	NEW YORK	NY	10005	212-373-1838
70211	REASSURE AMERICA LIFE INSURANCE COMPANY	175 KING STREET	ARMONK	NY	10502	877-794-7773
26549	REINSURANCE COMPANY OF AMERICA INC	PO BOX 855	ORISKANY	NY	13424	315-768-2726

**LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS**

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
89004	REINSURANCE COMPANY OF MISSOURI INCORPORATED	1370 TIMBERLAKE MANOR PRKWAY	CHESTERFIELD	MO	63017-6039	636-300-8857
68357	RELIABLE LIFE INSURANCE COMPANY	12115 LACKLAND RD	ST LOUIS	MO	63146	314-819-4300
68381	RELANCE STANDARD LIFE INSURANCE COMPANY	TWO COMMERCE SQ, 2001 MARKET ST	PHILADELPHIA	PA	19103	267-256-3500
67105	RELIASTAR LIFE INSURANCE COMPANY	BOX 5050, ATTN: ROUTE 9860	MINOT	ND	58702	612-372-5432
61360	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	5780 POWERS FERRY RD NW	ATLANTA	GA	30327	516-682-8700
61700	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY	PO BOX 30381	LANSING	MI	48909	800-745-7509
22179	REPUBLIC INDEMNITY COMPANY OF AMERICA	15821 VENTURA BLVD #370	ENCINO	CA	91436-2936	818-990-9860
43753	REPUBLIC INDEMNITY COMPANY OF CALIFORNIA	15821 VENTURA BLVD #370	ENCINO	CA	91436-2936	818-990-9860
31089	REPUBLIC WESTERN INSURANCE COMPANY	2721 N CENTRAL AVE	PHOENIX	AZ	85004-1121	602-263-6755
68462	RESERVE NATIONAL INSURANCE COMPANY	601 E BRITTON ROAD	OKLAHOMA CITY	OK	73114	405-848-7931
61506	RESOURCE LIFE INSURANCE COMPANY	175 WEST JACKSON	CHICAGO	IL	60604	312-356-2563
93572	RGA REINSURANCE COMPANY	1370 TIMBER LK MANOR PRKWAY	CHESTERFIELD	MO	63017-6039	636-300-8857
36684	RIVERPORT INSURANCE COMPANY	PO BOX 948	MINNEAPOLIS	MN	55440-0948	612-766-3000
65005	RIVERSOURCE LIFE INSURANCE COMPANY	227 FINANCIAL CRR	MINNEAPOLIS	MN	55474	612-671-3969
28860	RLI INDEMNITY COMPANY	9025 N LINDBERGH DR	PEORIA	IL	61615	309-692-1000
13056	RLI INSURANCE COMPANY	9025 N LINDBERGH DR	PEORIA	IL	61614	309-692-1000
42706	ROCHE SURETY AND CASUALTY COMPANY INC	1910 ORIENT RD	TAMPA	FL	33619	813-623-5042
27065	ROCKFORD MUTUAL INSURANCE COMPANY	PO BOX 5626	ROCKFORD	IL	61125-0626	815-229-1500
35505	ROCKWOOD CASUALTY INSURANCE COMPANY	654 MAIN STREET	ROCKWOOD	PA	15557	814-926-4661
58181	ROYAL ARCANUM SUPREME COUNCIL OF	61 BATTERYMARCH ST	BOSTON	MA	02110-3206	617-426-4135
57657	ROYAL NEIGHBORS OF AMERICA	230 16TH ST	ROCK ISLAND	IL	61201-8608	309-788-4561
22314	RSUI INDEMNITY COMPANY	945 E PACES FERRY RD #1800	ATLANTA	GA	30326-1125	404-231-2366
60183	S USA LIFE INSURANCE COMPANY INC	PO BOX 1050	NEWARK	NJ	01710	212-356-0395
25405	SAFE AUTO INSURANCE COMPANY	4 EASTON OVAL	COLUMBUS	OH	43219-6010	614-231-0200
79014	SAFEHEALTH LIFE INSURANCE COMPANY	18210 CRANE NEST DR 3RD FL	TAMPA	FL	33647	813-983-4100
11123	SAFETY FIRST INSURANCE COMPANY	1832 SCHUETZ ROAD	ST LOUIS	MO	63146	888-372-7512
15105	SAFETY NATIONAL CASUALTY CORPORATION	1832 SCHUETZ ROAD	ST LOUIS	MO	63146	314-995-5300
60445	SAGICOR LIFE INSURANCE COMPANY	PO BOX 52121	PHOENIX	AZ	85072-2121	480-425-5100
70435	SAVINGS BANK LIFE INSURANCE COMPANY OF MASS	1 LINS COTT RD	WOBBURN	MA	01801	781-938-3500
87017	SCOR GLOBAL LIFE RE INSURANCE COMPANY OF TEXAS	3900 DALLAS PARKWAY STE 200	PLANO	TX	75093	212-453-0103
64688	SCOR GLOBAL LIFE US RE INSURANCE COMPANY	3900 DALLAS PRKWAY STE 200	PLANO	TX	75093	212-453-0103
90670	SCOTTISH RE LIFE CORPORATION	14120 BALLANTYNE CORP PL STE 300	CHARLOTTE	NC	28277	704-542-9192
15580	SCOTTS DALE INDEMNITY COMPANY	ONE W NATIONWIDE BLVD DSPF-76	COLUMBUS	OH	43215-2220	614-249-1545
15563	SEABRIGHT INSURANCE COMPANY	1501 4TH AVE STE 2600	SEATTLE	WA	98101	206-269-8500
69914	SEARS LIFE INSURANCE COMPANY	3001 MEACHAM BLVD STE 100	FORT WORTH	TX	76137	800-316-5607
22543	SECURA INSURANCE A MUTUAL COMPANY	PO BOX 819	APPLETON	WI	54912-0819	920-739-3161
10239	SECURA SUPREME INSURANCE COMPANY	PO BOX 819	APPLETON	WI	54912-0819	920-739-3161
10054	SECURIAN CASUALTY COMPANY	400 ROBERT ST NORTH	ST PAUL	MN	55101-2098	651-665-3500
93742	SECURIAN LIFE INSURANCE COMPANY	400 N ROBERT ST N MS A6-4284	ST PAUL	MN	55101-2015	651-665-5678
94072	SECURITAS FINANCIAL LIFE INSURANCE COMPANY	P O BOX 5000	SYRACUSE	NY	13204	800-650-0583
68675	SECURITY BENEFIT LIFE INSURANCE COMPANY	ONE SECURITY BENEFIT PLC	TOPEKA	KS	66636-0001	785-438-3128
68721	SECURITY LIFE INSURANCE COMPANY OF AMERICA	10901 RED CIRCLE DR	MINNETONKA	MN	55343-9137	952-945-3552
68713	SECURITY LIFE OF DENVER INSURANCE COMPANY	1290 BROADWAY	DENVER	CO	80203	303-860-1290
68772	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEW YORK	PO BOX 1625	BINGHAMTON	NY	13902-1625	607-723-3551
69485	SECURITY NATIONAL LIFE INSURANCE COMPANY	PO BOX 57220	SALT LAKE CITY	UT	84157	801-264-1060
63541	SEECCHANGE HEALTH INSURANCE COMPANY	10159 WAYZATA BLVE	MINNEAPOLIS	MN	55305	763-582-1266
12572	SELECTIVE INSURANCE COMPANY OF AMERICA	40 WANTAGE AVENUE	BRANCHVILLE	NJ	07890	973-948-3000
19259	SELECTIVE INSURANCE COMPANY OF SOUTH CAROLINA	40 WANTAGE AVENUE	BRANCHVILLE	NJ	07890	973-948-3000
39926	SELECTIVE INSURANCE COMPANY OF THE SOUTH	40 WANTAGE AVENUE	BRANCHVILLE	NJ	07890	973-948-3000
10936	SENECA INSURANCE COMPANY INC	160 WATER ST 16TH FLOOR	NEW YORK	NY	10038	212-344-3000
76325	SENIOR HEALTH INSURANCE COMPANY OF PENNSYLVANIA	1289 W CITY CENTER DRIVE STE 200	CARMEL	IN	46032	317-566-7563
78662	SENIOR LIFE INSURANCE COMPANY	PO BOX 2447	THOMASVILLE	GA	31799-2447	229-228-6936
77119	SENTINEL AMERICAN LIFE INSURANCE CO	7 HANNOVER SQ 17M	NEW YORK	NY	10004-2616	212-598-8829
11000	SENTINEL INSURANCE COMPANY LTD	ONE HARTFORD PLAZA 16-85	HARTFORD	CT	06155	860-547-5000
28460	SENTRY CASUALTY COMPANY	1800 N POINT DR	STEVENS POINT	WI	54481	715-346-6000
24988	SENTRY INSURANCE A MUTUAL COMPANY	1800 N POINT DRIVE	STEVENS POINT	WI	54481-1283	715-346-6000
68810	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	1800 N POINT DRIVE	STEVENS POINT	WI	54481	715-346-6000
21180	SENTRY SELECT INSURANCE COMPANY	1800 NORTH POINT DRIVE	STEVENS POINT	WI	54481	715-346-6000
36560	SERVICE INSURANCE COMPANY	PO BOX 9729	BRADENTON	FL	34206-9729	800-780-8423
97241	SETTLERS LIFE INSURANCE COMPANY	PO BOX 1031	MADISON	WI	53701	608-443-5148
65757	SHELTER LIFE INSURANCE COMPANY	1817 W BROADWAY	COLUMBIA	MO	65218-0001	573-445-8441
71420	SIERRA HEALTH & LIFE INSURANCE COMPANY INC	PO BOX 14396	LAS VEGAS	NV	89114-4396	702-242-7531
76736	SIGNIFICA INSURANCE GROUP INC	19 NORTH MAIN STREET	WILKES-BARRE	PA	18711	800-796-7460
12575	SILVERSCRIPT INSURANCE COMPANY	2211 SANDERS ROAD NBT 10	NORTHBROOK	IL	60062	615-743-6600
57673	SLOVENE NATIONAL BENEFIT SOCIETY	247 WEST ALLEGHENY ROAD	IMPERIAL	PA	15126	724-695-1100
57142	SONS OF NORWAY	1455 W LAKE ST	MINNEAPOLIS	MN	55408	612-827-3611
74365	SOUTHERN PIONEER LIFE INSURANCE COMPANY	PO BOX 119	CINCINNATI	OH	45201-0119	800-543-2644
12294	SOUTHWEST MARINE AND GENERAL INSURANCE COMPANY	919 3RD AVE 10TH FL	NEW YORK	NY	10022	212-551-0600
24767	ST PAUL FIRE & MARINE INSURANCE COMPANY	ONE TOWER SQUARE	HARTFORD	CT	06183	651-310-7911
24775	ST PAUL GUARDIAN INSURANCE COMPANY	ONE TOWER SQUARE	HARTFORD	CT	06183	651-310-7911
41750	ST PAUL MEDICAL LIABILITY INSURANCE COMPANY	ONE TOWER SQUARE	HARTFORD	CT	06183	651-310-7911
24791	ST PAUL MERCURY INSURANCE COMPANY	ONE TOWER SQUARE	HARTFORD	CT	06183	651-310-7911
19224	ST PAUL PROTECTIVE INSURANCE COMPANY	385 WASHINGTON ST	ST. PAUL	MN	55102-1396	651-310-7911
19070	STANDARD FIRE INSURANCE COMPANY	ONE TOWER SQUARE	HARTFORD	CT	06183	860-277-0111
42986	STANDARD GUARANTY INSURANCE COMPANY	260 INTERST N CIRCLE SE	ATLANTA	GA	30339-2111	770-763-1000
69019	STANDARD INSURANCE COMPANY	PO BOX 711	PORTLAND	OR	97207-0711	971-321-7550
86355	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	ONE MOODY PLZ	GALVESTON	TX	77550	409-766-6027
69078	STANDARD SECURITY LIFE INSURANCE COMPANY OF NEW YORK	485 MADISON AVENUE	NEW YORK	NY	10022	212-355-4141
68985	STARMOUNT LIFE INSURANCE COMPANY	PO BOX 98100	BATON ROUGE	LA	70898-9100	225-926-2888
40045	STARNET INSURANCE COMPANY	475 STEAMBOAT RD	GREENWICH	CT	06830	203-542-3800
38318	STARR INDEMNITY & LIABILITY COMPANY	399 PARK AVE 8TH FL	NEW YORK	NY	10022	646-227-6400
94498	STATE FARM ANNUITY AND LIFE INSURANCE COMPANY	ONE STATE FARM PLAZA	BLOOMINGTON	IL	61701	309-766-2311
69108	STATE FARM LIFE INSURANCE COMPANY	ONE STATE FARM PLAZA	BLOOMINGTON	IL	61701	309-766-2311
25178	STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	ONE STATE FARM PLAZA	BLOOMINGTON	IL	61710	309-766-2311
69116	STATE LIFE INSURANCE COMPANY	PO BOX 406	INDIANAPOLIS	IN	46206	317-285-1877
69132	STATE MUTUAL INSURANCE COMPANY	PO BOX 153	ROME	GA	30162-0153	706-291-1054

**LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS**

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
12831	STATE NATIONAL INSURANCE COMPANY INC	PO BOX 24622	FORTWORTH	TX	76124	817-265-2000
89184	STERLING INVESTORS LIFE INSURANCE COMPANY	210 E SECOND AVE STE 105	ROME	GA	30161	706-235-8154
77399	STERLING LIFE INSURANCE COMPANY	555 COLLEGE RD EAST PLAZA I	PRINCETON	NJ	08543-5241	800-688-0010
10952	STONEBRIDGE CASUALTY INSURANCE COMPANY	2700 W PLANO PARKWAY	PLANO	TX	75075	319-355-8511
65021	STONEBRIDGE LIFE INSURANCE COMPANY	187 WEST STREET	RUTLAND	VT	05701	319-355-8511
10130	SU INSURANCE COMPANY	9667 S 20TH ST	OAK CREEK	WI	53154	414-281-1100
80926	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	ONE SUN LIFE EXECUTIVE PARK SC 2335	WELLESLEY HILLS	MA	02481	781-446-1523
80802	SUN LIFE ASSURANCE COMPANY OF CANADA	ONE SUN LIFE EXECUTIVE PK SC 2335	WELLESLEY HILLS	MA	02181-5699	781-446-1523
79065	SUN LIFE ASSURANCE OF CANADA (US)	ONE SUN LIFE EXEC PARK SC 2335	WELLESLEY HILLS	MA	02181-5699	781-446-1523
60941	SUNAMERICA ANNUITY AND LIFE ASSURANCE COMP	21650 OXNARD ST MS 6-13	WOODLAND HILLS	CA	91367	888-502-0600
69256	SUNAMERICA LIFE INSURANCE COMPANY	21650 OXNARD ST MS 6-13	WOODLAND HILLS	CA	91367	888-502-0600
69272	SUNSET LIFE INSURANCE COMPANY OF AMERICA	PO BOX 219532	KANSAS CITY	MO	64121-9532	816-753-7000
13175	SURENCY LIFE & HEALTH INSURANCE COMPANY	PO BOX 789773	WICHITA	KS	67278-5986	316-219-5749
24047	SURETY BONDING COMPANY OF AMERICA	PO BOX 5111	SIOUX FALLS	SD	57117-5111	605-336-0850
69310	SURETY LIFE INSURANCE COMPANY	3075 SANDERS RD H1A	NORTHBROOK	IL	60062-7127	800-525-2799
82627	SWISS RE LIFE & HEALTH AMERICA INC	175 KING STREET	ARMONK	NY	10504	877-794-7773
86808	SYMETRA LIFE INSURANCE COMPANY	PO BOX 34690	SEATTLE	WA	98124-1690	425-256-8000
90581	SYMETRA NATIONAL LIFE INSURANCE COMPANY	PO BOX 34690	SEATTLE	WA	98124-1690	425-256-8000
12866	T H E INSURANCE COMPANY	10451 GULF BLVD	TREASURE ISLAND	FL	33706	727-367-6900
69345	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	730 THIRD AVE	NEW YORK	NY	10017	212-490-9000
22683	TEACHERS INSURANCE COMPANY	1 HORACE MANN PLAZA	SPRINGFIELD	IL	62715-0001	217-789-2500
42376	TECHNOLOGY INSURANCE COMPANY	5800 LOMBARDO CENTER STE 200	CLEVELAND	OH	10038	212-220-7120
69396	TEXAS LIFE INSURANCE COMPANY	PO BOX 830	WACO	TX	76703-0830	254-745-6360
56014	THRIVENT FINANCIAL FOR LUTHERANS	625 FOURTH AVE SOUTH MS 1340	MINNEAPOLIS	MN	55415	612-844-7000
97721	THRIVENT LIFE INSURANCE COMPANY	625 FOURTH AVE SOUTH	MINNEAPOLIS	MN	55415-1624	612-844-7000
60142	TIAA-CREF LIFE INSURANCE COMPANY	730 THIRD AVE MAIL STOP SSC E1/N2	NEW YORK	NY	10017	212-490-9000
25534	TIG INSURANCE COMPANY	250 COMMERCIAL ST STE 5000	MANCHESTER	NH	03101	603-656-2233
69477	TIME INSURANCE COMPANY	501 W MICHIGAN STREET	MILWAUKEE	WI	53203	414-299-6932
13242	TITAN INDEMNITY COMPANY	ONE W NATIONWIDE BLVD DSPF-76	COLUMBUS	OH	43215-2220	614-249-1545
25496	TORUS NATIONAL INSURANCE COMPANY	HARBORSIDE FINANCIAL CENTER PLAZA	JERSEY CITY	NJ	07311	201-743-7700
69566	TRANS WORLD ASSURANCE COMPANY	885 S EL CAMINO REAL	SAN MATEO	CA	94402-2392	650-348-2300
79022	TRANSAMERICA ADVISORS LIFE INSURANCE COMP	4333 EDGEWOOD RD NE MS 4440	CEDAR RAPIDS	IA	52499	319-355-8511
70688	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP	4333 EDGEWOOD ROAD NE	CEDAR RAPIDS	IA	52499	914-697-8000
86231	TRANSAMERICA LIFE INSURANCE COMPANY	4333 EDGEWOOD RD, NE, MS: 4280	CEDAR RAPIDS	IA	52499	319-355-8511
28886	TRANSGUARD INSURANCE COMPANY OF AMERICA	702 OBERLIN RD	RALEIGH	NC	27605	800-323-8560
28188	TRAVCO INSURANCE COMPANY	ONE TOWER SQUARE	HARTFORD	CT	06183-6014	860-277-0111
19038	TRAVELERS CASUALTY AND SURETY COMPANY	ONE TOWER SQUARE	HARTFORD	CT	06183	860-277-0111
31194	TRAVELERS CASUALTY AND SURETY COMPANY OF A	ONE TOWER SQ	HARTFORD	CT	06183	860-277-0111
36170	TRAVELERS CASUALTY COMPANY OF CONNECTICUT	ONE TOWER SQUARE	HARTFORD	CT	06183	860-277-0111
19046	TRAVELERS CASUALTY INSURANCE COMPANY OF A	ONE TOWER SQUARE	HARTFORD	CT	06183	860-277-0111
40282	TRAVELERS COMMERCIAL CASUALTY COMPANY	ONE TOWER SQUARE	HARTFORD	CT	06183-1190	860-277-0111
36137	TRAVELERS COMMERCIAL INSURANCE COMPANY	ONE TOWER SQUARE	HARTFORD	CT	06183	860-277-0111
27998	TRAVELERS HOME AND MARINE INSURANCE COMP	ONE TOWER SQUARE	HARTFORD	CT	06183-6014	860-277-0111
25658	TRAVELERS INDEMNITY COMPANY	ONE TOWER SQUARE	HARTFORD	CT	06183	860-277-0111
25666	TRAVELERS INDEMNITY COMPANY OF AMERICA	ONE TOWER SQUARE	HARTFORD	CT	06183-9070	860-277-0111
25682	TRAVELERS INDEMNITY COMPANY OF CONNECTICUT	ONE TOWER SQUARE	HARTFORD	CT	06183-1051	860-277-0111
38130	TRAVELERS PERSONAL INSURANCE COMPANY	ONE TOWER SQUARE	HARTFORD	CT	06183	860-277-0111
36145	TRAVELERS PERSONAL SECURITY INSURANCE COM	ONE TOWER SQ	HARTFORD	CT	06183	860-277-0111
25674	TRAVELERS PROPERTY CASUALTY COMPANY OF AM	ONE TOWER SQUARE	HARTFORD	CT	06183-1190	860-277-0111
36161	TRAVELERS PROPERTY CASUALTY INSURANCE COM	ONE TOWER SQUARE	HARTFORD	CT	06183	860-277-0111
56006	TRAVELERS PROTECTIVE ASSOCIATION OF AMERICA	3755 LINDELL	ST LOUIS	MO	63108-3476	314-371-0533
31003	TRI STATE INSURANCE COMPANY OF MINNESOTA	PO BOX 1594	DES MOINES	IA	50306-1594	515-473-3137
24350	TRIAD GUARANTY INSURANCE CORPORATION	PO BOX 2300	WINSTON-SALEM	NC	27104	336-723-1282
92525	TRUASSURE INSURANCE COMPANY	111 SHUMAN BLVD	NAPERVILLE	IL	60563	630-718-4782
21709	TRUCK INSURANCE EXCHANGE	PO BOX 1628	GRAND RAPIDS	MI	49501	323-932-3441
27120	TRUMBULL INSURANCE COMPANY	ONE HARTFORD PLAZA	HARTFORD	CT	06155	860-547-5000
40118	TRUSTGARD INSURANCE COMPANY	PO BOX 1218	COLUMBUS	OH	43216	614-445-2900
61425	TRUSTMARK INSURANCE COMPANY	400 FIELD DRIVE	LAKE FOREST	IL	60045	847-283-4190
62863	TRUSTMARK LIFE INSURANCE COMPANY	400 FIELD DRIVE	LAKE FOREST	IL	60045	847-283-4190
29459	TWIN CITY FIRE INSURANCE COMPANY	HARTFORD PLAZA	HARTFORD	CT	06155	860-547-5000
84530	U S FINANCIAL LIFE INSURANCE COMPANY	1290 AVENUE OF THE AMERICAS	NEW YORK	NY	10104	212-554-1234
29599	U S SPECIALTY INSURANCE COMPANY	13403 NW FWY	HOUSTON	TX	77040-6009	713-462-1000
67423	UBS LIFE INSURANCE COMPANY USA	PO BOX 1795	ERIE	PA	16507-0795	201-352-2385
86371	ULLICO LIFE INSURANCE COMPANY	1625 EYE ST NW	WASHINGTON	DC	20001	202-682-4693
80314	UNICARE LIFE & HEALTH INSURANCE COMPANY	233 SOUTH WACKER ST, STE 3900	CHICAGO	IL	60606	877-864-2273
11121	UNIFIED LIFE INSURANCE COMPANY	PO BOX 25326	OVERLAND PARK	KS	66225-5326	913-871-7284
91529	UNIMERICA INSURANCE COMPANY	48 MONROE TURNPIKE	TURNBULL	CT	06611	203-459-7424
69701	UNION BANKERS INSURANCE COMPANY	1001 HEATHROW PARK LANE STE 5001	LAKE MARY	FL	32746	407-444-4214
80837	UNION CENTRAL LIFE INSURANCE COMPANY	PO BOX 81889	LINCOLN	NE	68501-1889	402-467-1122
62596	UNION FIDELITY LIFE INSURANCE COMPANY	500 VIRGINIA DR	FT WASHINGTON	PA	19034	215-542-4590
25844	UNION INSURANCE COMPANY	PO BOX 1594	DES MOINES	IA	50306-1594	515-473-3137
69744	UNION LABOR LIFE INSURANCE COMPANY	8403 COLESVILLE ROAD	SILVER SPRINGS	MD	20910	202-682-4693
70408	UNION SECURITY INSURANCE COMPANY	PO BOX 419052	KANSAS CITY	MO	64141-6052	651-361-4587
92916	UNITED AMERICAN INSURANCE COMPANY	PO BOX 8080	MCKINNEY	TX	75070-0810	972-529-5085
11142	UNITED CASUALTY INSURANCE COMPANY OF AMER	12115 LACKLAND ROAD	ST LOUIS	MO	63146	314-819-4300
56383	UNITED COMMERCIAL TRAVELERS OF AMERICA	PO BOX 159019	COLUMBUS	OH	43215	800-848-0123
62294	UNITED CONCORDIA LIFE AND HEALTH INSURANCE	4401 DEER PATH RD	HARRISBURG	PA	17110	717-260-7081
87645	UNITED FIDELITY LIFE INSURANCE COMPANY	PO BOX 410288	KANSAS CITY	MO	64141-0288	816-391-2000
11770	UNITED FINANCIAL CASUALTY COMPANY	PO BOX 89490	CLEVELAND	OH	44101	440-395-4460
16659	UNITED GUARANTY COMMERCIAL INSURANCE COMP	PO BOX 20597	GREENSBORO	NC	27420-0597	336-373-0232
26999	UNITED GUARANTY MORTGAGE INDEMNITY COMPAN	PO BOX 20597	GREENSBORO	NC	27420-0597	336-373-0232
15873	UNITED GUARANTY RESIDENTIAL INSURANCE COMP	PO BOX 20597	GREENSBORO	NC	27420-0597	336-373-0232
16667	UNITED GUARANTY RESIDENTIAL INSURANCE OF NO	PO BOX 20597	GREENSBORO	NC	27420-0597	336-373-0232
79413	UNITED HEALTHCARE INSURANCE COMPANY	185 ASYLUM STREET	HARTFORD	CT	06103	877-832-7734
63983	UNITED HERITAGE LIFE INSURANCE COMPANY	PO BOX 7777	MERIDIAN	ID	83680-7777	208-493-6100
69922	UNITED HOME LIFE INSURANCE COMPANY	PO BOX 7192	INDIANAPOLIS	IN	46207-7192	317-692-7979



**LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS**

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
69930	UNITED INSURANCE COMPANY OF AMERICA	ONE E WACKER DRIVE	CHICAGO	IL	60601-1883	314-819-4300
94099	UNITED INVESTORS LIFE INSURANCE COMPANY	2801 HIGHWAY 280 SOUTH	BIRMINGHAM	AL	35233	205-268-1000
69973	UNITED LIFE INSURANCE COMPANY	PO BOX 73909	CEDAR RAPIDS	IA	52407-3909	319-399-5700
92703	UNITED NATIONAL LIFE INSURANCE COMPANY OF AMERICA	PO BOX 1154	GLENVIEW	IL	60025-1154	847-803-5252
69868	UNITED OF OMAHA LIFE INSURANCE COMPANY	MUTUAL OF OMAHA PLAZA	OMAHA	NE	68175-0001	402-342-7600
42129	UNITED SECURITY ASSURANCE COMPANY OF PENNSYLVANIA	PO BOX 64477	SOUDERTON	PA	18964-9985	215-723-3044
81108	UNITED SECURITY LIFE AND HEALTH INSURANCE COMPANY	6640 S CICERO AVE	BEDFORD PARK	IL	60638	708-475-6056
25941	UNITED SERVICES AUTOMOBILE ASSOCIATION	PO BOX 690286	SAN ANTONIO	TX	78269-0286	210-498-8000
25887	UNITED STATES FIDELITY & GUARANTY COMPANY	ONE TOWER SQUARE	HARTFORD	CT	06183-1190	651-310-7911
21113	UNITED STATES FIRE INSURANCE COMPANY	305 MADISON AVE	MORRISTOWN	NJ	07962	973-490-6468
70106	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	3600 ROUTE 66, PO BOX 1580	NEPTUNE	NJ	07754-1580	713-522-1111
63479	UNITED TEACHER ASSOCIATES INSURANCE COMPANY	PO BOX 26580	AUSTIN	TX	78755-0580	512-451-2224
29157	UNITED WISCONSIN INSURANCE COMPANY	P.O. BOX 3026	MILWAUKEE	WI	53201-3026	517-342-4200
72850	UNITED WORLD LIFE INSURANCE COMPANY	MUTUAL OF OMAHA PLAZA	OMAHA	NE	68175	402-342-7600
16063	UNITRIN AUTO AND HOME INSURANCE COMPANY	12926 GRAN BAY PKWY WEST	JACKSONVILLE	FL	32258	904-245-5600
40703	UNITRIN SAFEGUARD INSURANCE COMPANY	PO BOX 1237	BROOKFIELD	WI	53008	904-245-5600
63819	UNITY FINANCIAL LIFE INSURANCE COMPANY	4675 CORNELL ROAD STE 160	CINCINNATI	OH	45241	513-247-0711
70114	UNITY MUTUAL LIFE INSURANCE COMPANY	PO BOX 5000	SYRACUSE	NY	13250-5000	315-448-7000
42862	UNIVERSAL CASUALTY COMPANY	150 NORTHWEST PT	ELK GROVE VILLAGE	IL	60007	847-871-6405
32867	UNIVERSAL FIRE & CASUALTY INSURANCE COMPANY	3214 CHICAGO DR	HUDSONVILLE	MI	49426	616-662-3900
70130	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	PO BOX 5147	SPRINGFIELD	IL	62705	217-241-6300
41181	UNIVERSAL UNDERWRITERS INS CO	7045 COLLEGE BLVD	OVERLAND PARK	KS	66211	847-413-5048
70173	UNIVERSAL UNDERWRITERS LIFE INSURANCE COMPANY	7045 COLLEGE BLVD	OVERLAND PARK	KS	66211-1523	913-339-1000
40843	UNIVERSAL UNDERWRITERS OF TEXAS INSURANCE COMPANY	7045 COLLEGE BLVD	OVERLAND	KS	66211-1523	847-413-5048
62235	UNUM LIFE INSURANCE COMPANY OF AMERICA	2211 CONGRESS ST	PORTLAND	ME	04122	207-575-2211
29998	UPPER HUDSON NATIONAL INSURANCE COMPANY	4446 STATE RT 42 STE B	MONTICELLO	NY	12701	845-791-6700
70955	USA LIFE ONE INSURANCE COMPANY OF INDIANA	7735 LOMA COURT, PO BOX 609	FISHERS	IN	46038	317-585-0541
25968	USAA CASUALTY INSURANCE COMPANY	9800 FREDRICKSBURG RD	SAN ANTONIO	TX	78288	210-498-8000
72613	USAA DIRECT LIFE INSURANCE COMPANY	9800 FREDRICKSBURG ROAD	SAN ANTONIO	TX	78288	210-498-8000
18600	USAA GENERAL INDEMNITY COMPANY	PO BOX 690286	SAN ANTONIO	TX	78269-0286	210-498-8000
69663	USAA LIFE INSURANCE COMPANY	PO BOX 690286	SAN ANTONIO	TX	78269-0286	210-498-8000
94358	USABLE LIFE	PO BOX 1650	LITTLE ROCK	AR	72203-1650	501-375-7200
26611	VALIANT INSURANCE COMPANY	110 WILLIAM ST 21ST	NEW YORK	NY	10038	248-358-4010
68632	VANTIS LIFE INSURANCE COMPANY	200 DAY HILL RD	WINDSOR	CT	06095	860-298-5400
70238	VARIABLE ANNUITY LIFE INSURANCE COMPANY	PO BOX 3206 A6-20	HOUSTON	TX	77253-3206	888-889-0910
11665	VICEROY INSURANCE COMPANY	306 W MAIN STREET SUITE 512	FRANKFORT	KY	40601	214-561-8602
10644	VICTORIA AUTOMOBILE INSURANCE COMPANY	1 NATIONWIDE PLAZA DSPF-76	COLUMBUS	OH	43215	614-249-1545
42889	VICTORIA FIRE & CASUALTY COMPANY	1 NATIONWIDE PLAZA DSPF-76	COLUMBUS	OH	43215	614-249-1545
20397	VIGILANT INSURANCE COMPANY	PO BOX 1615	WARREN	NJ	07061-1615	908-903-2000
13137	VIKING INSURANCE COMPANY OF WISCONSIN	1800 N POINT DR	STEVENS POINT	WI	54481	715-346-6000
53953	VISION BENEFITS OF AMERICA	300 WEYMAN PLZ	PITTSBURGH	PA	15236	412-881-4900
32395	VISION SERVICE PLAN INSURANCE COMPANY	3333 QUALITY DRIVE	RANCHO CORDOVA	CA	95670-7985	916-851-5000
84549	VISTA LIFE INSURANCE COMPANY	THE AMERICAN RD	DEARBORN	MI	48121	313-337-1102
32778	WASHINGTON INTERNATIONAL INSURANCE COMPANY	475 N MARTINGALE ROAD STE 850	SCHAUMBURG	IL	60173	603-644-6600
70319	WASHINGTON NATIONAL INSURANCE CO	11825 N PENNSYLVANIA ST	CARMEL	IN	46032	317-817-6100
00037	WATKINS LIFE & BENEFIT ASSOCIATION	PO BOX 96	DEXTER	MO	63841-0096	
83445	WELLCARE HEALTH INSURANCE OF ARIZONA INC	8735 HENDERSON RD REN 2	TAMPA	FL	33634	813-206-6400
64467	WELLCARE HEALTH INSURANCE OF ILLINOIS	PO BOX 31391	TAMPA	FL	33631-3391	813-206-6400
10155	WELLCARE PRESCRIPTION INSURANCE INC	8735 HENDERSON REN 2	TAMPA	FL	33634	813-206-6400
25011	WESCO INSURANCE COMPANY	59 MAIDEN LANE 6TH FLOOR	NEW YORK	NY	10038	212-220-7120
70335	WEST COAST LIFE INSURANCE COMPANY	PO BOX 2606/CARLA TAVEL 1-3CA	BIRMINGHAM	AL	35202	205-268-1000
27871	WESTERN AGRICULTURAL INSURANCE COMPANY	5400 UNIVERSITY AVE	WEST DES MOINES	IA	50266	515-225-5400
70483	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	400 BROADWAY	CINCINNATI	OH	45202-3312	513-629-1800
57711	WESTERN CATHOLIC UNION	510 MAIN STREET	QUINCY	IL	62301-3941	217-223-9721
27502	WESTERN GENERAL INSURANCE COMPANY INC	5230 LAS VIRGENES RD	CALABASAS	CA	91302	818-880-9070
70432	WESTERN NATIONAL LIFE INSURANCE COMPANY	2929 ALLEN PRKWY A6-20	HOUSTON	TX	77019	806-345-7400
91413	WESTERN RESERVE LIFE ASSURANCE CO OF OHIO	570 CARILLON PRKWY	ST PETERSBURG	FL	33716-1201	727-299-1800
92622	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	400 BROADWAY	CINCINNATI	OH	45202-3312	513-629-1800
39845	WESTPORT INSURANCE CORPORATION	PO BOX 2991	OVERLAND PARK	KS	66201-1391	913-676-6723
78301	WESTWARD LIFE INSURANCE COMPANY	9 EXECUTIVE CIRCLE STE 200	IRVINE	CA	92614-6798	800-842-0875
38776	WHITE MOUNTAINS REINSURANCE COMPANY OF AMERICA	ONE LIBERTY PLZ 19TH FL	NEW YORK	NY	10006	212-312-2500
57010	WILLIAM PENN ASSOCIATION	709 BRIGHTON ROAD	PITTSBURGH	PA	15233-1805	412-231-2979
66133	WILTON REASSURANCE COMPANY	187 DANBURY RD RIVER BLDG 3FL	WILTON	CT	06897-4079	203-762-4412
60704	WILTON REASSURANCE LIFE COMPANY OF NEW YORK	187 DANBURY RD RIVER BLDG 3FL	WILTON	CT	06897	203-762-4454
65960	WINDSOR LIFE INSURANCE COMPANY	3434 FAIRMOUNT ST	DALLAS	TX	75219	214-559-0850
56170	WOMAN'S LIFE INSURANCE SOCIETY	1338 MILITARY ST	PORT HURON	MI	48060-5020	810-985-5191
57320	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	1700 FARNAM ST	OMAHA	NE	68102-2002	402-342-1890
31232	WORK FIRST CASUALTY COMPANY	3411 SILVERSIDE RD STE 101, CONCORD	WILMINGTON	DE	19811	302-358-2649
79987	WORLD CORP INSURANCE COMPANY	PO BOX 10 6N	DES MOINES	IA	50334	515-245-2393
70629	WORLD INSURANCE COMPANY	PO BOX 10 6N	DES MOINES	IA	50334	515-245-2393
88080	XL LIFE INSURANCE AND ANNUITY COMPANY	20 N MARTINGALE RD STE 200	SCHAUMBURG	IL	60173	847-517-2990
80586	XL RE LIFE AMERICA INC	SEAVIEW HOUSE 70 SEAVIEW AVE	STAMFORD	CT	06902-6040	212-453-0103
71323	ZALE LIFE INSURANCE COMPANY	PO BOX 152762 STA 5B-9	IRVING	TX	75015-2762	972-580-4499
13269	ZENITH INSURANCE COMPANY	21255 CALIFA STREET	WOODLAND HILLS	CA	91367	818-713-1000
16535	ZURICH AMERICAN INSURANCE COMPANY	1400 AMERICAN LN TWR 1 19TH FL	SCHAUMBURG	IL	60196-1056	847-413-5048
27855	ZURICH AMERICAN INSURANCE COMPANY OF ILLINOIS	1400 AMERICAN LN T1 19TH FL	SCHAUMBURG	IL	60196-1056	847-413-5048



## **Insurance Consumer Hotline**

Contact DIFP's Insurance Consumer Hotline  
if you have questions about your insurance policy  
or to file a complaint against an  
insurance company or agent:

**difp.mo.gov**

**800-726-7390**



# **DIFP**

Department of Insurance,  
Financial Institutions &  
Professional Registration

Harry S Truman Building, Room 530  
301 W. High St.  
PO Box 690  
Jefferson City, MO 65102

**MAY 2011**